



The Project Management Game – how brilliant are you?

Project name: brilliantCRM	Work package title: 3.1 Pilot Running
Work package description: <p>After the creation of the prerequisites for the implementation of the CRM system, the pilot phase can help to get feedback on the system regarding usability, errors, functionalities and performance. As this is a very important process step in the project execution, it is very important to choose a department with motivated and competent employees. Moreover, customers are affected because external functions are also implemented in this step. All conspicuous features as well as recommendations have to be documented properly to ensure further adjustments in cooperation with the supplier.</p> <p>For a successful pilot phase it is needed to:</p> <ul style="list-style-type: none">• Distribute responsibilities• Conduct reporting• Analyze the information• Check the information according to the requirements specification	
Aim of work package: <ul style="list-style-type: none">- To get feedback on usability, fault/error, functionalities and performance	
Predecessor: Data migration	Successor: Implementation (test environment)
Duration: 22 days	Effort in man days (MD): 198 MD
Responsible person(s): 5 consultants, 2 IT specialists	
Additional information:	