Project name:	Work package title:
brillianCRM	2.1.6 Change Management
Work package description:	
The implementation of new software often results in resistance. Therefore change management is essential to resistance against the software and work on a successful software implementation. It is supposed to influence user attitudes towards a system. The involvement and motivation of the employees is an essential part in change cmnagement.	
Aim of work package:	
<ul> <li>Eliminate any user resistance towards the new system</li> <li>Involve employees into the CRM project</li> </ul>	
Predecessor:	Successor:
Determination of mobile devices	Actual state analysis
Duration:	Effort in man days (MD):
22 days	198 MD
Responsible person(s):	
6 consultants, 3 IT specialists	
Additional information:	