

# R Notebook

## 1. DEFINING THE QUESTION

### a) Specifying the Question

Performing clustering stating insights drawn from your analysis and visualizations.

### b) Defining the Metrics of Success

Performing Bivariates and univariate Exploratory data analysis and Performing clustering stating insights drawn from the analysis and visualizations. Upon implementation, provide comparisons between the approaches of K-Means clustering vs Hierarchical clustering highlighting the strengths and limitations of each approach in the context of your analysis.

### c) Understanding the context

Kira Plastinina is a Russian brand that is sold through a defunct chain of retail stores in Russia, Ukraine, Kazakhstan, Belarus, China, Philippines, and Armenia. The brand's Sales and Marketing team would like to understand their customer's behavior from data that they have collected over the past year. More specifically, they would like to learn the characteristics of customer groups.

### d) Recording the Experimental Design

1. Define the question, the metric for success, the context, experimental design taken.
2. Reading and exploring the dataset.
3. Finding and dealing with outliers, anomalies, and missing data within the dataset.
4. Perform univariate and bivariate analysis.
5. Perform clustering stating insights drawn from the analysis and visualizations.

### e) Relevance of the data

The data used for this project is necessary for understanding their customer's behavior from data that they have collected over the past year. The dataset link: <http://bit.ly/EcommerceCustomersDataset>

## 2. DATA ANALYSIS

### a) Checking the Data

```
# loading libraries  
library(relaimpo)
```

```

## Loading required package: MASS

## Loading required package: boot

## Loading required package: survey

## Loading required package: grid

## Loading required package: Matrix

## Loading required package: survival

##
## Attaching package: 'survival'

## The following object is masked from 'package:boot':
##
##     aml

##
## Attaching package: 'survey'

## The following object is masked from 'package:graphics':
##
##     dotchart

## Loading required package: mitools

## This is the global version of package relaimpo.

## If you are a non-US user, a version with the interesting additional metric pmvd is available
## from Ulrike Groempings web site at prof.beuth-hochschule.de/groemping.

library(data.table)

library(ggplot2) # Data visualization
library(ggthemes) # Plot themes

library(dplyr) # Data manipulation

##
## Attaching package: 'dplyr'

## The following objects are masked from 'package:data.table':
##
##     between, first, last

```

```
## The following object is masked from 'package:MASS':
##
##      select

## The following objects are masked from 'package:stats':
##
##      filter, lag

## The following objects are masked from 'package:base':
##
##      intersect, setdiff, setequal, union
```

```
library(psych) # Correlation visualization
```

```
##
## Attaching package: 'psych'

## The following objects are masked from 'package:ggplot2':
##
##      %+%, alpha

## The following object is masked from 'package:boot':
##
##      logit
```

```
library(cluster) # clustering algorithms
```

```
# Reading the data
df2 <- fread('http://bit.ly/EcommerceCustomersDataset')
df2
```

```
##      Administrative Administrative_Duration Informational
##      <int>                <num>                <int>
##  1:          0                0                0
##  2:          0                0                0
##  3:          0               -1                0
##  4:          0                0                0
##  5:          0                0                0
##  ---
## 12326:         3             145                0
## 12327:         0                0                0
## 12328:         0                0                0
## 12329:         4              75                0
## 12330:         0                0                0
##      Informational_Duration ProductRelated ProductRelated_Duration
##      <num>                <int>                <num>
##  1:          0                1             0.000000
##  2:          0                2             64.000000
##  3:        -1                1            -1.000000
##  4:          0                2             2.666667
##  5:          0               10            627.500000
```

```

##      ---
## 12326:      0      53      1783.791667
## 12327:      0      5      465.750000
## 12328:      0      6      184.250000
## 12329:      0     15      346.000000
## 12330:      0      3      21.250000
##      BounceRates  ExitRates  PageValues  SpecialDay  Month  OperatingSystems
##              <num>      <num>      <num>      <num> <char>              <int>
##      1: 0.200000000 0.20000000  0.00000      0    Feb              1
##      2: 0.000000000 0.10000000  0.00000      0    Feb              2
##      3: 0.200000000 0.20000000  0.00000      0    Feb              4
##      4: 0.050000000 0.14000000  0.00000      0    Feb              3
##      5: 0.020000000 0.05000000  0.00000      0    Feb              3
##      ---
## 12326: 0.007142857 0.02903061  12.24172      0    Dec              4
## 12327: 0.000000000 0.02133333  0.00000      0    Nov              3
## 12328: 0.083333333 0.08666667  0.00000      0    Nov              3
## 12329: 0.000000000 0.02105263  0.00000      0    Nov              2
## 12330: 0.000000000 0.06666667  0.00000      0    Nov              3
##      Browser  Region  TrafficType  VisitorType  Weekend  Revenue
##              <int>  <int>      <int>      <char>  <lgcl>  <lgcl>
##      1:      1      1      1  Returning_Visitor  FALSE  FALSE
##      2:      2      1      2  Returning_Visitor  FALSE  FALSE
##      3:      1      9      3  Returning_Visitor  FALSE  FALSE
##      4:      2      2      4  Returning_Visitor  FALSE  FALSE
##      5:      3      1      4  Returning_Visitor  TRUE  FALSE
##      ---
## 12326:      6      1      1  Returning_Visitor  TRUE  FALSE
## 12327:      2      1      8  Returning_Visitor  TRUE  FALSE
## 12328:      2      1     13  Returning_Visitor  TRUE  FALSE
## 12329:      2      3     11  Returning_Visitor  FALSE  FALSE
## 12330:      2      1      2    New_Visitor  TRUE  FALSE

```

## b) Data Checking

```

# Viewing the dataset
View(df2)

```

```

# Viewing the column names
colnames(df2)

```

```

## [1] "Administrative"      "Administrative_Duration"
## [3] "Informational"       "Informational_Duration"
## [5] "ProductRelated"     "ProductRelated_Duration"
## [7] "BounceRates"        "ExitRates"
## [9] "PageValues"         "SpecialDay"
## [11] "Month"              "OperatingSystems"
## [13] "Browser"            "Region"
## [15] "TrafficType"        "VisitorType"
## [17] "Weekend"            "Revenue"

```

```
# Previewing the class dataset
class(df2)
```

```
## [1] "data.table" "data.frame"
```

```
# Viewing the datatypes of the dataset
sapply(df2, class)
```

```
##      Administrative Administrative_Duration      Informational
##      "integer"          "numeric"          "integer"
##      Informational_Duration      ProductRelated ProductRelated_Duration
##      "numeric"          "integer"          "numeric"
##      BounceRates      ExitRates      PageValues
##      "numeric"          "numeric"          "numeric"
##      SpecialDay      Month      OperatingSystems
##      "numeric"          "character"          "integer"
##      Browser      Region      TrafficType
##      "integer"          "integer"          "integer"
##      VisitorType      Weekend      Revenue
##      "character"          "logical"          "logical"
```

```
# Previewing the top of the dataset
head(df2, n = 5)
```

```
##      Administrative Administrative_Duration Informational Informational_Duration
##      <int>          <num>          <int>          <num>
## 1:          0          0          0          0
## 2:          0          0          0          0
## 3:          0         -1          0         -1
## 4:          0          0          0          0
## 5:          0          0          0          0
##      ProductRelated ProductRelated_Duration BounceRates ExitRates PageValues
##      <int>          <num>          <num>          <num>          <num>
## 1:          1          0.000000          0.20          0.20          0
## 2:          2          64.000000          0.00          0.10          0
## 3:          1          -1.000000          0.20          0.20          0
## 4:          2          2.666667          0.05          0.14          0
## 5:         10          627.500000          0.02          0.05          0
##      SpecialDay Month OperatingSystems Browser Region TrafficType
##      <num> <char>          <int>          <int>          <int>          <int>
## 1:          0   Feb          1          1          1          1
## 2:          0   Feb          2          2          1          2
## 3:          0   Feb          4          1          9          3
## 4:          0   Feb          3          2          2          4
## 5:          0   Feb          3          3          1          4
##      VisitorType Weekend Revenue
##      <char>          <lgcl>          <lgcl>
## 1: Returning_Visitor FALSE FALSE
## 2: Returning_Visitor FALSE FALSE
## 3: Returning_Visitor FALSE FALSE
## 4: Returning_Visitor FALSE FALSE
## 5: Returning_Visitor TRUE  FALSE
```

```
# Previewing the bottom of the dataset
tail(df2, n = 5)
```

```
##      Administrative Administrative_Duration Informational Informational_Duration
##              <int>                <num>          <int>                <num>
## 1:                3                145             0                  0
## 2:                0                 0             0                  0
## 3:                0                 0             0                  0
## 4:                4                 75             0                  0
## 5:                0                 0             0                  0
##      ProductRelated ProductRelated_Duration BounceRates ExitRates PageValues
##              <int>                <num>          <num>          <num>          <num>
## 1:                53            1783.792 0.007142857 0.02903061 12.24172
## 2:                 5            465.750 0.000000000 0.02133333 0.00000
## 3:                 6            184.250 0.083333333 0.08666667 0.00000
## 4:                15            346.000 0.000000000 0.02105263 0.00000
## 5:                 3            21.250 0.000000000 0.06666667 0.00000
##      SpecialDay Month OperatingSystems Browser Region TrafficType
##              <num> <char>          <int>  <int>  <int>          <int>
## 1:              0  Dec              4      6      1              1
## 2:              0  Nov              3      2      1              8
## 3:              0  Nov              3      2      1             13
## 4:              0  Nov              2      2      3             11
## 5:              0  Nov              3      2      1              2
##      VisitorType Weekend Revenue
##              <char> <lgcl> <lgcl>
## 1: Returning_Visitor TRUE FALSE
## 2: Returning_Visitor TRUE FALSE
## 3: Returning_Visitor TRUE FALSE
## 4: Returning_Visitor FALSE FALSE
## 5:   New_Visitor TRUE FALSE
```

```
# Checking the structure of the data
str(df2)
```

```
## Classes 'data.table' and 'data.frame': 12330 obs. of 18 variables:
## $ Administrative : int 0 0 0 0 0 0 0 1 0 0 ...
## $ Administrative_Duration: num 0 0 -1 0 0 0 -1 -1 0 0 ...
## $ Informational : int 0 0 0 0 0 0 0 0 0 0 ...
## $ Informational_Duration : num 0 0 -1 0 0 0 -1 -1 0 0 ...
## $ ProductRelated : int 1 2 1 2 10 19 1 1 2 3 ...
## $ ProductRelated_Duration: num 0 64 -1 2.67 627.5 ...
## $ BounceRates : num 0.2 0 0.2 0.05 0.02 ...
## $ ExitRates : num 0.2 0.1 0.2 0.14 0.05 ...
## $ PageValues : num 0 0 0 0 0 0 0 0 0 0 ...
## $ SpecialDay : num 0 0 0 0 0 0 0.4 0 0.8 0.4 ...
## $ Month : chr "Feb" "Feb" "Feb" "Feb" ...
## $ OperatingSystems : int 1 2 4 3 3 2 2 1 2 2 ...
## $ Browser : int 1 2 1 2 3 2 4 2 2 4 ...
## $ Region : int 1 1 9 2 1 1 3 1 2 1 ...
## $ TrafficType : int 1 2 3 4 4 3 3 5 3 2 ...
## $ VisitorType : chr "Returning_Visitor" "Returning_Visitor" "Returning_Visitor" "Return
## $ Weekend : logi FALSE FALSE FALSE FALSE TRUE FALSE ...
```

```
## $ Revenue : logi FALSE FALSE FALSE FALSE FALSE FALSE ...
## - attr(*, ".internal.selfref")=<externalptr>
```

```
# Checking the shape of the data
dim(df2)
```

```
## [1] 12330 18
```

There 12330 rows and 18 columns

```
# Viewing the column names of the dataset
colnames(df2)
```

```
## [1] "Administrative"      "Administrative_Duration"
## [3] "Informational"       "Informational_Duration"
## [5] "ProductRelated"     "ProductRelated_Duration"
## [7] "BounceRates"        "ExitRates"
## [9] "PageValues"         "SpecialDay"
## [11] "Month"              "OperatingSystems"
## [13] "Browser"            "Region"
## [15] "TrafficType"        "VisitorType"
## [17] "Weekend"            "Revenue"
```

```
# selecting needed columns
```

```
df3 <- subset(df2, select = c("ProductRelated", "ProductRelated_Duration", "PageValues", "Month", "VisitorType", "Weekend", "Revenue"))
colnames(df3)
```

```
## [1] "ProductRelated"      "ProductRelated_Duration"
## [3] "PageValues"          "Month"
## [5] "VisitorType"         "Weekend"
```

These columns are to be majorly focused on.

## c) Data Cleaning

### Missing Values

```
# checking for missing values
sum(is.na(df3))
```

```
## [1] 28
```

There are 28 missing values

```
# Removing the missing values
df4 <- na.omit(df3)
```

The missing values are now deleted.

```
# checking for missing values
sum(is.na(df4))
```

```
## [1] 0
```

There are 0 missing values.

## Duplicates

```
# checking for duplicates
duplicated_rows <- df4[duplicated(df4),]
duplicated_rows
```

```
##      ProductRelated ProductRelated_Duration PageValues  Month      VisitorType
##      <int>          <num>          <num> <char>          <char>
##  1:          1          -1.00          0    Feb Returning_Visitor
##  2:          1          -1.00          0    Feb Returning_Visitor
##  3:          1          -1.00          0    Feb Returning_Visitor
##  4:          1          -1.00          0    Feb Returning_Visitor
##  5:          1          -1.00          0    Feb Returning_Visitor
## ---
## 736:          3           0.00          0    Nov Returning_Visitor
## 737:          1           0.00          0    Dec Returning_Visitor
## 738:          2           0.00          0    Nov Returning_Visitor
## 739:          2           0.00          0    Nov Returning_Visitor
## 740:          3          21.25          0    Nov      New_Visitor
##      Weekend
##      <lgcl>
##  1:  FALSE
##  2:  FALSE
##  3:  FALSE
##  4:   TRUE
##  5:  FALSE
## ---
## 736:  FALSE
## 737:   TRUE
## 738:  FALSE
## 739:  FALSE
## 740:   TRUE
```

There are 740 duplicates in the data

```
# Displaying the unique items and assigning to a variable unique_items
df5 <- unique(df4)
df5
```

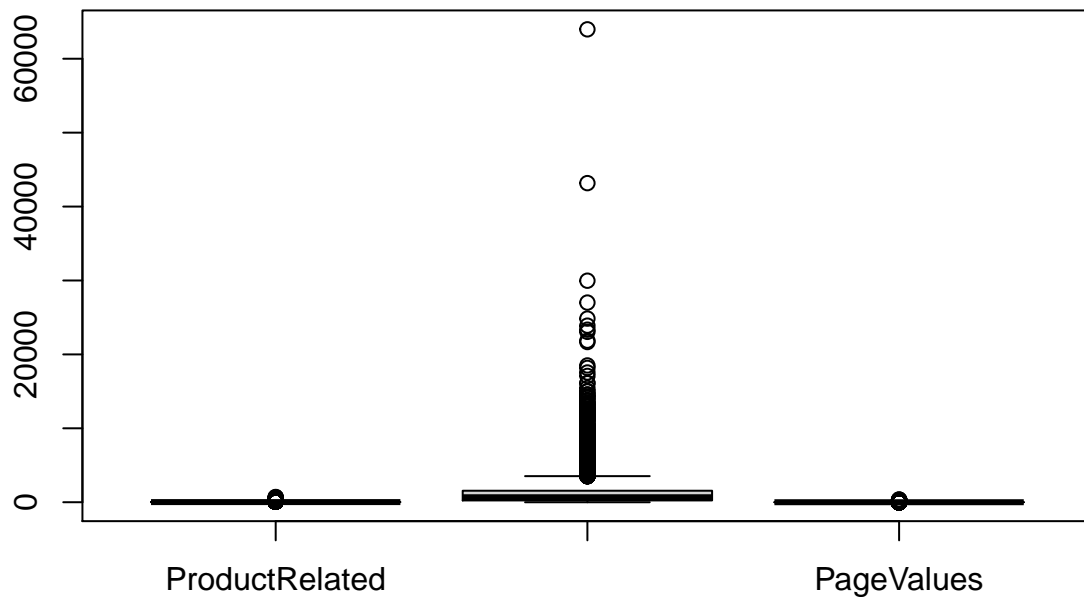
```
##      ProductRelated ProductRelated_Duration PageValues  Month
##      <int>          <num>          <num> <char>
##  1:          1           0.000000    0.00000    Feb
##  2:          2          64.000000    0.00000    Feb
```



```
##      3:          1          -1.000000    0.00000    Feb
##      4:          2           2.666667    0.00000    Feb
##      5:         10          627.500000    0.00000    Feb
##    ---
## 11572:          16          503.000000    0.00000    Nov
## 11573:          53         1783.791667    12.24172    Dec
## 11574:           5          465.750000    0.00000    Nov
## 11575:           6          184.250000    0.00000    Nov
## 11576:          15          346.000000    0.00000    Nov
##           VisitorType Weekend
##           <char> <lgcl>
##      1: Returning_Visitor  FALSE
##      2: Returning_Visitor  FALSE
##      3: Returning_Visitor  FALSE
##      4: Returning_Visitor  FALSE
##      5: Returning_Visitor   TRUE
##    ---
## 11572: Returning_Visitor  FALSE
## 11573: Returning_Visitor   TRUE
## 11574: Returning_Visitor   TRUE
## 11575: Returning_Visitor   TRUE
## 11576: Returning_Visitor  FALSE
```

## Outliers

```
# Visualizing outliers using a boxplot
df6 <- df5 %>% select_if(is.numeric)
boxplot(df6)
```



There are several outliers but removing them will interfere with the analysis so i will use the data with the outliers.

### 3. EXPLORATORY DATA ANALYSIS

#### a) Univariate Analysis

```
summary(df2)
```

```
## Administrative    Administrative_Duration Informational
## Min.   : 0.000    Min.   : -1.00      Min.   : 0.000
## 1st Qu.: 0.000    1st Qu.:  0.00      1st Qu.: 0.000
## Median : 1.000    Median :  8.00      Median : 0.000
## Mean   : 2.318    Mean   : 80.91      Mean   : 0.504
## 3rd Qu.: 4.000    3rd Qu.: 93.50      3rd Qu.: 0.000
## Max.   :27.000    Max.   :3398.75     Max.   :24.000
## NA's   :14       NA's   :14         NA's   :14
## Informational_Duration ProductRelated    ProductRelated_Duration
## Min.   : -1.00     Min.   :  0.00     Min.   : -1.0
## 1st Qu.:  0.00     1st Qu.:  7.00     1st Qu.: 185.0
## Median :  0.00     Median : 18.00     Median : 599.8
## Mean   : 34.51     Mean   : 31.76     Mean   : 1196.0
## 3rd Qu.:  0.00     3rd Qu.: 38.00     3rd Qu.: 1466.5
```

```
## Max. :2549.38      Max. :705.00      Max. :63973.5
## NA's :14          NA's :14          NA's :14
## BounceRates      ExitRates      PageValues      SpecialDay
## Min. :0.000000    Min. :0.00000    Min. : 0.000    Min. :0.00000
## 1st Qu.:0.000000  1st Qu.:0.01429  1st Qu.: 0.000    1st Qu.:0.00000
## Median :0.003119  Median :0.02512  Median : 0.000    Median :0.00000
## Mean :0.022152    Mean :0.04300    Mean : 5.889    Mean :0.06143
## 3rd Qu.:0.016684  3rd Qu.:0.05000  3rd Qu.: 0.000    3rd Qu.:0.00000
## Max. :0.200000    Max. :0.20000    Max. :361.764    Max. :1.00000
## NA's :14          NA's :14
## Month            OperatingSystems  Browser      Region
## Length:12330      Min. :1.000      Min. : 1.000    Min. :1.000
## Class :character   1st Qu.:2.000    1st Qu.: 2.000    1st Qu.:1.000
## Mode :character    Median :2.000     Median : 2.000    Median :3.000
##                   Mean :2.124      Mean : 2.357     Mean :3.147
##                   3rd Qu.:3.000    3rd Qu.: 2.000    3rd Qu.:4.000
##                   Max. :8.000      Max. :13.000     Max. :9.000
##
## TrafficType        VisitorType      Weekend      Revenue
## Min. : 1.00      Length:12330      Mode :logical  Mode :logical
## 1st Qu.: 2.00      Class :character  FALSE:9462     FALSE:10422
## Median : 2.00      Mode :character   TRUE :2868      TRUE :1908
## Mean : 4.07
## 3rd Qu.: 4.00
## Max. :20.00
##
```

Very few people visited the brand website during the weekends as compared to the weekdays. The revenue collected from the brand website was little considering that, of the total count of rows and input, only 1908 rendered a 'TRUE' in the revenue section while more than 10,000 entries rendered no revenue.

```
# Descriptive statistics
describe(df5)
```

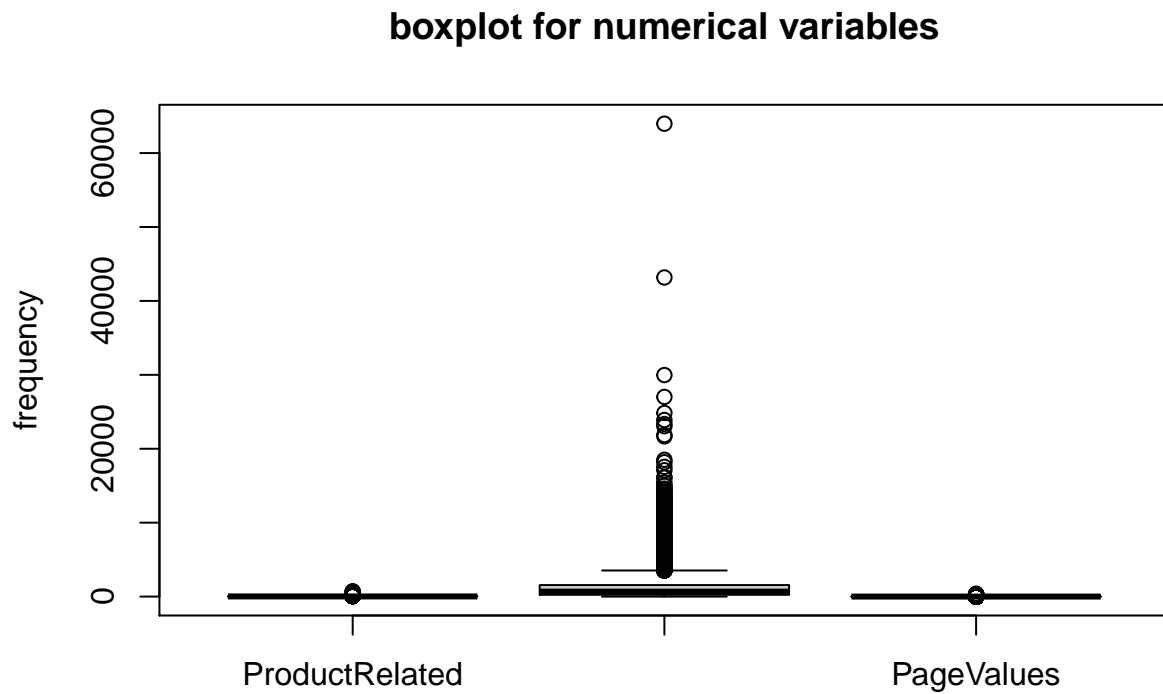
```
## Warning in FUN(newX[, i], ...): no non-missing arguments to min; returning Inf
## Warning in FUN(newX[, i], ...): no non-missing arguments to max; returning -Inf

##          vars      n    mean      sd median trimmed      mad min
## ProductRelated      1 11576  33.70  45.21  20.00   24.58 19.27  0
## ProductRelated_Duration  2 11576 1272.01 1950.12 671.59  893.09 771.39 -1
## PageValues            3 11576   6.27  19.10   0.00   1.54  0.00  0
## Month*                4 11576   6.17   2.39   7.00   6.36  1.48  1
## VisitorType*          5 11576   2.71   0.70   3.00   2.88  0.00  1
## Weekend               6 11576    NaN    NA    NA    NaN    NA Inf
##                   max    range skew kurtosis      se
## ProductRelated      705.00  705.00  4.29   30.35  0.42
## ProductRelated_Duration 63973.52 63974.52 7.20  134.21 18.13
## PageValues          361.76  361.76  6.19   61.75  0.18
## Month*              10.00    9.00 -0.83   -0.39  0.02
## VisitorType*         3.00    2.00 -1.99    1.98  0.01
## Weekend              -Inf    -Inf   NA     NA    NA
```

The columns with null values are those with character datatypes

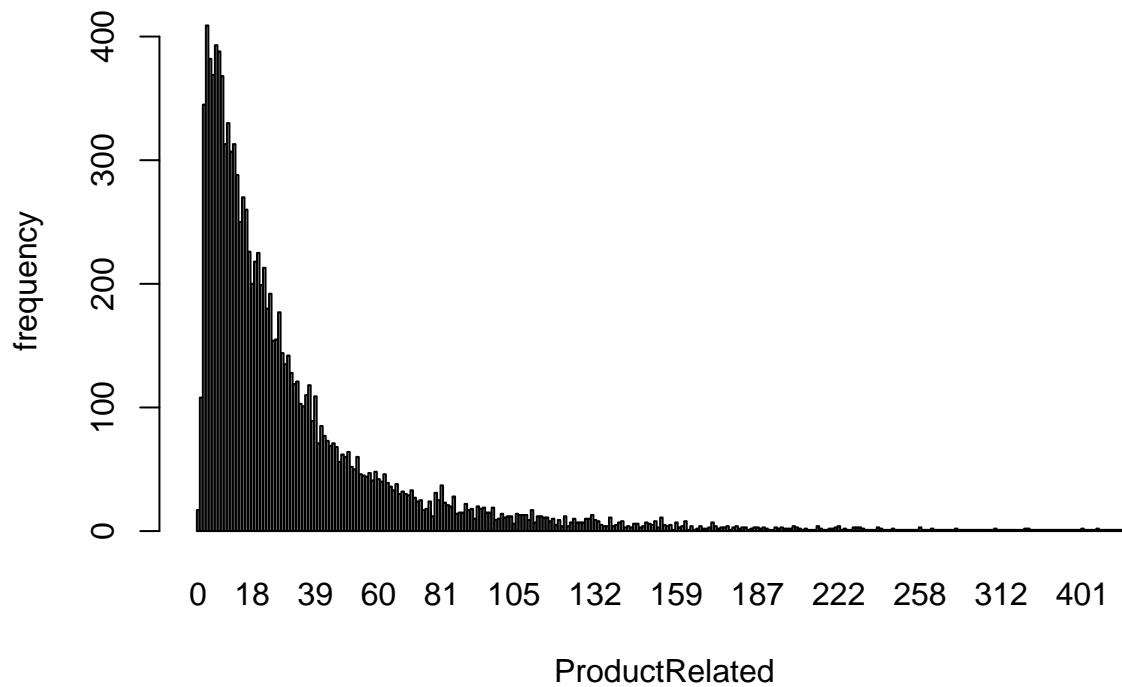
## Univariate Graphical

```
# creating a boxplot graph for the numerical variables  
boxplot(df6, ylab = 'frequency', main = 'boxplot for numerical variables')
```



```
# Getting the columns  
ProductRelated <- df6$ProductRelated  
  
# Getting the frequency distribution  
ProductRelated_frequency <- table(ProductRelated)  
  
# plotting the bargraph  
barplot(ProductRelated_frequency, xlab = 'ProductRelated', ylab = 'frequency', main = 'barplot on cus
```

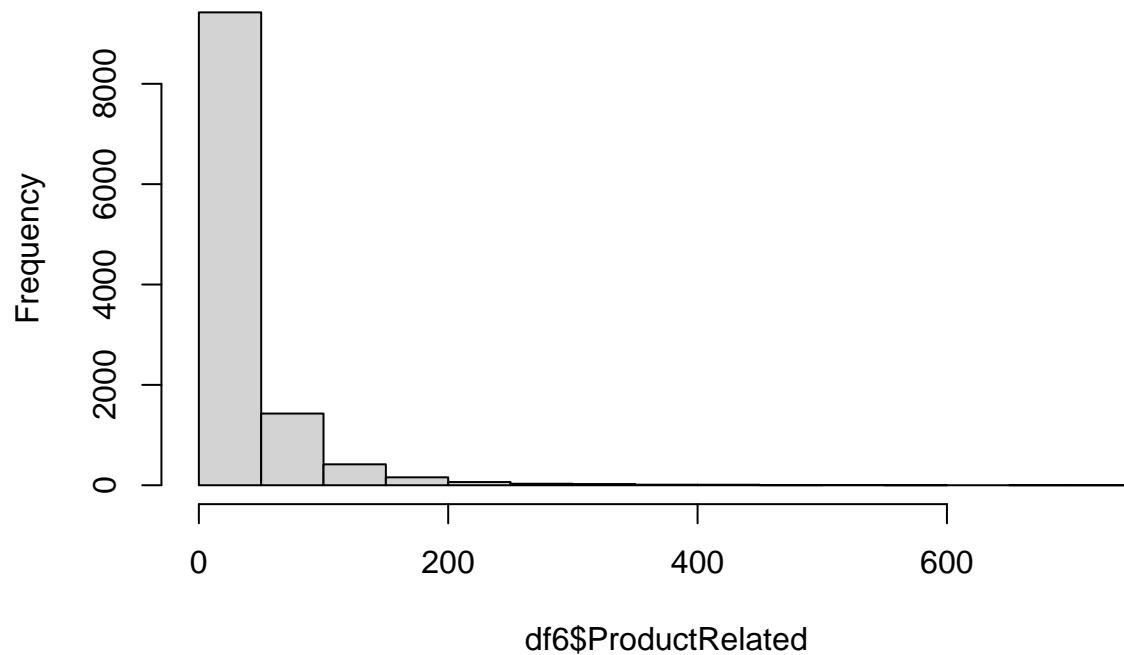
### barplot on customer visits to the ProductRelated pages



The product related is decreasing in number.

```
# Getting the columns  
hist(df6$ProductRelated)
```

## Histogram of df6\$ProductRelated



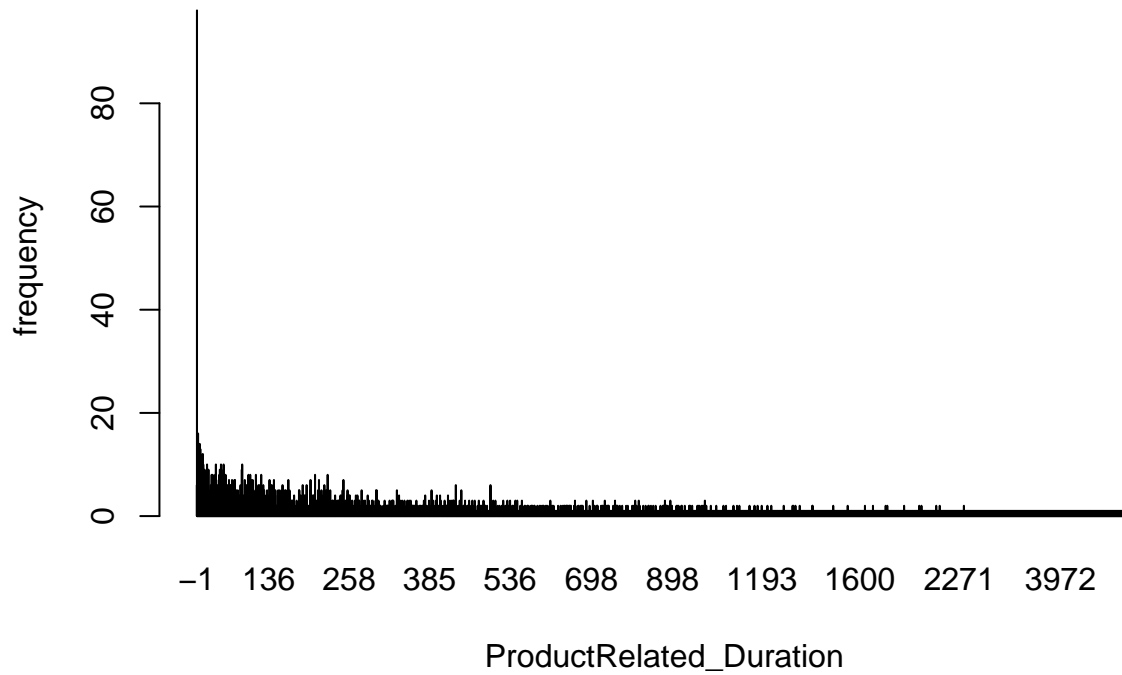
As the product related increase the frequency decreases.

```
# Getting the columns
ProductRelated_Duration <- df6$ProductRelated_Duration

# Getting the frequency distribution
ProductRelated_Duration_frequency <- table(ProductRelated_Duration)

# plotting the bargraph
barplot(ProductRelated_Duration_frequency, xlab = 'ProductRelated_Duration', ylab = 'frequency', main = 'Histogram of df6$ProductRelated')
```

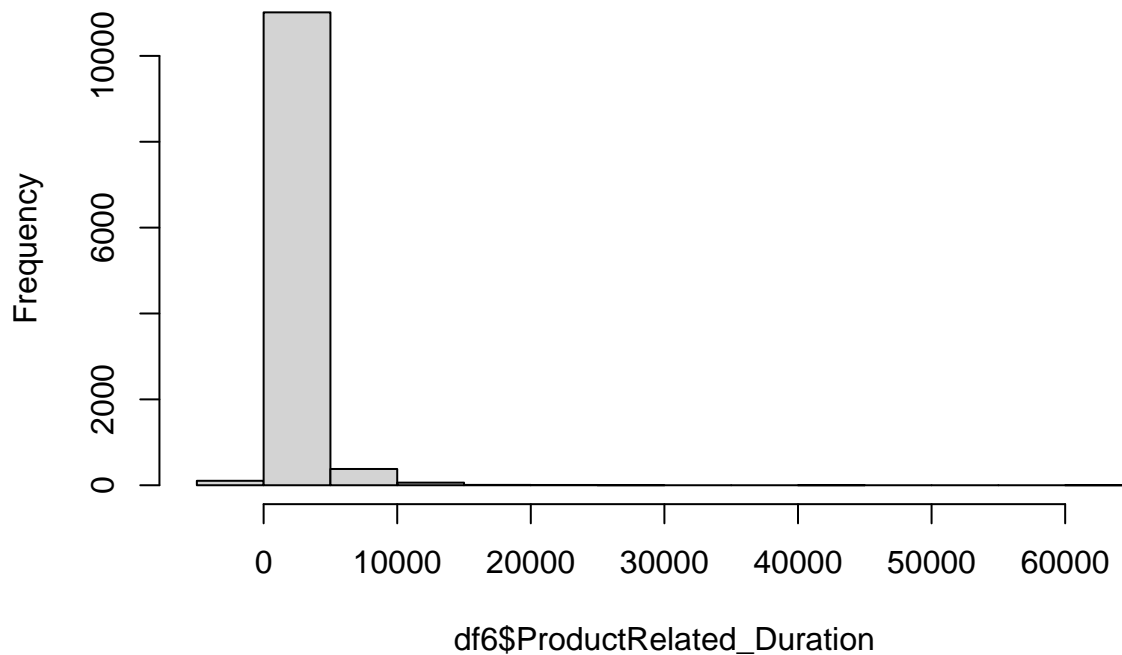
## barplot on duration of customer visits to the ProductRelated pages



The product related duration increases the frequency decreases.

```
# Getting the columns  
hist(df6$ProductRelated_Duration)
```

## Histogram of df6\$ProductRelated\_Duration



The product related duration increases the frequency decreases.

## Bivariate Analysis

```
# Covariance of the numerical variables
covariance <- df5 %>% select_if(is.numeric)
cov(covariance)
```

```
##               ProductRelated ProductRelated_Duration PageValues
## ProductRelated      2043.67420           75563.101    37.18262
## ProductRelated_Duration 75563.10148        3802973.668 1514.59772
## PageValues           37.18262           1514.598   364.83994
```

```
# The correlation coefficients
cor(covariance)
```

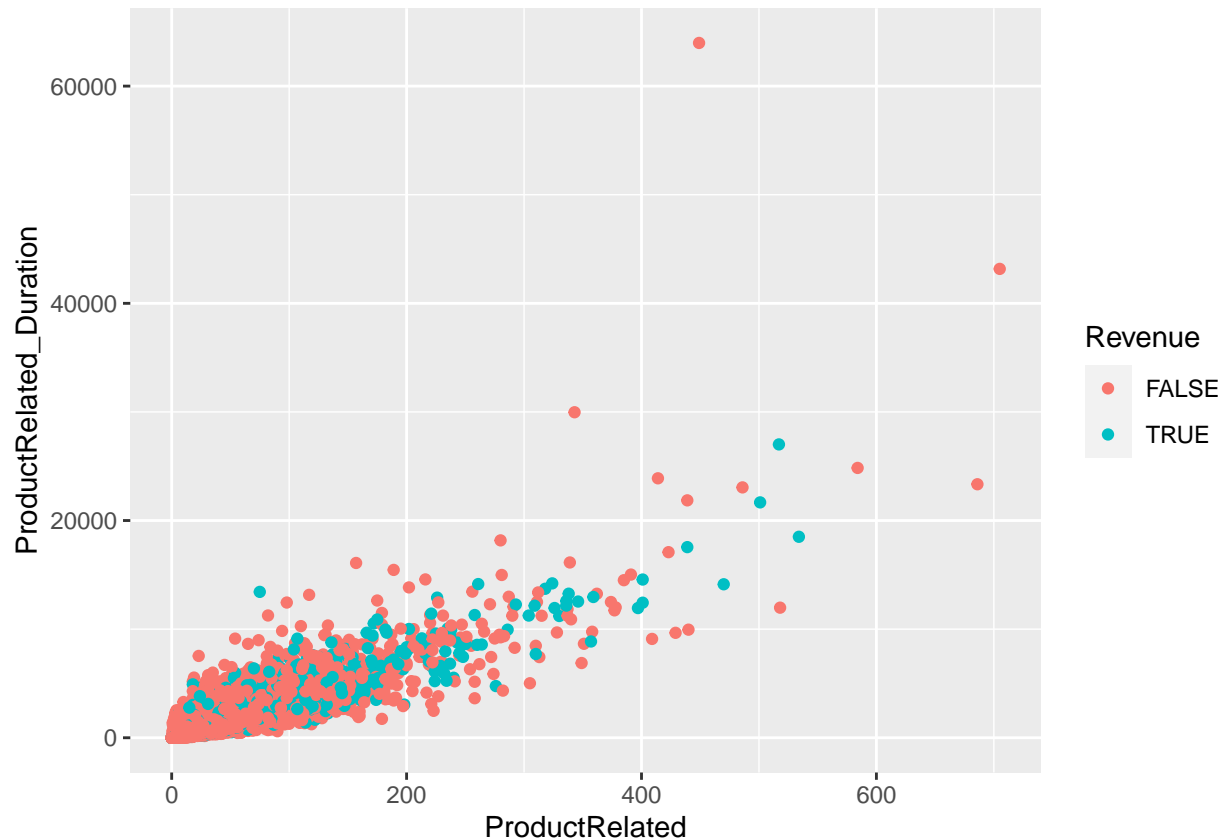
```
##               ProductRelated ProductRelated_Duration PageValues
## ProductRelated      1.00000000           0.8571213  0.04306088
## ProductRelated_Duration 0.85712129           1.0000000  0.04066160
## PageValues           0.04306088           0.0406616  1.00000000
```

There is a positive correlation.



```
# Scatterplot
df2$`Revenue` <- as.factor(df2$`Revenue`)
ggplot(df2, aes(x=`ProductRelated`,y=`ProductRelated_Duration`, color= `Revenue`)) + geom_point()
```

```
## Warning: Removed 14 rows containing missing values (geom_point).
```



## 4. IMPLEMENTING THE SOLUTION

### UNSUPERVISED LEARNING

#### K-Means Clustering

```
# Generating 25 initial configurations
k2 <- kmeans(df6, centers = 2, nstart = 25)
str(k2)
```

```
## List of 9
## $ cluster      : int [1:11576] 2 2 2 2 2 2 2 2 2 2 ...
## $ centers      : num [1:2, 1:3] 137.28 24.99 6194.84 858 7.27 ...
## ..- attr(*, "dimnames")=List of 2
## .. ..$ : chr [1:2] "1" "2"
```

25 configurations are produced as the output.

 $k_2$ 

##

```
##      ProductRelated ProductRelated_Duration PageValues
```

##	2	24.9852	858.0042	6.188959
----	---	---------	----------	----------

##

```
## [1081] 2 2 2 2 2 2 1 2 2 2 2 2 2 2 2 2 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2
```





[illegible]

##	[6949]	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2
##	[6985]	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2
##	[7021]	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2
##	[7057]	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2
##	[7093]	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2	2	1	2	2	2	2	1	2	2	2	2	1	2	2
##	[7129]	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2	1	2	2
##	[7165]	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2
##	[7201]	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2
##	[7237]	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	1	2	2	2	1
##	[7273]	1	2	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2
##	[7309]	2	1	1	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2
##	[7345]	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2
##	[7381]	2	2	2	2	2	2	2	2	1	2	2	2	2	2	1	2	2	2	2	2	2	1	2	2	2	2	2	2	2
##	[7417]	2	2	2	2	1	2	2	2	1	2	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2
##	[7453]	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1
##	[7489]	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2
##	[7525]	1	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	1
##	[7561]	2	2	2	1	2	2	2	2	1	2	2	2	1	2	2	2	2	1	2	2	2	2	1	1	2	2	2	2	2
##	[7597]	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	1	2	2	2	2	2	1	2	2	2	2	1	2
##	[7633]	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2
##	[7669]	2	2	2	2	2	2	2	2	1	2	2	2	2	2	2	1	2	2	2	2	2	1	2	2	2	2	2	2	2
##	[7705]	2	2	2	2																									

##	[8893]	2	2	2	2	2	2	1	1	1	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2				
##	[8929]	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	1	2	2	2	1	2	1	2	2	2			
##	[8965]	2	2	2	2	2	1	2	2	2	1	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2			
##	[9001]	1	1	2	2	2	2	2	2	2	1	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2		
##	[9037]	2	2	2	1	2	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2		
##	[9073]	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	1	2	2	2	2	2	2	2	2	2	2	2	1	1	2	
##	[9109]	2	2	1	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2		
##	[9145]	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	
##	[9181]	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2	1	2	2	1	2	2	2	2	2	2	2	2	2	2	1	
##	[9217]	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	2	2	1	1	2	2	2	2	2	2	2	1	2	2	
##	[9253]	1	2	2	2	2	2	2	2	2	2	2	2	1	2	1	1	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2
##	[9289]	2	2	1	2	2	1	2	2	2	2	2	2	2	1	2	2	2	2	1	2	2	2	1	2	2	2	2	2	2	2	1	2	2	
##	[9325]	2	1	2	2	2	2	2	2	2	2	1	2	2	2	2	1	2	1	2	2	2	2	2	2	2	2	2	2	2	1	1	2	2	
##	[9361]	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	1	2	2	2	2	2	2	2	1	2	
##	[9397]	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	1	2	2	2	2	2	2	2	2	1	2	1	2	2	
##	[9433]	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	1	1	2	2	2	2	2	1	2	2	2	2	1	2	2	1	2	
##	[9469]	2	2	2	2	2	2	2	2	2	1	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	
##	[9505]	2	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	1	1	2	2	1	
##	[9541]	2	1	2	1	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	1	2	
##	[9577]	1																																	





## Elbow Method

```
install.packages("purrr")
```

```
## Installing package into '/home/mary/R/x86_64-pc-linux-gnu-library/4.0'  
## (as 'lib' is unspecified)
```

```
library(purrr)
```

```
##  
## Attaching package: 'purrr'
```

```
## The following object is masked from 'package:data.table':  
##  
## transpose
```

```
set.seed(123)
```

```
# function to compute total within-cluster sum of square  
wss <- function(k) {  
  kmeans(df6, k, nstart = 10)$tot.withinss  
}
```

```
# Compute and plot wss for k = 1 to k = 15  
k.values <- 1:15
```

```
# extract wss for 2-15 clusters  
wss_values <- map_dbl(k.values, wss)
```

```
## Warning: did not converge in 10 iterations
```

```
## Warning: did not converge in 10 iterations
```

```
## Warning: did not converge in 10 iterations
```

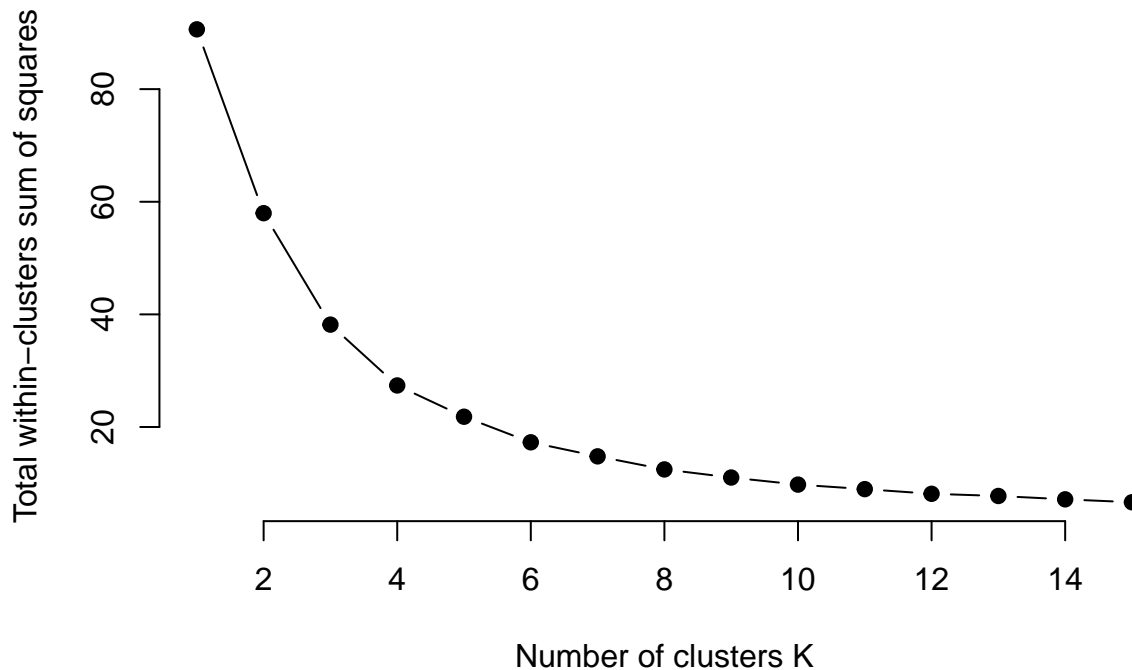
```
## Warning: did not converge in 10 iterations
```

```
## Warning: did not converge in 10 iterations
```

```
## Warning: Quick-TRANSfer stage steps exceeded maximum (= 578800)
```

```
## Warning: did not converge in 10 iterations
```

```
plot(k.values, wss_values,  
     type="b", pch = 19, frame = FALSE,  
     xlab="Number of clusters K",  
     ylab="Total within-clusters sum of squares")
```



The results suggest that 4 is the optimal number of clusters as it appears to be the bend in the knee (or elbow).

## Average Silhouette Method

```
# function to compute average silhouette for k clusters
avg_sil <- function(k) {
  km.res <- kmeans(df6, centers = k, nstart = 25)
  ss <- silhouette(km.res$cluster, dist(df6))
  mean(ss[, 3])
}
```

```
# Compute and plot wss for k = 2 to k = 15
k.values <- 2:15
```

```
# extract avg silhouette for 2-15 clusters
avg_sil_values <- map_dbl(k.values, avg_sil)
```

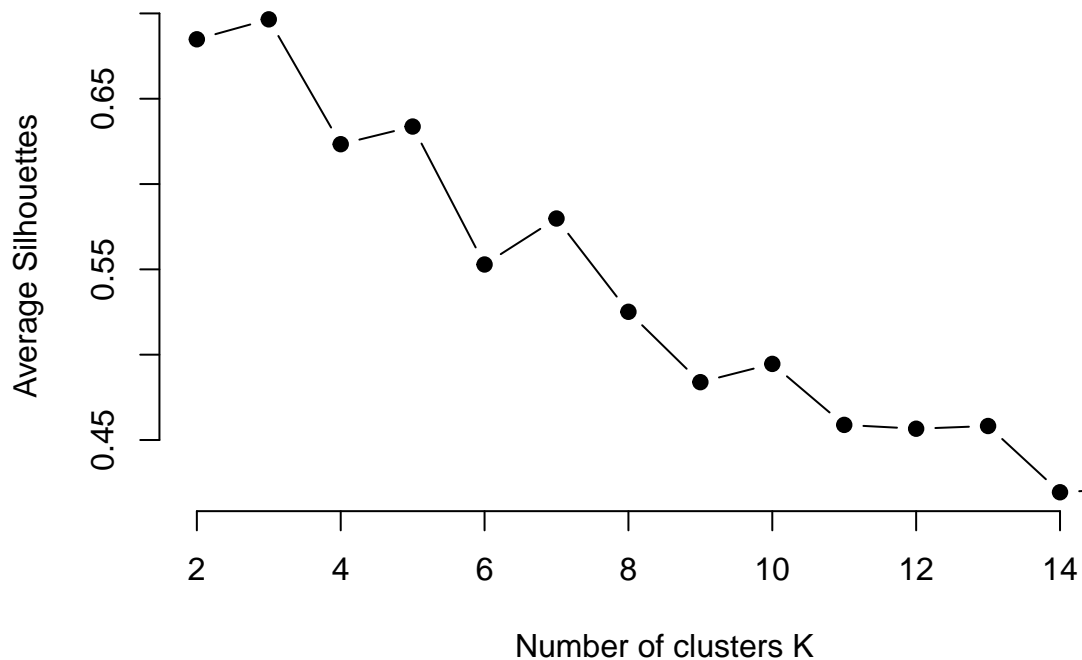
```
## Warning: did not converge in 10 iterations
```

```
## Warning: Quick-TRANSfer stage steps exceeded maximum (= 578800)
```

```
## Warning: did not converge in 10 iterations
```

```
## Warning: did not converge in 10 iterations
```

```
## Warning: Quick-TRANSfer stage steps exceeded maximum (= 578800)
## Warning: Quick-TRANSfer stage steps exceeded maximum (= 578800)
## Warning: did not converge in 10 iterations
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## Warning: did not converge in 10 iterations
## Warning: did not converge in 10 iterations
## Warning: did not converge in 10 iterations
## Warning: did not converge in 10 iterations
plot(k.values, avg_sil_values,
     type = "b", pch = 19, frame = FALSE,
     xlab = "Number of clusters K",
     ylab = "Average Silhouettes")
```



The results show that 2 clusters maximize the average silhouette values with 4 clusters coming in as second optimal number of clusters.

## Gap Statistic Method

```
# compute gap statistic
set.seed(123)
gap_stat <- clusGap(df6, FUN = kmeans, nstart = 25,
                    K.max = 10, B = 50)
```

```
## Warning: Quick-TRANSfer stage steps exceeded maximum (= 578800)
```

```
## Warning: did not converge in 10 iterations
```

```
## Warning: did not converge in 10 iterations
```

```
## Warning: Quick-TRANSfer stage steps exceeded maximum (= 578800)
```

```
## Warning: Quick-TRANSfer stage steps exceeded maximum (= 578800)
```

```
## Warning: did not converge in 10 iterations
```

```
## Warning: did not converge in 10 iterations
```

## Warning: did not converge in 10 iterations

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## Warning: Quick-TRANSfer stage steps exceeded maximum (= 578800)

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## Warning: did not converge in 10 iterations

## Warning: Quick-TRANSfer stage steps exceeded maximum (= 578800)

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## Warning: did not converge in 10 iterations

```
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## Warning: Quick-TRANSfer stage steps exceeded maximum (= 578800)
## Warning: did not converge in 10 iterations
## Warning: did not converge in 10 iterations
## Warning: Quick-TRANSfer stage steps exceeded maximum (= 578800)
## Warning: Quick-TRANSfer stage steps exceeded maximum (= 578800)
## Warning: did not converge in 10 iterations
```

```
# Print the result
```

```
print(gap_stat, method = "firstmax")
```

```
## Clustering Gap statistic ["clusGap"] from call:
## clusGap(x = df6, FUNcluster = kmeans, K.max = 10, B = 50, nstart = 25)
## B=50 simulated reference sets, k = 1..10; spaceH0="scaledPCA"
## --> Number of clusters (method 'firstmax'): 10
##      logW      E.logW      gap      SE.sim
## [1,] 5.452189 7.583212 2.131023 0.002348894
## [2,] 5.220775 7.377820 2.157045 0.002402954
## [3,] 5.027489 7.237377 2.209888 0.002511151
## [4,] 4.867465 7.117976 2.250512 0.002901250
## [5,] 4.792702 7.054642 2.261940 0.002552383
## [6,] 4.653237 6.992177 2.338940 0.002359896
## [7,] 4.560812 6.940514 2.379703 0.002270059
## [8,] 4.485721 6.887907 2.402185 0.002498968
## [9,] 4.411582 6.847278 2.435696 0.002256017
## [10,] 4.347283 6.808254 2.460971 0.002215195
```

The gap statistic and standard error of the output

```
# Compute k-means clustering with k = 4
set.seed(123)
final <- kmeans(df6, 4, nstart = 25)
print(final)
```

32



##	[1297]	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2			
##	[1333]	2	2	2	2	4	2	2	2	2	4	2	2	1	2	2	2	1	2	2	2	2	2	2	4	2	2	2	2	2	2	2		
##	[1369]	2	4	2	4	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	4	2	2	2	2	2	2		
##	[1405]	2	2	3	2	4	2	2	2	2	2	2	2	2	1	2	2	2	2	1	2	2	2	2	2	2	1	2	2	2	2	2		
##	[1441]	2	2	2	2	2	2	2	2	2	2	4	2	2	2	2	2	4	2	2	2	2	2	2	4	2	2	2	2	2	2	2		
##	[1477]	2	2	2	2	1	2	2	2	2	2	4	2	4	2	2	4	2	2	2	2	2	2	2	2	2	2	2	2	4	4	2	2	
##	[1513]	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2		
##	[1549]	2	2	1	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	4	4	
##	[1585]	2	2	2	2	2	4	2	2	2	2	2	2	2	2	2	4	2	2	2	2	2	2	2	4	2	2	4	2	2	2	2	2	
##	[1621]	2	2	2	4	2	2	1	2	2	4	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	4	
##	[1657]	4	2	4	2	2	2	1	2	2	2	2	2	2	2	2	2	2	1	2	2	2	4	2	2	2	4	2	2	2	3	2	4	
##	[1693]	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	
##	[1729]	2	2	1	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	2	2	2	2	4	4	
##	[1765]	2	2	1	2	2	2	2	2	2	2	2	2	2	2	2	4	2	2	2	2	2	2	2	2	2	2	2	2	2	2	4	2	
##	[1801]	2	2	2	2	2	2	4	2	2	2	2	2	2	4	2	1	2	2	2	2	2	2	2	2	2	1	2	2	2	4	2	2	
##	[1837]	2	2	2	2	2	2	1	2	2	2	2	2	2	4	2	1	2	2	4	2	2	2	2	4	2	2	2	2	4	2	2	2	2
##	[1873]	2	2	2	2	2	1	2	1	4	2	4	2	1	2	2	2	2	2	2	2	2	2	2	2	2	2	2	1	2	4	2	4	
##	[1909]	2	2	2	4	2	2	4	2	4	4	4	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	4	2	1	2	4	
##	[1945]	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	
##	[1981]	2	2	2	2	2	2	2	2	2	2	2	1	4	2	2	2	2																

```

## [3241] 2 4 1 4 2 1 2 2 2 2 4 2 2 2 2 2 2 2 3 2 2 2 2 2 2 2 2 2 2 2 2 4 2 4 2
## [3277] 2 1 1 2 2 2 2 2 2 2 2 4 2 2 2 2 2 4 2 4 2 2 2 2 2 2 2 2 2 2 2 1 2 2 4 2
## [3313] 2 2 2 2 2 2 2 2 2 2 1 2 4 2 2 1 2 4 2 2 4 2 2 4 2 2 2 2 2 4 2 2 2 2 2
## [3349] 2 4 2 2 2 1 2 2 2 2 2 2 2 2 2 2 2 2 2 4 2 2 2 2 2 2 2 2 2 4 2 2 2 2 2
## [3385] 2 2 2 2 4 2 2 2 2 2 2 2 2 2 2 2 4 1 2 2 2 2 2 2 2 2 4 4 2 2 2 2 2 2 2
## [3421] 2 2 2 2 2 2 2 2 1 2 2 4 2 2 2 4 2 4 2 2 2 2 2 3 2 2 2 2 1 4 2 2 2 2 2
## [3457] 2 2 2 2 2 2 2 1 2 2 2 2 2 2 2 2 4 2 2 2 2 2 2 2 2 1 2 2 2 2 2 2 2 4 4
## [3493] 2 4 2 4 2 2 4 1 2 1 2 2 2 2 2 2 2 1 4 2 2 2 4 2 2 2 2 2 2 2 2 2 2 4
## [3529] 2 2 4 2 2 4 2 2 2 2 2 2 2 2 4 4 4 2 2 2 2 2 4 2 2 4 2 2 2 2 4 4 2 2 4
## [3565] 2 2 2 2 4 2 2 2 4 1 4 4 4 1 2 2 2 2 2 2 2 2 2 4 2 2 2 2 4 2 2 1 2 4
## [3601] 2 4 2 2 2 2 4 4 2 2 2 4 4 4 2 2 2 1 2 2 1 2 2 1 2 2 1 2 2 2 4 2 2 2
## [3637] 2 4 2 2 1 2 2 2 2 2 2 2 2 1 2 2 2 2 2 2 4 2 2 4 2 2 2 2 2 2 2 4 1 2
## [3673] 1 1 2 2 2 2 1 2 2 2 2 2 2 2 2 2 1 2 2 2 4 2 2 4 2 2 2 2 2 2 2 2 2 2
## [3709] 2 2 2 2 2 2 1 2 2 2 2 4 2 2 2 4 4 4 2 2 4 2 2 2 1 1 2 2 2 2 2 4 2 2 2
## [3745] 2 2 2 2 2 2 2 2 2 4 2 2 2 2 2 2 2 2 2 2 2 2 2 4 4 2 2 1 2 4 4 2 2 2
## [3781] 4 1 2 2 2 2 1 2 4 4 2 2 2 2 2 2 2 2 2 2 2 2 1 2 2 4 2 2 2 4 2 2 1
## [3817] 2 4 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 1 1 1 2 2 2 2 4 2 4 1 2 2 2 2 2 2
## [3853] 2 2 2 2 2 2 2 2 2 4 4 2 2 2 2 2 2 2 2 2 2 2 3 2 2 4 2 2 2 2 2 2 2 4
## [3889] 2 2 2 2 4 2 2 2 1 2 2 2 3 2 2 4 2 2 4 2 2 2 2 2 2 2 4 2 2 2 2 2 2 2
## [3925] 2 2 2 2 1 2 2 2 4 2 2 2 2 1 2 2 2 4 2 4 2 4 4 1 2 2 2 1 2 2 2 2 2 2
## [3961] 4 2 2 2 2 2 2 2 2 2 4 2 2 2 2 2 2 2 2 2 2 1 2 2 2 2 4 2 2 2 2 4 2 2
## [3997] 2 1 2 1 2 2 2 2 2 2 2 2 2 2 4 2 4 2 2 2 2 4 2 2 4 2 2 4 2 2 2 2 2 2
## [4033] 2 4 4 2 4 2 2 2 2 2 4 2 2 2 2 2 2 2 4 2 2 2 2 2 2 2 2 2 2 4 1 2 2 2
## [4069] 1 2 2 2 2 2 2 4 2 2 4 2 2 2 2 2 2 2 2 2 2 1 2 2 2 2 1 4 2 2 2 2 2 2
## [4105] 2 2 2 2 2 2 2 2 2 4 2 2 1 4 2 2 1 2 2 1 2 2 2 2 2 2 2 2 2 4 2 2 2 2
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##
## Within cluster sum of squares by cluster:
## [1] 9.205701 7.304480 5.077275 5.789263
## (between_SS / total_SS = 69.8 %)
##
## Available components:
##
## [1] "cluster"      "centers"      "totss"        "withinss"     "tot.withinss"
## [6] "betweenss"    "size"         "iter"         "ifault"
```

The results are displayed in 4 clusters.

```
# Applying the K-means clustering algorithm with no. of centroids(k)=3
result<- kmeans(df6,3)
# Previewing the no. of records in each cluster
result$size
```

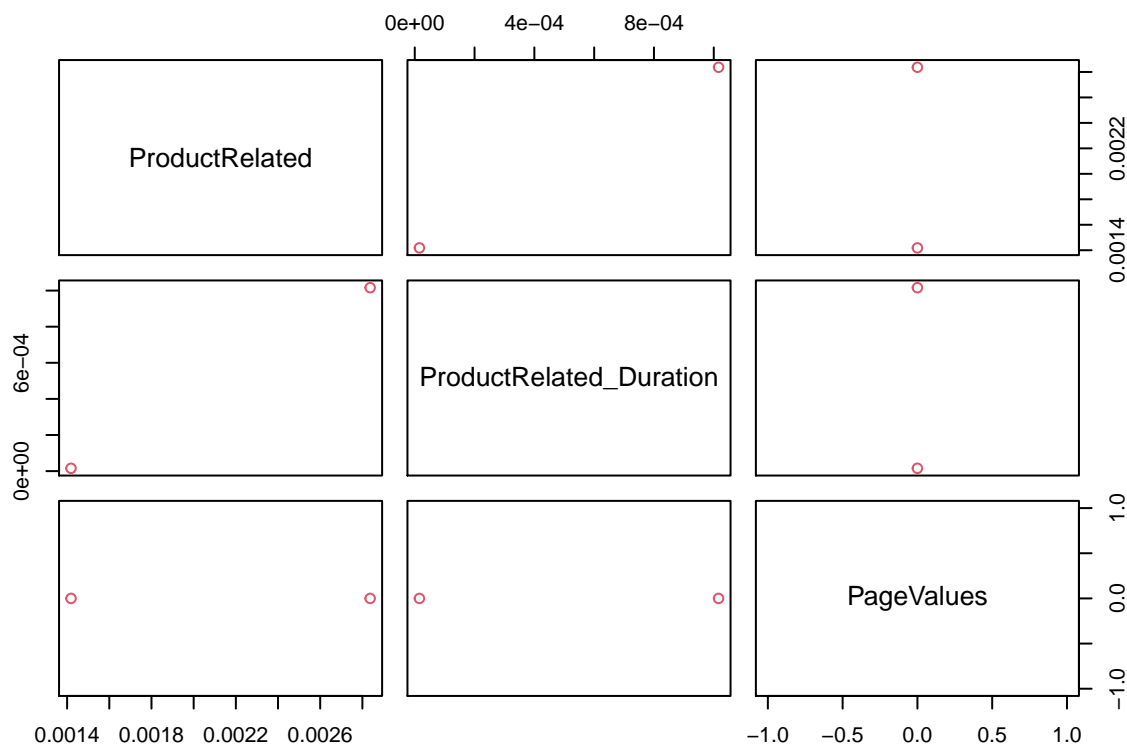
```
## [1] 658 10032 886
```

```
# Acquiring the value of cluster center datapoint value(3 centers for k=3)
result$centers
```

```
## ProductRelated ProductRelated_Duration PageValues
## 1 0.04379055 0.01881582 0.187263442
## 2 0.03311248 0.01379485 0.006538671
## 3 0.21702768 0.08981467 0.013440616
```

```
# Verifying the results of clustering
# ---
#
par(mfrow = c(2,2), mar = c(5,4,2,2))
```

```
# Plotting to see how data points have been distributed in clusters
plot(df6[c(1,2)], col = result$cluster)
```



```
# Getting the cluster vector that shows the cluster
result$cluster
```

[illegible]

[illegible]



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## [9505] 1 1 2 2 2 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 3 2 2 2 2 3 3 2 2 2 2 2 3
## [9541] 2 3 2 3 2 2 3 3 1 2 2 2 2 2 2 2 2 2 2 2 2 2 1 2 2 2 3 2 2 3 2 2 2 3 2
## [9577] 3 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 3 2 2 3 2 2 2 2 2 2 2 2 2 3 2 2
## [9613] 2 2 3 2 2 1 2 2 3 2 2 3 2 2 2 2 2 2 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 3
## [9649] 2 2 3 1 2 2 1 2 2 2 2 2 3 2 3 3 1 2 2 3 3 2 3 2 2 2 2 2 2 2 2 3 2 2 2
## [9685] 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 3 2 2 2 3 2 2 2 2 2 2 2 2 2 3 1 2 2
## [9721] 2 2 2 2 2 2 2 3 3 2 2 2 3 2 2 2 2 3 2 2 2 2 2 2 2 2 3 2 3 2 1 2 1 2 2
## [9757] 2 2 2 2 2 2 2 1 2 3 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 3 2 2 2 2
## [9793] 2 2 2 2 2 1 2 1 2 2 2 1 3 2 1 2 2 2 2 2 3 2 1 2 1 2 2 2 2 2 3 2 2 2 3
## [9829] 2 2 2 2 2 2 2 2 2 2 2 2 2 3 2 2 2 2 2 2 2 2 3 2 2 2 2 2 2 2 3 1 2
## [9865] 2 2 2 1 2 2 2 2 1 1 2 2 2 1 2 2 2 2 2 2 2 2 2 2 1 2 2 1 2 2 2 2 2 3 2
## [9901] 2 2 2 2 2 1 2 2 2 2 2 2 2 2 2 2 1 2 2 2 2 2 2 2 2 2 3 2 2 2 3 2 2 2
## [9937] 2 2 2 2 3 2 2 2 2 1 2 2 2 2 2 2 2 2 2 2 2 3 2 2 2 2 3 2 2 2 2 3 2 2
## [9973] 2 2 2 2 2 2 2 2 2 2 2 2 2 3 2 2 3 2 1 3 2 2 1 2 2 2 2 2 2 2 2 1 2 2
## [10009] 2 2 2 2 2 2 2 2 2 2 2 3 2 2 2 2 2 3 2 2 2 2 3 2 2 2 2 2 2 2 2 3 2 2
## [10045] 2 2 2 2 2 1 2 2 2 2 2 2 2 2 1 2 2 3 2 2 3 2 2 2 2 3 2 2 2 2 2 2 2 2
## [10081] 2 3 2 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 1 2 2
## [10117] 2 2 2 2 2 3 1 2 2 3 2 2 2 2 2 2 2 3 2 2 2 1 2 2 2 2 2 2 1 2 2 2 2 2
## [10153] 2 2 1 2 2 3 3 2 2 3 2 2 2 3 3 2 2 1 2 2 2 2 3 1 3 2 3 2 2 2 2 2 2 2
## [10189] 2 2 2 2 1 2 2 2 2 2 2 2 2 1 3 2 2 2 2 3 2 2 2 2 3 2 1 2 2 2 2 1 1 3
## [10225] 2 2 2 2 2 2 2 2 3 2 2 2 2 2 2 2 2 2 2 2 2 3 2 1 2 3 2 2 2 3 2 3 2 2
## [10261] 2 3 2 2 3 2 2 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 3 2 3 2 2 2 2 2
## [10297] 2 2 2 2 2 2 2 2 3 3 2 2 2 2 2 2 1 2 2 2 2 2 3 2 2 2 2 2 2 2 2 2 3 2
## [10333] 2 2 2 2 2 2 2 2 2 2 2 2 1 2 2 2 2 2 2 2 2 3 1 2 2 2 2 2 2 2 2 3 2 1
## [10369] 1 2 2 2 2 2 2 2 2 2 2 2 2 3 3 2 3 2 2 2 2 3 2 2 2 2 3 2 2 2 2 2 2 2
## [10405] 2 2 2 2 2 2 3 2 2 2 2 2 2 2 3 2 2 3 2 2 2 3 2 2 2 3 2 2 2 2 3 2 2 3
## [10441] 2 2 2 1 2 3 2 2 2 2 2 3 2 2 2 2 2 3 2 2 2 2 2 2 2 2 2 2 1 2 2 2 2 1 2
## [10477] 2 2 2 2 2 2 2 1 2 2 2 1 3 2 2 2 2 2 2 2 2 3 1 3 2 2 2 2 3 2 2 3 2 2 1
## [10513] 2 2 1 3 3 3 2 1 2 3 2 2 2 2 2 2 2 3 3 2 2 2 3 2 2 2 2 2 3 2 2 2 3 2 2

```

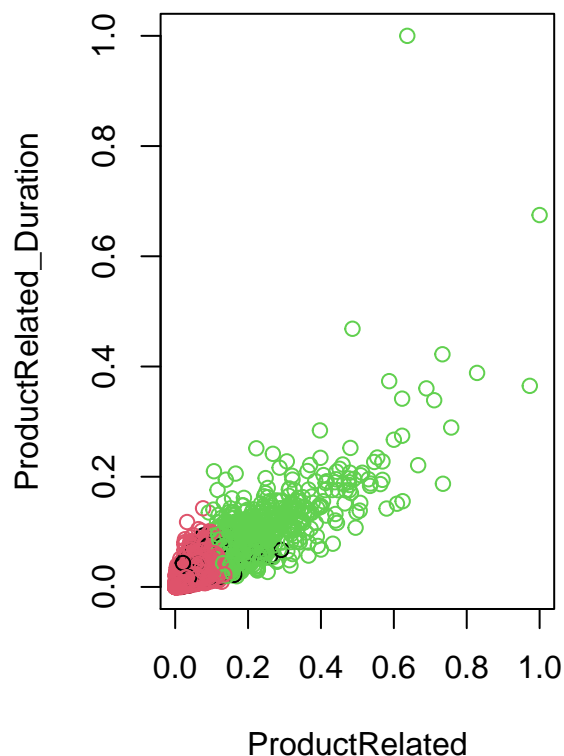
```
## [10549] 2 2 2 2 2 2 2 2 2 2 3 2 2 3 2 2 2 2 2 2 3 1 3 2 2 2 1 2 1 2 2 2 2 2 2 1
## [10585] 2 2 1 2 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 3 2 2 2 3 2 2 2 2 2 2 1 2 2 1 3
## [10621] 3 2 2 3 3 2 2 2 2 2 1 2 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 3 2 2 2 3 2
## [10657] 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 3 2 2 2 3 2 1 1 2 2 3 2 2 1
## [10693] 2 2 2 2 2 2 3 2 3 2 2 2 2 1 3 2 2 2 2 2 2 3 2 2 2 2 2 2 2 2 2 2 2 2 2
## [10729] 2 2 3 2 1 2 2 2 1 2 3 2 2 2 2 2 2 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 3 2
## [10765] 2 2 2 2 2 2 2 2 2 2 2 1 2 3 3 2 2 2 2 2 2 3 2 2 2 2 2 2 2 2 2 1 2 2 1 2
## [10801] 2 2 2 2 2 1 2 2 2 2 1 3 3 2 3 2 3 3 1 2 2 2 2 2 1 2 2 2 2 2 2 2 3 2 3 1
## [10837] 2 2 2 2 2 3 2 2 3 3 3 2 1 2 2 3 2 2 2 2 2 3 2 2 2 2 2 2 2 2 2 2 3 3 2
## [10873] 2 2 1 2 2 2 1 2 3 2 2 2 2 3 2 2 2 3 1 1 2 2 3 2 3 2 2 2 2 1 2 2 2 2 2
## [10909] 2 2 2 2 2 2 2 2 2 1 2 2 1 2 1 2 2 2 1 2 2 2 3 2 2 3 2 2 2 2 2 2 2 2
## [10945] 1 2 2 2 2 2 2 2 2 2 3 2 2 2 2 3 1 2 2 2 2 2 2 2 1 2 1 2 2 2 2 2 2 2 2
## [10981] 2 3 2 3 2 2 2 3 2 2 2 2 2 1 2 2 2 2 3 2 2 2 2 2 2 2 2 3 2 1 2 2 2 2 2
## [11017] 2 2 2 3 3 3 3 2 1 1 2 3 2 2 2 2 3 2 2 2 2 3 2 2 2 2 2 2 2 2 2 2 2 1 2
## [11053] 2 3 2 2 3 2 2 2 2 1 2 2 2 2 2 2 2 2 2 2 2 2 2 3 2 2 2 2 2 3 2 2 2 1
## [11089] 2 2 2 2 2 1 2 2 2 2 3 2 2 2 3 3 3 2 2 3 3 2 2 2 2 2 2 2 2 2 3 2 2 2
## [11125] 3 3 3 3 3 3 2 2 1 2 2 2 2 3 2 3 2 2 2 1 3 2 2 2 2 2 2 2 2 2 2 2 2 1
## [11161] 2 3 2 2 2 2 2 2 3 2 2 2 2 2 3 2 2 3 3 2 3 2 2 2 2 3 2 2 2 3 3 2 2 3 2
## [11197] 2 2 2 2 2 2 2 3 2 2 2 3 2 2 2 2 2 2 2 2 2 3 2 2 2 2 2 1 2 2 2 2 3 2 2
## [11233] 3 2 2 2 2 2 2 2 2 2 2 3 2 1 2 2 2 2 2 2 3 2 3 2 3 2 3 2 2 2 2 2 2 2
## [11269] 2 2 2 2 2 2 2 2 2 2 2 2 2 3 2 2 2 2 2 2 2 3 2 2 2 2 2 2 2 2 2 2 2 2
## [11305] 2 2 2 2 2 2 2 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 3 2 2 2 2 2 2 2 2
## [11341] 2 2 2 2 2 2 1 3 2 2 2 2 2 3 1 2 2 2 2 2 3 2 1 2 3 2 1 2 2 2 2 1 1 1 2
## [11377] 2 3 2 3 2 2 2 2 2 2 3 2 2 2 2 2 2 2 2 2 3 2 3 2 3 2 2 2 1 3 2 2 2 3 2
## [11413] 2 2 2 2 3 2 2 2 2 2 2 2 2 2 3 2 2 2 2 3 3 2 1 2 2 2 1 3 2 3 3 2 2 2 2
## [11449] 2 2 2 2 2 2 2 2 3 2 2 1 2 2 2 2 2 3 2 2 2 2 2 1 2 2 2 2 2 3 2 2 2 1 2
## [11485] 3 3 2 2 2 2 2 2 3 2 2 1 2 2 3 2 2 2 2 3 2 2 2 2 3 2 2 2 2 3 2 1 2 3 2
## [11521] 1 2 2 2 1 2 3 2 2 2 3 2 2 3 2 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 1 2
## [11557] 2 2 3 3 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
```

```
# Visualizing the clustering results
```

```
par(mfrow = c(1,2), mar = c(5,4,2,2))
```

```
# Plotting to see how data points have been distributed in clusters
```

```
plot(df6[,1:2], col = result$cluster)
```



*# Plotting to see how the data points have been distributed*

```
df6.class<- df6[, "PageValues"]
plot(df6[c(1,2)], col = df6.class)
```

```
## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor
## character
```

```
## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor
## character
```

```
## Warning in plot.xy(xy.coords(x, y), type = type, ...): supplied color is neither
## numeric nor character
```

```
## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor
## character
```

```
## Warning in plot.xy(xy.coords(x, y), type = type, ...): supplied color is neither
## numeric nor character
```

```
## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor
## character
```

```
## Warning in plot.xy(xy.coords(x, y), type = type, ...): supplied color is neither
## numeric nor character
```

```

## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor
## character

## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor
## character

## Warning in plot.xy(xy.coords(x, y), type = type, ...): supplied color is neither
## numeric nor character

## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor
## character

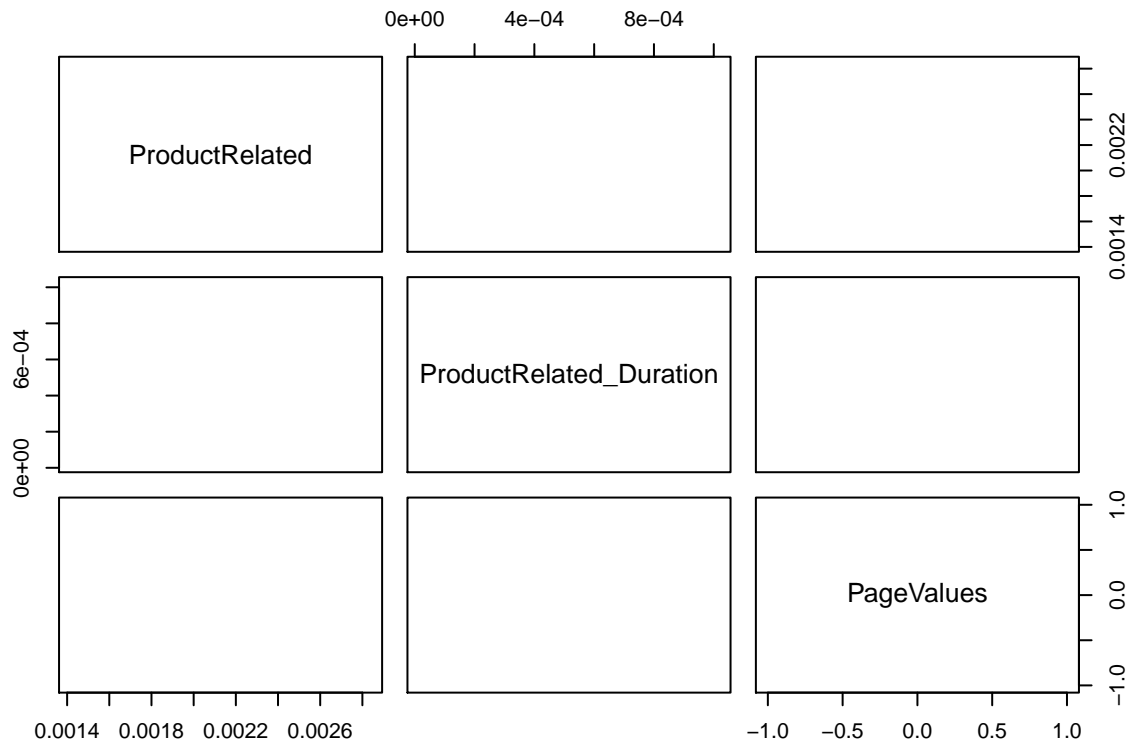
## Warning in plot.xy(xy.coords(x, y), type = type, ...): supplied color is neither
## numeric nor character

## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor
## character

## Warning in plot.xy(xy.coords(x, y), type = type, ...): supplied color is neither
## numeric nor character

## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor
## character

```



```
plot(df6[c(2,3)], col = df6.class)
```

```
## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor  
## character
```

```
## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor  
## character
```

```
## Warning in plot.xy(xy.coords(x, y), type = type, ...): supplied color is neither  
## numeric nor character
```

```
## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor  
## character
```

```
## Warning in plot.xy(xy.coords(x, y), type = type, ...): supplied color is neither  
## numeric nor character
```

```
## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor  
## character
```

```
## Warning in plot.xy(xy.coords(x, y), type = type, ...): supplied color is neither  
## numeric nor character
```

```
## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor  
## character
```

```
## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor  
## character
```

```
## Warning in plot.xy(xy.coords(x, y), type = type, ...): supplied color is neither  
## numeric nor character
```

```
## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor  
## character
```

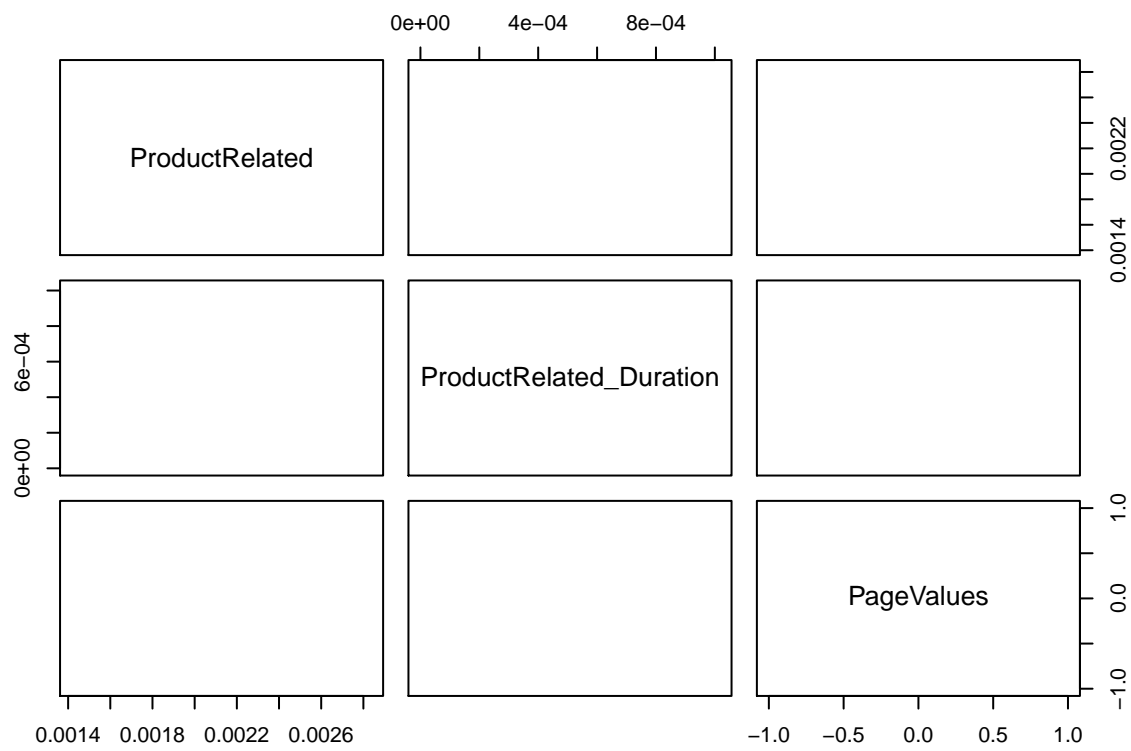
```
## Warning in plot.xy(xy.coords(x, y), type = type, ...): supplied color is neither  
## numeric nor character
```

```
## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor  
## character
```

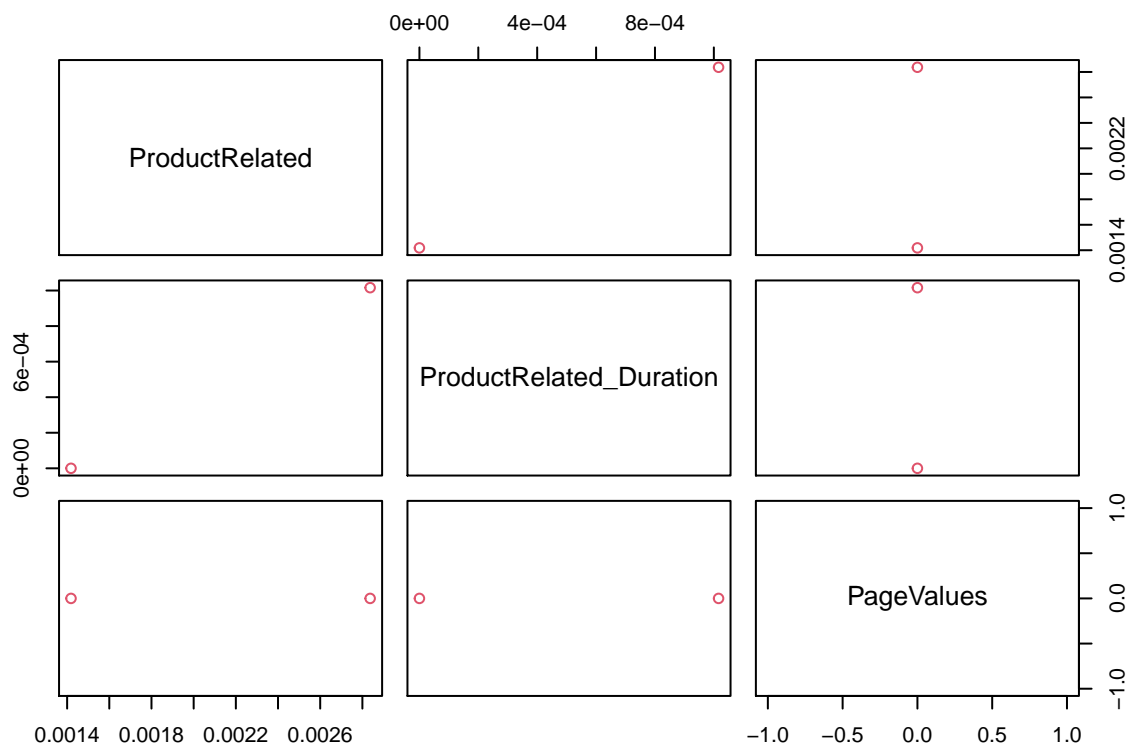
```
## Warning in plot.xy(xy.coords(x, y), type = type, ...): supplied color is neither  
## numeric nor character
```

```
## Warning in plot.xy(xy, type, ...): supplied color is neither numeric nor  
## character
```





```
plot(df6[c(2,3)], col = result$cluster)
```



## Hierachical Clustering

```
# we start by scaling the data using the R function scale()
df6 <- scale(df6)
head(df6)
```

```
##      ProductRelated ProductRelated_Duration PageValues
## [1,]      -0.7232527          -0.6522699 -0.3284082
## [2,]      -0.7011322          -0.6194514 -0.3284082
## [3,]      -0.7232527          -0.6527827 -0.3284082
## [4,]      -0.7011322          -0.6509024 -0.3284082
## [5,]      -0.5241685          -0.3304950 -0.3284082
## [6,]      -0.3250844          -0.5731893 -0.3284082
```

```
# Using the dist() function to compute the Euclidean distance
```

```
d <- dist(df6, method = "euclidean")
```

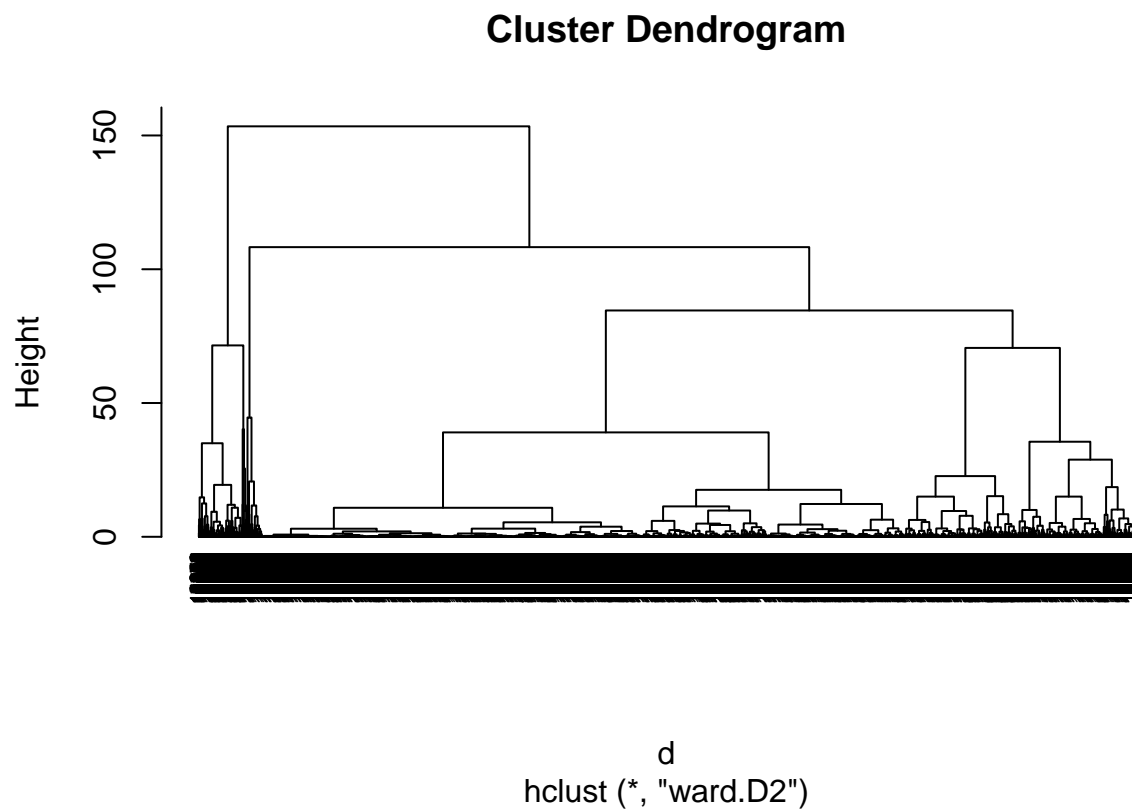
d will be the first argument in the hclust() function dissimilarity matrix

```
# We then hierarchichal clustering using the Ward's method
```

```
res.hc <- hclust(d, method = "ward.D2" )
```

```
# Plotting the obtained dendrogram
```

```
plot(res.hc, cex = 0.6, hang = -1)
```



## 5. FOLLOW UP QUESTIONS

At this point, we can refine our question or collect new data, all in an iterative process to get at the truth.

- a). Did we have the right data? Yes
- b). Do we need other data to answer our question? Yes, More conclusive features should be included.
- c). Did we have the right question? Yes