

Martha Pendergast Real Estate



MARTHA PENDERGAST,
G.R.I., C.B.R., REALTOR

*Representing sellers &
buyers of distinctive
Cape Cod properties
and committed to
providing a high
standard of excellence
in service, marketing
& performance.*

"Expect Excellence"

EDUCATION

1981: BA, Psychology, Trinity College, Washington, D.C.
1988: MA, International Business, Sophia University, Tokyo
1994: Licensed Real Estate Salesperson
1996: Licensed Real Estate Broker
1998: GRI, Graduate Realtor's Institute
2000: CBR, Certified Buyer Representative
2002: Completed Accredited Buyer Rep. (ABR) course
2003: E-Pro Internet Certification

MEMBERSHIPS/ ACHIEVEMENT

1994: Member of the Massachusetts Association of Realtors
1994: Member of the National Association of Realtors
1994: Member of the Cape Cod & Islands Assoc. of Realtors
1996: Falmouth Garden Club
1997: Falmouth Historical Society
1998-2000: Falmouth Historic Districts Commission
1999: West Falmouth Harbor Boat Club
2002: Member of the Real Estate Buyer's Agent Council
2002: (July 10th) Established Martha Pendergast Real Estate

SALES PRODUCTION

1997 to Present: Multi-Million Dollar Top Producer:
1997: \$5.2 Million, 1998: \$6.6 Million, 1999: \$13.5
Million, 2000: \$12.8 Million, 2001: \$3.6 Million,
2002: \$4+ Million, 2003: \$5 Million

ON PROFESSIONAL DEVELOPMENT

By participating in professional Realtor seminars such as the Realtor Institute program and the e-Pro Certification program, I am continually improving my skills as a broker. Staying abreast of trends in the industry and issues important to both buyer and seller is imperative. My clients and customers benefit from my experience and commitment to do an excellent job.

ON COMMUNITY SERVICE

It's not enough to sell property in the area; a broker must foremost be a good neighbor. I hope that my participation in the Falmouth Garden Club, the Falmouth Historical Society and my support of the West Falmouth Library helps make Falmouth a great place to live for all of us.

ON BUYING AND SELLING

When faced with large decisions like buying or selling property, everyone needs a patient, attentive and experienced broker who can offer sound advice. My clients and customers will find that I am a broker on whom they can rely throughout the process of buying and/or selling.

PERSONAL DATA

Married to Scott Pendergast
Children: Alice, born in 2000
Residence: West Falmouth

www.MarthaPendergastRealEstate.com