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Dear Recruiter,

I am a Data science masters student at Illinois institute of technology with specific emphasis on machine learning. I am writing to apply for Data Science intern position at Norfolk Southern Corporation, which came to my attention through LinkedIn.

I have above five years of work experience as software analyst and automation engineer at Tata consultancy services for American Express clients. During this time, I had interacted with clients to understand their requirements and successfully lead my team towards developing automation products and high impact software releases for core banking features. Our hybrid automation framework products had reduced the quality assurance operating costs by 30% and garnered immense client appreciation. Other notable achievements during my career includes delivering key note address on 'Machine learning in Credit banking' during the client conference and second prize in TCS-American Express hackathon. As a master's student in Data science, I have worked on machine learning projects, specifically on image recognition using Neural Networks, credit default applications in banking using Logistic Regression, analyzing telecommunications big data, Fake News prediction using NLP and Crime prediction of university campus areas using Random Forests. I have been successful in merging my industry experience with data science skills to develop myself into a consummate professional in the field of data science. I am excited about the great opportunity at Norfolk to contribute towards improving operations efficiency and delivery systems using cutting edge data science systems.

I have attached resume with application for your kind review. I would certainly appreciate an opportunity to speak with you for discussing my interests and qualifications in more detail. Please feel free to contact via email at [msreekumar@hawk.iit.edu](mailto:msreekumar@hawk.iit.edu) or by phone at 603 205 5986. Thank you for your time and consideration.

Sincerely,

Manu Sreekumar