



# **Can companies reduce losses by predicting employee turnover?**

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**Mariana Donabella**

# Employee Turnover

Bureau of Labor Statistics: Job Openings and Labor Turnover **Survey** (JOLTS)

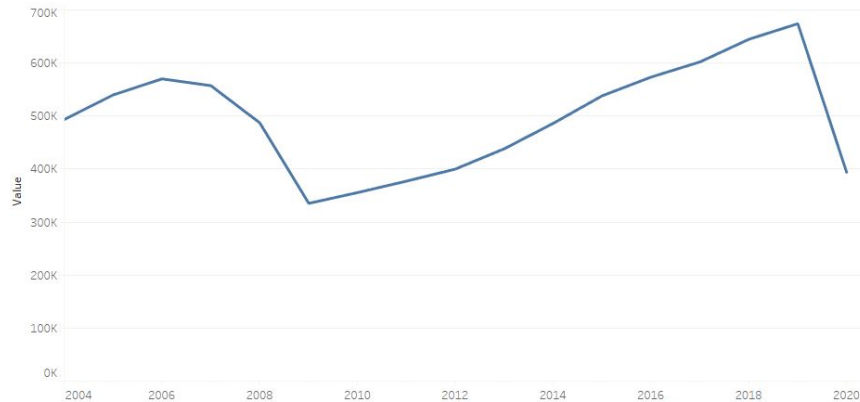
- Sample: aprox 16.000 U.S. business establishments
- Public and private
- 50 States
- Raw data

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Number of people who quit (JOLTS Survey)



# Employee Turnover

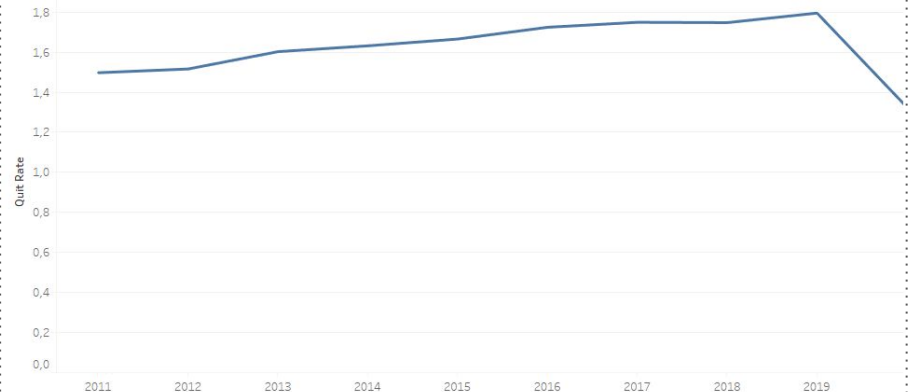
## Bureau of Labor Statistics: Job Openings and Labor Turnover **Survey** (JOLTS)

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Number of people who quit (JOLTS Survey)



Quit rate over time



# High staff turnover = High expenditures

Voluntary turnover:

**\$ 1 trillion a year**

Replacing an employee:

**1.5x to 2x annual  
salary**

**Direct exit costs**

**Recruit new hire**

**Train new hire**

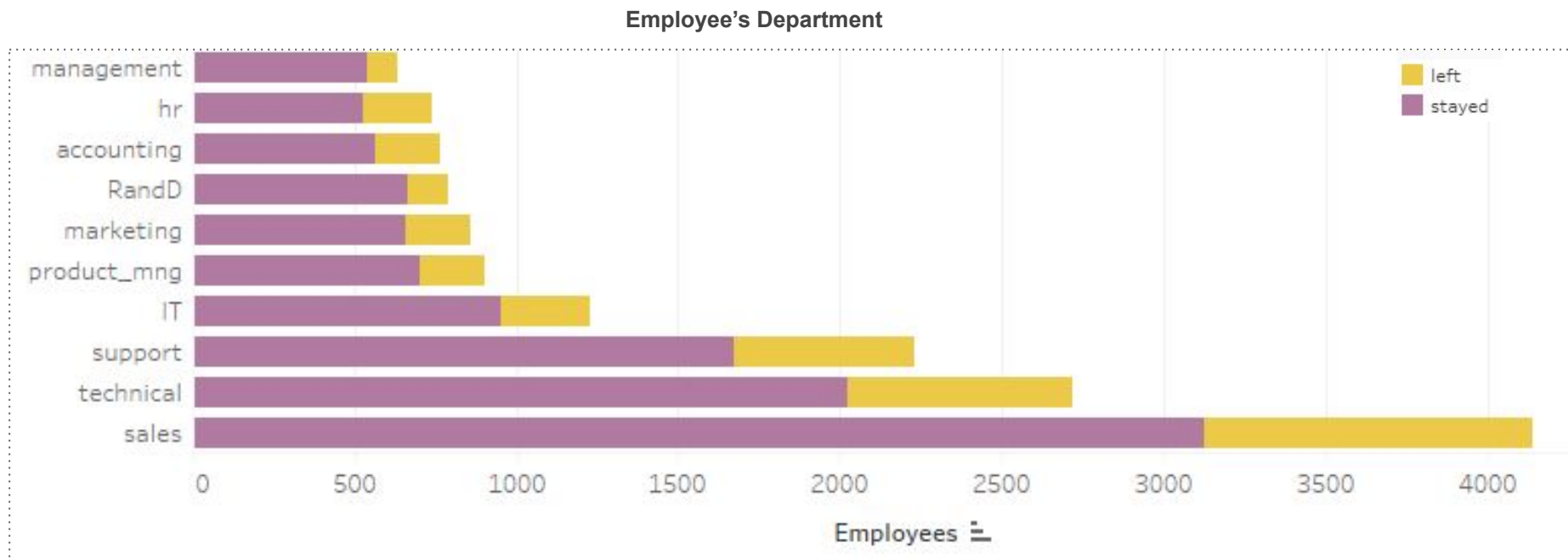
**Decrease  
productivity**

**Sales: client  
losses?**

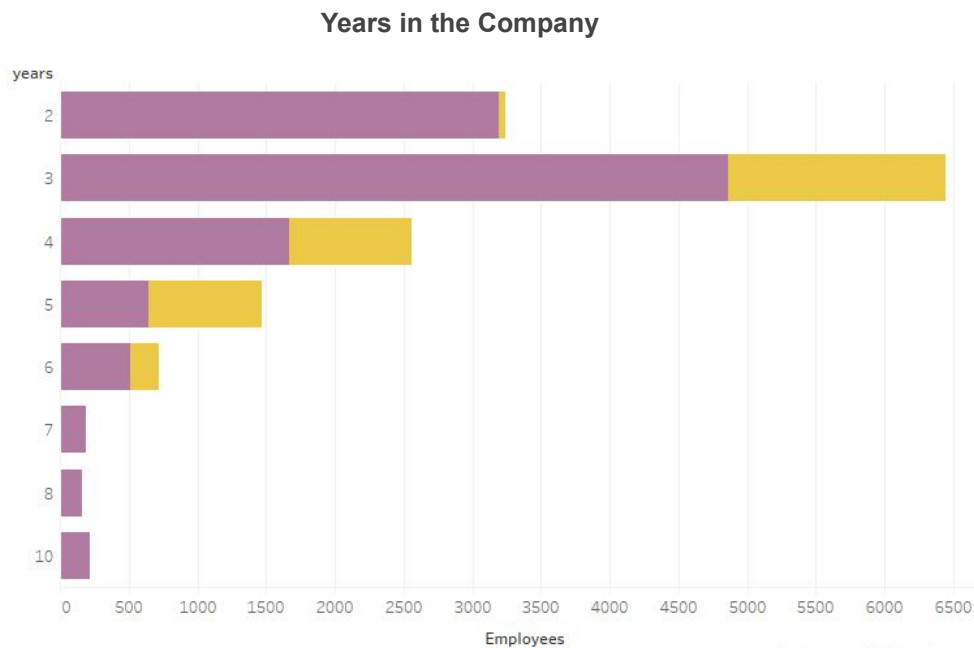
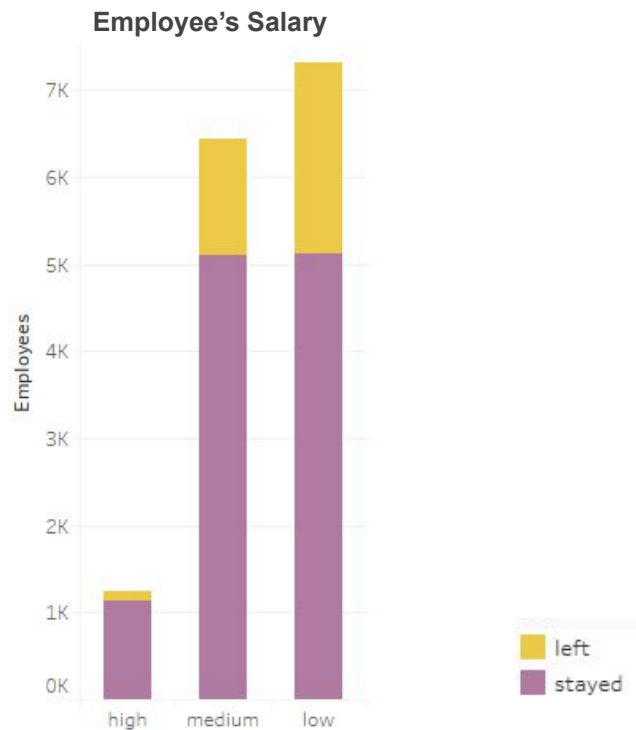
# Can companies prevent it?



# Company data

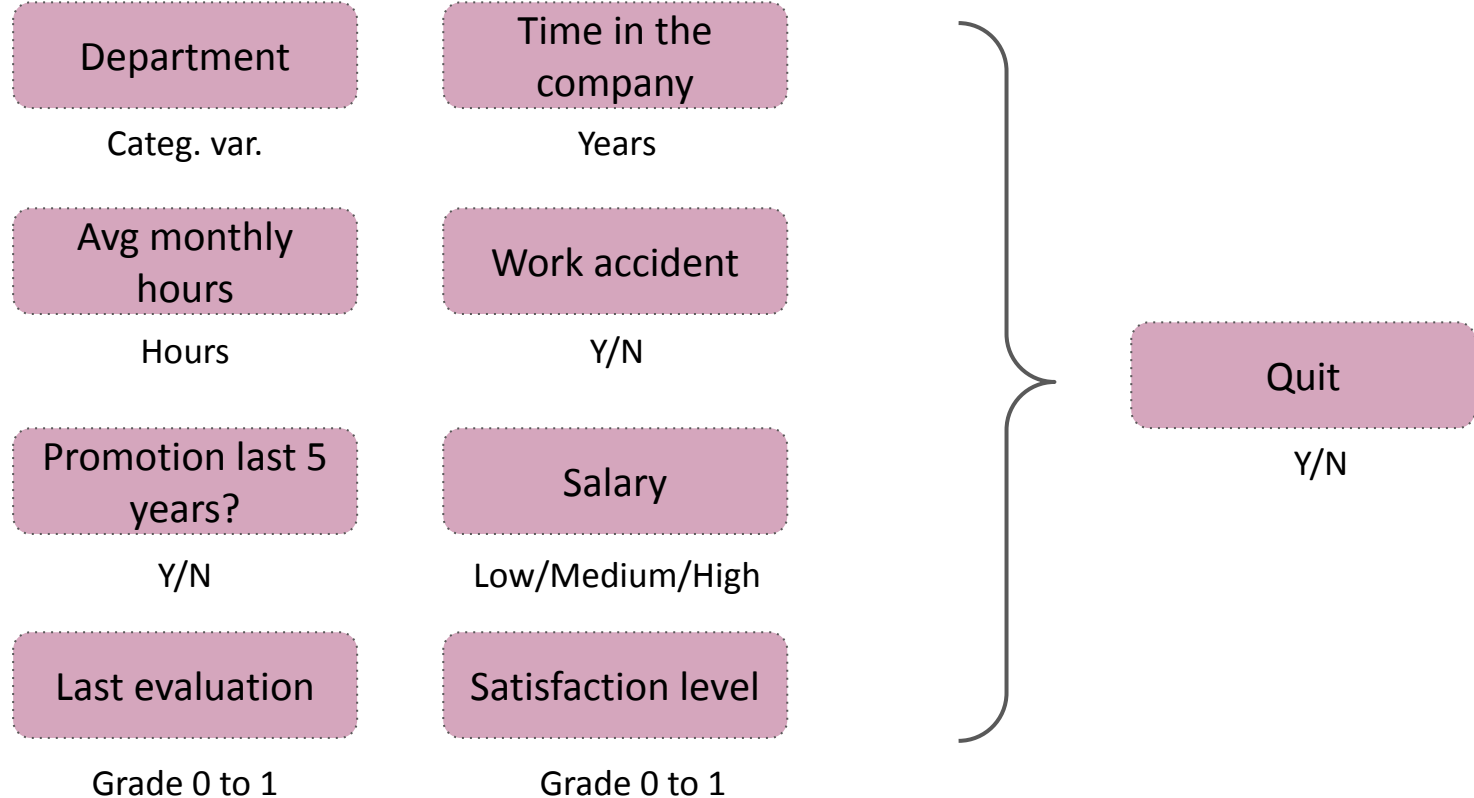


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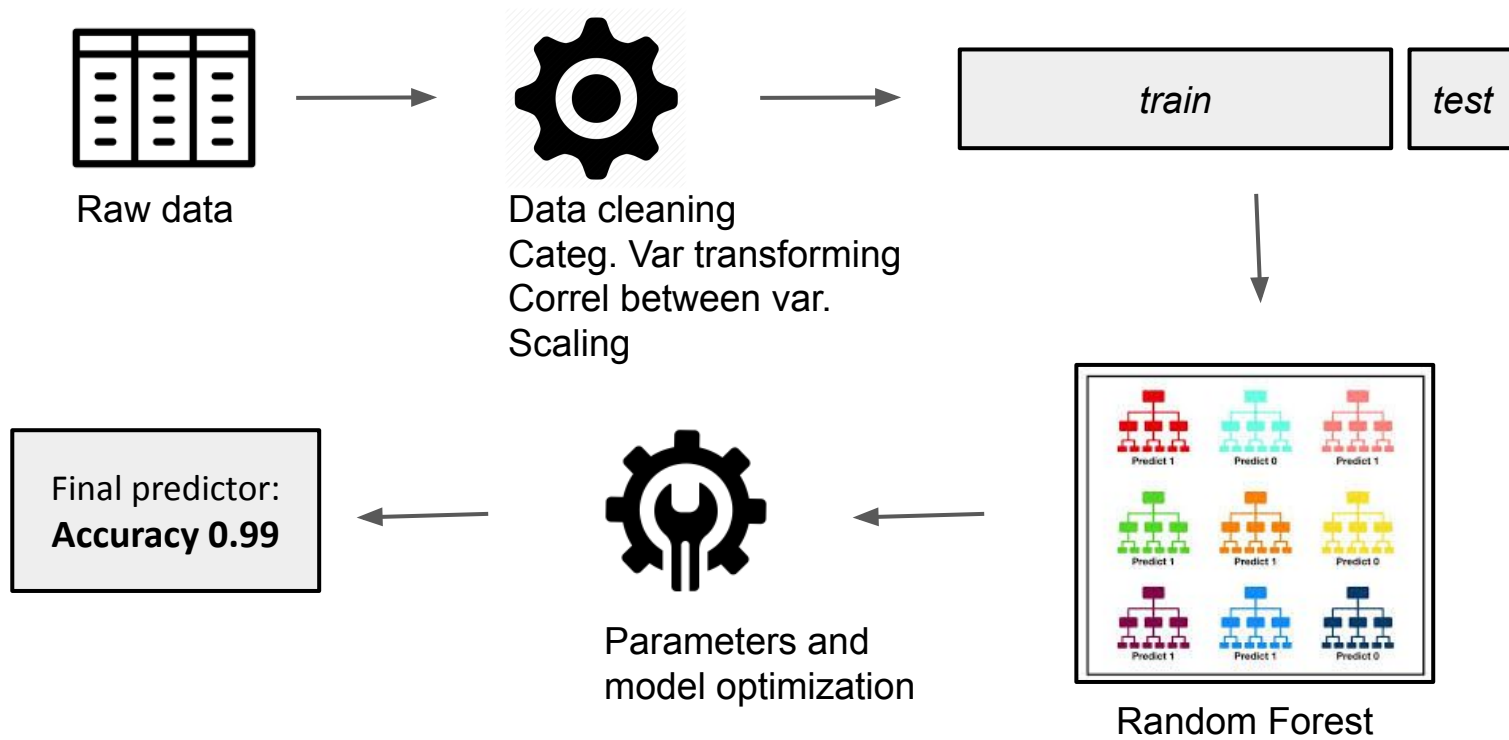




# Variables used for prediction

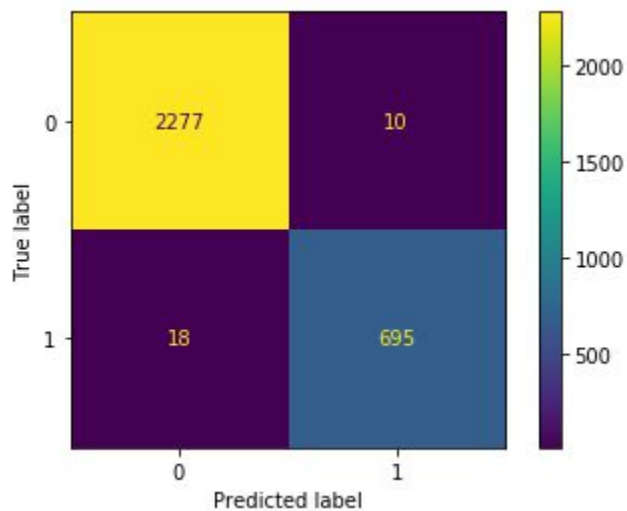


# ML model

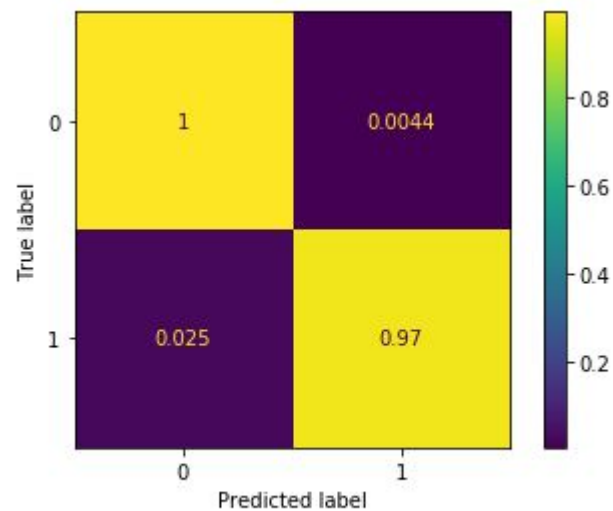


# ML model

Confusion Matrix



Confusion Matrix Normalized



# What if companies don't have all this information?

Last evaluation

Grade 0 to 1

Satisfaction level

Grade 0 to 1

## Correlation with "quit"

Satisfaction Level - 0.3883

Last Evaluation 0.0065

Number Projects 0.0237

AVG Monthly Hours 0.0712

Time in Company 0.1448

Work Accident - 0.1546

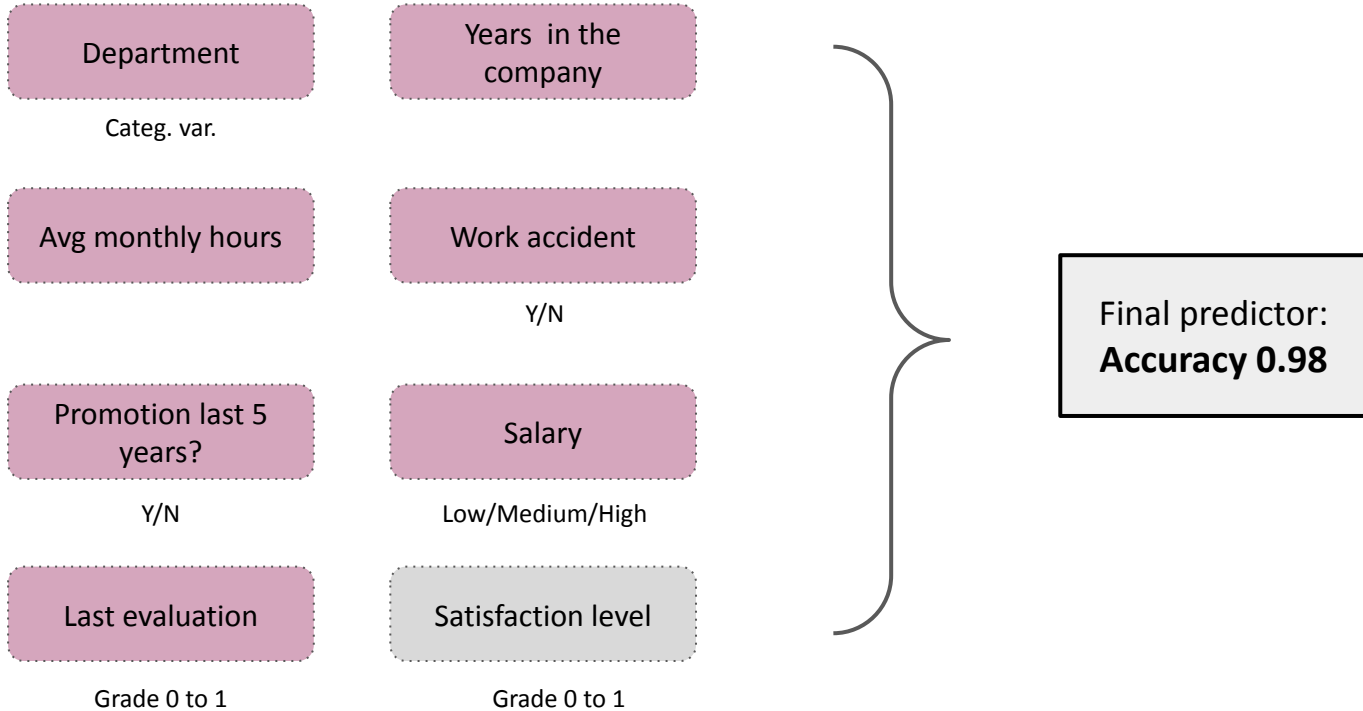
Promotion Last 5 years - 0.0617

Salary- High - 0.1209

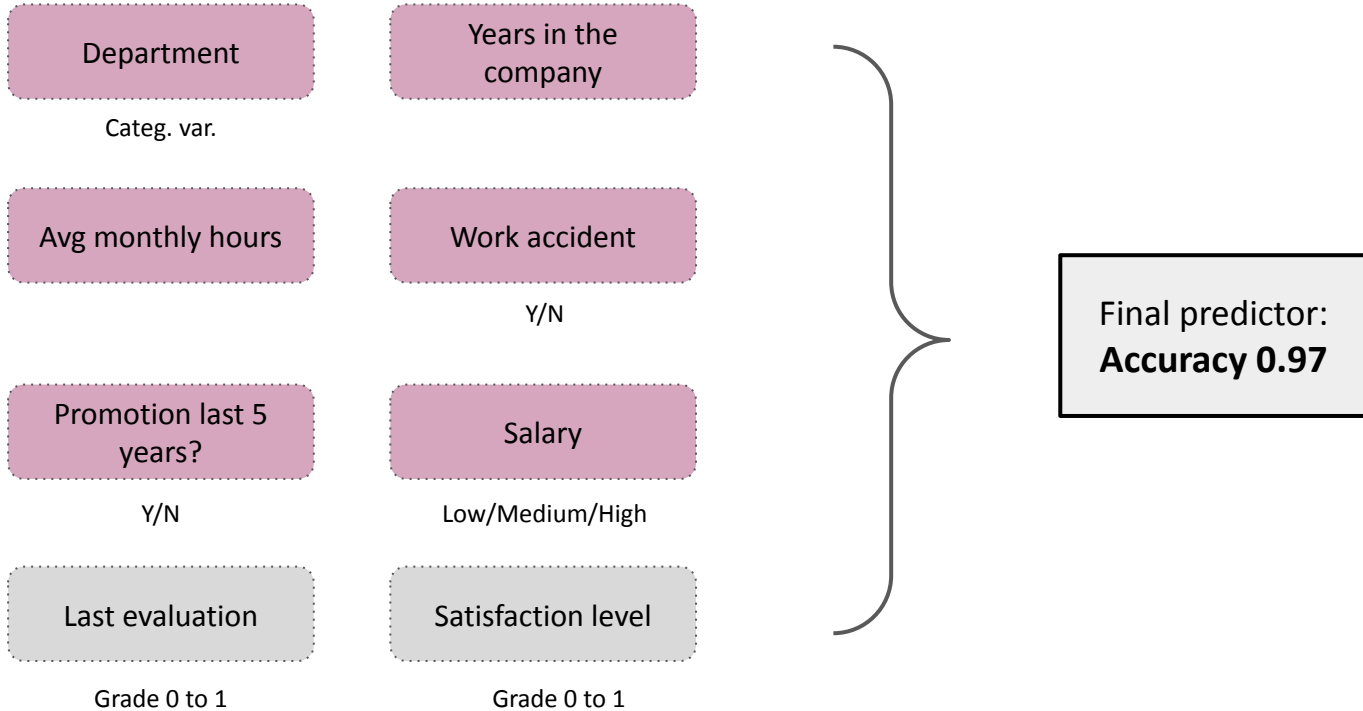
Salary- Low 0.1347

Salary- Medium - 0.0688

# Simplifying



# Simplifying



# Can companies reduce losses by predicting employee turnover?

Based on the analyzed data...

**Yes**

## **Relevant considerations:**

- It is not possible to affirm that the accuracy of the model will always be this high, it will vary from company to company
- Companies probably have specific factors that affect voluntary turnover, the model portrayed here can be considered a baseline

A diverse group of 12 stylized human figures, representing various ethnicities and genders, standing in a row. They are dressed in professional business attire, including suits, blouses, and dresses. The figures are rendered in a flat, minimalist style with solid colors and no facial features. A thick, dark red horizontal bar spans the width of the image, positioned below the figures.

**Thank you**