

## **CURRICULUM VITAE**

**SREENATH.KESHABOINA**

### **Career Objective:**

A highly enthusiastic individual to confront with an exhilarating career in the field of Pharmaceutical Industry in an atmosphere where my knowledge and experience can be shared and enriched for the growth of the organization.

### **EDUCATIONAL QUALIFICATIONS:**

Master of Science (chemistry)	: 1997 –1999 (KU)
P.G.Diploma in business Administration	: Kakatiya University (2002)
P.G.Diploma in patent law	: Nalsar University (2005)
Pursuing ph.d. from JNTU, Hyderabad.	

### **DATABASESKILLS:**

Scifinder, Reaxys, Newport horizon, IMS lifecycle, Thompson innovation, Espacenet, WIPO, INPASS, USPTO, EXIM database etc.

### **Working Experience:**

**As an Executive in Process R& D at Dr Reddy's Laboratories Ltd Bulk Actives :**  
**from 1997 to 2000**

**As an Asst. Manager in IPM –Portfolio management at DRL: from 2000 to 2006**

**Deputy Manager in IPM –Portfolio management at DRL: from Feb. 2006 – June 2007.**

**Manager in Glenmark generics ltd-IPM-Portfolio management:**  
**from June 2007 – Jan. 2010.**

**DGM-Symed labs limited (Hetero group)-IPM-Portfolio management :**  
**from Feb 2010-Feb 2014.**

**Sr.Manager –Granules india ltd IPM – Portfolio management and BD:**  
**from Dec 2014 to Nov.2016.**

**AGM-Head-Keminntek laboratories : IPM-Portfolio management, Product strategist and BD; partly RA.**

**– From Dec 2016 to present...**

- Projects handled in Process R&D: Ramipril, Terbinafine.HCl, Raloxifene HCl, Meloxicam, Cinitapride hydrogen tartarate, EsomeprazoleMg and was one of the inventors for patents on esomeprazole resolution process (US patent US7,169,793B2, EP1515963B1) and Esomeprazole.Magnesium amorphous Form (US patent US 7,612,098B2, 8134008B2). Meloxicam: US20060025408A1.

- **Drafted several patent applications and filed successfully with IPO, US, EP, and PCT .**
- **Prepared several product dossiers.**
- **Prepared several process evaluation/Clearance reports.**

**Areas of Exposure:**

- **Extensive knowledge in IPM like literature search, Landscape reports preparations, patent evaluations, patent drafting and filing, prosecutions in US, India and EP and oppositions (pregrant and post grant).**
- **Guiding R&D to explore the inventions and proactively filing the patent applications to protect and to block / delay the other generic entry.**
- **Providing the IP responses to the customer patent queries.**
- **Worked with Inhouse US.EP attorneys closely and learned about the handling prosecutions and litigations in US,EP.**
- **Extensive knowledge on Para-IV filings and strategies. Supporting for filing Para-IV by doing invalidation searches for the OB listed patents For ex. Rifaximin, fingolimod, dronedarone, prasugrel HCl.**
- **Filed infringement suits in india on Sharon biotec and Optimus drugs and their customers in india over the Linezolid patent infringement and could able to get injuction orders on them successfully from Delhi high court with help of**

**Dr. Pratibha Singh** a renowned IP lawyer and could able to make their customers bind with us and able to capture the whole Indian market.

- **Independently handled Linezolid polymorph Form III oppositions filed by Glenmark, Helm pharma, pharmathen and Agrobiogen in Europe.**
- **Filed IPR (Interparty review) on Tapentadol process patent of Grunenthal (Innovator ) by finding potential prior art for obviousness grounds and could able to force the innovator to make the amendments to the process claims as objected by the examiner on the obviousness grounds cited by us with potential pertinent prior art.**

**Prior art searches for patent / literature, landscape reports, Freedom-to-Operate (FTO) opinions, Process clearances, ‘Non-infringing / designing around’ strategies to R & D, Patent drafting and Prosecution, Patent Laws of PCT, US, EU, India and other several countries like Brazil, Argentina, Canada etc, ; invalidation opinions.**

**have experience in Biotech domain for period of six months and can handle even the biotech related IP aspects.**

**Maintaining Patent portfolio on the patent filings and also products for Para IV certifications; New Product selection and strategizing to make business.**

**Job role :**

Providing new product selection based on business potential and recommending potential APIs with justification and Generic formulation for US, Europe and ROW after complete market survey and research.

Monitoring new product approvals, NDA/ANDA, Para-IV filings and updating.

Process and Polymorph clearances for APIs and intermediates.

Guiding R&D in coming up with inventions to block other generics.

Patent drafting and filing in different countries based on the business potential.

Patent estate management and prosecution support.

Support platform technology strategy for different class of compounds including peptides.

Drafting and filing third party observations, pregrant / post grant oppositions.

Designing strategies to patent challenges for patents covering compound, process, polymorphs etc.,

Constant support to RA team for preparing responses to the DMF queries asked by FDA and other regulatory agencies.

Constant interaction with IP counsel for getting legal opinions.

Constant support to BD by providing responses to the customers queries.

Reviewing the legal documents like CDA, NDA and counsel opinions.

### **References:**

Madduri Srinivas reddy (V.P –Global head Portfolio management)-Granules india ltd.

Dr.Madhavi Karnik (Sr. GM-IPM-Glenmark Lifesciences, Mumbai)

Dr. Vijay Nasare (V.P.-IPM-Hetero Drugs)

Mr. Kishore kumar Muppa (Director- MSN Labs);

Dr.Mahendra Takhre (Sr.GM-IPM- Viatris (Mylan) India.

Dr.Rakesh Sappa (Associate Director-IPM-MSN Labs);

### **Personal Profile**

Name	: Sreenath Keshaboina
Father's Name	: K.P.Komuraiah
Date of Birth	: 05 – 03 – 76
Nationality	: Indian
Languages fluently known	: English, Telugu and Hindi.
Marital Status	: Married

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