

# ONLINE APPENDIX: Don't Budge! The Reputational Cost of Political Compromises

## Contents

<b>Appendix A. Power Analysis</b>	<b>OA-2</b>
<b>Appendix B. Data Collection: Questionnaire &amp; Stimulus Material</b>	<b>OA-3</b>
Questionnaire . . . . .	OA-3
Stimulus Material . . . . .	OA-6
<b>Appendix C. Additional Experiment: Testing Stimulus Material</b>	<b>OA-9</b>
<b>Appendix D. IRT Analysis for Principled Items</b>	<b>OA-13</b>
<b>Appendix E. Balance Checks</b>	<b>OA-16</b>
<b>Appendix F. Manipulation Checks</b>	<b>OA-17</b>
Effectiveness of Manipulation . . . . .	OA-17
H1 and H2 for those passing the Manipulation Checks . . . . .	OA-17
H3 for those passing the Manipulation Checks . . . . .	OA-17
H4 for those passing the Manipulation Checks . . . . .	OA-18
H5 for those passing the Manipulation Checks . . . . .	OA-18
<b>Appendix G. Regression Tables for Hypotheses 1-5</b>	<b>OA-22</b>
Hypothesis 1 & 2 (Figure 2) . . . . .	OA-22
Hypothesis 3 (Figure 3) . . . . .	OA-28
Hypothesis 4 (Figure 4) . . . . .	OA-39
Hypothesis 5 (Figure 5) . . . . .	OA-60
<b>Appendix H. Explorative Analysis: DV Representation</b>	<b>OA-71</b>
Hypothesis 1 & 2 . . . . .	OA-71
Hypothesis 3 . . . . .	OA-74
Hypothesis 4 . . . . .	OA-81
Hypothesis 5 . . . . .	OA-96
<b>Appendix I. Explorative Analysis: Heterogeneous treatments</b>	<b>OA-103</b>
HT: Issue congruence . . . . .	OA-103
HT: Ideological Position . . . . .	OA-103
HT: Political Interest . . . . .	OA-104
HT: Political Knowledge . . . . .	OA-104
HT: Party Choice . . . . .	OA-105

**Appendix J. Robustness Analyses Experimental Study – Knowledge of Parties**

<b>Negotiation</b>	<b>OA-106</b>
Hypothesis 1 & 2 . . . . .	OA-106
Hypothesis 3 . . . . .	OA-106
Hypothesis 4 & 5 . . . . .	OA-107

**Appendix K. Robustness Analyses Experimental Study – Analyses per Party OA-110**

Hypothesis 1 & 2 . . . . .	OA-111
Hypothesis 3 . . . . .	OA-112
Hypothesis 4 & 5 . . . . .	OA-113

**Appendix L. Operationalization Variables of Observational Data** **OA-116**

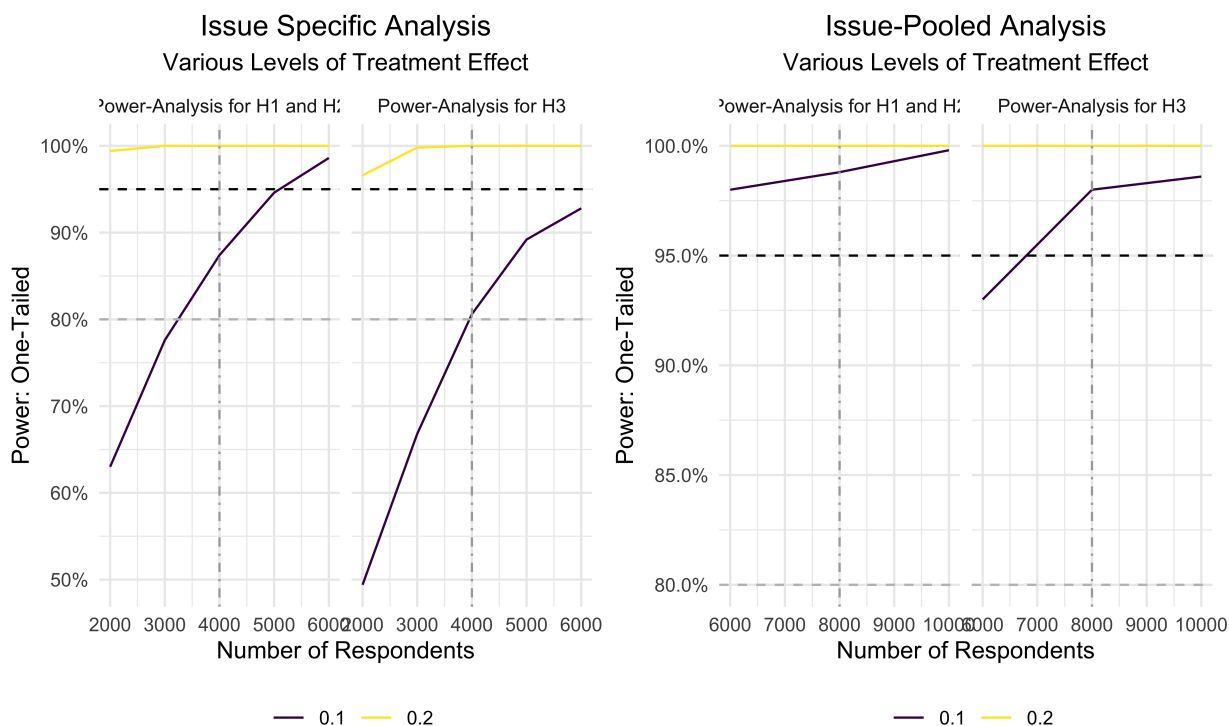
**Appendix M. Regression Tables for Observational Data** **OA-116**

Figure 6 . . . . .	OA-116
--------------------	--------

## Appendix A. Power Analysis

As detailed in our [pre-analysis plan \(pp. 9–15\)](#), we conducted an OLS regression for each of the dependent variables: a) trust in the party; b) sincerity of the party; and c) representation of the party, and the three manipulations (potential coalition partner, being steadfast, and the outcome) as independent variables. Each hypothesis is tested separately for the two issues. To calculate power for the hypotheses, the R package `DeclareDesign` is used (Blair et al. 2019). Based on the study of Fortunato (2021), the effect sizes are between  $b = 0.2$  and  $b = 0.1$  – i.e. a small effect visualized by the purple and blue lines in Figure OA.1. The hypothesis are directional, Figure OA.1 therefore displays one-tailed tests with  $\alpha = 0.05$ . The power analysis shows that testing hypotheses 1 and 2 requires a sample size of 4,000 participants (x-axis) to reach 95% power (black dashed line, in the left-panel of Figure OA.1). Note that if the effect size is bigger than 0.2, smaller sample sizes are sufficient to reach 95% power. To test H3, the combination of steadfast and outcome, we can detect an effect  $\beta = 0.1$  (purple line) with reasonable levels of power (80%, as indicated by the gray dotted line) and a one-tailed test of significance at  $\alpha = 0.05$  with a sample of 4,000 participants (Middle Left-Panel of Figure OA.1). A probability of approximately 20% remains for a Type II error remains when testing Hypotheses 3. We will therefore test all hypotheses first by issue and second, by pooling our data across issues. As the right-hand panel of Figure OA.1 demonstrates, this will give sufficient power – yellow and purple lines are approximating 100% with 8,000 respondents.

Figure OA.1: Power Analysis



## Appendix B. Data Collection: Questionnaire & Stimulus Material

### Questionnaire

**Dependent Variables.** We rely on three measures reflecting different aspects of how people evaluate parties as trustworthy. Measure 1 is used to test the hypothesis, measure 2 and 3 are used exploratively.

1. *General trust* This measure exists of a statement on whether or not you trust a party – see Table OA.1 DV1. The statement is measured on a 10-point scale: From **do not trust at all** to **trust completely**.
2. *Sincerity* In this measure respondents are asked to rank the party from very insincere (value of 0) to very sincere (value of 10) for the decision to (not) strike a compromise on the issue at stake. See Table OA.1 DV2 for the exact phrasing of the question.
3. *Representation* In this measure, respondents are surveyed on how well the party is a good representative of the voters. The party can be evaluated on an 11-point scale from **very poorly** (value of 0) till **very well** (value of 10). See Table OA.1 DV3 for the exact phrasing of the question.

Table OA.1: Survey Questions - DV

[h]

Variable	Wording ENG	Wording DE
trust (DV1)	Based on the Instagram post, to what extent do you trust [PARTY]	Der Instagram-Nachricht nach zu urteilen, wie sehr würden Sie [PARTY] vertrauen?
sincere (DV2)	Based on the Instagram post, to what extent do you think [PARTY] is sincere?	Und inwieweit denken Sie, dass [PARTY] der Instagram-Nachricht nach aufrichtig gehandelt hat?
representation (DV3)	Based on the Instagram post, to what extent do you think [PARTY] does a good job in representing its voters?	Und inwiefern denken Sie, dass [PARTY] ihre Wähler gut vertritt in Anbetracht der Instagram-Nachricht?

**\*\*\_\_Control Variables\_\_\*\*.** As control variables, the following *demographics* are measured: gender, age, education, geographical region, level of urbanness, vote choice in the 2021 parliamentary elections, employment, and income. For the analysis, only variables that are unbalanced over the experimental conditions will be included. Table OA.2 gives an overview of the questions asked in the survey as well as their English translations.

- *Gender* is measured as **sex** based on the advice of Kieskompass. The answer categories are **Male** (value of 1), **Female** (value of 0), and **No answer** (value of 999).
- *Age* is measured using 6 categories: **17 or younger**, **18--29**, **30--39**, **40--49**, **50--59**, **60--74**.

- *Education* is measured as the highest successfully completed level of education, recoded into four categories: low, middle, high, and none. I create dummy variables for each level of education with the lowest category as base category.
- *Urbanness* Respondents are asked for what the type of location they live: big city, suburb of a large city, middle-sized or small city, rural village, detached house in the countryside, don't know/won't say.
- *Vote Recall* Respondents were asked which party they voted for in the last election with their second vote. Answering categories were: CDU/CSU, SPD, AfD, FDP, DIE LINKE, BÜNDNIS 90/DIE GRÜNEN, Other party:, I didn't vote/wasn't eligible to vote, Don't know/won't say.
- *Employment* Respondents were asked which category of employment – Full-time employed, Part-time employed, Entrepreneur, Unemployed and searching for a job, Unemployed and not searching for a job or incapacitated, Housewife/Househusband or else, Retired, Student or full-time education – applied most to them.
- *Income* Respondents were questioned on their monthly income in bins of €500 – €500 or less, €501–€1000, €1001–€1500, €1501–€2000, €2001–€2500, €2501–€3000, €3001–€3500, €3501–€4000, €4501–€7500, €7501 or more – as well as giving them the options of won't say and don't know.
- *Geographical region* is measured using the same questions as the [German Longitudinal Election Study](#), asking respondents where they are born and currently live, differentiating between the different German provinces (*Bundesländer*): Baden-Württemberg, Bavaria, Berlin, Brandenburg, Bremen, Hamburg, Hessen, Lower Saxony, Mecklenburg-Western Pomerania, North Rhine- Westphalia, Rhineland-Palatinate, Saarland, Saxony, Saxony-Anhalt, Schleswig-Holstein, and Thuringia.

In addition, pre-treatment, respondents' ideological position, position on and salience of the issues speed limit, top tax, and Cannabis legalization, political knowledge and interest are measured (see Tables OA.3 and ??). Those variables will only be included in the analyses if balance checks indicate they are necessary. Moreover, the variables will be used to explore heterogeneous relationships.

- *Ideological position* is measured using an 11-point scale ranging from left (0) to right (10).
- *Position on issues* is measured by forcing participants to choose whether or not the government should implement a policy: implement speed limit, increase of top tax, legalize cannabis.
- *Salience of issues* is measured using an 11-point scale ranging from not at all important (0) to very important (10).

Table OA.3: Survey Questions - PreTreatment Questions (1)

Variable	Wording ENG	Wording DE
issue-pref-forced (PT1)	In your opinion, should the federal government implement the following policy proposals? Please select the response option that most closely matches your opinion.	Sollte die Bundesregierung Ihrer Meinung nach die folgenden politischen Vorschläge umsetzen? Bitte wählen Sie die Antwortoption, die Ihrer Meinung am ehesten entspricht.
general speed limit (PT1-1)	General speed limit.	Generelles Tempolimit
increase of top tax (PT1-2)	Increase the top tax rate	Erhöhung des Spitzensteuersatzes
legalization of cannabis (PT1-3)	Cannabis Legalization.	Cannabis-Legalisierung
issue-importance (PT3)	How important are the following issues to you?	Wie wichtig sind die folgenden Themen für Sie?
general speed limit (PT3-1)	General speed limit	Generelles Tempolimit
increase of top tax (PT3-2)	Increasing the top tax rate	Erhöhung des Spitzensteuersatzes
legalization of cannabis (PT3-3)	Cannabis legalization	Cannabis-Legalisierung
political-knowledge1 (PT4)	In the federal election, you have two votes, a first vote and a second vote. How is that actually, which of the two votes is decisive for the distribution of seats in the Bundestag?	Bei der Bundestagswahl haben Sie ja zwei Stimmen, eine Erststimme und eine Zweitstimme. Wie ist das eigentlich, welche der beiden Stimmen ist ausschlaggebend für die Sitzverteilung im Bundestag?
political-knowledge2 (PT5)	Now we would like to know from you, from what percentage of the second votes a party can send deputies in any case in the Bundestag?	Jetzt möchten wir gerne von Ihnen wissen, ab wie viel Prozent der Zweitstimmen eine Partei auf jeden Fall Abgeordnete in den Bundestag entsenden kann?
political-knowledge3 (PT6)	And can you say approximately what the current unemployment rate is in Germany? Is it lower or higher than 10 percent?	Und können Sie ungefähr sagen, wie hoch die derzeitige Arbeitslosenquote in Deutschland ist? Ist sie niedriger oder höher als 10 Prozent?
political-interest (PT7)	Once speaking in general terms: How interested are you in politics - very strongly, strongly, moderately, less strongly, or not at all?	Einmal ganz allgemein gesprochen: Wie stark interessieren Sie sich für Politik – sehr stark, stark, mittelmäßig, weniger stark oder überhaupt nicht?
RILE (PT8)	In politics, people often talk about 'left' and 'right.' Where would you classify yourself?	In der Politik reden die Leute häufig von 'links' und 'rechts'. Wo würden Sie sich selbst einordnen?

in-party (S1)	If you had to choose, which of the following parties would you be most likely to vote for in the next federal election?	Wenn Sie sich entscheiden müssten, welche der folgenden Parteien würden Sie bei der nächsten Bundestagswahl am ehesten wählen?
in-party-strength (S2)	How strongly or how weakly do you identify with this party: very strongly, fairly strongly, moderately, fairly weakly, or very weakly?	Wie stark oder wie schwach indentifizieren Sie sich mit dieser Partei: sehr stark, ziemlich stark, mäßig, ziemlich schwach, oder sehr schwach?

- *Political knowledge* is measured with three items. First, respondents are asked which of the two votes is determinative for the seat distribution in parliament: **first vote**, **second vote**, **both**, **don't know**. Secondly, respondents are asked about the electoral threshold. Last, respondents are asked whether or not the unemployment rate is over ten percent.
- *Political interest* is measured by asking people how strongly they are interested in politics using a 5-point Likert-scale (**very strong**, **strong**, **medium**, **less strong**, **not at all**) and a **don't know/won't say** option.
- *In-party* is measured by forcing people to choose between the four parties of the experiment (CDU, die Grünen, FDP, and SPD) to determine which treatment they will be shown.
- *In-party strength* is measured by asking people how strongly they identify with the party using a 5-point Likert-scale: **very strong**, **strong**, **medium**, **less strong**, **not at all**

**Attention Checks.** We include two attention checks in the survey. The first one is after the demographic covariates, the second one is asked just before respondents enter the round of the experimental treatments. The attention checks are taken from Berinsky, Margolis, and Sances (2014) and adapted to the German context by the authors. If a respondent fails the first attention check, a warning appears and the respondent can only continue with the survey once the respondent has correctly answered the question correctly. The second attention check also has a warning – meaning that respondents have to select two options – but if they fail to correctly pass the check, they are excluded. Each excluded respondent due to failing an attention check is replaced with another “good respondent”.

### *Stimulus Material*

Table OA.4: Experimental Conditions (1)

	In-Party	Partner	Compromise	Outcome	Issue
1	CDU	SPD	Yes	Stalled	TopTax
2	CDU	SPD	Yes	Negotiation	TopTax
3	CDU	SPD	No	Stalled	TopTax
4	CDU	SPD	No	Negotiation	TopTax
5	CDU	SPD	Yes	Stalled	SpeedLimit
6	CDU	SPD	Yes	Negotiation	SpeedLimit

7	CDU	SPD	No	Stalled	SpeedLimit
8	CDU	SPD	No	Negotiation	SpeedLimit
9	CDU	die Grünen	Yes	Stalled	TopTax
10	CDU	die Grünen	Yes	Negotiation	TopTax
11	CDU	die Grünen	No	Stalled	TopTax
12	CDU	die Grünen	No	Negotiation	TopTax
13	CDU	die Grünen	Yes	Stalled	SpeedLimit
14	CDU	die Grünen	Yes	Negotiation	SpeedLimit
15	CDU	die Grünen	No	Stalled	SpeedLimit
16	CDU	die Grünen	No	Negotiation	SpeedLimit
17	FDP	SPD	Yes	Stalled	TopTax
18	FDP	SPD	Yes	Negotiation	TopTax
19	FDP	SPD	No	Stalled	TopTax
20	FDP	SPD	No	Negotiation	TopTax
21	FDP	SPD	Yes	Stalled	SpeedLimit
22	FDP	SPD	Yes	Negotiation	SpeedLimit
23	FDP	SPD	No	Stalled	SpeedLimit
24	FDP	SPD	No	Negotiation	SpeedLimit
25	FDP	die Grünen	Yes	Stalled	TopTax
26	FDP	die Grünen	Yes	Negotiation	TopTax
27	FDP	die Grünen	No	Stalled	TopTax
28	FDP	die Grünen	No	Negotiation	TopTax
29	FDP	die Grünen	Yes	Stalled	SpeedLimit
30	FDP	die Grünen	Yes	Negotiation	SpeedLimit
31	FDP	die Grünen	No	Stalled	SpeedLimit
32	FDP	die Grünen	No	Negotiation	SpeedLimit
33	SPD	CDU	Yes	Stalled	TopTax
34	SPD	CDU	Yes	Negotiation	TopTax
35	SPD	CDU	No	Stalled	TopTax
36	SPD	CDU	No	Negotiation	TopTax
37	SPD	CDU	Yes	Stalled	SpeedLimit
38	SPD	CDU	Yes	Negotiation	SpeedLimit
39	SPD	CDU	No	Stalled	SpeedLimit
40	SPD	CDU	No	Negotiation	SpeedLimit
41	SPD	FDP	Yes	Stalled	TopTax
42	SPD	FDP	Yes	Negotiation	TopTax
43	SPD	FDP	No	Stalled	TopTax
44	SPD	FDP	No	Negotiation	TopTax
45	SPD	FDP	Yes	Stalled	SpeedLimit
46	SPD	FDP	Yes	Negotiation	SpeedLimit
47	SPD	FDP	No	Stalled	SpeedLimit
48	SPD	FDP	No	Negotiation	SpeedLimit



49	die Grünen	CDU	Yes	Stalled	TopTax
50	die Grünen	CDU	Yes	Negotiation	TopTax
51	die Grünen	CDU	No	Stalled	TopTax
52	die Grünen	CDU	No	Negotiation	TopTax
53	die Grünen	CDU	Yes	Stalled	SpeedLimit
54	die Grünen	CDU	Yes	Negotiation	SpeedLimit
55	die Grünen	CDU	No	Stalled	SpeedLimit
56	die Grünen	CDU	No	Negotiation	SpeedLimit
57	die Grünen	FDP	Yes	Stalled	TopTax
58	die Grünen	FDP	Yes	Negotiation	TopTax
59	die Grünen	FDP	No	Stalled	TopTax
60	die Grünen	FDP	No	Negotiation	TopTax
61	die Grünen	FDP	Yes	Stalled	SpeedLimit
62	die Grünen	FDP	Yes	Negotiation	SpeedLimit
63	die Grünen	FDP	No	Stalled	SpeedLimit
64	die Grünen	FDP	No	Negotiation	SpeedLimit

---

Table OA.2: Survey Questions - Demographics

[h]

Variable	Wording ENG	Wording DE
gender (D1)	Which gender do you feel you belong to?	Welchem Geschlecht fühlen Sie sich zugehörig?
age (D2)	To which of the following age groups do you belong?	Zu welcher der nachfolgenden Altersgruppen gehören Sie?
education (D3)	What is your highest educational qualification?	Was ist Ihr höchster Bildungsabschluss?
geographical-region (D4)	Which of the following categories best describes where you live?	Welche der folgenden Kategorien beschreibt am besten, wo Sie wohnen?
vote-recall2 (D6)	Which party did you vote for with your second vote in the last federal election in September 2021?	Welche Partei haben Sie bei der letzten Bundestagswahl im September 2021 mit Ihrer Zweitstimme gewählt?
employment (D7)	Now we would like to ask you something about your employment. Which of this list applies to you?	Nun möchten wir Sie gerne etwas zu Ihrer Erwerbstätigkeit fragen. Was von dieser Liste trifft auf Sie zu?
income (D8)	What is the total monthly net income of your household? This refers to the sum that remains after deducting taxes and social security contributions.	Wie hoch ist das monatliche Netto-Einkommen Ihres Haushaltes insgesamt? Gemeint ist die Summe, die nach Abzug von Steuern und Sozialversicherungsbeiträgen übrig bleibt.
living-place (D9)	In which federal state or on the territory of which present federal state do you currently live?	Im welchen Bundesland bzw. auf dem Gebiet welches heutigen Bundeslandes wohnen Sie derzeit?
birth-place (D10)	And in which federal state or on the territory of which present federal state were you born?	Und in welchem Bundesland bzw. auf dem Gebiet welches heutigen Bundeslandes wurden Sie geboren?

### Appendix C. Additional Experiment: Testing Stimulus Material

Figure OA.2 below shows that the data is unbalanced for the variable **Digital Literacy**. As described in the Pre-Analysis Plan (p.10), we will add this co-variates to the analyses as controls.

Figure OA.2: Balance Test

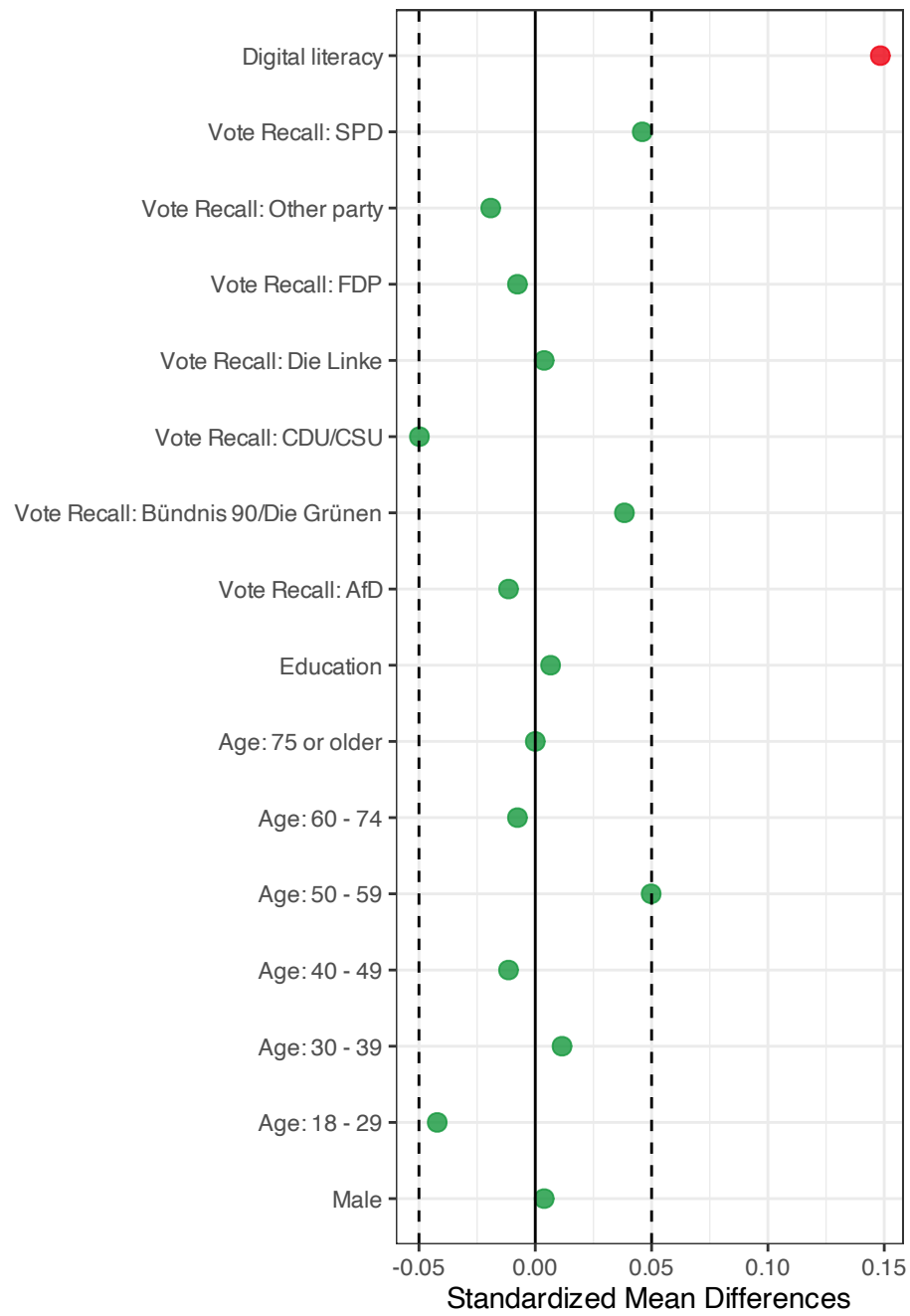


Figure OA.3: Predicting Treatment Differences

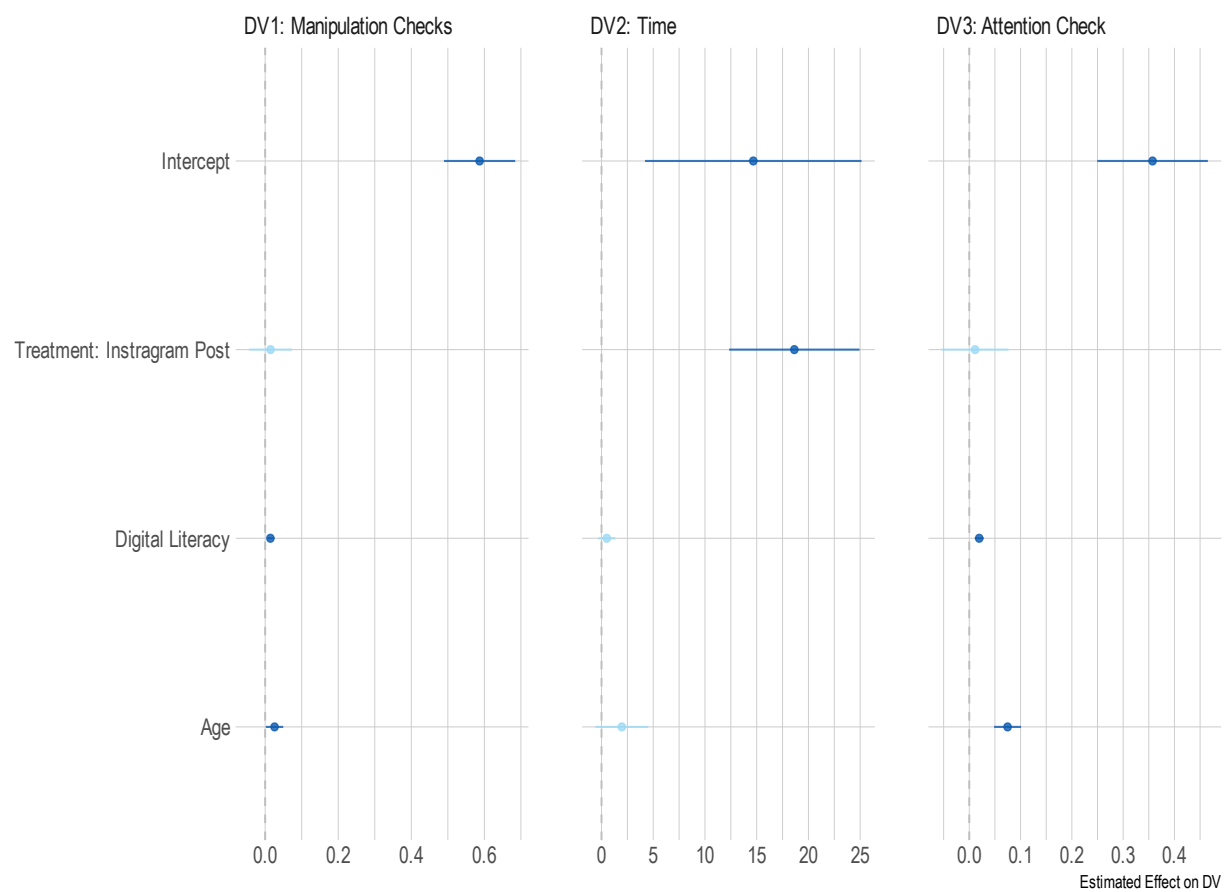
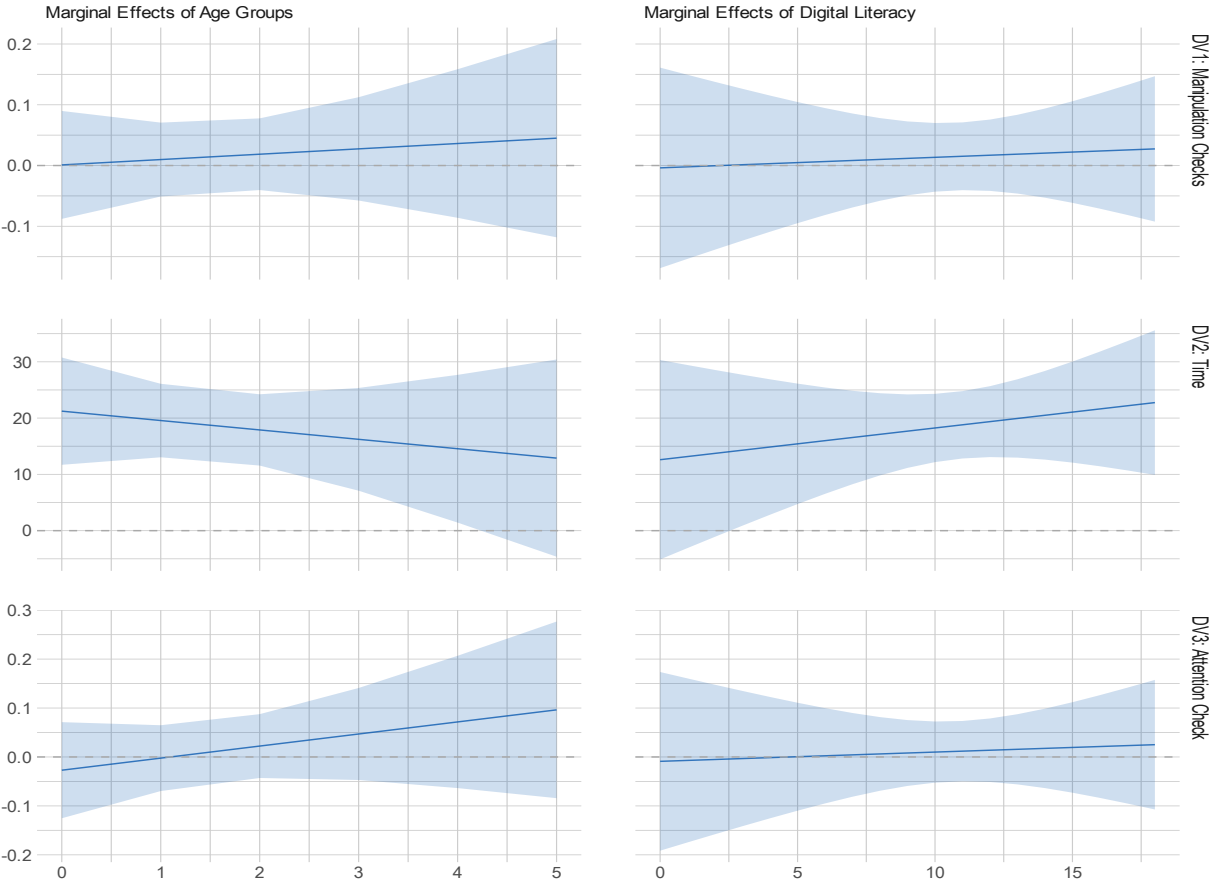


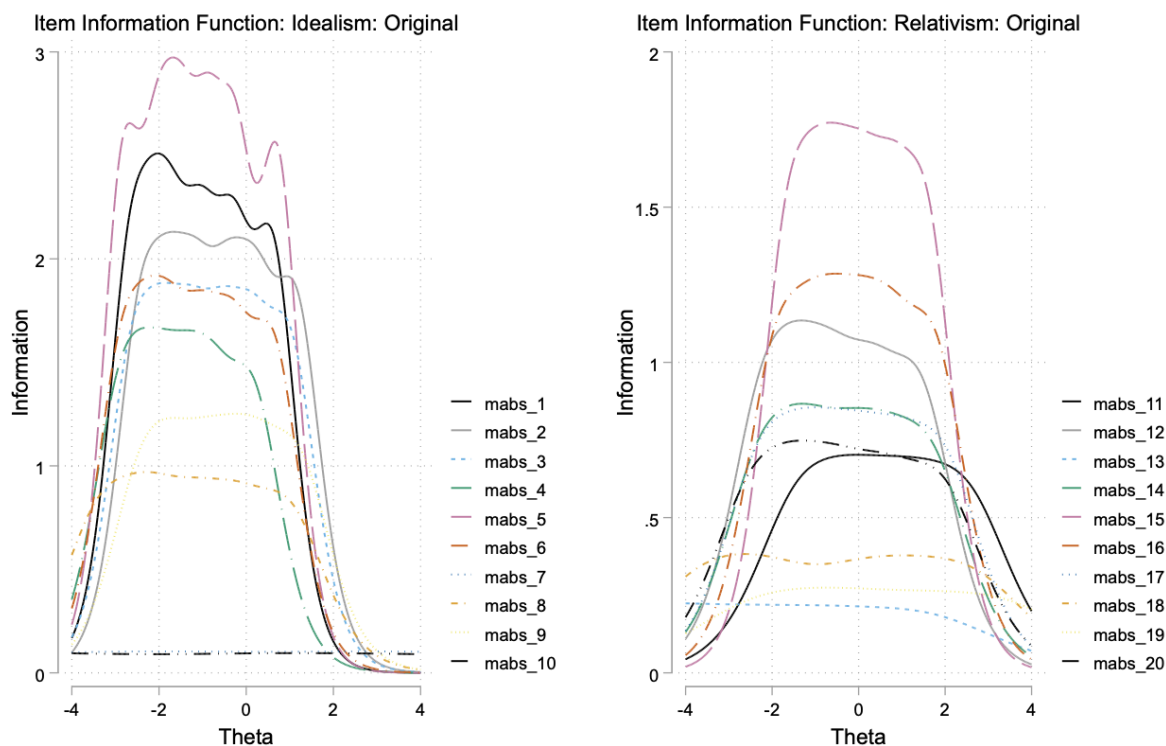
Figure OA.4: Heterogeneous Treatment Effects



## Appendix D. IRT Analysis for Principled Items

Our attitudinal measure of ‘principledness’ is based on the absolutism scale of Arceneaux (2019). The original absolutism scale consists of 20 items: 10 items measuring ‘idealism’ and 10 items measuring ‘relativism’. To reduce survey length, we examined using Item Response Theory analyses on the basis of Arceneaux’s data whether we can reduce the number of items without discarding relevant information. The Item Information Function graphs (IIFs), see Figure ?? for relativism and idealism show that a number of items of the original scales add little information.

Figure OA.5: Item Information Function graphs



Creating a subset of the scale with 12 items (6 each for relativism and idealism), we see in the Test Information Function analyses in Figures OA.7 and ?? that this new scale yields similar overall levels of information with with a similar theta-spread. For idealism, the correlation between the mean responses to the 10- and 6-item is 0.95. The 6-items idealism measure has a Cronbach’s alpha of 0.88. For relativism, the correlation between the mean responses to the 10- and 6-item is 0.96 and the Cronbach’s alpha is 0.81. The overall correlation between the 20 and the 12-item constructs is 0.95.

Figure OA.6: Test Information Function for Relativism

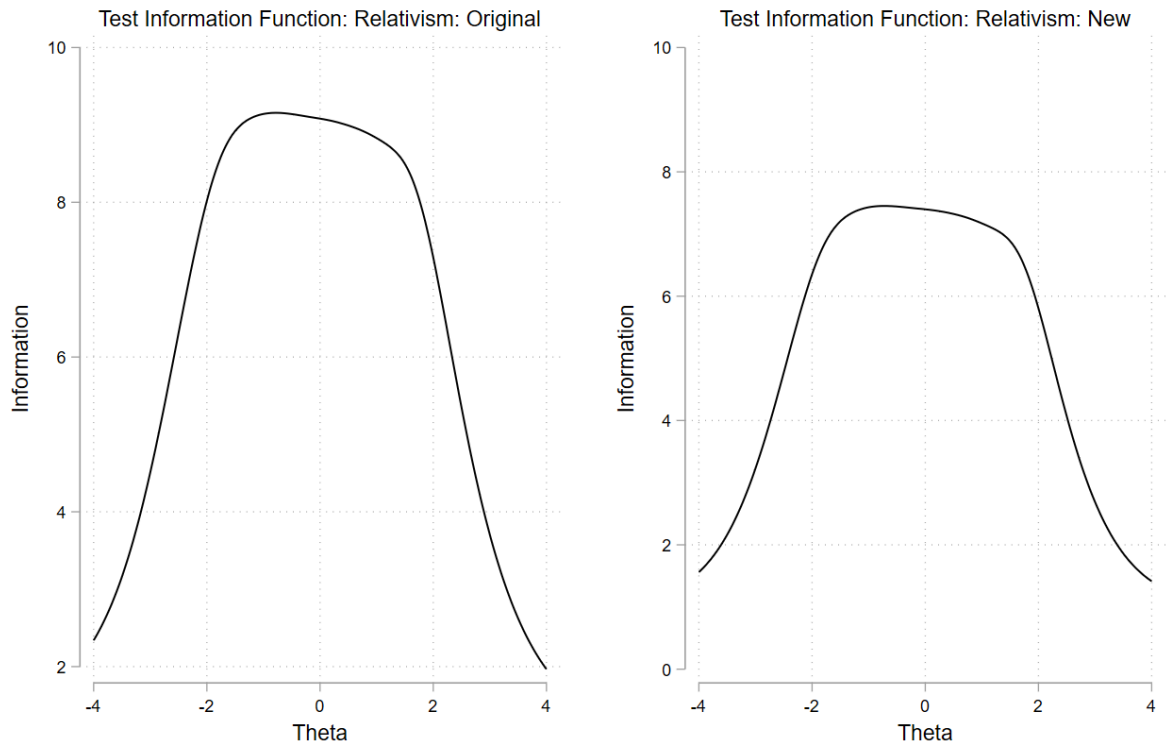
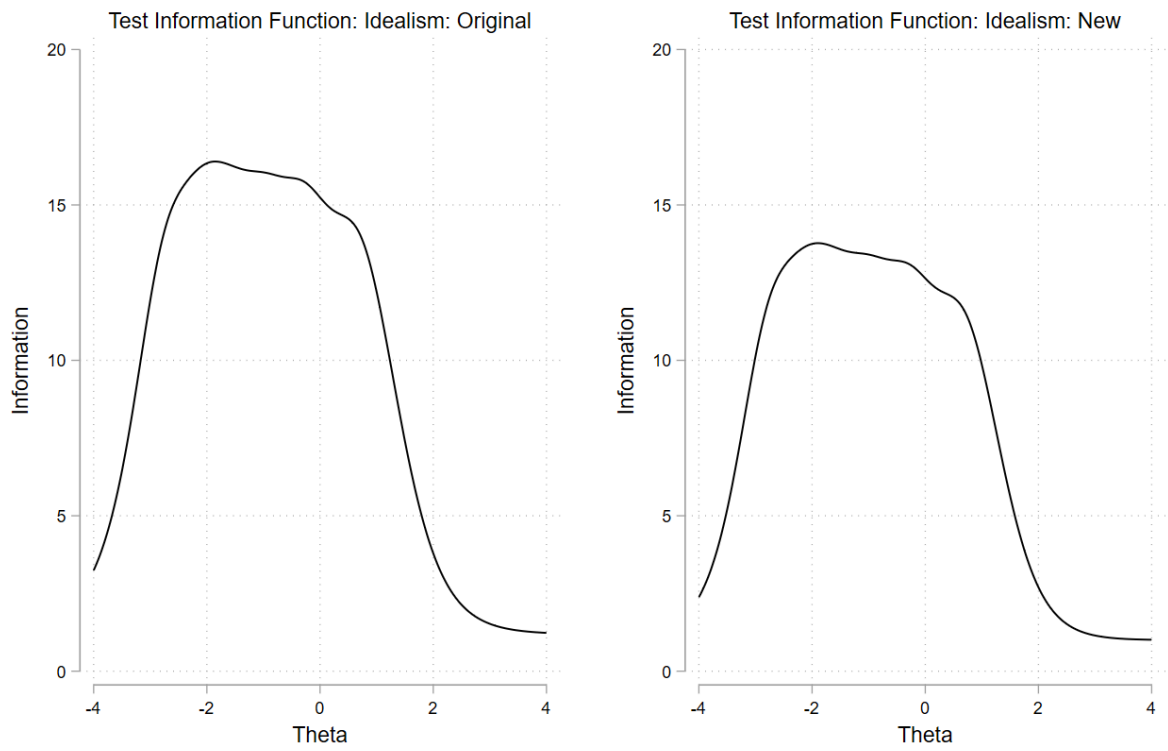


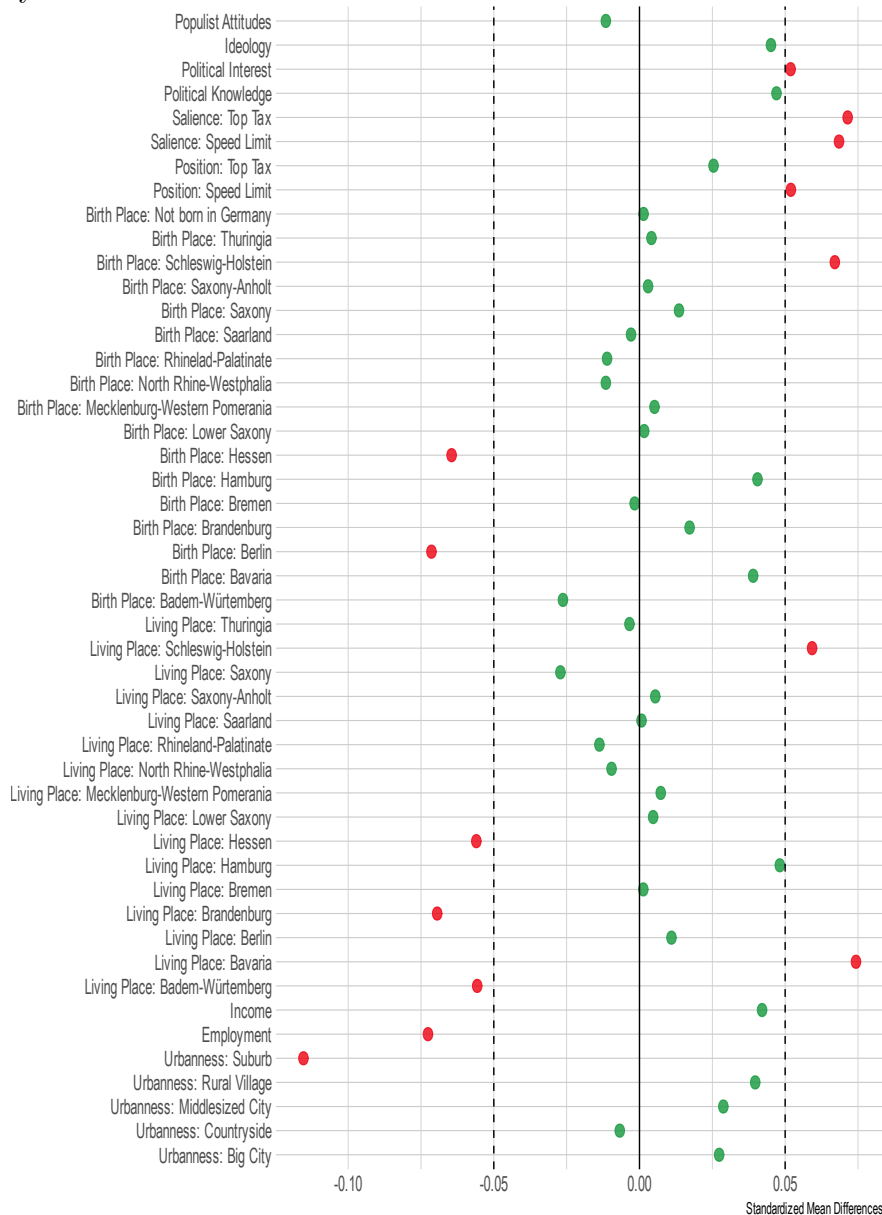
Figure OA.7: Test Information Function for Idealism





## Appendix E. Balance Checks

We have conducted a balance test based on demographics (age, gender, education, geographical region, level of urbanness, employment, and income), vote choice in the 2021 parliamentary elections, ideological self-placement, political knowledge, political interest, party identity strength, and positions on and salience of the three issues, using the `cobalt` R package (Greifer 2021). The figure below shows that the data is unbalanced for the variables: **Education, Income, Employment, Urbaness, Living Place, Birth Place, Age, Political Knowledge, Political Interest, and Ideology**. As described in the [Pre-Analysis Plan \(p.10\)](#), we have added these co-variates to the analyses as controls.

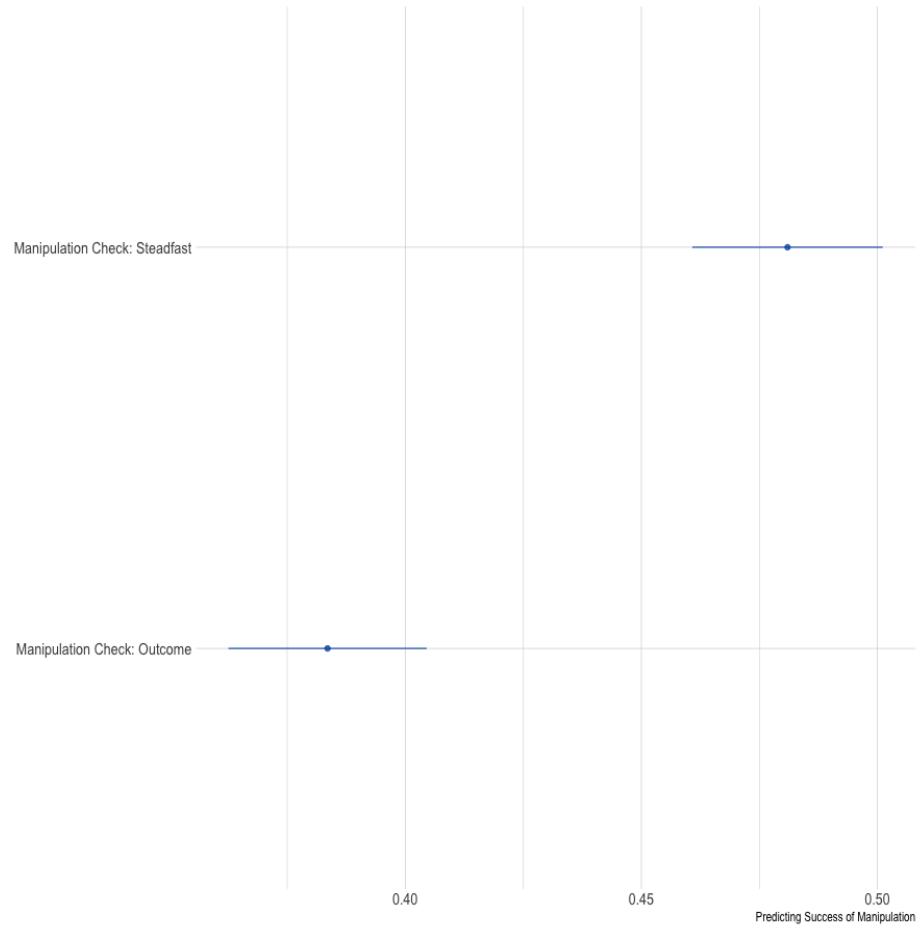


## Appendix F. Manipulation Checks

### *Effectiveness of Manipulation*

Figure OA.8 shows that both manipulations in the experiment are successful: The significant effects of both manipulations indicate that those in the experimental group reported to have seen the manipulated conditions.

Figure OA.8: Effect of Treatment on Manipulations Checks



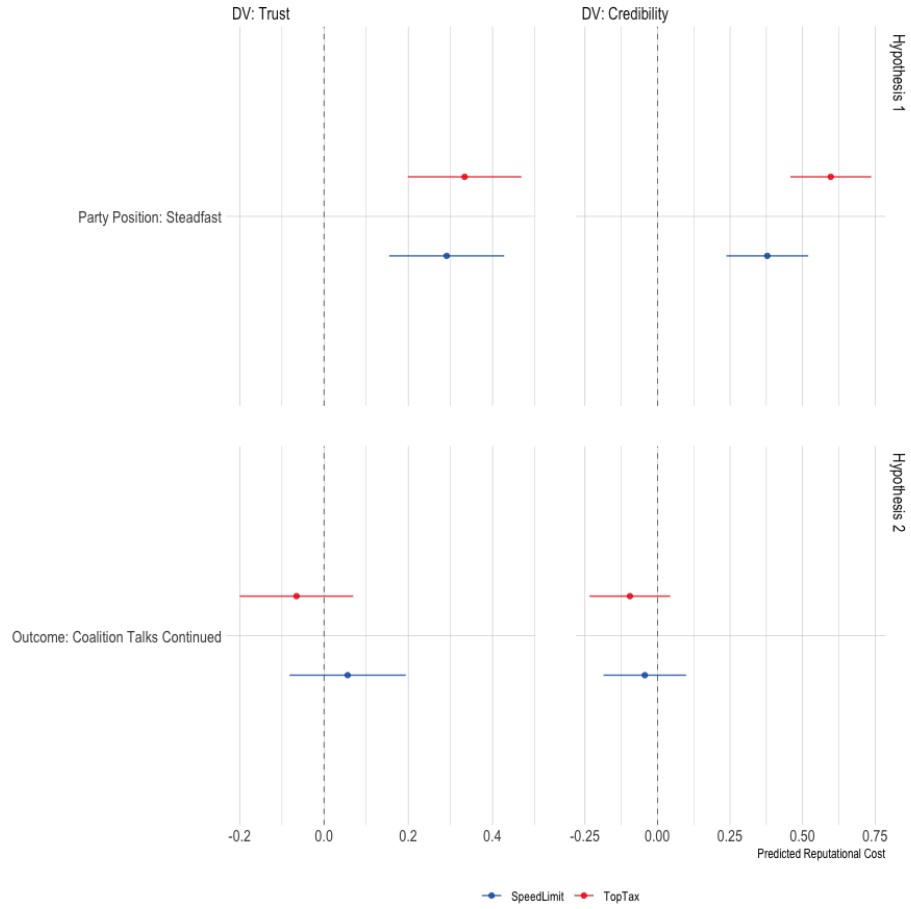
### *H1 and H2 for those passing the Manipulation Checks*

Looking at those respondents who have correctly filled in the manipulation checks, Figure OA.9 shows that the main effects shown in the manuscript (Figure 2) do not change.

### *H3 for those passing the Manipulation Checks*

Looking at those respondents who have correctly filled in the manipulation checks, Figure ?? shows that the main effects shown in the manuscript (Figure 3) do not change.

Figure OA.9: Predicted Reputational Cost



#### *H4 for those passing the Manipulation Checks*

Looking at those respondents who have correctly filled in the manipulation checks, Figure OA.11 shows that the main effects shown in the manuscript (Figure 4) do not change.

#### *H5 for those passing the Manipulation Checks*

Looking at those respondents who have correctly filled in the manipulation checks, Figure OA.12 shows that the main effects shown in the manuscript (Figure 5) do not change.

Figure OA.10: Predicted Reputational Cost

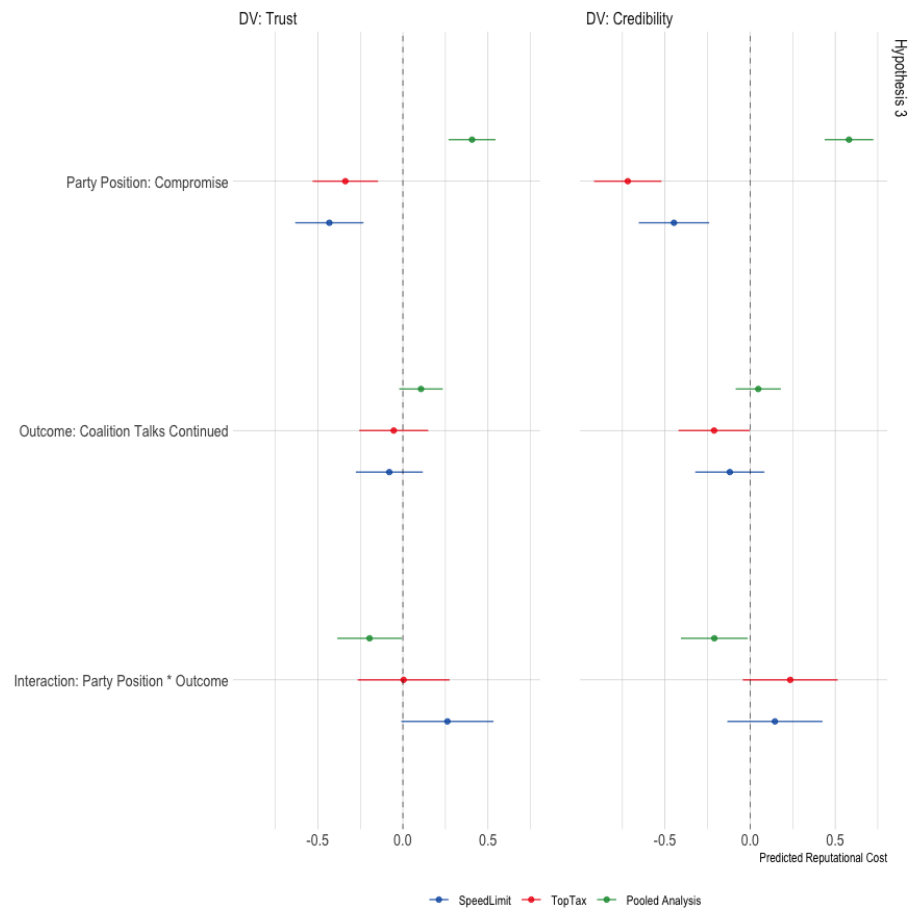


Figure OA.11: Heterogeneous Treatment Effect: Principledness

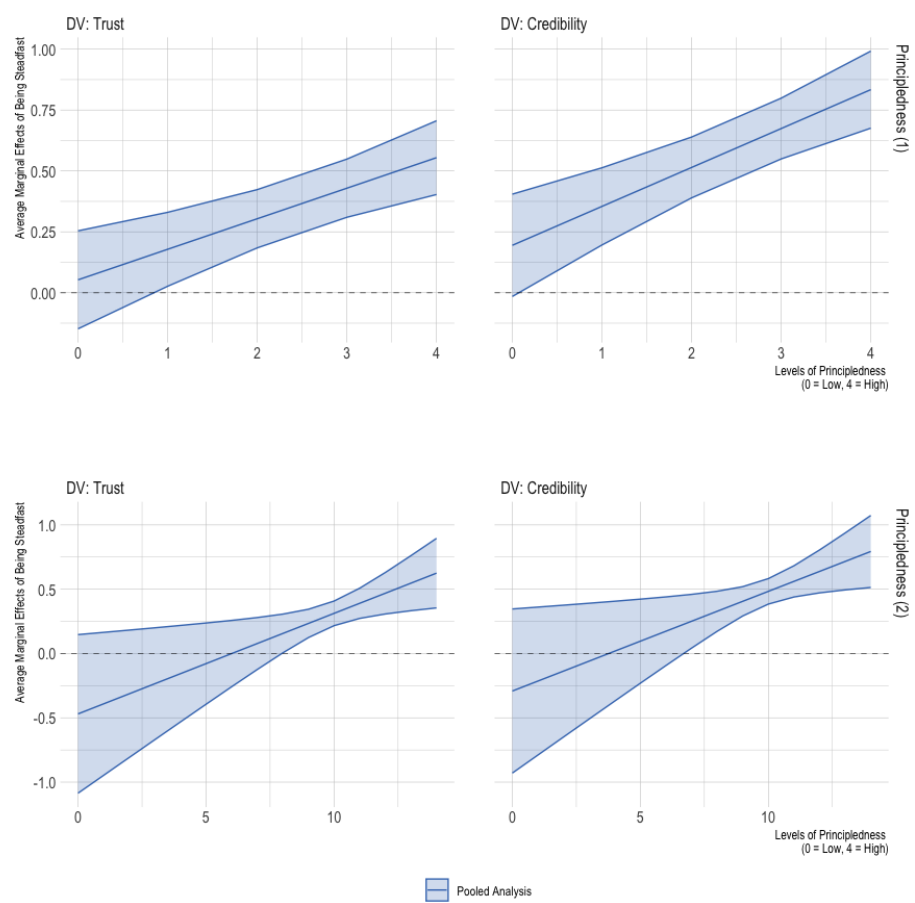
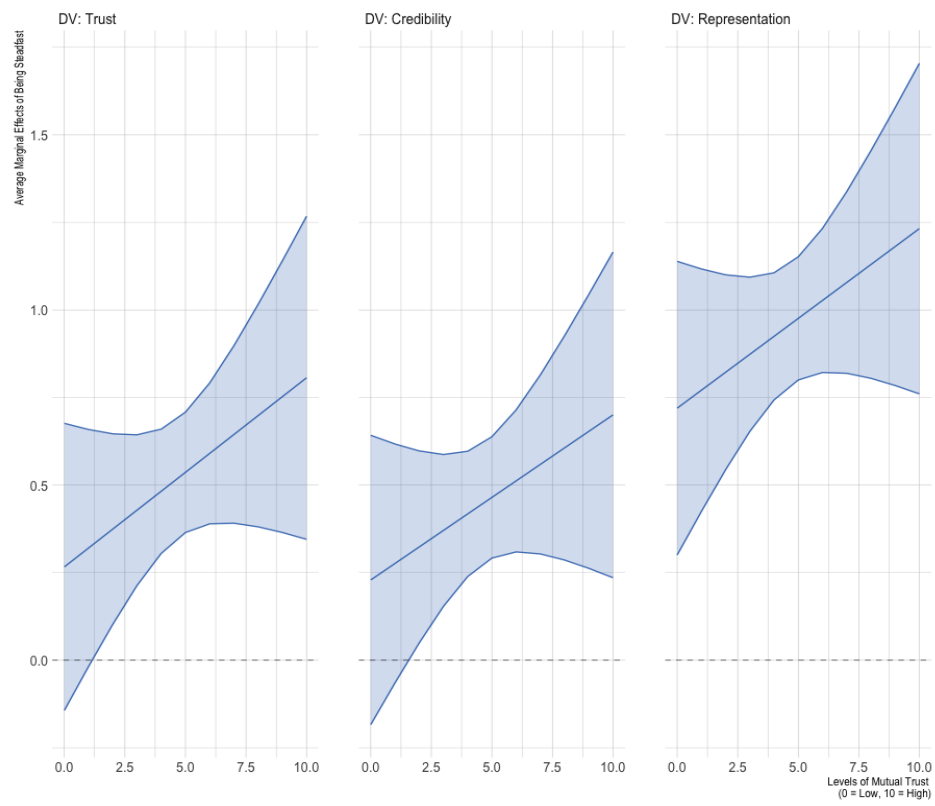


Figure OA.12: Heterogeneous Treatment Effect: Social Trust



## Appendix G. Regression Tables for Hypotheses 1-5

*Hypothesis 1 & 2 (Figure 2)*

Table OA.5: Predicted Reputational Cost for TopTax, DV = Trust – Table Supporting Figure 2 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.7759356	0.4519417	0.0000867
Party Position: Steadfast	0.2894159	0.0704146	0.0000404
Outcome: Coalition Talks Continued	-0.2612003	0.0689820	0.0001553
In-Party: FDP	0.1275253	0.1046723	0.2231780
In-Party: Greens	-0.1414126	0.1407906	0.3152441
In-Party: SPD	-0.0983704	0.1276635	0.4410274
PID strength for In-Party	1.0623831	0.0361781	0.0000000
Negotiation Partner: Greens	-0.0239439	0.1026725	0.8156144
Negotiation Partner: FDP	0.3413348	0.0948427	0.0003238
Ideological Position	-0.0042189	0.0221668	0.8490642
Issue Preference: Speed Limit	0.0935059	0.0754065	0.2150465
Issue Preference: TopTax	0.0122309	0.0746592	0.8698797
Issue Importance: TopTax	-0.0018397	0.0098588	0.8519839
Urbanization: Countryside	-0.1818624	0.5547483	0.7430602
Urbanization: Middlesized City	-0.0252240	0.1002333	0.8013237
Urbanization: Unknown	-2.7880270	1.7406531	0.1093060
Urbanization: Rural Village	-0.1485374	0.1094774	0.1749336
Urbanization: Suburb	-0.2287301	0.1235419	0.0641878
Employment Status: Full-time employed	0.3219287	0.3843675	0.4023361
Employment Status: Part-time employed	0.2762953	0.3938236	0.4829916
Employment Status: Marginally employed	0.1115362	0.4213887	0.7912655
Employment Status: In School	0.5433945	0.5265935	0.3021853
Employment Status: Studing	0.1347399	0.4036823	0.7385671
Employment Status: Re-schooling	-0.1725479	0.7811913	0.8251999
Employment Status: Currently unemployed	0.2365326	0.4166090	0.5702352
Employment Status: Currently Reduced House of Work	1.0805784	1.2455523	0.3856983
Employment Status: Volunteer	0.3518151	0.3950625	0.3732402
Employment Status: Parental Leave	0.5584072	0.4370114	0.2014065
Employment Status: Housewife/Househusband or else	0.7303989	0.3920244	0.0625223
Federal State: Bavaria	-0.4316695	0.2111158	0.0409559
Federal State: Berlin	-0.2413852	0.2751565	0.3804007
Federal State: Brandenburg	-0.5944294	0.2934277	0.0428570
Federal State: Bremen	-0.5051348	0.5215922	0.3328853

Federal State: Hamburg	-0.6811646	0.3247657	0.0360269
Federal State: Hessen	-0.5329026	0.2399428	0.0264154
Federal State: Lower Saxony	-0.8011159	0.3703497	0.0305959
Federal State: Mecklenburg-Western Pomerania	0.0804237	0.2345963	0.7317555
Federal State: Unknown	0.3044379	1.7355851	0.8607678
Federal State: North Rhine-Westphalia	-0.2762474	0.2102642	0.1889929
Federal State: Rhineland-Palatinate	-0.2216708	0.2831963	0.4338273
Federal State: Saarland	-0.6952879	0.5073103	0.1706038
Federal State: Saxony	-0.2737902	0.2766293	0.3223687
Federal State: Saxony-Anholt	-0.2721485	0.3482339	0.4345532
Federal State: Schleswig-Holstein	-0.0852752	0.2760046	0.7573674
Federal State: Thuringia	-0.2358550	0.3694993	0.5233124
Federal State Born: Bavaria	0.3207199	0.2190939	0.1433225
Federal State Born: Berlin	0.3910818	0.2751519	0.1553066
Federal State Born: Brandenburg	0.4614324	0.2949980	0.1178604
Federal State Born: Bremen	0.6296870	0.5034068	0.2110693
Federal State Born: Hamburg	0.4214560	0.3148655	0.1808084
Federal State Born: Hessen	0.5082919	0.2518745	0.0436608
Federal State Born: Lower Saxony	0.4232945	0.3461855	0.2215077
Federal State Born: Mecklenburg-Western Pomerania	0.1015873	0.2445024	0.6778107
Federal State Born: Unknown	-0.1133517	1.1355560	0.9204924
Federal State Born: North Rhine-Westphalia	0.2671420	0.2126059	0.2090109
Not Born in Germany	0.2865300	0.2466398	0.2454197
Federal State Born: Rhineland-Palatinate	0.1721232	0.2856290	0.5468050
Federal State Born: Saarland	0.9339116	0.5268875	0.0763943
Federal State Born: Saxony	0.3974342	0.2622163	0.1296890
Federal State Born: Saxony-Anholt	0.5810744	0.3078939	0.0592056
Federal State Born: Schleswig-Holstein	0.2777060	0.2878995	0.3348126
Federal State Born: Thuringia	-0.0267154	0.3422593	0.9377879

Table OA.6: Predicted Reputational Cost for Speed Limit, DV = Trust – Table Supporting Figure 2 in the Main Manuscript

x	estimate	std.error	p.value
(Intercept)	0.6790807	0.4572129	0.1375574
Party Position: Steadfast	0.2604581	0.0715629	0.0002767
Outcome: Coalition Talks Continued	-0.0102189	0.0723331	0.8876592
In-Party: FDP	0.1505026	0.1138342	0.1862070
In-Party: Greens	0.1682126	0.1437799	0.2421018



In-Party: SPD	0.0322732	0.1277215	0.8005262
PID strength for In-Party	1.1099588	0.0367401	0.0000000
Negotiation Partner: Greens	0.1578930	0.1069305	0.1398669
Negotiation Partner: FDP	0.2911098	0.0894560	0.0011470
Ideological Position	0.0552796	0.0222389	0.0129719
Issue Preference: Speed Limit	0.1264735	0.0774205	0.1024275
Issue Preference: TopTax	-0.2091077	0.0782825	0.0075904
Issue Importance: TopTax	0.0356517	0.0102004	0.0004793
Urbanization: Countryside	-0.4590634	0.5215493	0.3788111
Urbanization: Middlesized City	0.0891259	0.1046978	0.3946735
Urbanization: Unknown	-1.2476986	1.2209046	0.3068714
Urbanization: Rural Village	0.0774220	0.1139421	0.4968716
Urbanization: Suburb	-0.6871089	0.1208901	0.0000000
Employment Status: Full-time employed	0.5027657	0.3834867	0.1899239
Employment Status: Part-time employed	0.9628339	0.3924025	0.0141844
Employment Status: Marginally employed	-0.2680465	0.4071964	0.5104024
Employment Status: In School	0.2496060	0.5471283	0.6482642
Employment Status: Studing	0.5560664	0.4044582	0.1692611
Employment Status: Re-schooling	0.4384411	0.8388277	0.6012252
Employment Status: Currently unemployed	0.6269098	0.4169168	0.1327465
Employment Status: Currently Reduced	-0.4549457	1.2746142	0.7211654
Hourse of Work			
Employment Status: Volunteer	0.6749592	0.3934691	0.0863523
Employment Status: Parental Leave	-0.6363605	0.4346221	0.1432302
Employment Status:	0.4830897	0.3933056	0.2194175
Housewife/Househusband or else			
Federal State: Bavaria	0.4368956	0.1891451	0.0209501
Federal State: Berlin	-0.4065152	0.2497215	0.1036342
Federal State: Brandenburg	-0.4721555	0.2831259	0.0954671
Federal State: Bremen	0.7943908	0.5504597	0.1490631
Federal State: Hamburg	1.0328121	0.3021824	0.0006378
Federal State: Hessen	0.2146806	0.2346564	0.3603167
Federal State: Lower Saxony	0.2675982	0.3529759	0.4484259
Federal State: Mecklenburg-Western Pomerania	0.2128015	0.2299667	0.3548384
Federal State: North Rhine-Westphalia	0.3374398	0.2018008	0.0945783
Federal State: Rhineland-Palatinate	0.4719673	0.2510477	0.0601857
Federal State: Saarland	-0.5413613	0.4637651	0.2431551
Federal State: Saxony	0.3828228	0.2545540	0.1326910
Federal State: Saxony-Anholt	0.1325415	0.3436991	0.6997906
Federal State: Schleswig-Holstein	0.2175618	0.2729474	0.4254524
Federal State: Thuringia	0.2164824	0.3577239	0.5451046
Federal State Born: Bavaria	-0.6079072	0.1930157	0.0016480

Federal State Born: Berlin	0.7236701	0.2604334	0.0054842
Federal State Born: Brandenburg	0.4530196	0.2893456	0.1175091
Federal State Born: Bremen	-0.6246319	0.4677034	0.1817828
Federal State Born: Hamburg	0.2135467	0.2997228	0.4762109
Federal State Born: Hessen	-0.3235833	0.2474303	0.1910284
Federal State Born: Lower Saxony	0.5214228	0.3167869	0.0998518
Federal State Born: Mecklenburg-Western Pomerania	-0.2416090	0.2401978	0.3145396
Federal State Born: Unknown	1.8519721	2.1171151	0.3817585
Federal State Born: North Rhine-Westphalia	-0.1109048	0.2083893	0.5946184
Not Born in Germany	-0.0979863	0.2483723	0.6932238
Federal State Born: Rhineland-Palatinate	-0.5127786	0.2550088	0.0444142
Federal State Born: Saarland	0.9327732	0.4831256	0.0535937
Federal State Born: Saxony	-0.0998856	0.2387483	0.6756986
Federal State Born: Saxony-Anholt	0.1436018	0.2955032	0.6270257
Federal State Born: Schleswig-Holstein	0.1739072	0.2942898	0.5545966
Federal State Born: Thuringia	-0.3180134	0.3101781	0.3053053

Table OA.7: Predicted Reputational Cost for TopTax, DV = Credibility – Table Supporting Figure 2 in the Main Manuscript

x	estimate	std.error	p.value
(Intercept)	2.5483883	0.4665770	0.0000001
Party Position: Steadfast	0.4538039	0.0726948	0.0000000
Outcome: Coalition Talks Continued	-0.2642743	0.0712158	0.0002096
In-Party: FDP	0.1481527	0.1080619	0.1704602
In-Party: Greens	-0.1118713	0.1453498	0.4415463
In-Party: SPD	-0.2510799	0.1317977	0.0568537
PID strength for In-Party	0.8337067	0.0373497	0.0000000
Negotiation Partner: Greens	-0.1374460	0.1059973	0.1948194
Negotiation Partner: FDP	0.3643572	0.0979140	0.0002013
Ideological Position	-0.0101232	0.0228846	0.6582576
Issue Preference: Speed Limit	0.1385489	0.0778484	0.0752042
Issue Preference: TopTax	-0.0341342	0.0770769	0.6578941
Issue Importance: TopTax	0.0004432	0.0101780	0.9652674
Urbanization: Countryside	-0.5068864	0.5727128	0.3761817
Urbanization: Middlesized City	0.0218953	0.1034792	0.8324379
Urbanization: Unknown	-2.3621971	1.7970209	0.1887585
Urbanization: Rural Village	-0.1341621	0.1130227	0.2352907
Urbanization: Suburb	-0.1843929	0.1275426	0.1483376
Employment Status: Full-time employed	0.1923122	0.3968145	0.6279609

Employment Status: Part-time employed	0.0466117	0.4065769	0.9087335
Employment Status: Marginally employed	-0.3664219	0.4350346	0.3996854
Employment Status: In School	0.7765185	0.5436462	0.1532764
Employment Status: Studing	-0.2039116	0.4167548	0.6246699
Employment Status: Re-schooling	0.5851990	0.8064887	0.4681226
Employment Status: Currently unemployed	-0.2647064	0.4301001	0.5382942
Employment Status: Currently Reduced Hourse of Work	1.0411361	1.2858872	0.4181866
Employment Status: Volunteer	-0.0104673	0.4078558	0.9795266
Employment Status: Parental Leave	0.2747726	0.4511632	0.5425417
Employment Status: Housewife/Househusband or else	0.5803563	0.4047193	0.1516663
Federal State: Bavaria	-0.4959487	0.2179524	0.0229345
Federal State: Berlin	-0.0318388	0.2840669	0.9107646
Federal State: Brandenburg	-0.4503891	0.3029298	0.1371605
Federal State: Bremen	-0.8996139	0.5384830	0.0948780
Federal State: Hamburg	-0.5593847	0.3352827	0.0953231
Federal State: Hessen	-0.4452132	0.2477129	0.0723718
Federal State: Lower Saxony	-0.6360642	0.3823428	0.0962793
Federal State: Mecklenburg-Western Pomerania	0.2201012	0.2421933	0.3635247
Federal State: Unknown	-0.5903410	1.7917887	0.7418193
Federal State: North Rhine-Westphalia	-0.1258708	0.2170733	0.5620491
Federal State: Rhineland-Palatinate	0.0032733	0.2923671	0.9910679
Federal State: Saarland	-0.2991552	0.5237386	0.5679050
Federal State: Saxony	-0.4693878	0.2855875	0.1003481
Federal State: Saxony-Anholt	-0.2257261	0.3595108	0.5301284
Federal State: Schleswig-Holstein	0.1201591	0.2849425	0.6732719
Federal State: Thuringia	-0.0136124	0.3814649	0.9715358
Federal State Born: Bavaria	0.3857618	0.2261889	0.0881895
Federal State Born: Berlin	0.1265584	0.2840622	0.6559628
Federal State Born: Brandenburg	0.2540482	0.3045509	0.4042382
Federal State Born: Bremen	0.5938882	0.5197087	0.2532248
Federal State Born: Hamburg	0.3575871	0.3250618	0.2713794
Federal State Born: Hessen	0.5612856	0.2600309	0.0309517
Federal State Born: Lower Saxony	0.3053435	0.3573961	0.3929642
Federal State Born: Mecklenburg-Western Pomerania	-0.0110847	0.2524202	0.9649755
Federal State Born: Unknown	-0.0538306	1.1723288	0.9633784
Federal State Born: North Rhine-Westphalia	0.2192280	0.2194907	0.3179567
Not Born in Germany	0.2401299	0.2546268	0.3457097

Federal State Born: Rhineland-Palatinate	0.0519976	0.2948785	0.8600401
Federal State Born: Saarland	0.4618481	0.5439497	0.3959017
Federal State Born: Saxony	0.7606343	0.2707076	0.0049838
Federal State Born: Saxony-Anholt	0.3820136	0.3178644	0.2295144
Federal State Born: Schleswig-Holstein	0.2425839	0.2972226	0.4144568
Federal State Born: Thuringia	-0.2556713	0.3533427	0.4693709

Table OA.8: Predicted Reputational Cost for Speed Limit, DV = Credibility – Table Supporting Figure 2 in the Main Manuscript

x	estimate	std.error	p.value
(Intercept)	1.1345980	0.4655456	0.0148496
Party Position: Steadfast	0.3169321	0.0728671	0.0000140
Outcome: Coalition Talks Continued	-0.0936335	0.0736513	0.2036971
In-Party: FDP	0.0745986	0.1159088	0.5198751
In-Party: Greens	0.3103315	0.1464003	0.0340919
In-Party: SPD	-0.0031814	0.1300493	0.9804845
PID strength for In-Party	0.8866154	0.0374097	0.0000000
Negotiation Partner: Greens	0.1873750	0.1088793	0.0853425
Negotiation Partner: FDP	0.3628942	0.0910864	0.0000690
Ideological Position	0.0695156	0.0226443	0.0021564
Issue Preference: Speed Limit	0.1152657	0.0788315	0.1437750
Issue Preference: TopTax	-0.0667314	0.0797092	0.4025412
Issue Importance: TopTax	0.0180657	0.0103863	0.0820506
Urbanization: Countryside	-0.5117635	0.5310545	0.3352705
Urbanization: Middlesized City	0.0639653	0.1066059	0.5485311
Urbanization: Unknown	-1.9237638	1.2431555	0.1218296
Urbanization: Rural Village	-0.1942115	0.1160187	0.0942192
Urbanization: Suburb	-0.6175146	0.1230933	0.0000005
Employment Status: Full-time employed	0.5976895	0.3904758	0.1259340
Employment Status: Part-time employed	1.0974490	0.3995540	0.0060484
Employment Status: Marginally employed	-0.0802426	0.4146176	0.8465511
Employment Status: In School	0.3750685	0.5570997	0.5008278
Employment Status: Studing	0.6977797	0.4118295	0.0902822
Employment Status: Re-schooling	0.1913491	0.8541153	0.8227444
Employment Status: Currently unemployed	0.5815046	0.4245150	0.1708272
Employment Status: Currently Reduced	-0.0917998	1.2978440	0.9436143
House of Work			
Employment Status: Volunteer	0.5161782	0.4006401	0.1976907
Employment Status: Parental Leave	-0.0405528	0.4425431	0.9269923
Employment Status:	0.4938000	0.4004736	0.2176369
Housewife/Househusband or else			

Federal State: Bavaria	0.3768167	0.1925923	0.0504732
Federal State: Berlin	-0.7302380	0.2542726	0.0041031
Federal State: Brandenburg	-0.8549831	0.2882859	0.0030382
Federal State: Bremen	1.5083930	0.5604919	0.0071508
Federal State: Hamburg	0.9111869	0.3076897	0.0030815
Federal State: Hessen	0.4896032	0.2389330	0.0405184
Federal State: Lower Saxony	0.4777689	0.3594089	0.1838225
Federal State: Mecklenburg-Western Pomerania	0.2815832	0.2341578	0.2292307
Federal State: North Rhine-Westphalia	0.2334190	0.2054786	0.2560376
Federal State: Rhineland-Palatinate	0.4301300	0.2556231	0.0925205
Federal State: Saarland	-0.6775474	0.4722172	0.1514201
Federal State: Saxony	0.4914841	0.2591932	0.0580083
Federal State: Saxony-Anholt	-0.1816106	0.3499630	0.6038312
Federal State: Schleswig-Holstein	0.1779433	0.2779218	0.5220397
Federal State: Thuringia	0.4798808	0.3642434	0.1877594
Federal State Born: Bavaria	-0.4596322	0.1965334	0.0194025
Federal State Born: Berlin	0.9598477	0.2651798	0.0002989
Federal State Born: Brandenburg	1.5146222	0.2946189	0.0000003
Federal State Born: Bremen	-0.9966690	0.4762273	0.0364292
Federal State Born: Hamburg	0.2392419	0.3051852	0.4331337
Federal State Born: Hessen	-0.3141245	0.2519397	0.2125387
Federal State Born: Lower Saxony	0.4910655	0.3225603	0.1279922
Federal State Born: Mecklenburg-Western Pomerania	-0.1913868	0.2445754	0.4339537
Federal State Born: Unknown	2.0001932	2.1556994	0.3535376
Federal State Born: North Rhine-Westphalia	-0.0238258	0.2121872	0.9106021
Not Born in Germany	-0.3036381	0.2528989	0.2299694
Federal State Born: Rhineland-Palatinate	-0.3105835	0.2596564	0.2317192
Federal State Born: Saarland	1.0973039	0.4919305	0.0257652
Federal State Born: Saxony	-0.2198683	0.2430994	0.3658205
Federal State Born: Saxony-Anholt	0.3203345	0.3008887	0.2871119
Federal State Born: Schleswig-Holstein	0.4186570	0.2996532	0.1624533
Federal State Born: Thuringia	-0.3489894	0.3158311	0.2692348

*Hypothesis 3 (Figure 3)*

Table OA.9: Predicted Reputational Cost for TopTax, DV = Trust – Table Supporting Figure 3 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
-----------------------	----------	------------	---------

(Intercept)	2.1175510	0.4559744	0.0000035
Party Position: Steadfast	-0.3388678	0.0996722	0.0006816
Outcome: Coalition Talks Continued	-0.3161865	0.1035262	0.0022732
In-Party: FDP	0.1407899	0.1046265	0.1785017
In-Party: Greens	0.0496517	0.1194605	0.6777030
In-Party: SPD	0.0999051	0.1019777	0.3273114
PID strength for In-Party	1.0644577	0.0362033	0.0000000
factor(partner)1	-0.1733926	0.0692071	0.0122742
Ideological Position	-0.0030383	0.0221807	0.8910563
Issue Preference: Speed Limit	0.0912339	0.0754987	0.2269657
Issue Preference: TopTax	0.0177455	0.0746917	0.8122180
Issue Importance: TopTax	-0.0015787	0.0098704	0.8729387
Urbanization: Countryside	-0.1921503	0.5552200	0.7293030
Urbanization: Middlesized City	-0.0280093	0.1003780	0.7802316
Urbanization: Unknown	-2.7932245	1.7421726	0.1089555
Urbanization: Rural Village	-0.1360513	0.1095667	0.2144195
Urbanization: Suburb	-0.2122242	0.1234935	0.0857899
Employment Status: Full-time employed	0.3352597	0.3846932	0.3835394
Employment Status: Part-time employed	0.2901139	0.3942196	0.4618272
Employment Status: Marginally employed	0.1223247	0.4218679	0.7718635
Employment Status: In School	0.5416897	0.5270852	0.3041555
Employment Status: Studing	0.1431397	0.4042444	0.7232906
Employment Status: Re-schooling	-0.1564605	0.7818385	0.8413990
Employment Status: Currently unemployed	0.2538088	0.4169827	0.5427751
Employment Status: Currently Reduced	1.1407583	1.2468542	0.3603001
House of Work			
Employment Status: Volunteer	0.3659389	0.3953688	0.3547344
Employment Status: Parental Leave	0.5752579	0.4374474	0.1885818
Employment Status: Housewife/Househusband or else	0.7356727	0.3925713	0.0610127
Federal State: Bavaria	-0.4264732	0.2113078	0.0436380
Federal State: Berlin	-0.2506537	0.2753663	0.3627483
Federal State: Brandenburg	-0.5729407	0.2938817	0.0513051
Federal State: Bremen	-0.5300944	0.5219753	0.3099092
Federal State: Hamburg	-0.6863397	0.3250435	0.0347948
Federal State: Hessen	-0.5317501	0.2401765	0.0268909
Federal State: Lower Saxony	-0.8132997	0.3706437	0.0282777
Federal State: Mecklenburg-Western Pomerania	0.0777868	0.2347964	0.7404410
Federal State: Unknown	0.2957889	1.7370927	0.8648009
Federal State: North Rhine-Westphalia	-0.2827424	0.2104514	0.1791926
Federal State: Rhineland-Palatinate	-0.2215219	0.2834757	0.4345891
Federal State: Saarland	-0.6818030	0.5077178	0.1793955

Federal State: Saxony	-0.2835772	0.2768636	0.3057859
Federal State: Saxony-Anholt	-0.2641855	0.3486412	0.4486453
Federal State: Schleswig-Holstein	-0.1124110	0.2760281	0.6838522
Federal State: Thuringia	-0.2191865	0.3697599	0.5533650
Federal State Born: Bavaria	0.3346773	0.2192171	0.1269244
Federal State Born: Berlin	0.4299937	0.2749498	0.1179285
Federal State Born: Brandenburg	0.4693140	0.2953653	0.1121639
Federal State Born: Bremen	0.6298053	0.5038362	0.2113728
Federal State Born: Hamburg	0.4493630	0.3149399	0.1537173
Federal State Born: Hessen	0.5075878	0.2522314	0.0442526
Federal State Born: Lower Saxony	0.4326892	0.3464923	0.2118296
Federal State Born: Mecklenburg-Western Pomerania	0.1138464	0.2446730	0.6417444
Federal State Born: Unknown	-0.1254731	1.1369793	0.9121327
Federal State Born: North Rhine-Westphalia	0.2831565	0.2127090	0.1832094
Not Born in Germany	0.3104166	0.2466634	0.2083055
Federal State Born: Rhineland-Palatinate	0.1773556	0.2859088	0.5350845
Federal State Born: Saarland	0.9444205	0.5273210	0.0733800
Federal State Born: Saxony	0.4038604	0.2625609	0.1240968
Federal State Born: Saxony-Anholt	0.5837256	0.3083747	0.0584493
Federal State Born: Schleswig-Holstein	0.2471326	0.2882869	0.3913660
Federal State Born: Thuringia	-0.0354191	0.3425694	0.9176571
Interaction: Party Position * Outcome	0.1006560	0.1384500	0.4672603

Table OA.10: Predicted Reputational Cost for Speed Limit, DV = Trust – Table Supporting Figure 3 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.1525130	0.4554900	0.0114374
Party Position: Steadfast	-0.2860698	0.1006132	0.0044892
Outcome: Coalition Talks Continued	-0.0412756	0.1038551	0.6910692
In-Party: FDP	0.1482204	0.1138439	0.1930080
In-Party: Greens	0.2335612	0.1262847	0.0644658
In-Party: SPD	0.0944268	0.1100301	0.3908412
PID strength for In-Party factor(partner)1	1.1100832	0.0367938	0.0000000
Ideological Position	-0.2350305	0.0686959	0.0006298
Issue Preference: Speed Limit	0.0551494	0.0222591	0.0132697
Issue Preference: TopTax	0.1267350	0.0774427	0.1018174
Issue Importance: TopTax	-0.2106277	0.0782737	0.0071568
Urbanization: Countryside	0.0356717	0.0102014	0.0004764
	-0.4700928	0.5214973	0.3674173

Urbanization: Middlesized City	0.0882814	0.1047044	0.3991986
Urbanization: Unknown	-1.2562895	1.2209906	0.3035873
Urbanization: Rural Village	0.0782933	0.1139875	0.4922133
Urbanization: Suburb	-0.6833597	0.1208549	0.0000000
Employment Status: Full-time employed	0.5040855	0.3835661	0.1888555
Employment Status: Part-time employed	0.9647349	0.3924510	0.0140066
Employment Status: Marginally employed	-0.2689826	0.4072363	0.5089683
Employment Status: In School	0.2411633	0.5471360	0.6594017
Employment Status: Studing	0.5570366	0.4045485	0.1686136
Employment Status: Re-schooling	0.4434976	0.8390152	0.5971186
Employment Status: Currently unemployed	0.6313900	0.4171477	0.1302133
Employment Status: Currently Reduced	-0.4475446	1.2747201	0.7255384
Hourse of Work			
Employment Status: Volunteer	0.6773459	0.3935176	0.0852850
Employment Status: Parental Leave	-0.6309954	0.4349668	0.1469528
Employment Status: Housewife/Househusband or else	0.4845944	0.3933533	0.2180412
Federal State: Bavaria	0.4351156	0.1891555	0.0214847
Federal State: Berlin	-0.4115950	0.2499521	0.0997032
Federal State: Brandenburg	-0.4651274	0.2833820	0.1008086
Federal State: Bremen	0.8047412	0.5506184	0.1439546
Federal State: Hamburg	1.0342093	0.3022090	0.0006278
Federal State: Hessen	0.2139210	0.2346899	0.3620871
Federal State: Lower Saxony	0.2675988	0.3530733	0.4485500
Federal State: Mecklenburg-Western Pomerania	0.2147621	0.2300451	0.3505874
Federal State: North Rhine-Westphalia	0.3379610	0.2018506	0.0941513
Federal State: Rhineland-Palatinate	0.4710241	0.2511853	0.0608409
Federal State: Saarland	-0.5402693	0.4638850	0.2442288
Federal State: Saxony	0.3856262	0.2546549	0.1300305
Federal State: Saxony-Anholt	0.1340411	0.3437460	0.6966010
Federal State: Schleswig-Holstein	0.2212960	0.2730110	0.4176602
Federal State: Thuringia	0.2236032	0.3577325	0.5319711
Federal State Born: Bavaria	-0.6079046	0.1932178	0.0016668
Federal State Born: Berlin	0.7302640	0.2603977	0.0050663
Federal State Born: Brandenburg	0.4549391	0.2895154	0.1161772
Federal State Born: Bremen	-0.6236606	0.4677575	0.1825135
Federal State Born: Hamburg	0.2065001	0.2999550	0.4912197
Federal State Born: Hessen	-0.3204938	0.2475876	0.1955829
Federal State Born: Lower Saxony	0.5289558	0.3168318	0.0950973
Federal State Born: Mecklenburg-Western Pomerania	-0.2415076	0.2402222	0.3147918



Federal State Born: Unknown	1.8999753	2.1172646	0.3695768
Federal State Born: North Rhine-Westphalia	-0.1091351	0.2084117	0.6005514
Not Born in Germany	-0.0996534	0.2483903	0.6882978
Federal State Born: Rhineland-Palatinate	-0.5132111	0.2550345	0.0442565
Federal State Born: Saarland	0.9322674	0.4831747	0.0537477
Federal State Born: Saxony	-0.1028439	0.2388349	0.6667788
Federal State Born: Saxony-Anholt	0.1438945	0.2955771	0.6264100
Federal State Born: Schleswig-Holstein	0.1718758	0.2943120	0.5592605
Federal State Born: Thuringia	-0.3234997	0.3101496	0.2969941
Interaction: Party Position * Outcome	0.0530673	0.1414999	0.7076559

Table OA.11: Predicted Reputational Cost for Issue Pooled Analysis, DV = Trust – Table Supporting Figure 3 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.0820668	0.3216135	0.0007707
Party Position: Steadfast	0.3129812	0.0702774	0.0000086
Outcome: Coalition Talks Continued	-0.0414426	0.0668036	0.5350368
In-Party: FDP	0.1332095	0.0768603	0.0831121
In-Party: Greens	0.2094199	0.0862255	0.0151745
In-Party: SPD	0.1440824	0.0741600	0.0520705
factor(partner)1	-0.2036029	0.0487173	0.0000296
PID strength for In-Party	1.0932036	0.0257512	0.0000000
factor(issue)TopTax	0.0344904	0.0495715	0.4865938
Ideological Position	0.0418033	0.0155366	0.0071473
Issue Preference: Speed Limit	0.1191307	0.0537037	0.0265643
Issue Preference: TopTax	-0.1481376	0.0535919	0.0057206
Issue Importance: TopTax	0.0181673	0.0071199	0.0107423
Urbanization: Countryside	-0.4109813	0.3814649	0.2813468
Urbanization: Middlesized City	0.0320953	0.0726942	0.6588554
Urbanization: Unknown	-1.8640896	0.9974678	0.0616866
Urbanization: Rural Village	-0.0257646	0.0794363	0.7456878
Urbanization: Suburb	-0.5620713	0.0858700	0.0000000
Employment Status: Full-time employed	0.4559144	0.2726955	0.0945896
Employment Status: Part-time employed	0.7404411	0.2790682	0.0079886
Employment Status: Marginally employed	-0.2628135	0.2922204	0.3684859
Employment Status: In School	0.4379179	0.3815407	0.2511035
Employment Status: Studing	0.3968585	0.2871116	0.1669378
Employment Status: Re-schooling	0.1856853	0.5754187	0.7469344
Employment Status: Currently unemployed	0.4850407	0.2963534	0.1017358

Employment Status: Currently Reduced Hourse of Work	0.4125224	0.8971969	0.6456801
Employment Status: Volunteer	0.5827364	0.2801571	0.0375562
Employment Status: Parental Leave	-0.1731603	0.3071722	0.5729591
Employment Status: Housewife/Househusband or else	0.6732800	0.2788084	0.0157656
Federal State: Bavaria	0.2069533	0.1389021	0.1362869
Federal State: Berlin	-0.3034912	0.1807055	0.0931002
Federal State: Brandenburg	-0.4001970	0.2023528	0.0479970
Federal State: Bremen	0.2059568	0.3801746	0.5880119
Federal State: Hamburg	0.5523654	0.2191611	0.0117440
Federal State: Hessen	-0.0655553	0.1671406	0.6949093
Federal State: Lower Saxony	-0.2146995	0.2551212	0.4000619
Federal State: Mecklenburg-Western Pomerania	0.3151042	0.1635325	0.0540348
Federal State: Unknown	0.5952035	1.6317196	0.7152928
Federal State: North Rhine-Westphalia	0.1638581	0.1449868	0.2584454
Federal State: Rhineland-Palatinate	0.3010004	0.1876935	0.1088266
Federal State: Saarland	-0.5123823	0.3427121	0.1349355
Federal State: Saxony	0.2674889	0.1855316	0.1494165
Federal State: Saxony-Anholt	0.0722436	0.2441379	0.7673047
Federal State: Schleswig-Holstein	0.1159249	0.1926170	0.5472979
Federal State: Thuringia	0.1129178	0.2558220	0.6589419
Federal State Born: Bavaria	-0.2876312	0.1442088	0.0461284
Federal State Born: Berlin	0.6237979	0.1872227	0.0008669
Federal State Born: Brandenburg	0.4350140	0.2051402	0.0339908
Federal State Born: Bremen	-0.0951032	0.3443548	0.7824189
Federal State Born: Hamburg	0.4801519	0.2162289	0.0264098
Federal State Born: Hessen	-0.0461130	0.1768357	0.7942791
Federal State Born: Lower Saxony	0.4314419	0.2342505	0.0655444
Federal State Born: Mecklenburg-Western Pomerania	-0.1785684	0.1716013	0.2980947
Federal State Born: Unknown	-0.1639948	0.9999397	0.8697319
Federal State Born: North Rhine-Westphalia	0.0368405	0.1491684	0.8049364
Not Born in Germany	0.0582432	0.1754842	0.7399741
Federal State Born: Rhineland-Palatinate	-0.2375497	0.1908598	0.2133069
Federal State Born: Saarland	0.8950949	0.3571071	0.0122137
Federal State Born: Saxony	-0.0134579	0.1740336	0.9383638
Federal State Born: Saxony-Anholt	0.3017551	0.2133471	0.1572902
Federal State Born: Schleswig-Holstein	0.1117437	0.2031967	0.5823848
Federal State Born: Thuringia	-0.2136239	0.2302454	0.3535362

Interaction: Party Position * Outcome	-0.1191668	0.0983880	0.2258600
---------------------------------------	------------	-----------	-----------

Table OA.12: Predicted Reputational Cost for TopTax, DV = Credibility – Table Supporting Figure 3 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	2.9909327	0.4709859	0.0000000
Party Position: Steadfast	-0.5520086	0.1029536	0.0000001
Outcome: Coalition Talks Continued	-0.3729408	0.1069345	0.0004932
In-Party: FDP	0.1655399	0.1080710	0.1256663
In-Party: Greens	0.1488861	0.1233934	0.2276660
In-Party: SPD	0.0205307	0.1053350	0.8454753
PID strength for In-Party	0.8366915	0.0373952	0.0000000
factor(partner)1	-0.1339131	0.0714856	0.0611088
Ideological Position	-0.0085376	0.0229109	0.7094373
Issue Preference: Speed Limit	0.1365473	0.0779843	0.0800372
Issue Preference: TopTax	-0.0266072	0.0771507	0.7302100
Issue Importance: TopTax	0.0009110	0.0101954	0.9288036
Urbanization: Countryside	-0.5187492	0.5734989	0.3657723
Urbanization: Middlesized City	0.0165885	0.1036826	0.8728953
Urbanization: Unknown	-2.3740656	1.7995282	0.1871616
Urbanization: Rural Village	-0.1154348	0.1131738	0.3078067
Urbanization: Suburb	-0.1614536	0.1275592	0.2056962
Employment Status: Full-time employed	0.2076275	0.3973580	0.6013402
Employment Status: Part-time employed	0.0609430	0.4071980	0.8810378
Employment Status: Marginally employed	-0.3570420	0.4357565	0.4126341
Employment Status: In School	0.7712549	0.5444378	0.1566833
Employment Status: Studing	-0.1989209	0.4175529	0.6338203
Employment Status: Re-schooling	0.6080194	0.8075781	0.4515634
Employment Status: Currently unemployed	-0.2454086	0.4307106	0.5688648
Employment Status: Currently Reduced	1.1361535	1.2879030	0.3777415
House of Work			
Employment Status: Volunteer	0.0069625	0.4083851	0.9863985
Employment Status: Parental Leave	0.2925712	0.4518490	0.5173508
Employment Status:	0.5814791	0.4054955	0.1516594
Housewife/Househusband or else			
Federal State: Bavaria	-0.4877016	0.2182644	0.0255139
Federal State: Berlin	-0.0442943	0.2844319	0.8762552
Federal State: Brandenburg	-0.4157169	0.3035568	0.1709320
Federal State: Bremen	-0.9353300	0.5391597	0.0828625
Federal State: Hamburg	-0.5652536	0.3357446	0.0923484
Federal State: Hessen	-0.4420048	0.2480836	0.0748855

Federal State: Lower Saxony	-0.6509478	0.3828460	0.0891627
Federal State: Mecklenburg-Western Pomerania	0.2161423	0.2425263	0.3728747
Federal State: Unknown	-0.6063868	1.7942810	0.7354164
Federal State: North Rhine-Westphalia	-0.1330443	0.2173799	0.5405522
Federal State: Rhineland-Palatinate	0.0055416	0.2928083	0.9849014
Federal State: Saarland	-0.2804518	0.5244328	0.5928405
Federal State: Saxony	-0.4806351	0.2859784	0.0929132
Federal State: Saxony-Anholt	-0.2110145	0.3601191	0.5579404
Federal State: Schleswig-Holstein	0.0836308	0.2851155	0.7692924
Federal State: Thuringia	0.0093917	0.3819331	0.9803833
Federal State Born: Bavaria	0.4033914	0.2264342	0.0749151
Federal State Born: Berlin	0.1789728	0.2840017	0.5286151
Federal State Born: Brandenburg	0.2605171	0.3050893	0.3932144
Federal State Born: Bremen	0.5940321	0.5204235	0.2537621
Federal State Born: Hamburg	0.3953541	0.3253083	0.2243226
Federal State Born: Hessen	0.5565650	0.2605353	0.0327268
Federal State Born: Lower Saxony	0.3156690	0.3578995	0.3778327
Federal State Born: Mecklenburg-Western Pomerania	0.0040737	0.2527280	0.9871405
Federal State Born: Unknown	-0.0844177	1.1744108	0.9427006
Federal State Born: North Rhine-Westphalia	0.2391442	0.2197118	0.2764708
Not Born in Germany	0.2717597	0.2547841	0.2862109
Federal State Born: Rhineland-Palatinate	0.0566817	0.2953214	0.8478061
Federal State Born: Saarland	0.4753183	0.5446814	0.3829095
Federal State Born: Saxony	0.7653908	0.2712049	0.0047957
Federal State Born: Saxony-Anholt	0.3803113	0.3185270	0.2325681
Federal State Born: Schleswig-Holstein	0.1952998	0.2977779	0.5119575
Federal State Born: Thuringia	-0.2694120	0.3538475	0.4464802
Interaction: Party Position * Outcome	0.1977329	0.1430081	0.1668512

Table OA.13: Predicted Reputational Cost for Speed Limit, DV = Credibility – Table Supporting Figure 3 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.6583290	0.4637814	0.0003537
Party Position: Steadfast	-0.2467000	0.1024447	0.0160818
Outcome: Coalition Talks Continued	-0.0248940	0.1057456	0.8139001
In-Party: FDP	0.0739827	0.1159162	0.5233538
In-Party: Greens	0.3978428	0.1285835	0.0019888

In-Party: SPD	0.0780661	0.1120330	0.4859617
PID strength for In-Party	0.8899391	0.0374635	0.0000000
factor(partner)1	-0.2938322	0.0699464	0.0000272
Ideological Position	0.0706975	0.0226643	0.0018262
Issue Preference: Speed Limit	0.1133720	0.0788524	0.1505800
Issue Preference: TopTax	-0.0707887	0.0796985	0.3744860
Issue Importance: TopTax	0.0180911	0.0103871	0.0816451
Urbanization: Countryside	-0.5230797	0.5309903	0.3246364
Urbanization: Middlesized City	0.0627560	0.1066104	0.5561323
Urbanization: Unknown	-1.9441484	1.2432166	0.1179465
Urbanization: Rural Village	-0.1971518	0.1160624	0.0894630
Urbanization: Suburb	-0.6140475	0.1230548	0.0000006
Employment Status: Full-time employed	0.5911405	0.3905483	0.1302060
Employment Status: Part-time employed	1.0958843	0.3995949	0.0061261
Employment Status: Marginally employed	-0.0820494	0.4146494	0.8431523
Employment Status: In School	0.3478069	0.5570956	0.5324537
Employment Status: Studing	0.6895055	0.4119126	0.0942300
Employment Status: Re-schooling	0.1787378	0.8542879	0.8342843
Employment Status: Currently unemployed	0.5689602	0.4247411	0.1804730
Employment Status: Currently Reduced	-0.0714153	1.2979240	0.9561232
Hourse of Work			
Employment Status: Volunteer	0.5150223	0.4006809	0.1987420
Employment Status: Parental Leave	-0.0572808	0.4428846	0.8970988
Employment Status:	0.4920364	0.4005136	0.2193302
Housewife/Househusband or else			
Federal State: Bavaria	0.3746174	0.1925988	0.0518405
Federal State: Berlin	-0.7219169	0.2545020	0.0045840
Federal State: Brandenburg	-0.8185107	0.2885405	0.0045819
Federal State: Bremen	1.5040472	0.5606414	0.0073340
Federal State: Hamburg	0.9144950	0.3077102	0.0029778
Federal State: Hessen	0.4843706	0.2389621	0.0427343
Federal State: Lower Saxony	0.4883092	0.3595003	0.1744491
Federal State: Mecklenburg-Western Pomerania	0.2767663	0.2342326	0.2374434
Federal State: North Rhine-Westphalia	0.2288989	0.2055249	0.2654661
Federal State: Rhineland-Palatinate	0.4160993	0.2557576	0.1038351
Federal State: Saarland	-0.6620378	0.4723292	0.1611028
Federal State: Saxony	0.4860548	0.2592905	0.0609302
Federal State: Saxony-Anholt	-0.1732234	0.3500033	0.6206855
Federal State: Schleswig-Holstein	0.1757163	0.2779807	0.5273483
Federal State: Thuringia	0.4835206	0.3642444	0.1844354
Federal State Born: Bavaria	-0.4730508	0.1967350	0.0162417
Federal State Born: Berlin	0.9654190	0.2651378	0.0002750

Federal State Born: Brandenburg	1.5036913	0.2947855	0.0000004
Federal State Born: Bremen	-0.9903476	0.4762722	0.0376498
Federal State Born: Hamburg	0.2466873	0.3054151	0.4193071
Federal State Born: Hessen	-0.3219455	0.2520944	0.2016509
Federal State Born: Lower Saxony	0.4919347	0.3225991	0.1273645
Federal State Born: Mecklenburg-Western Pomerania	-0.1908694	0.2445950	0.4352342
Federal State Born: Unknown	2.0145329	2.1558056	0.3501214
Federal State Born: North Rhine-Westphalia	-0.0236517	0.2122054	0.9112601
Not Born in Germany	-0.3069794	0.2529118	0.2249067
Federal State Born: Rhineland-Palatinate	-0.3108540	0.2596770	0.2313501
Federal State Born: Saarland	1.0973600	0.4919700	0.0257695
Federal State Born: Saxony	-0.2156251	0.2431825	0.3753070
Federal State Born: Saxony-Anholt	0.3127719	0.3009575	0.2987517
Federal State Born: Schleswig-Holstein	0.4160093	0.2996694	0.1651490
Federal State Born: Thuringia	-0.3580051	0.3157953	0.2570078
Interaction: Party Position * Outcome	-0.1381162	0.1440756	0.3378028

Table OA.14: Predicted Reputational Cost for Issue Pooled Analysis, DV = Credibility –  
Table Supporting Figure 3 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.6684843	0.3300711	0.0000004
Party Position: Steadfast	0.3827609	0.0721255	0.0000001
Outcome: Coalition Talks Continued	-0.1306700	0.0685603	0.0566997
In-Party: FDP	0.1138999	0.0788815	0.1487984
In-Party: Greens	0.3695840	0.0884930	0.0000299
In-Party: SPD	0.1189788	0.0761102	0.1180375
factor(partner)1	-0.2174036	0.0499984	0.0000139
PID strength for In-Party	0.8597165	0.0264284	0.0000000
factor(issue)TopTax	0.0451235	0.0508751	0.3751357
Ideological Position	0.0487641	0.0159452	0.0022343
Issue Preference: Speed Limit	0.1588407	0.0551159	0.0039636
Issue Preference: TopTax	-0.1097690	0.0550013	0.0459969
Issue Importance: TopTax	0.0088593	0.0073072	0.2253925
Urbanization: Countryside	-0.5383594	0.3914964	0.1691315
Urbanization: Middlesized City	0.0670128	0.0746058	0.3690947
Urbanization: Unknown	-2.1556738	1.0236986	0.0352575
Urbanization: Rural Village	-0.1409455	0.0815252	0.0838756
Urbanization: Suburb	-0.4444460	0.0881281	0.0000005
Employment Status: Full-time employed	0.4633916	0.2798667	0.0978127

Employment Status: Part-time employed	0.7228094	0.2864070	0.0116327
Employment Status: Marginally employed	-0.2865340	0.2999050	0.3393984
Employment Status: In School	0.6461792	0.3915742	0.0989422
Employment Status: Studing	0.3279687	0.2946619	0.2657295
Employment Status: Re-schooling	0.5288180	0.5905507	0.3705668
Employment Status: Currently unemployed	0.2281010	0.3041467	0.4532960
Employment Status: Currently Reduced Hourse of Work	0.5878064	0.9207908	0.5232515
Employment Status: Volunteer	0.3413075	0.2875245	0.2352433
Employment Status: Parental Leave	0.0696648	0.3152500	0.8251118
Employment Status: Housewife/Househusband or else	0.6486314	0.2861404	0.0234290
Federal State: Bavaria	0.1108062	0.1425549	0.4370136
Federal State: Berlin	-0.5528310	0.1854575	0.0028832
Federal State: Brandenburg	-0.6697158	0.2076742	0.0012658
Federal State: Bremen	0.2784651	0.3901722	0.4754361
Federal State: Hamburg	0.4929924	0.2249245	0.0284236
Federal State: Hessen	0.0588308	0.1715360	0.7316347
Federal State: Lower Saxony	-0.0735465	0.2618303	0.7787997
Federal State: Mecklenburg-Western Pomerania	0.3425594	0.1678329	0.0412784
Federal State: Unknown	-0.1047000	1.6746295	0.9501494
Federal State: North Rhine-Westphalia	0.1225614	0.1487996	0.4101545
Federal State: Rhineland-Palatinate	0.3042610	0.1926293	0.1142601
Federal State: Saarland	-0.4840746	0.3517246	0.1687734
Federal State: Saxony	0.2266442	0.1904106	0.2339692
Federal State: Saxony-Anholt	-0.0978850	0.2505581	0.6960538
Federal State: Schleswig-Holstein	0.1347602	0.1976823	0.4954493
Federal State: Thuringia	0.3033515	0.2625495	0.2479606
Federal State Born: Bavaria	-0.1655288	0.1480011	0.2634194
Federal State Born: Berlin	0.7421990	0.1921462	0.0001131
Federal State Born: Brandenburg	0.9698304	0.2105348	0.0000042
Federal State Born: Bremen	-0.2838068	0.3534104	0.4219703
Federal State Born: Hamburg	0.5025900	0.2219152	0.0235544
Federal State Born: Hessen	0.0461385	0.1814860	0.7993276
Federal State Born: Lower Saxony	0.3694423	0.2404107	0.1244058
Federal State Born: Mecklenburg-Western Pomerania	-0.1633143	0.1761140	0.3537894
Federal State Born: Unknown	0.1439200	1.0262355	0.8884735
Federal State Born: North Rhine-Westphalia	0.0964756	0.1530911	0.5285933
Not Born in Germany	-0.0288431	0.1800990	0.8727660

Federal State Born: Rhineland-Palatinate	-0.1534006	0.1958789	0.4335698
Federal State Born: Saarland	0.8288965	0.3664980	0.0237465
Federal State Born: Saxony	0.0584264	0.1786103	0.7435888
Federal State Born: Saxony-Anholt	0.3063462	0.2189576	0.1618208
Federal State Born: Schleswig-Holstein	0.2862442	0.2085402	0.1699151
Federal State Born: Thuringia	-0.3320966	0.2363002	0.1599434
Interaction: Party Position * Outcome	-0.0367800	0.1009754	0.7156839

*Hypothesis 4 (Figure 4)*

Table OA.15: Heterogeneous Treatment Effect: Principledness (1) for TopTax, DV = Trust – Table Supporting Figure 4 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.7871893	0.4567059	0.0000927
Outcome: Coalition Talks Continued	0.2687569	0.0689991	0.0000999
Party Position: Steadfast	0.1313102	0.1243513	0.2910557
Principledness (1)	-0.0889235	0.0271490	0.0010651
In-Party: FDP	0.1295948	0.1045860	0.2153803
In-Party: Greens	0.0421888	0.1192766	0.7235802
In-Party: SPD	0.0927642	0.1018924	0.3626647
PID strength for In-Party	1.0629313	0.0361585	0.0000000
factor(partner)1	-0.1739139	0.0691787	0.0119806
Ideological Position	-0.0068864	0.0221934	0.7563578
Issue Preference: Speed Limit	0.0998582	0.0754473	0.1857361
Issue Preference: TopTax	0.0220815	0.0746447	0.7673837
Issue Importance: TopTax	-0.0031558	0.0098652	0.7490702
Urbanization: Countryside	-0.2261618	0.5545490	0.6834225
Urbanization: Middlesized City	-0.0250480	0.1002295	0.8026742
Urbanization: Unknown	-2.5687739	1.7410500	0.1401873
Urbanization: Rural Village	-0.1428816	0.1093850	0.1915582
Urbanization: Suburb	-0.2183722	0.1233473	0.0767471
Employment Status: Full-time employed	0.3165555	0.3842182	0.4100533
Employment Status: Part-time employed	0.2808746	0.3936105	0.4755296
Employment Status: Marginally employed	0.1263150	0.4211361	0.7642410
Employment Status: In School	0.5010396	0.5265491	0.3413868
Employment Status: Studing	0.1095875	0.4036523	0.7860298
Employment Status: Re-schooling	-0.1223087	0.7809132	0.8755510
Employment Status: Currently unemployed	0.2244614	0.4164524	0.5899307
Employment Status: Currently Reduced Hourse of Work	1.1509396	1.2449636	0.3552997
Employment Status: Volunteer	0.3838847	0.3949029	0.3310661



Employment Status: Parental Leave	0.5503749	0.4368582	0.2078052
Employment Status:	0.7234459	0.3918596	0.0649465
Housewife/Househusband or else			
Federal State: Bavaria	-0.4247500	0.2110315	0.0442165
Federal State: Berlin	-0.2748333	0.2750955	0.3178386
Federal State: Brandenburg	-0.5697016	0.2932732	0.0521462
Federal State: Bremen	-0.5236888	0.5212824	0.3151486
Federal State: Hamburg	-0.7155059	0.3247480	0.0276386
Federal State: Hessen	-0.5368516	0.2398309	0.0252515
Federal State: Lower Saxony	-0.7977276	0.3701912	0.0312347
Federal State: Mecklenburg-Western Pomerania	0.0958361	0.2345455	0.6828548
Federal State: Unknown	0.1905891	1.7351526	0.9125424
Federal State: North Rhine-Westphalia	-0.2942393	0.2101600	0.1615769
Federal State: Rhineland-Palatinate	-0.2139026	0.2831003	0.4499550
Federal State: Saarland	-0.6400719	0.5073750	0.2071968
Federal State: Saxony	-0.2796266	0.2764609	0.3118682
Federal State: Saxony-Anholt	-0.2669594	0.3480767	0.4431578
Federal State: Schleswig-Holstein	-0.1433819	0.2759050	0.6033193
Federal State: Thuringia	-0.1950256	0.3693492	0.5975142
Federal State Born: Bavaria	0.3410799	0.2189020	0.1192873
Federal State Born: Berlin	0.4440702	0.2746023	0.1059351
Federal State Born: Brandenburg	0.4742445	0.2948104	0.1077815
Federal State Born: Bremen	0.6074538	0.5032174	0.2274569
Federal State Born: Hamburg	0.4640813	0.3145642	0.1402146
Federal State Born: Hessen	0.5165243	0.2517485	0.0402658
Federal State Born: Lower Saxony	0.4630294	0.3460913	0.1810187
Federal State Born: Mecklenburg-Western Pomerania	0.1146309	0.2443459	0.6390022
Federal State Born: Unknown	-0.1171367	1.1350547	0.9178106
Federal State Born: North Rhine-Westphalia	0.2898410	0.2124274	0.1725189
Not Born in Germany	0.3158027	0.2463664	0.1999800
Federal State Born: Rhineland-Palatinate	0.1798715	0.2855368	0.5287724
Federal State Born: Saarland	0.9140807	0.5269513	0.0828861
Federal State Born: Saxony	0.4142838	0.2620470	0.1139761
Federal State Born: Saxony-Anholt	0.6049880	0.3077518	0.0493942
Federal State Born: Schleswig-Holstein	0.2851541	0.2879510	0.3220998
Federal State Born: Thuringia	-0.0371044	0.3420976	0.9136356
Interaction: Outcome * Principledness (1)	0.0682662	0.0417548	0.1021500

Table OA.16: Heterogeneous Treatment Effect: Principledness (1) for Speed Limit, DV = Trust – Table Supporting Figure 4 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.1104081	0.4588190	0.0155609
Outcome: Coalition Talks Continued	0.0032805	0.0721899	0.9637571
Party Position: Steadfast	-0.0453285	0.1202747	0.7062875
Principledness (1)	-0.1162781	0.0288763	0.0000577
In-Party: FDP	0.1620806	0.1136494	0.1539083
In-Party: Greens	0.2388373	0.1260318	0.0581607
In-Party: SPD	0.0918030	0.1098452	0.4033486
PID strength for In-Party	1.1161375	0.0366889	0.0000000
factor(partner)1	-0.2346480	0.0684808	0.0006179
Ideological Position	0.0563892	0.0222062	0.0111453
Issue Preference: Speed Limit	0.1243755	0.0772733	0.1075786
Issue Preference: TopTax	-0.2103937	0.0781161	0.0071049
Issue Importance: TopTax	0.0341822	0.0101883	0.0008013
Urbanization: Countryside	-0.4570806	0.5204716	0.3798881
Urbanization: Middlesized City	0.0912964	0.1045015	0.3823709
Urbanization: Unknown	-1.3293842	1.2186544	0.2754025
Urbanization: Rural Village	0.0754363	0.1137383	0.5072137
Urbanization: Suburb	-0.6885717	0.1206117	0.0000000
Employment Status: Full-time employed	0.4854831	0.3829831	0.2050056
Employment Status: Part-time employed	0.9447024	0.3918680	0.0159661
Employment Status: Marginally employed	-0.2772887	0.4068876	0.4956046
Employment Status: In School	0.2073559	0.5467777	0.7045364
Employment Status: Studing	0.5412404	0.4041449	0.1805779
Employment Status: Re-schooling	0.3197276	0.8377214	0.7027323
Employment Status: Currently unemployed	0.6231357	0.4164226	0.1346318
Employment Status: Currently Reduced Hourse of Work	-0.4899909	1.2723199	0.7001729
Employment Status: Volunteer	0.6849777	0.3927458	0.0812269
Employment Status: Parental Leave	-0.6653925	0.4341613	0.1254593
Employment Status: Housewife/Househusband or else	0.4935751	0.3926484	0.2088160
Federal State: Bavaria	0.4588015	0.1888881	0.0151882
Federal State: Berlin	-0.3304114	0.2499762	0.1863237
Federal State: Brandenburg	-0.4213348	0.2823831	0.1357642
Federal State: Bremen	0.8593337	0.5496257	0.1180208
Federal State: Hamburg	1.0112099	0.3016554	0.0008095
Federal State: Hessen	0.2357312	0.2342659	0.3143570
Federal State: Lower Saxony	0.2428641	0.3523788	0.4907311

Federal State: Mecklenburg-Western Pomerania	0.2447325	0.2296676	0.2866747
Federal State: North Rhine-Westphalia	0.3510403	0.2014584	0.0815026
Federal State: Rhineland-Palatinate	0.5302089	0.2510323	0.0347417
Federal State: Saarland	-0.4984228	0.4629616	0.2817289
Federal State: Saxony	0.3522276	0.2542394	0.1660062
Federal State: Saxony-Anholt	0.1342626	0.3430221	0.6955154
Federal State: Schleswig-Holstein	0.2479375	0.2725622	0.3630622
Federal State: Thuringia	0.2294951	0.3570390	0.5204100
Federal State Born: Bavaria	-0.6089039	0.1926168	0.0015834
Federal State Born: Berlin	0.6638127	0.2603875	0.0108320
Federal State Born: Brandenburg	0.4587323	0.2888132	0.1122934
Federal State Born: Bremen	-0.6602886	0.4668984	0.1573844
Federal State Born: Hamburg	0.2225228	0.2992287	0.4571314
Federal State Born: Hessen	-0.3493387	0.2470538	0.1574382
Federal State Born: Lower Saxony	0.5657073	0.3163666	0.0738332
Federal State Born: Mecklenburg-Western Pomerania	-0.2448106	0.2397368	0.3072415
Federal State Born: Unknown	1.8390811	2.1127592	0.3841017
Federal State Born: North Rhine-Westphalia	-0.1213070	0.2080083	0.5598042
Not Born in Germany	-0.0921192	0.2478949	0.7102069
Federal State Born: Rhineland-Palatinate	-0.5403811	0.2546485	0.0338965
Federal State Born: Saarland	0.9388995	0.4822055	0.0515969
Federal State Born: Saxony	-0.0267983	0.2391357	0.9107791
Federal State Born: Saxony-Anholt	0.1345032	0.2950634	0.6485274
Federal State Born: Schleswig-Holstein	0.1572768	0.2938998	0.5925860
Federal State Born: Thuringia	-0.2920586	0.3097240	0.3457591
Interaction: Outcome * Principledness (1)	0.1342411	0.0418199	0.0013385

Table OA.17: Heterogeneous Treatment Effect: Principledness (1) for Issue Pooled Analysis, DV = Trust – Table Supporting Figure 4 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.2600226	0.3252728	0.0001081
Outcome: Coalition Talks Continued	0.0940661	0.0496813	0.0583444
Party Position: Steadfast	0.0201114	0.0866280	0.8164211
Principledness (1)	-0.0996635	0.0197525	0.0000005
In-Party: FDP	0.1365039	0.0767406	0.0753178
In-Party: Greens	0.2078212	0.0860751	0.0157842
In-Party: SPD	0.1383919	0.0740888	0.0618123
PID strength for In-Party	1.0961338	0.0257021	0.0000000

factor(partner)1	-0.2031717	0.0486477	0.0000300
factor(issue)TopTax	0.0397592	0.0495092	0.4219623
Ideological Position	0.0406107	0.0155197	0.0088956
Issue Preference: Speed Limit	0.1196194	0.0536253	0.0257336
Issue Preference: TopTax	-0.1422794	0.0535248	0.0078727
Issue Importance: TopTax	0.0164651	0.0071156	0.0206968
Urbanization: Countryside	-0.4239643	0.3809056	0.2657257
Urbanization: Middlesized City	0.0332354	0.0725937	0.6470896
Urbanization: Unknown	-1.8298769	0.9959669	0.0662071
Urbanization: Rural Village	-0.0327046	0.0792873	0.6799977
Urbanization: Suburb	-0.5714278	0.0857494	0.0000000
Employment Status: Full-time employed	0.4300281	0.2723382	0.1143732
Employment Status: Part-time employed	0.7187255	0.2786805	0.0099267
Employment Status: Marginally employed	-0.2808199	0.2918415	0.3359630
Employment Status: In School	0.3863795	0.3811892	0.3107986
Employment Status: Studing	0.3645274	0.2868475	0.2038373
Employment Status: Re-schooling	0.1459343	0.5745697	0.7995111
Employment Status: Currently unemployed	0.4548896	0.2960077	0.1243970
Employment Status: Currently Reduced	0.3969448	0.8957869	0.6576888
Hourse of Work			
Employment Status: Volunteer	0.5885998	0.2797335	0.0353990
Employment Status: Parental Leave	-0.2196429	0.3068221	0.4740975
Employment Status:	0.6644761	0.2783725	0.0170110
Housewife/Househusband or else			
Federal State: Bavaria	0.2225576	0.1387443	0.1087375
Federal State: Berlin	-0.2584450	0.1805198	0.1522797
Federal State: Brandenburg	-0.3616944	0.2021200	0.0735742
Federal State: Bremen	0.2317815	0.3796597	0.5415504
Federal State: Hamburg	0.5285816	0.2188826	0.0157629
Federal State: Hessen	-0.0598639	0.1668775	0.7198077
Federal State: Lower Saxony	-0.2117985	0.2547281	0.4057351
Federal State: Mecklenburg-Western Pomerania	0.3393369	0.1633632	0.0378177
Federal State: Unknown	0.5891833	1.6291052	0.7176158
Federal State: North Rhine-Westphalia	0.1667590	0.1447515	0.2493427
Federal State: Rhineland-Palatinate	0.3329584	0.1875058	0.0758191
Federal State: Saarland	-0.4676545	0.3422750	0.1718820
Federal State: Saxony	0.2397293	0.1852596	0.1956990
Federal State: Saxony-Anholt	0.0721811	0.2437633	0.7671532
Federal State: Schleswig-Holstein	0.1080796	0.1923237	0.5741551
Federal State: Thuringia	0.1241781	0.2554429	0.6268901
Federal State Born: Bavaria	-0.2922027	0.1439756	0.0424397

Federal State Born: Berlin	0.5897949	0.1870407	0.0016207
Federal State Born: Brandenburg	0.4325921	0.2048211	0.0347153
Federal State Born: Bremen	-0.1243082	0.3438831	0.7177479
Federal State Born: Hamburg	0.5004865	0.2158755	0.0204542
Federal State Born: Hessen	-0.0574413	0.1765787	0.7449619
Federal State Born: Lower Saxony	0.4654971	0.2339980	0.0467021
Federal State Born: Mecklenburg-Western Pomerania	-0.1834883	0.1713439	0.2842589
Federal State Born: Unknown	-0.1665813	0.9983951	0.8674933
Federal State Born: North Rhine-Westphalia	0.0308035	0.1489501	0.8361686
Not Born in Germany	0.0591350	0.1752166	0.7357519
Federal State Born: Rhineland-Palatinate	-0.2523117	0.1905901	0.1855950
Federal State Born: Saarland	0.8809074	0.3566045	0.0135234
Federal State Born: Saxony	0.0454977	0.1740014	0.7937304
Federal State Born: Saxony-Anholt	0.3103379	0.2130678	0.1452903
Federal State Born: Schleswig-Holstein	0.1204189	0.2030285	0.5531233
Federal State Born: Thuringia	-0.1968047	0.2299314	0.3920650
Interaction: Outcome * Principledness (1)	0.1003731	0.0294998	0.0006712

Table OA.18: Heterogeneous Treatment Effect: Principledness (1) for TopTax, DV = Credibility – Table Supporting Figure 4 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	2.5725603	0.4711843	0.0000001
Outcome: Coalition Talks Continued	0.2752758	0.0711865	0.0001121
Party Position: Steadfast	0.1784315	0.1282934	0.1643691
Principledness (1)	-0.1284675	0.0280097	0.0000047
In-Party: FDP	0.1523271	0.1079016	0.1581175
In-Party: Greens	0.1400585	0.1230579	0.2551321
In-Party: SPD	0.0126745	0.1051225	0.9040390
PID strength for In-Party	0.8341823	0.0373048	0.0000000
factor(partner)1	-0.1326781	0.0713718	0.0631121
Ideological Position	-0.0135301	0.0228970	0.5546176
Issue Preference: Speed Limit	0.1465064	0.0778391	0.0598930
Issue Preference: TopTax	-0.0190281	0.0770111	0.8048584
Issue Importance: TopTax	-0.0015396	0.0101780	0.8797712
Urbanization: Countryside	-0.5666879	0.5721294	0.3220011
Urbanization: Middlesized City	0.0204689	0.1034070	0.8430988
Urbanization: Unknown	-2.0512876	1.7962447	0.2535348
Urbanization: Rural Village	-0.1276583	0.1128528	0.2580483
Urbanization: Suburb	-0.1696530	0.1272577	0.1825677

Employment Status: Full-time employed	0.1812935	0.3963987	0.6474459
Employment Status: Part-time employed	0.0496461	0.4060888	0.9027043
Employment Status: Marginally employed	-0.3481432	0.4344870	0.4230253
Employment Status: In School	0.7136262	0.5432417	0.1890490
Employment Status: Studing	-0.2387820	0.4164489	0.5664253
Employment Status: Re-schooling	0.6512250	0.8056697	0.4189693
Employment Status: Currently unemployed	-0.2832500	0.4296548	0.5097770
Employment Status: Currently Reduced Hourse of Work	1.1325070	1.2844314	0.3779874
Employment Status: Volunteer	0.0302472	0.4074221	0.9408231
Employment Status: Parental Leave	0.2587996	0.4507075	0.5658629
Employment Status: Housewife/Househusband or else	0.5686726	0.4042823	0.1596250
Federal State: Bavaria	-0.4877796	0.2177217	0.0251264
Federal State: Berlin	-0.0792002	0.2838166	0.7802191
Federal State: Brandenburg	-0.4165993	0.3025705	0.1686384
Federal State: Bremen	-0.9236379	0.5378081	0.0859893
Federal State: Hamburg	-0.6106718	0.3350431	0.0684361
Federal State: Hessen	-0.4508005	0.2474340	0.0685521
Federal State: Lower Saxony	-0.6285404	0.3819270	0.0999104
Federal State: Mecklenburg-Western Pomerania	0.2414165	0.2419810	0.3185074
Federal State: Unknown	-0.7587288	1.7901604	0.6717128
Federal State: North Rhine-Westphalia	-0.1497285	0.2168225	0.4898874
Federal State: Rhineland-Palatinate	0.0162787	0.2920751	0.9555563
Federal State: Saarland	-0.2141726	0.5234598	0.6824551
Federal State: Saxony	-0.4773713	0.2852253	0.0942828
Federal State: Saxony-Anholt	-0.2174535	0.3591114	0.5448634
Federal State: Schleswig-Holstein	0.0348988	0.2846517	0.9024293
Federal State: Thuringia	0.0422599	0.3810583	0.9117008
Federal State Born: Bavaria	0.4135702	0.2258416	0.0671466
Federal State Born: Berlin	0.2002669	0.2833077	0.4796814
Federal State Born: Brandenburg	0.2728112	0.3041565	0.3698085
Federal State Born: Bremen	0.5618431	0.5191704	0.2792382
Federal State Born: Hamburg	0.4184598	0.3245365	0.1973386
Federal State Born: Hessen	0.5727167	0.2597294	0.0275130
Federal State Born: Lower Saxony	0.3630787	0.3570631	0.3092938
Federal State Born: Mecklenburg-Western Pomerania	0.0046967	0.2520922	0.9851365
Federal State Born: Unknown	-0.0549473	1.1710381	0.9625781
Federal State Born: North Rhine-Westphalia	0.2478255	0.2191618	0.2582191

Not Born in Germany	0.2778696	0.2541767	0.2743722
Federal State Born: Rhineland-Palatinate	0.0591043	0.2945888	0.8409966
Federal State Born: Saarland	0.4242116	0.5436567	0.4352692
Federal State Born: Saxony	0.7834127	0.2703544	0.0037813
Federal State Born: Saxony-Anholt	0.4136943	0.3175081	0.1926776
Federal State Born: Schleswig-Holstein	0.2481507	0.2970796	0.4036035
Federal State Born: Thuringia	-0.2708641	0.3529428	0.4428669
Interaction: Outcome * Principledness (1)	0.1172219	0.0430785	0.0065371

Table OA.19: Heterogeneous Treatment Effect: Principledness (1) for Speed Limit, DV = Credibility – Table Supporting Figure 4 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.5808614	0.4664429	0.0007081
Outcome: Coalition Talks Continued	0.0861439	0.0733894	0.2405519
Party Position: Steadfast	-0.1471079	0.1222732	0.2290093
Principledness (1)	-0.1506956	0.0293562	0.0000003
In-Party: FDP	0.0895284	0.1155379	0.4384567
In-Party: Greens	0.4030152	0.1281260	0.0016710
In-Party: SPD	0.0778653	0.1116704	0.4856717
PID strength for In-Party	0.8956148	0.0372985	0.0000000
factor(partner)1	-0.2888614	0.0696187	0.0000341
Ideological Position	0.0716090	0.0225751	0.0015258
Issue Preference: Speed Limit	0.1120645	0.0785573	0.1537971
Issue Preference: TopTax	-0.0697431	0.0794141	0.3798792
Issue Importance: TopTax	0.0162425	0.0103576	0.1169252
Urbanization: Countryside	-0.5040721	0.5291199	0.3408222
Urbanization: Middlesized City	0.0657807	0.1062380	0.5358330
Urbanization: Unknown	-2.0245064	1.2389040	0.1023183
Urbanization: Rural Village	-0.1985489	0.1156282	0.0860364
Urbanization: Suburb	-0.6194720	0.1226158	0.0000005
Employment Status: Full-time employed	0.5865325	0.3893468	0.1320340
Employment Status: Part-time employed	1.0847042	0.3983794	0.0065028
Employment Status: Marginally employed	-0.0744139	0.4136485	0.8572435
Employment Status: In School	0.3465362	0.5558631	0.5330459
Employment Status: Studing	0.6957939	0.4108603	0.0904413
Employment Status: Re-schooling	0.0320141	0.8516412	0.9700157
Employment Status: Currently unemployed	0.5912896	0.4233421	0.1625798
Employment Status: Currently Reduced Hourse of Work	-0.1202324	1.2934612	0.9259450
Employment Status: Volunteer	0.5340432	0.3992718	0.1811254
Employment Status: Parental Leave	-0.0637647	0.4413755	0.8851384

Employment Status:	0.5156562	0.3991728	0.1965007
Housewife/Househusband or else			
Federal State: Bavaria	0.4030706	0.1920267	0.0358796
Federal State: Berlin	-0.6261283	0.2541299	0.0137907
Federal State: Brandenburg	-0.7915851	0.2870753	0.0058539
Federal State: Bremen	1.6027336	0.5587585	0.0041485
Federal State: Hamburg	0.8841347	0.3066678	0.0039607
Federal State: Hessen	0.5168137	0.2381585	0.0300654
Federal State: Lower Saxony	0.4405799	0.3582340	0.2188233
Federal State: Mecklenburg-Western Pomerania	0.3220587	0.2334839	0.1678643
Federal State: North Rhine-Westphalia	0.2491328	0.2048059	0.2238952
Federal State: Rhineland-Palatinate	0.5036868	0.2552036	0.0484919
Federal State: Saarland	-0.6244132	0.4706543	0.1846903
Federal State: Saxony	0.4559127	0.2584640	0.0778238
Federal State: Saxony-Anholt	-0.1796012	0.3487219	0.6065640
Federal State: Schleswig-Holstein	0.2235789	0.2770912	0.4197871
Federal State: Thuringia	0.5025568	0.3629717	0.1662676
Federal State Born: Bavaria	-0.4621954	0.1958174	0.0183084
Federal State Born: Berlin	0.8765581	0.2647141	0.0009372
Federal State Born: Brandenburg	1.5188412	0.2936122	0.0000002
Federal State Born: Bremen	-1.0468271	0.4746566	0.0274827
Federal State Born: Hamburg	0.2447095	0.3042008	0.4211965
Federal State Born: Hessen	-0.3456168	0.2511589	0.1688753
Federal State Born: Lower Saxony	0.5429297	0.3216235	0.0914757
Federal State Born: Mecklenburg-Western Pomerania	-0.1958219	0.2437203	0.4217535
Federal State Born: Unknown	1.9892242	2.1478655	0.3544319
Federal State Born: North Rhine-Westphalia	-0.0364256	0.2114646	0.8632470
Not Born in Germany	-0.2949370	0.2520140	0.2419456
Federal State Born: Rhineland-Palatinate	-0.3430049	0.2588798	0.1852646
Federal State Born: Saarland	1.1029674	0.4902180	0.0245088
Federal State Born: Saxony	-0.1305873	0.2431093	0.5911921
Federal State Born: Saxony-Anholt	0.3001675	0.2999663	0.3170496
Federal State Born: Schleswig-Holstein	0.3875012	0.2987833	0.1947338
Federal State Born: Thuringia	-0.3218487	0.3148704	0.3067691
Interaction: Outcome * Principledness (1)	0.2026245	0.0425148	0.0000019



Table OA.20: Heterogeneous Treatment Effect: Principledness (1) for Issue Pooled Analysis, DV = Credibility – Table Supporting Figure 4 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.8828931	0.3332422	0.0000000
Outcome: Coalition Talks Continued	0.1459808	0.0508985	0.0041413
Party Position: Steadfast	-0.0215017	0.0887505	0.8085760
Principledness (1)	-0.1422398	0.0202365	0.0000000
In-Party: FDP	0.1178206	0.0786208	0.1340213
In-Party: Greens	0.3650703	0.0881840	0.0000351
In-Party: SPD	0.1113533	0.0759040	0.1424105
PID strength for In-Party	0.8629437	0.0263318	0.0000000
factor(partner)1	-0.2147189	0.0498396	0.0000167
factor(issue)TopTax	0.0529586	0.0507222	0.2964768
Ideological Position	0.0470005	0.0158999	0.0031260
Issue Preference: Speed Limit	0.1599356	0.0549392	0.0036117
Issue Preference: TopTax	-0.1002921	0.0548362	0.0674482
Issue Importance: TopTax	0.0065145	0.0072899	0.3715450
Urbanization: Countryside	-0.5503157	0.3902380	0.1585206
Urbanization: Middlesized City	0.0652989	0.0743723	0.3799715
Urbanization: Unknown	-2.1041495	1.0203687	0.0392282
Urbanization: Rural Village	-0.1485981	0.0812298	0.0673863
Urbanization: Suburb	-0.4557393	0.0878503	0.0000002
Employment Status: Full-time employed	0.4284733	0.2790107	0.1246571
Employment Status: Part-time employed	0.6899201	0.2855083	0.0156959
Employment Status: Marginally employed	-0.3120123	0.2989918	0.2967282
Employment Status: In School	0.5825559	0.3905285	0.1358169
Employment Status: Studing	0.2850884	0.2938754	0.3320282
Employment Status: Re-schooling	0.4747567	0.5886469	0.4199675
Employment Status: Currently unemployed	0.1920589	0.3032601	0.5265478
Employment Status: Currently Reduced	0.5777621	0.9177342	0.5290064
Hourse of Work			
Employment Status: Volunteer	0.3478779	0.2865871	0.2248378
Employment Status: Parental Leave	0.0097908	0.3143394	0.9751529
Employment Status:	0.6324587	0.2851928	0.0266084
Housewife/Househusband or else			
Federal State: Bavaria	0.1321130	0.1421436	0.3526945
Federal State: Berlin	-0.4943280	0.1849427	0.0075368
Federal State: Brandenburg	-0.6219536	0.2070721	0.0026772
Federal State: Bremen	0.3232677	0.3889616	0.4059411
Federal State: Hamburg	0.4549802	0.2242453	0.0424997
Federal State: Hessen	0.0700058	0.1709661	0.6822053

Federal State: Lower Saxony	-0.0720554	0.2609691	0.7824735
Federal State: Mecklenburg-Western Pomerania	0.3771922	0.1673657	0.0242438
Federal State: Unknown	-0.1461200	1.6690192	0.9302379
Federal State: North Rhine-Westphalia	0.1298422	0.1482980	0.3813031
Federal State: Rhineland-Palatinate	0.3551855	0.1920998	0.0645025
Federal State: Saarland	-0.4225609	0.3506610	0.2282255
Federal State: Saxony	0.1944280	0.1897986	0.3056836
Federal State: Saxony-Anholt	-0.0955317	0.2497356	0.7020781
Federal State: Schleswig-Holstein	0.1245427	0.1970358	0.5273526
Federal State: Thuringia	0.3220991	0.2617014	0.2184406
Federal State Born: Bavaria	-0.1696136	0.1475031	0.2502223
Federal State Born: Berlin	0.6944859	0.1916233	0.0002917
Federal State Born: Brandenburg	0.9678624	0.2098393	0.0000040
Federal State Born: Bremen	-0.3277289	0.3523084	0.3522805
Federal State Born: Hamburg	0.5238172	0.2211646	0.0178880
Federal State Born: Hessen	0.0317689	0.1809049	0.8606042
Federal State Born: Lower Saxony	0.4175766	0.2397311	0.0815750
Federal State Born: Mecklenburg-Western Pomerania	-0.1724178	0.1755419	0.3260316
Federal State Born: Unknown	0.1344970	1.0228564	0.8953899
Federal State Born: North Rhine-Westphalia	0.0854984	0.1525994	0.5753053
Not Born in Germany	-0.0288277	0.1795095	0.8724196
Federal State Born: Rhineland-Palatinate	-0.1770592	0.1952597	0.3645477
Federal State Born: Saarland	0.8033242	0.3653415	0.0279204
Federal State Born: Saxony	0.1316387	0.1782645	0.4602668
Federal State Born: Saxony-Anholt	0.3112042	0.2182881	0.1540087
Federal State Born: Schleswig-Holstein	0.2826431	0.2080029	0.1742374
Federal State Born: Thuringia	-0.3126866	0.2355649	0.1844200
Interaction: Outcome * Principledness (1)	0.1648611	0.0302225	0.0000001

Table OA.21: Heterogeneous Treatment Effect: Principledness (2) for TopTax, DV = Trust –  
Table Supporting Figure 4 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.6563666	0.5442867	0.0023576
Outcome: Coalition Talks Continued	0.2584173	0.0690500	0.0001850
Party Position: Steadfast	-0.4707031	0.4524033	0.2982001
Principledness (2)	-0.0141805	0.0297992	0.6341970
In-Party: FDP	0.1526501	0.1047282	0.1450417
In-Party: Greens	0.0496630	0.1193907	0.6774561

In-Party: SPD	0.1171275	0.1022883	0.2522545
PID strength for In-Party factor(partner)1	1.0642180	0.0361984	0.0000000
Ideological Position	-0.1724533	0.0692092	0.0127552
Issue Preference: Speed Limit	0.0930992	0.0754624	0.2173884
Issue Preference: TopTax	0.0165630	0.0749758	0.8251736
Issue Importance: TopTax	-0.0015583	0.0098668	0.8745158
Urbanization: Countryside	-0.1881526	0.5550996	0.7346648
Urbanization: Middlesized City	-0.0301984	0.1003235	0.7634240
Urbanization: Unknown	-2.8025213	1.7418270	0.1077131
Urbanization: Rural Village	-0.1390284	0.1094839	0.2042185
Urbanization: Suburb	-0.2181695	0.1234970	0.0773796
Employment Status: Full-time employed	0.3416388	0.3845442	0.3743709
Employment Status: Part-time employed	0.2980169	0.3939638	0.4494240
Employment Status: Marginally employed	0.1332364	0.4215786	0.7519891
Employment Status: In School	0.5745212	0.5271734	0.2758672
Employment Status: Studing	0.1544830	0.4038482	0.7020926
Employment Status: Re-schooling	-0.1767462	0.7817302	0.8211393
Employment Status: Currently unemployed	0.2557217	0.4167516	0.5395135
Employment Status: Currently Reduced Hourse of Work	1.1904735	1.2468077	0.3397337
Employment Status: Volunteer	0.3641779	0.3952525	0.3569131
Employment Status: Parental Leave	0.5884190	0.4371673	0.1783925
Employment Status: Housewife/Househusband or else	0.7480556	0.3922504	0.0565882
Federal State: Bavaria	-0.4227683	0.2112591	0.0454469
Federal State: Berlin	-0.2524311	0.2752939	0.3592291
Federal State: Brandenburg	-0.5794087	0.2935712	0.0484965
Federal State: Bremen	-0.5065774	0.5221029	0.3319798
Federal State: Hamburg	-0.6702109	0.3251221	0.0393347
Federal State: Hessen	-0.5307470	0.2401654	0.0271727
Federal State: Lower Saxony	-0.8123330	0.3705807	0.0284389
Federal State: Mecklenburg-Western Pomerania	0.0788336	0.2347955	0.7370754
Federal State: Unknown	0.3156696	1.7367628	0.8557832
Federal State: North Rhine-Westphalia	-0.2831610	0.2103804	0.1784034
Federal State: Rhineland-Palatinate	-0.2275729	0.2833883	0.4220028
Federal State: Saarland	-0.6916700	0.5076042	0.1730878
Federal State: Saxony	-0.2926075	0.2768620	0.2906406
Federal State: Saxony-Anholt	-0.2649001	0.3486028	0.4473691
Federal State: Schleswig-Holstein	-0.1076219	0.2759659	0.6965722
Federal State: Thuringia	-0.2019873	0.3698818	0.5850403

Federal State Born: Bavaria	0.3401922	0.2191365	0.1206486
Federal State Born: Berlin	0.4359946	0.2749208	0.1128509
Federal State Born: Brandenburg	0.4764911	0.2952223	0.1066126
Federal State Born: Bremen	0.6171111	0.5038558	0.2207386
Federal State Born: Hamburg	0.4298833	0.3150410	0.1724849
Federal State Born: Hessen	0.5123266	0.2520314	0.0421465
Federal State Born: Lower Saxony	0.4493684	0.3465061	0.1947633
Federal State Born: Mecklenburg-Western Pomerania	0.1148293	0.2445799	0.6387433
Federal State Born: Unknown	-0.1256619	1.1364192	0.9119578
Federal State Born: North Rhine-Westphalia	0.2818619	0.2126110	0.1850170
Not Born in Germany	0.3048918	0.2466133	0.2164213
Federal State Born: Rhineland-Palatinate	0.1784363	0.2857801	0.5324151
Federal State Born: Saarland	0.9590223	0.5272170	0.0689895
Federal State Born: Saxony	0.4121904	0.2623381	0.1162191
Federal State Born: Saxony-Anholt	0.5922735	0.3080392	0.0545932
Federal State Born: Schleswig-Holstein	0.2492783	0.2883693	0.3874026
Federal State Born: Thuringia	-0.0551961	0.3427230	0.8720617
Interaction: Outcome * Principledness (2)	0.0773953	0.0454175	0.0884508

Table OA.22: Heterogeneous Treatment Effect: Principledness (2) for Speed Limit, DV = Trust – Table Supporting Figure 4 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.3453170	0.5680798	0.0179254
Outcome: Coalition Talks Continued	0.0087826	0.0723266	0.9033575
Party Position: Steadfast	-0.6987902	0.4515726	0.1218357
Principledness (2)	-0.0468291	0.0325305	0.1500781
In-Party: FDP	0.1441387	0.1138421	0.2055447
In-Party: Greens	0.2281682	0.1262675	0.0708377
In-Party: SPD	0.0981428	0.1100847	0.3727062
PID strength for In-Party factor(partner)1	1.1129646	0.0367327	0.0000000
Ideological Position	-0.2430552	0.0686589	0.0004049
Issue Preference: Speed Limit	0.0558093	0.0224176	0.0128335
Issue Preference: TopTax	0.1300624	0.0774156	0.0930286
Issue Importance: TopTax	-0.2109146	0.0782311	0.0070477
Urbanization: Countryside	0.0357180	0.0101985	0.0004666
Urbanization: Middlesized City	-0.4993609	0.5215402	0.3383891
Urbanization: Unknown	0.0917250	0.1047653	0.3813418
Urbanization: Rural Village	-1.2432871	1.2205387	0.3084396
	0.0809391	0.1139237	0.4774578

Urbanization: Suburb	-0.6852993	0.1207984	0.0000000
Employment Status: Full-time employed	0.4829949	0.3835951	0.2080617
Employment Status: Part-time employed	0.9380722	0.3925757	0.0169182
Employment Status: Marginally employed	-0.2935322	0.4077430	0.4716338
Employment Status: In School	0.2219609	0.5469775	0.6849159
Employment Status: Studing	0.5339618	0.4044857	0.1868808
Employment Status: Re-schooling	0.3898818	0.8392032	0.6422547
Employment Status: Currently unemployed	0.6121571	0.4169069	0.1420972
Employment Status: Currently Reduced	-0.4381120	1.2742292	0.7309968
House of Work			
Employment Status: Volunteer	0.6523415	0.3934840	0.0974281
Employment Status: Parental Leave	-0.6492344	0.4345647	0.1352617
Employment Status:	0.4606146	0.3933124	0.2416253
Housewife/Househusband or else			
Federal State: Bavaria	0.4330040	0.1893336	0.0222511
Federal State: Berlin	-0.4365245	0.2501648	0.0810747
Federal State: Brandenburg	-0.4619288	0.2826953	0.1023381
Federal State: Bremen	0.7478648	0.5507779	0.1745970
Federal State: Hamburg	1.0047849	0.3023981	0.0008999
Federal State: Hessen	0.2064770	0.2347221	0.3790959
Federal State: Lower Saxony	0.2806111	0.3530032	0.4267066
Federal State: Mecklenburg-Western	0.1950857	0.2300388	0.3964603
Pomerania			
Federal State: North Rhine-Westphalia	0.3211776	0.2018715	0.1116926
Federal State: Rhineland-Palatinate	0.4440791	0.2511970	0.0771657
Federal State: Saarland	-0.5483437	0.4636169	0.2369814
Federal State: Saxony	0.3869836	0.2548674	0.1290035
Federal State: Saxony-Anholt	0.1130450	0.3437344	0.7422696
Federal State: Schleswig-Holstein	0.2037040	0.2729441	0.4555194
Federal State: Thuringia	0.2057089	0.3576402	0.5652009
Federal State Born: Bavaria	-0.6043924	0.1932494	0.0017762
Federal State Born: Berlin	0.7471638	0.2606408	0.0041713
Federal State Born: Brandenburg	0.4444065	0.2893923	0.1247063
Federal State Born: Bremen	-0.5835372	0.4678827	0.2124057
Federal State Born: Hamburg	0.2054182	0.2996165	0.4930048
Federal State Born: Hessen	-0.3218588	0.2474005	0.1933500
Federal State Born: Lower Saxony	0.5127260	0.3166963	0.1055337
Federal State Born: Mecklenburg-Western	-0.2235606	0.2402570	0.3521681
Pomerania			
Federal State Born: Unknown	1.8640943	2.1163140	0.3784702
Federal State Born: North	-0.1011954	0.2083487	0.6272064
Rhine-Westphalia			
Not Born in Germany	-0.0920293	0.2483049	0.7109335

Federal State Born: Rhineland-Palatinate	-0.4923637	0.2551009	0.0536718
Federal State Born: Saarland	0.9386237	0.4829622	0.0520327
Federal State Born: Saxony	-0.1176464	0.2390652	0.6226700
Federal State Born: Saxony-Anholt	0.1417867	0.2953935	0.6312603
Federal State Born: Schleswig-Holstein	0.1860610	0.2943285	0.5273242
Federal State Born: Thuringia	-0.3046159	0.3101359	0.3260631
Interaction: Outcome * Principledness (2)	0.0980575	0.0456184	0.0316563

Table OA.23: Heterogeneous Treatment Effect: Principledness (2) for Issue Pooled Analysis, DV = Trust – Table Supporting Figure 4 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.1827844	0.3941893	0.0027038
Outcome: Coalition Talks Continued	0.0938396	0.0497827	0.0594705
Party Position: Steadfast	-0.5600159	0.3188870	0.0791023
Principledness (2)	-0.0183899	0.0219353	0.4018483
In-Party: FDP	0.1408599	0.0768573	0.0668799
In-Party: Greens	0.2074817	0.0861930	0.0161004
In-Party: SPD	0.1586883	0.0742694	0.0326580
PID strength for In-Party	1.0945913	0.0257311	0.0000000
factor(partner)1	-0.2066497	0.0487003	0.0000223
factor(issue)TopTax	0.0359104	0.0495870	0.4689718
Ideological Position	0.0444120	0.0156824	0.0046385
Issue Preference: Speed Limit	0.1213719	0.0536861	0.0238022
Issue Preference: TopTax	-0.1489247	0.0536137	0.0054875
Issue Importance: TopTax	0.0182314	0.0071180	0.0104473
Urbanization: Countryside	-0.4214951	0.3814081	0.2691506
Urbanization: Middlesized City	0.0306792	0.0726915	0.6730035
Urbanization: Unknown	-1.8734676	0.9971004	0.0602948
Urbanization: Rural Village	-0.0282466	0.0793677	0.7219288
Urbanization: Suburb	-0.5658593	0.0858371	0.0000000
Employment Status: Full-time employed	0.4515718	0.2726795	0.0977529
Employment Status: Part-time employed	0.7362066	0.2790157	0.0083425
Employment Status: Marginally employed	-0.2568623	0.2922584	0.3794904
Employment Status: In School	0.4493181	0.3815253	0.2389581
Employment Status: Studing	0.3934741	0.2870367	0.1704738
Employment Status: Re-schooling	0.1562929	0.5753811	0.7859112
Employment Status: Currently unemployed	0.4780737	0.2962713	0.1066487
Employment Status: Currently Reduced	0.4490640	0.8970274	0.6166579
Hourse of Work			
Employment Status: Volunteer	0.5694359	0.2800954	0.0420870
Employment Status: Parental Leave	-0.1789096	0.3070613	0.5601457

Employment Status:	0.6688784	0.2786955	0.0164178
Housewife/Househusband or else			
Federal State: Bavaria	0.1995796	0.1389361	0.1509061
Federal State: Berlin	-0.3094395	0.1807509	0.0869442
Federal State: Brandenburg	-0.3958631	0.2022558	0.0503563
Federal State: Bremen	0.1902909	0.3801034	0.6166467
Federal State: Hamburg	0.5473374	0.2191174	0.0125138
Federal State: Hessen	-0.0756104	0.1670866	0.6509059
Federal State: Lower Saxony	-0.2015151	0.2550766	0.4295422
Federal State: Mecklenburg-Western Pomerania	0.3038000	0.1635139	0.0632159
Federal State: Unknown	0.6166022	1.6310242	0.7054071
Federal State: North Rhine-Westphalia	0.1527085	0.1449453	0.2921185
Federal State: Rhineland-Palatinate	0.2801717	0.1876662	0.1354987
Federal State: Saarland	-0.5209715	0.3425998	0.1283920
Federal State: Saxony	0.2544298	0.1855155	0.1702681
Federal State: Saxony-Anholt	0.0615695	0.2440781	0.8008521
Federal State: Schleswig-Holstein	0.1104324	0.1925473	0.5663006
Federal State: Thuringia	0.1083522	0.2557337	0.6718030
Federal State Born: Bavaria	-0.2773428	0.1442938	0.0546348
Federal State Born: Berlin	0.6281250	0.1872120	0.0007971
Federal State Born: Brandenburg	0.4266392	0.2051554	0.0375970
Federal State Born: Bremen	-0.0849812	0.3443092	0.8050570
Federal State Born: Hamburg	0.4706114	0.2161682	0.0295071
Federal State Born: Hessen	-0.0432234	0.1767764	0.8068432
Federal State Born: Lower Saxony	0.4303879	0.2341667	0.0661085
Federal State Born: Mecklenburg-Western Pomerania	-0.1697744	0.1715584	0.3224011
Federal State Born: Unknown	-0.1693747	0.9996624	0.8654615
Federal State Born: North Rhine-Westphalia	0.0401684	0.1491135	0.7876437
Not Born in Germany	0.0600220	0.1754203	0.7322392
Federal State Born: Rhineland-Palatinate	-0.2262776	0.1908114	0.2357110
Federal State Born: Saarland	0.9057237	0.3569920	0.0111977
Federal State Born: Saxony	-0.0086583	0.1740103	0.9603171
Federal State Born: Saxony-Anholt	0.3040987	0.2132613	0.1539262
Federal State Born: Schleswig-Holstein	0.1195503	0.2032254	0.5563726
Federal State Born: Thuringia	-0.2121022	0.2301726	0.3568234
Interaction: Outcome * Principledness (2)	0.0831325	0.0321226	0.0096727

Table OA.24: Heterogeneous Treatment Effect: Principledness (2) for TopTax, DV = Credibility – Table Supporting Figure 4 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.8095289	0.5620660	0.0012958
Outcome: Coalition Talks Continued	0.2641539	0.0713056	0.0002149
Party Position: Steadfast	-0.0235449	0.4671811	0.9598081
Principledness (2)	0.0357694	0.0307726	0.2451588
In-Party: FDP	0.1799066	0.1081491	0.0962977
In-Party: Greens	0.1476418	0.1232906	0.2311858
In-Party: SPD	0.0390450	0.1056296	0.7116716
PID strength for In-Party	0.8350313	0.0373808	0.0000000
factor(partner)1	-0.1356799	0.0714699	0.0577200
Ideological Position	-0.0006164	0.0231486	0.9787585
Issue Preference: Speed Limit	0.1357036	0.0779274	0.0816964
Issue Preference: TopTax	-0.0396737	0.0774249	0.6083921
Issue Importance: TopTax	0.0010943	0.0101891	0.9144799
Urbanization: Countryside	-0.5059601	0.5732321	0.3774869
Urbanization: Middlesized City	0.0156935	0.1036006	0.8796047
Urbanization: Unknown	-2.3375459	1.7987242	0.1938351
Urbanization: Rural Village	-0.1185963	0.1130602	0.2942636
Urbanization: Suburb	-0.1699893	0.1275311	0.1826402
Employment Status: Full-time employed	0.2257656	0.3971054	0.5697115
Employment Status: Part-time employed	0.0780833	0.4068328	0.8478079
Employment Status: Marginally employed	-0.3435378	0.4353496	0.4301005
Employment Status: In School	0.8256691	0.5443937	0.1294354
Employment Status: Studing	-0.1745536	0.4170400	0.6755672
Employment Status: Re-schooling	0.5994652	0.8072656	0.4577796
Employment Status: Currently unemployed	-0.2376185	0.4303649	0.5808915
Employment Status: Currently Reduced Hourse of Work	1.1919619	1.2875350	0.3546268
Employment Status: Volunteer	0.0032462	0.4081635	0.9936548
Employment Status: Parental Leave	0.3091242	0.4514475	0.4935516
Employment Status: Housewife/Househusband or else	0.5936157	0.4050634	0.1428743
Federal State: Bavaria	-0.4831000	0.2181600	0.0268611
Federal State: Berlin	-0.0443947	0.2842864	0.8759141
Federal State: Brandenburg	-0.4256526	0.3031608	0.1603898
Federal State: Bremen	-0.8851516	0.5391576	0.1007324
Federal State: Hamburg	-0.5414114	0.3357423	0.1069226
Federal State: Hessen	-0.4327052	0.2480104	0.0811207
Federal State: Lower Saxony	-0.6412092	0.3826858	0.0939124



Federal State: Mecklenburg-Western Pomerania	0.2275039	0.2424651	0.3481550
Federal State: Unknown	-0.6204173	1.7934946	0.7294180
Federal State: North Rhine-Westphalia	-0.1307999	0.2172525	0.5471693
Federal State: Rhineland-Palatinate	0.0029481	0.2926453	0.9919627
Federal State: Saarland	-0.2911959	0.5241852	0.5785725
Federal State: Saxony	-0.4800198	0.2859057	0.0932489
Federal State: Saxony-Anholt	-0.1991346	0.3599900	0.5801831
Federal State: Schleswig-Holstein	0.0877404	0.2849804	0.7581896
Federal State: Thuringia	0.0433815	0.3819641	0.9095811
Federal State Born: Bavaria	0.4138193	0.2262947	0.0675304
Federal State Born: Berlin	0.1960193	0.2839011	0.4899559
Federal State Born: Brandenburg	0.2604102	0.3048658	0.3930617
Federal State Born: Bremen	0.5617055	0.5203143	0.2804142
Federal State Born: Hamburg	0.3771219	0.3253318	0.2464544
Federal State Born: Hessen	0.5618388	0.2602641	0.0309368
Federal State Born: Lower Saxony	0.3228114	0.3578248	0.3670374
Federal State Born: Mecklenburg-Western Pomerania	0.0099174	0.2525691	0.9686805
Federal State Born: Unknown	-0.0315873	1.1735406	0.9785281
Federal State Born: North Rhine-Westphalia	0.2405845	0.2195560	0.2732489
Not Born in Germany	0.2671330	0.2546690	0.2942746
Federal State Born: Rhineland-Palatinate	0.0643353	0.2951151	0.8274408
Federal State Born: Saarland	0.4921954	0.5444387	0.3660332
Federal State Born: Saxony	0.7748639	0.2709074	0.0042572
Federal State Born: Saxony-Anholt	0.3978111	0.3181014	0.2111685
Federal State Born: Schleswig-Holstein	0.1787189	0.2977889	0.5484417
Federal State Born: Thuringia	-0.2989403	0.3539182	0.3983567
Interaction: Outcome * Principledness (2)	0.0492698	0.0469011	0.2935556

Table OA.25: Heterogeneous Treatment Effect: Principledness (2) for Speed Limit, DV = Credibility – Table Supporting Figure 4 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.5942070	0.5783612	0.0058716
Outcome: Coalition Talks Continued	0.0951893	0.0736357	0.1961908
Party Position: Steadfast	-0.7367664	0.4597454	0.1091164
Principledness (2)	-0.0315127	0.0331192	0.3414152
In-Party: FDP	0.0697736	0.1159025	0.5472084
In-Party: Greens	0.3888287	0.1285527	0.0025057
In-Party: SPD	0.0865894	0.1120771	0.4398144

PID strength for In-Party	0.8895876	0.0373975	0.0000000
factor(partner)1	-0.2981134	0.0699015	0.0000205
Ideological Position	0.0725962	0.0228233	0.0014805
Issue Preference: Speed Limit	0.1196602	0.0788167	0.1290447
Issue Preference: TopTax	-0.0699500	0.0796469	0.3798631
Issue Importance: TopTax	0.0183020	0.0103831	0.0780360
Urbanization: Countryside	-0.5500465	0.5309793	0.3003101
Urbanization: Middlesized City	0.0628664	0.1066614	0.5556270
Urbanization: Unknown	-1.9344298	1.2426286	0.1196192
Urbanization: Rural Village	-0.1915780	0.1159855	0.0986699
Urbanization: Suburb	-0.6144508	0.1229847	0.0000006
Employment Status: Full-time employed	0.5844837	0.3905376	0.1345768
Employment Status: Part-time employed	1.0787939	0.3996807	0.0069826
Employment Status: Marginally employed	-0.0910744	0.4151226	0.8263568
Employment Status: In School	0.3528639	0.5568770	0.5263488
Employment Status: Studing	0.6788594	0.4118063	0.0993342
Employment Status: Re-schooling	0.1585301	0.8543915	0.8528096
Employment Status: Currently unemployed	0.5721621	0.4244523	0.1777383
Employment Status: Currently Reduced	-0.0569310	1.2972908	0.9649988
Hourse of Work			
Employment Status: Volunteer	0.4911043	0.4006055	0.2203103
Employment Status: Parental Leave	-0.0488221	0.4424297	0.9121376
Employment Status:	0.4680834	0.4004308	0.2424972
Housewife/Househusband or else			
Federal State: Bavaria	0.3637048	0.1927603	0.0592600
Federal State: Berlin	-0.7558248	0.2546924	0.0030201
Federal State: Brandenburg	-0.8365884	0.2878117	0.0036735
Federal State: Bremen	1.4551495	0.5607461	0.0094948
Federal State: Hamburg	0.8826485	0.3078711	0.0041674
Federal State: Hessen	0.4732926	0.2389702	0.0477136
Federal State: Lower Saxony	0.5009271	0.3593921	0.1634540
Federal State: Mecklenburg-Western	0.2606388	0.2342021	0.2658304
Pomerania			
Federal State: North Rhine-Westphalia	0.2130293	0.2055251	0.3000291
Federal State: Rhineland-Palatinate	0.3947281	0.2557432	0.1228036
Federal State: Saarland	-0.6870164	0.4720076	0.1456079
Federal State: Saxony	0.4841348	0.2594801	0.0621479
Federal State: Saxony-Anholt	-0.2050316	0.3499555	0.5579916
Federal State: Schleswig-Holstein	0.1639689	0.2778839	0.5551839
Federal State: Thuringia	0.4667252	0.3641130	0.1999859
Federal State Born: Bavaria	-0.4471962	0.1967469	0.0230846
Federal State Born: Berlin	0.9776446	0.2653580	0.0002326

Federal State Born: Brandenburg	1.4972594	0.2946298	0.0000004
Federal State Born: Bremen	-0.9519765	0.4763506	0.0457358
Federal State Born: Hamburg	0.2283027	0.3050391	0.4542426
Federal State Born: Hessen	-0.3077024	0.2518781	0.2219223
Federal State Born: Lower Saxony	0.4813193	0.3224280	0.1355735
Federal State Born: Mecklenburg-Western Pomerania	-0.1719896	0.2446053	0.4820171
Federal State Born: Unknown	2.0485957	2.1546160	0.3417694
Federal State Born: North Rhine-Westphalia	-0.0127012	0.2121195	0.9522561
Not Born in Germany	-0.2982991	0.2527988	0.2380795
Federal State Born: Rhineland-Palatinate	-0.2881416	0.2597178	0.2673100
Federal State Born: Saarland	1.1034416	0.4917031	0.0248818
Federal State Born: Saxony	-0.2300637	0.2433919	0.3445965
Federal State Born: Saxony-Anholt	0.3173299	0.3007396	0.2914168
Federal State Born: Schleswig-Holstein	0.4260192	0.2996554	0.1551962
Federal State Born: Thuringia	-0.3351943	0.3157489	0.2884915
Interaction: Outcome * Principledness (2)	0.1077934	0.0464440	0.0203431

Table OA.26: Heterogeneous Treatment Effect: Principledness (2) for Issue Pooled Analysis,  
DV = Credibility – Table Supporting Figure 4 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.3659583	0.4043938	0.0007344
Outcome: Coalition Talks Continued	0.1490032	0.0510714	0.0035385
Party Position: Steadfast	-0.3558080	0.3271421	0.2767955
Principledness (2)	0.0134919	0.0225031	0.5488181
In-Party: FDP	0.1239298	0.0788469	0.1160445
In-Party: Greens	0.3631465	0.0884243	0.0000405
In-Party: SPD	0.1363942	0.0761920	0.0734721
PID strength for In-Party	0.8599152	0.0263973	0.0000000
factor(partner)1	-0.2208336	0.0499610	0.0000100
factor(issue)TopTax	0.0444453	0.0508707	0.3823142
Ideological Position	0.0547880	0.0160883	0.0006640
Issue Preference: Speed Limit	0.1621817	0.0550759	0.0032427
Issue Preference: TopTax	-0.1137551	0.0550016	0.0386540
Issue Importance: TopTax	0.0092233	0.0073023	0.2066018
Urbanization: Countryside	-0.5357668	0.3912818	0.1709588
Urbanization: Middlesized City	0.0608534	0.0745733	0.4145139
Urbanization: Unknown	-2.1656196	1.0229127	0.0342833
Urbanization: Rural Village	-0.1418036	0.0814223	0.0816227
Urbanization: Suburb	-0.4469841	0.0880592	0.0000004

Employment Status: Full-time employed	0.4691637	0.2797385	0.0935546
Employment Status: Part-time employed	0.7238681	0.2862387	0.0114625
Employment Status: Marginally employed	-0.2671485	0.2998242	0.3729485
Employment Status: In School	0.6749061	0.3914020	0.0846896
Employment Status: Studing	0.3285964	0.2944673	0.2645003
Employment Status: Re-schooling	0.5237961	0.5902762	0.3749057
Employment Status: Currently unemployed	0.2273869	0.3039410	0.4544062
Employment Status: Currently Reduced	0.6542695	0.9202491	0.4771249
Hourse of Work			
Employment Status: Volunteer	0.3266115	0.2873464	0.2557220
Employment Status: Parental Leave	0.0708643	0.3150103	0.8220174
Employment Status:	0.6375856	0.2859102	0.0257756
Housewife/Househusband or else			
Federal State: Bavaria	0.0959013	0.1425328	0.5010720
Federal State: Berlin	-0.5534073	0.1854301	0.0028500
Federal State: Brandenburg	-0.6643039	0.2074917	0.0013724
Federal State: Bremen	0.2729376	0.3899432	0.4839853
Federal State: Hamburg	0.4912879	0.2247898	0.0288799
Federal State: Hessen	0.0475922	0.1714120	0.7812903
Federal State: Lower Saxony	-0.0542772	0.2616799	0.8356889
Federal State: Mecklenburg-Western Pomerania	0.3329866	0.1677469	0.0471749
Federal State: Unknown	-0.1219082	1.6732472	0.9419216
Federal State: North Rhine-Westphalia	0.1123191	0.1486975	0.4500610
Federal State: Rhineland-Palatinate	0.2851169	0.1925244	0.1386648
Federal State: Saarland	-0.4986813	0.3514689	0.1559846
Federal State: Saxony	0.2068914	0.1903180	0.2770352
Federal State: Saxony-Anholt	-0.1049595	0.2503967	0.6751019
Federal State: Schleswig-Holstein	0.1287822	0.1975319	0.5144493
Federal State: Thuringia	0.3023406	0.2623540	0.2491875
Federal State Born: Bavaria	-0.1436094	0.1480292	0.3320069
Federal State Born: Berlin	0.7416101	0.1920584	0.0001137
Federal State Born: Brandenburg	0.9520950	0.2104663	0.0000062
Federal State Born: Bremen	-0.2833553	0.3532224	0.4224623
Federal State Born: Hamburg	0.4887356	0.2217642	0.0275650
Federal State Born: Hessen	0.0517890	0.1813526	0.7752149
Federal State Born: Lower Saxony	0.3666203	0.2402287	0.1270196
Federal State Born: Mecklenburg-Western Pomerania	-0.1547384	0.1759996	0.3793225
Federal State Born: Unknown	0.1542751	1.0255410	0.8804272
Federal State Born: North Rhine-Westphalia	0.0989578	0.1529736	0.5177200

Not Born in Germany	-0.0283337	0.1799615	0.8748999
Federal State Born: Rhineland-Palatinate	-0.1432344	0.1957510	0.4643640
Federal State Born: Saarland	0.8401479	0.3662336	0.0218168
Federal State Born: Saxony	0.0694364	0.1785150	0.6973117
Federal State Born: Saxony-Anholt	0.3088675	0.2187821	0.1580625
Federal State Born: Schleswig-Holstein	0.2762424	0.2084864	0.1852148
Federal State Born: Thuringia	-0.3360075	0.2361312	0.1547866
Interaction: Outcome * Principledness (2)	0.0739111	0.0329541	0.0249356

*Hypothesis 5 (Figure 5)*

Table OA.27: Heterogeneous Treatment Effect: Social Trust for TopTax, DV = Trust – Table Supporting Figure 5 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.0450193	0.4529721	0.0211093
Outcome: Coalition Talks Continued	0.2770260	0.0683265	0.0000513
Party Position: Steadfast	0.4676882	0.1806183	0.0096535
Social Trust	0.1702146	0.0223035	0.0000000
In-Party: FDP	0.1620976	0.1035593	0.1176082
In-Party: Greens	0.0079081	0.1182663	0.9466913
In-Party: SPD	0.0776389	0.1009181	0.4417498
PID strength for In-Party	0.9940912	0.0367207	0.0000000
factor(partner)1	-0.1796983	0.0684757	0.0087201
Ideological Position	0.0010389	0.0219491	0.9622494
Issue Preference: Speed Limit	0.0492261	0.0747850	0.5104284
Issue Preference: TopTax	-0.0200871	0.0740561	0.7862205
Issue Importance: TopTax	-0.0021161	0.0097616	0.8283965
Urbanization: Countryside	-0.1387308	0.5492893	0.8006193
Urbanization: Middlesized City	-0.0197749	0.0992491	0.8420823
Urbanization: Unknown	-2.8782970	1.7235758	0.0950141
Urbanization: Rural Village	-0.1439671	0.1083349	0.1839621
Urbanization: Suburb	-0.1758230	0.1222541	0.1504703
Employment Status: Full-time employed	0.2251899	0.3807291	0.5542424
Employment Status: Part-time employed	0.2484450	0.3899038	0.5240376
Employment Status: Marginally employed	0.0579475	0.4172446	0.8895517
Employment Status: In School	0.4579446	0.5215254	0.3799546
Employment Status: Studing	0.0678143	0.3997500	0.8653013
Employment Status: Re-schooling	-0.1818325	0.7734761	0.8141561
Employment Status: Currently unemployed	0.2083912	0.4124487	0.6134113
Employment Status: Currently Reduced Hourse of Work	0.7506941	1.2340325	0.5430093

Employment Status: Volunteer	0.2904579	0.3912109	0.4578575
Employment Status: Parental Leave	0.5191275	0.4326600	0.2302756
Employment Status: Housewife/Househusband or else	0.6521999	0.3883518	0.0931592
Federal State: Bavaria	-0.4135217	0.2091181	0.0480657
Federal State: Berlin	-0.2876900	0.2726496	0.2914206
Federal State: Brandenburg	-0.4778497	0.2907640	0.1003810
Federal State: Bremen	-0.5506064	0.5165798	0.2865537
Federal State: Hamburg	-0.6712725	0.3215683	0.0369129
Federal State: Hessen	-0.5290339	0.2375820	0.0260256
Federal State: Lower Saxony	-0.6668496	0.3670304	0.0693182
Federal State: Mecklenburg-Western Pomerania	0.1340611	0.2324472	0.5641523
Federal State: Unknown	0.8944348	1.7204493	0.6031758
Federal State: North Rhine-Westphalia	-0.2449813	0.2082308	0.2394765
Federal State: Rhineland-Palatinate	-0.1792821	0.2804570	0.5227008
Federal State: Saarland	-0.6840005	0.5023037	0.1733685
Federal State: Saxony	-0.2570943	0.2738997	0.3479760
Federal State: Saxony-Anholt	-0.2754339	0.3448013	0.4244475
Federal State: Schleswig-Holstein	-0.1182110	0.2730805	0.6651279
Federal State: Thuringia	-0.2724421	0.3658678	0.4565338
Federal State Born: Bavaria	0.2881800	0.2170618	0.1843805
Federal State Born: Berlin	0.4802614	0.2722169	0.0777723
Federal State Born: Brandenburg	0.4325558	0.2920860	0.1387148
Federal State Born: Bremen	0.5987736	0.4984939	0.2297655
Federal State Born: Hamburg	0.4425610	0.3115687	0.1555689
Federal State Born: Hessen	0.4603505	0.2494641	0.0650668
Federal State Born: Lower Saxony	0.3451083	0.3429279	0.3143103
Federal State Born: Mecklenburg-Western Pomerania	0.0691294	0.2420838	0.7752315
Federal State Born: Unknown	-0.0335113	1.1244844	0.9762270
Federal State Born: North Rhine-Westphalia	0.2295878	0.2104810	0.2754436
Not Born in Germany	0.3014354	0.2440150	0.2167932
Federal State Born: Rhineland-Palatinate	0.1283133	0.2828602	0.6501238
Federal State Born: Saarland	0.9406394	0.5216722	0.0714517
Federal State Born: Saxony	0.3451907	0.2596897	0.1838514
Federal State Born: Saxony-Anholt	0.5499999	0.3048704	0.0713071
Federal State Born: Schleswig-Holstein	0.1485009	0.2852103	0.6026273
Federal State Born: Thuringia	0.0025296	0.3390061	0.9940467
Interaction: Outcome * Social Trust	-0.0318391	0.0341709	0.3515218

Table OA.28: Heterogeneous Treatment Effect: Social Trust for Speed Limit, DV = Trust –  
Table Supporting Figure 5 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	0.3738699	0.4602123	0.4166211
Outcome: Coalition Talks Continued	0.0330169	0.0715157	0.6443422
Party Position: Steadfast	0.4812324	0.1820406	0.0082380
Social Trust	0.1865951	0.0244496	0.0000000
In-Party: FDP	0.1703440	0.1126103	0.1304427
In-Party: Greens	0.1971248	0.1249566	0.1147530
In-Party: SPD	0.0596955	0.1088842	0.5835539
PID strength for In-Party	1.0402463	0.0371234	0.0000000
factor(partner)1	-0.2420948	0.0678724	0.0003657
Ideological Position	0.0549096	0.0220098	0.0126455
Issue Preference: Speed Limit	0.0967566	0.0766439	0.2068759
Issue Preference: TopTax	-0.2467785	0.0775047	0.0014640
Issue Importance: TopTax	0.0290744	0.0101153	0.0040717
Urbanization: Countryside	-0.4571435	0.5158079	0.3755297
Urbanization: Middlesized City	0.1028746	0.1035775	0.3206690
Urbanization: Unknown	-1.1942519	1.2075945	0.3227499
Urbanization: Rural Village	0.0741226	0.1127764	0.5110582
Urbanization: Suburb	-0.6695769	0.1195368	0.0000000
Employment Status: Full-time employed	0.3792922	0.3796027	0.3177701
Employment Status: Part-time employed	0.8170058	0.3884614	0.0355152
Employment Status: Marginally employed	-0.3637246	0.4029416	0.3667564
Employment Status: In School	0.1512252	0.5411350	0.7799076
Employment Status: Studing	0.4404089	0.4003631	0.2713913
Employment Status: Re-schooling	0.3311776	0.8298127	0.6898425
Employment Status: Currently unemployed	0.5534582	0.4124708	0.1797371
Employment Status: Currently Reduced Hourse of Work	-0.5735889	1.2608978	0.6492034
Employment Status: Volunteer	0.5668106	0.3893620	0.1455464
Employment Status: Parental Leave	-0.5881510	0.4302539	0.1717105
Employment Status: Housewife/Househusband or else	0.3923004	0.3891481	0.3134703
Federal State: Bavaria	0.3949220	0.1872011	0.0349567
Federal State: Berlin	-0.4026870	0.2470843	0.1032359
Federal State: Brandenburg	-0.2804969	0.2810990	0.3184115
Federal State: Bremen	0.6711158	0.5446187	0.2179254
Federal State: Hamburg	0.9831904	0.2990764	0.0010203
Federal State: Hessen	0.1509235	0.2323112	0.5159504
Federal State: Lower Saxony	0.2940315	0.3492563	0.3999087

Federal State: Mecklenburg-Western Pomerania	0.2549056	0.2276701	0.2629435
Federal State: North Rhine-Westphalia	0.3824504	0.1998403	0.0557231
Federal State: Rhineland-Palatinate	0.5142371	0.2484362	0.0385294
Federal State: Saarland	-0.6407700	0.4589925	0.1627851
Federal State: Saxony	0.3215431	0.2519822	0.2020139
Federal State: Saxony-Anholt	0.2427485	0.3401393	0.4754726
Federal State: Schleswig-Holstein	0.2823323	0.2702191	0.2961692
Federal State: Thuringia	0.1798593	0.3539223	0.6113506
Federal State Born: Bavaria	-0.5809086	0.1909175	0.0023605
Federal State Born: Berlin	0.6831951	0.2575833	0.0080271
Federal State Born: Brandenburg	0.2652093	0.2874296	0.3562256
Federal State Born: Bremen	-0.6160924	0.4626348	0.1830374
Federal State Born: Hamburg	0.1534821	0.2969569	0.6052912
Federal State Born: Hessen	-0.2807165	0.2447917	0.2515544
Federal State Born: Lower Saxony	0.5082692	0.3133113	0.1048326
Federal State Born: Mecklenburg-Western Pomerania	-0.2916506	0.2376957	0.2199017
Federal State Born: Unknown	2.6832433	2.0966032	0.2006917
Federal State Born: North Rhine-Westphalia	-0.1689835	0.2062300	0.4126133
Not Born in Germany	-0.1090220	0.2456839	0.6572492
Federal State Born: Rhineland-Palatinate	-0.5438609	0.2522761	0.0311605
Federal State Born: Saarland	0.9761321	0.4778940	0.0411638
Federal State Born: Saxony	-0.1185258	0.2361561	0.6157698
Federal State Born: Saxony-Anholt	0.0482723	0.2924642	0.8689106
Federal State Born: Schleswig-Holstein	0.1490226	0.2911661	0.6088117
Federal State Born: Thuringia	-0.3649847	0.3067788	0.2342257
Interaction: Outcome * Social Trust	-0.0437844	0.0346688	0.2066901

Table OA.29: Heterogeneous Treatment Effect: Social Trust for Issue Pooled Analysis, DV = Trust – Table Supporting Figure 5 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	0.6313552	0.3228733	0.0505698
Outcome: Coalition Talks Continued	-0.1183484	0.0491970	0.0161699
Party Position: Steadfast	0.4657353	0.1266201	0.0002365
Social Trust	0.1866434	0.0164484	0.0000000
In-Party: FDP	0.1596481	0.0759705	0.0356348
In-Party: Greens	0.1656874	0.0852626	0.0520222
In-Party: SPD	0.1101408	0.0733299	0.1331417
PID strength for In-Party	1.0203288	0.0260358	0.0000000



factor(partner)1	-0.2113423	0.0481399	0.0000115
factor(issue)TopTax	0.0303464	0.0489874	0.5356230
Ideological Position	0.0425839	0.0153539	0.0055595
Issue Preference: Speed Limit	0.0738607	0.0531566	0.1647242
Issue Preference: TopTax	-0.1801847	0.0530289	0.0006827
Issue Importance: TopTax	0.0145562	0.0070406	0.0387241
Urbanization: Countryside	-0.3761067	0.3769820	0.3184677
Urbanization: Middlesized City	0.0399008	0.0718306	0.5785795
Urbanization: Unknown	-1.8844428	0.9857203	0.0559474
Urbanization: Rural Village	-0.0327012	0.0784751	0.6769041
Urbanization: Suburb	-0.5313098	0.0848917	0.0000000
Employment Status: Full-time employed	0.3254745	0.2696727	0.2274993
Employment Status: Part-time employed	0.6316649	0.2758905	0.0220751
Employment Status: Marginally employed	-0.3491436	0.2888360	0.2267795
Employment Status: In School	0.3376805	0.3771172	0.3705882
Employment Status: Studing	0.2904318	0.2838514	0.3062545
Employment Status: Re-schooling	0.1038995	0.5686499	0.8550285
Employment Status: Currently unemployed	0.4120620	0.2929100	0.1595320
Employment Status: Currently Reduced	0.1306146	0.8869334	0.8829265
Hourse of Work			
Employment Status: Volunteer	0.4786439	0.2769673	0.0840007
Employment Status: Parental Leave	-0.1855892	0.3035958	0.5410171
Employment Status:	0.5680906	0.2756256	0.0393283
Housewife/Househusband or else			
Federal State: Bavaria	0.1859398	0.1372749	0.1756155
Federal State: Berlin	-0.2983200	0.1785034	0.0947182
Federal State: Brandenburg	-0.2480326	0.2003071	0.2156577
Federal State: Bremen	0.1280534	0.3757682	0.7332806
Federal State: Hamburg	0.5099456	0.2166018	0.0185833
Federal State: Hessen	-0.0954727	0.1652147	0.5633689
Federal State: Lower Saxony	-0.1263286	0.2522234	0.6164844
Federal State: Mecklenburg-Western Pomerania	0.3595805	0.1616435	0.0261426
Federal State: Unknown	1.0814303	1.6130229	0.5025999
Federal State: North Rhine-Westphalia	0.2051280	0.1433191	0.1523953
Federal State: Rhineland-Palatinate	0.3358847	0.1854945	0.0702191
Federal State: Saarland	-0.5624215	0.3387035	0.0968532
Federal State: Saxony	0.2383106	0.1833412	0.1937027
Federal State: Saxony-Anholt	0.1156893	0.2412835	0.6316149
Federal State: Schleswig-Holstein	0.1273659	0.1903686	0.5034847
Federal State: Thuringia	0.0659157	0.2528602	0.7943460
Federal State Born: Bavaria	-0.2939113	0.1425198	0.0392184

Federal State Born: Berlin	0.6130366	0.1850622	0.0009287
Federal State Born: Brandenburg	0.3158302	0.2030633	0.1199099
Federal State Born: Bremen	-0.1050662	0.3403245	0.7575403
Federal State Born: Hamburg	0.4451647	0.2137334	0.0373029
Federal State Born: Hessen	-0.0471938	0.1747518	0.7871201
Federal State Born: Lower Saxony	0.3831184	0.2315384	0.0980344
Federal State Born: Mecklenburg-Western Pomerania	-0.2222185	0.1696161	0.1901935
Federal State Born: Unknown	0.1057293	0.9884859	0.9148229
Federal State Born: North Rhine-Westphalia	-0.0225154	0.1474783	0.8786635
Not Born in Germany	0.0519875	0.1734211	0.7643564
Federal State Born: Rhineland-Palatinate	-0.2755023	0.1886380	0.1441997
Federal State Born: Saarland	0.9217067	0.3529083	0.0090261
Federal State Born: Saxony	-0.0394630	0.1719041	0.8184370
Federal State Born: Saxony-Anholt	0.2365146	0.2108908	0.2621099
Federal State Born: Schleswig-Holstein	0.0258465	0.2008605	0.8976151
Federal State Born: Thuringia	-0.2176612	0.2275610	0.3388525
Interaction: Outcome * Principledness (2)	-0.0403461	0.0241443	0.0947559

Table OA.30: Heterogeneous Treatment Effect: Principledness (1) for TopTax, DV = Credibility – Table Supporting Figure 5 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.6949641	0.4680133	0.0002968
Outcome: Coalition Talks Continued	0.2801858	0.0705954	0.0000736
Party Position: Steadfast	0.6579896	0.1866158	0.0004273
Social Trust	0.1766805	0.0230441	0.0000000
In-Party: FDP	0.1883878	0.1069980	0.0783791
In-Party: Greens	0.1082230	0.1221934	0.3758542
In-Party: SPD	-0.0013742	0.1042692	0.9894852
PID strength for In-Party	0.7643435	0.0379401	0.0000000
factor(partner)1	-0.1401143	0.0707495	0.0477309
Ideological Position	-0.0043165	0.0226780	0.8490535
Issue Preference: Speed Limit	0.0914301	0.0772683	0.2367749
Issue Preference: TopTax	-0.0651363	0.0765152	0.3946665
Issue Importance: TopTax	0.0001836	0.0100857	0.9854755
Urbanization: Countryside	-0.4674058	0.5675287	0.4102318
Urbanization: Middlesized City	0.0273234	0.1025447	0.7899050
Urbanization: Unknown	-2.4558916	1.7808082	0.1679525
Urbanization: Rural Village	-0.1260990	0.1119323	0.2600006
Urbanization: Suburb	-0.1241646	0.1263137	0.3256798

Employment Status: Full-time employed	0.0990628	0.3933715	0.8011865
Employment Status: Part-time employed	0.0250323	0.4028508	0.9504565
Employment Status: Marginally employed	-0.4146564	0.4310994	0.3361850
Employment Status: In School	0.6889563	0.5388430	0.2011251
Employment Status: Studing	-0.2661977	0.4130240	0.5192861
Employment Status: Re-schooling	0.5810637	0.7991598	0.4672157
Employment Status: Currently unemployed	-0.2855581	0.4261443	0.5028384
Employment Status: Currently Reduced Hourse of Work	0.7178112	1.2750092	0.5734798
Employment Status: Volunteer	-0.0674337	0.4042013	0.8675116
Employment Status: Parental Leave	0.2429098	0.4470268	0.5868948
Employment Status: Housewife/Househusband or else	0.5041476	0.4012472	0.2090332
Federal State: Bavaria	-0.4768812	0.2160620	0.0273660
Federal State: Berlin	-0.0841977	0.2817031	0.7650427
Federal State: Brandenburg	-0.3253948	0.3004190	0.2788197
Federal State: Bremen	-0.9560128	0.5337331	0.0733475
Federal State: Hamburg	-0.5520557	0.3322462	0.0966821
Federal State: Hessen	-0.4415842	0.2454711	0.0721135
Federal State: Lower Saxony	-0.5031111	0.3792179	0.1846890
Federal State: Mecklenburg-Western Pomerania	0.2737875	0.2401658	0.2543641
Federal State: Unknown	0.0226591	1.7775778	0.9898302
Federal State: North Rhine-Westphalia	-0.0973409	0.2151452	0.6509771
Federal State: Rhineland-Palatinate	0.0460406	0.2897697	0.8737669
Federal State: Saarland	-0.2835823	0.5189830	0.5848114
Federal State: Saxony	-0.4563770	0.2829947	0.1069032
Federal State: Saxony-Anholt	-0.2284573	0.3562506	0.5213796
Federal State: Schleswig-Holstein	0.0761463	0.2821483	0.7872676
Federal State: Thuringia	-0.0451117	0.3780167	0.9050142
Federal State Born: Bavaria	0.3590331	0.2242695	0.1094860
Federal State Born: Berlin	0.2335815	0.2812561	0.4063141
Federal State Born: Brandenburg	0.2299513	0.3017848	0.4461268
Federal State Born: Bremen	0.5629281	0.5150467	0.2744816
Federal State Born: Hamburg	0.3893784	0.3219145	0.2265223
Federal State Born: Hessen	0.5135966	0.2577476	0.0463763
Federal State Born: Lower Saxony	0.2289272	0.3543150	0.5182477
Federal State Born: Mecklenburg-Western Pomerania	-0.0391303	0.2501223	0.8756914
Federal State Born: Unknown	0.0342922	1.1618235	0.9764548
Federal State Born: North Rhine-Westphalia	0.1875451	0.2174702	0.3885275

Not Born in Germany	0.2645730	0.2521177	0.2940626
Federal State Born: Rhineland-Palatinate	0.0098989	0.2922527	0.9729818
Federal State Born: Saarland	0.4729537	0.5389946	0.3802873
Federal State Born: Saxony	0.7112364	0.2683129	0.0080657
Federal State Born: Saxony-Anholt	0.3537867	0.3149938	0.2614461
Federal State Born: Schleswig-Holstein	0.1025686	0.2946809	0.7278103
Federal State Born: Thuringia	-0.2286289	0.3502630	0.5139685
Interaction: Outcome * Social Trust	-0.0371511	0.0353055	0.2927434

Table OA.31: Heterogeneous Treatment Effect: Social Trust for Speed Limit, DV = Credibility  
– Table Supporting Figure 5 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	0.8026003	0.4685316	0.0867917
Outcome: Coalition Talks Continued	0.1175414	0.0728085	0.1065254
Party Position: Steadfast	0.4851132	0.1853314	0.0088916
Social Trust	0.1868658	0.0248915	0.0000000
In-Party: FDP	0.0948727	0.1146460	0.4079903
In-Party: Greens	0.3590603	0.1272154	0.0047904
In-Party: SPD	0.0429022	0.1108525	0.6987626
PID strength for In-Party	0.8149742	0.0377945	0.0000000
factor(partner)1	-0.2969378	0.0690993	0.0000177
Ideological Position	0.0694735	0.0224076	0.0019465
Issue Preference: Speed Limit	0.0844724	0.0780294	0.2790672
Issue Preference: TopTax	-0.1064373	0.0789058	0.1774441
Issue Importance: TopTax	0.0112632	0.0102981	0.2741513
Urbanization: Countryside	-0.5104087	0.5251322	0.3311311
Urbanization: Middlesized City	0.0773015	0.1054499	0.4635643
Urbanization: Unknown	-1.8740187	1.2294242	0.1275154
Urbanization: Rural Village	-0.1990933	0.1148151	0.0829929
Urbanization: Suburb	-0.5988646	0.1216977	0.0000009
Employment Status: Full-time employed	0.4681578	0.3864648	0.2258230
Employment Status: Part-time employed	0.9468384	0.3954836	0.0167081
Employment Status: Marginally employed	-0.1811353	0.4102256	0.6588396
Employment Status: In School	0.2680037	0.5509171	0.6266631
Employment Status: Studing	0.5750158	0.4076005	0.1584048
Employment Status: Re-schooling	0.0784333	0.8448133	0.9260348
Employment Status: Currently unemployed	0.5046222	0.4199271	0.2295583
Employment Status: Currently Reduced Hourse of Work	-0.2170859	1.2836912	0.8657186
Employment Status: Volunteer	0.4053439	0.3964005	0.3065802
Employment Status: Parental Leave	0.0028434	0.4380317	0.9948210

Employment Status:	0.4005782	0.3961827	0.3120355
Housewife/Househusband or else			
Federal State: Bavaria	0.3313272	0.1905851	0.0822082
Federal State: Berlin	-0.7289350	0.2515508	0.0037798
Federal State: Brandenburg	-0.6466202	0.2861804	0.0239096
Federal State: Bremen	1.3843202	0.5544639	0.0125781
Federal State: Hamburg	0.8575056	0.3044828	0.0048835
Federal State: Hessen	0.4209028	0.2365107	0.0752154
Federal State: Lower Saxony	0.5024287	0.3555699	0.1577305
Federal State: Mecklenburg-Western Pomerania	0.3218540	0.2317857	0.1650404
Federal State: North Rhine-Westphalia	0.2764823	0.2034528	0.1742428
Federal State: Rhineland-Palatinate	0.4697613	0.2529272	0.0633459
Federal State: Saarland	-0.7826831	0.4672898	0.0940278
Federal State: Saxony	0.4259999	0.2565373	0.0968808
Federal State: Saxony-Anholt	-0.0678061	0.3462880	0.8447707
Federal State: Schleswig-Holstein	0.2417342	0.2751039	0.3796186
Federal State: Thuringia	0.4407494	0.3603202	0.2213240
Federal State Born: Bavaria	-0.4334838	0.1943688	0.0257914
Federal State Born: Berlin	0.9192759	0.2622397	0.0004610
Federal State Born: Brandenburg	1.3149918	0.2926255	0.0000072
Federal State Born: Bremen	-0.9890397	0.4709979	0.0358050
Federal State Born: Hamburg	0.1824395	0.3023250	0.5462421
Federal State Born: Hessen	-0.2708892	0.2492168	0.2771225
Federal State Born: Lower Saxony	0.4800781	0.3189750	0.1323904
Federal State Born: Mecklenburg-Western Pomerania	-0.2410204	0.2419925	0.3193218
Federal State Born: Unknown	2.8408457	2.1345037	0.1832963
Federal State Born: North Rhine-Westphalia	-0.0823087	0.2099581	0.6950622
Not Born in Germany	-0.3143936	0.2501252	0.2088507
Federal State Born: Rhineland-Palatinate	-0.3414619	0.2568365	0.1837656
Federal State Born: Saarland	1.1425231	0.4865329	0.0189105
Federal State Born: Saxony	-0.2395129	0.2404251	0.3192136
Federal State Born: Saxony-Anholt	0.2226935	0.2977511	0.4545557
Federal State Born: Schleswig-Holstein	0.3948557	0.2964295	0.1829272
Federal State Born: Thuringia	-0.3982478	0.3123244	0.2023484
Interaction: Outcome * Social Trust	-0.0329054	0.0352955	0.3512501

Table OA.32: Heterogeneous Treatment Effect: Social Trust for Issue Pooled Analysis, DV = Credibility – Table Supporting Figure 5 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.1955506	0.3312359	0.0003090
Outcome: Coalition Talks Continued	-0.1710622	0.0504712	0.0007043
Party Position: Steadfast	0.5585869	0.1298996	0.0000173
Social Trust	0.1917977	0.0168744	0.0000000
In-Party: FDP	0.1401141	0.0779381	0.0722551
In-Party: Greens	0.3226230	0.0874709	0.0002273
In-Party: SPD	0.0827547	0.0752291	0.2713521
PID strength for In-Party	0.7830771	0.0267101	0.0000000
factor(partner)1	-0.2247130	0.0493868	0.0000054
factor(issue)TopTax	0.0412422	0.0502562	0.4118775
Ideological Position	0.0493008	0.0157516	0.0017554
Issue Preference: Speed Limit	0.1130482	0.0545333	0.0382053
Issue Preference: TopTax	-0.1429412	0.0544024	0.0086194
Issue Importance: TopTax	0.0051743	0.0072229	0.4737822
Urbanization: Countryside	-0.5000748	0.3867461	0.1960400
Urbanization: Middlesized City	0.0739592	0.0736911	0.3155850
Urbanization: Unknown	-2.1757339	1.0112510	0.0314665
Urbanization: Rural Village	-0.1462528	0.0805077	0.0693134
Urbanization: Suburb	-0.4117948	0.0870905	0.0000023
Employment Status: Full-time employed	0.3270991	0.2766573	0.2371140
Employment Status: Part-time employed	0.6070650	0.2830362	0.0319983
Employment Status: Marginally employed	-0.3802694	0.2963170	0.1994197
Employment Status: In School	0.5428968	0.3868847	0.1605831
Employment Status: Studing	0.2139749	0.2912033	0.4624869
Employment Status: Re-schooling	0.4484702	0.5833783	0.4420679
Employment Status: Currently unemployed	0.1531227	0.3004965	0.6103708
Employment Status: Currently Reduced	0.2991656	0.9099054	0.7423254
Hourse of Work			
Employment Status: Volunteer	0.2326353	0.2841409	0.4129653
Employment Status: Parental Leave	0.0579253	0.3114590	0.8524652
Employment Status:	0.5362480	0.2827644	0.0579392
Housewife/Househusband or else			
Federal State: Bavaria	0.0895301	0.1408304	0.5249715
Federal State: Berlin	-0.5519271	0.1831267	0.0025877
Federal State: Brandenburg	-0.5139816	0.2054951	0.0123990
Federal State: Bremen	0.2007857	0.3855008	0.6024909
Federal State: Hamburg	0.4468421	0.2222119	0.0443735
Federal State: Hessen	0.0289128	0.1694939	0.8645561

Federal State: Lower Saxony	0.0160781	0.2587561	0.9504560
Federal State: Mecklenburg-Western Pomerania	0.3893525	0.1658302	0.0189055
Federal State: Unknown	0.3745608	1.6548010	0.8209370
Federal State: North Rhine-Westphalia	0.1668840	0.1470312	0.2564013
Federal State: Rhineland-Palatinate	0.3432612	0.1902989	0.0713027
Federal State: Saarland	-0.5395815	0.3474761	0.1204990
Federal State: Saxony	0.1993159	0.1880898	0.2893223
Federal State: Saxony-Anholt	-0.0518654	0.2475329	0.8340406
Federal State: Schleswig-Holstein	0.1470867	0.1952992	0.4513924
Federal State: Thuringia	0.2546412	0.2594094	0.3263192
Federal State Born: Bavaria	-0.1708907	0.1462111	0.2425238
Federal State Born: Berlin	0.7315980	0.1898554	0.0001174
Federal State Born: Brandenburg	0.8457138	0.2083227	0.0000496
Federal State Born: Bremen	-0.2952379	0.3491391	0.3977934
Federal State Born: Hamburg	0.4635145	0.2192692	0.0345562
Federal State Born: Hessen	0.0455762	0.1792780	0.7993320
Federal State Born: Lower Saxony	0.3205449	0.2375354	0.1772295
Federal State Born: Mecklenburg-Western Pomerania	-0.2090460	0.1740093	0.2296536
Federal State Born: Unknown	0.4127291	1.0140882	0.6840231
Federal State Born: North Rhine-Westphalia	0.0342605	0.1512981	0.8208626
Not Born in Germany	-0.0354794	0.1779128	0.8419395
Federal State Born: Rhineland-Palatinate	-0.1938182	0.1935238	0.3166074
Federal State Born: Saarland	0.8564137	0.3620488	0.0180328
Federal State Born: Saxony	0.0261221	0.1763565	0.8822511
Federal State Born: Saxony-Anholt	0.2371695	0.2163530	0.2730198
Federal State Born: Schleswig-Holstein	0.1928191	0.2060629	0.3494428
Federal State Born: Thuringia	-0.3364863	0.2334549	0.1495324
Interaction: Outcome * Principledness (2)	-0.0364133	0.0247697	0.1415832

## Appendix H. Explorative Analysis: DV Representation

### *Hypothesis 1 & 2*

Table OA.33: Predicted Reputational Cost for TopTax, DV = Representation

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.5048765	0.4928751	0.0022801
Party Position: Steadfast	1.0035670	0.0767922	0.0000000
Outcome: Coalition Talks Continued	-0.5073863	0.0752298	0.0000000
In-Party: FDP	0.0212481	0.1141527	0.8523472
In-Party: Greens	-0.4439017	0.1535423	0.0038621
In-Party: SPD	-0.5231950	0.1392263	0.0001741
PID strength for In-Party	1.0126051	0.0394548	0.0000000
Negotiation Partner: Greens	0.1702893	0.1119717	0.1283912
Negotiation Partner: FDP	0.5737037	0.1034328	0.0000000
Ideological Position	0.0333266	0.0241745	0.1681078
Issue Preference: Speed Limit	0.0902732	0.0822362	0.2723951
Issue Preference: TopTax	-0.1659238	0.0814212	0.0416378
Issue Importance: TopTax	0.0111640	0.0107517	0.2991774
Urbanization: Countryside	-0.0318577	0.6049931	0.9580073
Urbanization: Middlesized City	0.0533157	0.1093117	0.6257635
Urbanization: Unknown	-2.3136654	1.8983079	0.2229977
Urbanization: Rural Village	-0.2522816	0.1193931	0.0346659
Urbanization: Suburb	-0.2251539	0.1347314	0.0947818
Employment Status: Full-time employed	0.3713168	0.4191805	0.3757752
Employment Status: Part-time employed	0.1534216	0.4294931	0.7209513
Employment Status: Marginally employed	-0.0073882	0.4595548	0.9871740
Employment Status: In School	0.6261948	0.5742882	0.2756162
Employment Status: Studing	-0.1712932	0.4402446	0.6972350
Employment Status: Re-schooling	0.1609181	0.8519455	0.8501950
Employment Status: Currently unemployed	0.3520236	0.4543422	0.4385092
Employment Status: Currently Reduced Hourse of Work	1.5026673	1.3583647	0.2686991
Employment Status: Volunteer	0.3527634	0.4308441	0.4129699
Employment Status: Parental Leave	0.4832811	0.4765925	0.3106340
Employment Status: Housewife/Househusband or else	0.2758370	0.4275308	0.5188473
Federal State: Bavaria	-0.3837297	0.2302370	0.0956657
Federal State: Berlin	-0.0853103	0.3000780	0.7762015
Federal State: Brandenburg	-0.6064316	0.3200041	0.0581618
Federal State: Bremen	-0.9436784	0.5688340	0.0972082
Federal State: Hamburg	-0.4064503	0.3541805	0.2512177



Federal State: Hessen	-0.4667315	0.2616749	0.0745671
Federal State: Lower Saxony	-0.9275801	0.4038931	0.0216984
Federal State: Mecklenburg-Western Pomerania	0.0299242	0.2558442	0.9068961
Federal State: Unknown	-0.1891545	1.8927808	0.9204017
Federal State: North Rhine-Westphalia	-0.2512177	0.2293083	0.2733504
Federal State: Rhineland-Palatinate	-0.1538632	0.3088460	0.6183821
Federal State: Saarland	0.0885497	0.5532585	0.8728496
Federal State: Saxony	-0.3501607	0.3016842	0.2458459
Federal State: Saxony-Anholt	-0.0160541	0.3797742	0.9662837
Federal State: Schleswig-Holstein	-0.1071370	0.3010030	0.7219110
Federal State: Thuringia	-0.0803480	0.4029657	0.8419675
Federal State Born: Bavaria	0.2448969	0.2389378	0.3054596
Federal State Born: Berlin	0.3598528	0.3000730	0.2305217
Federal State Born: Brandenburg	0.3608977	0.3217166	0.2620268
Federal State Born: Bremen	1.0961544	0.5490014	0.0459396
Federal State Born: Hamburg	0.6793298	0.3433835	0.0479657
Federal State Born: Hessen	0.5563998	0.2746873	0.0428813
Federal State Born: Lower Saxony	0.6787207	0.3775403	0.0723007
Federal State Born: Mecklenburg-Western Pomerania	0.2332727	0.2666475	0.3817213
Federal State Born: Unknown	0.2173471	1.2384057	0.8606922
Federal State Born: North Rhine-Westphalia	0.3961546	0.2318621	0.0876144
Not Born in Germany	0.3254755	0.2689785	0.2263412
Federal State Born: Rhineland-Palatinate	0.2758531	0.3114990	0.3759099
Federal State Born: Saarland	0.5349467	0.5746088	0.3519282
Federal State Born: Saxony	0.6111884	0.2859658	0.0326420
Federal State Born: Saxony-Anholt	0.5160747	0.3357805	0.1243949
Federal State Born: Schleswig-Holstein	-0.0295909	0.3139752	0.9249190
Federal State Born: Thuringia	0.1012274	0.3732584	0.7862532

Table OA.34: Predicted Reputational Cost for Speed Limit, DV = Representation

x	estimate	std.error	p.value
(Intercept)	1.4864201	0.4899107	0.0024291
Party Position: Steadfast	0.6417584	0.0766808	0.0000000
Outcome: Coalition Talks Continued	-0.2337438	0.0775060	0.0025798
In-Party: FDP	-0.0884199	0.1219751	0.4685570
In-Party: Greens	-0.0093281	0.1540624	0.9517227
In-Party: SPD	0.0143203	0.1368556	0.9166686

PID strength for In-Party	0.9419472	0.0393676	0.0000000
Negotiation Partner: Greens	0.2041780	0.1145777	0.0748280
Negotiation Partner: FDP	0.4319279	0.0958535	0.0000068
Ideological Position	0.0604218	0.0238294	0.0112652
Issue Preference: Speed Limit	0.0220002	0.0829573	0.7908709
Issue Preference: TopTax	-0.2610604	0.0838809	0.0018703
Issue Importance: TopTax	0.0122742	0.0109299	0.2615101
Urbanization: Countryside	-0.1442069	0.5588482	0.7963876
Urbanization: Middlesized City	0.0323563	0.1121853	0.7730421
Urbanization: Unknown	-1.4423255	1.3082182	0.2703091
Urbanization: Rural Village	0.0053813	0.1220908	0.9648458
Urbanization: Suburb	-0.6696705	0.1295356	0.0000002
Employment Status: Full-time employed	0.4742949	0.4109120	0.2484704
Employment Status: Part-time employed	0.9807528	0.4204654	0.0197241
Employment Status: Marginally employed	0.2314938	0.4363173	0.5957526
Employment Status: In School	0.4064832	0.5862565	0.4881298
Employment Status: Studing	0.3210345	0.4333833	0.4588825
Employment Status: Re-schooling	0.7980321	0.8988169	0.3746671
Employment Status: Currently unemployed	0.7323720	0.4467328	0.1012134
Employment Status: Currently Reduced	0.5612697	1.3657690	0.6811286
House of Work			
Employment Status: Volunteer	0.3409051	0.4216083	0.4188058
Employment Status: Parental Leave	-0.2133314	0.4657043	0.6469188
Employment Status:	0.4480879	0.4214331	0.2877370
Housewife/Househusband or else			
Federal State: Bavaria	-0.0139700	0.2026719	0.9450497
Federal State: Berlin	-1.7559385	0.2675805	0.0000000
Federal State: Brandenburg	-1.1653392	0.3033738	0.0001244
Federal State: Bremen	0.5695085	0.5898262	0.3343292
Federal State: Hamburg	0.8863787	0.3237932	0.0062199
Federal State: Hessen	0.2468950	0.2514380	0.3261957
Federal State: Lower Saxony	0.3901838	0.3782192	0.3023091
Federal State: Mecklenburg-Western Pomerania	-0.1396943	0.2464129	0.5708077
Federal State: North Rhine-Westphalia	0.1065516	0.2162327	0.6222081
Federal State: Rhineland-Palatinate	0.6702501	0.2690016	0.0127584
Federal State: Saarland	-0.1532921	0.4969315	0.7577360
Federal State: Saxony	0.8533694	0.2727586	0.0017693
Federal State: Saxony-Anholt	0.0945958	0.3682790	0.7973014
Federal State: Schleswig-Holstein	-0.0143385	0.2924673	0.9609010
Federal State: Thuringia	0.0877282	0.3833067	0.8189806
Federal State Born: Bavaria	-0.4800782	0.2068193	0.0203262

Federal State Born: Berlin	1.3878647	0.2790585	0.0000007
Federal State Born: Brandenburg	0.7870345	0.3100383	0.0111721
Federal State Born: Bremen	-0.6512532	0.5011515	0.1938464
Federal State Born: Hamburg	0.1050193	0.3211576	0.7436841
Federal State Born: Hessen	-0.4837933	0.2651254	0.0681139
Federal State Born: Lower Saxony	0.0226939	0.3394421	0.9466994
Federal State Born: Mecklenburg-Western Pomerania	-0.0675368	0.2573756	0.7930231
Federal State Born: Unknown	1.0254199	2.2685217	0.6512795
Federal State Born: North Rhine-Westphalia	-0.1619511	0.2232924	0.4683203
Not Born in Germany	-0.3066933	0.2661348	0.2492299
Federal State Born: Rhineland-Palatinate	-0.5767503	0.2732459	0.0348600
Federal State Born: Saarland	-0.3202161	0.5176766	0.5362406
Federal State Born: Saxony	-0.8780561	0.2558225	0.0006049
Federal State Born: Saxony-Anholt	0.0659506	0.3166363	0.8350177
Federal State Born: Schleswig-Holstein	0.0473274	0.3153361	0.8807049
Federal State Born: Thuringia	-0.2238882	0.3323607	0.5005872

### *Hypothesis 3*

Table OA.35: Predicted Reputational Cost for TopTax, DV = Representation

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	2.7159495	0.4973199	0.0000001
Party Position: Steadfast	-0.9924423	0.1087100	0.0000000
Outcome: Coalition Talks Continued	-0.4961645	0.1129135	0.0000114
In-Party: FDP	0.0377111	0.1141135	0.7410638
In-Party: Greens	-0.2291584	0.1302926	0.0786959
In-Party: SPD	-0.3025444	0.1112246	0.0065569
PID strength for In-Party factor(partner)1	1.0146033	0.0394861	0.0000000
Ideological Position	-0.3876476	0.0754825	0.0000003
Issue Preference: Speed Limit	0.0347095	0.0241920	0.1514438
Issue Preference: TopTax	0.0853326	0.0823445	0.3001373
Issue Preference: TopTax	-0.1597277	0.0814644	0.0499898
Issue Importance: TopTax	0.0112150	0.0107654	0.2975915
Urbanization: Countryside	0.0112150	0.0107654	0.2975915
Urbanization: Middlesized City	-0.0481503	0.6055647	0.9366290
Urbanization: Unknown	0.0534548	0.1094798	0.6253936
Urbanization: Rural Village	-2.3091366	1.9001443	0.2243525
Urbanization: Suburb	-0.2419110	0.1195016	0.0430090
Employment Status: Full-time employed	-0.2074984	0.1346913	0.1235140
	0.3925513	0.4195753	0.3495455

Employment Status: Part-time employed	0.1787862	0.4299655	0.6775698
Employment Status: Marginally employed	0.0163432	0.4601208	0.9716676
Employment Status: In School	0.6306574	0.5748787	0.2727023
Employment Status: Studing	-0.1477946	0.4408993	0.7374848
Employment Status: Re-schooling	0.1771210	0.8527318	0.8354670
Employment Status: Currently unemployed	0.3807361	0.4547927	0.4025555
Employment Status: Currently Reduced Hourse of Work	1.5423194	1.3599129	0.2568144
Employment Status: Volunteer	0.3726463	0.4312189	0.3875518
Employment Status: Parental Leave	0.5135104	0.4771130	0.2818706
Employment Status: Housewife/Househusband or else	0.2949572	0.4281678	0.4909414
Federal State: Bavaria	-0.3803987	0.2304681	0.0989174
Federal State: Berlin	-0.0961482	0.3003352	0.7488834
Federal State: Brandenburg	-0.5938887	0.3205294	0.0639868
Federal State: Bremen	-0.9681430	0.5693055	0.0891097
Federal State: Hamburg	-0.4148596	0.3545169	0.2419927
Federal State: Hessen	-0.4689883	0.2619546	0.0734822
Federal State: Lower Saxony	-0.9450624	0.4042518	0.0194513
Federal State: Mecklenburg-Western Pomerania	0.0277428	0.2560866	0.9137372
Federal State: Unknown	-0.1896628	1.8946038	0.9202650
Federal State: North Rhine-Westphalia	-0.2621893	0.2295341	0.2534183
Federal State: Rhineland-Palatinate	-0.1581811	0.3091799	0.6089516
Federal State: Saarland	0.1030550	0.5537552	0.8523751
Federal State: Saxony	-0.3657422	0.3019682	0.2258997
Federal State: Saxony-Anholt	-0.0154526	0.3802542	0.9675870
Federal State: Schleswig-Holstein	-0.1387337	0.3010570	0.6449538
Federal State: Thuringia	-0.0621687	0.4032879	0.8774964
Federal State Born: Bavaria	0.2636657	0.2390947	0.2702015
Federal State Born: Berlin	0.4050882	0.2998810	0.1768341
Federal State Born: Brandenburg	0.3790678	0.3221476	0.2393965
Federal State Born: Bremen	1.0963253	0.5495216	0.0461116
Federal State Born: Hamburg	0.7113891	0.3434971	0.0384275
Federal State Born: Hessen	0.5637738	0.2751025	0.0405023
Federal State Born: Lower Saxony	0.6947007	0.3779105	0.0661046
Federal State Born: Mecklenburg-Western Pomerania	0.2504657	0.2668587	0.3480138
Federal State Born: Unknown	0.2342245	1.2400750	0.8501979
Federal State Born: North Rhine-Westphalia	0.4183663	0.2319964	0.0714191
Not Born in Germany	0.3544287	0.2690297	0.1877765

Federal State Born: Rhineland-Palatinate	0.2870697	0.3118336	0.3573276
Federal State Born: Saarland	0.5486516	0.5751359	0.3401718
Federal State Born: Saxony	0.6271281	0.2863686	0.0285925
Federal State Born: Saxony-Anholt	0.5306092	0.3363366	0.1147415
Federal State Born: Schleswig-Holstein	-0.0518811	0.3144274	0.8689518
Federal State Born: Thuringia	0.0954889	0.3736319	0.7982977
Interaction: Party Position * Outcome	-0.0179610	0.1510040	0.9053263

Table OA.36: Predicted Reputational Cost for Speed Limit, DV = Representation

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	2.3311056	0.4879411	0.0000018
Party Position: Steadfast	-0.4988713	0.1077813	0.0000038
Outcome: Coalition Talks Continued	-0.0899656	0.1112542	0.4187672
In-Party: FDP	-0.0880290	0.1219546	0.4704511
In-Party: Greens	0.1049272	0.1352818	0.4380218
In-Party: SPD	0.1194254	0.1178691	0.3110272
PID strength for In-Party	0.9478327	0.0394151	0.0000000
factor(partner)1	-0.3447162	0.0735901	0.0000029
Ideological Position	0.0626289	0.0238449	0.0086612
Issue Preference: Speed Limit	0.0184288	0.0829600	0.8242161
Issue Preference: TopTax	-0.2673478	0.0838503	0.0014422
Issue Importance: TopTax	0.0123068	0.0109282	0.2601751
Urbanization: Countryside	-0.1572900	0.5586511	0.7783015
Urbanization: Middlesized City	0.0307392	0.1121641	0.7840565
Urbanization: Unknown	-1.4732888	1.3079794	0.2600734
Urbanization: Rural Village	-0.0004689	0.1221084	0.9969363
Urbanization: Suburb	-0.6659046	0.1294651	0.0000003
Employment Status: Full-time employed	0.4616717	0.4108931	0.2612617
Employment Status: Part-time employed	0.9766969	0.4204110	0.0202211
Employment Status: Marginally employed	0.2288640	0.4362497	0.5998801
Employment Status: In School	0.3630764	0.5861163	0.5356496
Employment Status: Studing	0.3055432	0.4333703	0.4808287
Employment Status: Re-schooling	0.7720743	0.8987903	0.3903863
Employment Status: Currently unemployed	0.7069123	0.4468672	0.1137487
Employment Status: Currently Reduced	0.5930128	1.3655367	0.6641164
Hourse of Work			
Employment Status: Volunteer	0.3372646	0.4215535	0.4237307
Employment Status: Parental Leave	-0.2468824	0.4659558	0.5962532
Employment Status:	0.4439348	0.4213776	0.2921641
Housewife/Househusband or else			
Federal State: Bavaria	-0.0167511	0.2026318	0.9341202

Federal State: Berlin	-1.7376680	0.2677598	0.0000000
Federal State: Brandenburg	-1.1044681	0.3035714	0.0002781
Federal State: Bremen	0.5549183	0.5898469	0.3468755
Federal State: Hamburg	0.8914016	0.3237397	0.0059250
Federal State: Hessen	0.2379988	0.2514103	0.3438747
Federal State: Lower Saxony	0.4091067	0.3782278	0.2794806
Federal State: Mecklenburg-Western Pomerania	-0.1496281	0.2464345	0.5437730
Federal State: North Rhine-Westphalia	0.0980945	0.2162313	0.6501026
Federal State: Rhineland-Palatinate	0.6456789	0.2690808	0.0164620
Federal State: Saarland	-0.1261634	0.4969342	0.7995993
Federal State: Saxony	0.8417836	0.2727977	0.0020450
Federal State: Saxony-Anholt	0.1086701	0.3682360	0.7679260
Federal State: Schleswig-Holstein	-0.0207856	0.2924615	0.9433448
Federal State: Thuringia	0.0895928	0.3832189	0.8151604
Federal State Born: Bavaria	-0.5041708	0.2069835	0.0149044
Federal State Born: Berlin	1.3935426	0.2789496	0.0000006
Federal State Born: Brandenburg	0.7661510	0.3101417	0.0135425
Federal State Born: Bremen	-0.6405411	0.5010826	0.2012165
Federal State Born: Hamburg	0.1230076	0.3213251	0.7018793
Federal State Born: Hessen	-0.4998608	0.2652268	0.0595527
Federal State Born: Lower Saxony	0.0193142	0.3394043	0.9546229
Federal State Born: Mecklenburg-Western Pomerania	-0.0666743	0.2573367	0.7955770
Federal State Born: Unknown	1.0196831	2.2681078	0.6530430
Federal State Born: North Rhine-Westphalia	-0.1627993	0.2232598	0.4659292
Not Born in Germany	-0.3115989	0.2660867	0.2416549
Federal State Born: Rhineland-Palatinate	-0.5769522	0.2732043	0.0347688
Federal State Born: Saarland	-0.3197837	0.5175982	0.5367295
Federal State Born: Saxony	-0.8684980	0.2558506	0.0006944
Federal State Born: Saxony-Anholt	0.0521811	0.3166353	0.8691111
Federal State Born: Schleswig-Holstein	0.0439061	0.3152801	0.8892515
Federal State Born: Thuringia	-0.2364764	0.3322460	0.4766626
Interaction: Party Position * Outcome	-0.2827677	0.1515810	0.0621943

Table OA.37: Predicted Reputational Cost for Issue Pooled Analysis, DV = Trust – Table Supporting Figure 3 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.0820668	0.3216135	0.0007707

Party Position: Steadfast	0.3129812	0.0702774	0.0000086
Outcome: Coalition Talks Continued	-0.0414426	0.0668036	0.5350368
In-Party: FDP	0.1332095	0.0768603	0.0831121
In-Party: Greens	0.2094199	0.0862255	0.0151745
In-Party: SPD	0.1440824	0.0741600	0.0520705
factor(partner)1	-0.2036029	0.0487173	0.0000296
PID strength for In-Party	1.0932036	0.0257512	0.0000000
factor(issue)TopTax	0.0344904	0.0495715	0.4865938
Ideological Position	0.0418033	0.0155366	0.0071473
Issue Preference: Speed Limit	0.1191307	0.0537037	0.0265643
Issue Preference: TopTax	-0.1481376	0.0535919	0.0057206
Issue Importance: TopTax	0.0181673	0.0071199	0.0107423
Urbanization: Countryside	-0.4109813	0.3814649	0.2813468
Urbanization: Middlesized City	0.0320953	0.0726942	0.6588554
Urbanization: Unknown	-1.8640896	0.9974678	0.0616866
Urbanization: Rural Village	-0.0257646	0.0794363	0.7456878
Urbanization: Suburb	-0.5620713	0.0858700	0.0000000
Employment Status: Full-time employed	0.4559144	0.2726955	0.0945896
Employment Status: Part-time employed	0.7404411	0.2790682	0.0079886
Employment Status: Marginally employed	-0.2628135	0.2922204	0.3684859
Employment Status: In School	0.4379179	0.3815407	0.2511035
Employment Status: Studing	0.3968585	0.2871116	0.1669378
Employment Status: Re-schooling	0.1856853	0.5754187	0.7469344
Employment Status: Currently unemployed	0.4850407	0.2963534	0.1017358
Employment Status: Currently Reduced	0.4125224	0.8971969	0.6456801
Hourse of Work			
Employment Status: Volunteer	0.5827364	0.2801571	0.0375562
Employment Status: Parental Leave	-0.1731603	0.3071722	0.5729591
Employment Status:	0.6732800	0.2788084	0.0157656
Housewife/Househusband or else			
Federal State: Bavaria	0.2069533	0.1389021	0.1362869
Federal State: Berlin	-0.3034912	0.1807055	0.0931002
Federal State: Brandenburg	-0.4001970	0.2023528	0.0479970
Federal State: Bremen	0.2059568	0.3801746	0.5880119
Federal State: Hamburg	0.5523654	0.2191611	0.0117440
Federal State: Hessen	-0.0655553	0.1671406	0.6949093
Federal State: Lower Saxony	-0.2146995	0.2551212	0.4000619
Federal State: Mecklenburg-Western	0.3151042	0.1635325	0.0540348
Pomerania			
Federal State: Unknown	0.5952035	1.6317196	0.7152928
Federal State: North Rhine-Westphalia	0.1638581	0.1449868	0.2584454
Federal State: Rhineland-Palatinate	0.3010004	0.1876935	0.1088266

Federal State: Saarland	-0.5123823	0.3427121	0.1349355
Federal State: Saxony	0.2674889	0.1855316	0.1494165
Federal State: Saxony-Anholt	0.0722436	0.2441379	0.7673047
Federal State: Schleswig-Holstein	0.1159249	0.1926170	0.5472979
Federal State: Thuringia	0.1129178	0.2558220	0.6589419
Federal State Born: Bavaria	-0.2876312	0.1442088	0.0461284
Federal State Born: Berlin	0.6237979	0.1872227	0.0008669
Federal State Born: Brandenburg	0.4350140	0.2051402	0.0339908
Federal State Born: Bremen	-0.0951032	0.3443548	0.7824189
Federal State Born: Hamburg	0.4801519	0.2162289	0.0264098
Federal State Born: Hessen	-0.0461130	0.1768357	0.7942791
Federal State Born: Lower Saxony	0.4314419	0.2342505	0.0655444
Federal State Born: Mecklenburg-Western Pomerania	-0.1785684	0.1716013	0.2980947
Federal State Born: Unknown	-0.1639948	0.9999397	0.8697319
Federal State Born: North Rhine-Westphalia	0.0368405	0.1491684	0.8049364
Not Born in Germany	0.0582432	0.1754842	0.7399741
Federal State Born: Rhineland-Palatinate	-0.2375497	0.1908598	0.2133069
Federal State Born: Saarland	0.8950949	0.3571071	0.0122137
Federal State Born: Saxony	-0.0134579	0.1740336	0.9383638
Federal State Born: Saxony-Anholt	0.3017551	0.2133471	0.1572902
Federal State Born: Schleswig-Holstein	0.1117437	0.2031967	0.5823848
Federal State Born: Thuringia	-0.2136239	0.2302454	0.3535362
Interaction: Party Position * Outcome (Intercept)	-0.1191668 1.6684843	0.0983880 0.3300711	0.2258600 0.0000004
Party Position: Steadfast	0.3827609	0.0721255	0.0000001
Outcome: Coalition Talks Continued	-0.1306700	0.0685603	0.0566997
In-Party: FDP	0.1138999	0.0788815	0.1487984
In-Party: Greens	0.3695840	0.0884930	0.0000299
In-Party: SPD	0.1189788	0.0761102	0.1180375
factor(partner)1	-0.2174036	0.0499984	0.0000139
PID strength for In-Party	0.8597165	0.0264284	0.0000000
factor(issue)TopTax	0.0451235	0.0508751	0.3751357
Ideological Position	0.0487641	0.0159452	0.0022343
Issue Preference: Speed Limit	0.1588407	0.0551159	0.0039636
Issue Preference: TopTax	-0.1097690	0.0550013	0.0459969
Issue Importance: TopTax	0.0088593	0.0073072	0.2253925
Urbanization: Countryside	-0.5383594	0.3914964	0.1691315
Urbanization: Middlesized City	0.0670128	0.0746058	0.3690947
Urbanization: Unknown	-2.1556738	1.0236986	0.0352575
Urbanization: Rural Village	-0.1409455	0.0815252	0.0838756



Urbanization: Suburb	-0.4444460	0.0881281	0.0000005
Employment Status: Full-time employed	0.4633916	0.2798667	0.0978127
Employment Status: Part-time employed	0.7228094	0.2864070	0.0116327
Employment Status: Marginally employed	-0.2865340	0.2999050	0.3393984
Employment Status: In School	0.6461792	0.3915742	0.0989422
Employment Status: Studing	0.3279687	0.2946619	0.2657295
Employment Status: Re-schooling	0.5288180	0.5905507	0.3705668
Employment Status: Currently unemployed	0.2281010	0.3041467	0.4532960
Employment Status: Currently Reduced	0.5878064	0.9207908	0.5232515
Hourse of Work			
Employment Status: Volunteer	0.3413075	0.2875245	0.2352433
Employment Status: Parental Leave	0.0696648	0.3152500	0.8251118
Employment Status: Housewife/Househusband or else	0.6486314	0.2861404	0.0234290
Federal State: Bavaria	0.1108062	0.1425549	0.4370136
Federal State: Berlin	-0.5528310	0.1854575	0.0028832
Federal State: Brandenburg	-0.6697158	0.2076742	0.0012658
Federal State: Bremen	0.2784651	0.3901722	0.4754361
Federal State: Hamburg	0.4929924	0.2249245	0.0284236
Federal State: Hessen	0.0588308	0.1715360	0.7316347
Federal State: Lower Saxony	-0.0735465	0.2618303	0.7787997
Federal State: Mecklenburg-Western Pomerania	0.3425594	0.1678329	0.0412784
Federal State: Unknown	-0.1047000	1.6746295	0.9501494
Federal State: North Rhine-Westphalia	0.1225614	0.1487996	0.4101545
Federal State: Rhineland-Palatinate	0.3042610	0.1926293	0.1142601
Federal State: Saarland	-0.4840746	0.3517246	0.1687734
Federal State: Saxony	0.2266442	0.1904106	0.2339692
Federal State: Saxony-Anholt	-0.0978850	0.2505581	0.6960538
Federal State: Schleswig-Holstein	0.1347602	0.1976823	0.4954493
Federal State: Thuringia	0.3033515	0.2625495	0.2479606
Federal State Born: Bavaria	-0.1655288	0.1480011	0.2634194
Federal State Born: Berlin	0.7421990	0.1921462	0.0001131
Federal State Born: Brandenburg	0.9698304	0.2105348	0.0000042
Federal State Born: Bremen	-0.2838068	0.3534104	0.4219703
Federal State Born: Hamburg	0.5025900	0.2219152	0.0235544
Federal State Born: Hessen	0.0461385	0.1814860	0.7993276
Federal State Born: Lower Saxony	0.3694423	0.2404107	0.1244058
Federal State Born: Mecklenburg-Western Pomerania	-0.1633143	0.1761140	0.3537894
Federal State Born: Unknown	0.1439200	1.0262355	0.8884735
Federal State Born: North Rhine-Westphalia	0.0964756	0.1530911	0.5285933

Not Born in Germany	-0.0288431	0.1800990	0.8727660
Federal State Born: Rhineland-Palatinate	-0.1534006	0.1958789	0.4335698
Federal State Born: Saarland	0.8288965	0.3664980	0.0237465
Federal State Born: Saxony	0.0584264	0.1786103	0.7435888
Federal State Born: Saxony-Anholt	0.3063462	0.2189576	0.1618208
Federal State Born: Schleswig-Holstein	0.2862442	0.2085402	0.1699151
Federal State Born: Thuringia	-0.3320966	0.2363002	0.1599434
Interaction: Party Position * Outcome	-0.0367800	0.1009754	0.7156839

#### *Hypothesis 4*

Table OA.38: Heterogeneous Treatment Effect: Principledness (1) for TopTax, DV = Representation

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.5194636	0.4972136	0.0022597
Outcome: Coalition Talks Continued	0.5164310	0.0751190	0.0000000
Party Position: Steadfast	0.4620539	0.1353807	0.0006496
Principledness (1)	-0.1048777	0.0295570	0.0003926
In-Party: FDP	0.0393779	0.1138623	0.7294844
In-Party: Greens	-0.2385727	0.1298559	0.0662603
In-Party: SPD	-0.2992993	0.1109297	0.0070060
PID strength for In-Party	1.0117153	0.0393656	0.0000000
factor(partner)1	-0.3756530	0.0753145	0.0000006
Ideological Position	0.0341225	0.0241619	0.1579634
Issue Preference: Speed Limit	0.0866471	0.0821391	0.2915492
Issue Preference: TopTax	-0.1451304	0.0812654	0.0742017
Issue Importance: TopTax	0.0090325	0.0107402	0.4004083
Urbanization: Countryside	-0.0589427	0.6037350	0.9222314
Urbanization: Middlesized City	0.0407174	0.1091194	0.7090620
Urbanization: Unknown	-2.0978710	1.8954733	0.2684626
Urbanization: Rural Village	-0.2536679	0.1190870	0.0332299
Urbanization: Suburb	-0.2072401	0.1342877	0.1228561
Employment Status: Full-time employed	0.3488873	0.4182966	0.4042983
Employment Status: Part-time employed	0.1417898	0.4285220	0.7407535
Employment Status: Marginally employed	-0.0039306	0.4584890	0.9931604
Employment Status: In School	0.5648911	0.5732516	0.3244856
Employment Status: Studing	-0.1809251	0.4394545	0.6805808
Employment Status: Re-schooling	0.1775705	0.8501767	0.8345669
Employment Status: Currently unemployed	0.3408604	0.4533899	0.4522176
Employment Status: Currently Reduced Hourse of Work	1.5261845	1.3553863	0.2602338

Employment Status: Volunteer	0.3562566	0.4299290	0.4073623
Employment Status: Parental Leave	0.4527740	0.4756055	0.3411630
Employment Status: Housewife/Househusband or else	0.2624711	0.4266158	0.5384349
Federal State: Bavaria	-0.3878263	0.2297491	0.0914889
Federal State: Berlin	-0.1219914	0.2994953	0.6837947
Federal State: Brandenburg	-0.5859845	0.3192852	0.0665428
Federal State: Bremen	-0.9549562	0.5675178	0.0925212
Federal State: Hamburg	-0.4629303	0.3535516	0.1904915
Federal State: Hessen	-0.4712352	0.2611028	0.0711907
Federal State: Lower Saxony	-0.9108044	0.4030255	0.0238854
Federal State: Mecklenburg-Western Pomerania	0.0399775	0.2553486	0.8755999
Federal State: Unknown	-0.3536670	1.8890528	0.8514992
Federal State: North Rhine-Westphalia	-0.2606827	0.2288002	0.2546339
Federal State: Rhineland-Palatinate	-0.1327926	0.3082100	0.6666023
Federal State: Saarland	0.1990558	0.5523769	0.7185972
Federal State: Saxony	-0.3598784	0.3009818	0.2318988
Federal State: Saxony-Anholt	-0.0033552	0.3789495	0.9929361
Federal State: Schleswig-Holstein	-0.1986494	0.3003765	0.5084397
Federal State: Thuringia	-0.0480939	0.4021088	0.9048033
Federal State Born: Bavaria	0.2644236	0.2383176	0.2672695
Federal State Born: Berlin	0.4196125	0.2989583	0.1605288
Federal State Born: Brandenburg	0.3849412	0.3209588	0.2304710
Federal State Born: Bremen	1.0705676	0.5478506	0.0507633
Federal State Born: Hamburg	0.7375477	0.3424646	0.0313336
Federal State Born: Hessen	0.5652219	0.2740774	0.0392530
Federal State Born: Lower Saxony	0.7344099	0.3767881	0.0513565
Federal State Born: Mecklenburg-Western Pomerania	0.2325062	0.2660183	0.3821634
Federal State Born: Unknown	0.2509852	1.2357289	0.8390628
Federal State Born: North Rhine-Westphalia	0.4002693	0.2312688	0.0835806
Not Born in Germany	0.3375880	0.2682179	0.2082438
Federal State Born: Rhineland-Palatinate	0.2585187	0.3108626	0.4056797
Federal State Born: Saarland	0.4493559	0.5736895	0.4335175
Federal State Born: Saxony	0.6253913	0.2852894	0.0284334
Federal State Born: Saxony-Anholt	0.5280334	0.3350480	0.1151144
Federal State Born: Schleswig-Holstein	-0.0699342	0.3134909	0.8234842
Federal State Born: Thuringia	0.0849731	0.3724401	0.8195407
Interaction: Outcome * Principledness (1)	0.2208036	0.0454583	0.0000012

Table OA.39: Heterogeneous Treatment Effect: Principledness (1) for Speed Limit, DV = Representation

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.8756843	0.4908682	0.0001349
Outcome: Coalition Talks Continued	0.2245706	0.0772324	0.0036617
Party Position: Steadfast	0.2040769	0.1286760	0.1128281
Principledness (1)	-0.1671010	0.0308934	0.0000001
In-Party: FDP	-0.0722360	0.1215880	0.5524775
In-Party: Greens	0.1100812	0.1348353	0.4143154
In-Party: SPD	0.1166881	0.1175180	0.3208032
PID strength for In-Party	0.9510513	0.0392517	0.0000000
factor(partner)1	-0.3358299	0.0732643	0.0000047
Ideological Position	0.0620556	0.0237573	0.0090350
Issue Preference: Speed Limit	0.0189149	0.0826710	0.8190387
Issue Preference: TopTax	-0.2634270	0.0835726	0.0016337
Issue Importance: TopTax	0.0101655	0.0109000	0.3510798
Urbanization: Countryside	-0.1442982	0.5568273	0.7955385
Urbanization: Middlesized City	0.0352676	0.1118011	0.7524378
Urbanization: Unknown	-1.5628447	1.3037792	0.2307179
Urbanization: Rural Village	0.0025332	0.1216830	0.9833921
Urbanization: Suburb	-0.6708494	0.1290366	0.0000002
Employment Status: Full-time employed	0.4489082	0.4097350	0.2733205
Employment Status: Part-time employed	0.9546133	0.4192405	0.0228411
Employment Status: Marginally employed	0.2173886	0.4353093	0.6175343
Employment Status: In School	0.3415582	0.5849709	0.5593294
Employment Status: Studing	0.2988171	0.4323751	0.4895409
Employment Status: Re-schooling	0.6276320	0.8962375	0.4837849
Employment Status: Currently unemployed	0.7264517	0.4455104	0.1030563
Employment Status: Currently Reduced Hourse of Work	0.5131663	1.3611933	0.7061966
Employment Status: Volunteer	0.3555103	0.4201797	0.3975551
Employment Status: Parental Leave	-0.2556726	0.4644881	0.5820502
Employment Status: Housewife/Househusband or else	0.4630613	0.4200755	0.2703885
Federal State: Bavaria	0.0170978	0.2020822	0.9325775
Federal State: Berlin	-1.6470749	0.2674374	0.0000000
Federal State: Brandenburg	-1.0884165	0.3021080	0.0003189
Federal State: Bremen	0.6641095	0.5880179	0.2587988
Federal State: Hamburg	0.8557906	0.3227264	0.0080407
Federal State: Hessen	0.2766461	0.2506297	0.2697479
Federal State: Lower Saxony	0.3555258	0.3769930	0.3457117

Federal State: Mecklenburg-Western Pomerania	-0.0937601	0.2457103	0.7027883
Federal State: North Rhine-Westphalia	0.1259328	0.2155305	0.5590584
Federal State: Rhineland-Palatinate	0.7528562	0.2685673	0.0050850
Federal State: Saarland	-0.0902327	0.4953001	0.8554529
Federal State: Saxony	0.8094108	0.2719984	0.0029407
Federal State: Saxony-Anholt	0.0979322	0.3669827	0.7895931
Federal State: Schleswig-Holstein	0.0296501	0.2916011	0.9190157
Federal State: Thuringia	0.1078014	0.3819787	0.7777914
Federal State Born: Bavaria	-0.4824075	0.2060714	0.0192849
Federal State Born: Berlin	1.3035983	0.2785759	0.0000030
Federal State Born: Brandenburg	0.7949250	0.3089872	0.0101290
Federal State Born: Bremen	-0.7017612	0.4995120	0.1601345
Federal State Born: Hamburg	0.1173423	0.3201303	0.7139785
Federal State Born: Hessen	-0.5208464	0.2643108	0.0488440
Federal State Born: Lower Saxony	0.0879250	0.3384653	0.7950509
Federal State Born: Mecklenburg-Western Pomerania	-0.0720749	0.2564827	0.7787159
Federal State Born: Unknown	1.0164298	2.2603385	0.6529666
Federal State Born: North Rhine-Westphalia	-0.1765930	0.2225380	0.4275122
Not Born in Germany	-0.2988295	0.2652107	0.2599139
Federal State Born: Rhineland-Palatinate	-0.6166140	0.2724360	0.0236711
Federal State Born: Saarland	-0.3114324	0.5158883	0.5460912
Federal State Born: Saxony	-0.7731033	0.2558397	0.0025293
Federal State Born: Saxony-Anholt	0.0526494	0.3156740	0.8675487
Federal State Born: Schleswig-Holstein	0.0231599	0.3144291	0.9412871
Federal State Born: Thuringia	-0.1880197	0.3313586	0.5704619
Interaction: Outcome * Principledness (1)	0.1920663	0.0447411	0.0000181

Table OA.40: Heterogeneous Treatment Effect: Principledness (1) for Issue Pooled Analysis, DV = Representation

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.5332847	0.3515459	0.0000131
Outcome: Coalition Talks Continued	0.3854985	0.0536942	0.0000000
Party Position: Steadfast	0.3155669	0.0936252	0.0007540
Principledness (1)	-0.1473293	0.0213480	0.0000000
In-Party: FDP	-0.0868652	0.0829391	0.2949780
In-Party: Greens	-0.0171042	0.0930276	0.8541270
In-Party: SPD	-0.0596088	0.0800731	0.4566399
PID strength for In-Party	0.9766777	0.0277781	0.0000000

factor(partner)1	-0.3775140	0.0525771	0.0000000
factor(issue)TopTax	0.0498274	0.0535082	0.3517748
Ideological Position	0.0700238	0.0167732	0.0000302
Issue Preference: Speed Limit	0.1024706	0.0579568	0.0770929
Issue Preference: TopTax	-0.2790412	0.0578481	0.0000014
Issue Importance: TopTax	0.0114092	0.0076903	0.1379627
Urbanization: Countryside	-0.1289348	0.4116723	0.7541392
Urbanization: Middlesized City	0.0517340	0.0784573	0.5096653
Urbanization: Unknown	-1.7353387	1.0764138	0.1069718
Urbanization: Rural Village	-0.1131373	0.0856915	0.1867798
Urbanization: Suburb	-0.4838007	0.0926756	0.0000002
Employment Status: Full-time employed	0.4517892	0.2943357	0.1248395
Employment Status: Part-time employed	0.6834241	0.3011902	0.0232919
Employment Status: Marginally employed	0.1252600	0.3154143	0.6912841
Employment Status: In School	0.4972441	0.4119788	0.2274837
Employment Status: Studing	0.1308760	0.3100169	0.6729222
Employment Status: Re-schooling	0.4508687	0.6209792	0.4678241
Employment Status: Currently unemployed	0.5868919	0.3199170	0.0666175
Employment Status: Currently Reduced	1.0459467	0.9681420	0.2800144
Hourse of Work			
Employment Status: Volunteer	0.4338015	0.3023283	0.1513662
Employment Status: Parental Leave	0.0309118	0.3316049	0.9257322
Employment Status:	0.3964724	0.3008574	0.1876080
Housewife/Househusband or else			
Federal State: Bavaria	-0.0639984	0.1499511	0.6695407
Federal State: Berlin	-1.1954519	0.1951009	0.0000000
Federal State: Brandenburg	-0.9851182	0.2184458	0.0000066
Federal State: Bremen	-0.1759647	0.4103258	0.6680509
Federal State: Hamburg	0.4662839	0.2365623	0.0487511
Federal State: Hessen	-0.0746940	0.1803566	0.6787788
Federal State: Lower Saxony	-0.2623868	0.2753031	0.3405787
Federal State: Mecklenburg-Western Pomerania	0.0490191	0.1765585	0.7812990
Federal State: Unknown	-0.0216404	1.7606923	0.9901939
Federal State: North Rhine-Westphalia	-0.0557573	0.1564434	0.7215468
Federal State: Rhineland-Palatinate	0.4110219	0.2026512	0.0425727
Federal State: Saarland	0.1551853	0.3699215	0.6748563
Federal State: Saxony	0.5447988	0.2002235	0.0065244
Federal State: Saxony-Anholt	0.1488331	0.2634527	0.5721364
Federal State: Schleswig-Holstein	-0.1607634	0.2078582	0.4392934
Federal State: Thuringia	0.1436357	0.2760757	0.6028863
Federal State Born: Bavaria	-0.2129016	0.1556049	0.1712845

Federal State Born: Berlin	1.1004953	0.2021485	0.0000001
Federal State Born: Brandenburg	0.7522383	0.2213650	0.0006819
Federal State Born: Bremen	0.1325248	0.3716594	0.7214192
Federal State Born: Hamburg	0.6151965	0.2333124	0.0083866
Federal State Born: Hessen	-0.0697382	0.1908414	0.7148045
Federal State Born: Lower Saxony	0.3507914	0.2528986	0.1654576
Federal State Born: Mecklenburg-Western Pomerania	0.0351042	0.1851838	0.8496558
Federal State Born: Unknown	0.2098931	1.0790381	0.8457750
Federal State Born: North Rhine-Westphalia	0.1295673	0.1609812	0.4209261
Not Born in Germany	0.0036730	0.1893693	0.9845258
Federal State Born: Rhineland-Palatinate	-0.2307902	0.2059845	0.2625687
Federal State Born: Saarland	0.0291873	0.3854083	0.9396352
Federal State Born: Saxony	-0.4358507	0.1880559	0.0204943
Federal State Born: Saxony-Anholt	0.2385733	0.2302779	0.3002246
Federal State Born: Schleswig-Holstein	-0.1025382	0.2194277	0.6402999
Federal State Born: Thuringia	-0.1576231	0.2485036	0.5259115
Interaction: Outcome * Principledness (1)	0.2181731	0.0318825	0.0000000

Table OA.41: Heterogeneous Treatment Effect: Principledness (2) for TopTax, DV = Representation

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	2.3283273	0.5926845	0.0000871
Outcome: Coalition Talks Continued	0.4980402	0.0751899	0.0000000
Party Position: Steadfast	-0.7165694	0.4926308	0.1458729
Principledness (2)	-0.1109946	0.0324489	0.0006317
In-Party: FDP	0.0522119	0.1140405	0.6470973
In-Party: Greens	-0.2271567	0.1300069	0.0806756
In-Party: SPD	-0.2772802	0.1113837	0.0128398
PID strength for In-Party	1.0167460	0.0394171	0.0000000
factor(partner)1	-0.3813962	0.0753633	0.0000004
Ideological Position	0.0284500	0.0244096	0.2438829
Issue Preference: Speed Limit	0.0932649	0.0821725	0.2564547
Issue Preference: TopTax	-0.1406417	0.0816427	0.0850370
Issue Importance: TopTax	0.0109747	0.0107441	0.3071019
Urbanization: Countryside	-0.0569514	0.6044588	0.9249406
Urbanization: Middlesized City	0.0474527	0.1092442	0.6640439
Urbanization: Unknown	-2.4056334	1.8967095	0.2047652
Urbanization: Rural Village	-0.2461509	0.1192192	0.0390230
Urbanization: Suburb	-0.2124325	0.1344783	0.1142677

Employment Status: Full-time employed	0.3816143	0.4187377	0.3621743
Employment Status: Part-time employed	0.1745249	0.4289949	0.6841621
Employment Status: Marginally employed	0.0285419	0.4590652	0.9504278
Employment Status: In School	0.6448491	0.5740494	0.2613700
Employment Status: Studing	-0.1534790	0.4397582	0.7271038
Employment Status: Re-schooling	0.1239282	0.8512413	0.8842569
Employment Status: Currently unemployed	0.3728224	0.4538090	0.4113925
Employment Status: Currently Reduced Hourse of Work	1.6130572	1.3576733	0.2348701
Employment Status: Volunteer	0.3730041	0.4303982	0.3861917
Employment Status: Parental Leave	0.5279211	0.4760400	0.2675102
Employment Status: Housewife/Househusband or else	0.3144395	0.4271291	0.4616751
Federal State: Bavaria	-0.3758833	0.2300442	0.1023537
Federal State: Berlin	-0.1019264	0.2997729	0.7338672
Federal State: Brandenburg	-0.5974465	0.3196754	0.0617150
Federal State: Bremen	-0.9776729	0.5685281	0.0855802
Federal State: Hamburg	-0.4024198	0.3540318	0.2557483
Federal State: Hessen	-0.4818107	0.2615208	0.0655066
Federal State: Lower Saxony	-0.9587516	0.4035325	0.0175580
Federal State: Mecklenburg-Western Pomerania	0.0111583	0.2556734	0.9651914
Federal State: Unknown	-0.0984129	1.8911950	0.9585018
Federal State: North Rhine-Westphalia	-0.2673270	0.2290874	0.2433187
Federal State: Rhineland-Palatinate	-0.1737219	0.3085871	0.5734976
Federal State: Saarland	0.0887868	0.5527401	0.8723936
Federal State: Saxony	-0.3969781	0.3014804	0.1880014
Federal State: Saxony-Anholt	-0.0383321	0.3796004	0.9195717
Federal State: Schleswig-Holstein	-0.1297425	0.3005047	0.6659497
Federal State: Thuringia	-0.0641984	0.4027715	0.8733692
Federal State Born: Bavaria	0.2636319	0.2386220	0.2693154
Federal State Born: Berlin	0.3950710	0.2993666	0.1870219
Federal State Born: Brandenburg	0.4028632	0.3214733	0.2102218
Federal State Born: Bremen	1.1106192	0.5486584	0.0430180
Federal State Born: Hamburg	0.6778328	0.3430543	0.0482444
Federal State Born: Hessen	0.5699258	0.2744419	0.0379020
Federal State Born: Lower Saxony	0.7379729	0.3773173	0.0505604
Federal State Born: Mecklenburg-Western Pomerania	0.2432288	0.2663278	0.3611619
Federal State Born: Unknown	0.1383745	1.2374690	0.9109719
Federal State Born: North Rhine-Westphalia	0.4111735	0.2315163	0.0758162



Not Born in Germany	0.3438108	0.2685420	0.2005261
Federal State Born: Rhineland-Palatinate	0.2768539	0.3111915	0.3737087
Federal State Born: Saarland	0.5679447	0.5740969	0.3225903
Federal State Born: Saxony	0.6379283	0.2856650	0.0256008
Federal State Born: Saxony-Anholt	0.5277936	0.3354299	0.1156940
Federal State Born: Schleswig-Holstein	-0.0160783	0.3140109	0.9591665
Federal State Born: Thuringia	0.0807176	0.3731978	0.8287767
Interaction: Outcome * Principledness (2)	0.1739384	0.0494560	0.0004417

Table OA.42: Heterogeneous Treatment Effect: Principledness (2) for Speed Limit, DV = Representation

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	2.3351919	0.6086420	0.0001267
Outcome: Coalition Talks Continued	0.2309171	0.0774909	0.0029014
Party Position: Steadfast	-0.5630351	0.4838160	0.2446031
Principledness (2)	-0.0784430	0.0348532	0.0244634
In-Party: FDP	-0.0996660	0.1219707	0.4139048
In-Party: Greens	0.0975202	0.1352833	0.4710405
In-Party: SPD	0.1213873	0.1179450	0.3034579
PID strength for In-Party	0.9466694	0.0393555	0.0000000
factor(partner)1	-0.3466650	0.0735613	0.0000025
Ideological Position	0.0587660	0.0240182	0.0144611
Issue Preference: Speed Limit	0.0258521	0.0829432	0.7552976
Issue Preference: TopTax	-0.2634820	0.0838170	0.0016820
Issue Importance: TopTax	0.0122094	0.0109267	0.2638973
Urbanization: Countryside	-0.2075392	0.5587794	0.7103489
Urbanization: Middlesized City	0.0389364	0.1122458	0.7286968
Urbanization: Unknown	-1.4287958	1.3076880	0.2746333
Urbanization: Rural Village	0.0108946	0.1220581	0.9288819
Urbanization: Suburb	-0.6661989	0.1294237	0.0000003
Employment Status: Full-time employed	0.4405473	0.4109846	0.2838188
Employment Status: Part-time employed	0.9418183	0.4206065	0.0252010
Employment Status: Marginally employed	0.1818449	0.4368568	0.6772451
Employment Status: In School	0.3553080	0.5860330	0.5443561
Employment Status: Studing	0.2870146	0.4333669	0.5078255
Employment Status: Re-schooling	0.7169249	0.8991243	0.4252922
Employment Status: Currently unemployed	0.7069316	0.4466751	0.1135837
Employment Status: Currently Reduced Hourse of Work	0.5730267	1.3652122	0.6747031
Employment Status: Volunteer	0.3136029	0.4215797	0.4569976
Employment Status: Parental Leave	-0.2357577	0.4655936	0.6126338

Employment Status:	0.4212568	0.4213959	0.3175338
Housewife/Househusband or else			
Federal State: Bavaria	-0.0113066	0.2028525	0.9555535
Federal State: Berlin	-1.8017253	0.2680272	0.0000000
Federal State: Brandenburg	-1.1501999	0.3028804	0.0001484
Federal State: Bremen	0.5170735	0.5901047	0.3809548
Federal State: Hamburg	0.8501648	0.3239900	0.0087239
Federal State: Hessen	0.2425639	0.2514818	0.3348371
Federal State: Lower Saxony	0.3995788	0.3782085	0.2908050
Federal State: Mecklenburg-Western Pomerania	-0.1604207	0.2464641	0.5151577
Federal State: North Rhine-Westphalia	0.0880882	0.2162856	0.6838274
Federal State: Rhineland-Palatinate	0.6371247	0.2691330	0.0179670
Federal State: Saarland	-0.1571445	0.4967202	0.7517434
Federal State: Saxony	0.8706698	0.2730655	0.0014417
Federal State: Saxony-Anholt	0.0742004	0.3682778	0.8403344
Federal State: Schleswig-Holstein	-0.0316845	0.2924329	0.9137254
Federal State: Thuringia	0.0792989	0.3831766	0.8360589
Federal State Born: Bavaria	-0.4864182	0.2070479	0.0188594
Federal State Born: Berlin	1.4291460	0.2792512	0.0000003
Federal State Born: Brandenburg	0.7830014	0.3100556	0.0115983
Federal State Born: Bremen	-0.5977097	0.5012906	0.2332016
Federal State Born: Hamburg	0.0949353	0.3210099	0.7674451
Federal State Born: Hessen	-0.4860571	0.2650655	0.0667729
Federal State Born: Lower Saxony	0.0154683	0.3393092	0.9636413
Federal State Born: Mecklenburg-Western Pomerania	-0.0443239	0.2574119	0.8632969
Federal State Born: Unknown	1.0298446	2.2674237	0.6497169
Federal State Born: North Rhine-Westphalia	-0.1493979	0.2232253	0.5033641
Not Born in Germany	-0.2993404	0.2660344	0.2605778
Federal State Born: Rhineland-Palatinate	-0.5513782	0.2733156	0.0437272
Federal State Born: Saarland	-0.3128023	0.5174468	0.5455400
Federal State Born: Saxony	-0.9101304	0.2561350	0.0003850
Federal State Born: Saxony-Anholt	0.0635059	0.3164852	0.8409752
Federal State Born: Schleswig-Holstein	0.0671346	0.3153442	0.8314218
Federal State Born: Thuringia	-0.2101443	0.3322803	0.5271434
Interaction: Outcome * Principledness (2)	0.1230156	0.0488756	0.0118797

Table OA.43: Heterogeneous Treatment Effect: Principledness (2) for Issue Pooled Analysis, DV = Representation

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	2.0621954	0.4265907	0.0000014
Outcome: Coalition Talks Continued	0.3771093	0.0538747	0.0000000
Party Position: Steadfast	-0.6233338	0.3450988	0.0709197
Principledness (2)	-0.0870898	0.0237383	0.0002454
In-Party: FDP	-0.0922716	0.0831748	0.2673065
In-Party: Greens	-0.0147180	0.0932778	0.8746288
In-Party: SPD	-0.0432228	0.0803741	0.5907518
PID strength for In-Party	0.9748365	0.0278462	0.0000000
factor(partner)1	-0.3841862	0.0527034	0.0000000
factor(issue)TopTax	0.0507876	0.0536630	0.3439660
Ideological Position	0.0673635	0.0169714	0.0000728
Issue Preference: Speed Limit	0.1096904	0.0580990	0.0590660
Issue Preference: TopTax	-0.2837505	0.0580206	0.0000010
Issue Importance: TopTax	0.0137495	0.0077031	0.0743121
Urbanization: Countryside	-0.1601955	0.4127590	0.6979465
Urbanization: Middlesized City	0.0599337	0.0786666	0.4461618
Urbanization: Unknown	-1.8005841	1.0790598	0.0952265
Urbanization: Rural Village	-0.1018322	0.0858916	0.2358218
Urbanization: Suburb	-0.4784609	0.0928927	0.0000003
Employment Status: Full-time employed	0.4570958	0.2950932	0.1214268
Employment Status: Part-time employed	0.6866707	0.3019502	0.0229870
Employment Status: Marginally employed	0.1113842	0.3162814	0.7247222
Employment Status: In School	0.5340988	0.4128859	0.1958522
Employment Status: Studing	0.1371416	0.3106305	0.6588680
Employment Status: Re-schooling	0.4480627	0.6226762	0.4718087
Employment Status: Currently unemployed	0.5932081	0.3206242	0.0643289
Employment Status: Currently Reduced	1.0832371	0.9707611	0.2645162
Hourse of Work			
Employment Status: Volunteer	0.4101507	0.3031187	0.1760636
Employment Status: Parental Leave	0.0738303	0.3323010	0.8241806
Employment Status:	0.4010735	0.3016036	0.1836236
Housewife/Househusband or else			
Federal State: Bavaria	-0.0766753	0.1503563	0.6100965
Federal State: Berlin	-1.2941997	0.1956082	0.0000000
Federal State: Brandenburg	-1.0384596	0.2188808	0.0000021
Federal State: Bremen	-0.2692357	0.4113470	0.5127956
Federal State: Hamburg	0.4886634	0.2371284	0.0393609
Federal State: Hessen	-0.0927502	0.1808207	0.6080085

Federal State: Lower Saxony	-0.2570243	0.2760433	0.3518311
Federal State: Mecklenburg-Western Pomerania	-0.0019650	0.1769544	0.9911404
Federal State: Unknown	0.0702900	1.7650908	0.9682359
Federal State: North Rhine-Westphalia	-0.0757226	0.1568594	0.6292930
Federal State: Rhineland-Palatinate	0.3347424	0.2030920	0.0993473
Federal State: Saarland	0.0752849	0.3707608	0.8390973
Federal State: Saxony	0.5793507	0.2007644	0.0039163
Federal State: Saxony-Anholt	0.1247367	0.2641408	0.6367723
Federal State: Schleswig-Holstein	-0.1526140	0.2083743	0.4639454
Federal State: Thuringia	0.1115504	0.2767544	0.6869109
Federal State Born: Bavaria	-0.2070654	0.1561544	0.1848703
Federal State Born: Berlin	1.1746666	0.2026004	0.0000000
Federal State Born: Brandenburg	0.7651110	0.2220187	0.0005717
Federal State Born: Bremen	0.2155270	0.3726106	0.5629952
Federal State Born: Hamburg	0.5753843	0.2339368	0.0139327
Federal State Born: Hessen	-0.0551593	0.1913070	0.7731033
Federal State Born: Lower Saxony	0.3074482	0.2534147	0.2250833
Federal State Born: Mecklenburg-Western Pomerania	0.0585561	0.1856602	0.7524715
Federal State Born: Unknown	0.1464164	1.0818324	0.8923458
Federal State Born: North Rhine-Westphalia	0.1480888	0.1613703	0.3588077
Not Born in Germany	0.0088790	0.1898395	0.9626969
Federal State Born: Rhineland-Palatinate	-0.1905890	0.2064956	0.3560533
Federal State Born: Saarland	0.0803074	0.3863359	0.8353366
Federal State Born: Saxony	-0.5267965	0.1883136	0.0051640
Federal State Born: Saxony-Anholt	0.2409090	0.2307909	0.2965926
Federal State Born: Schleswig-Holstein	-0.0501457	0.2199301	0.8196467
Federal State Born: Thuringia	-0.1624621	0.2490923	0.5142816
Interaction: Outcome * Principledness (2)	0.1482202	0.0347630	0.0000203

Table OA.44: Heterogeneous Treatment Effect: Principledness (2) for TopTax, DV = Credibility – Table Supporting Figure 4 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.5194636	0.4972136	0.0022597
Outcome: Coalition Talks Continued	0.5164310	0.0751190	0.0000000
Party Position: Steadfast	0.4620539	0.1353807	0.0006496
Principledness (1)	-0.1048777	0.0295570	0.0003926
In-Party: FDP	0.0393779	0.1138623	0.7294844
In-Party: Greens	-0.2385727	0.1298559	0.0662603

In-Party: SPD	-0.2992993	0.1109297	0.0070060
PID strength for In-Party	1.0117153	0.0393656	0.0000000
factor(partner)1	-0.3756530	0.0753145	0.0000006
Ideological Position	0.0341225	0.0241619	0.1579634
Issue Preference: Speed Limit	0.0866471	0.0821391	0.2915492
Issue Preference: TopTax	-0.1451304	0.0812654	0.0742017
Issue Importance: TopTax	0.0090325	0.0107402	0.4004083
Urbanization: Countryside	-0.0589427	0.6037350	0.9222314
Urbanization: Middlesized City	0.0407174	0.1091194	0.7090620
Urbanization: Unknown	-2.0978710	1.8954733	0.2684626
Urbanization: Rural Village	-0.2536679	0.1190870	0.0332299
Urbanization: Suburb	-0.2072401	0.1342877	0.1228561
Employment Status: Full-time employed	0.3488873	0.4182966	0.4042983
Employment Status: Part-time employed	0.1417898	0.4285220	0.7407535
Employment Status: Marginally employed	-0.0039306	0.4584890	0.9931604
Employment Status: In School	0.5648911	0.5732516	0.3244856
Employment Status: Studing	-0.1809251	0.4394545	0.6805808
Employment Status: Re-schooling	0.1775705	0.8501767	0.8345669
Employment Status: Currently unemployed	0.3408604	0.4533899	0.4522176
Employment Status: Currently Reduced	1.5261845	1.3553863	0.2602338
Hourse of Work			
Employment Status: Volunteer	0.3562566	0.4299290	0.4073623
Employment Status: Parental Leave	0.4527740	0.4756055	0.3411630
Employment Status:	0.2624711	0.4266158	0.5384349
Housewife/Househusband or else			
Federal State: Bavaria	-0.3878263	0.2297491	0.0914889
Federal State: Berlin	-0.1219914	0.2994953	0.6837947
Federal State: Brandenburg	-0.5859845	0.3192852	0.0665428
Federal State: Bremen	-0.9549562	0.5675178	0.0925212
Federal State: Hamburg	-0.4629303	0.3535516	0.1904915
Federal State: Hessen	-0.4712352	0.2611028	0.0711907
Federal State: Lower Saxony	-0.9108044	0.4030255	0.0238854
Federal State: Mecklenburg-Western	0.0399775	0.2553486	0.8755999
Pomerania			
Federal State: Unknown	-0.3536670	1.8890528	0.8514992
Federal State: North Rhine-Westphalia	-0.2606827	0.2288002	0.2546339
Federal State: Rhineland-Palatinate	-0.1327926	0.3082100	0.6666023
Federal State: Saarland	0.1990558	0.5523769	0.7185972
Federal State: Saxony	-0.3598784	0.3009818	0.2318988
Federal State: Saxony-Anholt	-0.0033552	0.3789495	0.9929361
Federal State: Schleswig-Holstein	-0.1986494	0.3003765	0.5084397
Federal State: Thuringia	-0.0480939	0.4021088	0.9048033

Federal State Born: Bavaria	0.2644236	0.2383176	0.2672695
Federal State Born: Berlin	0.4196125	0.2989583	0.1605288
Federal State Born: Brandenburg	0.3849412	0.3209588	0.2304710
Federal State Born: Bremen	1.0705676	0.5478506	0.0507633
Federal State Born: Hamburg	0.7375477	0.3424646	0.0313336
Federal State Born: Hessen	0.5652219	0.2740774	0.0392530
Federal State Born: Lower Saxony	0.7344099	0.3767881	0.0513565
Federal State Born: Mecklenburg-Western Pomerania	0.2325062	0.2660183	0.3821634
Federal State Born: Unknown	0.2509852	1.2357289	0.8390628
Federal State Born: North Rhine-Westphalia	0.4002693	0.2312688	0.0835806
Not Born in Germany	0.3375880	0.2682179	0.2082438
Federal State Born: Rhineland-Palatinate	0.2585187	0.3108626	0.4056797
Federal State Born: Saarland	0.4493559	0.5736895	0.4335175
Federal State Born: Saxony	0.6253913	0.2852894	0.0284334
Federal State Born: Saxony-Anholt	0.5280334	0.3350480	0.1151144
Federal State Born: Schleswig-Holstein	-0.0699342	0.3134909	0.8234842
Federal State Born: Thuringia	0.0849731	0.3724401	0.8195407
Interaction: Outcome * Principledness (1)	0.2208036	0.0454583	0.0000012

Table OA.45: Heterogeneous Treatment Effect: Principledness (2) for Speed Limit, DV = Credibility – Table Supporting Figure 4 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.8756843	0.4908682	0.0001349
Outcome: Coalition Talks Continued	0.2245706	0.0772324	0.0036617
Party Position: Steadfast	0.2040769	0.1286760	0.1128281
Principledness (1)	-0.1671010	0.0308934	0.0000001
In-Party: FDP	-0.0722360	0.1215880	0.5524775
In-Party: Greens	0.1100812	0.1348353	0.4143154
In-Party: SPD	0.1166881	0.1175180	0.3208032
PID strength for In-Party factor(partner)1	0.9510513	0.0392517	0.0000000
Ideological Position	-0.3358299	0.0732643	0.0000047
Issue Preference: Speed Limit	0.0620556	0.0237573	0.0090350
Issue Preference: TopTax	0.0189149	0.0826710	0.8190387
Issue Preference: TopTax	-0.2634270	0.0835726	0.0016337
Issue Importance: TopTax	0.0101655	0.0109000	0.3510798
Urbanization: Countryside	-0.1442982	0.5568273	0.7955385
Urbanization: Middlesized City	-0.1442982	0.5568273	0.7955385
Urbanization: Unknown	0.0352676	0.1118011	0.7524378
Urbanization: Rural Village	-1.5628447	1.3037792	0.2307179
	0.0025332	0.1216830	0.9833921

Urbanization: Suburb	-0.6708494	0.1290366	0.0000002
Employment Status: Full-time employed	0.4489082	0.4097350	0.2733205
Employment Status: Part-time employed	0.9546133	0.4192405	0.0228411
Employment Status: Marginally employed	0.2173886	0.4353093	0.6175343
Employment Status: In School	0.3415582	0.5849709	0.5593294
Employment Status: Studing	0.2988171	0.4323751	0.4895409
Employment Status: Re-schooling	0.6276320	0.8962375	0.4837849
Employment Status: Currently unemployed	0.7264517	0.4455104	0.1030563
Employment Status: Currently Reduced	0.5131663	1.3611933	0.7061966
House of Work			
Employment Status: Volunteer	0.3555103	0.4201797	0.3975551
Employment Status: Parental Leave	-0.2556726	0.4644881	0.5820502
Employment Status: Housewife/Househusband or else	0.4630613	0.4200755	0.2703885
Federal State: Bavaria	0.0170978	0.2020822	0.9325775
Federal State: Berlin	-1.6470749	0.2674374	0.0000000
Federal State: Brandenburg	-1.0884165	0.3021080	0.0003189
Federal State: Bremen	0.6641095	0.5880179	0.2587988
Federal State: Hamburg	0.8557906	0.3227264	0.0080407
Federal State: Hessen	0.2766461	0.2506297	0.2697479
Federal State: Lower Saxony	0.3555258	0.3769930	0.3457117
Federal State: Mecklenburg-Western Pomerania	-0.0937601	0.2457103	0.7027883
Federal State: North Rhine-Westphalia	0.1259328	0.2155305	0.5590584
Federal State: Rhineland-Palatinate	0.7528562	0.2685673	0.0050850
Federal State: Saarland	-0.0902327	0.4953001	0.8554529
Federal State: Saxony	0.8094108	0.2719984	0.0029407
Federal State: Saxony-Anholt	0.0979322	0.3669827	0.7895931
Federal State: Schleswig-Holstein	0.0296501	0.2916011	0.9190157
Federal State: Thuringia	0.1078014	0.3819787	0.7777914
Federal State Born: Bavaria	-0.4824075	0.2060714	0.0192849
Federal State Born: Berlin	1.3035983	0.2785759	0.0000030
Federal State Born: Brandenburg	0.7949250	0.3089872	0.0101290
Federal State Born: Bremen	-0.7017612	0.4995120	0.1601345
Federal State Born: Hamburg	0.1173423	0.3201303	0.7139785
Federal State Born: Hessen	-0.5208464	0.2643108	0.0488440
Federal State Born: Lower Saxony	0.0879250	0.3384653	0.7950509
Federal State Born: Mecklenburg-Western Pomerania	-0.0720749	0.2564827	0.7787159
Federal State Born: Unknown	1.0164298	2.2603385	0.6529666
Federal State Born: North Rhine-Westphalia	-0.1765930	0.2225380	0.4275122
Not Born in Germany	-0.2988295	0.2652107	0.2599139

Federal State Born: Rhineland-Palatinate	-0.6166140	0.2724360	0.0236711
Federal State Born: Saarland	-0.3114324	0.5158883	0.5460912
Federal State Born: Saxony	-0.7731033	0.2558397	0.0025293
Federal State Born: Saxony-Anholt	0.0526494	0.3156740	0.8675487
Federal State Born: Schleswig-Holstein	0.0231599	0.3144291	0.9412871
Federal State Born: Thuringia	-0.1880197	0.3313586	0.5704619
Interaction: Outcome * Principledness (1)	0.1920663	0.0447411	0.0000181

Table OA.46: Heterogeneous Treatment Effect: Principledness (2) for Issue Pooled Analysis, DV = Credibility – Table Supporting Figure 4 in the Main Manuscript

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.5332847	0.3515459	0.0000131
Outcome: Coalition Talks Continued	0.3854985	0.0536942	0.0000000
Party Position: Steadfast	0.3155669	0.0936252	0.0007540
Principledness (1)	-0.1473293	0.0213480	0.0000000
In-Party: FDP	-0.0868652	0.0829391	0.2949780
In-Party: Greens	-0.0171042	0.0930276	0.8541270
In-Party: SPD	-0.0596088	0.0800731	0.4566399
PID strength for In-Party	0.9766777	0.0277781	0.0000000
factor(partner)1	-0.3775140	0.0525771	0.0000000
factor(issue)TopTax	0.0498274	0.0535082	0.3517748
Ideological Position	0.0700238	0.0167732	0.0000302
Issue Preference: Speed Limit	0.1024706	0.0579568	0.0770929
Issue Preference: TopTax	-0.2790412	0.0578481	0.0000014
Issue Importance: TopTax	0.0114092	0.0076903	0.1379627
Urbanization: Countryside	-0.1289348	0.4116723	0.7541392
Urbanization: Middlesized City	0.0517340	0.0784573	0.5096653
Urbanization: Unknown	-1.7353387	1.0764138	0.1069718
Urbanization: Rural Village	-0.1131373	0.0856915	0.1867798
Urbanization: Suburb	-0.4838007	0.0926756	0.0000002
Employment Status: Full-time employed	0.4517892	0.2943357	0.1248395
Employment Status: Part-time employed	0.6834241	0.3011902	0.0232919
Employment Status: Marginally employed	0.1252600	0.3154143	0.6912841
Employment Status: In School	0.4972441	0.4119788	0.2274837
Employment Status: Studing	0.1308760	0.3100169	0.6729222
Employment Status: Re-schooling	0.4508687	0.6209792	0.4678241
Employment Status: Currently unemployed	0.5868919	0.3199170	0.0666175
Employment Status: Currently Reduced	1.0459467	0.9681420	0.2800144
Hourse of Work			
Employment Status: Volunteer	0.4338015	0.3023283	0.1513662
Employment Status: Parental Leave	0.0309118	0.3316049	0.9257322



Employment Status:	0.3964724	0.3008574	0.1876080
Housewife/Househusband or else			
Federal State: Bavaria	-0.0639984	0.1499511	0.6695407
Federal State: Berlin	-1.1954519	0.1951009	0.0000000
Federal State: Brandenburg	-0.9851182	0.2184458	0.0000066
Federal State: Bremen	-0.1759647	0.4103258	0.6680509
Federal State: Hamburg	0.4662839	0.2365623	0.0487511
Federal State: Hessen	-0.0746940	0.1803566	0.6787788
Federal State: Lower Saxony	-0.2623868	0.2753031	0.3405787
Federal State: Mecklenburg-Western Pomerania	0.0490191	0.1765585	0.7812990
Federal State: Unknown	-0.0216404	1.7606923	0.9901939
Federal State: North Rhine-Westphalia	-0.0557573	0.1564434	0.7215468
Federal State: Rhineland-Palatinate	0.4110219	0.2026512	0.0425727
Federal State: Saarland	0.1551853	0.3699215	0.6748563
Federal State: Saxony	0.5447988	0.2002235	0.0065244
Federal State: Saxony-Anholt	0.1488331	0.2634527	0.5721364
Federal State: Schleswig-Holstein	-0.1607634	0.2078582	0.4392934
Federal State: Thuringia	0.1436357	0.2760757	0.6028863
Federal State Born: Bavaria	-0.2129016	0.1556049	0.1712845
Federal State Born: Berlin	1.1004953	0.2021485	0.0000001
Federal State Born: Brandenburg	0.7522383	0.2213650	0.0006819
Federal State Born: Bremen	0.1325248	0.3716594	0.7214192
Federal State Born: Hamburg	0.6151965	0.2333124	0.0083866
Federal State Born: Hessen	-0.0697382	0.1908414	0.7148045
Federal State Born: Lower Saxony	0.3507914	0.2528986	0.1654576
Federal State Born: Mecklenburg-Western Pomerania	0.0351042	0.1851838	0.8496558
Federal State Born: Unknown	0.2098931	1.0790381	0.8457750
Federal State Born: North Rhine-Westphalia	0.1295673	0.1609812	0.4209261
Not Born in Germany	0.0036730	0.1893693	0.9845258
Federal State Born: Rhineland-Palatinate	-0.2307902	0.2059845	0.2625687
Federal State Born: Saarland	0.0291873	0.3854083	0.9396352
Federal State Born: Saxony	-0.4358507	0.1880559	0.0204943
Federal State Born: Saxony-Anholt	0.2385733	0.2302779	0.3002246
Federal State Born: Schleswig-Holstein	-0.1025382	0.2194277	0.6402999
Federal State Born: Thuringia	-0.1576231	0.2485036	0.5259115
Interaction: Outcome * Principledness (1)	0.2181731	0.0318825	0.0000000

*Hypothesis 5*

Table OA.47: Heterogeneous Treatment Effect: Social Trust for TopTax, DV = Representation

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	0.9830027	0.4971031	0.0480649
Outcome: Coalition Talks Continued	0.5177941	0.0749833	0.0000000
Party Position: Steadfast	0.8304979	0.1982151	0.0000286
Social Trust	0.0965340	0.0244765	0.0000817
In-Party: FDP	0.0567531	0.1136486	0.6175466
In-Party: Greens	-0.2546066	0.1297884	0.0498732
In-Party: SPD	-0.3161116	0.1107501	0.0043379
PID strength for In-Party	0.9623689	0.0402983	0.0000000
factor(partner)1	-0.3905218	0.0751470	0.0000002
Ideological Position	0.0379173	0.0240875	0.1155401
Issue Preference: Speed Limit	0.0595692	0.0820709	0.4679921
Issue Preference: TopTax	-0.1904363	0.0812711	0.0191716
Issue Importance: TopTax	0.0110237	0.0107126	0.3035303
Urbanization: Countryside	-0.0074529	0.6028039	0.9901360
Urbanization: Middlesized City	0.0581145	0.1089185	0.5936787
Urbanization: Unknown	-2.3503726	1.8914958	0.2140955
Urbanization: Rural Village	-0.2447116	0.1188895	0.0396315
Urbanization: Suburb	-0.1854053	0.1341648	0.1670806
Employment Status: Full-time employed	0.3127288	0.4178218	0.4542227
Employment Status: Part-time employed	0.1486653	0.4278903	0.7282825
Employment Status: Marginally employed	-0.0363699	0.4578948	0.9366963
Employment Status: In School	0.5788495	0.5723352	0.3119010
Employment Status: Studing	-0.2076221	0.4386958	0.6360481
Employment Status: Re-schooling	0.1565863	0.8488323	0.8536530
Employment Status: Currently unemployed	0.3488728	0.4526317	0.4408962
Employment Status: Currently Reduced	1.2550169	1.3542585	0.3541341
House of Work			
Employment Status: Volunteer	0.3154775	0.4293247	0.4624950
Employment Status: Parental Leave	0.4720199	0.4748121	0.3202309
Employment Status:	0.2439003	0.4261871	0.5671647
Housewife/Househusband or else			
Federal State: Bavaria	-0.3594200	0.2294915	0.1173988
Federal State: Berlin	-0.1026121	0.2992126	0.7316630
Federal State: Brandenburg	-0.5292990	0.3190918	0.0972490
Federal State: Bremen	-0.9590090	0.5669078	0.0907987
Federal State: Hamburg	-0.3978835	0.3528972	0.2596153
Federal State: Hessen	-0.4674755	0.2607285	0.0730627
Federal State: Lower Saxony	-0.8421088	0.4027885	0.0366246

Federal State: Mecklenburg-Western Pomerania	0.0771471	0.2550935	0.7623441
Federal State: Unknown	0.1289857	1.8880647	0.9455375
Federal State: North Rhine-Westphalia	-0.2282026	0.2285177	0.3180449
Federal State: Rhineland-Palatinate	-0.1301200	0.3077806	0.6724891
Federal State: Saarland	0.1099161	0.5512408	0.8419629
Federal State: Saxony	-0.3509370	0.3005845	0.2430789
Federal State: Saxony-Anholt	-0.0191427	0.3783937	0.9596555
Federal State: Schleswig-Holstein	-0.1370840	0.2996854	0.6473920
Federal State: Thuringia	-0.1052585	0.4015126	0.7932169
Federal State Born: Bavaria	0.2148257	0.2382092	0.3672035
Federal State Born: Berlin	0.4212307	0.2987378	0.1586150
Federal State Born: Brandenburg	0.3423034	0.3205425	0.2856423
Federal State Born: Bremen	1.0637935	0.5470599	0.0519045
Federal State Born: Hamburg	0.7041802	0.3419234	0.0395206
Federal State Born: Hessen	0.5298069	0.2737682	0.0530385
Federal State Born: Lower Saxony	0.6401325	0.3763377	0.0890376
Federal State Born: Mecklenburg-Western Pomerania	0.2150553	0.2656689	0.4182886
Federal State Born: Unknown	0.2494431	1.2340376	0.8398220
Federal State Born: North Rhine-Westphalia	0.3751662	0.2309872	0.1044229
Not Born in Germany	0.3439975	0.2677882	0.1990183
Federal State Born: Rhineland-Palatinate	0.2533931	0.3104179	0.4143841
Federal State Born: Saarland	0.5446732	0.5724963	0.3414645
Federal State Born: Saxony	0.5837615	0.2849901	0.0405968
Federal State Born: Saxony-Anholt	0.5033523	0.3345725	0.1325489
Federal State Born: Schleswig-Holstein	-0.1333061	0.3129970	0.6702043
Federal State Born: Thuringia	0.1342020	0.3720339	0.7183260
Interaction: Outcome * Social Trust	0.0387142	0.0375000	0.3019626

Table OA.48: Heterogeneous Treatment Effect: Social Trust for Speed Limit, DV = Representation

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.0855537	0.4944274	0.0281824
Outcome: Coalition Talks Continued	0.2572863	0.0768326	0.0008199
Party Position: Steadfast	0.7927949	0.1955747	0.0000514
Social Trust	0.1719784	0.0262673	0.0000000
In-Party: FDP	-0.0705340	0.1209825	0.5599214
In-Party: Greens	0.0681161	0.1342467	0.6119070
In-Party: SPD	0.0874829	0.1169793	0.4545972

PID strength for In-Party	0.8763433	0.0398834	0.0000000
factor(partner)1	-0.3439935	0.0729185	0.0000025
Ideological Position	0.0605061	0.0236461	0.0105412
Issue Preference: Speed Limit	-0.0065522	0.0823421	0.9365816
Issue Preference: TopTax	-0.2987025	0.0832670	0.0003383
Issue Importance: TopTax	0.0060096	0.0108673	0.5802946
Urbanization: Countryside	-0.1478680	0.5541564	0.7896111
Urbanization: Middlesized City	0.0441882	0.1112781	0.6913180
Urbanization: Unknown	-1.4019839	1.2973749	0.2799296
Urbanization: Rural Village	0.0007079	0.1211609	0.9953388
Urbanization: Suburb	-0.6508279	0.1284239	0.0000004
Employment Status: Full-time employed	0.3543359	0.4078248	0.3849875
Employment Status: Part-time employed	0.8422671	0.4173421	0.0436437
Employment Status: Marginally employed	0.1378050	0.4328989	0.7502515
Employment Status: In School	0.3014197	0.5813664	0.6041621
Employment Status: Studing	0.2069171	0.4301287	0.6305026
Employment Status: Re-schooling	0.6938351	0.8915063	0.4364566
Employment Status: Currently unemployed	0.6612991	0.4431365	0.1356996
Employment Status: Currently Reduced	0.4503870	1.3546411	0.7395474
Hourse of Work			
Employment Status: Volunteer	0.2393582	0.4183097	0.5672180
Employment Status: Parental Leave	-0.1740346	0.4622418	0.7065653
Employment Status:	0.3624110	0.4180799	0.3860808
Housewife/Househusband or else			
Federal State: Bavaria	-0.0568833	0.2011188	0.7773192
Federal State: Berlin	-1.7554942	0.2654541	0.0000000
Federal State: Brandenburg	-0.9658815	0.3019977	0.0013937
Federal State: Bremen	0.4580322	0.5851092	0.4337845
Federal State: Hamburg	0.8375701	0.3213116	0.0091770
Federal State: Hessen	0.1824867	0.2495827	0.4647220
Federal State: Lower Saxony	0.4140490	0.3752223	0.2698900
Federal State: Mecklenburg-Western	-0.1027156	0.2445966	0.6745539
Pomerania			
Federal State: North Rhine-Westphalia	0.1456729	0.2146977	0.4974944
Federal State: Rhineland-Palatinate	0.7045481	0.2669065	0.0083323
Federal State: Saarland	-0.2481668	0.4931170	0.6148095
Federal State: Saxony	0.7930721	0.2707162	0.0034149
Federal State: Saxony-Anholt	0.2010450	0.3654274	0.5822393
Federal State: Schleswig-Holstein	0.0452152	0.2903090	0.8762395
Federal State: Thuringia	0.0542601	0.3802352	0.8865335
Federal State Born: Bavaria	-0.4577014	0.2051116	0.0257077
Federal State Born: Berlin	1.3532904	0.2767337	0.0000010

Federal State Born: Brandenburg	0.6018634	0.3087990	0.0513633
Federal State Born: Bremen	-0.6432120	0.4970301	0.1957057
Federal State Born: Hamburg	0.0516255	0.3190346	0.8714579
Federal State Born: Hessen	-0.4439565	0.2629911	0.0914731
Federal State Born: Lower Saxony	0.0152113	0.3366049	0.9639579
Federal State Born: Mecklenburg-Western Pomerania	-0.1130909	0.2553675	0.6578954
Federal State Born: Unknown	1.8165658	2.2524783	0.4200198
Federal State Born: North Rhine-Westphalia	-0.2152128	0.2215625	0.3314400
Not Born in Germany	-0.3175084	0.2639497	0.2290849
Federal State Born: Rhineland-Palatinate	-0.6053230	0.2710319	0.0255804
Federal State Born: Saarland	-0.2786404	0.5134237	0.5873610
Federal State Born: Saxony	-0.8966175	0.2537135	0.0004142
Federal State Born: Saxony-Anholt	-0.0248755	0.3142079	0.9369025
Federal State Born: Schleswig-Holstein	0.0245263	0.3128133	0.9375095
Federal State Born: Thuringia	-0.2721970	0.3295867	0.4089274
Interaction: Outcome * Social Trust	-0.0295992	0.0372463	0.4268447

Table OA.49: Heterogeneous Treatment Effect: Social Trust for Issue Pooled Analysis, DV = Representation

Independent Variables	Estimate	Std. Error	P-value
(Intercept)	1.2460225	0.3514175	0.0003940
Outcome: Coalition Talks Continued	-0.4039955	0.0535463	0.0000000
Party Position: Steadfast	0.8269176	0.1378141	0.0000000
Social Trust	0.1398660	0.0179025	0.0000000
In-Party: FDP	-0.0715246	0.0826868	0.3870628
In-Party: Greens	-0.0490829	0.0928004	0.5968848
In-Party: SPD	-0.0839927	0.0798127	0.2926628
PID strength for In-Party factor(partner)1	0.9108982	0.0283375	0.0000000
factor(issue)TopTax	-0.3881803	0.0523958	0.0000000
Ideological Position	0.0389848	0.0533182	0.4646970
Ideological Position	0.0717865	0.0167113	0.0000176
Issue Preference: Speed Limit	0.0683906	0.0578560	0.2372102
Issue Preference: TopTax	-0.3181567	0.0577170	0.0000000
Issue Importance: TopTax	0.0109037	0.0076630	0.1548068
Urbanization: Countryside	-0.0927331	0.4103099	0.8212017
Urbanization: Middlesized City	0.0623237	0.0781809	0.4253758
Urbanization: Unknown	-1.8072173	1.0728649	0.0921309
Urbanization: Rural Village	-0.1090969	0.0854129	0.2015401
Urbanization: Suburb	-0.4490893	0.0923968	0.0000012

Employment Status: Full-time employed	0.3709133	0.2935136	0.2063768
Employment Status: Part-time employed	0.6206969	0.3002811	0.0387634
Employment Status: Marginally employed	0.0622999	0.3143711	0.8429151
Employment Status: In School	0.4618289	0.4104570	0.2605582
Employment Status: Studing	0.0642943	0.3089458	0.8351499
Employment Status: Re-schooling	0.4495771	0.6189226	0.4676244
Employment Status: Currently unemployed	0.5515964	0.3188053	0.0836360
Employment Status: Currently Reduced	0.8052127	0.9653445	0.4042402
Hourse of Work			
Employment Status: Volunteer	0.3422652	0.3014532	0.2562506
Employment Status: Parental Leave	0.0696624	0.3304357	0.8330336
Employment Status:	0.3233032	0.2999928	0.2812009
Housewife/Househusband or else			
Federal State: Bavaria	-0.0996496	0.1494109	0.5048246
Federal State: Berlin	-1.2566971	0.1942843	0.0000000
Federal State: Brandenburg	-0.8991890	0.2180156	0.0000376
Federal State: Bremen	-0.2875870	0.4089888	0.4819741
Federal State: Hamburg	0.4701957	0.2357509	0.0461380
Federal State: Hessen	-0.1154015	0.1798209	0.5210497
Federal State: Lower Saxony	-0.1964659	0.2745217	0.4742197
Federal State: Mecklenburg-Western	0.0513490	0.1759339	0.7703979
Pomerania			
Federal State: Unknown	0.3702091	1.7556253	0.8329943
Federal State: North Rhine-Westphalia	-0.0317962	0.1559895	0.8384875
Federal State: Rhineland-Palatinate	0.3844684	0.2018935	0.0569077
Federal State: Saarland	0.0387969	0.3686473	0.9161872
Federal State: Saxony	0.5476791	0.1995499	0.0060734
Federal State: Saxony-Anholt	0.1800649	0.2626147	0.4929474
Federal State: Schleswig-Holstein	-0.1429141	0.2071985	0.4903759
Federal State: Thuringia	0.0775493	0.2752148	0.7781220
Federal State Born: Bavaria	-0.2160875	0.1551195	0.1636495
Federal State Born: Berlin	1.1388336	0.2014230	0.0000000
Federal State Born: Brandenburg	0.6463705	0.2210155	0.0034599
Federal State Born: Bremen	0.1677604	0.3704115	0.6506318
Federal State Born: Hamburg	0.5740291	0.2326289	0.0136254
Federal State Born: Hessen	-0.0575326	0.1902011	0.7622923
Federal State Born: Lower Saxony	0.2693393	0.2520080	0.2852064
Federal State Born: Mecklenburg-Western	0.0123859	0.1846114	0.9465105
Pomerania			
Federal State Born: Unknown	0.3970996	1.0758750	0.7120676
Federal State Born: North	0.0952870	0.1605165	0.5527790
Rhine-Westphalia			

Not Born in Germany	0.0013874	0.1887527	0.9941357
Federal State Born: Rhineland-Palatinate	-0.2347172	0.2053149	0.2529898
Federal State Born: Saarland	0.0895564	0.3841079	0.8156480
Federal State Born: Saxony	-0.5308790	0.1871016	0.0045607
Federal State Born: Saxony-Anholt	0.1912849	0.2295350	0.4046692
Federal State Born: Schleswig-Holstein	-0.1506125	0.2186180	0.4908887
Federal State Born: Thuringia	-0.1694436	0.2476790	0.4939167
Interaction: Outcome * Principledness (2)	0.0040984	0.0262789	0.8760705

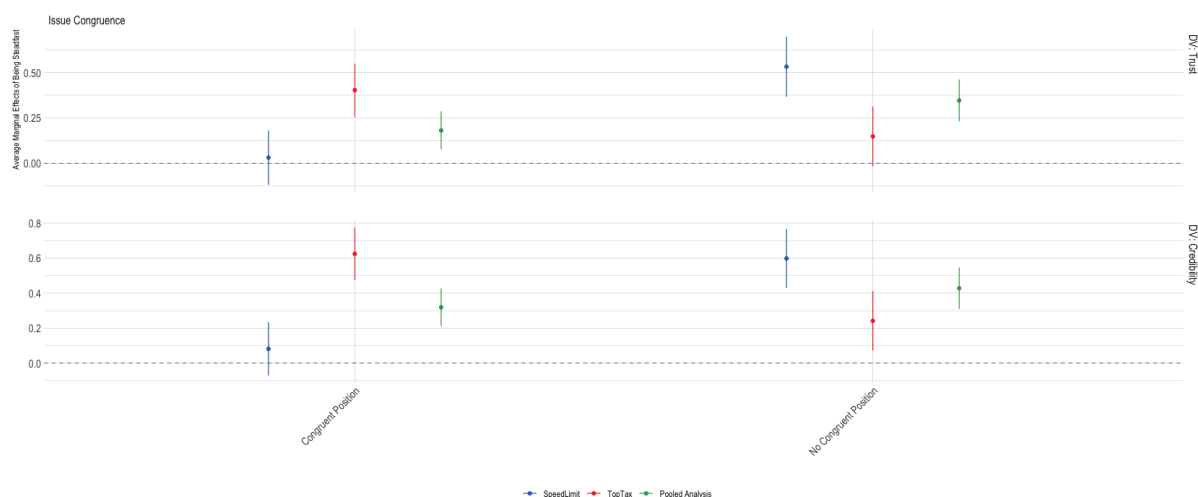
---

## Appendix I. Explorative Analysis: Heterogeneous treatments

### *HT: Issue congruence*

Figure OA.13 visualizes the heterogeneous effect of issue congruence. Looking at the issue of speed limits, we see that respondents who hold a congruent issue position with the party, they value staying steadfast less than those who hold an incongruent issue position. We however observe the complete opposite for the issue top tax, but the difference however is insignificant. This means that we cannot conclude a uniform moderating effect of issue congruence on the relationship between parties' reputation and striking a compromise.

Figure OA.13: Heterogenous Treatment Issue Congruence

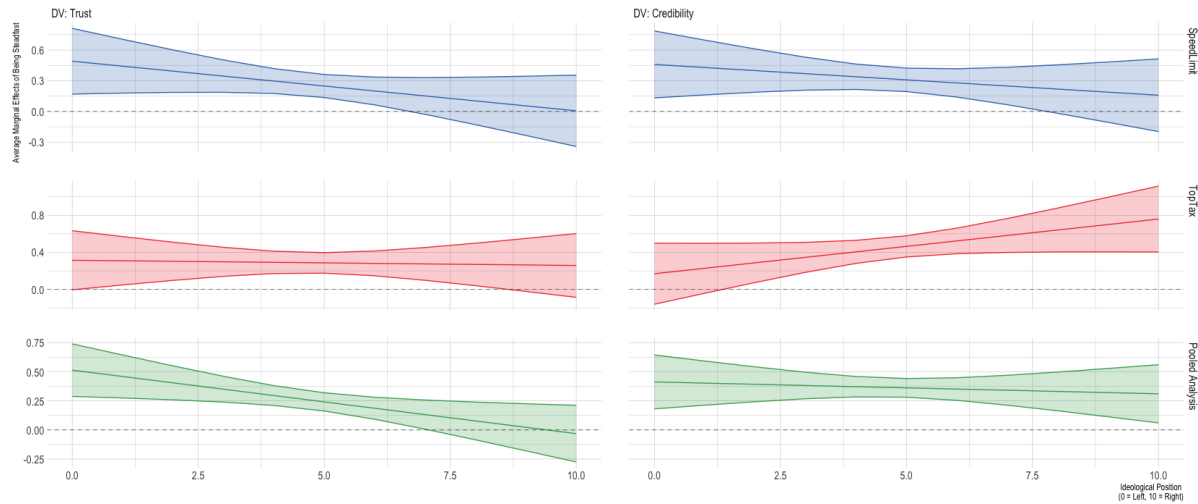


### *HT: Ideological Position*

Figure OA.14 demonstrates that the respondents with a left-leaning ideological orientation prefer parties to stay steadfast on the issue of top tax, while right-leaning voters prefer a political compromise. There is however no significant difference between the left and the right when it comes to the issue of speed limit. This indicates that for issues that align with the dimension, you like your party to stick to their ideological commitment.



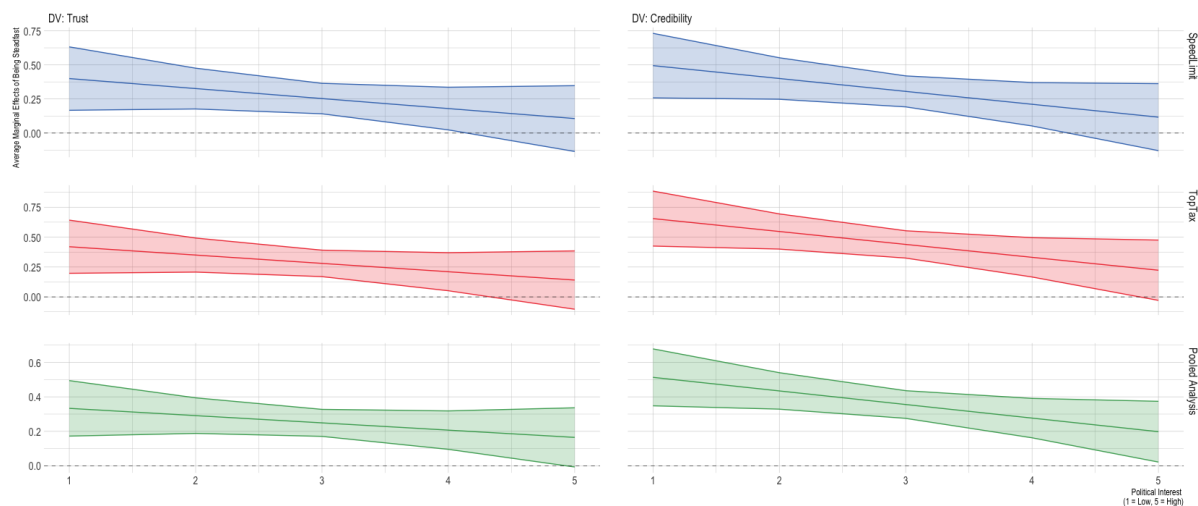
Figure OA.14: Heterogenous Treatment Ideological Position



#### HT: Political Interest

Figure ?? demonstrates that the more political interest a respondent has, the less likely the respondent values the party stating steadfast. This indicates that people with high levels of political interest, they prefer the party to seek a political compromise. This could be an indication of understanding politics – if a party gives in on something, it might be that they later get something in return.

Figure OA.15: Heterogenous Treatment Political Interest

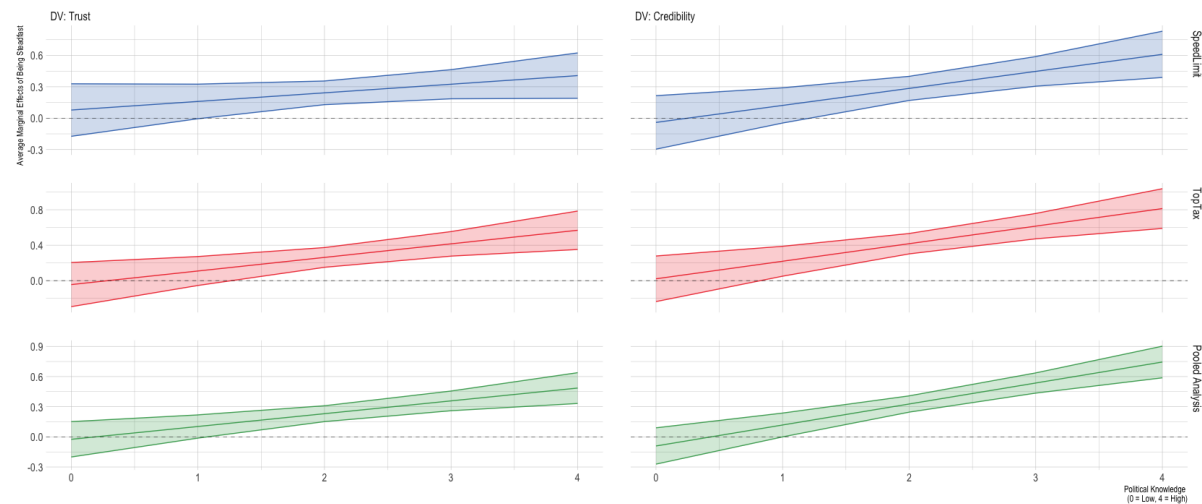


#### HT: Political Knowledge

Figure ?? demonstrates, similar to Political Interest, that the more political knowledge a respondent has, the less likely the respondent values the party stating steadfast. This indicates that people

with high levels of political knowledge, they prefer the party to seek a political compromise.

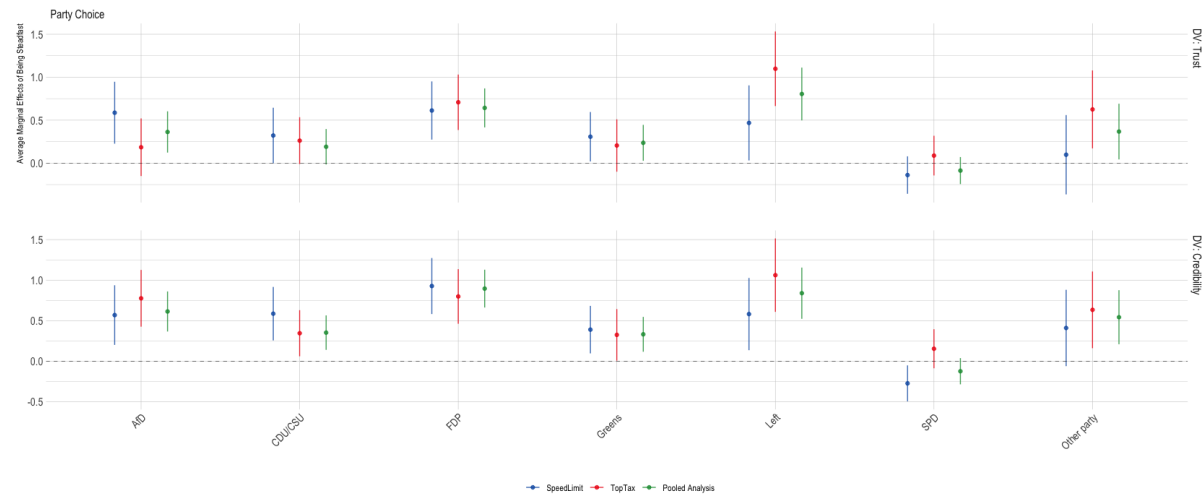
Figure OA.16: Heterogenous Treatment Political Knowledge



*HT:Party Choice*

The effect of this analysis is elaborated on in the main text.

Figure OA.17: Heterogenous Treatment Party Choice

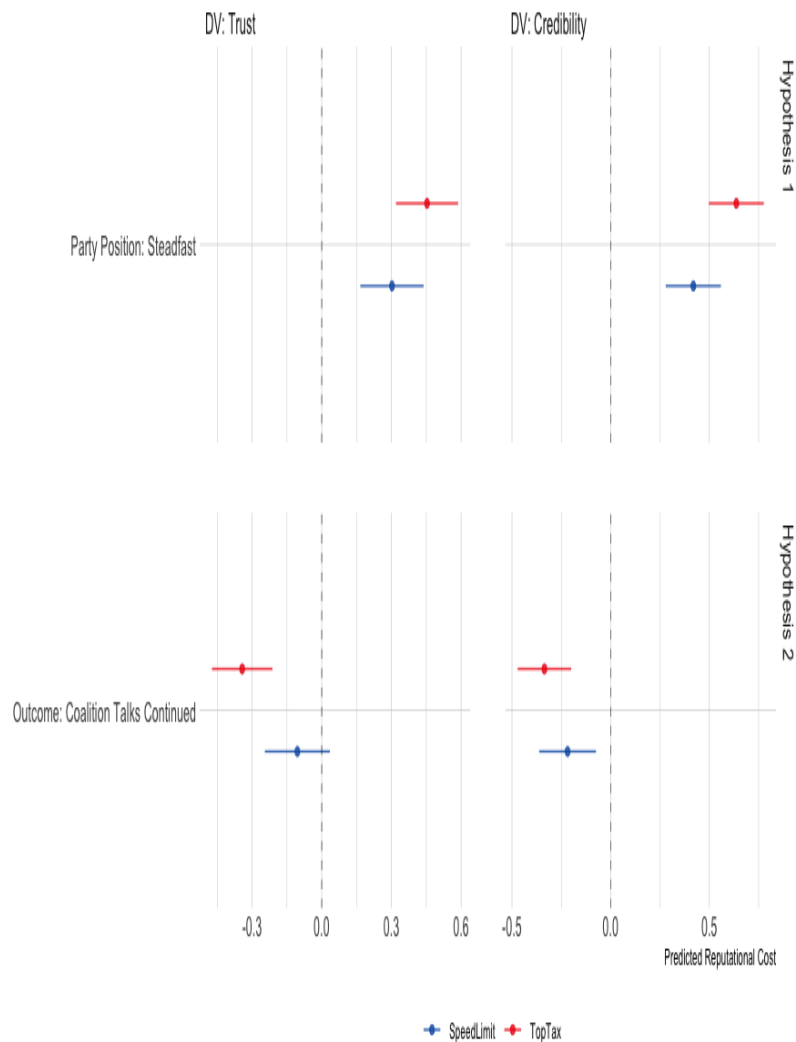


## Appendix J. Robustness Analyses Experimental Study – Knowledge of Parties Negotiation

### *Hypothesis 1 & 2*

Looking at those respondents who know which parties are negotiating for the 2021 coalition, Figure OA.24 shows that the main effects shown in the manuscript (Figure 2) do not change.

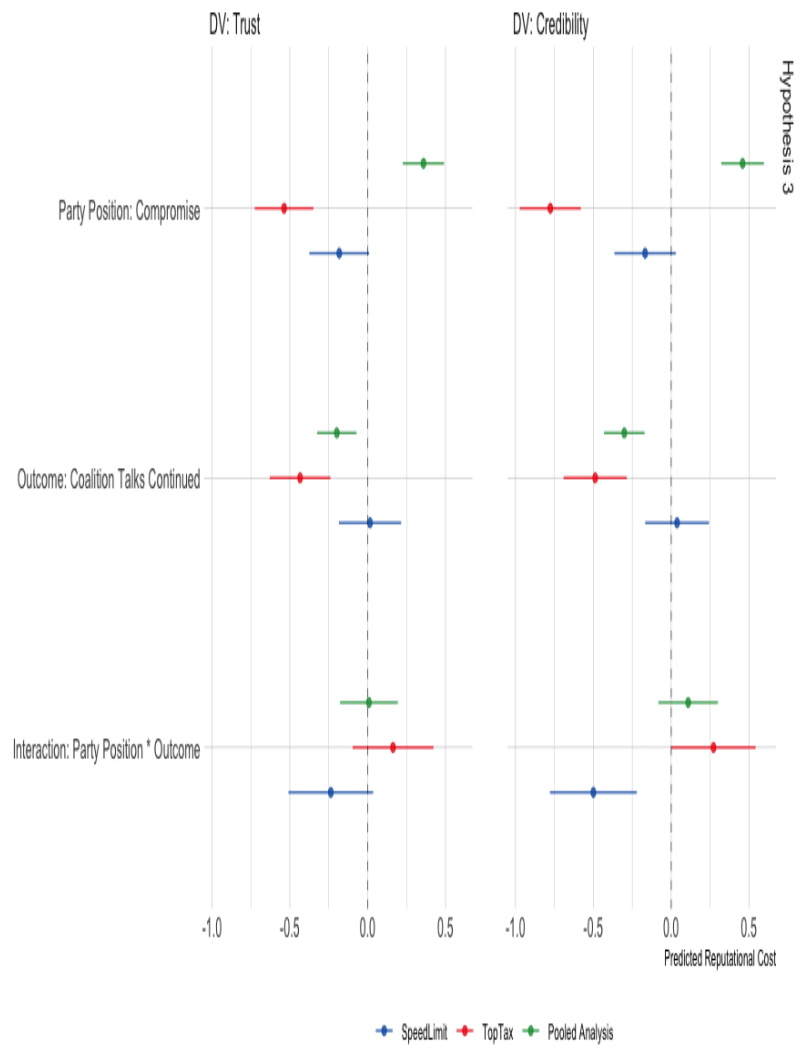
Figure OA.18: Predicted Reputational Cost



### *Hypothesis 3*

Looking at those respondents who know which parties are negotiating for the 2021 coalition, Figure OA.23 shows that the main effects shown in the manuscript (Figure 3) do not change.

Figure OA.19: Predicted Reputational Cost



#### *Hypothesis 4 & 5*

Looking at those respondents who know which parties are negotiating for the 2021 coalition, Figures OA.20 and OA.26 show that the main effects shown in the manuscript (Figure 4 and 5) do not change.

Figure OA.20: Heterogeneous Treatment Effect: Principledness

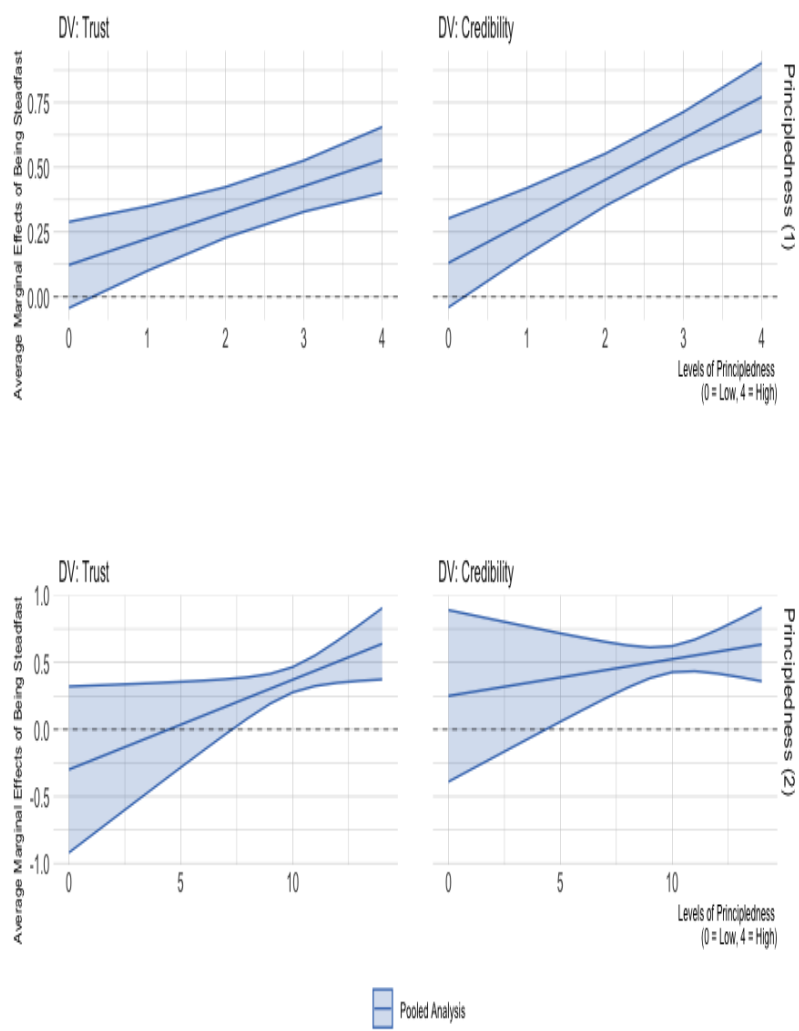
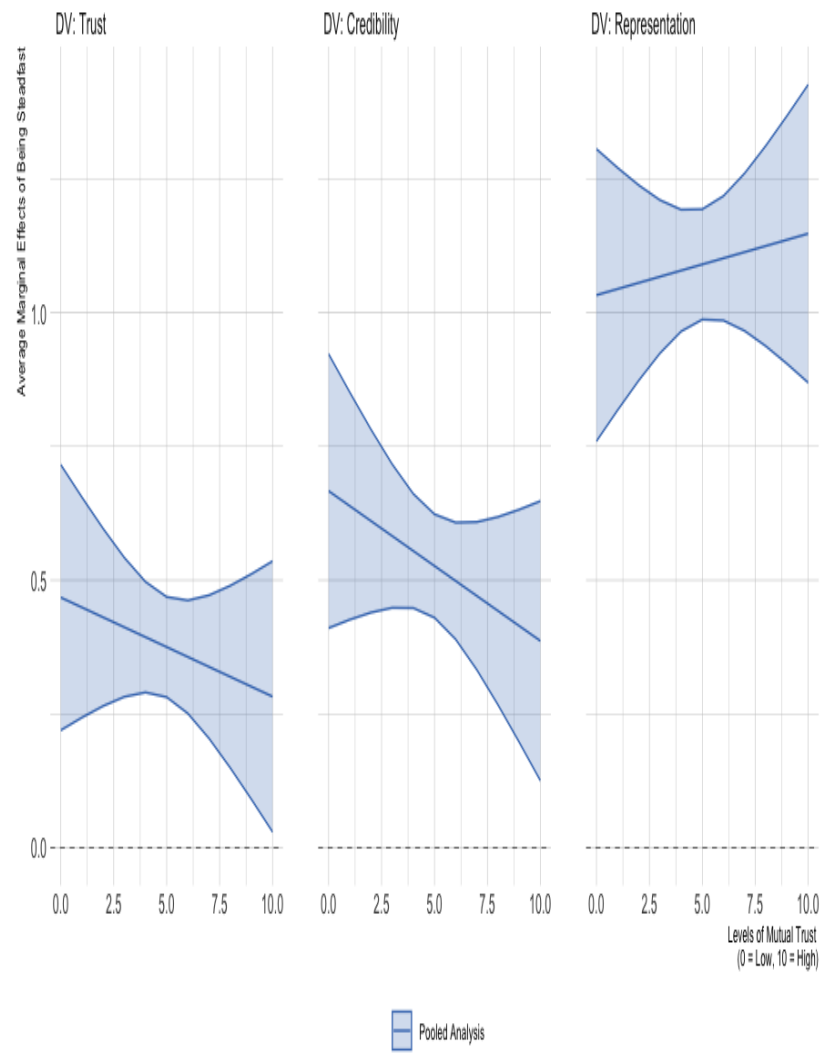
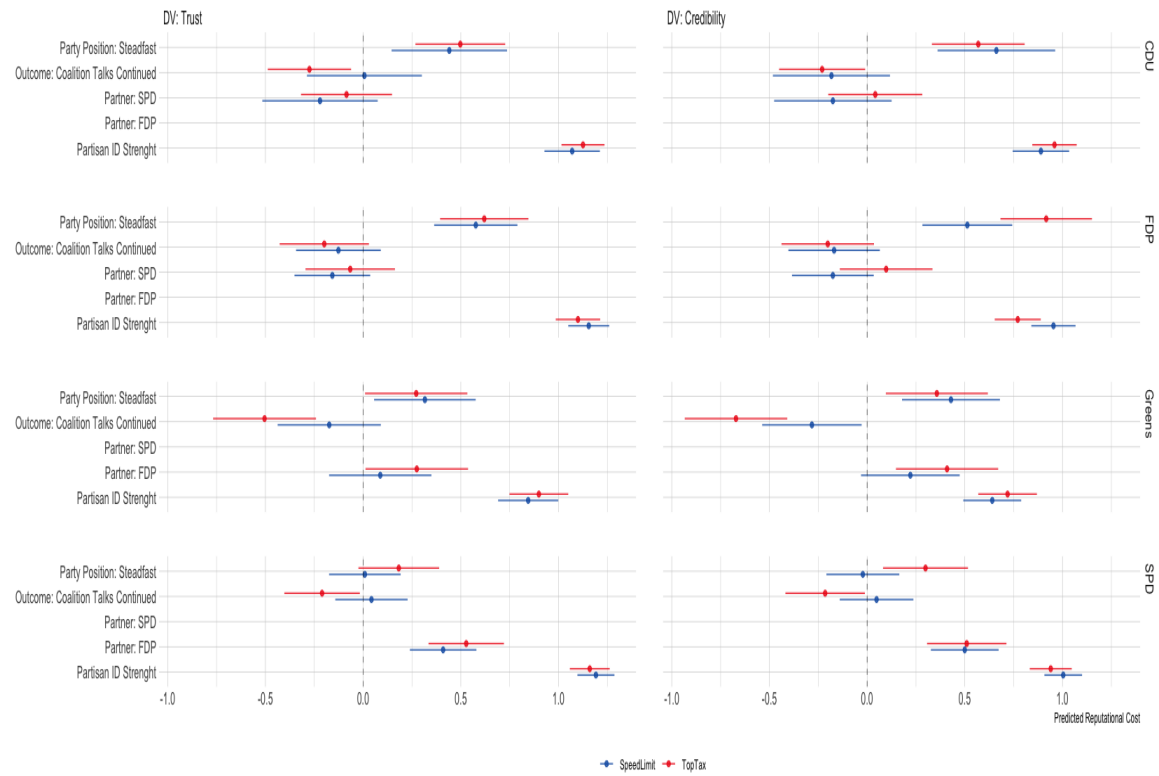


Figure OA.21: Heterogeneous Treatment Effect: Social Trust



## Appendix K. Robustness Analyses Experimental Study – Analyses per Party

Figure OA.22: Predicted Reputational Cost





# Hypothesis 3

Figure OA.23: Predicted Reputational Cost

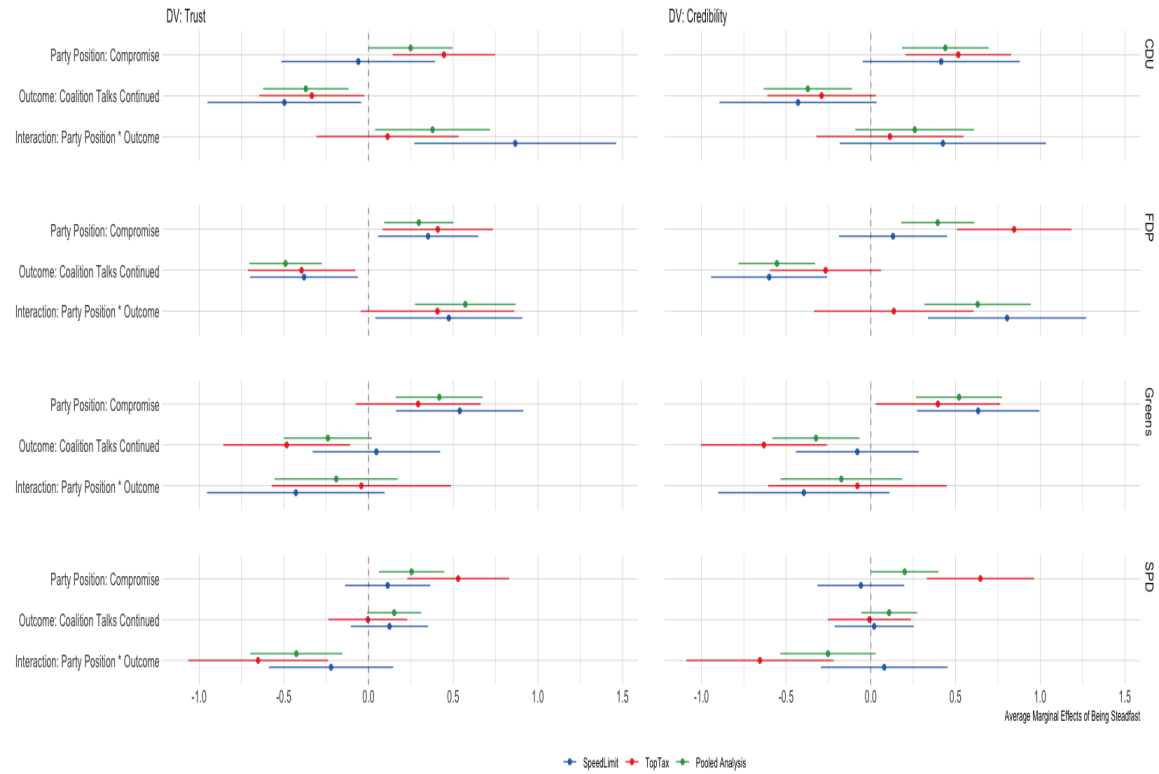


Figure OA.24: Heterogeneous Treatment Effect: Principledness

Principledness (2)

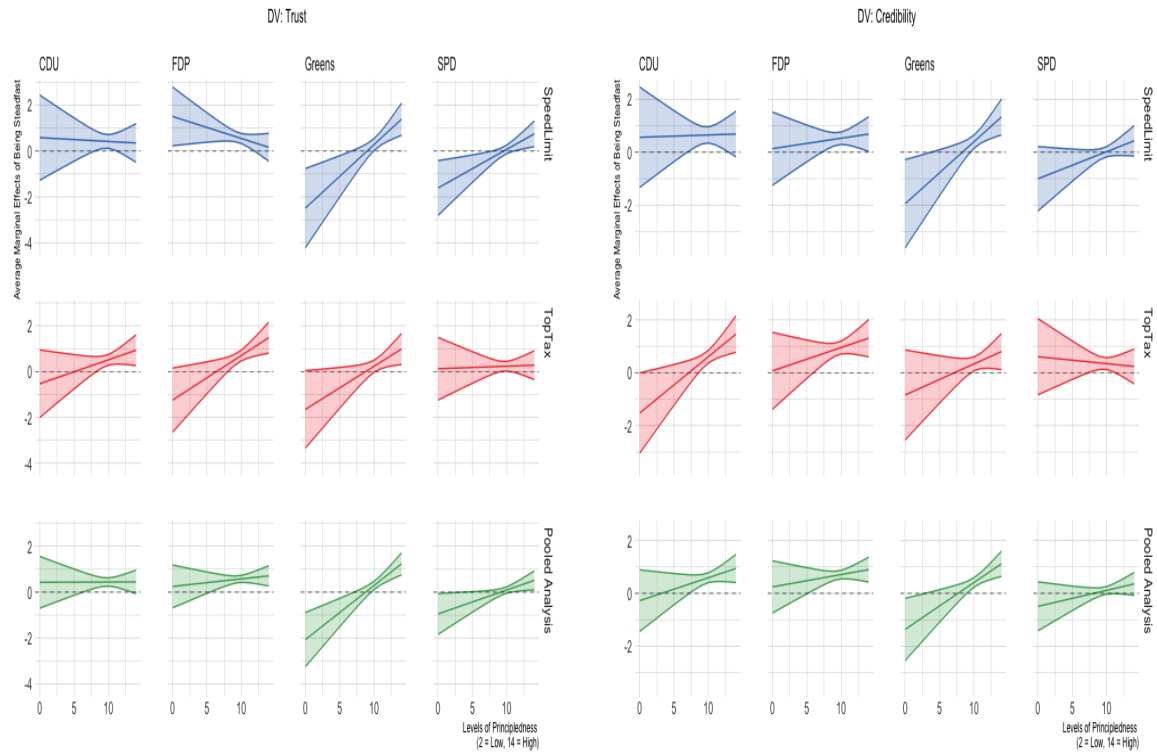


Figure OA.25: Heterogeneous Treatment Effect: Social Trust

Principledness (1)

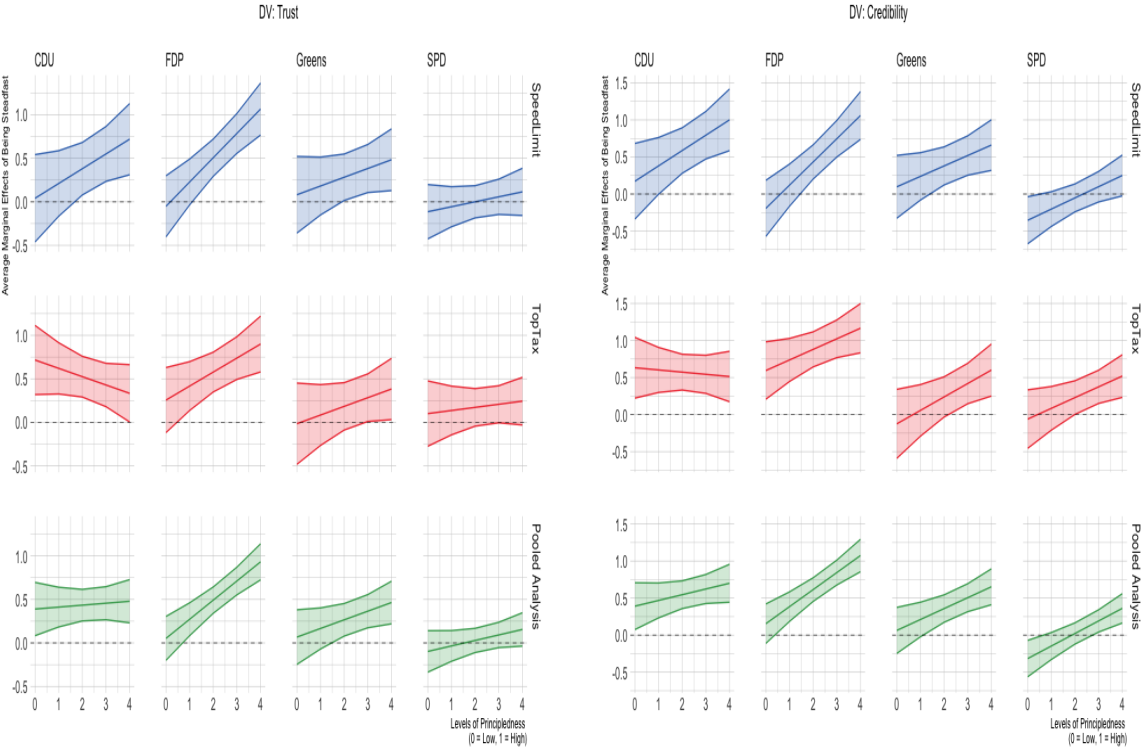
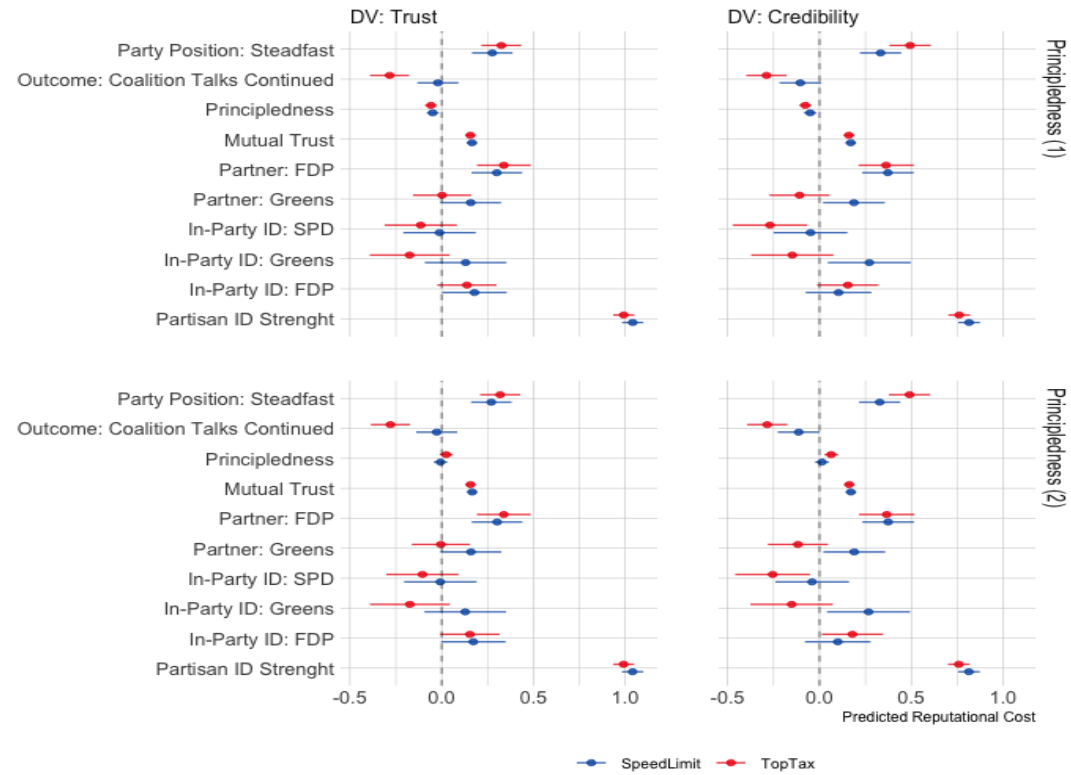


Figure OA.26: Direct Effects of Principledness and Social Trust



## Appendix L. Operationalization Variables of Observational Data

To measure the effects on political trust, we study two dependent variables: **trust in politicians** and **satisfaction with democracy**.<sup>[^]</sup>:N.B. Only the **trust in politicians** was pre-registered as the dependent variable. **Trust in politicians** is measured with responses to the statement: “Most politicians are trustworthy” with a 5-point Likert scale from 1 (*strongly disagree*) to 5 (*strongly agree*).

**Satisfaction in democracy** is measured with the question: “On the whole are you very satisfied, rather satisfied, not very satisfied or not at all satisfied with the way democracy is developing in [COUNTRY]?”, with 5-point Likert scale from 1 (*not at all satisfied*) to 5 (*very satisfied*) as answer categories.

Our main independent variable, **willingness to accept compromise**, is measured with an item from (hibbing2002stealth?)’s stealth democracy index: “What people call compromise in politics is really just selling out on one’s principles.” This item is also measured with a 5-point Likert variable ranging from 1 (*strongly disagree*) to 5 (*strongly agree*).

## Appendix M. Regression Tables for Observational Data

Figure 6

Table OA.50: Predicted Anti-Compromise Attitude, DV = Trust in Politicians – Table Supporting Figure 6 in the Main Manuscript

Country	estimate	std.error	statistic
Germany	-0.2442903	0.0170543	-14.3242682
Denmark	-0.0610432	0.0236286	-2.5834461
Finland	-0.1424442	0.0231177	-6.1617086
France	-0.0540043	0.0201510	-2.6799812
Great Britain	-0.1607395	0.0178948	-8.9824945
Iceland	-0.2100967	0.0165106	-12.7249886
Italy	-0.0079712	0.0176189	-0.4524222
Norway	-0.3634073	0.0305013	-11.9144884
Portugal	-0.0258210	0.0250336	-1.0314562
Pooled Analysis	-0.1581480	0.0055997	-28.2424774

Table OA.51: Predicted Anti-Compromise Attitude, DV = Satisfaction with Democracy – Table Supporting Figure 6 in the Main Manuscript

Country	estimate	std.error	statistic
Germany	-0.0775022	0.0084671	-9.1533020
Denmark	-0.0044666	0.0072363	-0.6172509
Finland	-0.0471935	0.0091121	-5.1792111
France	-0.0397886	0.0097931	-4.0629436

Great Britain	-0.0267208	0.0095000	-2.8127258
Iceland	-0.0507808	0.0069572	-7.2990761
Italy	-0.0104147	0.0071373	-1.4591892
Norway	-0.0552126	0.0074004	-7.4607467
Portugal	0.0031055	0.0123517	0.2514240
Pooled Analysis	-0.0437930	0.0022948	-19.0840018

---

- Berinsky, Adam J, Michele F Margolis, and Michael W Sances. 2014. "Separating the Shirkers from the Workers? Making Sure Respondents Pay Attention on Self-Administered Surveys." *American Journal of Political Science* 58 (3): 739–53. <https://doi.org/10.1111/ajps.12081>.
- Blair, Graeme, Jasper Cooper, Alexander Coppock, and Macartan Humphreys. 2019. "Declaring and Diagnosing Research Designs." *American Political Science Review* 113 (3): 838–59. <https://doi.org/10.1017/S0003055419000194>.
- Fortunato, David. 2021. *The Cycle of Coalition: How Parties and Voters Interact Under Coalition Governance*. Cambridge University Press.
- Greifer, Noah. 2021. "Cobalt: Covariate Balance Tables and Plots. R Package Version 4.3.1." <https://cran.r-project.org/web/packages/cobalt/index.html>.