



# Economic advantages of openETCS “potential levers, strategy and roadmap”

supported by:



Federal Ministry  
of Education  
and Research



Région de  
Bruxelles-  
Capitale



GOBIERNO  
DE ESPAÑA

MINISTERIO  
DE CIENCIA  
E INNOVACIÓN

openETCS@ITEA2 Project

Baseliyos Jacob, DB Netz

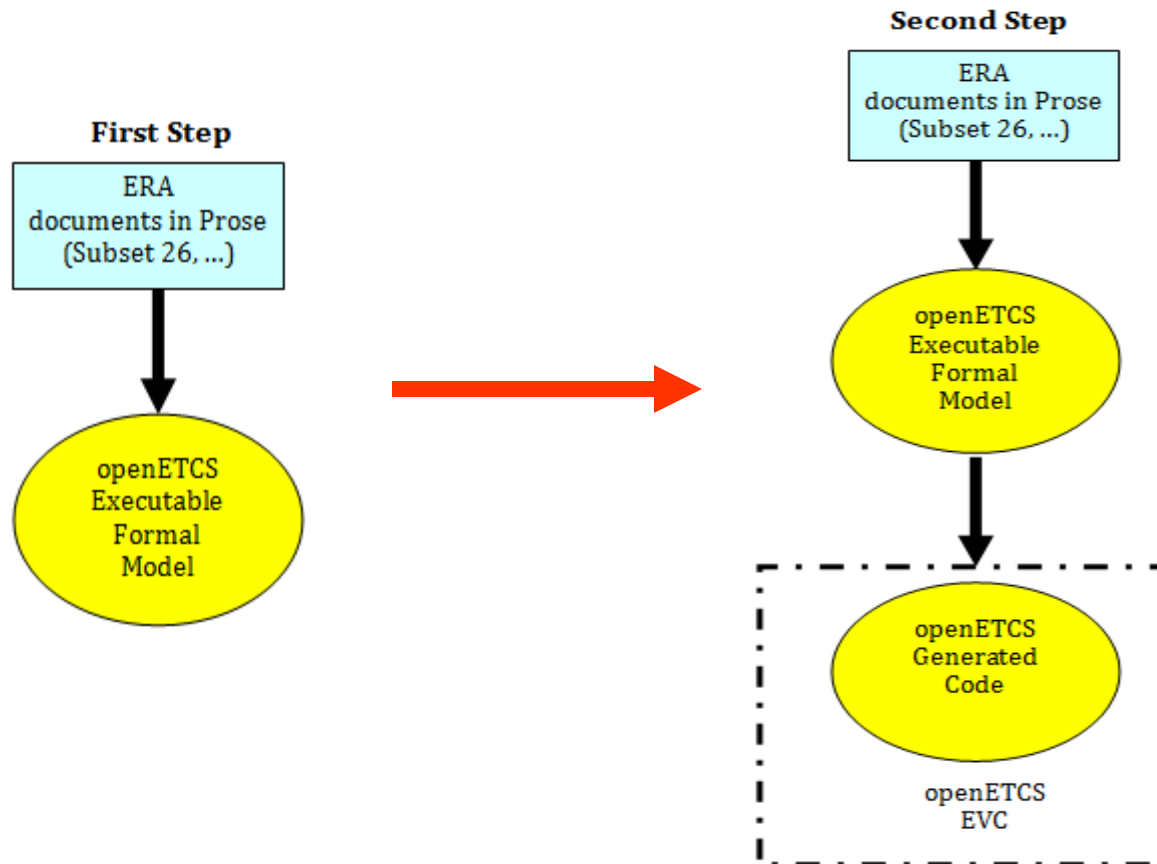
Stuttgart, 23.10.2013

- **Motivation**
- **Potential levers of openETCS**
- **Potential corporate strategy**
- **Roadmap openETCS**

## Goals of openETCS:

- Creating a formal specification for ETCS onboard units acc. UNISIG subset 026 to avoid ambiguities in the software
- Creation of a software tool chain for ETCS OBU software life cycle to improve the productivity and reduce the cost of long-term software maintenance
- Development and provision of a (non-vital) ETCS OBU reference for laboratory and training

As the Subset 26 and other necessary subset documents , as a European Railway Standard, is on the one hand a Prose document (written in a natural language) a formalization of this model is essential and seen as a prior work.

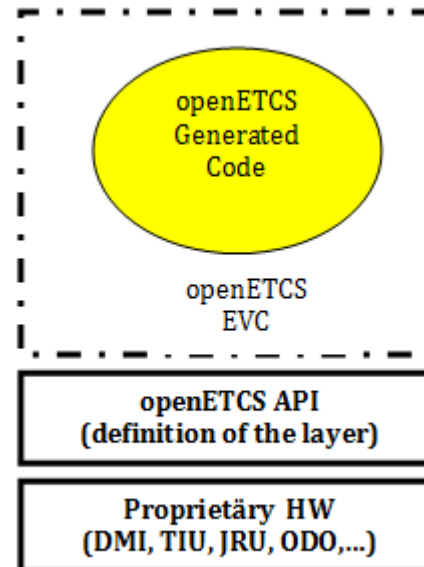


## Potential levers of openETCS

- Generic openAPI and Standardization

One essential goal of openETCS is to create a platform- and technologyindependent API defined by the different industry-, railway- and safetyexperts in the openETCS consortium. This generic open API should allow to support a standardized interface between the openETCS architecture and proprietary HW of the manufacturer. This approach should support the strategy of a

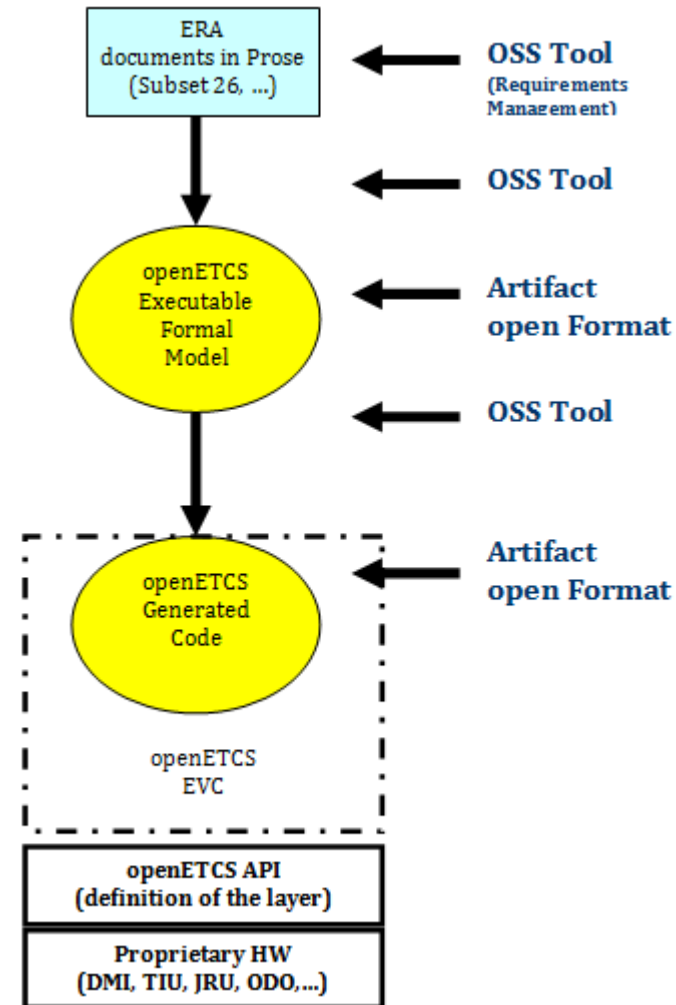
- flexible manufacture
- mass customize



## Potential levers of openETCS

### - openETCS toolchain

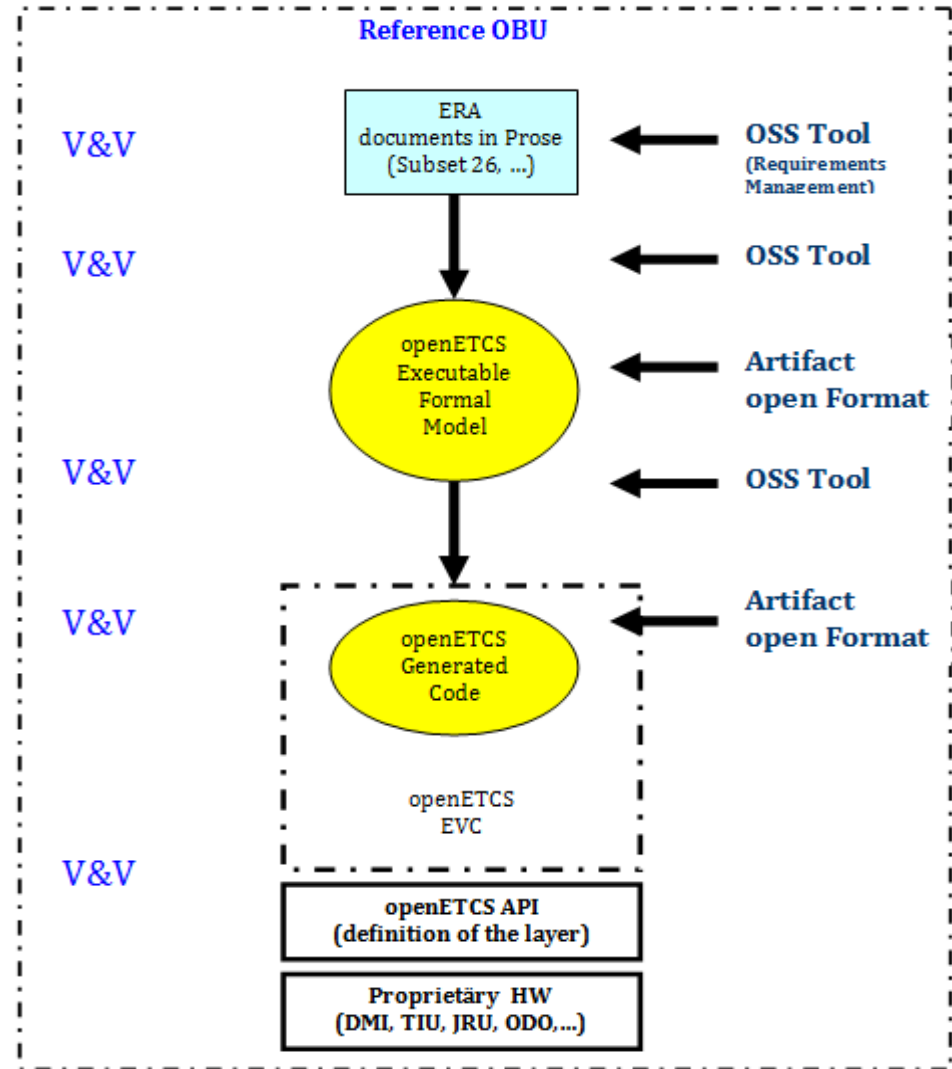
Another goal within the openETCS project is to support a Opensource toolchain to the environment. A opensource toolchain is necessary to create, change, improve and execute the different steps between the prose requirements, the executable formal model and the generated openETCS code.



## Potential levers of openETCS

- openproof and reference OBU

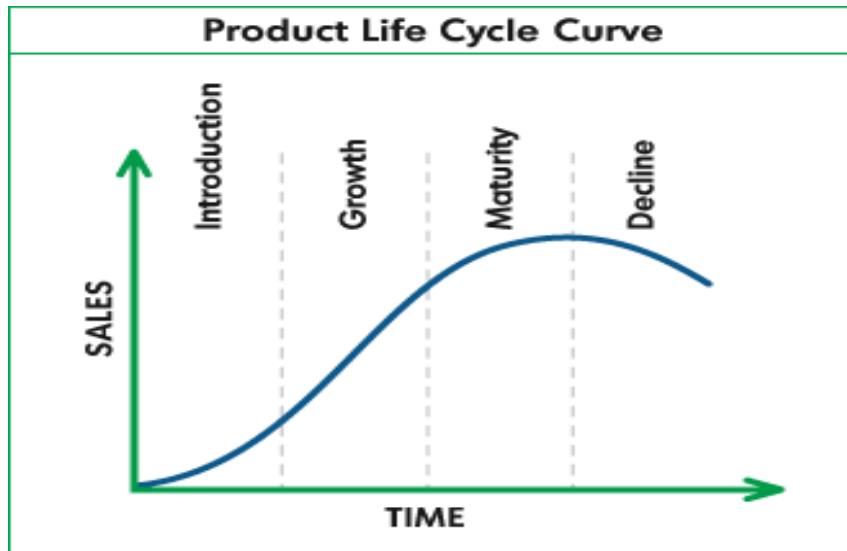
open proof and a reference OBU are necessary to provide a “comparative reference” to the ERTMS manufacturers



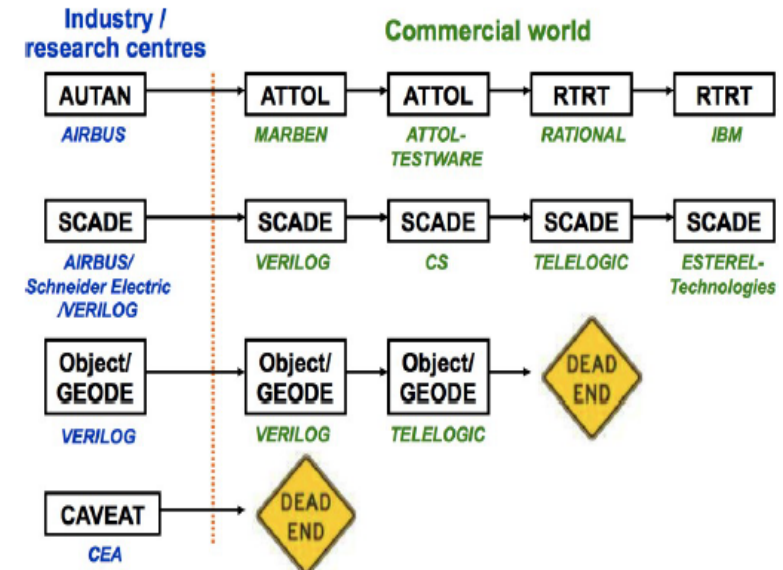
## Potential corporate strategy

- Long term support: Product lifecycle → CSS tools vs. OSS tools\*

Each product is associated with a life cycle that can be controlled in accordance with the manufacturer. However, each of manufacturer is interested not last forever because of its development to maintain the old product lifecycle to market new product lines. Another reason to stop the product lifecycle prematurely, possibly a sale or takeover by a competitor. Here, however, created a new market for medium-sized companies. The maintenance of tools or products that are needed by the industry for the development and production, to cover a new business model.



Risk of Dead End with  
CSS tools

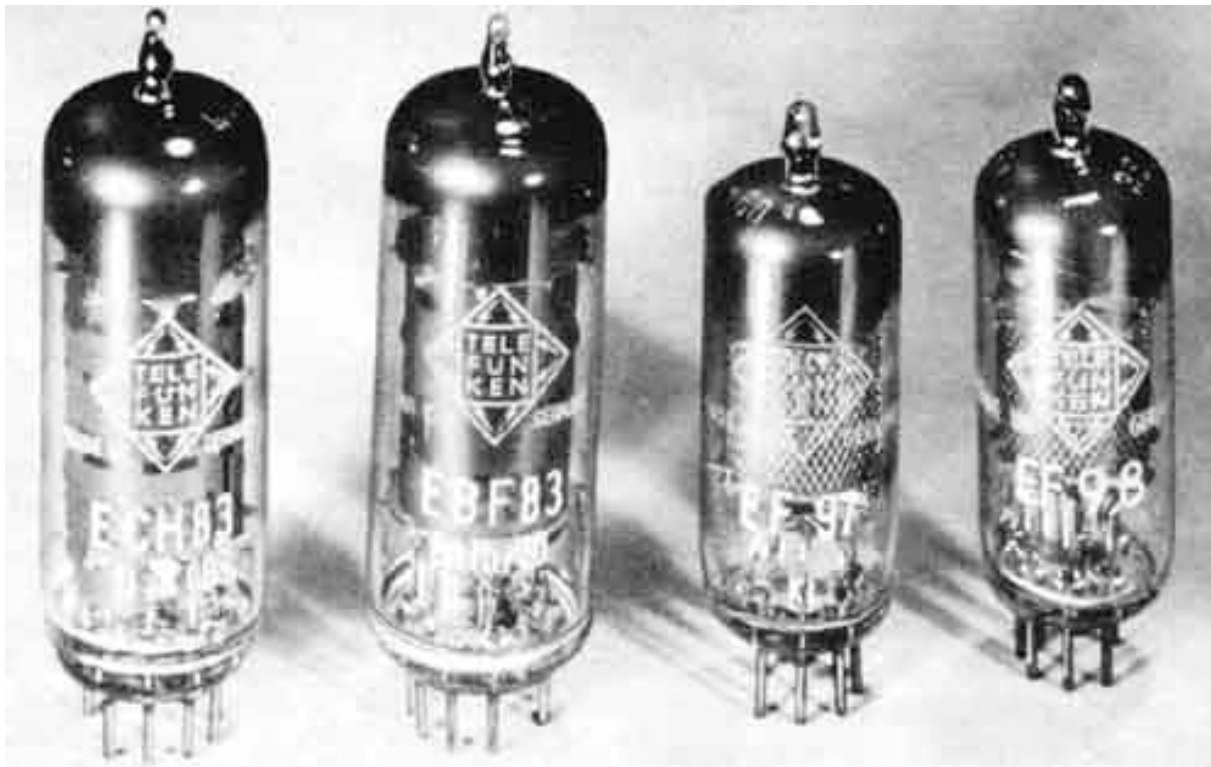


\*CSS = Close Source Software tool

\*OSS = Open Source Software tool

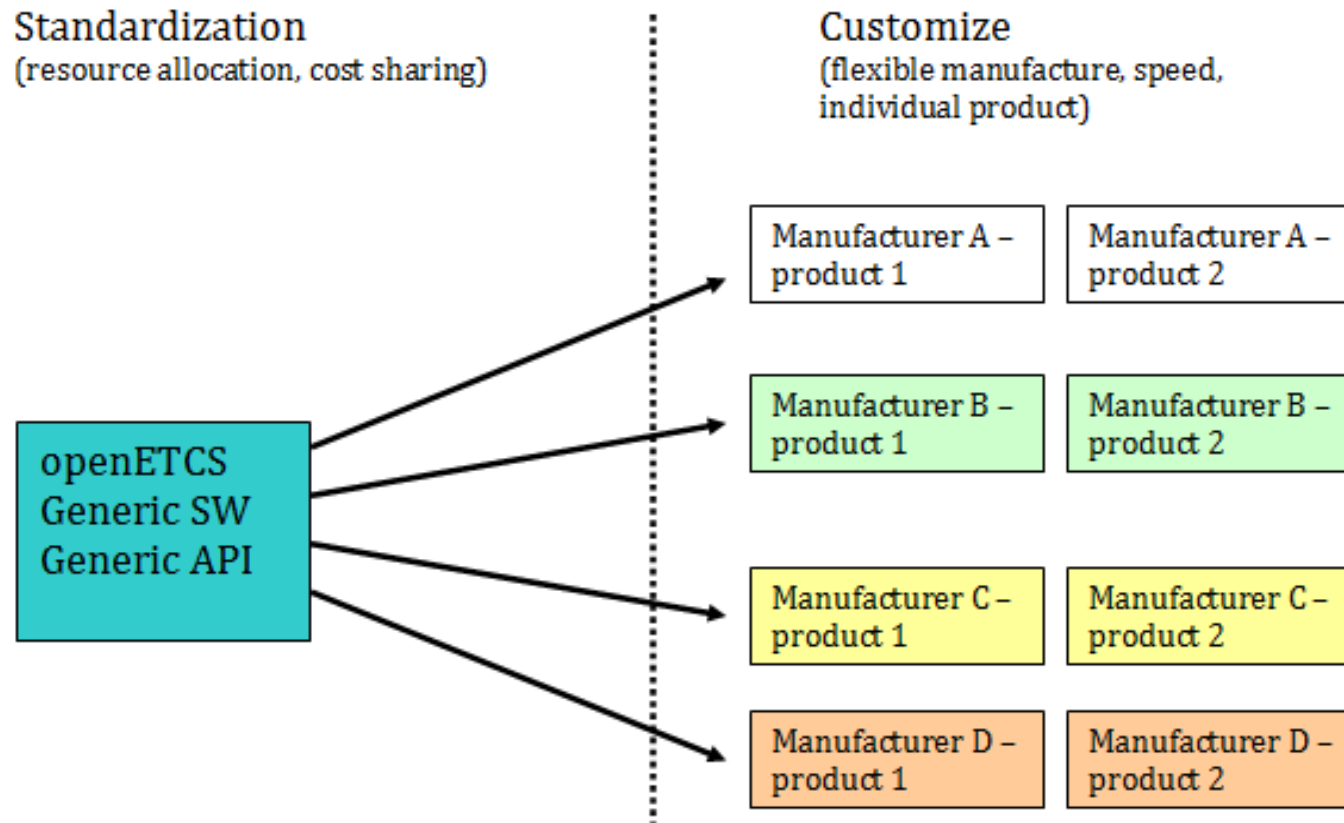


By openETCS license model and the openETCS ecosystem, the Obsolescence risk of the user can be reduced significantly. The sale, acquisition or disappearing of the original supplier is no more a risk.



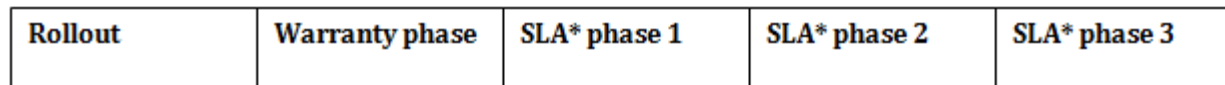
## Potential corporate strategy

- Mass customize and flexible manufacture



About the continuous cash flow, that through a service level agreements can be achieved, the company has the option to use a part of the continuous cash inflows for further developments. So the manufacturer can reduce significant the risks, that changes, enhancements, new requirements, ... will become an issue because of lack of resources or knowledge.

### ICE Life Cycle



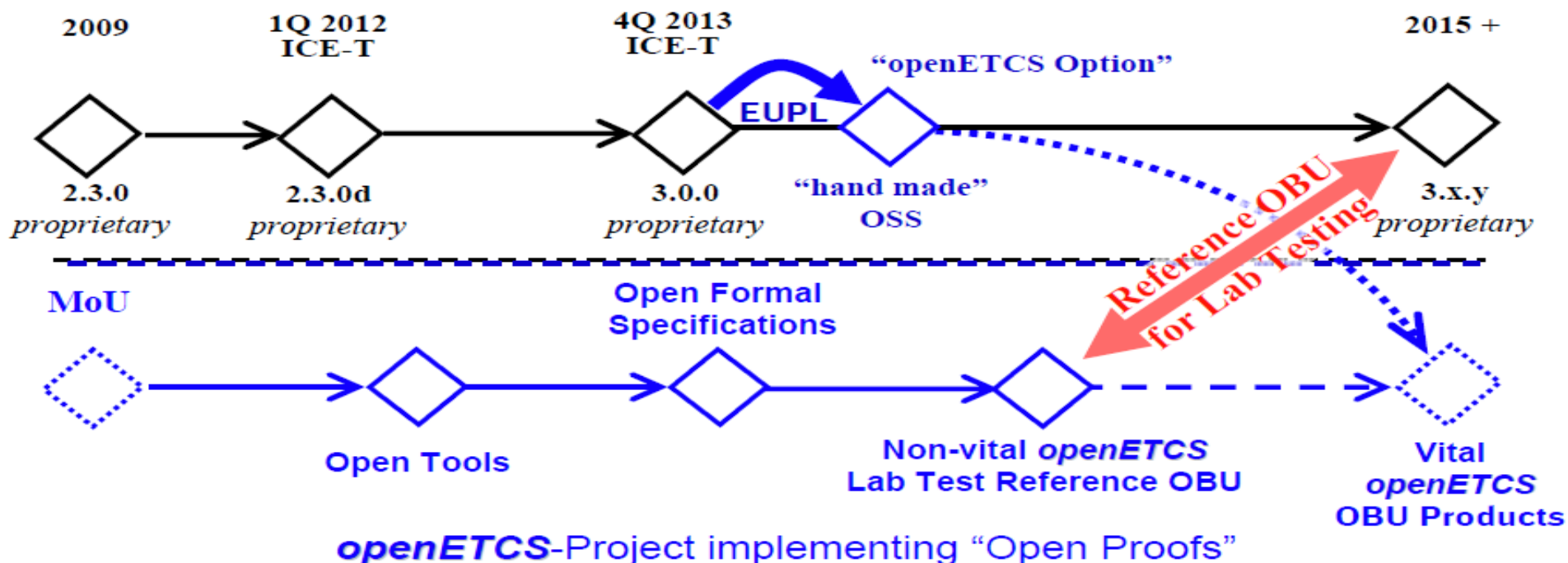
Timeline



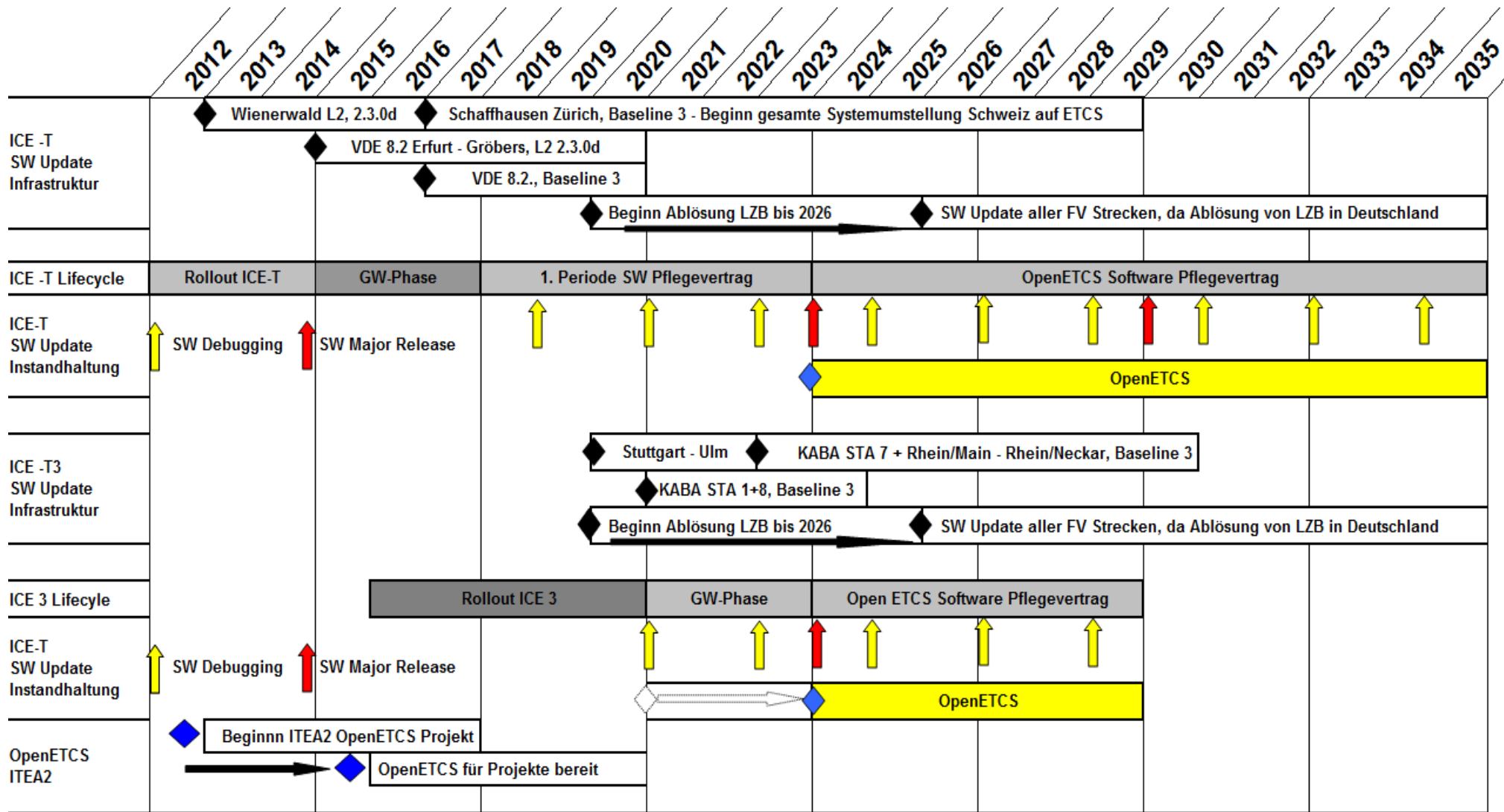
\*SLA = Service Level Agreement

## openETCS Implementation Plan

### UNISIG Vendor R&D and Product Launching Schedule



# Roadmap Software Update ICE-T&3



# Q&A