# **Marina Paylovic**

Cork, Ireland +353838831511 marinapavlovic87@gmail.com

www.linkedin.com/in/marina-pavlovic-8800a240

https://github.com/MarinaPavlovic-ai/Marina-Pavlovic-s-Portfolio

#### **Summary**

Dedicated and adaptable professional with a Level 7 education in Applied Data Technologies and a proven ability to leverage data analysis for strategic decision-making. Recently admitted to a Higher Diploma in Computing Science (Artificial Intelligence/Machine Learning). Seeking to apply my analytical skills and knowledge of essential technologies in a challenging Data Science/Data Analyst role.

#### **Skills**

- problem-solving
- · data analysis
- python programming
- · predictive models

- mathematics
- SQL
- effective communication
- collaboration

#### **Education**

#### Expected in August

#### National College of Ireland

2025

Science in Computing (AI/ML) NFQ Level 8 Diploma

May 2024

# **ATU Donegal**

Letterkenny, DL

Applied Data Technologies NFQ Level 7 Diploma

- Navigating Tomorrow The Interconnected Realms of AI Evolution, Politics, and Societal Liberty – Conducted thorough analysis using Jupyter Notebook, culminating in a comprehensive report and PowerPoint presentation.
- World Population Trends Analysis Leveraged Tableau to analyze global population trends, resulting in a published dashboard on TableauPublic.

May 2023

# **Open College**

Dublin

Finance QQI Level 6 Award

February 2023

## **Center of Excellence**

**Excel Certificate** 

#### **Experience**

#### February 2018

#### **H&M Hennes & Mauritz**

Ireland

### **Visual Merchandiser**

- Provided comprehensive 2-month training for new Visual Merchandisers across
  Ireland
- Driven sales through detailed analysis of KPIs
- Maintained high company standards through weekly and daily visual merchandising Effectively communicated with cross-functional teams to understand inventory needs and constraints of departments

2016

# July 2014 to August Peek&Cloppenburg

Croatia

# Floor Manager

- Planned and achieved daily and monthly financial targets
- Driven sales through detailed analysis of KPIs
- Conducted regular communication with international buyers and regional managers
- Led staff meetings, executed visual merchandising, and managed day-to-day operations

July 2013 to January Zara 2014

Croatia

#### Store Manager

- Addressed challenges through strategic problem-solving methodologies, ensuring effective resolution in a professional context
- Analyzed and tracked sales through KPIs
- Actively kept improving sales
- Managed store operations, recruitment, and training of new employees

January 2013 to July Mango stores

2013

2013

Croatia

# **Store Manager**

- Successfully led the takeover of Mango stores in Croatia from a
- Assisted the IT department in implementing fiscalization in the Mango system for Successfully led the takeover of Mango stores in Croatia from a Croatia
- · Managed all store operations, including visual merchandising, while simultaneously training future Visual Merchandisers

June 2010 to January Bershka

Zagreb, Croatia

#### **Deputy Store Manager**

- Managed daily store operations, including scheduling staff, ordering inventory, and resolving customer complaints.
- · Collaborate with cross-functional teams to understand inventory needs, discuss HR policies, implement innovation
- Conducted detailed sales analysis and implemented strategic ideas to improve stores' performance across all KPIs

	Langı	uages	
Croatian: First Language			
English:	C2	Spanish:	A2
Proficient (C2)		Elementary (A2)	
	Activities a	and Honors	
	<ul><li>yoga an</li><li>surfing</li><li>self-imp</li></ul>	d meditation enthusiast	
	Refer	ences	

References are available upon request.