Marcos Manuel Trejo

4301 S 263rd ST   425-766-4561

Kent, WA 98032   Marcostrejo23@gmail.com

Soft Skills

• Motivated • Cooperative • Energetic •Friendly •Entrepreneurial •Interpersonal communication •Process oriented

Hard Skills

• Salesforce • Microsoft Office • Final Cut Pro • Amazon Seller Central •Data Visualization •Tableau •SPSS

•HTML •CSS •JavaScript •Node.JS •jQuery •Computer Science

Work Experience

Avvo   **Account Executive**   **Dec. 2019-Present**

The role includes cold calling prospects, all prospecting done independently through Salesforce reports I created myself. I would then develop marketing plans for leads to fit their desired needs and closing sales for digital advertising space on the Avvo website. I attempt to make contact with 50-75 Attorneys a day, consistently remaining in the 5% of contacts made by Account Executives at Avvo. At the same time drafting marketing proposals that deliver value to these attorneys and their firms. Twice nominated for Avvo Excellence Award.

Code Experience

Brewery Finder

Displaying the name and location a brewery, based on the user's IP address. Saves Brewery information into local storage if the user wanted to reference the brewery information in the future.
GitHub repository: https://github.com/davidlucio/breweryfinder

SnackChat

A social media site created by a team of three, allows users to register to and interact with other user's profiles. Can also view photos that other users have posted, as well as post their own photos using Cloudinary.
GitHub Repository: https://github.com/glasscharlie/snack-chat

Password Generator

Using JavaScript, a user can have many different criteria choices and generate a password with a length of 8-16 characters.
GitHub Repository: https://github.com/Marcostrejo23/password-generator-mt

Education

University of Washington, B.A. Media and Communications   2018

North Seattle College, A.A   2017

University of Washington Coding Bootcamp   2021