



**ENGINEERING AND DESIGN INSTITUTE FOR OIL
REFINERIES AND PETROCHEMICAL PLANTS**

18 Diligeței Street, 100575 Ploiești, ROMÂNIA
Tel.: +40 244 511566; 513098; 545151
Fax: +40 244 515 361
e-mail: ipip@ipip.ro



Date: 6th August 2014

RECOMMENDATION LETTER

To whom it may concern:

As Head of the Contract Follow-up Department, I had the opportunity to work for two years with Mrs. Mara Popescu within The Commercial Division at IPIP. Considering the fact that during that time she and I worked closely together, I can say that I fully understand her capabilities, and was impressed by her innovative ideas and the proactive attitude. I saw from the start she had a lot of potential.

During the first months she practically organized our new Division and its 3 Departments: Procurement, Contracting and Contract Follow-up. At the beginning she set up a plan in order to ease the coordination between the Departments and she create a better overview of the activities carried out in the Commercial Division. She has also proven her excellent skills during the Project Follow-up: her ability to plan and coordinate, but also to analyze and synthesize.

She is a quick problem solver, a real team player, and a very good communicator, while having the ability to assimilate a large volume of information.

Overall, I would say she has always delivered quality work, and that is the most important thing.

Head of Contract Follow-up Dep.,

Simona Pletea