

# ECONOMETRICS OF FIRM DATA

Introduction to exercises

Mette Suder Franck, [msf.eco@cbs.dk](mailto:msf.eco@cbs.dk)  
DVIP, Department of Economics

# Agenda

- General introduction to exercise classes
- Econometric mindset and way of thinking
- Recap of key concepts from Ralfs' lectures that will be useful today
  - Interpretation of coefficient estimates
  - Inference and hypothesis testing
  - Goodness-of-fit
- Exercises!

# General introduction

## Teaching format & practicalities

- We have three exercise classes with more exercises to cover than time allows, therefore...
  - **Work with exercises ahead of class**, so you get an impression of which exercises you would like me to prioritize covering during class
  - **You are encouraged to present solutions** alone or in groups during class as a learning exercise
  - If no requests for specific exercises, I will choose what to cover
- Solutions for all exercises will be available after class including code for both STATA and R
  - In class, I will focus on intuition and switch between showing code in R and STATA
- For questions related to exercise classes reach out to me: [msf.eco@cbs.dk](mailto:msf.eco@cbs.dk)
- For questions related to exam or lectures: Utilize Ralf's office hours

# Econometrics

- Used to **understand** relationships
- Emphasis on:
  - Hypothesis testing & model validation
  - Interpretation & significance of coefficients
- Use case: **Understand why customers default to inform policy-making**

# Machine learning

- Used to **predict** behaviour/outcomes
- Emphasis on:
  - Predictive performance, accuracy & generalization
  - Hyperparameter tuning
- Use case: **Predict which customers will default to allow for proactive outreach**

# Interpretation of coefficient estimates

Units of measurement and transformation matters for interpretation

<i>Model</i>	<i>Dependent Variable</i>	<i>Independent Variable</i>	<i>Interpretation of <math>\beta_1</math></i>
Level-level	$y$	$x$	$\Delta y = \beta_1 \Delta x$
Level-log	$y$	$\log(x)$	$\Delta y = (\beta_1 / 100) \% \Delta x$
Log-level	$\log(y)$	$x$	$\% \Delta y = (100 \beta_1) \Delta x$
Log-log	$\log(y)$	$\log(x)$	$\% \Delta y = \beta_1 \% \Delta x$

# Inference and hypothesis testing

What does our coefficient estimates indicate about statistical significance of the covariates?

## □ Hypothesis testing:

- one sided alternatives  $H_0 : \beta_j \leq 0$  vs.  $H_1 : \beta_j > 0$
- two sided alternatives  $H_0 : \beta_j = 0$  vs.  $H_1 : \beta_j \neq 0$   
 $H_0 : \beta_j = a_j$  vs.  $H_1 : \beta_j \neq a_j$

- testing for linear restrictions  $H_0 : \beta_1 = \beta_2$

$$H_0 : \beta_i = \beta_j = \beta_k = 0 \text{ vs. } H_1 : H_0 \text{ is not true}$$

Here focus of **statistical significance**, but in most applications we are **also interested in practical or economic significance of estimates**: Is the estimated coefficient size small or large? What does it imply for real-life significance?

# Goodness-of-fit

$R^2$  and how to use it

$$R^2 = \text{SSE} / \text{SST} = 1 - \text{SSR} / \text{SST}$$

- Which is between 0 and 1.
- It increases if another independent variable is added to the model.
- It decreases if one regressor is removed from the model.
  - The intuition behind this is that is that the residuals will not decrease when we remove an independent variable.
  - This property makes the  $R^2$  a poor tool to decide which set of regressors is “optimal”.
  - Instead a variable should be included if there is a nonzero partial effect on  $y$  in the population.
- One exception: If we simply wish to forecast  $y$ , a high  $R^2$  is desirable.
- A low  $R^2$  does not mean that the regression is useless.

Total sum of squares (SST):  $\text{SST} = \sum_i (y_i - \bar{y})^2$

Explained sum of squares (SSE):  $\text{SSE} = \sum_i (\hat{y}_i - \bar{y})^2$

Residual sum of squares (SSR):

$$\text{SSR} = \sum_i \hat{u}_i^2$$

With  $\text{SST} = \text{SSE} + \text{SSR}$

**Time for exercises!**

Any requests for specific exercises?



## PS 1 – Part 2, Exercise 3 a)

$$\log(\textit{salary}) = 4.62 + .162 \log(\textit{sales}) + .107 \log(\textit{mktval})$$

$$n = 177, R^2 = .299.$$

## PS 1 – Part 2, Exercise 3 b)

$$\log(\textit{salary}) = 4.69 + .161 \log(\textit{sales}) + .098 \log(\textit{mktval}) + .000036 \textit{profits}$$

$$n = 177, R^2 = .299.$$

## PS 1 – Part 2, Exercise 3 c)

$$\log(\textit{salary}) = 4.56 + .162 \log(\textit{sales}) + .102 \log(\textit{mktval}) + .000029 \textit{profits} + .012 \textit{ceoten}$$

$$n = 177, R^2 = .318.$$

## PS 1 – Part 2, Exercise 4 a)

$$\log(bwght) = 8.06 - .0032 \text{ cigs} + .0056 \text{ npvis}$$

$$n = 1,656, R^2 = .0159$$

## PS 1 – Part 2, Exercise 4 c)

A)

$$\log(bwght) = 8.06 - .0032 \text{ cigs} + .0056 \text{ npvis}$$

$$n = 1,656, R^2 = .0159$$

C)

$$\log(bwght) = 8.12 - .0034 \text{ cigs}$$

$$n = 1,722, R^2 = .0053$$

# Problem set 2, 2b)

General idea behind White test for heteroskedasticity

## White test

1. Estimate the model by OLS

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \varepsilon$$

2. Obtain the squared residuals,  $e_i^2$

3. Estimate

$$e^2 = \delta_0 + \delta_1 X_1 + \delta_2 X_2 + \delta_3 X_1^2 + \delta_4 X_2^2 + \delta_5 X_1 X_2 + \nu$$

4. Do the whole model F-test, rejection indicates heteroskedasticity  $H_0 : \delta_1 = \delta_2 = \dots = \delta_5 = 0$

$$H_1 : \text{not } H_0$$

White, H. (1980), "A Heteroskedasticity-Consistent Covariance Matrix Estimator and a Direct Test for Heteroskedasticity," *Econometrica* 48, pp. 817 - 838.

In other words the null hypothesis is that errors are homoskedastic

# Problem set 2, 3b)

## Testing Multiple Linear Restrictions

- For example we like to test whether a set of variables has no partial effect on a dependent variable:
  - Testing Exclusion Restrictions
  - In this case, we test for example if there are at least three independent variables:

$$H_0 : \beta_i = \beta_j = \beta_k = 0 \text{ vs. } H_1 : H_0 \text{ is not true}$$

# Problem set 2, 3b)

## Testing Multiple Linear Restrictions

- Example: Baseball players' salaries (MLB1.dta)

$$\begin{aligned} \log(\text{salary}) = & \beta_0 + \beta_1 \text{years} + \beta_2 \text{gamesyr} + \beta_3 \text{bavg} \\ & + \beta_4 \text{hrunsyr} + \beta_5 \text{rbisyr} + u \end{aligned}$$

with:

*years*: years in the league

*gamesyr*: average games played

*bavg*: career batting average

*hrunsyr*: home runs per year

*rbisyr*: runs batted in per year

- We test:  $H_0 : \beta_3 = \beta_4 = \beta_5 = 0$  vs.  $H_1 : H_0$  is not true
- In this case we cannot test for “individual” significance of each variable. This could give us a misleading result.



# Problem set 2, 3b)

## Testing Multiple Linear Restrictions

### ■ Example: (cont.)

- We estimate the baseball players' wage equation:

$$\begin{aligned} \log(\widehat{salary}) = & 11.19 + 0.0689years + 0.0126gamesyr + 0.0098bavg \\ & (0.29) \quad (0.0121) \quad (0.0026) \quad (0.00110) \\ & + 0.144hrunsyr + 0.0108rbisyr \\ & (0.0161) \quad (0.0072) \\ n = 353, \quad SSR = 183.186, \quad R^2 = 0.6278 \end{aligned}$$

- None of the three variables in the *unrestricted* model has a statistically significant  $t$  statistic against a two sided alternative at the 5% level.
- Now, we exclude the three variable and estimate the *restricted* model again:

$$\begin{aligned} \log(\widehat{salary}) = & 11.22 + 0.0713years + 0.0202gamesyr \\ & (0.11) \quad (0.0125) \quad (0.0013) \\ n = 353, \quad SSR = 198.11, \quad R^2 = 0.5971 \end{aligned}$$

70

# Problem set 2, 3b)

## Testing Multiple Linear Restrictions

- We use a test statistic, which measures the relative increase in the SSR by imposing the exclusion restrictions:

$$F = \frac{(SSR_r - SSR_{ur})/q}{SSR_{ur}/(n - k - 1)}$$

where  $r$ : restricted model and  $ur$ : unrestricted model.

- $F$  is always nonnegative. Why?
- The numerator and denominator are divided by their degrees of freedom:  
 $df_{ur} = n - k - 1$ ,  $df_r = n - k - 1 + q$   
and therefore  $df_r - df_{ur} = q$ .
- The denominator is the unbiased estimator for  $\sigma^2$  in the unrestricted model.
- The  $F$  statistic can be easily computed in an application.

## Problem set 2, 3c)

### ***RESET test for model specification***

$$y = \beta_0 + \beta_1 x_1 + \dots + \beta_k x_k + u$$

- How do we know whether we have assumed the correct functional form?
  - For example: have we included all relevant quadratics and interaction terms?
- By noting that  $y^2$  and  $y^3$  are highly nonlinear functions of all regressors and their interactions, we could use the fitted values of the model above to compute  $\hat{y}^2$  and  $\hat{y}^3$ .
- Then we estimate

$$y = \beta_0 + \beta_1 x_1 + \dots + \beta_k x_k + \delta_1 \hat{y}^2 + \delta_2 \hat{y}^3 + u$$

and perform an F-test for joint significance of  $\hat{y}^2$  and  $\hat{y}^3$ :

$$H_0 : \delta_1 = \delta_2 = 0$$