FRANCHISE AGREEMENT — Simplified Summary

1. Date & Place: Agreement executed on 22 August 2025, at Mumbai.

2. Parties:

- **Franchisor:** Chai Junction Pvt. Ltd., corporate office at #500, 100 Feet Road, Indiranagar, Bangalore 560038.
- **Franchisee:** Mumbai Food Ventures LLP, office at 1201, Maker Chambers, Nariman Point, Mumbai 400021.

3. Grant of Franchise:

Non-exclusive right to operate one Chai Junction café at: Shop No. 3,
Ground Floor, Phoenix Marketcity Mall, LBS Marg, Kurla (West),
Mumbai – 400070.

4. Term & Renewal:

- o Term: **5 years** starting from the date the unit opens.
- Option to renew for another 5 years subject to terms in effect at renewal.

5. **Fees:**

- o **Initial franchise fee (one-time, non-refundable):** ₹10,00,000 + GST (paid on signing).
- o **Royalty:** 6% of Gross Sales (monthly).
- **Marketing fee:** 2% of Gross Sales (monthly), contributed to national marketing fund.

6. Franchisor Obligations:

- o Provide initial training for Franchisee & key staff.
- o Provide confidential **Operations Manual** (procedures, specs).
- o Help with interior design/layout.
- o Supply list of approved suppliers.

7. Franchisee Obligations:

- o Operate strictly per the Operations Manual and brand standards.
- Use the premises only as a Chai Junction café.
- Purchase proprietary ingredients/products exclusively from Franchisor or approved suppliers.
- o Allow Franchisor inspections and audits during business hours.
- o Not engage in competing business during the Agreement.

8. Intellectual Property:

- o Franchisee gets a limited, non-transferable license to use the Brand/trademarks for the unit only.
- o Franchisee has **no ownership** in the Brand or System; all goodwill belongs to the Franchisor.

9. **Termination:**

o Franchisor can terminate immediately for material breach (e.g., non-payment, failure to follow standards, insolvency).

10. Post-Termination:

o On termination or expiry, Franchisee must stop using Franchisor IP, return Operations Manual, and remove brand identifiers from the premises.

11. Governing Law & Dispute Resolution:

- o Indian law.
- Disputes resolved by **arbitration** (sole arbitrator) under the Arbitration & Conciliation Act, 1996.
- o Seat of arbitration: Bangalore, India.