

Project Design Phase

Proposed Solution

Date	02 November 2025
Team ID	NM2025TMID04536
Project Name	Lease Management
Maximum Marks	5 Marks

Proposed Solution

The proposed **Lease Management System** is a Salesforce-based cloud application designed to streamline and automate the leasing process for property owners and tenants.

Core Features:

1. Centralized Data Storage:

- Custom Objects for *Property, Tenant, Lease, and Payment*.
- Lookup relationships to maintain data linkage.

2. Automation:

- Flows for monthly rent reminders.
- Scheduled Apex for recurring notifications.
- Apex Triggers to automate dependent record updates.

3. Communication:

- Predefined Email Templates for approvals, payments, and tenant updates.
- Email Alerts for both successful and rejected transactions.

4. Validation & Approval:

- Validation rules to prevent incomplete or incorrect data.
- Approval process for verifying lease renewals and vacant property checks.

5. Analytics & Reporting:

- Real-time dashboards to monitor lease status, payments, and property occupancy.

6. User Interface (UI):

- Custom **Lightning App** for easy navigation and management.
- Tabs for each object and module for structured access.