

Probability of Occurrence

High	<p>Exchange of Human Resources, because of absence (e.g. sickness, vacation,...).</p>	<p>The requirements definition is incomplete, insufficient and changes appear in the course of the project.</p> <p>-----</p> <p>The customer might try to widen the scope of the project.</p>	<p>Project is out of scope.</p> <p>-----</p> <p>Project faces delays regarding milestones and time.</p> <p>-----</p> <p>Budget is out of scope.</p>
	<p>Traffic jam on the way to work for employees.</p>	<p>Lack of communication within the team.</p> <p>-----</p> <p>Intercultural misunderstanding within the team.</p> <p>-----</p> <p>Indian team members can not deliver in time.</p>	<p>The requirements of the security of information and data protection were not complied with in the project. (Governmental requirements).</p>
Low	<p>Minor deviance of the executed tasks from the action plan.</p>	<p>Key contacts are not specifically defined or do not have enough time for their tasks.</p>	<p>Customer's IT department is not ready for CRM implementation.</p>
	Low		High
		Impact	