

Martin Harawa

+265998784631

martindharawa@gmail.com

Profesional Summary

Dedicated Sales Agent with a month of practical experience in the fast-paced sales environment, adept at applying persuasive communication skills and in-depth product knowledge to secure customer satisfaction and loyalty. Currently pursuing a bachelor's degree in computing with a major in Information Systems, blending academic insights with real-world business acumen to drive data-informed sales strategies. Eager to leverage technological expertise and a customer-centric approach to contribute to the company's success while continuing professional development in the field of information technology.

Work History

2022-02 To Current

Title Searcher

- Prospecting and identifying potential customers.
- Presenting products or services to customers and explaining their features and benefits.
- Negotiating prices and terms of sales.
- Closing sales and processing orders.
- Providing after-sales support and assistance.
- Building and maintaining relationships with clients to encourage repeat business.
- Keeping up-to-date records of sales activities and customer interactions.
- Meeting sales targets set by the company.

Skills

- Amparo Renner DDS

Education

2021-01 To 2021-11

Institution

Electric Engineering

Nacit

2021-01 To 2021-11

Institution

Electric Engineering

Nacit

2021-01 To 2021-11

Institution

Data Science

Nacit

Refarrals

Martin Harawa

Dot Click IT Solutions

Phone: +265998784631

Email: martindharawa@gmail.com