



Welcome to this
session:

Open Session:

*Building and
Maintaining Effective
Professional
Relationships*

The session will start shortly...

Any Questions?
Drop them in the questions section.





welcome

Safeguarding & Welfare

We are committed to all our students and staff feeling safe and happy; we want to make sure there is always someone you can turn to if you are worried about anything.

If you are feeling upset or unsafe, are worried about a friend, student or family member, or you feel like something isn't right, speak to our safeguarding team:



Ian Wyles
Designated Safeguarding
Lead



Simone Botes



Nurhaan Snyman



Rafiq Manan



Ronald Munodawafa



Tevin Pitts

Scan to report a
safeguarding concern



or email the Designated
Safeguarding Lead:
Ian Wyles

safeguarding@hyperiondev.com



Democracy

Every person's opinions matter.

Respect

We look after each other.

Tolerance

We accept each other's differences.

British Values

Rule of Law

We keep to the rules.

Liberty

We are free to make choices.

A group of diverse people, including men and women of various ethnicities, are shown from the chest up, giving thumbs up. They are smiling and looking towards the camera. The image has a teal overlay.

HOUSEKEEPING

Leadership & Management Live Lectures – Housekeeping

- The use of disrespectful language is prohibited in the questions, this is a supportive, learning environment for all - please engage accordingly.
 - ***(Fundamental British Values: Mutual Respect and Tolerance)***
- No question is daft or silly - **ask them!**
- Should you have a question during the lecture, please feel free to **post in the Questions section** and I will respond throughout.



Leadership & Management Live Lectures – Housekeeping

- Activating **live captions** in your browser's accessibility settings is a helpful option for better understanding, especially for those with hearing impairments or challenges with accents.
- For all **non-academic questions**, please submit a query: www.hyperiondev.com/support
- Report a safeguarding incident: www.hyperiondev.com/safeguardreporting
- Should you have any further questions or want to provide us with feedback, please feel free to post them [here](#).
- [GitHub Link to access L&M Presentation Slides.](#)



PLEASE
NOTE...



LEARNING OBJECTIVE

Learning Objective



Understand key strategies
to build and maintain
effective professional
relationships, **fostering a
winning team dynamic.**





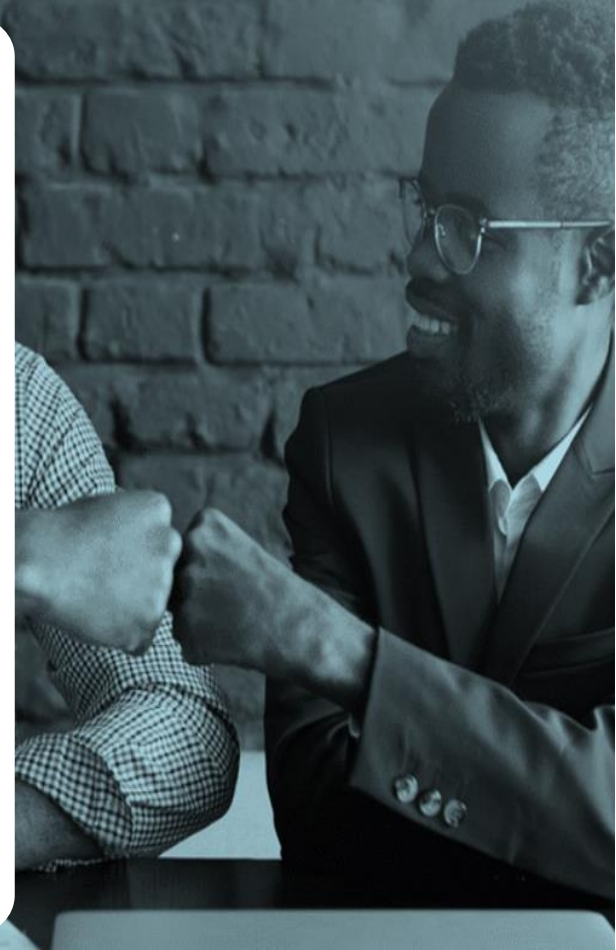
Importance of Professional Relationships

IMPORTANCE OF PROFESSIONAL RELATIONSHIPS

"Think of the most successful person you know in your industry. What do they all have in common?"

The answer isn't just talent or intelligence; **it's relationships.**

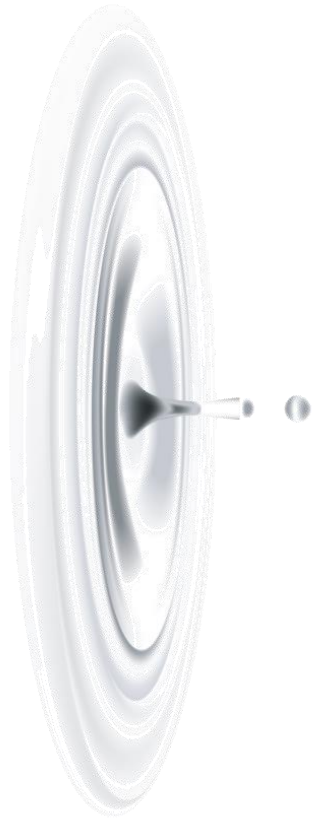
People who build strong professional connections tend to **advance faster** in their careers, enjoy better **job satisfaction**, and **contribute more effectively** to team success.



IMPORTANCE OF PROFESSIONAL RELATIONSHIPS

The Ripple Effect of Strong Relationships

- **At the center:** You.
- **First ripple:** Your direct colleagues.
- **Second ripple:** Your broader network
(people in your industry, mentors, former colleagues).
- **Third ripple:** Industry influencers and thought leaders.



IMPORTANCE OF PROFESSIONAL RELATIONSHIPS

How each level of relationships impacts career success

- The first ripple (*colleagues*) directly affects **your daily work and job satisfaction**.
- The second ripple (*network*) provides **opportunities, advice**, and potential career moves.
- The third ripple (*industry leaders*) gives **inspiration and new insights**.

IMPORTANCE OF PROFESSIONAL RELATIONSHIPS

Example

Imagine two people start at the same company with the same skills. One focuses only on their work, while the **other takes time to build relationships** with their colleagues and attends industry networking events.



Who do you think will be **recommended for opportunities first?**

RESPECT

Strong professional relationships thrive on mutual **respect and an openness to different viewpoints**, which contributes to workplace harmony and success.



IMPORTANCE OF PROFESSIONAL RELATIONSHIPS

The Benefits of Strong Professional Relationships

Better Career Growth: Employees who build strong internal networks are more likely to get promotions because **85% of job opportunities come through networking.**

Increased Job Satisfaction: Gallup research shows that having a “**best friend**” at work leads to a **sevenfold increase in engagement** and a 21% increase in productivity.

IMPORTANCE OF PROFESSIONAL RELATIONSHIPS

The Benefits of Strong Professional Relationships

Stronger Team Collaboration: A Google study on high-performing teams (*Project Aristotle*) found that **psychological safety**, which is built through strong relationships, is the **#1 factor in team success**.

Improved Well-being and Mental Health: The Harvard Study of Adult Development found that strong relationships **increase life expectancy and happiness** levels more than wealth or status.



Strategies for Building Effective Professional Relationships

STRATEGIES FOR BUILDING EFFECTIVE PROFESSIONAL RELATIONSHIPS

Active Listening: It involves fully concentrating on the speaker, understanding their message, responding thoughtfully, and remembering the information. This **fosters trust and respect.**

Authenticity: Authenticity helps in building trust and **deeper connections.**



STRATEGIES FOR BUILDING EFFECTIVE PROFESSIONAL RELATIONSHIPS



Regular Communication: Consistent and open communication with colleagues and industry peers **keep relationships strong.**

Offering Support: Be supportive and aid colleagues, which can strengthen bonds and **promote a collaborative environment.**



Maintaining and Strengthening Professional Relationships

MAINTAINING AND STRENGTHENING PROFESSIONAL RELATIONSHIPS

Continuous Learning: Stay updated with industry trends and share relevant information with your network, adding value to your relationships.

Feedback Exchange: Give and receive constructive feedback to foster growth and mutual respect.



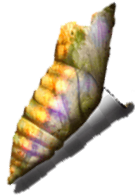
MAINTAINING AND STRENGTHENING PROFESSIONAL RELATIONSHIPS



Conflict Resolution: Effectively manage and **resolve conflicts to maintain healthy** professional relationships.



Adaptability: Being adaptable and **open to change**, can help in navigating evolving professional relationships.



RULE OF LAW

Fair processes and open communication ensure that professional relationships are built on trust and shared responsibility.



CONCLUSION



THE END

CONCLUSION

Key Points

Building and maintaining professional relationships require **intentional effort**, including active listening, authenticity, regular communication, and offering support.

Maintaining these relationships involves continuous learning, exchanging feedback, effective conflict resolution, and **adaptability**.

RESOURCES

A black and white photograph of a stack of books. In the foreground, an open book lies flat, and a pair of glasses rests on its right page. The background is filled with more stacks of books, creating a sense of a library or a large collection of resources.

RESOURCES

Articles

- ✓ [How To Build And Maintain Professional Relationships](#)
- ✓ [Top tips on building and maintaining healthy relationships](#)
 - ✓ [10 Proven Team-Building Strategies](#)
- ✓ [How your 'social fitness' impacts your health — and the best 'workouts' you can do to improve](#)

Thank you for attending



CoGrammar



Department
for Education