

Marshall L. Davis

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EXPERIENCE

Jockamo Lawrence — Opening Manager, General Manager

February 2015 - PRESENT

Hired, scheduled, trained and set pay rates for all staff; management, BOH & FOH, before and after opening. Assembled and placed furniture/floor plan, oversaw buildout details as well as delivery and location of all appliances/wares. In 2017 made 3 key food source changes for fresher ingredients that resulted in 30K savings even after raising labor hours. Continuously managed after opening, created a culture of shoulder to shoulder dependence and effort.

Jockamo Irvington — General Manager

June 2010 - February 2015

Took over all day to day operations as the company looked to open a second location. Trained management and staff for second location. Oversaw substantial yearly growths resulting in expansion while open. New tasks included monitoring payroll, expanded scheduling, coordinating cleaning parties, hiring/ logistics/ and assimilation for expansion and resulting business, writing/designing/printing/laminating wine&beer as well as seasonal menus.

Jockamo Irvington — Night Manager

September 2007 - June 2010

Lead the first kitchen training seminar before we opened. Opened and trained servers the first day we opened. Took the first table. Was the first shift manager and then first salaried manager. Closed nightly for 3 years. Oversaw all aspects of FOH & BOH closings, no support management at that time. Recommended FOH staff additions within the first week after initial scheduling was untenable for the service we wanted to give. Recruited, hired, scheduled and trained new employees, promoted from within as much as possible, still have employees from 10 years ago across multiple stores.

Bazbeaux Broad Ripple — Cook, busser, host, bartender, server

May 2004 - October 2007

Worked and closed down all stations in kitchen, as well as eventually front of the house. Worked part time while at IUPUI, full time during summer 2007. Was asked by the then General Manager to leave with him and open Jockamo.

EDUCATION

IUPUI

2004 - October 2007

A junior in the Liberal Arts school, left to pursue Jockamo.

SKILLS

10 years of hiring, firing and promoting through 3 openings and a separate expansion.

Planned and managed Irvington Halloween Festival staffing which results in a 75-100% increase in average Saturday sales..

Able to delegate large goals into manageable separate tasks.

Not dogmatic, but principled.

AWARDS

Thrillist.com Best pizza in Indiana

Nuvo's 2nd Best Service

2012, 2013, 2014, 2016, 2017
Indy A List winner

2015 Nuvo's Best Pizza

2015 Nuvo's Best Budget
Pizza

LANGUAGES

Fluent French and English

