



# The Project Management Game – how brilliant are you?

<b>Project name:</b> brilliantCRM	<b>Work package title:</b> 2.6 Pilot Running
<b>Work package description:</b> <p>After the creation of the prerequisites for the implementation of the CRM system, the pilot phase can help to get feedback on the system regarding usability, errors, functionalities and performance. As this is a very important process step in the project execution, it is very important to choose a department with motivated and competent employees. Moreover, customers are affected because external functions are also implemented in this step. All conspicuous features as well as recommendations have to be documented properly to ensure further adjustments in cooperation with the supplier.</p> <p>For a successful pilot phase it is needed to:</p> <ul style="list-style-type: none"><li>– Distribute responsibilities</li><li>– Conduct reporting</li><li>– Analyze the information</li><li>– Check the information according to the requirements specification</li></ul>	
<b>Aim of work package:</b> <ul style="list-style-type: none"><li>- To get feedback on usability, fault/error, functionalities and performance</li></ul>	
<b>Predecessor:</b> Implementation (live system)	<b>Successor:</b> Roll-out
<b>Duration:</b> 10 days	<b>Effort in man days (MD):</b> 198 MD
<b>Responsible person(s):</b> 5 consultants, 2 IT specialists	
<b>Additional information:</b>	