# Marlon Seror

seror.marlon@uqam.ca https://marlonseror.github.io

#### **Contact information**

ESG-UQÀM Département des Sciences Économiques C.P. 8888, succursale A Montréal, QC, H3C 3P8, Canada

### CURRENT POSITION

2020- Assistant Professor, Department of Economics, Université du Québec à Mon-

tréal (UQÀM), Canada

### PAST POSITIONS

2017–2020 Vice-Chancellor's Fellow, School of Economics, University of Bristol, U.K.

### Research fields

Primary: Development economics, Urban economics

Secondary: Labour economics, Economic history, Economic geography

### REFERENCES

#### Prof. Richard B. Freeman

Harvard University and NBER freeman@nber.org

Assistant: J. Amadeo-Holl, jennifer@nber.org

### Prof. Stephan Heblich

Munk School of Global Affairs and Public Policy University of Toronto stephan.heblich@utoronto.ca Prof. Flore Gubert (Ph.D. advisor)

Last update: November 4, 2020

Director, Dépt. Société, IRD Affiliate Professor, PSE gubert@dial.prd.fr

### Prof. Clement Imbert

Department of Economics
University of Warwick
c.imbert@warwick.ac.uk

### Papers

### Ongoing research

Migrants and Firms: Evidence from China (Revision Requested, American Economic Review; Latest Version, Working Paper), joint with C. Imbert, Y. Zhang, and Y. Zylberberg.

**Persistence through Revolutions** (Working Paper), joint with A. Alesina, D. Yang, Y. You, and W. Zeng.

Industrial clusters in the long run: Evidence from Million-Rouble plants in China (Latest Version), joint with S. Heblich, H. Xu, and Y. Zylberberg.

Random river: Trade and rent extraction in imperial China (Latest Version).

Migrants' Beliefs and Investment (Working Paper).

## EDUCATION

2013-2017	PhD in Economics, Paris School of Economics and École Normale Supérieure, Paris.
	Dissertation: "Three Essays on the Economics of Migration"   Supervisor:
	Flore Gubert
	Jury: Sylvie Démurger (CNRS, Lyon), Richard B. Freeman (Harvard,
	NBER), Marc Gurgand (CNRS, PSE), Alice Mesnard (City U. of London)
2016 – 2017	Associate of the Department of Economics at Harvard University, U.S.A.
	Visiting Scholar at the National Bureau of Economic Research, U.S.A.
2012	Master's degree in Economics with distinction magna cum laude, Paris
	School of Economics, Paris
	Graduate student exchange, Department of Economics, UC Berkeley,
	U.S.A.
2010	Master's degree in Economics with Distinction, SOAS, University of Lon-
	don, U.K.
2008	Master's degree in Public Policy, Sciences Po, Paris
2007	Admitted to École Normale Supérieure, Paris (through a national compet-
	itive exam)

### TEACHING AND WORK EXPERIENCE

2018-2020	Founder and organizer of <i>Flickonomics</i> , the economics film club of the
	University of Bristol, U.K. Financed by two grants from the Teaching
	Innovation Fund.
2014 – 2015	Mathematics and Statistics, Sciences Po, Paris
	Professor/Lecturer (design of syllabus, teaching materials, and exams)
2013 – 2015	Consultant, World Bank, Cambodia and Lao P.D.R.
	Research on productivity, the labor market, cross-border trade, gender
2013 – 2015	Consultant, China Development Research Foundation, China
	Research on city clusters, migration

Migrants and Firms: Evidence from China (Revision Requested, American Economic Review; Latest Version, Working Paper), joint with Clément Imbert (Warwick), Yifan Zhang (CUHK) and Yanos Zylberberg (Bristol).

This paper provides causal evidence on the effect of rural-urban migration on urban production patterns. We use longitudinal data on Chinese manufacturing firms between 2001 and 2006, and exploit exogenous variation in rural-urban migration due to agricultural price shocks for identification. We find that following a migrant inflow, labor productivity decreases sharply and remains low in the longer run; firms adopt labor-intensive products and innovate less. Within industry and location, low-productivity firms expand the most, so that aggregate labor productivity falls even faster. We quantify the contribution of migration on productivity within a location and its dispersion across urban destinations.

Presented at: Harvard Cities and Development Workshop (2019), NBER Summer Institute (2019), Yale Agri-Devo Conference (2017), Harvard China Economy Seminar (2016).

**Persistence through Revolutions** (Working Paper), joint with Alberto Alesina (Harvard), David Yang (Harvard), Yang You (Harvard) and Weihong Zeng (Xi'an Jiaotong).

Can efforts to eradicate inequality in wealth and education eliminate intergenerational persistence of socioeconomic status? The Chinese Communist Revolution in the 1950s and Cultural Revolution from 1966 to 1976 aimed to do exactly that. Using newly digitized archival records and contemporary census and household survey data, we show that the revolutions were effective in homogenizing the population economically in the short run. However, the pattern of inequality that characterized the pre-revolution generation re-emerges today. Almost half a century after the revolutions, individuals whose grandparents belonged to the pre-revolution elite earn 16 percent more and have completed more than 11 percent additional years of schooling than those from non-elite households. In addition, individuals with pre-revolution elite grandparents hold different values: they are less averse to inequality, more individualistic, more pro-market, and more likely to see hard work as critical to success. Through intergenerational transmission of values, socioeconomic conditions thus survived one of the most aggressive attempts to eliminate differences in the population and to foster mobility.

Presented at the NBER Economics of Mobility meeting (2020).

Media coverage: NBER Digest.

### Industrial clusters in the long run: Evidence from Million-Rouble plants in China

(Latest Version), joint with Stephan Heblich (Toronto), Hao Xu (CCB) and Yanos Zylberberg (Bristol).

This paper exploits a short-lived cooperation program between the U.S.S.R. and China, which led to the construction of 156 "Million-Rouble plants" in the 1950s. We isolate exogenous variation in location decisions due to the relative position of allied and enemy airbases and study the long-run impact of these factories on local economic activity. While the "156" program accelerated industrialization in treated counties until the end of the command-economy era, this significant productivity advantage fully eroded in the subsequent period. We explore the nature of local spillovers responsible for this pattern, and provide evidence that treated counties are overspecialized and far less innovative. There is a large concentration of establishments along the production chain of the Million-Rouble plants, which limits technological spillovers across industries.

Presented at the 2019 Conference on Urban and Regional Economics (CURE), Harvard Cities and Development Workshop (2020).

### Random river: Trade and rent extraction in imperial China (Latest Version).

This paper exploits exogenous changes in the course of the Yellow River in China as shocks to transportation costs. I assess the effect of market access, which I instrument with a measure

based on exogenous course changes, on population from dynastic histories and local gazetteers spanning 2,000 years. A theoretical model allows me to characterize the relationship between trade, economic activity, and population. I find that lower transportation costs spur economic growth in the short run, but this significant productivity advantage fully dissipates in the long run. I explore the mechanisms behind this pattern and provide evidence that a large share of the decline is due to an increase in taxation. Rent extraction concentrates, with a delay, on highly productive areas, which stifles growth in the long run.

### Migrants' Beliefs and Investment (Working Paper).

Migration increases sending households' capacity to invest but introduces additional information asymmetry between household members. In this paper, I establish a new stylized fact: Migrants systematically overestimate assets that they typically invest in and that are held by their households. This is shown using novel data with matched reports from Senegalese migrants and their own households of origin. I find empirical support for a self-selection mechanism: migrants are more likely to sort into investment, the more optimistic they are about their households' trustworthiness, and reject alternative interpretations based on behavioral biases. I finally assess the extent of missing investments: Selection out of investment is large and severely reduces the developmental impact of migration.

An earlier version was awarded the Grand Prix (first prize) of the International Competition of Master's Degree Theses in Economics and Finance.

### POLICY REPORTS AND PUBLICATIONS

2018	Glass Barriers: Constraints to Women's Small-Scale Cross-Border Trade
	Publications in Cambodia and Lao PDR. In P. Brenton and M. Bartley
	Johns (Eds.), How Trade Helps Reduce Poverty, and What More Can Be
	Done. World Bank and World Trade Organization. Joint with Julian
	Clarke (World Bank) and Richard Record (World Bank).
2017	Glass Barriers: Constraints to Women's Small-Scale Cross-Border Trade
	in Cambodia and Lao PDR, World Bank Policy Research Working Paper
	WPS8249. Joint with Julian Clarke (World Bank) and Richard Record
	(World Bank).
2014	Lao PDR Investment Climate Assessment 2014: Policy uncertainty in the
	midst of a natural resources boom. Joint with Richard Record (World
	Bank), Konesawang Nghardsaysone (World Bank) and George Clarke
	(Texas A&M).
2014	Background paper for the Lao Development Report 2014: Expanding Pro-
	ductive Employment for Broad-Based Growth. World Bank.

### Grants and Awards

2018	Research grant	BA/Leverhulme Small Research Grant
		Archival research and collection of data from county gazetteers, for "Industrial clusters in the long run: Evidence from Million-Rouble plants in China
2018	Teaching grant	Teaching Innovation Fund
		for creating and organizing $\mathit{Flickonomics}$ , the economics film club of the University of Bristol
2017	Research grant	Two Ouvrir la Science Économique grants, PSE
		for the "Million-Rouble plants" project
		for "Revolution or Peristence? Evidence from China's Land Reform and Cultural Revolution
2016	Fellowship	Arthur Sachs (Harvard University), managed by the Fulbright
		Commission
		grant to visit Harvard University for one year
2015	Research grant	DGEF, Ministère de l'Intérieur
		for the "Migrant Remittances, Information Asymmetry, and Development (MIRIAD)" randomized control trial project, joint with Flore Gubert (IRD, PSE) and Jean-Noë Senne (Paris-Sud)
2015	Research grant	CEPREMAP
	O O	for the "MIRIAD" project
2015	Scholarship	International Ph.D. Student Attachment Programme, the Hong
	_	Kong Polytechnic University
		grant to visit the Hong Kong Polytechnic University for 6 months
2013	Award	Grand Prix (first prize) of the International Competition of Mas-
		ter's Degree Theses in Economics and Finance
2012	Scholarship	Fellowship for international study at UC Berkeley
		graduate student exchange program with the Department of Economics

# INVITED SEMINARS

2020	University of York, U.K. DIAL (Institut de Recherche pour le Développement/Université Paris-Dauphine), France Göttingen University, Germany
2019	Université de Cergy-Pontoise, France CERDI, Université Clermont Auvergne, France ENS Lyon (GATE), France Institut Convergences Migrations, Paris School of Economics and CEPII, France School of Geography, University of Bristol, U.K. Paris School of Economics, France
2017	Université Paris-Dauphine, France Department of Economics, City University of London, U.K.
2016	China Economy Seminar, Harvard University, U.S.
2015	DIAL (Institut de Recherche pour le Développement/Université Paris-Dauphine), France Lingnan University, Hong Kong, China Hong Kong Polytechnic University, China

### Conferences and Workshops

Cities & Development Workshop, Harvard University, U.S.
 Cities & Development Workshop, Harvard University, U.S.
 European Historical Economics Society meeting, Paris School of Economics, France India-China Conference, Warwick University, U.K.
 Industrial Organization and Spatial Economics, Higher Economic School, Russia

2018 GREThA International Conference on Economic Development, Université de Bordeaux, France Centre for the Study of African Economies Conference: Economic Development in Africa, Oxford University, U.K.

Oxford Development Economics Workshop, Oxford University, U.K.
Asian Meeting of the Econometric Society, Chinese University of Hong Kong, China
Warwick Economics Ph.D. Conference, University of Warwick, U.K.
Yale Conference on Agriculture and Development, Yale University, U.S.A.

Northeast Universities Development Consortium Conference, MIT, U.S.A.
China Economics Summer Institute, HKUST, Hong Kong, China
PODER Summer School, Université de Namur, Belgium
International Conference on Migration and Development, EUI, Italy
India-China Conference, Paris School of Economics, France
DIAL-GREThA Workshop, Université Paris-Dauphine, France
Spring Meeting of Young Economists, Lisbon, Portugal
Royal Economic Society Junior Symposium, University of Sussex, U.K.
Midwest International Economic Development Conference, University of Minnesota

2015 J–PAL Conference on Field Experiments in Labor Economics and Social Policies, Paris, France

Centre for the Study of African Economies Conference: Economic Development in Africa, Oxford University, U.K.

American Economic Association / ASSA, Boston, U.S.A.

European Development Research Network Ph.D. Workshop, Leibniz Universität Hannover, Germany

Annual Meeting of the French Economic Association, Lyon, France

Conference "Comparative and Multi-sited Approaches to International Migration", INED, France

### Scientific Activities

2020-	Honorary staff, University of Bristol, U.K.
2018-	Fellow, Institut Convergences Migration, Paris
2017-	Affiliated researcher, DIAL (Institut de Recherche pour le Développe-
	ment/Université Paris-Dauphine), Paris
2017 - 2020	Affiliated researcher, Cabot Institute, U.K.
	Affiliated researcher, Jean Golding Institute
Referee	Regional Studies, Economics of Transition, Journal of Economic Geogra-
SERVICE	phy, Journal of Urban Economics, Migration Studies, Journal of Develop-
	ment Economics, Economic Development and Cultural Change, Economica,
	Journal of African Economies, Journal of Regional and Urban Economics
	/ Revue d'Économie Régionale et Urbaine.

## Languages & Skills

French (native), English (bilingual), Chinese (fluent in Mandarin, intermediate in Cantoneses), German (fluent), Arabic (intermediate), Vietnamese (intermediate)

Stata, Python, ArcGIS,  $\LaTeX$