

Column 9	Timestamp	Clinic Name	What type of clin	Do they se	Contact name(s) & title(s) Who did you speak with specifically and	Contact person's	Items delivered	When y	What was the overall feel of the visit? Did it go well were they receptive? What do you think the outcome will be? Example answer: Sally the practice manager was very receptive and thinks she'll prob come to the event
	7/29/2025 11:48:05	Aloro Pet Hospital	GP	No	Gaby - Front desk Supervisor		Exotics Flyer	Yes	They do not see exotics and Gaby said they receive a lot of phone calls. They will be referring them to us.
	7/29/2025 11:25:30	Blue Cross Animal Hospital	GP		Elise - hospital supervisor		Exotics Flyer	Yes	Spoke to Hospital supervisor - they get a lot of phone calls for Exotics and they were going to refer them to us.
	7/29/2025 10:45:24	Best Friends Animal hospital	GP		Trisha Hospital Manager		Exotics Flyer	Yes	They don't see exotics and get a lot of phone calls, spoke to Trisha my old colleague dropped off info
	7/29/2025 10:19:13	Vca animal Medical center on oxnard	GP		Diana- lead Csr		Exotics Flyer	Yes	Spoke to Diana they get a lot of call for Exotics, we are right down the street and she said they would refer them to us.
	6/2/2025 16:45:02	Hancock Park Veterinary clinic	GP		Melanie - front Desk Lead		CE Information flyer, Referral card	No	We have been getting a few referrals from them, they moved a block down to a really nice new space.
	6/2/2025 15:32:04	Larchmont Village Vet	GP		Jennifer- front desk lead		CE Information flyer, Referral card	No	Great little clinic, they have referred to us in the past. Dropped off Ce info and Referral brochure
	6/2/2025 12:35:18	Melrose La Brea vet	GP		Tanya- Clinic Manager		CE Information flyer, Referral card	No	Spoke to Tanya in detail about GDD, dropped off CE info and Referral Brochures
	6/2/2025 12:18:53	Paw priority	Emergency		Carla- lead front desk		CE Information flyer, Referral card	No	Brand new urgent care in the heart of melrose, really nice inside, everyone is super friendly. Dropped off info
	6/2/2025 11:59:31	The Melrose Vet	GP		Anna- Front Desk Csr		CE Information flyer, Referral card	No	Really busy today, the have sent us a few cases in the past. I dropped off Ce info and referral brochure
	6/2/2025 11:39:38	Vca Miller Robertson	GP		Ari- front csr lead, Alana - Practice manager		CE Information flyer, Referral card	No	They have been referring to us, had a nice talk with my old colleague Alana. She is the practice manager.
	6/2/2025 11:19:42	Beverly Robertson Veterinary Clinic	GP		Ryan- Practice Manager		CE Information flyer, Referral card	No	They have been referring to, I let Ryan know about the Ce and I dropped off Ce info and referral brochure
	6/2/2025 10:45:01	Balanced Dog Grooming	Other		Torina Yamada		Referral card, New referral card	No	Balanced Dog grooming is a partner of Green Dog. They are right next door to Alpha One and I dropped off info
	6/2/2025 10:41:47	Alphaone Canine academy	Other		Ian Knight		Referral card, New referral card	No	Ian has been a long time supporter of GDD, he requested I drop off urgent care flyers and referral brochure
	5/29/2025 17:48:38	Modern Animal (downtown)	GP		Sally - Front shift lead		CE Information flyer, Referral card	No	Talked to Sally for a few, practice right in the heart of downtown. Dropped off CE and Referral info
	5/29/2025 16:28:55	Modern Animal (Hollywood)	GP		Rebecca- Front shift lead		CE Information flyer, Referral card	No	Really busy clinic, I dropped off CE and Referral info
	5/29/2025 15:52:19	Modern Animal West hollywood	GP		Rebecca -front desk shift lead		CE Information flyer, Referral card	No	Spoke to Rebecca in detail about Green Dog. I dropped off Ce and Referral info
	5/29/2025 14:40:09	Modern Animal (Culver City)	GP		Alexi- front Desk - old coworker of mine		CE Information flyer, Referral card	No	Been here a few times. Always really nice, dropped off CE info and Referral Info
	5/29/2025 14:15:27	Rancho Park veterinary Clinic	GP		Sandy - Practice Manger		CE Information flyer, Referral card	No	Spoke to Sandy about green dog. I have been in contact with this clinic off and on. Hard to get a response.
	5/29/2025 13:18:47	Modern Animal (WestWood)	GP		Shane - lead vet assistant on shift		CE Information flyer, Referral card	No	Shane and I spoke about the Ce, he was going to share all info with his doctors and I also dropped off info
	5/29/2025 13:02:58	Modern Animal (Santa Monica)	GP		Alec - Front desk lead		CE Information flyer, Referral card	No	Modern Animal Santa Monica has been referring to us a lot lately in Venice. Dropped off CE info and Referral info
	5/29/2025 12:49:53	Santa Monica pet medical center	GP		Cece- practice manager		CE Information flyer, Referral card	No	Spoke to CeCe for a few, they were pretty busy. Dropped off Ce and Referral info
	5/29/2025 12:39:01	Palms and Paws veterinary center	GP		Maggie and Lily manger and Csr		CE Information flyer, Referral card	No	They have been referring a lot lately, spoke to Maggie the manger and lily the car. They are doing great.
	5/22/2025 17:38:40	Cumulus Animal Hospital	GP		David - Csr lead		CE Information flyer, New Referral card	No	Spoke to David in length about CE and the social event. He follows us on Instagram and seemed interested.
	5/22/2025 16:30:02	Pet Care Lb	Other		Lilli- Owner		CE Information flyer, New Referral card	No	Love this place- Lilli the owner loves what she does, she only does medical boarding and is truly wonderful.
	5/22/2025 16:00:57	Vca Venture Animal Hospital	GP		Gigi - Front Desk Csr		CE Information flyer, New Referral card	No	Great VCA, have referred to us in the past. Gigi is my main contact and she is super sweet. She works hard.
	5/22/2025 15:50:29	Mar Vista Animal Medical Center	GP		When I was at the clinic there was a woman		CE Information flyer, New Referral card	No	The rest of the staff was happy when I told them about the CE and the vet social event.
	5/22/2025 14:55:35	Vca Urgent Care on Venice	Emergency		Joyce Brown - hospital manager		CE Information flyer, New Referral card	No	Joyce is a friend of mine and old co worker, she is always stopping by the Venice clinic. She was nice.
	5/22/2025 14:32:58	The Cat Practice	GP		Dr. Blair- Head Dvm		CE Information flyer, New Referral card	No	They have referred to us in the past, small cat only practice. Dr Blair seemed excited about the CE.
	5/22/2025 14:25:28	Shane Veterinary Medical Center	GP		Shawna - Practice manager		CE Information flyer, New Referral card	No	They have started to refer to us, it was a hard no at the beginning. Shawna and staff seemed excited.
	5/22/2025 13:54:16	Vca Brentwood Animal Hospital	GP		Damaris - Hospital manager		CE Information flyer, New Referral card	No	Damaris used to work with Dr Geist and I invited the whole staff to Vet social and Damaris was going to refer to us.
	5/22/2025 13:37:13	Vca Santa Monica Dog and Cat hospital	GP		Rosa- hospital manager		CE Information flyer, New Referral card	No	Spoke to Rosa about the social event and she was going to give the doctors our CE information.
	5/22/2025 13:23:55	Vca Wilshire	GP		Kathy- Practice Manager		CE Information flyer, New Referral card	No	Love this practice, everyone is so nice. Kathy said she would give CE Info to all doctors and I invited her to the event.
	5/22/2025 13:12:24	VEG Veterinary Emergency Group	Emergency		Lauren- Practice Manager		CE Information flyer, New Referral card	No	Saw Lauren at Vanderpump event. Dr Yashari is opening a new VEG in Santa Clarita. Lauren will refer to us.
	5/22/2025 12:58:57	Stewart Veterinary Group	GP		Nina- Practice Manager		CE Information flyer, New Referral card	No	They were actually referring a client to us when I walked in. Very nice practice, great people. Gave them info.
	5/22/2025 12:31:48	Pasternak veterinary Center	GP		Abbey - Front Desk Csr and Dr Pasternak		CE Information flyer, New Referral card	No	Had a nice visit, they have referred to us in the past. Let the team know about the CE and the vet social night.
	5/22/2025 12:22:19	California Animal Rehabilitation	Other		Cassie- Front Desk and Dr Raebin		CE Information flyer, New Referral card	No	Great visit, Dr Raebin loves Dr Garcia, even saw one of our clients in the lobby. Invites Doctors to CE.
	5/22/2025 12:14:17	Emerald Animal Hospital	GP		Shawn- front desk		CE Information flyer, New Referral card	No	Spoke to Shawn and vet social night and he said he would relay CE info to Doctors.
	5/22/2025 11:29:11	Mar Vista Animal Medical Center	GP		Susan - Practice Manger		CE Information flyer, New Referral card	No	Older Practice in Mar Vista, Dr Brooks seemed interested in CE opportunities.
	5/22/2025 11:15:17	Culver Palms animal hospital	GP		Justin - Practice manger and Dr Taji		CE Information flyer, New Referral card	No	Great visit, spoke to Justin in detail about CE and social night. The staff overheard and seemed excited.
	5/22/2025 10:55:26	Sepulveda Animal Hospital	GP		Erin- Front desk lead		CE Information flyer, New Referral card	No	Clinic was busy, spoke to Erin in detail about the CE and vet social night. She said she would pass info along.
	5/22/2025 10:38:24	Overland Veterinary Clinic	GP		Ashley- Front Desk Manager		CE Information flyer, New Referral card	No	Spoke to Ashley briefly, clinic was very busy. Asked her to relay info about upcoming CE and social event.

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	5/22/2025 10:20:00	Culver City animal hospital	GP		Vincent - Hospital manger		CE Information flyer, New ref	No	Spoke to Vincent in detail about the CE and the vet social. He will relay to his staff. They have sent us referrals.
	5/19/2025 17:57:29	Veterinary Care Center (Hollywood)	All of the above		Marlon and Jeffery- lead pharmacist		New referral brochure	No	Medium sized practice in Hollywood two blocks from Mash. I invited the staff to a vet social.
	5/19/2025 17:15:03	Blue pearl Vet hospital (used to be VCA)	All of the above		Natalie- head Csr.		New referral brochure	No	Practice was recently purchased by Mars (VCA) dropped off referral folders and invited staff to visit.
	5/19/2025 17:04:47	Buddy K9 Hydrotherapy	Other		Jazz - owner and operator		New referral brochure	No	Great place, Jazz is very interested in working with us. He came to Green Dog land. I introduced him to our social.
	5/19/2025 16:28:15	Beverly Oaks veterinary	GP		Jasmine- Csr		New referral brochure	No	Practice is down the street from Sherman oaks, I dropped off marketing materials and invited them to our social.
	5/19/2025 15:53:03	The animal clinic of Encino	GP		Levanna - hospital manger		New referral brochure	No	Small little clinic in Encino, really nice staff. Invited whole staff to social event
	5/19/2025 15:39:20	Capri Plaza pet clinic	GP		Dr Tamura and Dr Land		New referral brochure	No	Exotic practice, they see a lot of birds, they are excited about us starting a exotics department and we can refer them.
	5/19/2025 15:04:08	Pet Orphans of Southern California	All of the above		Kai - manager		New referral brochure	No	Super nice staff, they have attended all of our events at Aetna, they are very interested in working with us.
	5/19/2025 14:32:02	Pet Cure veterinary center	GP		Thomas - assistant manager		New referral brochure	No	They have sent us a few referrals, talk to Thomas about CE opportunities and the GDD social event.
	5/19/2025 12:24:03	Dill veterinary hospital	GP		Amber and Dr. Johnson- practice manager	Out of business contact	New referral brochure	No	Really old practice with loyal following, established in 1944. Invited staff to vet social.
	5/19/2025 11:46:44	LimeHouse Veterinary clinic	GP		Catherine Barreto	CBarreto@limehc.com	New referral brochure	No	I love this practice, they have referred to us in the past. Old colleague of mine Dr.Chez Ram works there.
	5/19/2025 11:10:42	Laser Los Angeles Animal specialty	All of the above		Katie - Front Desk Csr		New referral brochure	No	Really busy practice, Dropped off referral info and invited staff to vet socials.
	5/19/2025 10:57:46	Eagle Rock emergency pet clinic	Emergency		Cherida and Leslie		New referral brochure	No	Cherida practice manger is an old colleague of mine, Her husband is the manger at Veterinary Care Center.
	5/19/2025 10:49:32	Affordable animal clinic	GP		Fove Juarez- practice manager	Fjuarezpm@alliancavets.com	New referral brochure	No	Great little low cost practice, spoke to Fove in detail about Green Dog and invited the whole staff.
	5/19/2025 10:05:19	Los Angeles Veterinary Center	GP		Cesar - Practice Manger		New referral brochure	No	Great clinic, young doctors. Have sent us referrals in the past. They plan on attending the Vet Social.
	5/14/2025 15:08:08	Granada Veterinary clinic	GP		Sarah- lead Csr		New referral brochure	No	They loved the Totes bags and definitely plan on attending the veterinary social event.
	5/14/2025 14:51:28	Mission Veterinary center	GP		Ana - Lead Csr		New referral brochure	No	They loved the GDD tote bags and ask if we were hiring, I invited the whole staff to the Vet Social.
	5/14/2025 14:44:53	North Valley veterinary clinic	GP		Jessica- Lead Rvt		New referral brochure	No	Low cost clinic, Jessica is great she and some staff will be attending vet social.
	5/14/2025 14:22:32	Vca chatoak animal hospital	GP		Yasmine - front desk Csr		New referral brochure	No	They loved the tote bags and most of the staff said they will be attending the vet social.
	5/14/2025 13:59:46	Vca Adler animal hospital and pet	All of the above		Lallianna - Head Csr		New referral brochure	No	Dropped off 5 GDD totes, really busy practice. The staff plans on attending the vet social.
	5/14/2025 13:42:47	Vca McClave animal Hospital	GP		Michala- Practice manager		New referral brochure	No	Great practice super friendly, the loved the GDD totes and plan on coming to the vet social.
	5/14/2025 13:20:44	Winnetka Animal Clinic	GP		Suzy and Becca- manager and csr		New referral brochure	No	Very Friendly, already refer to us. They loved the bags and plan on coming to the vet social.
	5/14/2025 12:51:59	Warner Center Pet Clinic	GP		Cathy - lead reception		New referral brochure	No	This place is always hit or miss, dropped off 5 tote bags and invited them to the vet social event.
	5/14/2025 12:23:54	Vca Parkwood	GP		Malia- Practice Manger		New referral brochure	No	Such a friendly staff, dropped off 5 GDD totes. The staff loved them.
	5/14/2025 11:56:23	VCA Veterinary Specialists of the Valley	All of the above		Michaela - marketing team		New referral brochure	No	Love and know a lot of people that work here. Dropped off 5 GDD bags and told them about our Vets.
	5/14/2025 10:35:49	Vca Animal Medical center	GP		Diana- Hospital Manger		New referral brochure	No	Very nice people, our neighbor 2 Blocks from Aetna, Dropped off 5 GDD bags. The staff said they will be attending the social.
	5/9/2025 17:40:20	Blue Cross Pet Hospital	All of the above		Iliana - Practice manager		New referral brochure	No	Dropped off 5 GDD Bags, Doctors and Staff have been to all our aenta events . They are excited to attend.
	5/9/2025 15:51:08	Aloro Pet Hospital	GP		Carla Practice Manager		New referral brochure	No	Dropped off 5 GDD for Staff and Doctors. Have sent us some referrals in the past. Original owner.
	5/9/2025 15:29:38	Tarzana Veterinary Clinic	GP		Jennifer- Practice Manager		New referral brochure	No	Dropped off 5 GDD bags for Doctors and Staff, they have been to our events in the past and most.
	5/9/2025 14:41:55	Mid Valley Veterinary Hospital	GP		Heather - Practice Manger		New referral brochure	No	Dropped off 5 GDD Bags for Doctors and Staff, they already refer to us and plan on attending vet social.
	5/9/2025 13:33:51	Van Nuys Veterinary Clinic	GP		Dr Oh and front desk staff		New referral brochure	No	Dropped off 5 GDD Bags for the Staff, Dr Oh send us a lot of referrals. The staff seemed excited for us.
	5/9/2025 12:57:28	Lake Balboa Veterinary Cara	GP		Natalie - Lead Csr Alex- lead tech		New referral brochure	No	Dropped off 5 GDD bags for Doctors. Informed staff about vet social.
	5/9/2025 12:33:54	Encino Vet Center	GP		Hannah- Lead Csr/practice manger		New referral brochure	No	Love this place, new location. Dropped 5 GDD Bags for Doctors and spoke to staff about vet social.
	5/9/2025 11:51:26	Sherman Oaks Veterinary Group	GP		Jan - practice manger. Spoke to Anna L		New referral brochure	No	Dropped off 5 GDD bags for Doctors and Jan, told the staff about vet social event.
	5/9/2025 11:43:22	Southpaw vet	GP		Carolina- practice manger		New referral brochure	No	Dropped off 5 GDD bags, they refer to us already and they staff seemed excited about the vet social.
	5/9/2025 11:33:18	Animal dermatology center	Specialty		Cynthia - practice manager		New referral brochure	No	Love this and all the people Dropped off 5 bags, and the whole staff is excited about the vet social.
	5/9/2025 11:13:58	Best Friends Animal Hospital	GP		Edric- Csr - Trisha head Csr		New referral brochure	No	Dropped off 5 GDD bags for the doctor and invited whole staff to Vet social Event.
	5/9/2025 10:27:22	Studio City Animal Hospital	GP		Madison- Lead Csr		New referral brochure	No	Dropped off 5 GDD bags for Doctors and spoke to Madison about Vet Social event.
	5/1/2025 18:40:49	The Veterinary Care Center	All of the above		Dr Robert Goldman - medical director and owner	Robert@veterinarian.com	New referral brochure	No	I have a lot of friends who work here, I have stopped by here before. Seemed very interested in what we had to say.
	5/1/2025 16:09:54	Melrose La Brea Animal Clinic	All of the above		Dr Edd Jordan	323-937-2334	New referral brochure	No	Older Clinic on Melrose does emergency and house calls

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	5/1/2025 15:53:02	Paw Priority Veterinary Urgent Care	Emergency		Dr Ezra Ameis- owner/ Medical director	Ameis@pp.vet	New referral brochure	No	I was driving down Melrose, this place caught my eye. Beautiful urgent care practice in the heart of Melrose.
	5/1/2025 15:43:36	The Melrose Vet	GP		Mariah Ceballos	Manger@themelrosevet.com	New referral brochure	No	Very trendy practice in the heart of Melrose, Govin the head Csr said he refers to us already
	5/1/2025 15:17:21	Pet Care LB	Other		Lilliana Balam - owner RVT	323-207-9611	New referral brochure	No	Lovely owner, medical boarding only. This lady is really impressive. Does only Medical boarding for dogs and cats.
	5/1/2025 14:38:55	Beverly Robertson Veterinary clinic	GP		Ryan - front desk supervisor		New referral brochure	No	They already refer to us, very friendly staff. Definitely interested in CE information and our next social night.
	5/1/2025 14:14:20	Hancock Park Veterinary Clinic	GP		Head Csr - Kai		New referral brochure	No	Love this place, they just moved and they gave me a tour of the new clinic. They already refer to us.
	5/1/2025 13:31:06	Larchmont Village Vet	GP		Spoke to Practice manager Jennifer		New referral brochure	No	Cute practice and every one was very nice, the seemed interested in social night
	5/1/2025 13:14:04	LA Pet Clinic	GP		Teresa - Practice manger		New referral brochure	No	Small practice on Melrose, very old. Manger says she already refers to us
	4/29/2025 11:21:20	Vca miller Roberson	GP		Alana Jennings		New referral brochure	No	My old colleague Alana manages this practice and they refer to us, showed a lot of interest in our clinic.
	4/29/2025 11:18:08	Encino Veterinary Center	GP		Manger Carol and head Csr Nicole	Hello@encinovet.com	New referral brochure	No	Great clinic already refer to us. Just moved to a new location and went to see there new place
	4/29/2025 11:14:29	Cumulus Animal hospital	GP		Ruby Soto, Staff Vet	Info@cumulusanimalhospital.com	New referral brochure	No	Brand new clinic, in new development huge apartment complex with a Whole Foods, veterinary practice, and more.
	4/29/2025 11:10:21	Mohawk alley	GP		Thea - Hospital manager	Tranderschmidt@thealleyvet.com	New referral brochure	No	Great clinic, met with Manger Thea. They already refer to us. Thea let me know they were just purchased by another clinic.
4/25_GF - mannually popped th	3/28/2025	Dog and Cat Hospital Calabasas							attended vet open house - this was a revisit to thank them
4/25_GF - mannually popped th	3/28/2025	West Valley Pet Clinic							attended vet open house - this was a revisit to thank them
4/25_GF - mannually popped th	3/28/2025	Tarzana Pet Clinic							attended vet open house - this was a revisit to thank them
4/25_GF - mannually popped th	3/28/2025	Simon Veterinary Surgical							attended vet open house - this was a revisit to thank them
4/25_GF - mannually popped th	3/28/2025	Studio City Animal Hospital							attended vet open house - this was a revisit to thank them
4/25_GF - mannually popped th	3/28/2025	TrueCare for Pets							attended vet open house - this was a revisit to thank them
4/25_GF - mannually popped th	3/28/2025	Pet Orphans of Southern California							attended vet open house - this was a revisit to thank them
4/25_GF - mannually popped th	3/28/2025	WesternU Spay and Neuter							attended vet open house - this was a revisit to thank them
4/25_GF - mannually popped th	3/28/2025	Banfield Pet Hospital							attended vet open house - this was a revisit to thank them
4/25_GF - mannually popped th	3/28/2025	Peaceful Pets Aquamation							attended vet open house - this was a revisit to thank them
4/25_GF - mannually popped th	3/28/2025	Blue Cross Pet Hospital							attended vet open house - this was a revisit to thank them
4/25_GF - mannually popped th	3/28/2025	Community Animal Treatment Cen							attended vet open house - this was a revisit to thank them
4/25_GF - mannually popped th	3/28/2025	Animal Dermatology Center							attended vet open house - this was a revisit to thank them
	3/21/2025 17:21:06	Vet Care animal Center	GP		Practice was closed		DVM Open House flyer, C	No	I left flyers in mail box
3/21_GF - Sent SVM open house	3/21/2025 17:16:26	Five star veterinary center	GP		Jasmine- practice manager	Fivestarvet @gmail.com	DVM Open House flyer, C	Yes	Jasmine was great and she says she has been referring case to Sherman oaks
	3/21/2025 16:20:37	Balboa Veterinary Clinic	GP		Cassie - Lead Csr	8183682846	DVM Open House flyer, C	Maybe,	Small one vet clinic, staff was nice
3/21_GF - Sent SVM open house	3/21/2025 16:10:17	Vca Chatoak animal hospital	All of the above		Brianna- front desk Csr	Vcachatoak@vca.com	DVM Open House flyer, C	Yes	I was here a month ago, great clinic. They received our email and follow up on Instagram. The staff was nice.
3/21_GF - Sent SVM open house	3/21/2025 15:31:12	Warner Center Pet Clinic	GP		Cathy hospital Manger	Epetwcpo@yahoo.com	DVM Open House flyer, C	No	The staff here is very overwhelmed
3/21_GF - Sent SVM open house	3/21/2025 15:14:12	Value Vet	GP		Cathy - Lead receptionist	Canogapark@my.com	DVM Open House flyer, C	Yes	Really nice staff, they said they will attend vet open house
	3/21/2025 14:59:27	Vca Veterinary specialist of the Val	All of the above		Paula and Tom- hospital manager and C	8188838387	DVM Open House flyer, C	Yes	Dr Geist and I know a lot of people who work here . Dr.Yaz, Dr Chriten, Dr Topmiller and Dr Harris
3/21_GF - Sent SVM open house	3/21/2025 14:48:48	Southern California Veterinary Hos	All of the above		Justine Wood Graves- Practice Manager	Wood-graves@vets.com	DVM Open House flyer, C	Yes	Great staff, all the girls at the front desk said they would be attending Vet opening
3/21_GF - Sent SVM open house	3/21/2025 14:32:45	Aces Specialty Animal Hospital Sa	All of the above		Christina front desk CSR	Sfv.reception@aces.com	DVM Open House flyer, C	Maybe,	Big specialty emergency hospital, extremely busy
	3/21/2025 13:47:47	Dill Veterinary Hospital	All of the above		Place was closed		DVM Open House flyer, C	No	Left materials in mail box, place has been in Practice in 1944
	3/21/2025 13:29:41	North Valley Veterinary Clinic and	All of the above		Cindy - Head Receptionist	8183667777	DVM Open House flyer, C	No	Small clinic, Low cost. Cindy seemed very overwhelmed and didn't really want to chat
3/21_GF - Sent SVM open house	3/21/2025 13:04:03	Gemcore veterinary services	Other		Dr Leticia Garcia	Gemcorevetserv@gmail.com	DVM Open House flyer, C	Yes	Very nice people, will attend Dr Leticia Garcia works with Dr. Rick Garcia
	3/21/2025 12:51:38	Topanga Veterinary Clinic	GP		Stephanie - Lead Tech and Receptionist	8182803530	DVM Open House flyer, C	Maybe,	Really small clinic, one vet practice. Stephanie said she would pass the Ce info to her vet
ALREADY EMAILED	3/21/2025 12:31:45	Mission Veterinary Clinic	All of the above		Esmeralda - front desk reception	Missionveterinary.com	DVM Open House flyer, C	Yes	Was here a month ago, staff remembered me. They plan on coming to the Vet Open house
ALREADY EMAILED	3/21/2025 12:12:32	Granada Veterinary Clinic	GP		Sarah- practice manager	GranadaVet@yahoo.com	DVM Open House flyer, C	Yes	Was here last month, one vet practice, super nice and they seem interested in working with us. They seem interested in working with us.
ALREADY EMAILED	3/21/2025 11:48:57	Panorama Pet Hospital	GP		Tammy lead receptionist	Panoramapet@gmail.com	DVM Open House flyer, C	Yes	Small hospital, really run down. Was here a few weeks ago, Tammy seemed really interested in our clinic.

Column 9	Timestamp	Clinic Name	What type of clin	Do they se	Contact name(s) & title(s) Who did you speak with specifically and	Contact person's	Items delivered	When y	What was the overall feel of the visit? Did it go well were they receptive? What do you think the outcome will be? Example answer: Sally the practice manager was very receptive and thinks she'll prob come to the opening.
ALREADY EMAILED	3/21/2025 11:28:08	Vca Adler Animal Hospital and Pet	All of the above		Amy - lead csr	Au861@vca.com	DVM Open House flyer, C	Maybe,	Didn't seem interested I working with us or attending the vet opening
ALREADY EMAILED	3/21/2025 11:12:38	Northridge Pet Hospital	GP		Maya- head tech and reception	Northridgepethos	DVM Open House flyer, C	No	Really Gross clinic, super small and smells like cat urine, not very nice. Didn't seem interested at all
ALREADY EMAILED	3/21/2025 10:58:14	Pet Cure Veterinary Center	All of the above		Jordan- front desk csr	Petcurevetreseda	DVM Open House flyer, C	Yes	Really Nice Staff, was here a few weeks ago. Green dog flyer hanging in break room. Jordan said she would come to the opening
	3/20/2025 18:01:11	Eagle Rock Animal Emergency	All of the above		Cherida Abrams- Head tech	3235072301	DVM Open House flyer, C	Yes	Cherida is a friend of mine, she is great . She and some of the staff will attend. Cherida husband is a doctor
	3/20/2025 17:03:21	Blue cross Pet hospital	All of the above		Kay and Lori- Lori is the senior reception	Lori- 8189801312	DVM Open House flyer, C	Yes	I have been here a few times and they all seem interested in attending Vet Open house
	3/20/2025 16:40:54	Veterinary Medical Center Studio City	All of the above		Karen- lead front desk- she seems anno	8187623111	DVM Open House flyer, C	Maybe,	They are not very friendly here
	3/20/2025 16:38:52	True Care for Pets	All of the above		I was here yesterday		DVM Open House flyer, C	Yes	Staff is interested in attending open house for employment opportunities.
	3/20/2025 16:14:43	Animal Dermatology Center	Specialty		Savanah- Tech and receptionist	8189818877	DVM Open House flyer, C	Yes	I have been here a few times, Love this place. Everybody who works here is great. They all plan to attend the opening
3/21_GF - Sent SVM open house	3/20/2025 15:58:13	The Pet Doctors of Sherman Oaks	GP		Ed - front desk receptionist	Info@petdrs.com	DVM Open House flyer, C	Yes	I was here a few weeks ago, Ed said he saw the ce and vet open house flyer in the break room. He said he would come to the opening
	3/20/2025 15:44:18	Complete animal eye care center	Specialty		I was a here a few weeks. practice was		DVM Open House flyer, C	No	I slid invite and ce info into the door mailbox
	3/20/2025 15:34:57	Beverly Oaks Animal Hospital	All of the above		I was here yesterday		DVM Open House flyer, C	Yes	I was here yesterday
ALREADY EMAILED	3/20/2025 14:56:53	Capri plaza pet clinic	All of the above		Adrian - lead receptionist	Info@capriplazapet	DVM Open House flyer, C	Maybe,	Small one doctor practices in mini mall. They do see birds here
	3/20/2025 14:34:42	Banfield Northridge	GP		Spoke to Ashley Vet assistant.		DVM Open House flyer, C	Yes	Ashley said she heard about the event from her friend that work at another practice nearby and plan to attend
	3/20/2025 14:04:36	Vca McClave Animal Hospital	All of the above		I was here yesterday		DVM Open House flyer, C	Yes	I was here yesterday and spoke to the front desk staff
	3/20/2025 13:40:26	East Valley animal Care Center and	Other		I spoke with officer Jenny at the front de		DVM Open House flyer, C	Maybe,	A clinic that part of the shelter, western university used to have a spay and neuter clinic here. Sad to see it close
3/21_GF - Sent SVM open house	3/20/2025 12:49:15	Best Friends Animal Hospital	GP		Trisha Hanson and Kellie Freire	Kellie@bestfriend	DVM Open House flyer, C	Yes	Trisha is old coworker of mine for VCA. She said the staff is excited about the opening and she plans to attend
	3/20/2025 12:27:07	Modern Animal Studio city	GP		Bella Csr lead		DVM Open House flyer, C	Yes	I have been here a few times, I always speak to Bella. She said some of the staff plan on attending the opening
	3/20/2025 12:15:42	Boulevard Pet Clinic	GP		Maria- lead reception	8185062440	DVM Open House flyer, C	Yes	I was here a few weeks ago, Maria said she would be attending Vet open house with other staff members
	3/20/2025 11:38:14	Animal Am-Emergency of Pasadena	All of the above		Spoke with Adriana - front Desk receptio	6265781725	DVM Open House flyer, C	Maybe,	Small low cost clinic, staff seemed very overwhelmed. Adriana said she would hang flyers up in the break room
	3/19/2025 17:40:44	True Care for Pets	All of the above		Spoke to Deidra Front Desk manahger		DVM Open House flyer, C	Yes	True Care for Pets was recently purchased by Mars same company that owns VCA and Blue Pearl. It's turning into a Blue Pearl. They knew about the Vet Open house and plan to attended for future employment opportunities
ALREADY EMAILED	3/19/2025 17:03:10	Aloro Pet Hospital	GP		Carla / Hospital manager	Galeet.Khuban - Medical director - staff@aloropet hospital.com	DVM Open House flyer, C	Yes	Then owner of the hospital passed away- practice was bought buy corp- Companion Animal hospitals
	3/19/2025 16:35:07	Beverly Oaks Animal Hosptsl	All of the above		Spoke to Brianna - receptionist she new about the Vet opening	8187882022	DVM Open House flyer, C	Yes	I have been here and talk to staff already. Brianna who I spoke to said she and her coworkers are planning on attending./ Simon surgical center is attached to this practice and is where Katie works. Spoke to Katie and she is coming with some of her coworkers
ALREADY EMAILED	3/19/2025 16:18:43	McGarth Veterinary Center	All of the above		Spoke to Gary- Lead reception/Manager	Info@mcgrathv et.com	DVM Open House flyer, C	Yes	I have been here a few time, Gary said most of the staff plans on attending Vet Opening
3/21_GF - Sent SVM open house	3/19/2025 15:59:48	Vca Animal medical Center	All of the above		Diana- front desk reception/ Manger	Vcamcvannuys@vca.com	DVM Open House flyer, C	Yes	Around the block from Aenta, all staff plans on attending Vet opening
ALREADY EMAILED	3/19/2025 15:46:38	Lake Balboa Veterinary Care	All of the above		Spoke to Kathy the Practice Manger and my old co-worker Alex	Staff@lbvetcar e.com	DVM Open House flyer, C	Yes	The staff is really excited about the events. Dr. Moon owns the practice. Dr Geist and I used to work with him at West La
ALREADY EMAILED	3/19/2025 15:20:48	Mid Valley Veterinary Hospital	GP		Jessica- front desk reception	Midvalleyveteri naryhospital@g mail.com	DVM Open House flyer, C	Yes	Older clinic in strip mall, they have sent us referrals. Jessica said they staff was planning to attend the Vet opening and were discussing last week
	3/19/2025 14:56:16	The Animal Clinic of Encino	GP		Sam- lead receptionist	8183427900	DVM Open House flyer, C	Yes	I was here last week, Sam said most of the tech and Csr plan on coming to the Vet open house
ALREADY EMAILED	3/19/2025 14:11:46	Townsgate Pet Hospital	GP		Isabelle- head Csr	Info@townsgat epethospital. com	DVM Open House flyer, C	Maybe, e, not sure	Small but Beautiful Practices, already sends referrals to Sherman oaks
ALREADY EMAILED	3/19/2025 13:41:29	Calabasas Dog and Car Hospital	All of the above		Amanda- Lead Csr	Dogandcatcalab asas@gmail. com	DVM Open House flyer, C	Yes	Spoke to Amanda last time, Dr Durso works here as well. Amanda said some of the staff will be attending the opening
3/21_GF - Sent SVM open house	3/19/2025 12:51:42	Vca McClave Animal Hospital	All of the above		Spoke with Steven, Front Desk Csr	Au747@vca. com	DVM Open House flyer, C	Yes	Have spoken to Steven and front desk staff before. Steve told me that a few techs and Csr plan on attending the Vet opening. He also mentioned he has personally referred clients to us
	3/19/2025 12:22:43	Sherman Oaks Veterinary Group	GP		Spoke to Allie- manager shift lead.		DVM Open House flyer, C	Yes	I have been here a few times, Jan is the hospital manger. Busy practice, the to all know about the Vet opening
3/21_GF - Sent SVM open house	3/19/2025 11:40:20	San Fernando Pet Hospital	All of the above		Dania- Front Desk reception	Info@Sanfernandovet.com	DVM Open House flyer, C	Maybe,	Low cost clinic- really small and really busy.
	3/19/2025 10:43:06	Holistka Veterinary	GP		Spoke to Michelle on the phone- Csr - Practice is closed on Wednesday.	8185842025	DVM Open House flyer, C	Maybe, e, not sure	Clinic is run out of a house.

Column 9	Timestamp	Clinic Name	What type of clin	Do they se	Contact name(s) & title(s) Who did you speak with specifically and	Contact person's	Items delivered	When y	What was the overall feel of the visit? Did it go well were they receptive? What do you think the outcome will be? Example answer: Sally the practice manager was very receptive and thinks she'll prob come and look at our flyers.
ALREADY EMAILED	3/19/2025 10:17:13	LimeHouse Veterinary	GP		Mary L- Practice Manager.	Staff@limehou sevetclinic.com	DVM Open House flyer, CE Information flyer, Exotic Flyer	Yes	The visit was great, my friend Dr Chezi Ram works here. Cute practice, just moved to this location. Original Dr. LimeHouse passed away.
	3/18/2025 10:42:06	Vca animal Specialty Group	All of the above		Spoke to Rudy, front desk Csr	They Don't give out emails, Rudy said the best way is to email through their website	DVM Open House flyer, CE Information flyer, Exotic Flyer	Yes	The clinic was extremely busy, was only able to speak to Rudy. He seemed interested in attending the vet open house and would pass along to DVMs and the rest of the hospital
	7/29/2025 12:25:00	Vca McClave	GP	No	Deyse- front office lead		Exotics Flyer	Yes	The whole csr team told me they get a lot of phone calls for exotics. They will start referring to us
	7/29/2025 12:41:39	Mid Valley Veterinary Hospital	GP	No	Elizabeth- new hospital manager	Pruno.mvh@gm	Exotics Flyer	Yes	Great hospital already refers to us. Elizabeth wanted to be put on our email list
	7/29/2025 12:56:50	Vca Adler Animal Hospital and Pet	GP	Yes	Stephanie - Front Desk		Exotics Flyer	No	They see exotics but limited on Services, happy to have another place close by they can refer
	7/29/2025 13:51:24	Vca Chatsworth Veterinary Center	GP	No	Gabrielle- Front desk Csr		Exotics Flyer	Yes	First time here, they don't see exotics and receive a lot of phone calls for exotics. They will be referring to us
	7/29/2025 14:46:43	Value Vet Canoga park	GP	No	Tony - Hospital manager		Exotics Flyer	Yes	They don't see exotics and get a lot of phone calls, they will start referring to us
	7/29/2025 14:48:20	Canoga discount birds	Other	Yes	Natalie - Store manager		Exotics Flyer	Yes	Bird store, tons of birds inside. Right across the street from Value Vet in Canoga park
	7/29/2025 15:30:21	Vca Chatoak Animal Hospital	GP	Yes	Anna - Lead Csr		Exotics Flyer	No	They see some exotics, the staff seemed relieved that there was another exotics doctor in the area
	7/29/2025 16:09:59	Lake Balboa Veterinary Care	GP	No	Alex - lead tech		Exotics Flyer	No	They don't see exotics and will be referring to us
	7/29/2025 16:25:25	McGrath veterinary Center	GP	No	Amanda - Csr Manager		Exotics Flyer	Yes	They have already been referring to us, they are happy to hear we are seeing exotics
	8/5/2025 9:57:24	Culver Palms Animal Hospital	GP	No	Niyal- Front Desk Csr		Exotics Flyer	Yes	They Don't see exotics and they get a lot of phone calls, they will start referring to us
	8/5/2025 10:25:48	Pure Animal Cardiology	Specialty	No	Emily Chapel DVM	Hello@pureanimal	Exotics Flyer	Yes	Lots of potential, here. They are looking for a dental practice to refer to.
	8/5/2025 10:33:58	Overland Veterinary Clinic	GP	No	Celina front desk Csr		Exotics Flyer	Yes	They were super busy, ask to speak to Dr Forcythe. He was busy, I let the staff know about our Exotics Flyer
	8/5/2025 10:56:37	Vca Venture	GP	No	Gloria - clinic Supervisor		Exotics Flyer	Yes	They have been referring us a lot of Dental cases lately. They don't see zoomed/ or exotics and we do
	8/5/2025 11:05:05	Culver City Animal Hospital	GP	No	Vince Felder - Practice manager		Exotics Flyer	Yes	They dont see exotics and have been referring to Dr Robertson at VCA West La. I let them know to refer to us
	8/5/2025 12:55:27	Vca Wilshire	GP	Yes	Kathy Hyman - Hospital manager	Kathy.Hyman@bc	Exotics Flyer	Yes	Dr. Lavac works closely with Dr Robertson and sends cases to us. His hospital manager Kathy has been referring to us
	8/5/2025 13:08:22	Vca Santa Monica Dog and Cat Ho	GP	No	Andrea- front desk supervisor		Exotics Flyer	Yes	Vca Wilshire let me know they get a lot of referrals from here. They have been sending us dental cases
	8/5/2025 13:43:28	Santa Monica Pet Medical Center	GP	No	Jennifer - front desk csr		Exotics Flyer	Yes	They don't see exotics, they are looking for place to send referrals. I dropped off the exotics flyers
	8/5/2025 13:58:29	Palms and Paws veterinary center	GP	No	Maggie - practice manager		Exotics Flyer	Yes	They were very excited about our zoomed exotics department. They get a lot of phone calls regarding
	8/5/2025 15:16:13	Shane Veterinary medical center	GP	No	Leslie- front desk lead		Exotics Flyer	Yes	They recently have started to refer us more clients, they do not see exotics and said they would see us
	8/5/2025 15:30:21	Animal wellness centers	GP	No	Misty - front desk manager		Exotics Flyer	Yes	Misty and I talked for awhile she gave me a tour of their new practice. She said they get a lot of exotics
	8/5/2025 16:49:16	Center Sinai animal hospital	GP	Yes	Rebecca - front desk lead		Exotics Flyer	Yes	There exotics doctor is retiring and they are looking for a new doctor to refer to
	8/12/2025 10:57:55	Sweet home veterinary hospital	GP	Yes	Cindy - front desk	Info@sweethome	Exotics Flyer	Yes	Really nice people, very excited that we are offering zoomed and exotics
9/18 ML- sent personal message	8/12/2025 11:31:01	Glendale small animal hospital	GP	Yes	Adele practice manager	Gsah@gmail.com	Exotics Flyer	Yes	Dr Robertson and I spoke to Adele and let her know about not only our exotics but about all our other services
	8/12/2025 11:51:30	Animal health care center	GP	Yes	Practice manager - Christy Furukawa	Christy@ahccla.c	Exotics Flyer	Yes	Really great convo with Christy. They have been referring to us
	8/12/2025 12:09:47	Eagle rock affordable pet hospital	GP	Yes	Norma- front desk csr		Exotics Flyer	Yes	This practice just got purchased, Norma wouldn't give us too much info, they seemed overwhelmed
9/18 ML- sent personal message	8/12/2025 12:26:33	Eagle Rock emergency pet clinic	Emergency	No	Head Doctor - Meredith Kennedy Dvm	Meredithkennedy	Exotics Flyer	Yes	Wonderful conversation, Dr Kennedy expressed interest in our AUS Ce, can you please send her to us
9/18 ML- sent personal message	8/12/2025 13:13:45	Laaser - Los Angeles Animal Speci	Specialty	No	Samantha Sanchez- Hospital Manager	SSanchez@laase	Exotics Flyer	Yes	Dr Robertson and I had a nice tour and spoke to Samantha about sending exotics to us. Please provide info
	8/12/2025 13:58:56	Sherman Oaks Veterinary Group	GP	No	Jan - Hospital Manager		Exotics Flyer	Yes	Love this practice, Jan is great and gave Dr Robertson and I a tour. They get a ton of calls for exotics and we do
	8/12/2025 14:12:00	Southpaw Vet on Ventura	GP	No	Joanna - front desk lead		Exotics Flyer	Yes	They get a lot of phones for rabbits and birds and will start sending them to us
	8/12/2025 16:16:10	Capri plaza Vet clinic	GP	Yes	Dr. Tamura owner and head DVM and H		Exotics Flyer	Yes	We spent a lot of time with the staff here. They have been referring a lot to us. They are very excited
	8/19/2025 10:55:56	Vca Wilshire	GP	Yes	Kathy Hyman- Hospital manager		CE Information flyer, Exotic Flyer	Yes	Dr. Lavac was in the middle of a rabbit spay. Dr Robertson met with the Kathy. They have been referring to us
	8/19/2025 11:11:57	VEG	Emergency	No	Matt Santolo- Head Doctor		CE Information flyer, Exotic Flyer	Yes	They would refer to Dr Robertson at West La and will be sending us referrals
	8/19/2025 11:26:47	Stewart Veterinary Group	GP	No	Denise - hospital manager		CE Information flyer, Exotic Flyer	Yes	They have been referring to us, they don't have an exotic doctor. They said they would start referring to us
	8/19/2025 11:47:19	Ocupet	Specialty	No	Dr. Marchione - Head Doctor		CE Information flyer, Exotic Flyer	Yes	Dr Robertson and Dr Marchione - worked together at VCA West La and already refer cases
	8/19/2025 12:22:44	Beverly Robertson	GP	No	Dr Nassi		CE Information flyer, Exotic Flyer	Yes	They have been referring clients to us already. They were excited about sending us zoomed/ Exotic Flyer

Column 9	Timestamp	Clinic Name	What type of clin	Do they se	Contact name(s) & title(s) Who did you speak with specifically and	Contact person's	Items delivered	When y	What was the overall feel of the visit? Did it go well were they receptive? What do you think the outcome will be? Example answer: Sally the practice manager was very receptive and thinks she'll prob come and look at our exotics.
	8/19/2025 12:40:10	Miller Robertson Vca	GP	No	Alana - Practice manger		CE Information flyer, Exot	Yes	Had a short visit clinic was busy. Dr Robertson spoke to the staff about our exotic zoomed services. They seem interested in our services.
	8/19/2025 13:00:07	Melrose vet	GP	No	Carla - front desk receptionist		CE Information flyer, Exot	Yes	They have been referring to us, and get a lot of calls for Exotics and will referring to us.
	8/19/2025 13:11:10	Paw Priority urgent care	Emergency	No	Rebecca - RVT and front desk		CE Information flyer, Exot	Yes	New urgent care on melrose, the don't see exotics and will be adding is to there referral list
	8/19/2025 13:43:10	Melrose - La brea Veterinary clinic	GP	No	No contact they were closed		CE Information flyer, Exot	No	They are closed on Tuesday, dropped flyers off in their mailbox
	8/19/2025 13:45:12	Larchmont Village Vet	GP	No	Jocelyn - lead front desk		CE Information flyer, Exot	Yes	They don't see exotics and will be referring to us
	8/19/2025 15:52:38	Hancock park veterinary clinic	GP	Yes	Jailil - Practice manager		CE Information flyer, Exot	Yes	They do see exotics, put they are limited in the services they provide. They seemed excited about our services.
	9/2/2025 10:30:32	Aloro Pet hospital	GP	No	Kimberly- Front desk Csr		CE Information flyer, New	Yes	Great clinic, just got purchased by companion pet partners. They don't see exotics and will be referring to us.
	9/2/2025 10:55:29	Best Friends Animal Hosital	GP	No	Trisha - hospital manager		CE Information flyer, New	Yes	My friend Trisha manages this practice, they don't see exotics and will be referring to us
	9/2/2025 10:57:08	Blue Cross Pet hospital	All of the above	No	Elise - Practice supervisor		CE Information flyer, New	Yes	Great practice already refer to us, they get a lot of calls for exotics and will be referring to us
	9/2/2025 11:25:04	Granada hills Veterinary Clinic	GP	No	Sarah - Front desk csr		CE Information flyer, New	Yes	Small clinic in grangs hills, they don't see exotics and will refer to us
	9/2/2025 11:52:50	Mid valley Veterinary Hospital	GP	No	Rosa- Front desk Csr		CE Information flyer, New	Yes	They are already referring other cases to us. They get a lot of call for exotics and will start referring to us.
	9/2/2025 14:02:02	Dog and Cat calabasas	GP	No	Andrea- Front desk Csr		CE Information flyer, New	Yes	The have been sending us cases, they get a lot of phone calls for exotics and will be sending those cases to us.
	9/2/2025 14:04:57	Southern California Veterinary hosp	GP	No	Lukas - Practice manager		CE Information flyer, New	Yes	They don't see exotics and they said they were looking for a place to refer to.
	9/2/2025 14:35:37	Value vet	GP	No	Nobody they were closed		CE Information flyer, Refe	No	They were closed, we slid flyers under the door.
	9/2/2025 14:37:15	Canoga Discount birds	Other	No	Natalie - store clerk		Exotics Flyer	Yes	Bird store in Canoga park, have dropped of Dr. Robertson flyers here before
	9/2/2025 15:06:13	Animal clinic of Encino	GP	No	Levanna - Head Csr		CE Information flyer, New	Yes	Have been trying hard to get referrals from them. They don't see exotics and have been asking the same question over and over again.
	9/2/2025 15:31:27	Pet orphans of Southern California	GP	No	Kai - lead front desk		CE Information flyer, New	Yes	Great place, they get a lot of calls regarding zoomed and exotics was hoping to introduce Dr . Robertson to them.
	9/2/2025 16:11:50	Birds Plus	Other	Other	Lloyd- Owner		Exotics Flyer	Yes	Bird store in the valley very close to Aetna, have been in a few times. Introduced owner to Dr Robertson.
	9/2/2025 16:37:30	Beverly Oaks Animal Hospital	GP	No	Jasmine - front desk csr		CE Information flyer, New	Yes	Great clinic next to Sherman Oaks, the already refer some dental stuff to us, they are going to start referring to us.
	9/2/2025 16:50:56	The pet doctors of Sherman oaks	GP	No	Bre- Front Desk manager		CE Information flyer, New	Yes	They don't see exotics and they are going to start referring to us
	9/2/2025 19:48:29	Animal Dermatology Center on Ver	Specialty	No	Cynthia - hospital manager		CE Information flyer, New	No	Then have been huge supporters of Green dog, such a lovely team. They get alot calls for skin issues.
	9/9/2025 10:38:31	Cooper hill Veterinary clinic	GP	No	Hannah Practice Manager		CE Information flyer, New	Yes	Busy clinic, super friendly. They do not see exotics and will be referring to us.
	9/9/2025 11:19:20	VEG - Santa Clarita	Emergency	Yes	Dr Yashari and Dr Harris		CE Information flyer, New	No	They said the get a lot of calls and will only stabilize exotics and need a place to refer them. They are also a great team.
	9/9/2025 11:38:47	Pinnacle Veterinary	GP	Yes	Taylor- practice manager		CE Information flyer, New	No	Small little practice , super friendly. They have one doctor that see exotics, zoomed.
	9/9/2025 12:00:12	Cinema Veterinary Center	GP	Yes	Sharri - Practice manager		CE Information flyer, New	Yes	Small practice, have one doctor that see zoomed exotics one day a week.
	9/9/2025 12:20:40	Santa Clarita	All of the above	No	Dr Musa Alshehabat		CE Information flyer, New	No	Small urgent care wellness center, doesn't see exotics
	9/9/2025 14:19:04	Veterinary Specialty emergency cer	All of the above	No	Hayley- front desk csr		CE Information flyer, New	Yes	Great facility and friendly staff. They said the get a ton of calls for for zoo meds and exotics
	9/9/2025 14:43:00	Townsgate Pet Hospital	GP	No	Vee - Practice manager		CE Information flyer, New	Yes	Small practice, already refer to us. They get a lot of exotics calls and will be referring themTo us.
	9/16/2025 10:18:29	Vca Burbank animal hospital	GP	No	Alana - Jennings Dunn-Practice Manager		CE Information flyer, New	No	Alana the practice manager a friend of Dr Robertsons and myself is the new manager she transferred to us.
	9/16/2025 10:57:41	Vca Animal Medical Center Oxnard	GP	No	Stephanie - Hospital Manager		CE Information flyer, New	No	Our Neighbor, great VCA. Always so welcoming. We will be referring zoomed , exotic clients
	9/16/2025 11:24:32	Vca Adler Animal hospital and pet i	GP	Yes	Liz front desk Csr		CE Information flyer, New	No	Spoke to Liz, they see exotics but always looking for a place to refer. They have sent cases to Dr Robertson.
	9/16/2025 11:48:00	Vca McClave Animal hospital	GP	No	Steven - front desk csr		CE Information flyer, New	Yes	The have been referring to us. Steven says they receive alot of phone calls for zoomed exotics. They are also a great team.
	9/16/2025 12:15:39	Vca Chatoak animal hospital	GP	No	Breanna - Front desk csr		CE Information flyer, New	Yes	Great practice, have sent us a few referrals. The get a lot of call of exotic zoomed specialist. Every time we speak to them they seem interested in our services.
	9/16/2025 12:37:10	Vca Chatsworth	GP	No	Gabby and Sonia- Front Desk leads		CE Information flyer, New	Yes	Interesting practice located in chatsworth. They do not see and zoomed or exotic patients. They are also a great team.
	9/16/2025 14:01:03	Vca Vsv	All of the above	No	Ethel Pawlak - Marketing Manager	Ethel.pawlak@vcav	CE Information flyer, New	No	They have been referring to us. They don't see exotics and know Dr Robertson from West la. They are also a great team.
	9/16/2025 14:17:57	Vca Parkwood	GP	No	Nyrei - Csr		CE Information flyer, New	Yes	Spoke to the team in the front, the receive a lot of phone calls for exotics and zoomed.
	9/16/2025 14:54:33	Tarzana Pet Clinic	GP	No	Heather - head tech		CE Information flyer, New	Yes	Small little practice, they don't see zoomed and exotics. They refer out a lot. They will refer to us.
	9/16/2025 15:30:23	Pet orphans of Southern California	All of the above	No	Kai - Practice manager		CE Information flyer, New	Yes	Great place, already refer to us. They get a lot of phone call for exotics and will be referring to us.
	9/18/2025 10:32:34	Emerald Animal hospital	GP	No	Sean - practice manager		CE Information flyer, New	Yes	They have really started to refer more case to us. They didn't know Dr Robertson left west La, they are also a great team.
	9/18/2025 10:39:09	California animal rehab	Specialty	Yes	Allie - Front desk Csr-brings her own pe		CE Information flyer, New	Yes	Have been huge supporters of green dog. Dr Garcia and Dr Rayben used to work together in Miami.

Column 9	Timestamp	Clinic Name	What type of clin	Do they se	Contact name(s) & title(s) Who did you speak with specifically and	Contact person's	Items delivered	When y	What was the overall feel of the visit? Did it go well were they receptive? What do you think the outcome will be? Example answer: Sally the practice manager was very receptive and thinks she'll prob come and look at our flyers.
	9/18/2025 10:50:32	Paternak Animal hospital	GP	No	Charka - lead technician		CE Information flyer, New	Yes	They have been slow to referring to us, but do send us some cases. They do get call for exotics and we will be referring to them.
	9/18/2025 11:26:50	Vca Wilshire	GP	Yes	Karissa - Csr - Kathy the manger was ou		CE Information flyer, New	No	Dr Lavac refers a lot to Dr Robertson, they needed more exotic flyers. I also dropped off a few referrals to them.
	9/18/2025 13:06:38	Shane Veterinary Medical center	GP	No	Rachel Stone - Practice Manager		CE Information flyer, New	No	They have started referring to us more, they don't see exotics and have been referring to Dr. Robertson.
	9/18/2025 15:02:01	Pure animal cardiology	Specialty	Yes	Amy - Practice Manager and Dr .Chapel		CE Information flyer, New	No	New Cardio practice in Culver City - have stopped here before. Dropped off Ce info and referral brochure.
	9/18/2025 15:05:31	VCA Venture on Venice Blvd	GP	No	Gloria - practice manager		CE Information flyer, New	No	They have been sending a few cases, they thought Dr Robertson was still at west La.
	9/18/2025 16:53:10	Vca - Urgent care on Venice blvd	Emergency	No	Joyce Brown - practice manager		CE Information flyer, New	No	Urgent care - Joyce Brown is old coworker of mine, they refer out a lot to VCA west La.
	9/23/2025 11:21:05	Affordable animal clinic NoHo	GP	No	Mellisa - Hospital manager		CE Information flyer, New	Yes	Very nice practice in North Hollywood, super friendly. They don't see exotics and will be referring to them.
	9/23/2025 11:41:41	Sweet home Veterinary Hospital	GP	No	Lucy - Hospital manager		CE Information flyer, New	Yes	Great little clinic, friendly staff. They have already been sending us referrals
	9/23/2025 12:23:33	Glendale small animal hospital	GP	No	Adele- Hospital manager		CE Information flyer, New	Yes	They have been referring to us. Dropped off more flyers and talked about the CE
	9/23/2025 12:36:31	Vca Arden animal hospital	GP	Yes	Tommy - Hospital manager		CE Information flyer, New	No	They see rabbits here everything else they refer out
	9/23/2025 13:59:01	Animal health care Center	GP	Yes	Isabelle - lead tech		CE Information flyer, New	Yes	Dropped off more exotic flyers and spoke to the team regarding the Ce
	9/23/2025 14:21:42	Echo Park Veterinary hospital	GP	No	Holly - Front Desk staff		CE Information flyer, New	No	Small old school practice in Echo Park. Dropped exotic flyers and CE Info
	9/23/2025 15:07:21	Veterinary Care Centet	GP	No	Jenny - front desk supervisor		CE Information flyer, New	No	Clinic in the heart of Hollywood. They don't see exotics and would be referring to us
	9/23/2025 18:15:11	Mash	All of the above	No	Yessinia - front desk lead		CE Information flyer, New	No	They were very busy, i was able to drop off exotic flyers and CE information
	9/30/2025 10:25:37	Ocuvet - Dr. Marchione	Specialty	Yes	Christian - Front desk lead		CE Information flyer, New	No	Dr Marchione and Dr Robertson refer each other a lot of clients, stopped by to drop off exotics flyers
	9/30/2025 10:41:09	Modern Animal - Santa Monica	GP	No	Miles - Manager		CE Information flyer, New	No	They have sent us some cases, they do get calls for exotics. Dropped off exotics and Ce flyers
	9/30/2025 10:57:44	Vca Wilshire	GP	Yes	Kathy Herman - Practice manager		CE Information flyer, New	No	Dr Lavac and Dr Robertson refer each other a lot of cases and they always need more exotic flyers
	9/30/2025 11:12:32	Santa Monica Dog and Cat Hospita	GP	No	Rosa - Front desk lead		CE Information flyer, New	No	They refer to green dog Venice, Dropped off exotics and Ce info
	9/30/2025 11:24:50	Santa Monica Pet Medical center	GP	No	Melissa- Head Csr		CE Information flyer, New	Yes	They have started to refer to us. They don't see exotics will start referring to us
	9/30/2025 11:42:28	Palms and Paws veterinary	GP	No	Maggie - Practice manger		CE Information flyer, New	No	They have been referring to us and some big cases. They don't see exotics and will refer to us
	9/30/2025 12:54:25	Shane veterinary medical center	GP	No	Tania - Front desk lead		CE Information flyer, New	Yes	They have been better about referring us clients, they get a lot of calls for exotic and will start serving us
	9/30/2025 13:02:14	The cat Hospital	GP	No	Candace - Dr Blair's assistant		CE Information flyer, New	No	Small car only practice on the westside, we been get some dental referrals. I wanted to let Dr Blair know about our exotics
	9/30/2025 13:17:16	Marina Animal Wellness	GP	No	Missy- practice Manager		CE Information flyer, New	No	I have been trying to work with them for a while. They don't see exotics and were looking for a place to refer to
	9/30/2025 13:26:06	Vca Marina Bay Cities	GP	No	Emelly Cruz - Hospital manager		CE Information flyer, New	No	Vca in Venice- They don't see exotics and were referring to Dr Robertson at VCA west la
	9/30/2025 15:02:09	Vca Urgent Care - Venice Blvd	Other	No	Joyce Brown - manager		CE Information flyer, New	No	Joyce and I used to work together, we are good friends and support each other. She will be referring to us
	9/30/2025 15:03:54	Culver palms animals hospital	GP	No	Nyla- front desk		CE Information flyer, New	No	They don't see exotics and they were referring to Dr Robertson at west La
	9/30/2025 15:42:31	Pure animal Cardiology	Specialty	No	Dr Chapel		CE Information flyer, New	No	Great Cardio Practice, have been sending us clients, made the introduction between here and Dr Chapel
	9/30/2025 15:54:59	Overland Veterinary Hospital	GP	No	Helen - Front desk CSR		CE Information flyer, New	No	They used to send patients to Dr Robertson at VCA west la. We Dropped off flyers for exotics and Ce
	9/30/2025 17:21:28	Vca Venture	GP	No	Marissa - Csr Lead		CE Information flyer, New	No	Had a great convo with Marissa, they get a lot of calls for exotics and didn't know where to send them
	10/7/2025 11:30:47	Boulevard pet Clinic	GP	No	Brenda - Practice manager		New referral brochure, Ex	Yes	Small strip mall practice, one doctor. They said they get a lot of calls for exotics
	10/7/2025 12:12:05	Encino Veterinary clinic	GP	Yes	Allie - Practice manager		Referral card, Exotics Flyer	No	They have sent us a few dental cases, let them know we see exotic and they can refer to us if they see them
	10/7/2025 12:40:04	Warner Center Pet Clinic	GP	No	Desiree - Practice manager		New referral brochure, Ex	No	Small but busy practice right next to pierce college. They don't see exotics and refer out to Capri
	10/7/2025 13:32:35	Paws and Claws veterinary hospita	GP	Yes	Robert Bock - Practice manage		New referral brochure, Ex	No	Had a nice sit down with Robert and Liz with Dr Robertson, dropped off exotics flyers
	10/7/2025 14:54:46	Western Veterinary Center	Other	Yes	Dr. Rick Garcia and Practice Manger Nat		Exotics Flyer	No	We received a wonderful tour of the practice and discussed how we can send each other cases.
	10/14/2025 10:29:29	VEG	Emergency	Yes	DR.Yashari - Medical Director		New referral brochure, Ex	No	We had to stop by to pick up Er Sticker for the door and dropped off exotic flyers
	10/14/2025 11:33:15	Ocuvet	Specialty	Yes	Dr Marchione - practice owner		New referral brochure, Ex	No	They have been referring to Dr Robertson we dropped off flyers
	10/14/2025 11:45:39	Paternak veterinary clinic	GP	No	Abby - front desk lead		New referral brochure, Ex	No	They don't see exotics and thought Dr Robertson was still at VCA West La, we dropped off exotic flyers
	10/14/2025 11:58:46	Emerald Veterinary Hospital	GP	No	Shawn - Hospital manager		New referral brochure, Ex	No	Spoke to Shawn, he received our email. They get a lot of phone calls for exotics and will be referring to us
	10/14/2025 12:05:56	California Animal rehab	Other	Yes	Allie - front desk Csr		Exotics Flyer	Yes	The do rehab bunnies and were referring to West La, they will be sending us referrals
	10/14/2025 12:49:38	Rancho Park veterinary clinic	GP	No	Tanya - front desk Csr		Exotics Flyer	Yes	They don't see exotics, they do get a lot of phone calls for exotics

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	10/14/2025 14:41:07	Culver Palms animal hospital	GP	No	Niylah- front desk csr		Exotics Flyer	No	They Don't see exotics, they have started to refer to us, stopped by to drop off more exotic flyers and info
	10/14/2025 15:30:10	Culver City Animal hospital	GP	No	Vince - Hospital manager		Exotics Flyer	No	Spoke to Vince hospital manager, they do get calls for exotics. I have been trying to get referrals from them to us.
	10/14/2025 17:37:05	Center Sinai animal hospital	GP	No	Rebecca - Front Desk CSr		Exotics Flyer	No	They don't see exotics, and were referring to west La, let them know that Dr Robertson is at greenwood
	10/21/2025 10:42:14	LimeHouse Veterinary Clinic	GP	No	Mary - Practice manager		New referral brochure, Ex	Yes	I love this practice, everyone here is super nice. They will start referring to us for exotics
	10/21/2025 11:12:51	Pasadena Pets Veterinary Hospital	GP	No	Jennifer - Practice Manager		Exotics Flyer	Yes	Great small practice, very nice. A lot of the staff has exotics and they were happy to be introduced
	10/21/2025 11:26:29	Animal Am- Emergency clinic of Pa	Emergency	No	Melody - Front desk csr		Exotics Flyer	Yes	They don't see exotics and were looking for a place to refer
	10/21/2025 11:34:29	Vca Foothill Veterinary hospital	GP	No	Andrew- Front desk manager		Exotics Flyer	No	Small VCA- they don't see exotics and do get a lot of phone calls for exotics
	10/21/2025 11:52:19	Villa Vet Animal hospital of Pasadena	GP	No	Emily Front desk lead		Exotics Flyer	Yes	Great newer practice, so friendly. They don't see exotics and will be referring to us
	10/21/2025 12:07:10	South Pasadena Animal hospital	GP	Yes	Celice- front desk		Exotics Flyer	No	There Zoomed doctor is on maternity and they are looking for a place to refer to.
	10/21/2025 12:17:57	Vca Tlc in Pasadena	All of the above	No	Celeste - front desk Csr		Exotics Flyer	No	Small 24 hr VCA in Pasadena, very nice. Get a lot of Er calls for exotics, we refer to us
	10/21/2025 12:34:58	Petsadena animal Hospital	GP	No	Darlene Practice manager		Exotics Flyer	Yes	Small cute little practice- one doctor owned great staff. Staff has exotic pets and they were interested
	10/21/2025 14:36:24	Animal Medical Hospital Pasadena	GP	No	Dr Christina Chung - Dvm		Exotics Flyer	No	They don't see exotics, lots of the staff have exotics and were happy to meet Dr Robertson
	10/28/2025 10:28:12	Panorama Pet Hospital	GP	No	Tammy - Front Desk lead		Exotics Flyer	Yes	Small clinic already refers to us, they get a lot of zoomed calls and will be referring to us
	10/28/2025 11:18:18	Cozycroft animal hospital	GP	No	Matt - Practice Manager		Exotics Flyer	No	They have been referring to us more and more. They get a lot of phone calls for exotics and they are receptive
	10/28/2025 11:34:55	Winnetka animal hospital	GP	No	Susie- Practice manger		Exotics Flyer	Yes	Small practice already refers to us for dentistry, they don't see exotics and the staff has exotics. They are receptive
	10/28/2025 11:45:27	Pet Vet animal hospital	GP	No	Angie- hospital manger		Exotics Flyer	Yes	Mini mall one doctor practice. They don't see exotics and get a lot of phone calls. They will be referring to us
	10/28/2025 12:54:36	Antelope valley Animal hospital	All of the above	Yes	Julie - Practice manager		Exotics Flyer	No	They have been sending us some referral, came out to say thank you and introduce Dr Robertson
	10/28/2025 13:56:02	Animal medical center	GP	No	Nathan - front desk lead		Exotics Flyer	Yes	They have been referring to us, they don't see exotics and will start referring to us
	10/28/2025 15:48:48	Crescenta Valley veterinary hospit	GP	No	Marsala - front desk csr		Exotics Flyer	Yes	They have been sending us so dentistry cases, they don't see exotics and will be referring to us
	10/28/2025 16:41:06	Cahuenga Veterinary Hospital	GP	No	Jenny - Front desk Csr		Exotics Flyer	No	Busy clinic in the center of Hollywood, already referring some dental case, they don't see exotic animals
	11/11/2025 11:27:32	Blue cross Veterinary Hospital	All of the above	No	Elise- practice supervisor		Exotics Flyer	No	We have gotten a few referrals from them, building a little traction. They don't see exotics and I don't either
	11/11/2025 11:42:31	Best Friends animal hospital	GP	No	Eldrick - Front desk Csr		Exotics Flyer	No	They have started to refer to us. My friend Trisha is the manager. They don't see exotics and a lot of the staff does
	11/11/2025 11:50:38	Aloro Pet Hospital	GP	No	Karla - Practice manager		Exotics Flyer	No	Practice was recently purchased. They don't see exotics and get a lot of phone calls for exotic animals
	11/11/2025 12:33:36	Buddy K9 hydro therapy	Specialty	No	Jazz - Owner		Exotics Flyer	No	Jazz is great and has a great service, he is always trying to find a way to work with us
	11/11/2025 12:35:58	Animal dermatology center	Specialty	No	Cynthia- manager		Exotics Flyer	No	Loves this place, they are sooo sweet and welcoming. They have been to our events and always smile
	11/11/2025 14:24:07	Capri pet plaza animal clinic	GP	Yes	Dr. Tamara her assistant Anna		Exotics Flyer	No	Anna has been coming to shadow Dr Robertson. They have been referring clients to us and need help
	11/11/2025 14:54:00	Mid Valley Veterinary clinic	GP	No	Sarah - Front desk Csr		Exotics Flyer	Yes	They have referred to us in the past for dentistry. They don't see exotics and have already gone through us
	11/11/2025 15:38:22	Paw rehab	Specialty	Yes	Daniele - front desk		Exotics Flyer	No	They have been huge supporters, and they have Rabbits that come into get rehab. I introduced Dr Robertson to them
	11/25/2025 11:20:49	Cumulus Animal Hospital	GP	No	Gaston Beltran - practice manager	Manager@cumul	Exotics Flyer	Yes	Spoke to Gaston, introduced him to Dr Robertson. They don't see exotics , staff has exotics and they are receptive
	11/25/2025 11:22:46	Los Angeles Veterinary clinic	GP	No	Crystal - practice manager		Exotics Flyer	Yes	Small clinic, two practices in Los Angeles. They don't see exotics, have referred to us in past. Will be referring to us
	11/25/2025 11:48:50	Beverly Robertson Veterinary Clinic	GP	No	Ryan - Practice Manager		Exotics Flyer	No	They have been referring to us. They don't see exotics and a lot of the staff has exotics. Ryan said he will be referring to us
	11/25/2025 12:13:06	Vca Miller Robertson	GP	No	Ari - new practice Manger		Exotics Flyer	No	They have been referring to us a lot, they don't see exotics. Dropped off flyers
	11/25/2025 12:31:26	The Melrose Vet	GP	No	David Kotlarenko - Dvm		Exotics Flyer	No	Had a nice conversation with David, they have referred dentistry cases to us in the past. They don't see exotics
	11/25/2025 12:43:53	Paw Priority	Emergency	No	McKenzie - front desk csr		Exotics Flyer	No	Urgent care practice on melrose. McKenzie was super sweet. They get a lot of urgent care requests
	11/25/2025 13:01:47	Park La Brea Veterinary Care	GP	No	Jacob - practice manager		Exotics Flyer	No	Had a nice talk with Jacob, they are slow for the holidays. They don't see exotics we're referring to us
	11/25/2025 13:34:01	La vet Clinic	GP	No	Teresa - practice manger		Exotics Flyer	Yes	They have referred a few cases through the year. They don't see exotics, they let me leave flyers on their door
	11/25/2025 13:54:47	Larchmont Village Vet	GP	No	Jocelyn - practice manage		Exotics Flyer	No	Ran into Moffit and my other good friend Angela. They have sent us a few cases and don't see exotics
	11/25/2025 14:14:16	Hancock park veterinary clinic	GP	Yes	David - front desk cpr		Exotics Flyer	No	They have sent us referrals for dentistry, they do see exotics and will keep us in mind for any overnights
	11/25/2025 15:03:11	Melrose La Brea Veterinary hospita	GP	No	Alexis- front desk Csr		Exotics Flyer	No	Have been here a few times, they don't see exotics. Introduced Dr Robertson. Hoping they will start referring to us
	12/2/2025 10:39:23	Lake Balboa	GP	No	Alex - Head technician		Exotics Flyer	No	Worked with head vet, Dr King Moon and head tech Alex. They don't see exotics and will refer to us

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	12/2/2025 11:11:23	North Valley Veterinary clinic and a few others	GP	No	Jessica - practice manager		Exotics Flyer	Yes	Small practices, the staff has exotics, they don't see exotics. Staff will bring pets to us and they will refer them back
	12/2/2025 11:18:07	Mission Veterinary Clinic	GP	No	Angela - Practice manager		Exotics Flyer	No	They already refer to us, sent us a big case this year. They don't see exotics and were happy to know we do
	12/2/2025 11:47:04	Gemcore veterinary Services	GP	No	Jonathan - front desk		Exotics Flyer	No	Dropped off exotic flyers- mobile practice
	12/2/2025 11:54:36	Topanaga veterinary clinic	GP	No	Stephanie - practice manager		Exotics Flyer	Yes	Small topanaga practice - they don't see exotics. They have referred dental cases to us and will see them again
	12/2/2025 12:54:43	Pet hospital of thousand oaks	GP	No	Natalia Mitchell- Manger		Exotics Flyer	No	Beautiful practice in Thousand Oaks, very friendly staff. They do not see exotics, and get a lot of dental cases
	12/2/2025 13:21:44	Townsgate pet hospital	GP	No	Kathy- Practice Manager		Exotics Flyer	No	Small cute practice, that have referred some dentistry cases to us in the past. They don't see exotics
	12/9/2025 10:31:43	Vca Wilshire	GP	Yes	Kathy Hyman- practice manager		Exotics Flyer	No	Kathy reached out to me and said they were running low on exotic flyers. Dr Lavac refers to Dr Ross