

## **Delivery of Frontex corporate gifts**

Lot 1. Paper bags

Lot 2. Electronic devices

Lot 3. Textile gifts

Lot 4. Minor gifts

Lot 5. Executive corporate gifts

Lot 6. Brass executive corporate gifts

## **Technical Specifications**

Annex II to invitation to tender

Frontex/OP/750/2017/KM

### 1. Subject

Subject of the contract is production and delivery of corporate gifts - high quality items carrying Frontex logo.

The items shall serve as one of the tools to liaise with Frontex stakeholders. Additionally, they foster Frontex Corporate Visual Identity among various target groups.

The tender has been split into 6 lots:

- Lot 1. Paper bags
- Lot 2. Electronic devices
- Lot 3. Textile gifts
- Lot 4. Minor gifts
- Lot 5. Executive corporate gifts
- Lot 6. Brass executive corporate gifts

Candidates may place offers for one or more Lots, however, for each Lot all items required under the given Lot should be offered.

Contract for lot 1- paper bags - is the single framework contract.

Contracts for lots 2, 3, 4, 5 and 6 are framework contracts with reopening of competition.

#### 2. Deliveries

The supplies should be made in line with the specific orders issued by Frontex throughout the duration of the contract (draft attached to the Contract). Orders will specify the exact items and quantities to be delivered as well as the delivery dealines and place.

#### 2.1. Place

Deliveries in general will be made to Frontex headquarters, currently located at Plac Europejski 6, 00-844

Deliveries, if ordered to Frontex headquarters, shall be delivered to Plac Europejski 6, 00-844 Warsaw at least to the delivery ramp floor or preferably directly to the Frontex storage. The delivery ramp is located on -2 level accessible by lorries of maximum height of 4.5m. The storage places are located on the same level. The corridors leading to storage place are 1.5 m wide and 2.2 m high on average. The doors openings are 1.2 m wide and 2.2 m high.

For lots 2, 3, 4, 5 and 6 deliveries may be made to other destination than Frontex headquarters within the EU. In such a case, delivery conditions will be indicated in the invitation to reopening of competition and after the award agreed separately in more details (e.g. contacts to person responsible for collection of delivery).

#### 2.2. Time

In case of lot 1 the delivery times should be specified by the tenderer in the technical offer- filled in table attached to the ivntiation to tender as Annex VII.

For lots 2, 3, 4, 5, 6, the required time of delivery will be indicated in each invitation to reopening of competition.

For all lots - all deliveries should be reported at least 24 hours before the planned delivery. No deliveries outside regular working hours are acceptable unless agreed in written with Frontex.

#### 2.3. Sample

The Contractor shall submit, before the main production starts, physical samples of all the supplied items, already with Frontex logo, for the approval of Frontex. The feedback from Frontex shall be taken into account

for the production of the main batch. Frontex may resign from this requirement after award of the specific order or in the invitation to reopening of competition.

### 3. Contract Manager

Contractor shall designate the contract manager that will be responsible for execution of the contract and will be the contact person for Frontex. Communication with Frontex will be in principle made in English.

## 4. Items and quantities covered by the contract

#### 4.1. Lot 1 - Paper bags

For lot 1 all items and quantities covered by the contract are indicated in Appendix 1A. This appendix indicates also minimum technical requirements that articles must comply with. The quantities that can be ordered under the contract are indicated in Appendix 2. For those quantities the unit prices and delivery periods applicable under the contract are those indicated in the contractors' tenders.

In addition to the products listed in Appendix 1 Frontex reserves the right to ask for additional paper products which will be subject to the separate request for the specific offer. Contractor will in such a case provide Frontex with a separate offer covering items indicated in the request. Total value of such orders cannot exceed 20% of the total contract value for this lot. Delivery time related to this specific order will be agreed separately.

#### 4.2. Lots 2, 3, 4, 5 and 6

For lots 2-6 some articles covered by contracts are specified in Appendix 1 respectively. However, as those contracts are based on the reopening of competition Frontex reserves the right to order other articles in different quantities not specified in the a.m. Appendixes. Additionally, for lot 6 - Brass executive corporate gifts - personalised engraving can be ordered under the contract, but this information will be indicated in the respective invitation to the reopening of competition.

Also, for lots 2-6 there may be a request for delivery of items bearing different logo than the main Frontex logo. If such a need occurs all details and requirements in relation to the given signage will be specified in the respective invitation to the reopening of competition.

For those lots all details in relation to the items required (technical requirements, quantities, logo to be produced and terms of delivery) will be specified in each invitation to the reopening of competition made under the given lot.

## 5. Contract implementation

### 5.1. Implementation of the contract for Lot 1 - paper bags

The contract will be implemented by means of specific orders issued by Frontex. Each order will indicate the products and quantities to be delivered.

In addition to the products listed in Appendix 1 Frontex reserves the right to ask for additional paper products which will be subject to the separate request for the specific offer. Contractor will in such a case provide Frontex with a separate offer covering items indicated in the request. Total value of such orders cannot exceed 20% of the total contract value for this lot. Delivery time related to this specific order will be agreed separately.

In case this additional option is used by Frontex it sends the request for specific offer to the contractor to the contact details indicated in the contract (art I.8). Contractor has five working days to reply with the specific offer. After acceptance of the offer Frontex will issue the specific order to purchase the products.

#### 5.2. Contracts implementation for lots with reopening of competition

#### 5.2.1 Launch of the reopening of competition under Lots 2-6

For each of Lots 2-6, the contract will be implemented by means of specific orders issued by Frontex. Each specific order will be awarded through the reopening of competition between Contractors initiated by request for specific offers sent to all Contractors for the given Lot. Each reopening of competition will bear a specific number. While replying to the invitation or during the execution of the contract Contractors must indicate the exact number of the invitation to reopening of the competition.

The invitation to the reopening of competition will define:

- Technical details of items to be delivered
- Details related to the logo to be placed on each item
- Exact quantities of items to be delivered
- Place of delivery
- The deadline for delivery
- The deadline for submission of offers within the given reopening of competition and the content of the technical offers

All prices quoted must be in Euro, excluding VAT and must be all-inclusive i.e. include all costs related to the requested delivery, also transportation and delivery costs.

The Contractors shall submit their proposals in reply to the given invitation to the reopening of competition within the deadlines indicated therein.

The indicative minimum deadlines applicable under each contract are as follows:

For 1-3 positions and no samples to be provided - minimum 1 working day

For 4-10 positions and no samples to be provided - minimum 3 working days

Above 10 positions and no samples to be provided - minimum 5 working days

For 1-3 positions and at least one sample to be provided - minimum 5 working days

For 4-10 positions and at least one sample to be provided - minimum 8 working days

Above 10 positions and at least one sample to be provided - minimum 10 working days

The proposals shall be submitted by e-mail, to the address indicated in the request for specific offers, using the financial offer template attached to the request. Samples, if requested, should be delivered by hand, mail or courier services.

If the post or courier is chosen package with samples should be **posted not later than the dealine for submitting offers** indicated in the invitation to reopening of competition. The postmark or the date of the deposit slip shall be taken as proof of the date of dispatch.

If the delivery by hand is selected (in person or by an authorised representative) to Frontex Reception Desk it must be **delivered not later than the dealine for submitting offers** indicated in the invitation to reopening of competition. If this delivery option is chosen, a receipt must be obtained as proof of submission, signed and dated by Frontex Reception Desk. Working hours of the reception are from 09:00 to 17:00, excluding Saturdays, Sundays and Frontex holidays.

#### 5.2.2. Evaluation of specific offers under Lots 2-6

All articles offered must be fully compliant with the requirements indicated in the invitation to the reopening of competition otherwise the offer will be rejected as not compliant with technical requirements.

Specific offers will be evaluated as follows:

#### A. Technical evaluation

Technical evaluation will be based on assessment of items actually offered in comparison to the items listed in the invitation to the reopening of competition and their compliance with technical requirements. Only articles compliant with the technical requirements indicated the invitation to the reopening of competition will be accepted.

The technical evaluation for all lots specificed in the subject above will be made on the basis of following technical criteria:

	Lot 2 - Electronic devices	Maximum number of points
1.	Quality of products offered: materials used, design, aesthetic value, user friendliness	50
2.	Aesthetic value (size and placement) of the proposed logo and quality of logo print/engraving/other production technique on the samples.	30
3.	Delivery time offered	10
4.	Eco-friendliness of the product and packaging	10
	Total:	100

	Lot 3 - Textile gifts	Maximum number of points
1.	Quality of products offered: materials used, design, aesthetic value, functionality	50
2.	Aesthetic value (size and placement) of the proposed logo and quality of logo print/engraving/other production technique on the samples.	30
3.	Delivery time offered	10
4.	Eco-friendliness of the product and packaging	10
	Total:	100

	Lot 4 - Other gifts	Maximum number of points
1.	Quality of products offered: materials used, design, aesthetic value, functionality	50
2.	Aesthetic value (size and placement) of the proposed logo and quality of logo print/engraving/ other production technique on the samples.	30
3.	Delivery time offered	10
4.	Eco-friendliness of the product and packaging	10
	Total:	100

	Lot 5 - Executive corporate gifts	Maximum number of points
1.	Quality of products offered: materials used, design and aesthetic value	50
2.	Quality of packaging offered: materials used, design, aesthetic value, functionality and eco-friendliness if applicable (e.g. use of recycled material)	20
3.	Aesthetic value of the proposed logo/text (size and placement of the proposed logo/text) and quality of the engraving/other production technique on the samples	15
4.	Delivery time offered	15
	Total:	100

	Lot 6 - Brass executive corporate gifts	Maximum number of points
1.	Quality of products offered: materials used, design and aesthetic value	50
2.	Quality of packaging offered: materials used, design, aesthetic value, functionality and eco-friendliness if applicable	20
3.	Aesthetic value of the proposed logo/design (size and placement of the proposed logo/design) and quality of the engraving/ other production technique on the samples	15
4.	Delivery time offered	15
	Total:	100

In all above lots specific offers which obtain less than 50% of points will be deemed to be of insufficient quality and eliminated from further consideration.

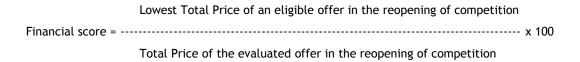
The offer which receives the highest number of points at the technical evaluation, will receive 100 points of the Individual Technical Score. Individual Technical Score for the remaining offers will be calculated as follows:

The highest number of points received by the best tender

#### B. Financial evaluation

For all items indicated in Annex IV - Financial offer (submitted during the framework contract's tender procedure), the prices quoted in the specific offer must not exceed the prices indicated therein. Therefore, if price for an item exceeds the price indicated in Annex IV - Financial offer this particular article will be considered as non-compliant with the requirements and eliminated from further evaluation. This rule however concern only items with exactly the same technical specifications as the onse indicated in Appendix 1.

Financial evaluation will be conducted on the basis of the total price indicated in the specific offer submitted by the framework contractor.



#### C. Final evaluation

The specific order will be awarded to the framework contractor who have received the highest final score in the final evaluation. The final score will be calculated as follows:

Final Score = Technical score x 60% + Financial score x 40%

The results of each evaluation shall be communicated only to the contractors which have submitted specific offers.

#### 5.3. Specific Orders and payments

#### 5.3.1. Orders

Frontex, after award of the order in case of lots 2-6 and anytime in case of lot 1, will issue a specific order and send it to the selected framework contractor by e-mail to the address indicated in point I.8 of the Contract and any other address indicated by the contractor at the time of signing the Framework Contract.

The contractor shall sign the specific order and return it via email <u>within maximum 3 working days</u>. If the signed order is not delivered to Frontex within this deadline, it will be considered as a refusal to deliver the requested goods. In such a case Frontex may consider awarding the order to the framework contractor, ranked as the second (or third, etc.) in the given reopening of competition in case of lots 2, 3, 4, 5, 6

The Contractor shall submit, before the main production starts, physical samples of all the supplied items, already with logo, for the approval of Frontex unless otherwise instructed. The feedback from Frontex shall be taken into account for the production of the main batch.

The delivery is made according to the conditions indicated in the specific order.

#### 5.3.2. Invoicing and payments

The Contractor shall issue a single invoice per specific order.

In general, payments under each contract will be made after the delivery and its acceptance by Frontex, within maximum 30 days from registration of the invoice.

However, a pre-financing payment of maximum 30% of the value of the order can be requested by the Contractor if the total net value of the specific order exceeds EUR 10 000

In such a case the payment is executed as follows:

- 30% pre-financing on the basis of the counter-signature of the particular specific order by its last party and a pre-financing/pro-forma invoice;
- 70% (in case of paid pre-financing) or 100% on completion of the delivery as foreseen in the given specific order, under the condition that the delivery is accepted by Frontex.

## Appendix 1 - List of items per each Lot

## Lot 1 - Paper bags

No.	ltem	Description
1	Paper bag, colour - small	Paper, minimum 120 g/m <sup>2</sup> Dimensions: approx. 16 x 8 x 24 cm Colour: navy blue front and back with green sides or navy blue front and back with blue sides Striped texture, not laminated Short white cotton handles Reinforced bottom and upper part Logo: white, two sides
2	Paper bag, colour - medium	Paper, minimum 120 g/m <sup>2</sup> Dimensions: approx. 23 x 10 x 30 cm  Colour: Colour: navy blue front and back with green sides or navy blue front and back with blue sides  Striped texture, not laminated  Short white cotton handles  Reinforced bottom and upper part  Logo: white, two sides
3	Paper bag, colour - large	Paper, minimum 120 g/m <sup>2</sup> Dimensions: approx. 32 x 13 x 42 cm Colour: Colour: navy blue front and back with green sides or navy blue front and back with blue sides Striped texture, not laminated Short white cotton handles Reinforced bottom and upper part Logo: white, two sides

4	Paper bag, natural - small	Paper, minimum 100 g/m², 100% recycled  Dimensions: approx. 16 x 8 x 23 cm  Colour: beige (natural)  Plain texture, not laminated  Twisted paper handles  Reinforced bottom  Logo: 1 colour, two sides
5	Paper bag, natural - medium	Paper, minimum 100 g/m², 100% recycled  Dimensions: approx. 22 x 11 x 30 cm  Colour: beige (natural)  Plain texture, not laminated  Twisted paper handles  Reinforced bottom  Logo: 1 colour, two sides
6	Paper bag, natural - large	Paper, minimum 100 g/m², 100% recycled  Dimensions: approx. 40 x 13 x 30 cm  Colour: beige (natural)  Plain texture, not laminated  Twisted paper handles  Reinforced bottom  Logo: 1 colour, two sides
7	Elegant paper bag - small Sample:	Subtly striped texture paper, approx. 215 g/m²  Dimensions: approx. 15.5 x 6 x 15.5 cm  Unicolour - various options (including navy blue)  Approx. 2 cm unicolour ribbon handles sewn into bag sides  Reinforced bottom and upper part  Logo: hot-stamped, unicolor, one sided, appox. 5 x 5 cm

8 Elegant paper bag - medium

Sample:

Subtly striped texture paper, approx. 215  $\mathrm{g}/\mathrm{m}^2$ 

Dimensions: approx. 22 x 8 x 22 cm

Unicolour - various options (including navy blue)

Approx. 2,5 cm unicolour ribbon handles sewn into bag sides

Reinforced bottom and upper part

Logo: hot-stamped, unicolor, one sided, appox. 4 x 6,5 cm



9 Elegant paper bag - large

Subtly striped texture paper, approx. 215 g/m<sup>2</sup>

Dimensions: approx. 30 x 10 x 30 cm

Unicolour - various options (including navy blue)

Approx. 2,5 cm unicolour ribbon handles sewn into bag sides

Reinforced bottom and upper part

Logo: hot-stamped, unicolor, one sided, approx. 5 x 7,5 cm

### Quantities ordered under specific orders

No.	Item	Possible variations of quantities that can be ordered under specific orders		
1	Paper bag, colour - small	200-499	500-999	≥ 1000
2	Paper bag, colour - medium	200-499	500-999	≥ 1000
3	Paper bag, colour - large	200-399	400-699	≥ 700
4	Paper bag, natural - small	100-299	300-599	≥ 600
5	Paper bag, natural - medium	200-399	400-699	≥ 700
6	Paper bag, natural - large	100-299	300-599	≥ 600
7	Elegant paper bag - small	50-99	100-199	≥ 200
8	Elegant paper bag - medium	50-99	100-299	≥ 300
9	Elegant paper bag - large	50-99	100-149	≥ 150

Lot 2 - Electronic devices

No.	Item	Description
1	Power bank	Aluminium case
		Rectangular shape
		Lightweight
		Various colours
		Approx. 10 x 5 x 2 cm
		Capacity: min. 6000 mAh
		USB to microUSB and Lightning cable
		Battery indicator as an advantage
		Logo: engraved/printed, one colour, one side
		Packaging: individual box without logo
2	Bluetooth loudspeaker	Round shape
		Various colours
		Approx. 6 x 5 cm
		Cable with USB, mini USB and audio jack connectors
		Bluetooth connectivity
		Logo: engraved or printed, one colour
		Individual paper box without logo
3	USB flash drive, key	Key-shaped
		Capacity: 8 GB
		Metal
		Black
		Interface USB 2.0
		Custom volume label (name assigned to the drive): FRONTEX
		Logo: engraved on two sides
		Packaging: individual metal box with printed logo (5 colours), on one side

4	Mini USB	flash	drive,	Capacity: 16 GB
	1005			Dimensions: approx. 3.5 x 1.5 x 0.5 cm
				Metal
				Various colours
				360° turning chipset
				Interface USB 3.0
				Custom volume label (name assigned to the drive): FRONTEX
				Logo: engraved on two sides
				Individual paper box without logo

## Lot 3 - Textile gifts

No.	Item	Description
1	Woman's polo shirt	Cotton, elastane, min. 220 g/m²
		Size: S, M, L, XL, XXL
		Various colours
		Short sleeve
		Two-button placket with self-coloured buttons
		Logo: embroidered, one colour, on left chest and right arm
2	Cotton bag - natural	Cotton, minimum 220 g/m <sup>2</sup>
		Dimensions: approx. 43 (long) x 11 (wide) x 38 (high) cm
		Full side and bottom gusset
		Colour: beige (natural)
		Handles: approx. 70 x 3 cm
		Logo: printed, 5 colours, two sides, approx. 15 x 10 cm
3	Fabric lanyard	Satin tape
		Dimensions: approx. 50 x 1.5 cm
		Metal carabineer hook
		Logo: monochromatic navy blue logo on light blue tape
4	Embroidered patch	Round shape patch
	Operation	Dimensions: approx. 7 cm diameter
	* FRONTEX *  AOSEIDON	High quality fabric threads, all colours

Lot 4 - Minor gifts

No.	Item	Description
1	Multi-function pen	Metal
		Dimensions: approx. 15 x 1,5 cm
		Colour: black, silver
		Ball pen with additional functions:
		<ul> <li>Rulers (cm and in)</li> <li>2 screwdrivers</li> <li>Spirit level</li> <li>Touch-pen top</li> </ul>
		Hexagonal or octagonal shape
		Logo: engraved or printed (1 colour), one side
		Individual box, without logo
2	Professional jeweller's	Metal
	loupe	30 x 21 mm
		Colour: silver
		All metal construction
		LED and UV lights
		Logo: engraved, one-side
		Individual case without logo
3	Foldable umbrella	Pongee, glass fibre, metal
		Various colours
		Wind-proof, firm construction
		Push button automatic opening
		Glass fibre ribs
		Ergonomic straight handle, black
		Logo on canopy: printed, one colour
4	Card holder	Leather, metal
		Colour: black and silver
		Balanced clip button closure
		Very elegant, modern design
		Logo: engraved or embossed
		Very elegant box with Frontex logo

Lot 5 - Executive corporate gifts

d metal approx. 1,8 x 1,75 cm  ped ign included individual elegant box (navy blue, grey, black or white) with hot-stamped monochromatic logo  approx. 8 x 0,1 cm elegant individual energy black or white
elegant individual paper box (navy blue, grey, black <u>or</u> hot-stamped monochromatic logo and with ribbon (or other cilitating pulling out the gift
glass diploma  approx. 15 x 22 cm (height including base) g: shades of white d graphic design included elegant individual box (navy blue, grey, black or white) with r hot-stamped monochromatic logo with ribbon (or other

## 4 Glass and metal diploma sample:



Glass and metal (metal rectangular plate placed on a glass plate). Glass should be colorless.

Dimensions: approx. 14 x 17 cm

Engraving on a metal plate

Invisible hanging system

Graphic design included

Packaging: elegant individual box (navy blue, grey, black <u>or</u> white) with engraved/hot-stamped monochromatic logo and with ribbon (or other solution) facilitating pulling out the gift

# 5 Glass cuboid with full globe sample:



#### Glass

Dimensions: cuboid - 6 x 6 x 9 cm; globe - diameter of approx. 6 cm, total height - approx. 14,5 cm

3D engraving: shades of white

Graphic design included

Packaging: elegant individual box (navy blue, grey, black <u>or</u> white) with engraved or hot-stamped monochromatic logo

# 6 Plexiglas plaque sample:



Stand-alone transparent plexiglas plaque

White film on the back

Dimensions: 14 x 18 x 1 cm

Table top plexiglas stand included

Logo: 5 colours, UV printed, one side

Elegant individual paper box (navy blue, grey, black  $\underline{or}$  white) with with engraved or hot-stamped logo and with ribbon facilitating pulling out the gift

7	Wooden diploma	Wood Dimensions: approx. 14 x 18 cm
		Graphic design included
		Hanging system
		Engraving on a brass or polished aluminium plate with ceramic or synthetic enamel
		Packaging: elegant individual box (navy blue, grey, black <u>or</u> white) with engraved or hot-stamped monochromatic logo

Lot 6 - Brass executive corporate gifts

No.	İtem	Description
1	Big brass medal	Tombak
		Finishing: refined by oxidation or patinating
		Dimensions: minimum 7 x 1 cm
		Round shape, deep relief
		Production design included
		Packaging: elegant individual box (navy blue, grey, black <u>or</u> white) with engraved or hot stamped monochromatic logo
		Additional value:
		- Customized certificate of origin
2	One-sided personalised engraving on big brass medal	One-sided personalised engraving on already produced big brass medal. Sample text for engraving included in Appendix 2.
3	Small brass medal	Tombak
		Dimensions: minimum 5 x 0,4 cm
		Finishing: patinated or oxidized
		Round shape
		Production design included
		Packaging: elegant individual box (navy blue, grey, black $\underline{or}$ white) with engraved or hot stamped monochromatic logo
		Additional value:
		- Customized certificate of origin
4	Small brass medal with	Tombak
	ceramic or synthetic enamel	Dimensions: minimum 5 x 0,4 cm
	enamer	Finishing: patinated or oxidized + ceramic or synthetic enamel (navy blue background)
		Round shape
		Production design included
		Packaging: elegant individual box (navy blue, grey, black <u>or</u> white) with engraved or hot stamped monochromatic logo
		Additional value:
		- Customized certificate of origin
5	One-sided personalised engraving on small brass medal	One-sided personalised engraving on already produced small brass medal. Sample text for engraving included in Appendix 2

6	Brass lapel pins	Brass
		Finishing: refined by oxidation or patinating
		Production design included
		Packaging: elegant individual box (navy blue, grey, black $\underline{\text{or}}$ white) with engraved or hot stamped monochromatic logo
		Additional value: Customized certificate of origin
7	Brass lapel pins	Brass
		Finishing: refined by oxidation or patinating + ceramic or synthetic enamel (navy blue background)
		Production design included
		Packaging: elegant individual box (navy blue, grey, black $\underline{or}$ white) with engraved or hot stamped monochromatic logo
		Additional value: Customized certificate of origin