

# Online sellers example

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Joachim Vandekerckhove and Michael Lee

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- The research question is to infer from these data which seller has the highest probability of generating a positive user evaluation.

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- The process that generates the positive counts is then given by  $k_i \sim \text{binomial}(\theta_i, n_i)$ .

## Exercise

Implement the model with these data and assumptions in JAGS.  
Which seller is better?

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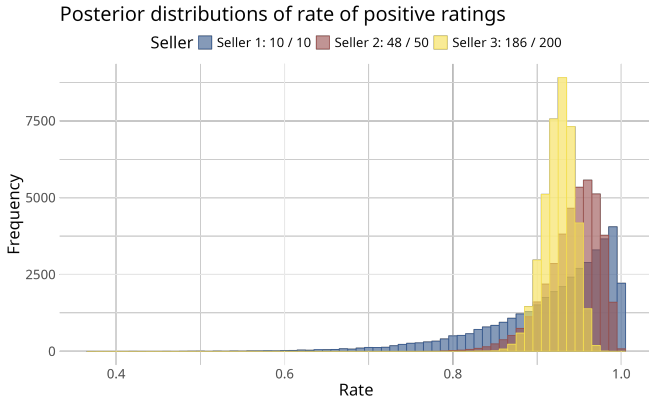
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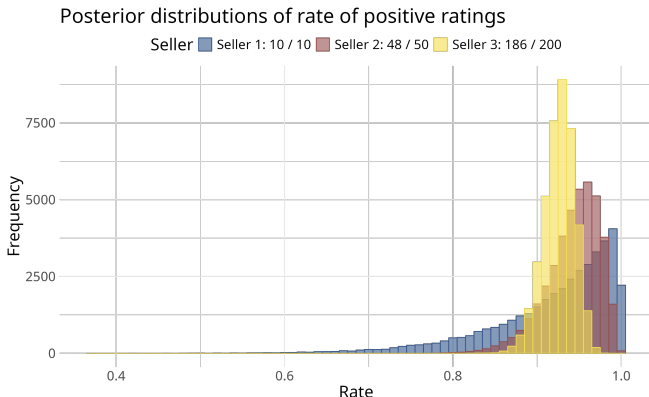
# Rate Inferences

- The posterior distributions for the underlying rate of positive ratings show what values are plausible, based on the data and the assumptions of the model.



## Rate Inferences (Continued)

- The posterior distributions can be summarized by 95% credible intervals, which are (0.70, 1.00) for Seller 1, (0.86, 0.99) for Seller 2, and (0.89, 0.96) for Seller 3.



## Which Seller is Better?

- The posterior distributions represent everything we know about the possible underlying rates of positive reviews.

	Seller 1	Seller 2	Seller 3
Seller 1	–	0.46	0.57
Seller 2	0.54	–	0.70
Seller 3	0.43	0.30	–

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  - These are 0.68 for Seller 1, 0.89 for Seller 2, 0.92 for Seller 3.

- Online sellers is a simple introductory model, but has the basic features of a parameter that controls a data-generating process, and observed data.

# Key Points

- Online sellers is a simple introductory model, but has the basic features of a parameter that controls a data-generating process, and observed data.
- Inference about parameters represents uncertainty about their possible values, based on the available data and the assumptions of the model.