



Internship in Business Development

Online | Offline



Job Overview

Dynamisers Solutions Pvt. Ltd. is a team of professional web designers and experienced developers and skilled IT specialists. We are hiring interns as Business Developers to acquire and manage new and existing client relationships. In this role, you will be responsible for developing relationships with our clients, negotiating contracts and closing deals. We believe as our company grows, so should you. Visit us on www.dynamisers.com

Learning Roles and Responsibilities

- Call & build relationships with prospective clients
- Manage complete sales pipeline
- Analyze lead set and establish competitive advantages
- Track metrics to ensure targets are hit.
- Maintain consistent contact with existing clients to drive more business from them.
- Locating/proposing potential business deals for the company by contacting potential partners/customers and by discovering and exploring opportunities.
- Develop proposals and identify proposal requirements.
- Also will be involved in the screening of potential deals by analysis of market strategies, details of deal requirements as well as financials.

Key Skills

- Good English & Grammar
- Good Communication Skills
- B2C, Sales, Telephonic Talks, Lead Generation

Who can apply

Only those Students or Fresher's can apply who:

- Having excellent communication and presentation skills
- Good written & spoken English

Why Join Us

- Stipend -as per the performance only on fully completion of the Internship
- Certified Internship | Learn from Live Projects