

Marcos Manuel Trejo

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LinkedIn:<https://bit.ly/3FAYHR9> GitHub:<https://bit.ly/3oP4hc> Portfolio:<https://bit.ly/3DBh2vL>

Summary

Web Developer with extensive entrepreneurial experience. Able to communicate from the boardroom to the barstool, willing and able to work in all environments or any deadline. Sought the skills to develop websites from University of Washington's Web Development Certificate and now looking to grow in the industry.

Technical Skills

•JavaScript ES6 •jQuery •React.js •Node.js •Express.js •PWAs •API •MySQL •MongoDB •MVC •JSON •AJAX •REST
•Bootstrap •CSS •HTML •Salesforce •Microsoft Office •Final Cut Pro •Amazon Seller Central •Data Visualization
•Tableau •SPSS

Projects

Weather Dashboard

Summary: This application was built to show a user today's weather and a five day forecast. when the page opens the user will view a search bar and field on the left side of the browser. Searches are saved locally.

Technologies Used: HTML, Bootstrap, JQuery, Javascript

Deployed Link: <https://bit.ly/3BJRN9G> **GitHub:** <https://bit.ly/3BB7nEA>

WorkDay Calendar

Summary: This is a working calendar to use for the average workday. Meant to show you what time of the day it is, grey out the time that has passed, and save to local storage after filling out the calendar with text.

Technologies Used: JavaScript, HTML, CSS

Deployed Link: <https://bit.ly/3aqztqr> **GitHub:** <https://bit.ly/30h7oQt>

Workout Tracker

Summary: The goal for this project was to create the backend of an application that uses mongoDB and mongoose. This application specifically logs workouts given different inputs. The application can track how long your exercises are, as well as how much weight you lifted over the course of a week.

Technologies Used: JavaScript, Mongoose, MongoDB, Bootstrap

Deployed Link: <https://bit.ly/3oU66VM> **GitHub:** <https://bit.ly/3v120MB>

Work Experience

Account Executive

Avvo

Dec. 2019-Present

Seattle, WA

Summary: Full sales cycle account generation, prospected and developed leads through salesforce reports. Connected with 50-75 prospective clients a day.

- Top 5% of contacts made every month at Avvo
- Responsible for leading new projects

- regarding sales methods
- Twice nominated for Avvo Excellence Award
- Consistently attained 110% of quota

Northwest Corner Store Owner
Owner

Jan. 2014- Dec. 2019
Seattle, WA

Summary: Founded a Third-Party Amazon Seller company. I developed my business through Merchant Fulfilled (Drop Ship) and Fulfillment by Amazon (FBA) sales channels.

- Restructured the company from retail arbitrage to bulk inventory
- Managed inventory planning
- Handled shipping and logistics
- Purchase negotiations

Cofounder and Owner

Dec. 2009-Dec.2013

George Paul Chocolates

Seattle, WA

Summary: Co-founded this artisan chocolate company, met sales goals through merchandising, customer relations, trade show sales, and cold calling. Managed a team of six at our Green Lake Location.

- Grew wholesale business from 0 to 350 accounts
- Organized, presented for 100 trade shows
- Negotiated commercial lease
- Hired each of the 6 employees

Education

University of Washington Full Stack Web Development Certificate

Sum. 2021

University of Washington, B.A. Media and Communications

Fall 2018

North Seattle College, A.A

Fall 2017