

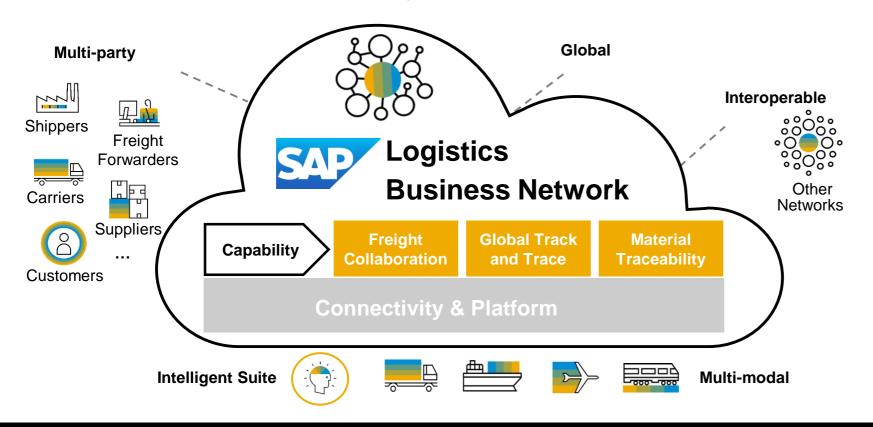
An Introduction for API enabled Carriers

Product Management, SAP SE October 2020

PUBLIC



Increased business speed through an always on, secure network of networks



- Onboard once collaborate with many, anywhere and anytime
- Allow different stakeholders to consume logistics services and share insights





Connect multiple business partners for inter-company collaboration and transparency

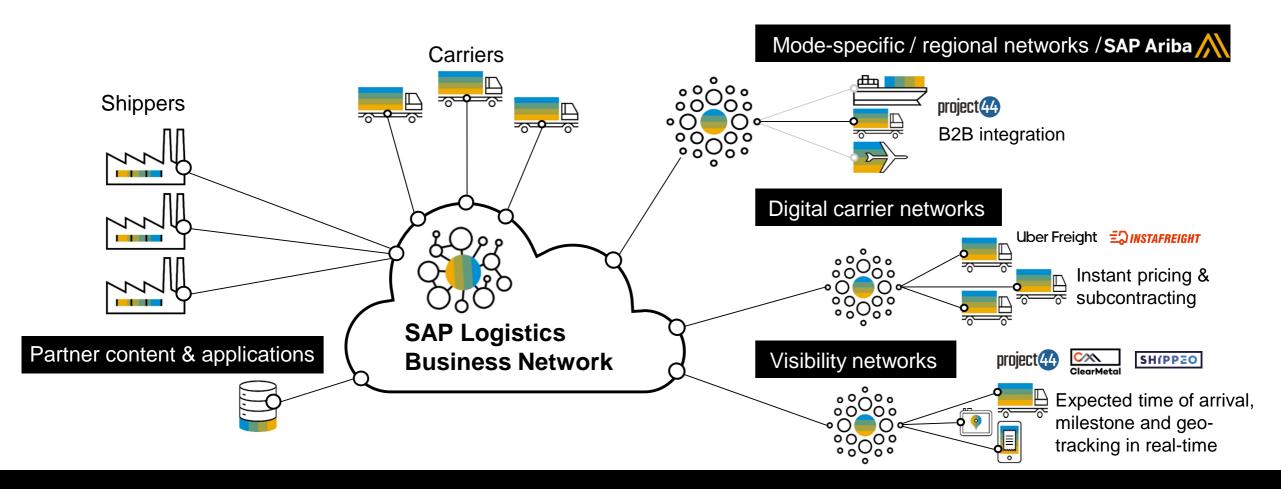


Standardized services for logistics collaboration and insights

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SAP Logistics Business Network openness

Extend the reach and accelerate innovation with established partner services



Multi-network and partner collaboration for end-to-end logistics execution

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What can you as a carrier do on SAP Logistics Business Network?

Scope*



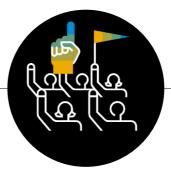
Discover

- Become part of SAP trading partner directory and become discoverable for other network participants
- Find trading partners and communities
- Discover new business opportunities



Connect

- Connect once, and offer your services to all members of SAP Logistics Business Network through this single account (no more log on to various customer portals)
- Logistics business partners anytime, anywhere
- Any device, back-end system and level of technical ability



Collaborate

- Through inter-company and transparency scenarios
- Multi-modal, globally and seamlessly



Gain Insights

- Through real-time alerts and notifications
- With analytics and benchmarking

Freight Order Collaboration

End-to-end collaboration for LTL + FTL shipments with your customers*









Order Management

Quotation processing and order confirmation

Slot Booking

Appointment booking for pick-up or delivery of goods

Execution

Milestone and ETA reporting, as well as document exchange, such as proof of delivery

Settlement

Self billing, invoicing and dispute management

* The scope depends on your customers and for which processes they leverage SAP LBN for collaboration with you ** API enablement planned







Real-time insights



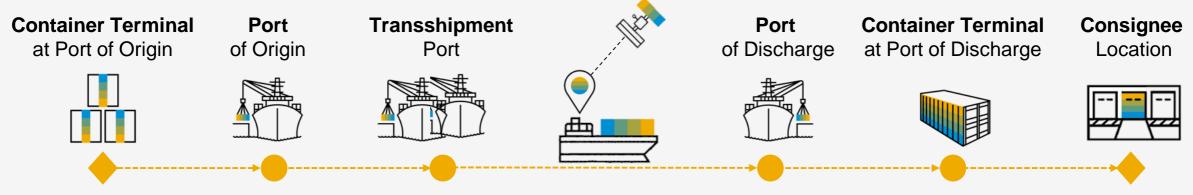
Out-of-the-box integration

Standardized Multi-Mode Visibility for your Shipments*

Provide visibility to your customers on the execution of their ocean transportation shipments:

Booking & container tracking with milestones/actual events and geo location at sea





- Empty container dispatched for loading
- Container received
- Container loaded
- Vessel departed
- Container loaded

Container unloaded

Vessel departed

Vessel arrived

- Geo location
- Vessel arrived
 - Container unloaded
- · Container out for
- delivery
 - · Empty container returned

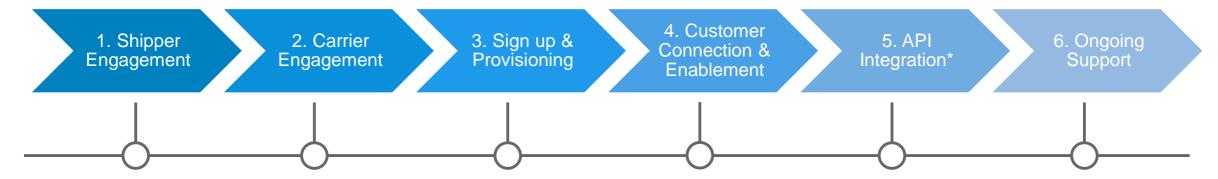
Container delivered

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^{*} current coverage is for road/ocean movements; further transportation modes as per roadmap

How can you join SAP Logistics Business Network?

Typical customer (shipper/freight forwarder) driven onboarding process



Your customer (shipper/freight forwarder) engages with SAP LBN and identifies you as one of their key partners they would like to collaborate with via SAP LBN

Your customer invites you to join SAP LBN; SAP follows up and provides service overview to you (lowtouch email) on behalf of your customer

You receive an invitation e-mail and sign-up for SAP LBN. SAP supports registration and account configuration

SAP assists in finalizing connection with your customer. SAP provides documentation on how to leverage SAP LBN and how to get started

SAP provides comprehensive API integration self-service and API documentation, based on which you create a mapping from/to your own APIs

Project review and health check; ongoing support by SAP

SAP Supply Chain Network Team (Enablement and Onboarding)

Your customer

Your customer

Carrier

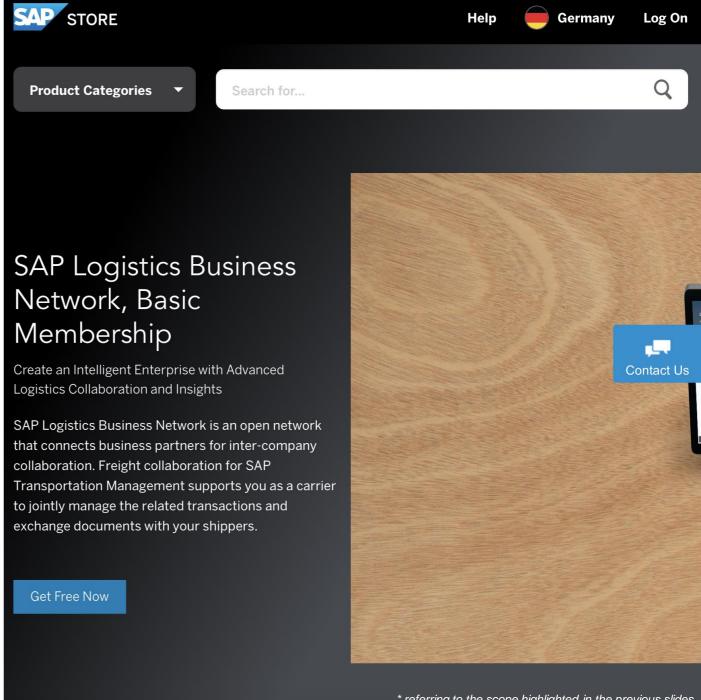
^{*} this step only applies if you prefer electronic integration between SAP LBN and your own Transportation Management System- if you prefer to use SAP LBN provided web applications only, there is no need for setting up an API integration (please note, that a hybrid approach is possible in which you leverage web applications for some processes, while you set up electronic integration for others). In case you would like to get assistance with the integration efforts, SAP can point you to related service offerings.

Are there costs involved?

Basic Membership

As a carrier (or freight forwarder in a "carrier"-like role), signing-up to SAP Logistics Business Network for <u>receiving</u> your customers transport orders for confirmation, event reporting, invoice submission and booking slots is <u>free</u> of <u>charge*!</u>

If you are a carrier or freight forwarder and would like to use SAP Logistics Business Network not only to receive transport orders from your own customers (in a "carrier"-like role), but want to leverage the network also to collaborate on your own planned transport orders with your own carrier network (more in a "shipper"-like role) by integrating with your own SAP Transportation Management back-end, please reach out to your local SAP Account Team to request an offer for a separate SAP Logistics Business Network, freight collaboration option license (license costs apply).



Further Information

Where to find more information

- API Self-Service
- SAP.COM
- SAP Store
- Help Portal

Menu

Product Overview

Key Benefits

Key Capabilities

Technical Information

Pricing and Packaging

Additional Products

Business Services

Contact Us

Ease intercompany logistics with collaboration and insights

SAP Logistics Business Network

SAP Logistics Business Network

Benefit from an open, secure logistics network that connects business partners for intercompany collaboration and insights. SAP Logistics Business Network provides a central entry point to manage logistics transactions, exchange documents with key business partners, and gain transparency across the complete value chain.

- Cloud deployment
- Access to a single business partner directory
- Integration of logistics management processes
- Role-based access based on specific needs

Read the brochure

Key Benefits



Break up siloed business operations

Onboard once and collaborate with many stakeholders on an open, secure network that tightly integrates with your logistics business processes.



Improve efficiency of logistics processes

Use real-time information and situational insights to ease decision-making for every role and find the best way to automate logistics collaboration.



Cut the cost of integrating your value chain

Apply common communication standards and digitalize them across your complete network of logistics processes.

Thank you.

Contact information:

LBN@SAP.COM



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