# **Identify Fraud from Enron Email**

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## 1. Introduction

Established in 1985, Enron became one of the largest companies in the world in 2000. In December 2001 it filed for bankruptcy, obliterating thousands of jobs and \$60 billion in market value.

Investigation and trial lasted four years.

Arthur Andersen audit company was involved in the scandal. In 2002, the firm voluntarily surrendered its licenses to practice as Certified Public Accountants in the United States after it was found guilty of crimes in the firm's auditing of Enron.

Enron scandal was a major milestone for modern ethics and compliance rules :

In reaction to this major corporate and accounting scandal together with others in the same period, as Worldcom, a law was voted, called Sarbanes–Oxley Act, also known as the "Public Company Accounting Reform and Investor Protection Act". The sections of the bill cover responsibilities of a public corporation's board of directors, add criminal penalties for certain misconduct, and require the Securities and Exchange Commission to create regulations to define how public corporations are to comply with the law.

The investigation into Enron's collapse was conducted by the Enron Task Force, a team of federal prosecutors within the Justice Department's Criminal Division, and agents from the

FBI and the Internal Revenue Service Criminal Investigations Division. The Enron Task Force also coordinated with the Securities and Exchange Commission. The Enron Task Force was part of the President's Corporate Fraud Task Force, created in July 2002 to investigate allegations of fraud and corruption at U.S. corporations.

Enron Task force made significant amount of information public record, including tens of thousands of emails and detailed financial data for Enron employees. Dataset is made of this information.

In addition to Enron dataset, a list of Persons Of Interest (POI) was created manually. Is a POI either :someone who was indicted, or who settled without admitting guilt or who testified in exchange for immunity.

Goal of this project is to build a person of interest identifier based on financial and email data made public as a result of the Enron scandal. For this, as the amount of data available is hudge, machine learning tools are a must.

## 2. Dataset

Aim of this project is to define features that allow to identify person of interest. This is meant to identify features that could help to identify future fraudsters, dishonnest employees, managers or consultants.

## 2.1Dataset source and python modules used.

In order to be in line with udacity « machine learning » explanations, we will use python 2.7 version together with skitlearn version 0.18:

However, as both those versions are now decommissioned all project was run in python 3 and scikit learn 0.24. Only file poi-id.py can be run in python 2.7.

We will use Enron email dataset, in its 2015 version downloaded from link below: https://www.cs.cmu.edu/~./enron/enron\_mail\_20150507.tar.gz
Email and finance data are combined into a single dataset, that we will explore in in this project.

## 2.2 Enron dataset: Persons Of Interest (Poi)

Among 146 records in the dataset, 18 relate to persons of interest: ('poi')

- Enron had 29000 employees in 2002, so 146 records of which 18 of POI class could seem not a large sample. However, 18 persons of interest seems a significant proportion in the sample: 12%. In addition, each record correspond to a person and gathers a lot of emails for each.
- For needs of machine learnings models, we will have to be careful when choosing training sample and test samples, so that to select significant samples: 12% of POI mean that we have to consider same % in the training set so that to have significant results.

 Considering the size of present sample, any conclusion would have to be validated with a larger sample.

#### About POI in our dataset:

Here is information about their former function in Enron and how they were sentenced. We can see that all POIs of the dataset seem not to have the same level in implication in fraud.

POI's name **Function in Enron** Sentence BELDEN TIMOTHY N Head of trading in Enron Energy Services 2 years in prison BOWEN JR RAYMOND M Treasurer and chief financial officer of the Enron Corp settlement (500 000 USD) CALGER CHRISTOPHER F Enron vice president guilty plea withdrawn based on Honest Services. CAUSEY RICHARD A Chief accounting officer (former head of Enron audit team in Arthur Andersen's ) released COLWELL WESLEY Chief accounting officer of Enron Wholesale Service (former Arthur Andersen's auditor) settlement (500 000 USD) **DELAINEY DAVID W** Head of Enron North America, 30 months in prison FASTOW ANDREW S Chief financial officer 10 years in prison GLISAN JR BEN F Corporate treasurer (former Arthur Andersen's employee) 5 years in prison Chief operating officer of Enron Corp.'s broadband Internet division HANNON KEVIN P 2 years in prison HIRKO JOSEPH co-chief executive officer of Enron Broadband Services 16 months in prison KOENIG MARK E Director of investor relations 10 years in prison KOPPER MICHAEL J Managing director in Fastow's finance division 37 months LAY KENNETH L Founder, CEO and Chairman died before being sentenced RICE KENNETH D Chief executive of its high-speed Internet unit 27 months Corporate secretary RIEKER PAULA H 2 years probation SHELBY REX Senior vice president of engineering operations at Enron Broadband Services 2 years probation SKILLING JEFFREY K 24 years in prison changed to 14 years Chief executive officer

#### 2.3 Enron dataset: features and labels

The dataset, contains 146 records .consisting of 20 features and 'poi'label There are 14 features related to monetary information (« MONEY ») and 6 about mail content (« MAIL »)

MONEY

Features\_list: <class 'pandas.core.frame.DataFrame'> Index: 146 entries, ALLEN PHILLIP K to YEAP SOON

bonus

Data columns (total 21 columns):

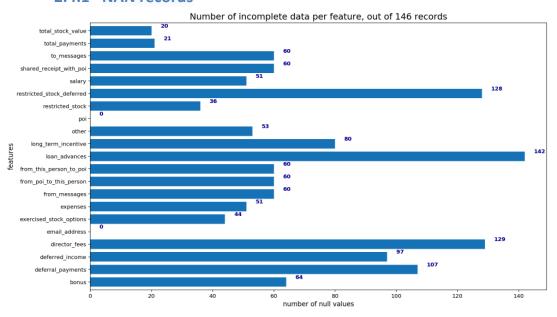
My feature/label classification

MONEY deferral payments deferred income MONEY director fees MONEY email address MAIL exercised\_stock options MONEY expenses MONEY MAIL from messages from\_poi\_to\_this\_person MAIL from\_this\_person\_to\_poi MAIL MONEY loan\_advances long\_term\_incentive MONEY other MONEY poi LABEL restricted stock MONEY restricted stock deferred MONEY MONEY shared receipt with poi MAIL to messages MAIL total payments

MONEY
MONEY
MONEY
MAIL
MONEY
MAIL
MAIL
MAIL
MONEY

## 2.4 Dataset: removal of non significant records

#### 2.4.1 NAN records



From dataset documentation, we read that values of NaN represent 0 and not unknown quantities.

We can see that three features have a lot of null values :

- restricted\_stock\_deffered;
- loan advances;
- directors fees;

In particular, let's have a look at non zero loan advances records:

	loan_advances
FREVERT MARK A	2000000
LAY KENNETH L	81525000
PICKERING MARK R	400000

Number of non zero values shows that Mark Frevert and Mark Pickering, Enron executives who were not involved in Enron scandal, received loans that were high but much lower than that of Kenneth Lay (81M USD !!).

The fact that only three records are significant allows us not to choose « loan\_advances » as a feature in our test. This feature seems not to be very significant for our analysis : This can not help to identify other Pol.

Other two features are kept: also there are not a large amount of information, those two information might be of some interest.

We will then remove records with no significant data:

Let's identify records where more than 19 features are NAN and remove them from the dataset.

After removal, dataset contains 141 records and 20 features.

From this point of the analysis, all NaN values in money features are replaced by 0.

#### 2.4.2 Low variance features

We will also eliminate features with low variances.
We remove from dataset all records where less than 19 data is filled in.
GRAMM WENDY L
LOCKHART EUGENE E
THE TRAVEL AGENCY IN THE PARK
WHALEY DAVID A,
WROBEL BRUCE

#### **2.4.3 Errors**

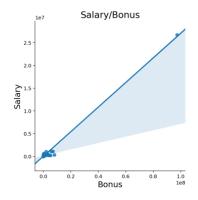
When looking at some features content, we could see that there were values that were « strange » : negative payments or total\_payments feature that seemed different from payment arithmetical sum. We identify two wrong entries from the official pdf document and correct them.

	BELFER ROBERT	BHATNAGAR SA
salary	0	
to_messages	0	
deferral_payments	-102500	
total_payments	102500	

# bigest salaries, bonus, with POI indication

	bonus	salary	poi
TOTAL	97343619	26704229	0
LAVORATO JOHN J	8000000	339288	0
LAY KENNETH L	7000000	1072321	1
SKILLING JEFFREY K	5600000	1111258	1
BELDEN TIMOTHY N	5249999	213999	1
ALLEN PHILLIP K	4175000	201955	0
KITCHEN LOUISE	3100000	271442	0
DELAINEY DAVID W	3000000	365163	1
MCMAHON JEFFREY	2600000	370448	0
FALLON JAMES B	2500000	304588	0
FREVERT MARK A	2000000	1060932	0
SHANKMAN JEFFREY A	2000000	304110	0
RICE KENNETH D	1750000	420636	1
HICKERSON GARY J	1700000	211788	0
SHERRIFF JOHN R	1500000	428780	0
HANNON KEVIN P	1500000	243293	1
BOWEN JR RAYMOND M	1350000	278601	1
FASTOW ANDREW S	1300000	440698	1
CALGER CHRISTOPHER F	1250000	240189	1
COLWELL WESLEY	1200000	288542	1
BAXTER JOHN C	1200000	267102	0
HAEDICKE MARK E	1150000	374125	0
MCCONNELL MICHAEL S	1100000	365038	0

## 2.5 Outliers identification and removal



A scattered plot together with list of bonus and salaries per person reveals outlier to be obviously removed from dataset: Total

After removal, remaining outliers values appear to be that of most severly sentenced POI. But.. Among some of the top ranking bonus, we can find non POI.

Internet search about John Lavorato leads to an article in the British newspaper « the Guardian », that shows why John Lavorato and Louise Kitchen received such bonuses and were not indicted :

Quote: « The doubts were raised about Mr Skilling's testimony on the same day as CNN revealed that some 500 Enron staff had received windfalls ranging from \$1,000 to \$5m. The payments were made to retain staff as the firm faced collapse. To get the cash, the staff agreed to stay for 90 days.

The highest payment of \$5m went to John Lavorato, who ran Enron's energy trading business, while Louise Kitchen, the division's British-born chief operating officer, pocketed \$2m. Both have taken up new jobs with UBS Warburg, the investment bank that now owns the division. » (...)

Workers laid off by Enron have, by contrast, been paid the minimum severance of \$4,500 before tax and many are struggling to find work. » end of Quote

We can see that both John Lavorato and Louise Kitchen ratio bonus/salary is much higher than that of Mark Frevert who was chief executive of Enron Europe from 1996 until 2000 and then appointed chairman of Enron in 2001. All three are not POI, according to Katie Malone manual list.

Are we trying to find a true identifier for not ethic members of Enron? Or just trying to find an identifier for what lead Katie Malone to create the list?

We will here, consider that we are looking for an indicator of what lead Katie to select people as Poi.

So, to remove « non pure Poi » is a way to make a more powerful model : we will remove John Lavorato and Louise Kitchen from the dataset.

**This ratio bonus/salary**, seems however to us an interesting feature to create. As those tremendous bonuses were granted a few months before bankrupt, this ratio marks desperate attempt to hide desastrous situation of the company. This sort of indicator could be an alert for SEC in future comparable situations.

Another interesting key indicator is the mail flow from and to POI. John Lavorato and Louise Kitchen were granted bonuses by well informed people about fraud, so, they were in contact with POI. So, **mail received and sent to POI in % of all mails** can be interesting too.

#### 3. Features

Exploration of dataset enabled to remove outliers, gave hints for new features to create and others features to supppress.

### 3.1 Additional features creation

We create three additional features:

- % of mails from POI
- % of mails to POI

### - salary/bonus ratio

#### 3.2 Features selection

We first create a trainset and test set with « train\_test\_split » from skitlearn library, with all features in the dataset.

number of POIs in trainset is 12.0 out of 98 that is in % : 12% number of POIs in testset is 6.0 out of 43 that is in % : 14%

We then create an evaluation tool that will train any skitlearn mode with given trainset and feature list. It will then produce

Confusion matrix and classification report with precision, recall, f1 score and accuracy. CREATE EVALUATION TOOL called eval # function "eval(clf), will train any skitlearn model. It will also print weight of each feature of the list.

Tool is tested on a combination of 3 models:

- -SVM
- -Kneighbor
- -DecisionTreeClassifier

And 4 features lists.

features\_list1 = ['part\_from\_POl','part\_to\_POl','ratio\_bonus\_salary','bonus', 'deferral\_payments', 'deferred\_income', 'director\_fees', 'exercised\_stock\_options', 'expenses','from\_messages', 'from\_poi\_to\_this\_person', 'from\_this\_person\_to\_poi', 'long\_term\_incentive', 'other', 'salary', 'total\_payments', 'total\_stock\_value']

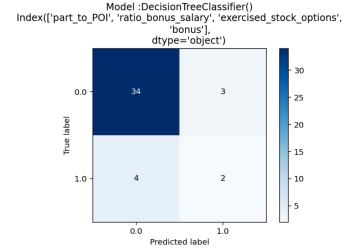
features\_list2 = ['part\_to\_POl','bonus', 'exercised\_stock\_options', 'expenses','from\_this\_person\_to\_poi', 'other','total\_stock\_value','total\_payments']

features\_list3 = ['part\_to\_POl','ratio\_bonus\_salary', 'exercised\_stock\_options', 'bonus']

features\_list0 = ['part\_from\_POl','total\_stock\_value','total\_payments']

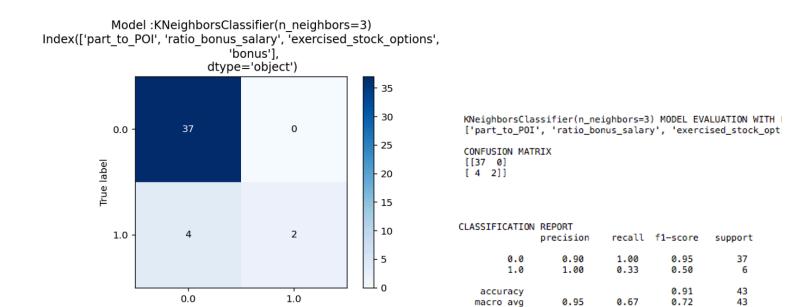
Best models appears to be Kneighbor and DecisionTreeClassifier. Maximum recall score being reached with features list3

## 3.2.1 DecisionTreeClassifier / features list3



DecisionTreeClassifier() MODEL EVALUATION WITH FEATURE LIST : ['part\_to\_POI', 'ratio\_bonus\_salary', 'exercised\_stock\_options', 'bonus CONFUSION MATRIX [[34 3] [4 2]] CLASSIFICATION REPORT recall f1-score precision support 0.89 0.92 0.91 0.0 1.0 0.40 0.33 0.36 6 0.84 accuracy 43 macro avg 0.65 0.63 0.64 43 weighted avg 0.83 0.84 0.83 43

## 3.2.2 Kneighbor / features list3



weighted avg

0.92

0.91

0.89

43

# 4. Tuning of models

We then try to tune models chosen by modifying their parameters with GridSearchCV tool from Sckit learn :

## 4.1 Parameters tested for Kneighbor

Predicted label

```
testparam = { 'n_neighbors':[1,3,5,7], 'weights':['uniform','distance'], 'metric': ['euclidean','manhattan'], 'leaf_size':[2,8,10,20,30] }
```

{'leaf\_size': 2, 'metric': 'euclidean', 'n\_neighbors': 1, 'weights': 'uniform'} are the best parameters found

#### 4.2 Parameters tested for DataClassifier

```
testparam = { 'criterion':["gini","entropy"], 'splitter':['best','random'],
'min_samples_split':[2,3,4,5,6], 'max_depth':[1,2,3] }
```

{'criterion': 'gini', 'max\_depth': 3, 'min\_samples\_split': 2, 'splitter': 'best'} are the best parameters found

#### 4.3 Best result

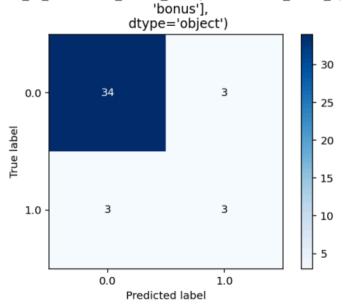
## The best result is obtained with Kneighbor adjusted parameters

```
KNeighborsClassifier(leaf_size=2, metric='euclidean', n_neighbors=1) MODEL EVALUATION WITH FEATURE
LIST:
['part_to_POI', 'ratio_bonus_salary', 'exercised_stock_options', 'bonus']

CONFUSION MATRIX
[[34 3]
[ 3 3]]
```

CLASSIFICATION	REPORT precision	recall	f1-score	support
0.0 1.0	0.92 0.50	0.92 0.50	0.92 0.50	37 6
accuracy macro avg weighted avg	0.71 0.86	0.71 0.86	0.86 0.71 0.86	43 43 43

 $\label{lem:model:KNeighborsClassifier(leaf\_size=2, metric='euclidean', n\_neighbors=1)} \\ Index(['part\_to\_POI', 'ratio\_bonus\_salary', 'exercised\_stock\_options', \\ \\$ 



## 5. Conclusion

In this project, we can see how powerful machine learning tools in sckit learn are.

In a few runs, we got a model that seems to work with reasonable accuracy and precision.

However, we feel that the small number of data, the fact that labels are manually created, result in a model that is a bit weak: we would not track unethic or non compliant attitudes with such indicators.

Model would have to be enriched with other records and other features.