

# How to Use the idsideAI Gold Vault v4.1

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## Welcome to Your Complete Investment Package

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The idsideAI Gold Vault contains everything you need to understand, evaluate, and present the idsideAI opportunity. This guide helps you navigate the contents and use each document effectively.

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## Quick Start Guide

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### For Investors (First Time)

1. **Start here:** `RaisonDetre_CategoryDefining_DecisionModel_v4_1.pdf`
2. **Deep dive:** `Core_Explainer_Investor_Depth_v4_1.pdf`
3. **Full analysis:** `Business_Case_v4_1.pdf`
4. **Live presentation:** `idsideAI_PitchDeck_v4_1_DecisionModelIntegrated.pdf`

### For Team Members

1. **Overview:** `Investor_Intro_Note_v4_1.pdf`
2. **Product understanding:** `Instruction_Manual_v4_1.pdf`
3. **Current status:** `Status_Dashboard_v4_1.pdf`
4. **Demo preparation:** `Demo_Script_v4_1.pdf`

### For Stakeholders

1. **Executive summary:**  
`RaisonDetre_CategoryDefining_DecisionModel_v4_1.pdf`
2. **Strategic context:** `Tagline_Evolution_DecisionModel_v4_1.pdf`

3. **Business case:** Business\_Case\_v4\_1.pdf

4. **Implementation:** Status\_Dashboard\_v4\_1.pdf

# Document Usage Matrix

Document	Investor Meeting	Board Presentation	Team Briefing	Demo Prep	Due Diligence
RaisonDetre	✔ Opening	✔ Context	✔ Vision	✗	✔ Overview
Core Explainer	✔ Primary	✔ Details	✔ Reference	✗	✔ Analysis
Business Case	✔ Deep Dive	✔ Strategy	✔ Planning	✗	✔ Complete
Investor Intro	✔ First Contact	✗	✔ Summary	✗	✔ Quick Ref
Instruction Manual	✗	✗	✔ Product	✔ Features	✔ Technical
Status Dashboard	✔ Progress	✔ Status	✔ Updates	✗	✔ Current
PitchDeck	✔ Presentation	✔ Slides	✔ Overview	✔ Structure	✔ Summary
DemoDeck	✗	✗	✔ Demo	✔ Primary	✗
Demo Script	✗	✗	✔ Training	✔ Guide	✗

# Audience-Specific Workflows

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## Angel Investors / VCs

**Initial Outreach:** 1. Send `Investor_Intro_Note_v4_1.pdf` via email 2. Include `RaisonDetre_CategoryDefining_DecisionModel_v4_1.pdf` as attachment 3. Reference key metrics from `Status_Dashboard_v4_1.pdf`

**First Meeting:** 1. Present using `idsideAI_PitchDeck_v4_1_DecisionModelIntegrated.pdf` 2. Have `Core_Explainer_Investor_Depth_v4_1.pdf` ready for questions 3. Show live demo using `Demo_Script_v4_1.pdf`

**Due Diligence:** 1. Provide complete `Business_Case_v4_1.pdf` 2. Share detailed `Status_Dashboard_v4_1.pdf` 3. Offer technical deep-dive with `Instruction_Manual_v4_1.pdf`

## Strategic Partners

**Partnership Discussions:** 1. Start with `RaisonDetre_CategoryDefining_DecisionModel_v4_1.pdf` 2. Focus on market opportunity in `Business_Case_v4_1.pdf` 3. Demonstrate product with `DemoDeck_v4_1.pdf`

**Technical Integration:** 1. Use `Instruction_Manual_v4_1.pdf` for product understanding 2. Reference `Status_Dashboard_v4_1.pdf` for development status 3. Plan integration using technical specifications

## Board Members / Advisors

**Board Meetings:** 1. Status update from `Status_Dashboard_v4_1.pdf` 2. Strategic discussion using `Business_Case_v4_1.pdf` 3. Decision points and next steps

**Advisory Sessions:** 1. Context setting with `Core_Explainer_Investor_Depth_v4_1.pdf` 2. Strategic guidance using `Business_Case_v4_1.pdf` 3. Specific expertise areas from relevant documents

## Internal Team

**Onboarding New Team Members:**

1.	Company vision:
<a href="#">RaisonDetre_CategoryDefining_DecisionModel_v4_1.pdf</a>	2. Product understanding:
<a href="#">Instruction_Manual_v4_1.pdf</a>	3. Current status:
<a href="#">Status_Dashboard_v4_1.pdf</a>	4. Market context:
<a href="#">Core_Explainer_Investor_Depth_v4_1.pdf</a>	

**Demo Training:**

1. Study <a href="#">Demo_Script_v4_1.pdf</a> thoroughly	2. Practice with <a href="#">DemoDeck_v4_1.pdf</a>
3. Understand product features via <a href="#">Instruction_Manual_v4_1.pdf</a>	4. Know business context from <a href="#">Business_Case_v4_1.pdf</a>

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## Presentation Guidelines

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### Investor Pitches

**30-Minute Meeting:** - 5 min: [RaisonDetre](#) overview - 15 min: [PitchDeck](#) presentation - 10 min: Q&A using [Core\\_Explainer](#)

**60-Minute Meeting:** - 10 min: [RaisonDetre](#) and context - 20 min: [PitchDeck](#) presentation - 15 min: Live demo using [Demo\\_Script](#) - 15 min: Deep dive with [Business\\_Case](#)

**Due Diligence Session:** - Comprehensive review of [Business\\_Case](#) - Technical deep-dive with [Instruction\\_Manual](#) - Status and roadmap from [Status\\_Dashboard](#) - Q&A across all documents

### Demo Presentations

**Product Demos:**

1. Use <a href="#">DemoDeck_v4_1.pdf</a> for structure	2. Follow <a href="#">Demo_Script_v4_1.pdf</a> exactly
3. Have <a href="#">Instruction_Manual_v4_1.pdf</a> for technical questions	4. Reference <a href="#">Business_Case_v4_1.pdf</a> for business impact

**Technical Demos:**

1. Focus on <a href="#">Instruction_Manual_v4_1.pdf</a> features	2. Show development status from <a href="#">Status_Dashboard_v4_1.pdf</a>	3. Explain architecture and
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## Customization Guidelines

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### Tailoring for Specific Audiences

**Enterprise Customers:** - Emphasize compliance features from `Business_Case` - Highlight enterprise pricing from `Core_Explainer` - Focus on audit capabilities in demos

**SME Customers:** - Stress cost-effectiveness from `Core_Explainer` - Show team collaboration features - Emphasize ease of use from `Instruction_Manual`

**Individual Users:** - Highlight £2.50 pricing from all documents - Focus on personal productivity benefits - Show simple onboarding process

### Regional Adaptations

**US Market:** - Convert pricing to USD - Reference US compliance requirements - Use US business examples

**EU Market:** - Emphasize GDPR compliance - Reference European case studies - Highlight data sovereignty

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## Version Control & Updates

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### Document Versioning

- All documents are v4.1 (Decision Model Edition)
- Last updated: August 25, 2025
- Next review: September 15, 2025

### Update Notifications

- Major updates require new version numbers

- Minor updates noted in individual documents
- Status Dashboard updated weekly
- Business metrics updated monthly

## Archive Management

- Previous versions stored in archive folder
  - Change logs maintained for all documents
  - Backup copies stored securely
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## Success Metrics

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### Meeting Effectiveness

**Investor Meetings:** - Interest level (1-10 scale) - Follow-up meetings scheduled - Due diligence requests - Term sheet discussions

**Demo Sessions:** - Questions asked during demo - Feature requests or feedback - Trial account requests - Implementation discussions

**Team Presentations:** - Understanding of product vision - Ability to explain Decision Models - Confidence in market opportunity - Alignment on strategy

### Document Usage Analytics

**Most Effective Documents:** 1. `RaisonDetre` - Highest engagement 2. `PitchDeck` - Most presentations 3. `Demo_Script` - Best conversion 4. `Business_Case` - Due diligence standard

**Optimization Opportunities:** - Simplify complex sections - Add more visual elements - Update based on feedback - Create audience-specific versions

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# Troubleshooting

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## Common Issues

**"Too much information"** - Start with `RaisonDetre` only - Use `Investor_Intro_Note` for overview - Save detailed documents for follow-up

**"Need more technical detail"** - Provide `Instruction_Manual` immediately - Reference `Status_Dashboard` for development - Offer technical deep-dive session

**"Unclear business model"** - Focus on `Core_Explainer` pricing section - Walk through `Business_Case` unit economics - Show financial projections clearly

## Quick Fixes

**Missing Context:** - Always start with `RaisonDetre` - Explain Decision Models concept first - Use `Tagline_Evolution` if terminology unclear

**Technical Questions:** - Reference `Instruction_Manual` features - Show `Status_Dashboard` development progress - Offer live demo using `Demo_Script`

**Business Questions:** - Use `Business_Case` comprehensive analysis - Reference `Core_Explainer` key metrics - Show market opportunity clearly

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## Contact & Support

**For Document Questions:** `docs@idsideai.com` **For Technical Issues:** `tech@idsideai.com` **For Business Inquiries:** [Founder contact] **For Demo Support:** `demo@idsideai.com`

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**Remember: The Gold Vault is your complete toolkit for idsideAI success. Use the right document for the right audience at the right time, and you'll maximize your impact and conversion rates.**

*Last Updated: August 25, 2025 / Next Review: September 15, 2025*