



MARIS GINTERS

LOOKING FOR OPPORTUNITIES

PERSONAL SKILLS

Reliable and professional
Organized
Detailed and precise
Time management
Team player
Good communicator
Fast learner
Motivated

TECHNICAL SKILLS

CODING LANGUAGES:

HTML/CSS, JavaScript, PHP
Basics of Java, C#

FRAMEWORKS / SYSTEMS:

Visual Studio, Bootstrap

OTHER SKILLS

Good presentation skills

Experience in leading training seminars

Driver's license (B,C categories)

ABOUT ME

I am an experienced sales manager looking for opportunities for work in IT industry. I studied Basics of programming and learned Front-end and Back-end. Now I am seeking a full-time position in the field of information technologies, where I will be able to apply my knowledge and skills for continuous improvement.

WORK EXPERIENCE

DECORATIVE COATINGS CATEGORY MANAGER (PPG Paints)
Lic Gotus SIA | April 2018 - present

- Developed the product range
- Setting the price policy
- Preparing the products documentation
- Training managers and contractors in coating materials
- Development of suitable technical solutions for painting

SALES REPRESENTATIVE (Building paints)
Akzo Nobel Batic SIA | March 2004 - April 2018

- Helped open more than 50 painting centers and stores
- More than 500 shop assistants were trained to sell and use Akzo Nobel products
- Helped increase sales by 50%

SALES REPRESENTATIVE (wholesale)
Verners SIA | October 1998 - February 2004

- Developed OSRAM products sales in Latvia

SECOND ASSISTANT OF STORE MANAGER
McDonald's Latvia SIA | September 1995 - August 1998

- I was in charge of staff training



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PERSONAL DATA

Date of birth: 16 June 1973

Family status: married, 2 children

Address: Ikšķile, Latvia

CONTACT

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GitHub:

Linkedin:

EDUCATION

CHEMICAL ENGINEER

Riga Technical University | 1994 - 1995
Faculty of Chemistry

BACHELOR OF SCIENCE

Riga Technical University | 1990 - 1994
Faculty of Chemistry

ADDITIONAL EDUCATION

WEB BOOTCAMP (HTML/CSS, JavaScript, MySQL, PHP) - 90h
Riga Coding School | May 2021 - July 2021

PROGRAMMING BASIC COURSE (C#, Java, HTML/CSS, JavaScript) - 80h
Riga Coding School | February 2021 - April 2021

EFFICIENT COOPERATION WITH CLIENTS (Sale)
Mercuri International course | November 2014

PERSONAL OUTPUT MANAGEMENT IN RELATIONS WITH CLIENTS
Vain&Partners course | January 2009

EFFICIENT PRESENTATION SKILLS
Nordic Training International course | December 2006

SALES SKILLS
Nordic Training International course | August 2005

EFFICIENT SALES TO SHOPS
Mercuri International course | June 2002

INTERMEDIATE OPERATION COURSE FOR MANAGERS
McDonald's Latvia | June 1996