



INTRODUCTION

Type of classes

- Demo
- Paid





Inputs

- Demo 40 mins./Class
- Paid 55 mins./Class

Opportunity

Company gives you an opportunity to earn by bringing the students for you.









Commitment

- Full Time- 180 Hours / Month
- · Part Time: 150 Hours / Month

Payout

- Demo Rs. 50
- Paid
 Rs. 175-265



PAYOUT RATES FOR DEMO SLOTS



| | Student Region | | |
|----------------|-----------------------|-------------------|--|
| Teacher Region | Demo Rate (Non-US) | Demo Rate (US) | |
| Non-US | 50 | 100 | |
| US | 410 | 655 | |
| Indo | 82 | 100 | |
| UK | 410 | 655 | |
| Arabic | 82 | 100 | |
| Vietnam | 72 | 164 | |
| South Africa | 410 | 410 | |

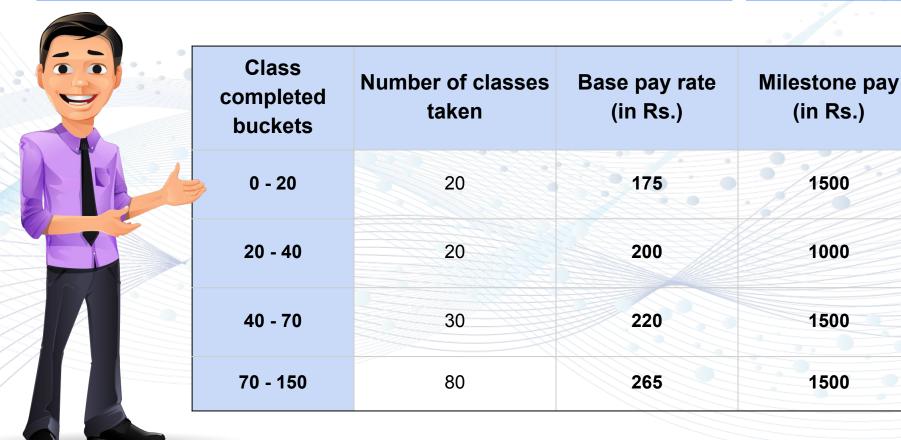




| Teacher Region | Student Region | | |
|----------------|----------------|----|---------------|
| | Non US | US | Indo / Arabic |
| Non-US | Non-US | US | Non-US |
| US | US | US | US |
| Indo / Arabic | Indo / Arabic | US | Indo / Arabic |



PAYOUT PER STUDENT (Non-US Region)



PAYOUT PER STUDENT (US Region)

| Class completed buckets | Number of classes taken | Base pay rate (in Rs.) | Milestone pay (in Rs.) |
|-------------------------------|-------------------------|---------------------------|---------------------------|
| 0 - 20 | 20 | 280 | 2500 |
| 20 - 40 | 20 | 320 | 1500 |
| 40 - 70 | 30 | 350 | 2500 |
| 70 - 150 | 80 | 420 | 2500 |

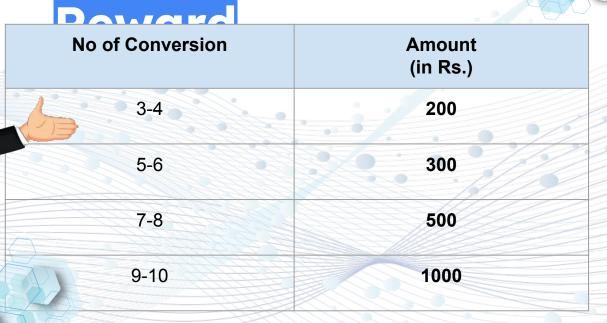


PAYOUT PER STUDENT (Indo- Arabic Region)

| Class completed buckets | Number of classes taken | Base pay rate (in Rs.) | Milestone pay (in Rs.) |
|-------------------------------|-------------------------|---------------------------|---------------------------|
| 0 - 20 | 20 | 185 | 1500 |
| 20 - 40 | 20 | 210 | 1000 |
| 40 - 70 | 30 | 235 | 1500 |
| 70 - 150 | 80 | 280 | 1500 |



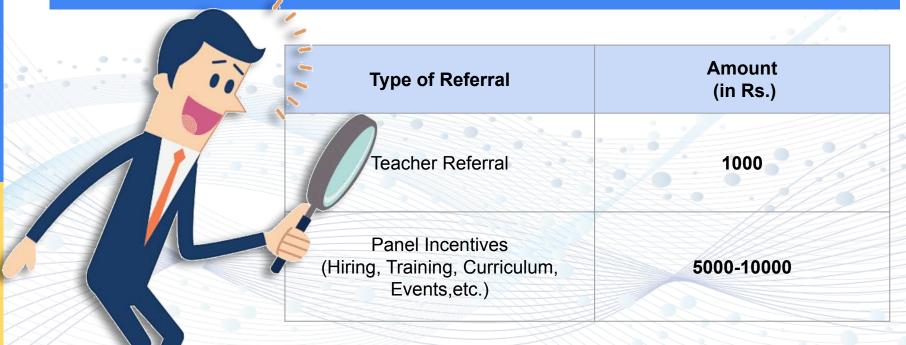




The company claimed conversion percentage in a month is 9%. This number can increase or decrease as per the individual efforts.



OTHER OPPORTUNITIES TO EARN





OTHER OPPORTUNITIES TO EARN

TSOPS

Teacher's become eligible after a certain time period to get stock options from the company based upon their performance and tenure in the country.



Q1. What are the earnings from students?

Ans: For us every student is a champion student who takes up the course for the complete 150 classes. Conversion of the student is the part of the sales team.



Ans: As the students progresses in their courses they become more valuable part of our company. The teacher is given a bonus amount once they reach upto each milestone. As the proficiency of the student also increases and teacher's are the part of the long term growth of the student.

Q3. What is conversion amount?

This is a bonus amount that is being offered to the teachers when they are able to convert their demo students into the paid students by giving a successful demo.





