D-POINT TECHNOLOGIES ASIA INC

CORPORATE PROFILE

D-Point Technologies Asia Inc. is a 100% Filipino-owned company, that brings a fresh and pioneering approach to IT services, serving clients' end-to-end guide in their IT Operations. We endeavor to provide a broad range of products and services designed to achieve cost-effective pre-integrated business solutions to whoever wants it. We do not want IT Solutions to be available for just a chosen few. IT is not a privilege but an opportunity for everyone. Where our goal is to surpass the expectations of each and every client by offering excellent service and outstanding flexibility, thus optimizing system functionality and improving operation efficiency.

OUR MISSION & VALUES

At D-Point Technologies Asia Inc. our mission is to make our customers well informed and make them stronger.

Our responsibility is customer driven and it is not just an abstract concept we use in our business dealings. It is a commitment that is inborn with our corporate DNA.

We focus on building long-lasting partnership with our customers. From product and technological innovation to industry-focused solutions and strengthen corporate standing is our motivator in making you successful.

OUR VISION FOR THE FUTURE

Committed in bringing our customers a superior experience in their business operations, D-Point Technologies Asia creates a future image of a global leader in providing resource planning solutions. We intend to help our customers and provide them with necessary tools needed in their industry. We will accomplish this by:

- *Responding to future demands and go-to-market efforts with the primary objective of providing information to our target industries.*
- *Attaining the service requirement and offering of our customers with superior experience*
- *Create opportunities as a result of long term partnership*

Our commitment to your stronger industry presence is built on competitive achievement backed-up with industry-trained support team with a shared set of core values:

- *Personal responsibility for results*
- *Reputation is our most prized asset*
- *Partnership building*
- *Customer-drive leadership*

WHAT MAKES US DIFFERENT?

We are well aware that there are a number of IT Companies out there offering services similar to ours. So what makes us better than the competitors?

- *Our focus is on providing the best level of support*
- *We do not pressure our clients into making unnecessary purchases for the sole purpose of profit.*
- *Our pro-active approach to IT support means that many issues are resolved before our client realize there was ever a problem*
- *We do not charge excessive call out fees*
- *We will often go out of our way to assist our clients in resolving issues that may not even concern us in particular third party software*
- *All aspects of your IT systems will be managed allowing you to concentrate on running your business*

OUR TEAM

Dan Padilla
President

Lodz Diana
Chief Operating Officer

Bong Bandilla
Chief Information Officer

William Francisco
Chief Technology Officer

Enrique Joaquin
Senior Project Director

Wenceslao Parena Jr.
IT Director

Mark Bandilla
Senior Programmer

Allan Cataga
Systems and Network Administrator

Kristiansen Del Castillo
Systems Integrator Team Leader

Nino Campos
Senior Corporate Account Manager

Serjohn Yapchiongco
Customer Service Team Leader

WHY US?

We are a fast-growing company based in the Philippines, we believe in three things: Precision, Partnership and Performance. The precision of design's for business and the accuracy of the work we undertake. The partnership we have with our customers and not only our performance but the performance of the solutions and support that we give.

We are dedicated in supporting small and medium sized businesses with corporate IT Support, IT Services and IT Consultancy solutions. We pride ourselves in offering a personalized level of service which cannot be matched by our larger competitors. Our way of doing business is to approach each client, is unique. Working with you, we gain an understanding of your Business IT needs and priorities which enables us to deliver custom-built IT Services. We have been delivering quality IT Support and service for Philippine-based businesses from SMEs to Large Enterprises.

Today's IT projects bring about more than just functional challenges. Issues such as security, scalability, redundancy, information architecture and speed of performance are just a few of the criteria that must be evaluated in the early stages of planning an information technology project. Our experienced team of IT consultants can handle projects large and small, from needs assessment through implementation.

Managing a sophisticated IT project can be a daunting task and in some cases can become a full time job. Choosing DPoint Technologies to manage your IT projects will give you the time to carry on with your primary role and keep the peace of mind that your IT project is in safe hands.

Our areas of competency: Connectivity, Wired Networks, Wireless Infrastructure, IP and Unified Communications, Video Surveillance, Data Storage and Protection, Performance and Troubleshooting and Network Security.

CHOOSING A PARTNER

- **HIGHLY TRAINED** - We're backed by good industry credentials, skilled in Microsoft and Linux Technologies, Technical know-how, networking experience, web design and software development. Our staff is in constant training and updated on new-technological advancements, which means we guarantee that our technologies are up to date.
- **MEANINGFUL ADVICE** - Professional assessment and suggestions for the over-all improvements of your facilities. We believe that in fully exploiting the capabilities of your resources we will make your organization more productive and efficient.
- **STATE-OF-THE-ART** - We are backed by 24 hour internet-based solutions for your everyday support needs, knowledge base and basic operation tutorials., Questions are answered within 24hrs!
- **COST EFFECTIVE** - No hidden costs/No high investments
- **AVAILABILITY** - Equipped with our 24/7 online support system

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WHERE WE CAN SERVE YOU BEST?

DPoint Technologies Asia Inc. is dedicated to deliver the best business solutions to meet our customers diverse business needs. This commitment is at the core or our solution strategy. With this in mind customers are empowered by IT flexibility and business agility to respond to changing requirements and new opportunities.

COMMUNICATIONS
- IP and VOIP Phone Systems
- Internet Services
- Mobile Broadband
- Internet Redundancy

IT SOLUTIONS
- Server and Network Administration
- Hardware and Software Communication
- Project Rescues
- IT Infrastructure Design
- Application Development
- Structured Cabling
- Web and Application Development
- Search Engine Optimization (SEO)
- Graphic Design and Corporate Branding

SECURITY
- Online backups
- Anti Virus and Anti Malware
- Penetration Testing
- Security Audits
- Firewall Implementation
- Video Surveillance

HOSTING
- Cloud Computing
- Call Center Management
- Dialer
- Domain Management
- Hylafax (IP Fax)
- Web site Hosting
- Virtualization

FEATURED CLIENTS

CORE TEAM

Dan Padilla

From day one, Dan Padilla realized that an Effective Marketing Strategy coupled with dynamic, tech-savvy, and dedicated staff would determine the success of DPoint Technologies in the field of information technology and security surveillance systems.

For a business to succeed, you need to know what is essential. You need to have a strong sense of what's pre-nominal to you and your people. At DPoint Technologies, we consistently believe that the relationship between our company and our clients is of utmost importance. Profit is not the principal objective on all our ventures. We pursue excellence, we run after the best solutions for our clients at a rational price. Our relationship does not end after full payment. It just began to take life.

Innovation, orchestration and implementation should always be at optimum levels to succeed in this highly competitive market. Excellence in all fields is a must. Highest quality of work is perpetual in every staff's corporate vein. Our determination in giving the best on what we do sets us apart from our competitors. We do not compete. We make the competition irrelevant.

Bong Bandilla

He is the Chief Information Officer at Dpoint Technologies Asia Inc. In this role, Bong is   responsible for company's overall strategic planning as it relates to information systems and technology. Bong provides valuable insight and support to key Dpoint operational and business development initiatives.

He has built a responsive IT organization that consistently delivers results by aligning technology initiatives with business goals and substantial improvement to service delivery, standardization and business/system performance.

Visionary and goal-oriented IT Senior Executive with demonstrated experience in planning, developing and implementing cutting edge information solutions to address business opportunities. Develop strategic plans for implementation and operation of client services, product support, quality assurance and training. Adept at crisis management, troubleshooting, problem-solving and negotiating. Advance company image through public presentations and experienced in joint application development, benchmarking, capacity planning, project and resource management and cross functional team training. He holds B.S. In Computer Engineering from Rizal Technological University.

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William Francisco

William Francisco, a passionate, hard core Linux Enthusiast, who has witnessed Linux infancy days and from then on, eats, sleeps and drinks on Linux, is DPoint Technologies Asia Inc. Chief Technology Officer.

A Cisco Certified Internetwork Expert (CCIE) Routing and Switching, Cisco Certified Internetwork Expert (CCIE) Security, Cisco Certified Internetwork Expert (CCIE) Wireless, Cisco Certified Internetwork Expert (CCIE) Voice, Cisco Certified Internetwork Expert (CCIE) Service Provider, Cisco Certified Internetwork Expert (CCIE) Service Provider Operations and a Microsoft Certified Solutions Expert (MCSE). With his various certifications, he is also one of the pioneers in implementing the Asterisk Telephony Solution. He has more than a decade of work and hands-on experience in the fields of IT Architectural Design and Implementation along with IT Project Management, Linux/Unix, LAN design and maintenance, IT Systems Security and IT Disaster and Recovery Solutions and VOIP Solutions.

He believes that IT leadership is not so much about the technology but linking business strategies and technology decisions to create sustainable success. Business continuously transform themselves through technology that enables them to be more agile, innovative and efficient.

His expertise, brand of know-how and leadership skills are concretely revealed and reflective in the enterprise and complex projects of sorts co-endeavored with clients in the industry of Government, Retail and Distribution and BPO among others. He holds B.S. In Computer Engineering from AMA University

Enrique Joaquin

Enrique currently holds the position of Senior Project Director at DPoint Technologies Asia Inc. He is responsible for the overall management of the project fulfilling its obligation under the contract and ensure proper coordination and correspondences with the customers. He establishes a comprehensive policy, business and procedural framework of agreement with relevant parties i.e. clients or authorities. He is responsible for the deliverables and ensure that they are delivered in accordance with the project schedule and according to project standards. He address and resolve project-related issues, escalating them to management as necessary. He conducts monthly or ad-hoc meeting with management to brief them on project status and matters that requires immediate attention. Whereas he ensures that the project team conducts thorough quality testing and all errors are properly logged and monitored, ensures that the personnel and resources are available, timely delivery of tasks, documents and adhere to the project schedules.

He is also an experienced programmer, compatible team player, through complete project cycles, testing and final implementation. He holds B.S. In Computer Science from Jose Rizal University.

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Wenceslao P. Parena Jr.

A confident dedicated technology leader with a career long record of promotion, stakeholder satisfaction, team building and strategic insights poised for next level success in director role. He has a reputation for leading through ambiguity and maximizing cutting edge technologies proponent of disruptive innovation. An enterprise wide standard driver with leadership adaptability to rapid changes in requirements and enablement of cross functional transparency to prevent siloed practices. His design and deliver leading-edge enterprise solutions precisely aligned with current and future business needs, ensuring consistent operational continuity. Seamlessly manage and execute changes, mitigating risk and leveraging best practices to improve productivity and reduce costs. He has the ability to understand very complex technical issues and communicate them in an appropriate level of detail to whatever audience he is facing. He finishes Associate in Computer Technology from STI

Allan Cataga

Allan is the Systems Administrator in Dpoint Technologies Asia Inc. He is responsible for effective provisioning, installation/configuration, operation and maintenance of systems hardware and software and related infrastructure. He participates in technical research and development to enable continuing innovation within the infrastructure. He ensures that system hardware, operating systems, software systems and related procedures adhere to organizational values, enabling staff and partners.

He assists project teams with technical issues in the initiation and planning phases of our standard project and management methodology. These activities include the definition of needs, benefits and technical strategy, research and development within the project life-cycle, technical analysis and design, and support of operations staff in executing, testing and rolling-out the solutions. He participates in every project and focuses on smoothing the transition of projects from the development staff to production staff by performing operations activities within the project life-cycle.

Participation on projects is focused on smoothing the transition of projects from the development staff to production staff by performing operations activities within the project. He holds B.S. In Computer Engineering from AMA University.

Nino Campos

A Senior Corporate Account Manager and Business IT Specialist bringing over a 7 years of professional IT experience with him. Having served as the lead technical person on countless technology implementation project across many business sectors. Nino excels at dissecting complex IT problems and pursuing solutions efficiently.

In addition to his technical background, his previous five years of first-hand experience as a small business owner managing a staff of ten employees gives Nino a unique insight into the challenges and constraints that small business owners face when confronting technology. He holds BS Commerce Major in Management from Far Eastern University

Mark Bandilla

Designer at heart. Mark walked into the tubes of the internet while in high school. Designing posters, business cards, fliers and websites for local business.

While taking up Bachelor of Science Degree in Computer Science at Informatics International College he served as the Layout Designer for mural painting at the Rizal Technological University and won 1st place in C Language Programming Contest. He is enthusiastic and a pro-active Web Developer and Solution Architect who makes easy to use website without compromising the functionality. He has a huge interest in application design in an agile way by quickly listening to feedback of end users and clients. With love for clean usable interfaces in the front end and powerful and interactive back end interfaces in web applications. He makes the web a better place. With more that 9 years experience of designing and developing websites and web applications, where as he have an excellent understanding of how technology can be used to align the requirements of both the business and the customers.

Jao Del Castillo

Jao is Dpoint Technologies Asia Inc. IT Team Leader. He is a highly motivated individual and able to give timely and accurate advice, guidance, support and training to team members and individuals. He possesses excellent management skills and have the ability to work with minimum supervision whilst leading a team. He has the ability to lead by example, consistently hit targets, improve best practices and organize time efficiently.

He is proficient in desktop, laptop hardware, software installation and troubleshooting. 9 Years of experience providing excellent customer service to customers via phone or face-to-face communications. He is proficient in installing equipment, wiring, machines and software programs. He holds B.S. In Business Administration – Major in Web Technology.

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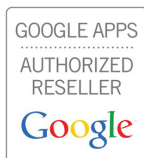
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PROUD PARTNER OF

CISCO

Business Partner hp

AXIS COMMUNICATIONS

ETROVISION

FORTINET

untangle

GOOGLE APPS AUTHORIZED RESELLER **Google**

GeoVision inc

OFFICES

Ortigas Office:

Unit 1603 - 1604 One San Miguel Building
One San Miguel Avenue, Ortigas
Pasig City
Telephone No: (632) 695-9878
Email: sales@dpointtechnologies.com (For Products Inquiries and Quotations)
           dpsupport@dpointtechnologies.com (For service support inquiries)

Cabanatuan Office

3/F Pascual Building Burgos Avenue
Cabanatuan City
Telephone No: (044) 940-0466

Nueva Ecija

Unit 1/B Marc Tower Maharlika Highway
San Jose Nueva Ecija
Telephone No: (044) 940-8642

Pangasinan

4/F JVP Building Nancayasan Mc Arthur Highway
Urdaneta City, Pangasinan
Telephone No: (075) 656-0083

La Union

3/F TAM Building, Quezon Avenue, Barangay III
San Fernando La Union
Telephone No: (072) 607-3330

Baguio

#532 3/F Phase 1F Square Building
Magsaysay Avenue, Old Lucban
Baguio City
Telephone No: (074) 420-9230