# Margarita Ramirez

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#### WORK EXPERIENCE

Contiki Asia

Manager Aug 2023 - Jan 2024

- Executed and adapted travel arrangements under tight deadlines, enhancing customer satisfaction through effective communication and problem-solving skills.
- Coordinated with diverse teams to ensure smooth travel experiences for over 150 customers, effectively managing schedules and addressing personal issues with a focus on team collaboration.
- Planned and managed logistics for multiple travel tours across Asia, achieving a 95% average satisfaction rating by delegating responsibilities and ensuring operational efficiency.
- Analyzed traveler feedback to identify improvement areas, leading to a 15% increase in repeat bookings and a 10% rise in positive online reviews through continuous performance evaluation.

Synchrony Bank Orlando, Florida

*Supervisor* 2019 - 2023

- Developed training programs that decreased onboarding time by 30%, improving team productivity through emphasis on process improvement and exceptional service delivery.
- Conducted quality audits for a large portfolio of accounts, identifying defects swiftly which resulted in a 35% reduction in customer complaints over two years.
- Implemented individualized coaching plans during weekly performance reviews for 15 representatives, achieving a 90% improvement in scores while enhancing retention rates by 10%.
- Established an efficient escalation process for customer disputes, resulting in a significant reduction in resolution time by 20% alongside maintaining high customer satisfaction scores.

### **Orange County Public Schools**

Orlando, Florida

Math Teacher

Aug 2016 - Mar 2018

- Enhanced student achievement by implementing tailored instruction techniques that improved Geometry State Exam scores by 12%, demonstrating adaptability to diverse learning needs.
- Maintained classroom engagement with over 100 students while customizing educational approaches to meet varied learning styles, showcasing strong management skills under pressure.
- Utilized data-driven strategies to address unique learning needs of ESL learners, resulting in a notable 15% increase in overall student performance on standardized tests.
- Incorporated technology into lesson plans to effectively close academic gaps identified through assessments, leading to enhanced learning outcomes and improved student success rates.

### **EDUCATION**

## **University of Central Florida**

Orlando, Florida

B.S. in Mathematical Education

Flatiron School New York, New York

Full Stack Web Development, Python with Flask and JavaScript program

#### **SKILLS & INTERESTS**

Skills: Fluent in English and Spanish, passionate about French

Avid reader (favorite book is Discipline is Destiny by Ryan Holiday) and writer of Margarita Tales blog https://medium.com/@talesofagingertraveller