

Total Sales Actual

\$19M

YTD: \$2M

Total Sales Target

\$19M

YTD: \$3M

Variance

(\$367K)

YTD: (\$113K)

Variance Pct Label

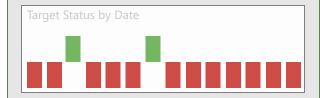
1.9%



YTD: -4.4%

Months Target Reached

2



We met targets for 2 out of 14

■ Total Sales Target ■ Total Sales Actual



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	Marney O'Breen	\$777K	\$	8879K	-11.6%
•	Gunar Cockshoot	\$846K	\$	8873K	-3.0%
	Van Tuxwell	\$801K	\$	858K	-6.7%
	Brien Boise	\$791K	\$	848K	-6.7%
	Camilla Castle	\$783K	\$	840K	-6.8%
	Mallorie Waber	\$783K	\$	836K	-6.3%
	Andria Kimpton	\$781K	\$	812K	-3.9%
9	Ches Bonnell	\$761K	\$	803K	-5.3%
	Rafaelita Blaksland	\$725K	\$	5798K	-9.2%
	Barr Faughny	\$808K	\$	5787K	2.7%
	Wilone O'Kielt	\$744K	\$	5777K	-4.2%

Total Sales Actual (
14.54% decrease) and
Total Sales Target (
13.24% decrease) both
trended down between
Sunday, January 1, 2023
and
Thursday, February 1,
2024

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Across all metrics,

Total Sales Actual had
the most interesting
recent trend and started
trending down on
Wednesday, November

