

Total Greensboro Area

Working Days: 3

DAILY TOTALS		CUSTOMERS			SALES									UNITS						STORES	
					Total			Service			CFNA			Total			Branded				Not
Store	Store Name	Count	+/- BD	% BD	\$	+/- BD	% BD	\$	+/- BD	% BD	\$	+/- BD	% BD	Units	+/- BD	% BD	Units	+/- BD	% BD	Count	Rec'd
003050	CAGR Lexington Main Street	28	-2	-6.7	5,118	-749	-12.8	3,843	-228	-5.6	1,413	-561	-28.4	12	0	0.0	0	-8	-100.0	1	
003131	CAGR Market Street Greensboro	21	-5	-19.2	4,204	-1,170	-21.8	2,758	-1,164	-29.7	99	-1,284	-92.8	8	-2	-20.0	6	-1	-14.3	1	
010545	CAGR High Point	25	3	13.6	6,689	3,816	132.8	4,747	2,747	137.4	864	11	1.3	17	12	240.0	7	4	133.3	1	
017639	CAGR Hanes Mall Winston Salem	44	-5	-10.2	11,756	459	4.1	8,288	545	7.0	2,379	-415	-14.9	27	2	8.0	11	-3	-21.4	1	
023035	CAGR Reynolda Rd Winston Sale	29	-2	-6.5	5,728	-3,994	-41.1	4,010	-2,642	-39.7	681	-1,723	-71.7	12	-9	-42.9	7	-6	-46.2	1	
025151	CAGR Battleground Greensboro	32	-6	-15.8	3,867	-5,455	-58.5	3,368	-3,089	-47.8	221	-2,316	-91.3	7	-13	-65.0	1	-12	-92.3	1	
028274	CAGR High Point Rd Greensboro	35	11	45.8	6,911	1,442	26.4	5,459	1,420	35.2	1,372	-35	-2.5	12	3	33.3	3	-3	-50.0	1	
300481	CAGR High Point Gordon Lane	26	7	36.8	6,123	2,157	54.4	5,877	3,044	107.4	315	-863	-73.3	3	-4	-57.1	0	-5	-100.0	1	
348712	CAGR Burlington	32	1	3.2	6,840	-1,304	-16.0	4,360	-1,482	-25.4	1,447	-809	-35.9	16	0	0.0	15	4	36.4	1	
357166	CAGR Greensboro - Elm St	34	-2	-5.6	5,653	-780	-12.1	4,080	-562	-12.1	446	-1,241	-73.6	9	-2	-18.2	5	-2	-28.6	1	
947273	CAGR Thomasville	29	15	107.1	3,884	554	16.6	3,146	885	39.1	699	-114	-14.0	6	1	20.0	2	-1	-33.3	1	
Store Total		335	15	4.7	66,773	-5,024	-7.0	49,936	-526	-1.0	9,936	-9,350	-48.5	129	-12	-8.5	57	-33	-36.7	11	
Store Average		30	1		6,070	-457		4,540	-48		903	-850		12	-1		5	-3			

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DAILY TOTALS		GROSS PROFIT											
		Total				Service				Tire			
		Dollars		Rate		Dollars		Rate		Dollars		Rate	
		\$	+/- BD	%	% BD	\$	+/- BD	%	% BD	\$	+/- BD	%	% BD
Store	Store Name												
003050	CAGR Lexington Main Street	3,352	-116	65.5	6.4	3,019	-168	78.6	0.3	333	-59	26.1	4.3
003131	CAGR Market Street Greensboro	2,540	-908	60.4	-3.8	2,106	-971	76.4	-2.1	435	109	30.1	7.6
010545	CAGR High Point	4,261	2,541	63.7	3.8	3,889	2,319	81.9	3.4	372	167	19.2	-4.3
017639	CAGR Hanes Mall Winston Salem	7,827	1,183	66.6	7.8	6,880	764	83.0	4.0	947	204	27.3	6.4
023035	CAGR Reynolda Rd Winston Sale	3,957	-1,817	69.1	9.7	3,490	-1,758	87.0	8.1	466	-209	27.1	5.1
025151	CAGR Battleground Greensboro	2,961	-2,496	76.6	18.1	2,885	-2,217	85.7	6.7	76	-560	15.2	-7.0
028274	CAGR High Point Rd Greensboro	4,556	941	65.9	-0.2	4,326	1,126	79.2	0.0	230	-82	15.8	-6.0
300481	CAGR High Point Gordon Lane	4,968	2,484	81.1	18.5	4,877	2,649	83.0	4.4	90	-165	36.4	13.9
348712	CAGR Burlington	4,178	-1,084	61.1	-3.5	3,723	-915	85.4	6.0	455	-68	18.3	-4.4
357166	CAGR Greensboro - Elm St	3,950	183	69.9	11.3	3,400	-230	83.3	5.1	550	148	35.0	12.5
947273	CAGR Thomasville	2,863	850	73.7	13.2	2,641	889	83.9	6.4	222	-51	30.1	4.6
Store Total		45,413	1,761	68.0	7.2	41,236	1,488	82.6	3.8	4,176	-566	24.8	2.6
Store Average		4,128	160			3,749	136			380	-51		

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Working Days: 3

MTD TOTALS		CUSTOMERS			SALES									UNITS					
					Total			Service			CFNA			Total			Branded		
		Count	+/- BD	% BD	\$	+/- BD	% BD	\$	+/- BD	% BD	\$	+/- BD	% BD	Units	+/- BD	% BD	Units	+/- BD	% BD
003050	CAGR Lexington Main Street	70	5	7.7	14,796	906	6.5	9,401	-237	-2.5	4,303	-370	-7.9	44	15	51.7	6	-13	-68.4
003131	CAGR Market Street Greensboro	50	-6	-10.7	11,390	-1,333	-10.5	8,332	-954	-10.3	2,962	-312	-9.5	16	-8	-33.3	14	-2	-12.5
010545	CAGR High Point	76	6	8.6	17,011	3,778	28.5	13,785	4,573	49.6	4,955	1,026	26.1	28	4	16.7	13	-2	-13.3
017639	CAGR Hanes Mall Winston Salem	108	-25	-18.8	29,818	-2,092	-6.6	20,359	-1,510	-6.9	8,518	626	7.9	58	-13	-18.3	36	-4	-10.0
023035	CAGR Reynolda Rd Winston Sale	106	4	3.9	21,033	-7,965	-27.5	16,023	-3,819	-19.2	3,852	-3,319	-46.3	34	-28	-45.2	18	-21	-53.8
025151	CAGR Battleground Greensboro	96	-3	-3.0	13,322	-11,091	-45.4	10,108	-6,802	-40.2	1,657	-4,986	-75.1	24	-28	-53.8	13	-20	-60.6
028274	CAGR High Point Rd Greensboro	84	3	3.7	17,120	1,268	8.0	14,750	3,040	26.0	2,866	-1,213	-29.7	25	-1	-3.8	3	-14	-82.4
300481	CAGR High Point Gordon Lane	83	21	33.9	18,912	3,622	23.7	17,341	6,420	58.8	2,597	-1,943	-42.8	12	-15	-55.6	5	-14	-73.7
348712	CAGR Burlington	85	-12	-12.4	19,579	-5,374	-21.5	11,818	-6,083	-34.0	3,601	-3,311	-47.9	52	3	6.1	35	1	2.9
357166	CAGR Greensboro - Elm St	84	-23	-21.5	20,523	-6	0.0	13,591	-1,225	-8.3	4,618	-764	-14.2	43	7	19.4	30	8	36.4
947273	CAGR Thomasville	75	33	78.6	13,503	2,943	27.9	11,565	4,395	61.3	1,919	-658	-25.5	16	0	0.0	6	-4	-40.0
Store Total		917	3	0.3	197,007	-15,344	-7.2	147,073	-2,202	-1.5	41,848	-15,224	-26.7	352	-64	-15.4	179	-85	-32.2
Store Average		83	0		17,910	-1,395		13,370	-200		3,804	-1,384		32	-6		16	-8	

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MTD TOTALS		GROSS PROFIT											
		Total				Service				Tire			
		Dollars		Rate		Dollars		Rate		Dollars		Rate	
		\$	+/- BD	%	% BD	\$	+/- BD	%	% BD	\$	+/- BD	%	% BD
Store	Store Name												
003050	CAGR Lexington Main Street	9,171	960	62.0	2.9	7,570	24	80.5	2.2	1,601	674	29.7	7.9
003131	CAGR Market Street Greensboro	7,340	-824	64.4	0.2	6,619	-666	79.4	0.9	705	-67	23.2	0.7
010545	CAGR High Point	11,688	3,767	68.7	8.8	11,074	3,841	80.3	1.8	613	-331	19.0	-4.5
017639	CAGR Hanes Mall Winston Salem	19,584	818	65.7	6.9	17,082	-194	83.9	4.9	2,502	404	26.5	5.6
023035	CAGR Reynolda Rd Winston Sale	15,184	-2,039	72.2	12.8	13,880	-1,774	86.6	7.7	1,304	-711	26.0	4.0
025151	CAGR Battleground Greensboro	9,721	-4,571	73.0	14.5	8,725	-4,635	86.3	7.3	982	-684	30.8	8.6
028274	CAGR High Point Rd Greensboro	12,625	2,145	73.7	7.6	12,155	2,879	82.4	3.2	470	-435	19.8	-2.0
300481	CAGR High Point Gordon Lane	14,880	5,304	78.7	16.1	14,501	5,913	83.6	5.0	379	-605	24.1	1.6
348712	CAGR Burlington	11,741	-4,383	60.0	-4.6	10,019	-4,193	84.8	5.4	1,722	119	22.2	-0.5
357166	CAGR Greensboro - Elm St	13,878	1,857	67.6	9.0	11,423	-163	84.0	5.8	2,454	1,170	35.4	12.9
947273	CAGR Thomasville	10,649	4,265	78.9	18.4	10,302	4,747	89.1	11.6	347	-518	17.9	-7.6
Store Total		136,461	7,299	69.3	8.5	123,350	5,779	83.9	5.1	13,079	-984	26.2	3.9
Store Average		12,406	664			11,214	526			1,189	-89		

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Working Days: 3

MTD - Per Store Per Day		CUSTOMERS			SALES						UNITS						TOTAL GROSS PROFIT			
					Total			Service			Total			Branded			Dollars		Rate	
		Count	+/- BD	% BD	\$	+/- BD	% BD	\$	+/- BD	% BD	Units	+/- BD	% BD	Units	+/- BD	% BD	\$	+/- BD	%	+/- BD
003050	CAGR Lexington Main Street	23.3	1.6	7.4	4,932	302	6.5	3,134	-79	-2.5	14.7	5.0	51.5	2.0	-4.3	-68.3	3,057	320	62.0	2.9
003131	CAGR Market Street Greensboro	16.7	-2.0	-10.7	3,797	-444	-10.5	2,777	-318	-10.3	5.3	-2.7	-33.8	4.7	-0.6	-11.3	2,447	-274	64.4	0.2
010545	CAGR High Point	25.3	2.0	8.6	5,670	1,259	28.5	4,595	1,524	49.6	9.3	1.3	16.3	4.3	-0.7	-14.0	3,896	1,256	68.7	8.8
017639	CAGR Hanes Mall Winston Salem	36.0	-8.3	-18.7	9,939	-698	-6.6	6,786	-504	-6.9	19.3	-4.4	-18.6	12.0	-1.3	-9.8	6,528	273	65.7	6.9
023035	CAGR Reynolda Rd Winston Sale	35.3	1.3	3.8	7,011	-2,655	-27.5	5,341	-1,273	-19.2	11.3	-9.4	-45.4	6.0	-7.0	-53.8	5,061	-680	72.2	12.8
025151	CAGR Battleground Greensboro	32.0	-1.0	-3.0	4,441	-3,697	-45.4	3,369	-2,268	-40.2	8.0	-9.3	-53.8	4.3	-6.7	-60.9	3,240	-1,524	73.0	14.5
028274	CAGR High Point Rd Greensboro	28.0	1.0	3.7	5,707	423	8.0	4,917	1,014	26.0	8.3	-0.4	-4.6	1.0	-4.7	-82.5	4,208	715	73.7	7.6
300481	CAGR High Point Gordon Lane	27.7	7.0	33.8	6,304	1,207	23.7	5,780	2,140	58.8	4.0	-5.0	-55.6	1.7	-4.6	-73.0	4,960	1,768	78.7	16.1
348712	CAGR Burlington	28.3	-4.0	-12.4	6,526	-1,792	-21.5	3,939	-2,028	-34.0	17.3	1.0	6.1	11.7	0.4	3.5	3,914	-1,461	60.0	-4.6
357166	CAGR Greensboro - Elm St	28.0	-7.7	-21.6	6,841	-2	0.0	4,530	-409	-8.3	14.3	2.3	19.2	10.0	2.7	37.0	4,626	619	67.6	9.0
947273	CAGR Thomasville	25.0	11.0	78.6	4,501	981	27.9	3,855	1,465	61.3	5.3	0.0	0.0	2.0	-1.3	-39.4	3,550	1,422	78.9	18.4
Store Average		27.8	0.1	0.4	5,970	-465	-7.2	4,457	-66	-1.5	10.7	-1.9	-15.1	5.4	-2.6	-32.5	4,135	221	69.3	8.5