

# Paris Wang

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## EDUCATION

**Northwestern University**, Weinberg College of Arts and Sciences

Evanston, IL

Bachelor of Arts in ***Economics and Statistics*** | Minor in ***Business Institutions***

*Expected June 2020*

Cumulative **GPA: 3.94/4.00** | Dean's List

Relevant Coursework: Accounting, International Finance, Statistics for Econometrics, Computer Programming, Intermediate Microeconomics, Intermediate Macroeconomics, Applied Econometrics, International Relations

**University of Notre Dame**, Mendoza College of Business

Notre Dame, IN

First Year Studies **GPA: 4.00/4.00** | **SAT: 2310/2400** Reading: 800 Math: 800 Writing: 710

*August 2016 – May 2017*

## PROFESSIONAL EXPERIENCE

**PJT Partners, Park Hill Real Estate Group**

Chicago, IL

*Summer Analyst*

*June – August 2018*

**Ernst & Young Global Ltd**

Beijing, China

*Summer Analyst – Transaction Advisory Services, Transaction Support*

*July – August 2017*

- Assisted in initial due diligence for Alibaba group on a proposed \$20MM investment in a Chinese media company
- Visited the target company and conducted on-site review on its company structure and future business plan
- Worked with the target company to develop executive summaries, collected financial data and sorted 50+ contracts
- Created presentations on company structure & industry overview and presented finalized report to client board

**IBM China Company Ltd**

Beijing, China

*Summer Intern – IBM Institute for Business Value & IBM Education*

*June – July 2017*

- Organized client meetings and annual technology conference to introduce IBM Watson Analytics to potential partners
- Visited the Ministry of Education of China to discuss the implementation of Watson Education in local Chinese schools
- Collected and analyzed case studies on cognitive computing and AI from 20+ industries for IBM China annual report
- Prepared presentations for IBM educational seminars and translated case studies from English to Chinese for clients

## LEADERSHIP EXPERIENCE

**AIESEC Incoming Global Talent**

Evanston, IL

*Business Development Team Leader & Account Manager*

*September 2017 – Present*

- Provide companies in the greater Chicago area with international interns through AIESEC global exchange programs
- Lead weekly coaching sessions on market research and seek potential partnerships with companies in Chicago area
- Optimize selection process by creating online tracking system and increase total sales five times last quarter
- Manage the accounts of current exchange participants and ensure their communication with hosting companies

**Student International Business Council (“SIBC”)**

Notre Dame, IN

*Group Leader & Travel Team Member*

*August 2016 – May 2017*

- Created online ads using Google AdWords & Analytics for a Cambodian NGO to increase its website views ten times
- Performed market research on NGO and presented the final project at Google regional headquarter in Chicago
- Conducted industry and company research for an IPO project of a Canadian e-commerce company
- Presented investment highlights and company valuation at Credit Suisse regional headquarter in Chicago

**Northwestern Photography Club**

Evanston, IL

*Board Member*

*September 2017 – Present*

- Organize on-campus photography tutorials and off-campus studio visits and photo shoots in the greater Chicago area
- Create surveys to identify most desired events and collaborate with other student organizations for photo shoots

**Chinese Students and Scholars Association**

Notre Dame, IN

*Freshman Representative*

*August 2016 – May 2017*

- Organized New Year gala, spring formal, and other events with 100+ participants to promote cultural diversity
- Established online platform for textbook exchange, organized academic panels, and designed mentorship program

## ADDITIONAL

**Technical:** Experienced in Microsoft Word, Excel, PowerPoint, Adobe Photoshop, Stata, Python

**Language:** Native Proficiency in English and Mandarin

**Membership:** Investment Banking Club, Delta Sigma Pi Business Fraternity, Women in Business, Stitch Fashion Magazine

**Interests:** World Travel, Photography, Fashion Design, Asian Culture, Pop Music