

J.RAJA SEKHAR

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India - Hyderabad - Telangana

PROFILE – ACCOUNTS, FINANCE, TAXATION, BANKING

Seasoned Finance, Accounting, Finance, Taxation Professional poised to leverage 20 years plus of experience and expertise to enhance organizational growth and profits as a part of Management in an Organization of Repute

Exposure in the areas of Banking, Financial operations LC, BG, ECB, Accounting –Closing of Books, Statutory Audit, Ratings procedure, Valuations, Finalization of Accounts –IGAAP/Ind AS, Taxation Direct/GST/Assessments, DGFT functions, Imports/Exports /SEZ/EOU procedures, with Statutory compliance management

EXECUTIVE SYNOPSIS

- **Currently working as Head Finance , Accounts and Taxation in MIPL –OIL & GAS Industry.**
- A Professional from Chartered Accountant (CA), MBA-Finance, ICSI (Company Secretary) -Executive level, ICWAI –Semi Qualified, with an impressive practical exposure and in-depth knowledge in managing Finance, Accounts and Taxation Direct/Indirect, experience across various reputed Organizations.
- Adept in managing entire Accounting/Finance/Direct/Indirect Taxation, operations across Plant Accounting, Corporate, Manufacturing, Infrastructure Projects, Export Oriented Units, SEZ units, Imports, Exports, EPC, Renewable Power Projects, Contracting, BOT and BOOT Projects Construction and Infrastructure, Shipping and Logistics, Freight Forwarder and NVOCC, OIL and GAS.
- Acknowledged for well-defined understanding of finance intricacies and ability to identify and align organizations' emerging needs with quality solutions.
- Proficiently performing and excelling under demanding work conditions, well versed in basic accounts to finalization of accounts under IGAAP/IND AS.
- Expertise in devising accounting & auditing systems, procedures & regulations and contributing towards improved financial performance, heightened productivity and enhanced internal controls.
- Good understanding of the internal control systems used for system designing and evaluation of business performances.
- Keen communicator with ability to relate to people across all hierarchical levels, effectively coordinate with clients, senior management and team.
- Skilled in optimizing teams' dynamics, uniting diverse agendas to a common goal, and harnessing strategic and operational drivers to deliver results.
- Implemented the ERP Automations for Finance, Controlling, Planning, Modules under Platforms of SAP, Microsoft Navision, Algorithms, Tally ERP, Focus ERP.

Core Competencies

Finance & Accounting Operations Monthly Closing of Books Financial Reporting /MIS Accounts Finalization Under IGAAP/IND AS Internal/External Audits Budgeting & Variance Analysis Term Loans/BG/LC/FLC/SBLC/Working Capital /Private Equity Procedures Working Capital Management Treasury Management	Cash Flow Management Commercial Activities Due Diligence Company Rating Procedures, Receivables & Payables Management Contract Revenue Management SEZ/EOU Operation Compliances Export Incentives schemes Income Tax/Transfer Pricing Compliances	Customs /GST Tax Statutory Compliances Tax Assessments, Appeals Fillings FEMA-DGFT-RBI Regulations of Import/Export Procedures SOX & US GAAP Compliances Secretarial Compliances Banking and Investors Relations SAP /ERP Implementation Setting up Internal Controls Team Management.
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PROFESSIONAL EXPERIENCE

SSLL – FREIGHT FORWARDER LOGISTICS NVOCC HEAD -FINANCE ACCOUNTS TAXATION (FROM FEB 21 TO JUNE 22)

Functional Areas:

- Responsible for managing the group company's finances, financial planning and fund management along with PAN India Branches
- Assess and evaluate branches financial performance with regard to mid & long-term operational goals, budgets vs actuals performances and provide insight and recommendations to both short-term and long-term growth plans.
- Strengthening internal financial control systems through risk control matrix and ensure measures are effectively implemented.
- Drive Financial statutory audits/internal audits as advised by board of directors.
- Review all month-end closing activities including general ledger accounts, fixed asset accounting, balance sheet accounts, profit and loss account finalization with accounting principles and proper overhead cost allocation.
- Prepare and present monthly financial reports including monthly branch /consolidated profit and loss and its budget vs actual, business operation with weekly cash flow projections to the directors/stake investors.
- Ensure timeliness and accuracy of financial and management reporting data for stakeholders, investors, and company's board of directors.
- Represent company to Banks, financial partners, institutions, investors on funding requirements and managing the working capital.
- Overseeing the Income tax and GST compliances on monthly/Annual filling of returns and their assessments including Transfer pricing policies and assessment procedures
- Representing the company for the notices received on the areas of Income act, Service tax /GST , with appropriate resources and ensuring the tax compliance

ML GROUP– CEMENT AND CONCRETE INDUSTRY (FROM APRIL 17 TO AUG 20- OVERSEAS ASSIGNMENT).

Functional Areas:

- Managing the Overseas operations, in the functional areas of Accounts, Finance, Treasury, Banking, Taxation, Commercial operations
- Monthly Closing of Books under IND AS, IGAAP, Africa GAAPs
- Monitoring the production costing for the Manufacturing lines for cost optimisation.
- Monitoring the Cash flows with business operations and assessing the requirement of working capital.
- Management of AP and AR for the business operations for smooth flow of operations.
- Monthly MIS generation along with Variance Analysis vis a vis Budget vs Actual Production Manufacturing cost.
- Interact with the Auditors –Internal –External –Regulatory for compliance purpose.
- GST Implementation, adhering to the Compliances on Monthly Returns and Annual returns.
- Liaised with the Banks for arrangement of, Term Loans, Limits, Working capital,BG, FLC, LC, SBLC.
- Submitting the Monthly reports to Banks for availment of Working Capitals
- Maintaining the Overseas Investors relations for the requirement of funded compliances.
- Handling Import/Export procedures.
- Involved in the finalization of statements for new and expanding projects and existing operations.

- Institute systems of Internal control on the financial transactions of the company at all locations.
- Provide corrective, preventive and disposition actions for the audit reports raised by Internal Audit and Statutory functions.
- Ensuring adequate controls and processes of accounts function to meet board requirements.
- Corporate Tax Planning both in terms of Direct taxation and Indirect taxation.
- Co-ordination with other Cross functional departments, Regional Offices and all Organizational interest groups for smooth Financial operational functions
- Co-ordination with Tax Representatives for timely completion of assessments.
- Co-ordination with Internal & Statutory Auditors.

PREVIOUS EXPERIENCE

- RIPL - PV Solar MODULE –CELL MANUFACTURING AS GM- Finance Accounts Taxation (FROM JULY 14 TO MARCH 17) - SEZ/EOU UNIT
- AMR Power India Pvt Ltd – Renewable Energy Sector as DGM- Finance & Taxation (Sep 2010- June 2014)
- GVC Pvt Ltd - Head Finance and Accounts (Nov 2008-Sep 2010)
- JLL India Pvt Ltd (Facilities Management Industry) Regional Finance Manager (Oct 2007 – Nov 2008)
- M I Ltd (Construction Industry) Manager – Finance & Accounting (Jan 2005 – Sep 2007)
- P C (P) Ltd (Construction Industry) Manager – Finance & Accounting (Jan 1998 – Nov 2004)

EDUCATION

- B.Com, Osmania University (1994)
- CA Final, Institute of Chartered Accountants of India (2004)
- ICWAI – Semi Qualified from Institute of Cost and Works Accountants of India (2003).
- CS Executive Programme, Institute of Company Secretaries of India (2012)
- PGDBM, Osmania University (2004)
- M.B.A (Finance), Institute of Advanced Studies in Education (2006)

TRAININGS

Under gone the following trainings

- Audit Training (1994-97)
- Information Systems from APTECH, (Certified Institute from ICSI-2008)
- On Job Training in Data Security and Data Phishing from Computer Associates.

TECHNICAL SKILLS

- Implemented 3 ERP domain automations of Finance, Costing, Materials and Billing Modules.
- Exposed to ERP Platforms like, SAP-R/3, Oracle Financials, Algorithms, and Microsoft Dynamics.
- Exposure to Accounting Packages - Tally ERP, Focus, Wings, QuickBooks

PERSONAL DOSSIER

- Age : 48 years
- Languages Known : Telugu, English and Hindi