

# Marco Ferreira

Godley, Texas, United States

marcoasf.com@gmail.com

4692745018

[linkedin.com/in/marco-ferreira-a3662616a](https://www.linkedin.com/in/marco-ferreira-a3662616a)

<https://marcosaferreira.com>

## Experience

### Mortgage Loan Officer

Opendoor

Nov 2021 - Nov 2022 (1 year 1 month)

Worked with a great team of Managers and Mortgage Sales Assistants to maintain an ongoing pipeline while working with a new team to rebuild a new way to do mortgages. Through app testing and giving input on items that are front end client viewed and work view.

### Loan Officer

GoodLeap NMLS# 30336

May 2021 - Present (1 year 8 months +)

Work in inbound/outbound sales environment to convert refinance leads

Manipulated multiple factors to give the customer best pricing scenarios

Multi-tasked and maintained a steady pipeline of customers while originating new loans.



### Mortgage Loan Officer

BKCO Mortgage NMLS #1830969

Sep 2020 - May 2021 (9 months)

Work in inbound/outbound sales environment to convert purchase leads

Manipulated multiple factors to give the customer best pricing scenarios

Multi-tasked and maintained a steady pipeline of customers while originating new loans.



### Mortgage Loan Officer

Citizens

Mar 2020 - Sep 2020 (7 months)

Work in inbound/outbound sales environment to convert refinance & purchase leads

Manipulated multiple factors to give the customer best pricing scenarios

Multi-tasked and maintained a steady pipeline of customers while originating new loans.



### Mortgage Loan Officer

Mr. Cooper

Mar 2015 - Mar 2020 (5 years 1 month)

Work in inbound/outbound sales environment to convert refinance leads

Manipulated multiple factors to give the customer best pricing scenarios

Multi-tasked and maintained a steady pipeline of customers while originating new loans.



### Associate Agent

Farmers Insurance

Feb 2019 - Jul 2019 (6 months)

## Education



**UNIASSELVI**

International Business

2012 - 2015

## Licenses & Certifications

**Mortgage Brokers, Mortgage Lenders And Mortgage Loan Originators - NMLS**

1891305

## Skills

Logistics Management • Insurance Sales • Insurance • NMLS • Loan Officers • Sales • Call Center Development • Cold Calling • Loan Origination

## Honors & Awards



**Expected Fund Ratio - GoodLeap**

Oct 2021

Funded loans from pipeline to submitted with in last 180 days

#1 in the company with 90.3%