

MARK NOU



619-850-4181



mark.nou7@gmail.com



San Diego, CA 92105

CAREER OBJECTIVE

Recent graduate from California State University San Marcos with a BA in Environmental Studies. Dedicated professional with 5 years of proven performance in management, leadership, recruiting, and team building. Detail-oriented in finances, planning, and analytics. Ready to make an immediate contribution to your organization.

EXPERIENCE

GENERAL MANAGER, San Diego, CA

Sunshine Industries Inc - Logistics Contractor , June 2021-Present

- Start up multiple contracts with partners Global Logistics Systems and Ontrac. Manage two sites and worked hand in hand with warehouse management and operations.
- Review and oversee all inbound and outbound invoices and payments, finances, and profit and losses.
- Gather, analyze, and report on finances, budgets, and company performance on a monthly basis. Implement budgeting and operations plans to mitigate losses and increase efficiency.
- Oversee a team of 40 employees ensuring efficient operations and quality service. Responsible for hiring, onboarding, and reviewing employee performance.
- Direct inbound and outbound transportation operations, warehouse activities, safety performance, and logistics quality management.

OPERATIONS MANAGER, San Diego, CA

Sublime Express - Amazon DSP, April 2019-June 2021

- Manage company operations with responsibility for profit and loss. Organize and execute scheduling, training and inventory control
- Improve morale and management communication by creating employee recognition and rewards practices.
- Create interview questionnaires, job descriptions and advertisements, pre-screening protocols, and post-interview assessments.
- Hired, onboarded, and trained over 300 employees for full time positions as well as for Peak seasons.

WAREHOUSE ASSISTANT, San Diego, US

Foresight Sports, Of America, May 2018-April 2019

- Conduct timely and accurate inventory counts to maintain current supply records and facilitate smooth ordering
- Consult item numbers and storage locations to stock warehouse quickly and efficiently.

LEAD DELIVERY DRIVER, San Diego, CA

Regents Pizzeria, May 2015-March 2019

- Deliver food in timely manner to customers in La Jolla, San Diego.
- Take food orders and served food inhouse with exceptional customer service.
- Train new drivers and employees on expected standards and duties.

- Prepare ingredients and cooked meals according to established recipes.

LANDSCAPE LABORER, San Diego, US

Dao Landscaping, Of America, June 2013–May 2015

- Operate and maintain basic landscaping equipment and vehicles
- Install irrigation systems, fence installations, and pavement.

EDUCATION

BACHELOR OF ARTS IN ENVIRONMENTAL STUDIES, San Marcos, CA

California State University, May 2021

ASSOCIATE IN ARTS (A.A.) IN ENVIRONMENTAL STUDIES, Oceanside, CA

MiraCosta College, June 2019

SKILLS

Performance Management

Workforce Management

Multi-Unit Operations Management

Microsoft Excel

Microsoft Office

Leadership

Teamwork

Problem-Solving

Adaptability

Strong Math Skills