



TEACHER **PAYOUT** POLICY

(*FIN-CHAMPS*)



BrightCHAMPS
WINDOW TO NEXTGEN SKILLS

INTRODUCTION

Type of classes

- Demo
- Paid



Inputs

- Demo
40 mins./Class
- Paid
55 mins./Class

Opportunity

Company gives you an opportunity to earn by bringing the students for you.



Commitment

- Full Time- 180 Hours /Month
- Part Time: 150 Hours /Month



Payout

- Demo
Rs. 50
- Paid
Rs. 175-265



PAYOUT RATES FOR DEMO SLOTS



Teacher Region	Student Region	
	Demo Rate (Non-US)	Demo Rate (US)
Non-US	50	100
US	410	655
Indo	82	100
UK	410	655
Arabic	82	100
Vietnam	72	164
South Africa	410	410



PAYOUT REGION



Teacher Region	Student Region		
	Non US	US	Indo / Arabic
Non-US	Non-US	US	Non-US
US	US	US	US
Indo / Arabic	Indo / Arabic	US	Indo / Arabic



PAYOUT PER STUDENT (Non-US Region)



Class completed buckets	Number of classes taken	Base pay rate (in Rs.)	Milestone pay (in Rs.)
0 - 20	20	175	1500
20 - 40	20	200	1000
40 - 70	30	220	1500
70 - 150	80	265	1500

PAYOUT PER STUDENT (US Region)

Class completed buckets	Number of classes taken	Base pay rate (in Rs.)	Milestone pay (in Rs.)
0 - 20	20	280	2500
20 - 40	20	320	1500
40 - 70	30	350	2500
70 - 150	80	420	2500



PAYOUT PER STUDENT (Indo- Arabic Region)

Class completed buckets	Number of classes taken	Base pay rate (in Rs.)	Milestone pay (in Rs.)
0 - 20	20	185	1500
20 - 40	20	210	1000
40 - 70	30	235	1500
70 - 150	80	280	1500



Conversion Reward



No of Conversion	Amount (in Rs.)
3-4	200
5-6	300
7-8	500
9-10	1000

The company claimed conversion percentage in a month is 9%.
This number can increase or decrease as per the individual efforts.



OTHER OPPORTUNITIES TO EARN



Type of Referral	Amount (in Rs.)
Teacher Referral	1000
Panel Incentives (Hiring, Training, Curriculum, Events,etc.)	5000-10000



OTHER OPPORTUNITIES TO EARN

TSOPS

Teacher's become eligible after a certain time period to get stock options from the company based upon their performance and tenure in the country.



FAQ'S

Q1. What are the earnings from students?

Ans: For us every student is a champion student who takes up the course for the complete 150 classes. Conversion of the student is the part of the sales team.

Q2. What is this Milestone amount?

Ans: As the students progresses in their courses they become more valuable part of our company. The teacher is given a bonus amount once they reach upto each milestone. As the proficiency of the student also increases and teacher's are the part of the long term growth of the student.

Q3. What is conversion amount?

This is a bonus amount that is being offered to the teachers when they are able to convert their demo students into the paid students by giving a successful demo.





THANK YOU