

Total Winter Park Area

Working Days: 21

DAILY TOTALS		CUSTOMERS			SALES									UNITS						STORES	
					Total			Service			CFNA			Total			Branded				Not
		Count	+/- BD	% BD	\$	+/- BD	% BD	\$	+/- BD	% BD	\$	+/- BD	% BD	Units	+/- BD	% BD	Units	+/- BD	% BD	Count	Rec'd
004022	NFWP W Colonial	15	-9	-37.5	3,585	-2,018	-36.0	3,017	-1,054	-25.9	140	-1,107	-88.8	5	-6	-54.5	2	-4	-66.7	1	
005983	NFWP Hoffner	14	-4	-22.2	1,443	-5,210	-78.3	1,012	-3,855	-79.2	138	-1,573	-91.9	4	-8	-66.7	2	-4	-66.7	1	
008133	NFWP Florida Mall	16	-5	-23.8	4,836	-808	-14.3	2,701	-1,372	-33.7	-93	-1,657	-105.9	19	9	90.0	5	-2	-28.6	1	
018074	NFWP Curry Ford	22	-1	-4.3	7,863	-708	-8.3	6,971	812	13.2	1,135	-1,239	-52.2	8	-8	-50.0	4	-5	-55.6	1	
018430	NFWP Lee Rd	22	1	4.8	5,670	-2,007	-26.1	4,296	-1,127	-20.8	121	-1,322	-91.6	9	-6	-40.0	6	-4	-40.0	1	
020850	NFWP Rio Pinar	23	-1	-4.2	4,820	-3,707	-43.5	3,165	-3,317	-51.2	2,784	-254	-8.4	9	-5	-35.7	8	0	0.0	1	
023167	NFWP Union Park	18	-7	-28.0	3,730	-2,610	-41.2	2,281	-2,709	-54.3	77	-1,648	-95.5	10	0	0.0	5	-1	-16.7	1	
027898	NFWP E Colonial	24	-4	-14.3	7,553	-129	-1.7	6,578	1,121	20.5	617	-372	-37.6	8	-6	-42.9	4	-2	-33.3	1	
027901	NFWP Winter Park	26	-4	-13.3	10,259	3,753	57.7	7,353	2,719	58.7	112	-661	-85.5	15	4	36.4	15	7	87.5	1	
354586	NFWP Lee Vista	22	0	0.0	5,604	-211	-3.6	3,058	-908	-22.9	1,267	-172	-12.0	13	3	30.0	9	2	28.6	1	
795074	NFWP Lake Nona	40	5	14.3	16,417	5,101	45.1	11,852	3,878	48.6	1,926	-89	-4.4	24	6	33.3	21	10	90.9	1	
Store Total		242	-29	-10.7	71,780	-8,554	-10.6	52,284	-5,812	-10.0	8,224	-10,094	-55.1	124	-17	-12.1	81	-3	-3.6	11	
Store Average		22	-3		6,525	-778		4,753	-528		748	-918		11	-2		7	0			

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DAILY TOTALS		GROSS PROFIT											
		Total				Service				Tire			
		Dollars		Rate		Dollars		Rate		Dollars		Rate	
		\$	+/- BD	%	% BD	\$	+/- BD	%	% BD	\$	+/- BD	%	% BD
Store	Store Name												
004022	NFWP W Colonial	2,529	-1,008	70.5	7.4	2,425	-721	80.4	3.1	104	-287	18.3	-7.2
005983	NFWP Hoffner	984	-3,216	68.2	5.1	922	-2,839	91.1	13.8	63	-376	14.6	-10.0
008133	NFWP Florida Mall	2,474	-1,109	51.2	-12.3	2,023	-1,202	74.9	-4.3	451	93	21.1	-1.7
018074	NFWP Curry Ford	5,854	424	74.4	11.0	5,694	862	81.7	3.2	160	-438	18.0	-6.8
018430	NFWP Lee Rd	3,568	-1,145	62.9	1.5	3,218	-981	74.9	-2.5	352	-161	25.6	2.9
020850	NFWP Rio Pinar	3,107	-2,576	64.5	-2.1	2,783	-2,380	87.9	8.2	324	-196	19.6	-5.8
023167	NFWP Union Park	2,262	-2,015	60.6	-6.9	1,888	-2,080	82.8	3.3	368	59	26.0	3.1
027898	NFWP E Colonial	4,857	23	64.3	1.4	4,586	272	69.7	-9.4	271	-249	27.8	4.4
027901	NFWP Winter Park	6,647	2,544	64.8	1.7	5,900	2,268	80.2	1.8	747	276	25.7	0.5
354586	NFWP Lee Vista	3,525	2	62.9	2.3	2,669	-401	87.3	9.9	857	404	33.7	9.2
795074	NFWP Lake Nona	10,041	2,905	61.2	-1.9	8,409	2,112	71.0	-8.0	1,631	792	35.7	10.6
Store Total		45,848	-5,171	63.9	0.4	40,517	-5,090	77.5	-1.0	5,328	-83	27.4	3.1
Store Average		4,168	-470			3,683	-463			484	-8		

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MTD TOTALS		CUSTOMERS			SALES									UNITS					
					Total			Service			CFNA			Total			Branded		
		Count	+/- BD	% BD	\$	+/- BD	% BD	\$	+/- BD	% BD	\$	+/- BD	% BD	Units	+/- BD	% BD	Units	+/- BD	% BD
004022	NFWP W Colonial	304	-148	-32.7	77,182	-30,662	-28.4	48,879	-29,475	-37.6	14,119	-9,878	-41.2	173	-43	-19.9	117	-2	-1.7
005983	NFWP Hoffner	334	-145	-30.3	92,277	-47,148	-33.8	69,145	-32,849	-32.2	25,314	-10,548	-29.4	157	-88	-35.9	120	-10	-7.7
008133	NFWP Florida Mall	347	23	7.1	113,029	6,643	6.2	80,123	3,352	4.4	30,827	1,344	4.6	200	4	2.0	122	-2	-1.6
018074	NFWP Curry Ford	369	-104	-22.0	113,079	-17,208	-13.2	78,982	-14,646	-15.6	31,943	-4,144	-11.5	232	-12	-4.9	159	20	14.4
018430	NFWP Lee Rd	402	-20	-4.7	96,191	-24,572	-20.3	75,387	-9,910	-11.6	15,297	-7,404	-32.6	130	-107	-45.1	89	-77	-46.4
020850	NFWP Rio Pinar	529	-26	-4.7	143,995	-11,307	-7.3	104,276	-13,783	-11.7	53,210	-2,112	-3.8	259	-5	-1.9	153	2	1.3
023167	NFWP Union Park	415	-146	-26.0	97,245	-29,551	-23.3	75,108	-24,692	-24.7	24,364	-10,129	-29.4	173	-34	-16.4	86	-27	-23.9
027898	NFWP E Colonial	478	-13	-2.6	128,468	5,669	4.6	87,249	10	0.0	22,215	6,406	40.5	241	9	3.9	136	35	34.7
027901	NFWP Winter Park	530	-59	-10.0	142,705	5,872	4.3	101,085	3,621	3.7	15,734	-518	-3.2	214	-26	-10.8	164	4	2.5
354586	NFWP Lee Vista	446	-50	-10.1	136,215	-3,285	-2.4	103,096	7,961	8.4	29,409	-5,106	-14.8	185	-60	-24.5	150	-17	-10.2
795074	NFWP Lake Nona	697	-42	-5.7	225,946	-14,736	-6.1	168,268	-1,327	-0.8	37,897	-4,963	-11.6	314	-65	-17.2	196	-45	-18.7
Store Total		4,851	-730	-13.1	1,366,332	-160,285	-10.5	991,598	-111,738	-10.1	300,329	-47,052	-13.5	2,278	-427	-15.8	1,492	-119	-7.4
Store Average		441	-66		124,212	-14,571		90,145	-10,158		27,303	-4,277		207	-39		136	-11	

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Store		MTD TOTALS											
		GROSS PROFIT											
		Total				Service				Tire			
		Dollars		Rate		Dollars		Rate		Dollars		Rate	
	Store Name	\$	+/- BD	%	% BD	\$	+/- BD	%	% BD	\$	+/- BD	%	% BD
004022	NFWP W Colonial	45,409	-22,667	58.8	-4.3	38,648	-21,910	79.1	1.8	6,760	-757	23.9	-1.6
005983	NFWP Hoffner	57,647	-30,368	62.5	-0.6	53,387	-25,437	77.2	-0.1	4,255	-4,936	18.4	-6.2
008133	NFWP Florida Mall	73,115	5,572	64.7	1.2	64,162	3,374	80.1	0.9	8,915	2,160	27.2	4.4
018074	NFWP Curry Ford	73,518	-9,018	65.0	1.7	65,047	-8,406	82.4	3.9	8,249	-834	24.4	-0.4
018430	NFWP Lee Rd	62,453	-11,676	64.9	3.5	57,167	-8,886	75.8	-1.6	5,279	-2,797	25.4	2.6
020850	NFWP Rio Pinar	97,057	-6,453	67.4	0.7	85,641	-8,397	82.1	2.4	11,340	1,869	28.8	3.4
023167	NFWP Union Park	67,707	-17,842	69.6	2.1	62,746	-16,615	83.5	4.0	4,933	-1,255	22.4	-0.5
027898	NFWP E Colonial	74,917	-2,356	58.3	-4.6	67,081	-1,873	76.9	-2.1	10,580	2,261	24.8	1.4
027901	NFWP Winter Park	90,671	4,380	63.5	0.4	78,303	1,918	77.5	-0.9	12,368	2,462	29.7	4.5
354586	NFWP Lee Vista	90,749	6,234	66.6	6.0	82,295	8,649	79.8	2.4	8,362	-2,507	25.5	1.0
795074	NFWP Lake Nona	146,199	-5,566	64.7	1.6	130,554	-3,363	77.6	-1.4	15,290	-2,558	26.8	1.7
Store Total		879,442	-89,760	64.4	0.9	785,031	-80,946	79.2	0.7	96,331	-6,892	25.7	1.3
Store Average		79,949	-8,160			71,366	-7,359			8,757	-627		

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MTD - Per Store Per Day		CUSTOMERS			SALES						UNITS						TOTAL GROSS PROFIT			
Store	Store Name				Total			Service			Total			Branded			Dollars		Rate	
		Count	+/- BD	% BD	\$	+/- BD	% BD	\$	+/- BD	% BD	Units	+/- BD	% BD	Units	+/- BD	% BD	\$	+/- BD	%	+/- BD
004022	NFWP W Colonial	14.5	-7.0	-32.6	3,675	-1,460	-28.4	2,328	-1,403	-37.6	8.2	-2.1	-20.4	5.6	-0.1	-1.8	2,162	-1,080	58.8	-4.3
005983	NFWP Hoffner	15.9	-6.9	-30.3	4,394	-2,245	-33.8	3,293	-1,564	-32.2	7.5	-4.2	-35.9	5.7	-0.5	-8.1	2,745	-1,446	62.5	-0.6
008133	NFWP Florida Mall	16.5	1.1	7.1	5,382	316	6.2	3,815	159	4.3	9.5	0.2	2.2	5.8	-0.1	-1.7	3,482	266	64.7	1.2
018074	NFWP Curry Ford	17.6	-4.9	-21.8	5,385	-819	-13.2	3,761	-697	-15.6	11.0	-0.6	-5.2	7.6	1.0	15.2	3,501	-429	65.0	1.7
018430	NFWP Lee Rd	19.1	-1.0	-5.0	4,581	-1,170	-20.3	3,590	-472	-11.6	6.2	-5.1	-45.1	4.2	-3.7	-46.8	2,974	-556	64.9	3.5
020850	NFWP Rio Pinar	25.2	-1.2	-4.5	6,857	-538	-7.3	4,966	-656	-11.7	12.3	-0.3	-2.4	7.3	0.1	1.4	4,622	-307	67.4	0.7
023167	NFWP Union Park	19.8	-6.9	-25.8	4,631	-1,407	-23.3	3,577	-1,175	-24.7	8.2	-1.7	-17.2	4.1	-1.3	-24.1	3,224	-850	69.6	2.1
027898	NFWP E Colonial	22.8	-0.6	-2.6	6,118	270	4.6	4,155	1	0.0	11.5	0.5	4.5	6.5	1.7	35.4	3,567	-113	58.3	-4.6
027901	NFWP Winter Park	25.2	-2.8	-10.0	6,795	279	4.3	4,814	173	3.7	10.2	-1.2	-10.5	7.8	0.2	2.6	4,318	209	63.5	0.4
354586	NFWP Lee Vista	21.2	-2.4	-10.2	6,486	-157	-2.4	4,909	379	8.4	8.8	-2.9	-24.8	7.1	-0.9	-11.3	4,321	296	66.6	6.0
795074	NFWP Lake Nona	33.2	-2.0	-5.7	10,759	-702	-6.1	8,013	-63	-0.8	15.0	-3.0	-16.7	9.3	-2.2	-19.1	6,962	-265	64.7	1.6
Store Average		21.0	-3.2	-13.2	5,915	-694	-10.5	4,293	-483	-10.1	9.9	-1.8	-15.4	6.5	-0.5	-7.1	3,807	-389	64.4	0.9