



Welcome to this session:

# Q&A Session

*Enhancing Leadership  
through Networking and  
Conflict Resolution*

**The session will start shortly...**

Any Questions?  
Drop them in the questions section.





# WELCOME

# Safeguarding & Welfare

We are committed to all our students and staff feeling safe and happy; we want to make sure there is always someone you can turn to if you are worried about anything.

If you are feeling upset or unsafe, are worried about a friend, student or family member, or you feel like something isn't right, speak to our safeguarding team:



Ian Wyles  
Designated Safeguarding  
Lead



Simone Botes



Nurhaan Snyman



Rafiq Manan



Ronald Munodawafa



Tevin Pitts

Scan to report a  
safeguarding concern



or email the Designated  
Safeguarding Lead:  
Ian Wyles

[safeguarding@hyperiondev.com](mailto:safeguarding@hyperiondev.com)





**Democracy**

*Every person's opinions matter.*

**Respect**

*We look after each other.*

**Tolerance**

*We accept each other's differences.*

# British Values

**Rule of Law**

*We keep to the rules.*

**Liberty**

*We are free to make choices.*

A group of diverse people, including men and women of various ethnicities, are shown from the chest up, giving thumbs up. They are smiling and looking towards the camera. The image has a teal overlay.

# HOUSEKEEPING

# Leadership & Management Live Lectures – Housekeeping

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- The use of disrespectful language is prohibited in the questions, this is a supportive, learning environment for all - please engage accordingly.
  - ***(Fundamental British Values: Mutual Respect and Tolerance)***
- No question is daft or silly - **ask them!**
- Should you have a question during the lecture, please feel free to **post in the Questions section** and I will respond throughout.



# Leadership & Management Live Lectures – Housekeeping

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- Activating **live captions** in your browser's accessibility settings is a helpful option for better understanding, especially for those with hearing impairments or challenges with accents.
- For all **non-academic questions**, please submit a query: [www.hyperiondev.com/support](https://www.hyperiondev.com/support)
- Report a safeguarding incident: [www.hyperiondev.com/safeguardreporting](https://www.hyperiondev.com/safeguardreporting)
- Should you have any further questions or want to provide us with feedback, please feel free to post them [here](#).
- [GitHub Link to access L&M Presentation Slides](#).



PLEASE  
NOTE...

# QUESTION TIME

A group of diverse people are seated in a meeting room. A man in the center, wearing glasses and a beard, has his right hand raised. He is looking towards the front of the room. Other participants are looking in the same direction, some holding papers or tablets. The background shows a bookshelf and a large plant.



## Question 1

*“What are some effective networking strategies for leaders?”*



## NETWORKING STRATEGIES FOR LEADERS

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According to the Stanford Graduate School of Business, integrating personal and professional relationships can **enhance both career growth and overall life satisfaction** by fostering deeper connections and trust within professional circles.

Strong networks provide access to **diverse perspectives**, **new opportunities**, and **invaluable mentorship**.

## NETWORKING STRATEGIES FOR LEADERS

Rebecca Zucker emphasizes that  
*"building relationships is not just a critical career skill but a critical life skill."*

This underscores the idea that networking is not just about advancing one's career but also about **cultivating meaningful relationships that contribute to long-term success and personal fulfilment.**



# NETWORKING STRATEGIES FOR LEADERS

Being a connector; someone who actively introduces and links others; can significantly boost career prospects.

Research highlighted in The Wall Street Journal suggests that connectors often receive more job offers, promotions, and career opportunities **due to the reciprocity their introductions generate.**



## Five Detained in Nentsov Killing

London (Reuters) - Five men were arrested in London on Monday in connection with the killing of a Russian citizen, Boris Nentsov, in a Moscow court Sunday.

The arrest of the five men, who were arrested on Monday, was the first step in a series of arrests in connection with the killing of Nentsov, who was shot in the head and killed in a Moscow court Sunday.

## ECB Stimulus Kicks Off New Era for Bonds, Euro

By Jonathan Liew  
The arrival of the European Central Bank's (ECB) new stimulus package is expected to kick off a new era for bonds and the euro, according to analysts.

The ECB's new stimulus package, which includes a new €2 trillion bond-buying program, is expected to kick off a new era for bonds and the euro, according to analysts.

## With Watch, Apple Dives Into Fashion

Apple Inc. is not just a technology company, it's a lifestyle brand, and it's diving into fashion. The company has announced a new line of clothing, including a new line of hoodies and a new line of t-shirts.

Apple's new clothing line, which is called 'Apple Clothing', is expected to be launched in the fall of 2011.

## France Stakes Survival On Economic Overhaul

Paris (Reuters) - France's President Nicolas Sarkozy is betting that a series of economic reforms will save the country from a deep recession and secure his re-election in 2012.

Sarkozy's new economic plan, which includes a new €2 trillion bond-buying program, is expected to kick off a new era for bonds and the euro, according to analysts.

## NETWORKING STRATEGIES FOR LEADERS

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Effective networking also enhances collaboration, innovation, and problem-solving by **bringing together diverse expertise and perspectives.**

Leaders who embrace networking as a continuous and intentional practice often find themselves **better equipped to navigate challenges, adapt to change, and inspire others.**





## DEMOCRACY

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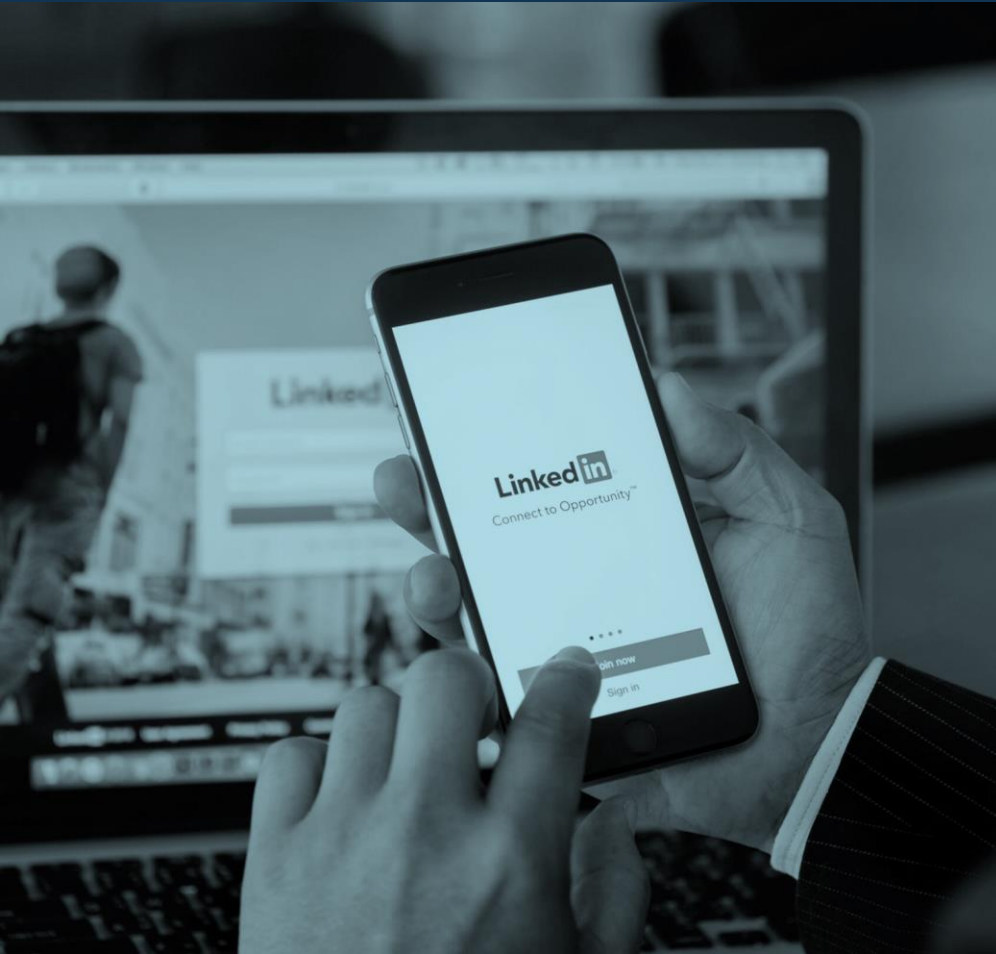
Democracy thrives when  
leaders **encourage  
collaboration, inclusivity,  
and equal opportunities**  
by linking people to new  
possibilities.



## Question 2

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*“How can leaders effectively leverage social media for professional networking?”*



## LEVERAGING SOCIAL MEDIA FOR PROFESSIONAL NETWORKING

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Social media platforms, especially LinkedIn, have become essential tools for leaders to enhance their public profiles and **build trust with their audience.**



## LEVERAGING SOCIAL MEDIA FOR PROFESSIONAL NETWORKING

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It is important to **balance personal and professional content carefully** and avoid overly personal disclosures.

Engaging with societal issues is also important, though many leaders feel unprepared for this. **Speaking on societal matters can attract new talent and support employee recognition.**

### Question 3

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*“What are key strategies for building and maintaining professional relationships?”*



## BUILDING AND MAINTAINING PROFESSIONAL RELATIONSHIPS

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Building genuine relationships requires effort and authenticity. **Participating in company social groups, helping colleagues,** and **setting up informal meetings** can foster strong connections.

Experts suggest that building friendships at work, even remotely, requires **effort but significantly enhances professional success and personal happiness.**

## BUILDING AND MAINTAINING PROFESSIONAL RELATIONSHIPS

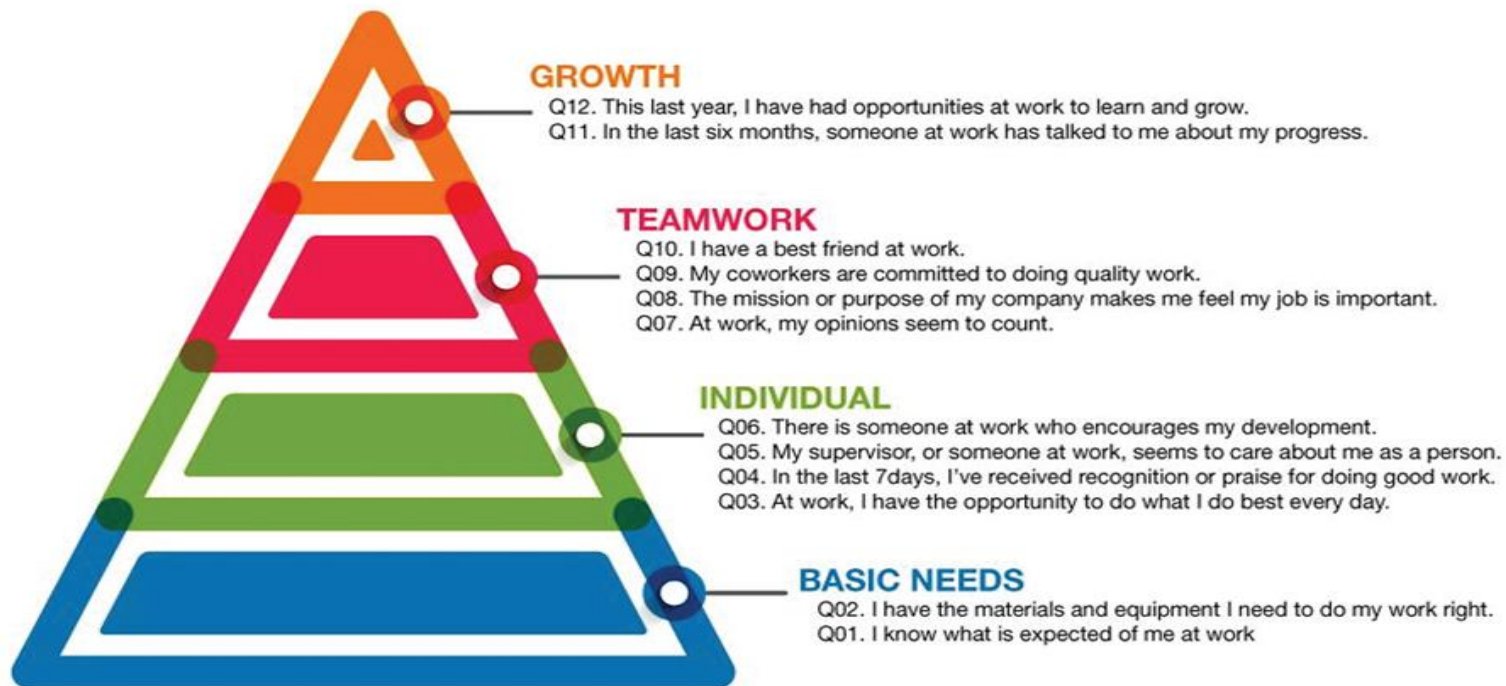
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A survey found that workers typically form **three genuine and lasting friendships during their careers**, with over a third relying on work friends to navigate both personal and professional challenges.

These relationships are seen as **key to job satisfaction, collaboration, and problem-solving**.



# BUILDING AND MAINTAINING PROFESSIONAL RELATIONSHIPS



© Gallup

## LIBERTY

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A **culture of freedom and personal expression** enables employees to form authentic bonds, increasing job satisfaction and personal well-being.



## Question 4

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*“How can leaders effectively resolve conflicts in professional relationships”*



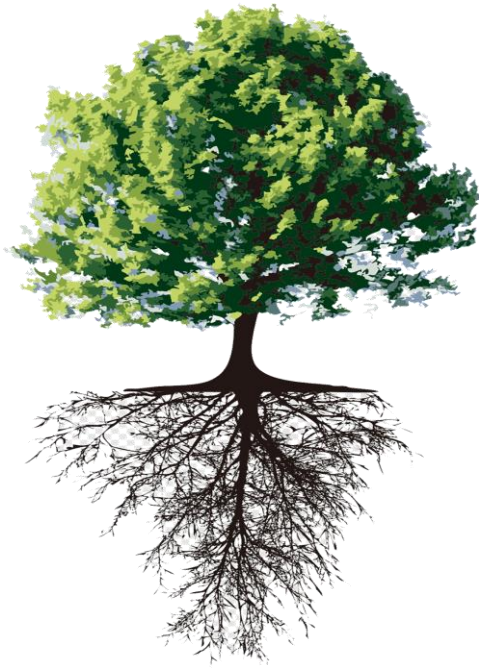


## CONFLICT RESOLUTION IN PROFESSIONAL RELATIONSHIPS

Conflict is inevitable in professional settings, but effective **navigation is key to maintaining strong, productive relationships** and fostering a collaborative work environment.

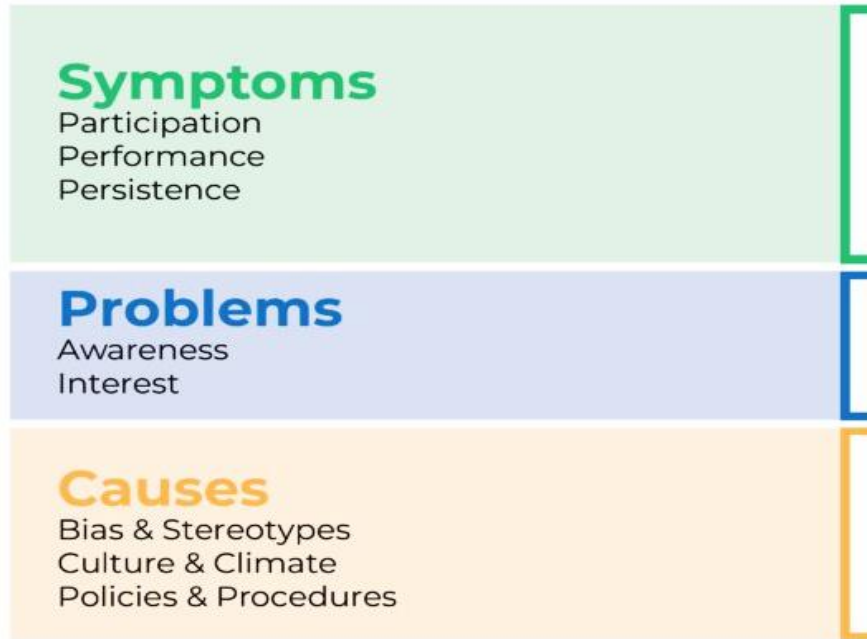
Leaders who proactively address conflict can turn challenges into **opportunities for growth, innovation, and team cohesion.**

## CONFLICT RESOLUTION IN PROFESSIONAL RELATIONSHIPS



A systematic approach involves recognising the unique nature of conflicts within teams, **identifying underlying issues**, and applying appropriate resolution strategies tailored to the situation.

# CONFLICT RESOLUTION IN PROFESSIONAL RELATIONSHIPS



## CONFLICT RESOLUTION IN PROFESSIONAL RELATIONSHIPS

Research published in SAGE Open suggests that analysing the roles of stakeholders, power dynamics, and communication patterns within a conflict can help **leaders develop targeted interventions**.

By **addressing conflicts with nuanced, well-structured approaches**, leaders can enhance team performance, boost morale, and improve overall program success.

# CONCLUSION





## CONCLUSION

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In today's interconnected world, effective leadership hinges on the **ability to build and maintain strong professional relationships**, both online and offline.

By employing strategic networking, leveraging social media authentically, and adeptly managing conflicts, **leaders can foster environments that promote collaboration and success.**

# RESOURCES

A black and white photograph of a large stack of books. In the foreground, an open book lies flat, and a pair of glasses rests on its right page. The background is filled with more stacks of books, creating a sense of a library or a vast collection of resources.

# RESOURCES

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## Articles:

- ✓ [Eight Tips for Building, Maintaining, and Leveraging Your Professional Relationships.](#)
  - ✓ [The Generosity Power Move That Can Boost Your Career](#)
    - ✓ [Power and influencers: CEOs on social media](#)
  - ✓ [Work remotely or hybrid? You still need a work best friend](#)
- ✓ [STICKING TOGETHER Workers will make three longstanding and genuine friendships from their career, survey finds](#)
- ✓ [A Systematic Approach to Effective Conflict Management for Program](#)

# Thank you for attending



**CoGrammar**



Department  
for Education