

06/2018 Present

Experienced Professional with performance driven track record of three decades in Finance, Commercial activities specializing in verticals like Retail, Legal, Construction, Hospitality, Food & Beverage in India, Tanzania, Mozambique, Dubai.

Finance Manager

Trench & Associates, Dubai

Achieved savings of AED 75k annually by controlling expenditure

with budgeted amount

Streamlining activities of department by creating job description

and Accountability for every Finance Team of the Law Firm

Financial Controller

Manasarovar The Fern, Hyderabad

Reduced Debtors Turnaround Time from 150 to 90 days resulting

in smooth cash flow

Achieved 20% reduction per month procurement cost after tactical negotiation with vendors. Inventory and Stores management.

Accountable for smooth functioning of Finance activities of the Hotel including timely annual audit, budgets, liaising between Franchisee owners and Property owners, managing Payables, Cash, Bank, Payroll. Technical Audit Committee member for Fern Group that involved conducting Systems Audit in Fern Group of Hotels Pan-India

01/2011

07/2012

TALLY (Accounting ERP Software)

Consultant

Greenfield Resort, Hyderabad

Successful implementation of IDS ERP software Finance Module from Tally

Software improving accurate, timely reports, efficiency level of staff.

EXPERIENCE

Finance Professional

SARAL

NEERAJ

+91 7702391611

Email

youremailgmail.com

nds\_65@yahoo.co.in

INFO

Basheerbagh, Hyderabad, India

SKILLS

PROFILE

IDS (Hospitality ERP software

Senior Manager - Finance

George V Leisure and Hospitality LLC, Dubai

Achieved 30% Food Cost for Loft and Lotus One outlets that were

losing AED 25k per month by way of shortage, pilferage of food

and beverage stores by holding respective Restaurant Manager

and Chef accountable

Responsible for Monitoring Receivables/Payables, timely, accurate

MIS, monthly inter-unit reconciliation of Group companies with

supporting for every transaction. Monthly inventory and Stores management. Books Closure, Inter-Unit Reconciliation, Statutory audit requirements

03/2006

03/2009

Chief Accountant

Shoe Plaza LLC-Apparel Group, Dubai

Achieved 20% monthly saving (AED 72k per annum) by freezing

mobile phone ceiling amount of all staff, designation-wise

Accountable for activities of Retail Division handling international brands Charles & Keith, Dune, Steve Madden, Naturalizer, Pedro including daily revenue check, MIS, customs clearance, SOP, staff training. Division growth during my tenure from 50 stores to 72 stores across GCC

04/2009

12/2010

05/2013 05/2018

Bachelor of Commerce

D. G. Vaishnav College, Madras

Master of Commerce

D. G. Vaishnav College, Madras

WINHMS (Hospitality ERP software)

1986

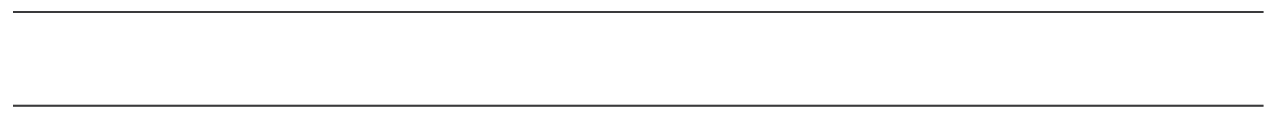
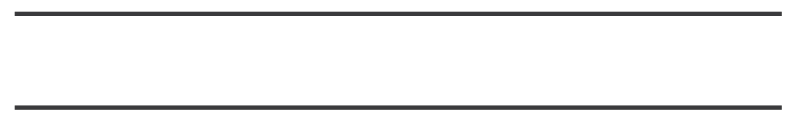
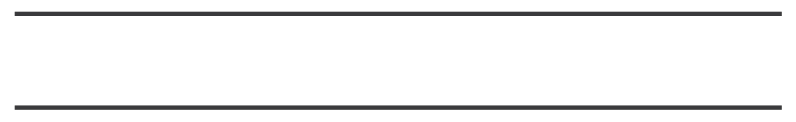
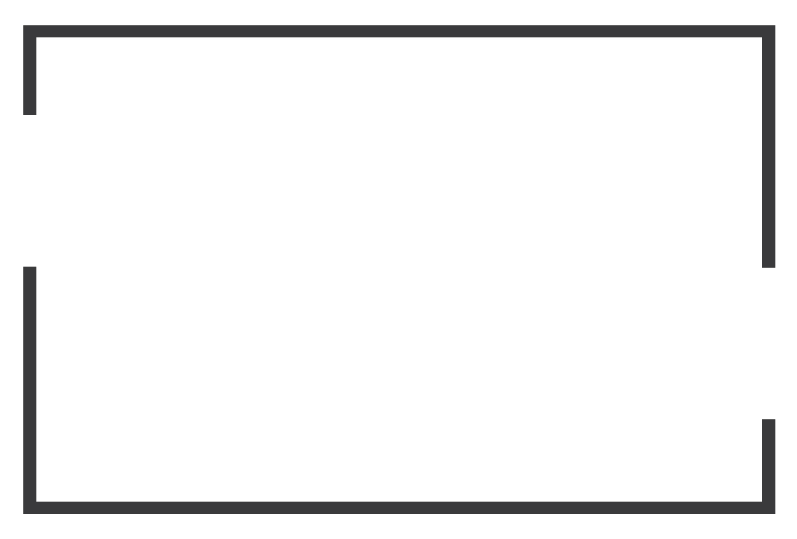
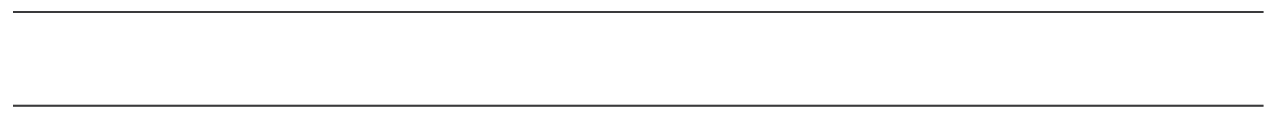
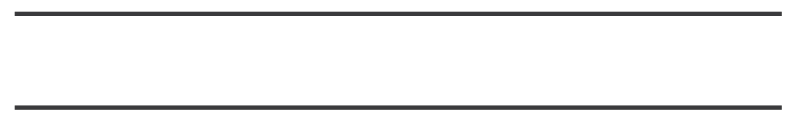
1988

EDUCATION

MS POWER POINT

MS EXEL

MS WORD



Operations Manager

Nyanza Coca-Cola Bottling Company Limited, Tanzania

Debtors Management - Dealers, Stock Points, Depots. Ensuring supply of full against empties & payment. Daily inventory check and Monthly physical Stores management. Handled procurement process for import of trucks, 20 feet & 40 feet trailers, cars, vehicle spare parts from UK, UAE, Italy that involved, preparation, submission of import documentation, follow-up, clearance of goods from port/customs. Achieved US$ 18k saving on price negotiation with overseas vendors

Finance Manager

Media Dreams Private Limited, Chennai

Accounts Manager

Hotel Ambassador Pallava, Chennai

Apart from handling regular Finance duties of the Hotel including flight catering, successfully achieved and commissioned INR 250 million Wind farm Project that involved purchase of 110 acres land for installation of 25 Vestas RRB make Wind Turbines generating 5.625 MW power. This saved the Hotel INR 1.20 million p.a. on electricity bills and generated incremental revenue from sale of surplus generated units to Tamil Nadu Electricity Board under PPA

Assistant Manager - Accounts

ITC Ltd-International Business Division, Chennai

Executive Accounts

Alsa Investments Private Limited, Chennai

* Auditing/Finalization
* Balance Sheet
* Budgeting
* Statutory compliance
* Legal
* Inventory control and Stores management
* Cash flow management
* GST
* MIS reporting
* Finance/Accounts
* Variance Analysis

INTEREST

09/2002

09/2004

11/2004

12/2005

2017

Passport Number: U7465572

Date of Issue: 3rd November, 2020

Expiry Date: 2nd November, 2030

Place of Issue: India

Date of Birth: 11th July, 1965

Rajiv Malla

CEO, Runwal Group, Mumbai

P: +91 09890995261  
E: rajiv.malla@gmail.com

10/200001/2002

11/1995

08/2000

11/1991

06/1995

10/1989

11/1991

REFERENCES

Krishna Poojary

CFO, Concept Hospitality, Mumbai

P: +91 9167227572  
E: krishna@fernhotels.com



PASSPORT DETAILS

Music

Financial Controller

Pemba Beach Hotel and Resort, Mozambique

Successful migration of Hotel Accounting Systems from Micros Fidelio to Tally. Areas covered Finance, MIS, Stores and Point Of Sales. Trained concerned Staff and completed Project on time.

Successful implementation of financial policies and procedures

(SOP)

PRIOR WORK EXPERIENCE

Reading

Numismatics

NEERAJ

Finance Professional

SARAL

EXPERTIZE

SOCIAL

**LinkedIn**.com/in/neeraj-saral-88545472

Skype

neeraj.saral