


Aspetos Profissionais e Sociais da Engenharia Informática

Networks.. on a different view...

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Covered aspects....

- AI
 - Market, technology, what is "IA"
- Open source models, trabalhos derivados
- Marcas, IPR
- Standards
- Dilemas de personalidade – tempo e constância.
- Applied AI issues: autonomous driving and decisions
- Cybersecurity – what is it and what is the impact
- Cybercrime
 - Employment and information leakage
- Reputation
- Legal intercept
- Cybermarket
- GPDR

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Today

- The Effect of networking
 - Social networks
 - Scalling
- The models
 - How networks work
 - What can be this be modelled.

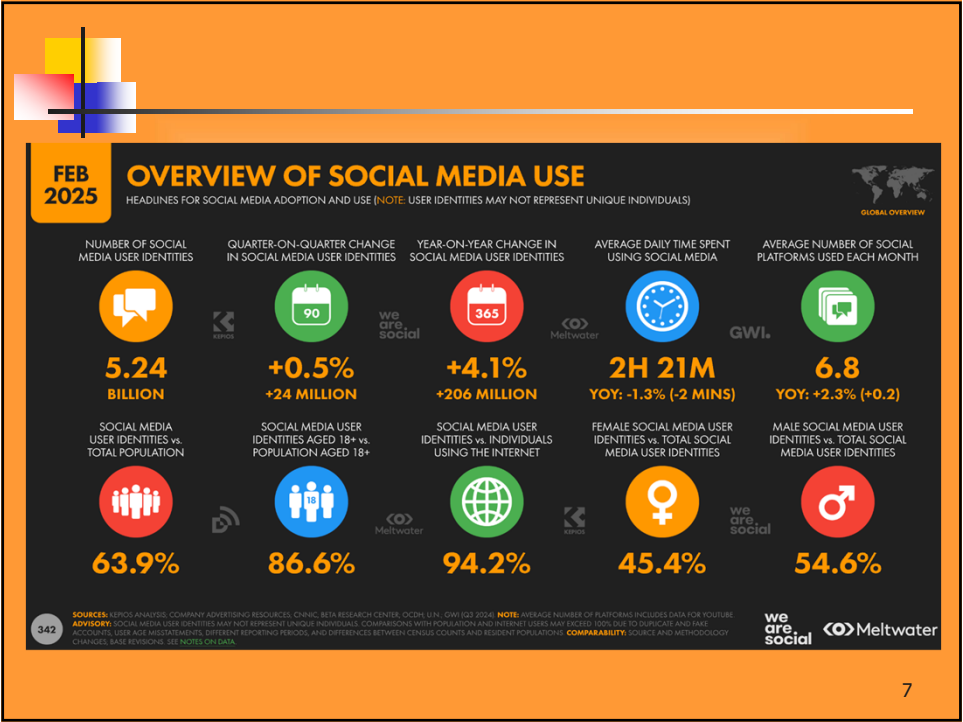
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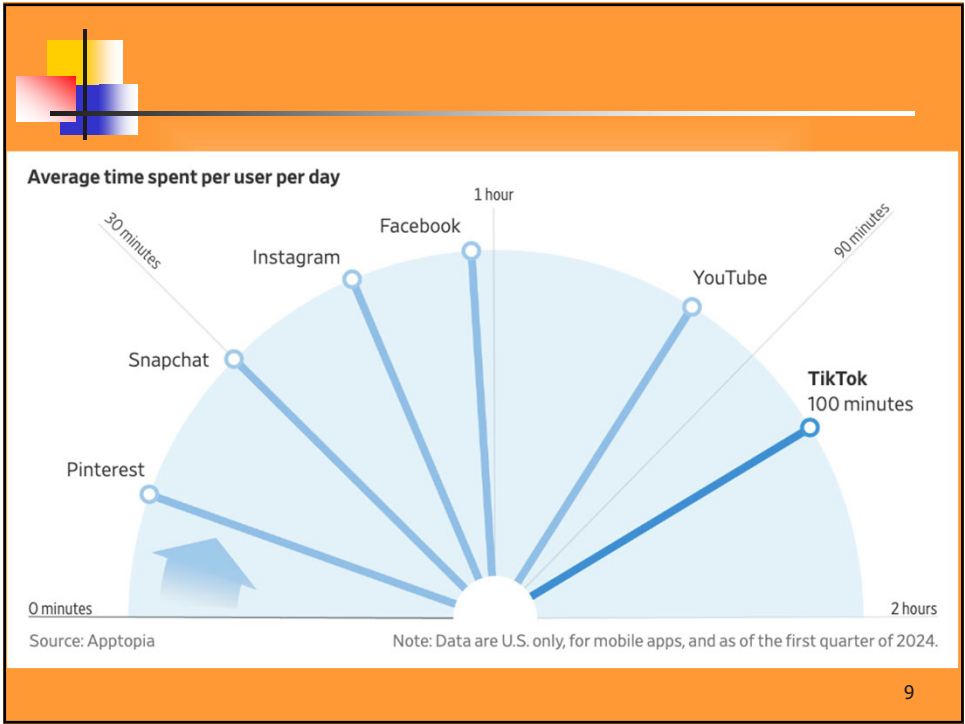
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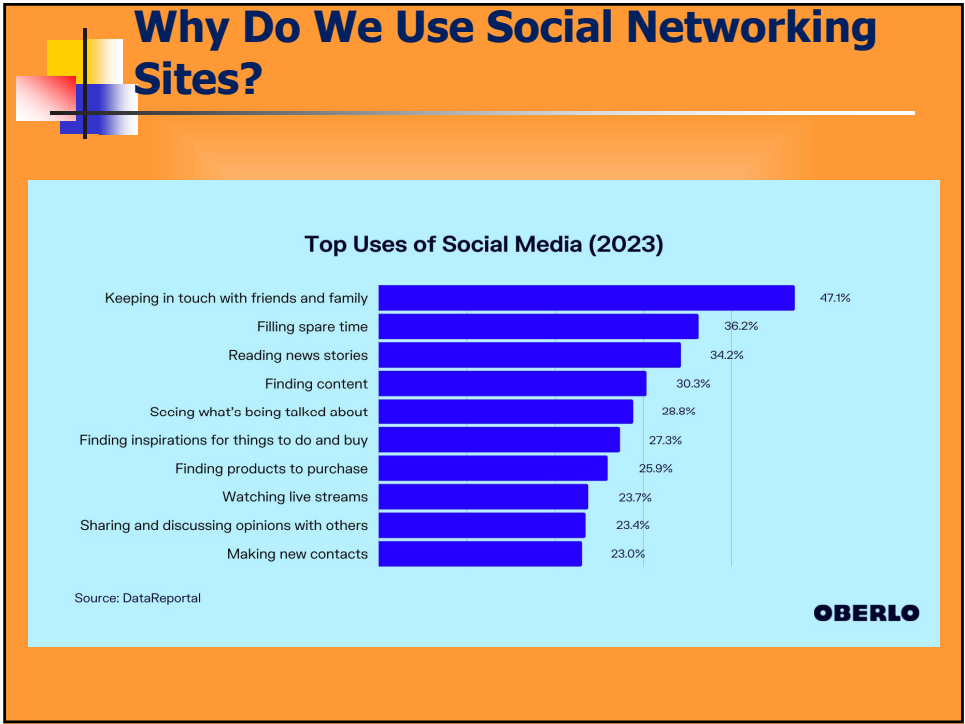
NETWORKING EFFECTS

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What are some of the pros and cons of social networks?

■ Pros

- keep in touch with friends
- meet new people
- share links, photos, videos, news
- practise English
- educational purposes

■ Cons

- people post too often
- people post photos or videos of you without permission
- malicious gossip or bullying
- misunderstandings can easily arise
- unknown friends may not be who they seem
- spam and viruses

Before you

PUBLISH

T

Is it True?

H

Is it Helpful?

I

Is it Inspiring?


N

Is it Necessary?

K

Is it Kind?

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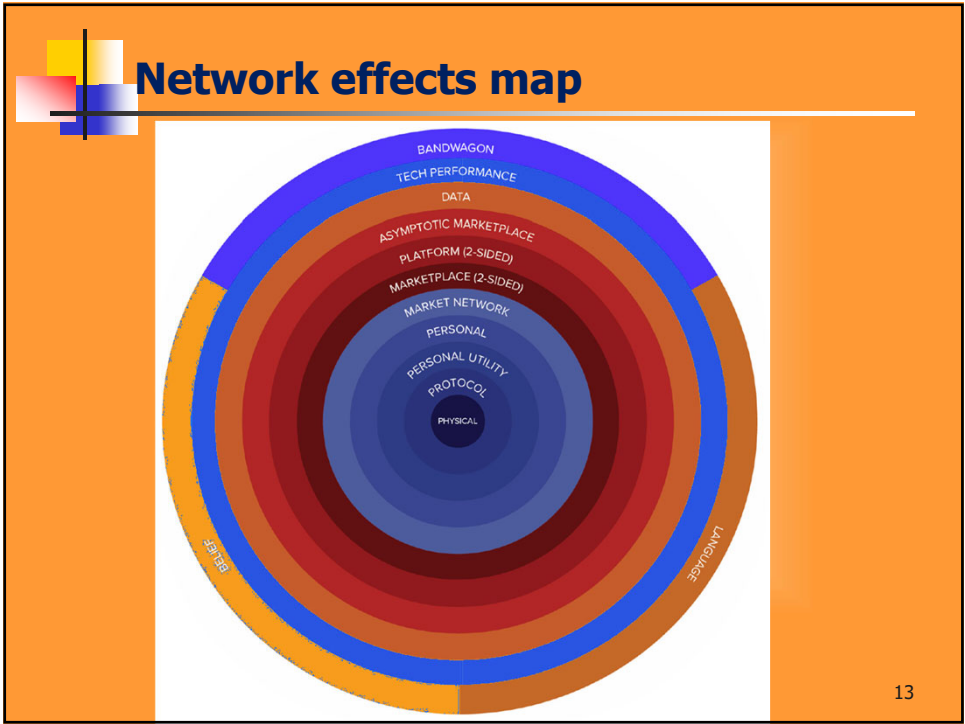
Network effects

Network effects: as usage of a product grows, its value to each user also grows.


- Network effects can start to weaken after certain point in the growth of the network.
- Growth in an asymptotic network, after a certain size, no longer benefits the existing users.

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Network Effects?

- Same-side effects
 - direct network effects that occur on the same side of a multi-sided (2-sided or N-sided) network
- Cross-side effects
- Indirect
- Critical Mass
- Asymptotic returns
 - network effects with diminishing returns
- Negative network effects

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Cross-side network effects


- Direct network effects that arise from complementary goods or services in a network with more than one side

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Indirect Network effects

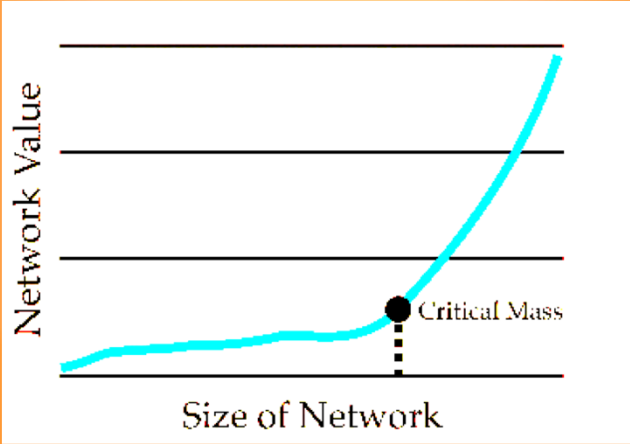
- When the value of a network increases as a result of one type of node benefitting another type of node directly, but not directly benefiting the other nodes of its same type

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Why social networking: Critical mass

The critical mass of a network refers to the point at which the value produced by the network exceeds the value of the product itself and of competing products.



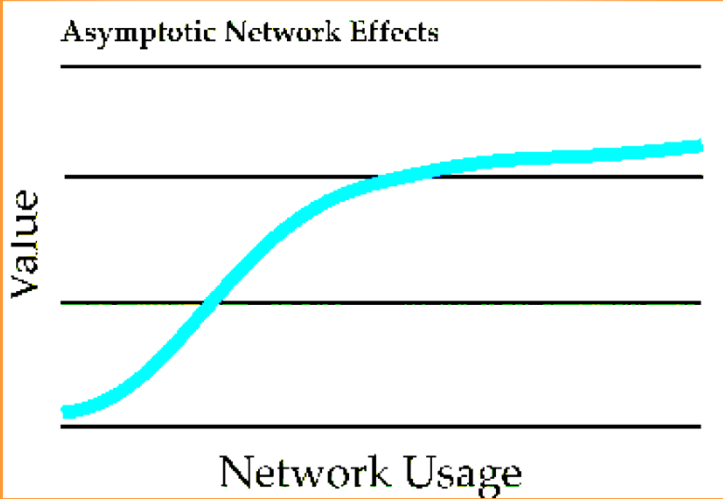
The graph illustrates the concept of critical mass. The vertical axis is labeled 'Network Value' and the horizontal axis is labeled 'Size of Network'. A blue curve starts at a low value for a small network size and remains relatively flat for some time. At a certain point, marked by a black dot and labeled 'Critical Mass', the curve begins to rise steeply, indicating that the network's value increases rapidly as its size grows beyond this threshold.

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Asymptotic Effects

- Law of diminishing returns



The graph, titled 'Asymptotic Network Effects', shows the relationship between 'Value' (vertical axis) and 'Network Usage' (horizontal axis). A blue curve starts at a low value for low usage and rises steeply at first. As usage increases, the curve's slope decreases, and it begins to level off, approaching a horizontal asymptote. This illustrates the law of diminishing returns, where the marginal increase in value decreases as network usage continues to grow.

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Is this of any relevance?

■ Write the known...

■ Search engine (2)

■ Operating system (2)

■ Cellular OS(2)

■ E-market

■ Router brand

■ Cloud hosting company

■ Social network

■ Social dissemination tool

■ Google, bing (*DDG*)

■ windows, linux, macOS

■ Android, iOS

■ amazon, aliexpres

■ cisco

■ amazon

■ insta, facebook


■ X

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Social networks: Milgram's experiment

Milgram, *Psych Today* **2**, 60 (1967)
Dodds et al., *Science* **301**, 827 (2003)

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STARTING POSITION

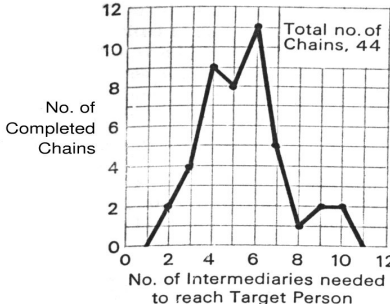
4,305 mi.

Social networks: Milgram's experiment

"Six degrees of separation"

Milgram, *Psych Today* **2**, 60 (1967)

Watts et al., *Science* **301**, 827 (2003)

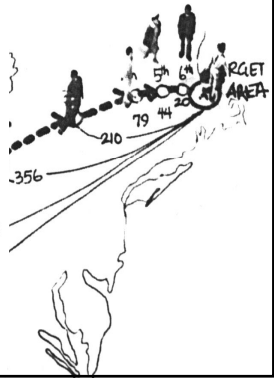


No. of Completed Chains

No. of Intermediaries needed to reach Target Person

Total no. of Chains, 44

In the Nebraska Study the chains varied from two to 10 intermediate acquaintances with the median at five.



210

79

44

356

TARGET AREA

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Market: people create connections

The more connections the larger the value of those connections

The winner takes it all

Scale is all that matters

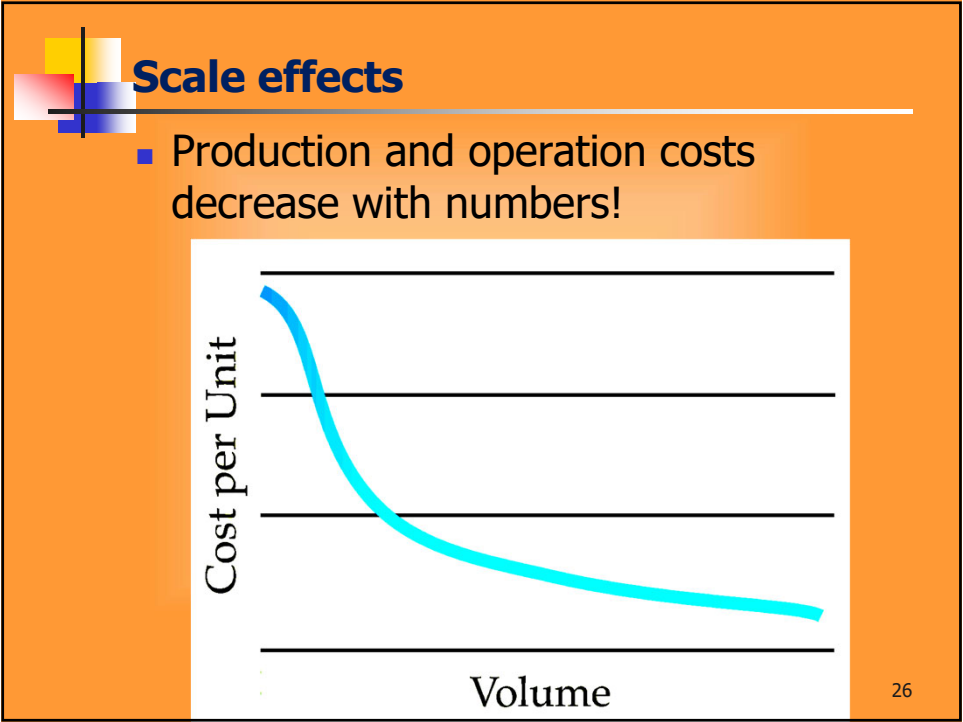
- Start-ups buy scale per profit...
- During how many years until there are profits in...
 - Twitter...Amazon...



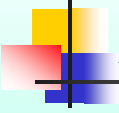
Revenue of Amazon from 2004 to 2024 (in million U.S. dollars)

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Assignment 3 –groups of 3 students!

Analyse the major challenges to be overcome.

- There is a video with four major scenes on a new technology ecosystem.
- Your problem is to set a team to address the key challenges to be solved to realize this video.
- You DO NOT need to solve the challenges. But you are going to lead the teams that will address the challenges that you have identified: you are the future team leader, of a very large team, that will be able to drive to answer the problems you identified, with the guidelines that you suggest.

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Grading criteria

- **You will need to address three different APSEI domains**
(hint: there are four different scenes in the video, you can structure these answers per scene)
 - Technology challenges to overcome
 - What are the major challenges you identify that need to be address
 - Proper identification of the scope and limitations of the answers provided (and why)
 - Law and regulation blockers
 - Does law and regulation allow the scenarios that are being presented?
 - What needs to be changed/adapted?
 - Address all ecosystem legal and social limitations to be overcome
 - Scalability and challenges
 - What will be the impact of doing this for the whole Europe?
 - What can we expect in terms of scaling problems in a real wide system?
 - What would need to be standardized/already is for these solutions?
- All points to be (soft) graded: D,C,B,A
 - Also quality of delivery will be evaluated
 - Format:
 - Video up to 10 minutes demonstrating/describing the system
 - 12-minute presentation + 5 minutes for questions
 - Presentation handouts. One slide/page per topic, with a maximum of one page per topic per scene

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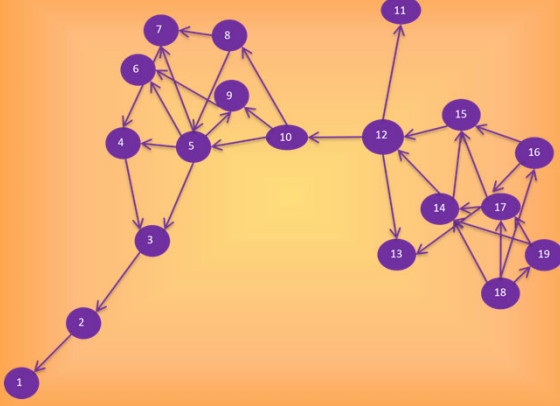
Can we analyse these effects?

- Consider a social network as a graph, where the vertices are the users in the network, and the edges are friendship links between those users.
- Each node has a finite subset of detail types (hometown, birthdate, groups, books, etc.)
- Each detail type has a finite number of detail values (books = The Bible, Harry Potter, etc.)

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Can we analyse these effects



Graph theory

- Applies to people, market, technology

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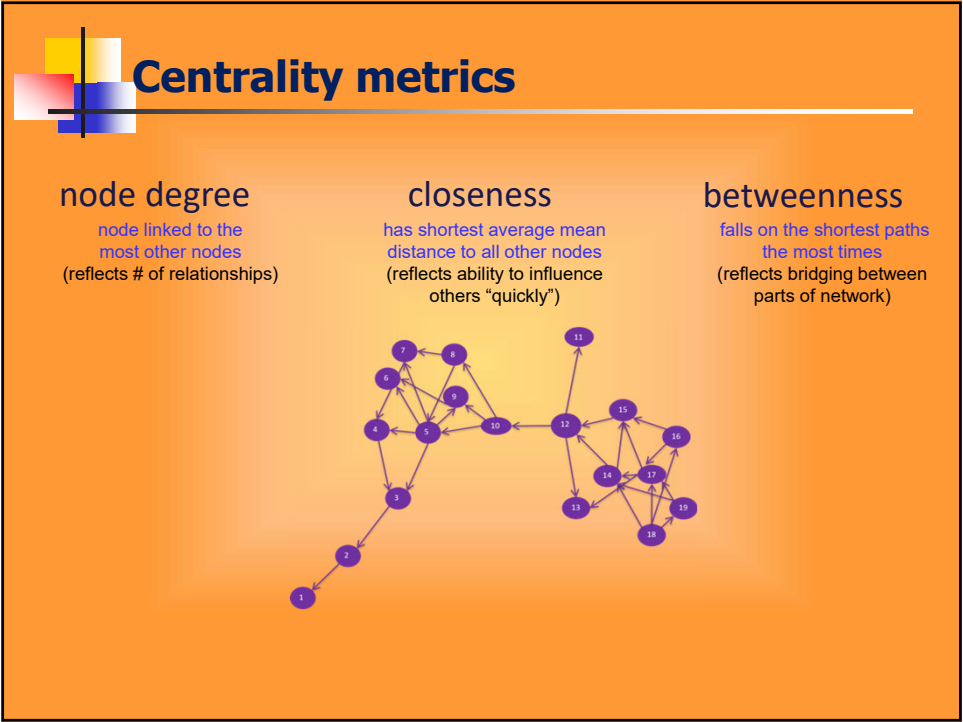


Network Centrality metrics

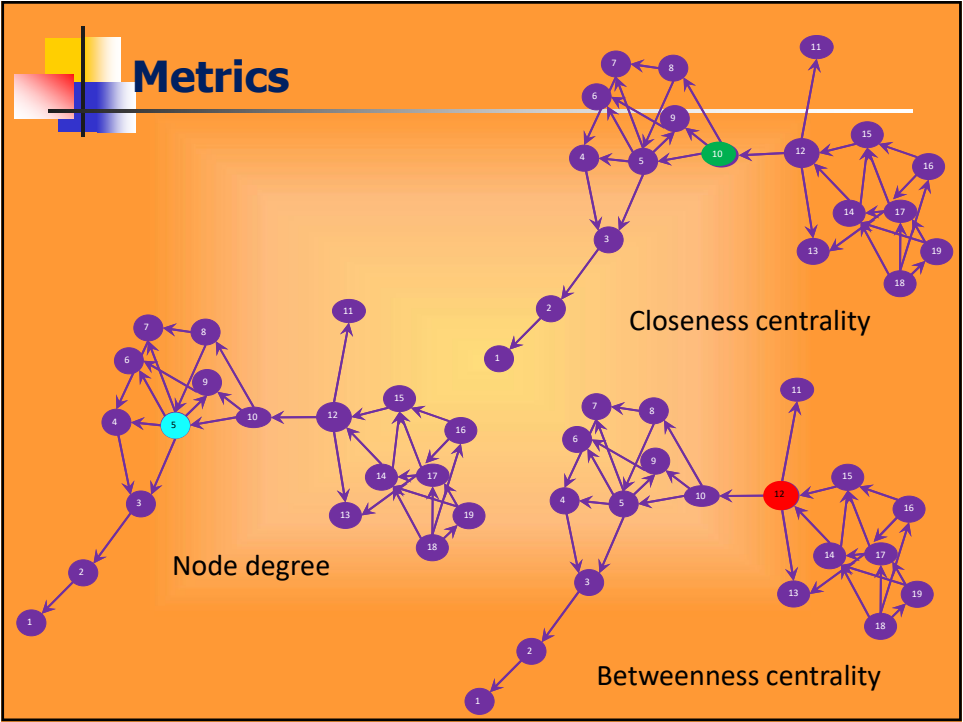
- How do we know if a node is more or less importante?
 - What is the influence of an actor?

actor = node = person, institution, group
 - How do we measure this?
- Metrics:
 - characterize aspects of a node's positions in a network
 - useful in identifying most influential actor (node)
 - Number of relationships?
 - Speed of influence?
 - Ability to connect others?

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E.g. Definiting formally Betweenness

⇒ measures the “centrality” of a node i:
for each pair of nodes (l,m) in the graph,
there are
 σ^{lm} shortest paths between l and m
 σ_i^{lm} shortest paths going through i
 b_i is the sum of $\sigma_i^{lm} / \sigma^{lm}$ over all pairs (l,m)

b_i is large
 b_j is small

For large numbers...
computationally expensive

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Network “laws”

Sarnoff’s Law

- value of network increase in direct proportion to the size of the network — proportional to N, where N is the total number of users on the network

Metcalfé’s Law

- value of network grows in proportion to the square of the number of users on the network (N^2 where N is the total number of users on the network).

Reed’s Law

- “group-forming networks” that allow for the formation of clusters (as described above) scale value even faster than other networks.

Sarnoff’s Law

$V=n$

Metcalfé’s Law

$V=n^2$

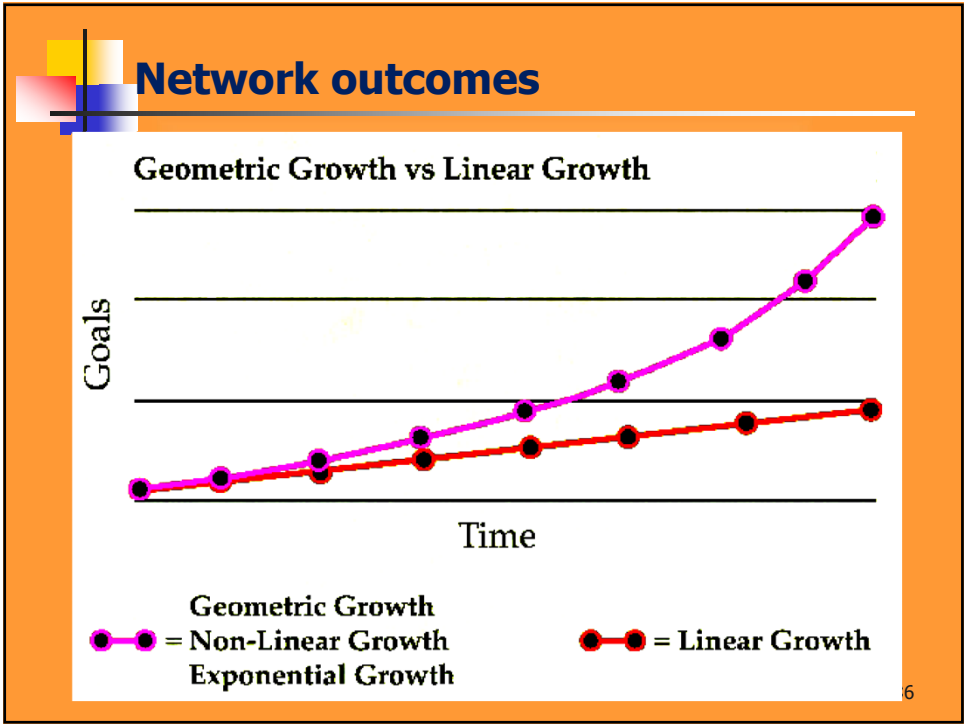
Reed’s Law

$V=2^n$

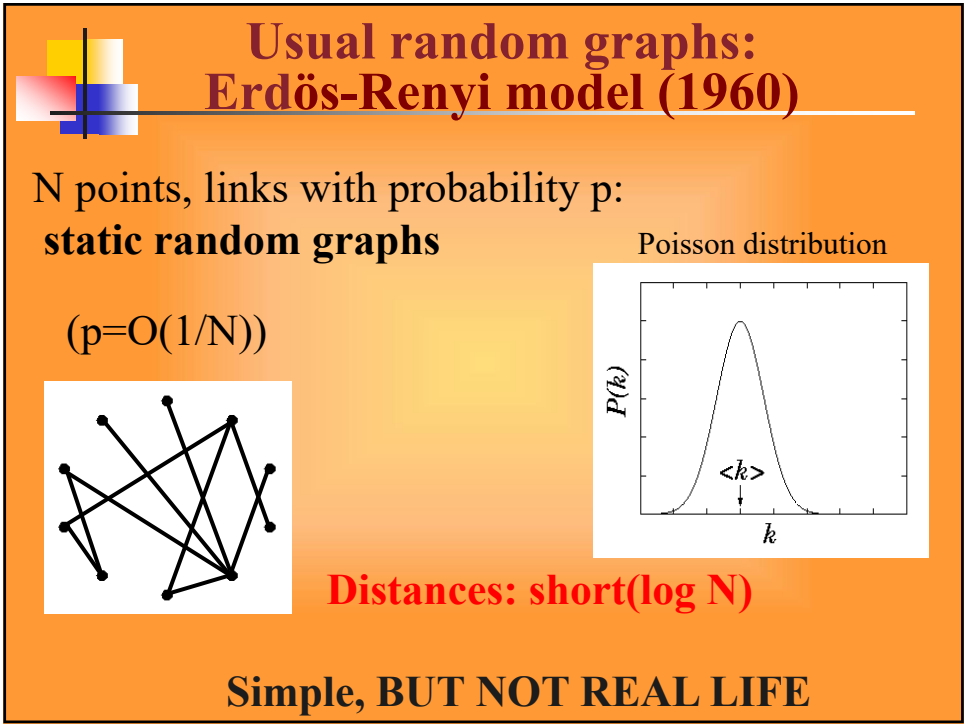
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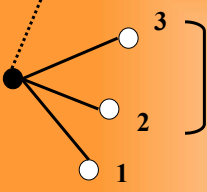
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Clustering coefficient: node degree

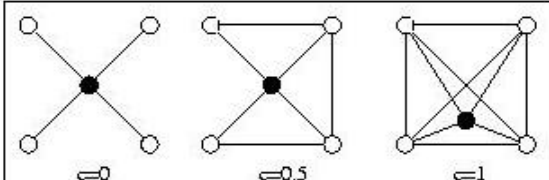


Higher probability to be connected

$$C = \frac{\text{\# of links between } 1,2,\dots,n \text{ neighbors}}{n(n-1)/2}$$


Clustering: Typical example: social networks
My friends will know each other with high probability

c)



$C=0$ $C=0.5$ $C=1$

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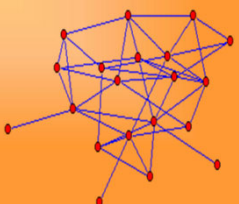
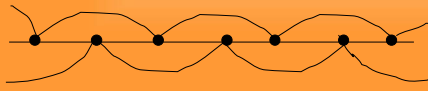
Expected Asymptotic behavior in graphs

Lattice

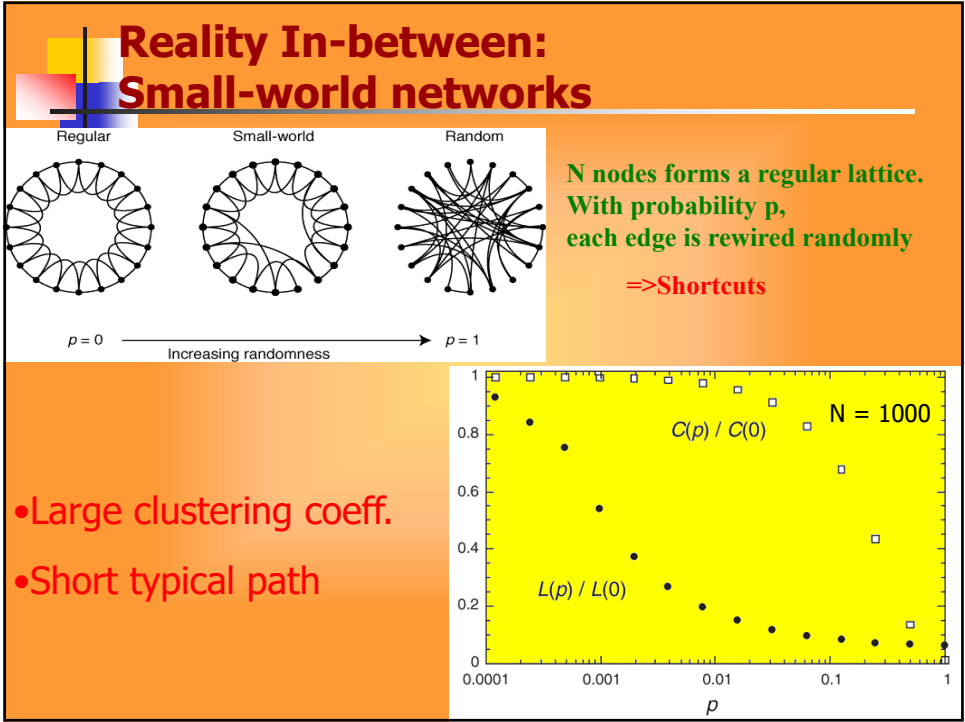
$$L(N) = N^{1/d}$$
$$C(N) \approx \text{const}$$

Random graph

$$L(N) = \log N$$
$$C(N) \approx N^{-1}$$



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However....

(1) The number of nodes (N) is **NOT** fixed.

Networks continuously expand by the addition of new nodes


Examples:
WWW : addition of new documents
Citation : publication of new papers

(2) The attachment of nodes is **NOT** uniform.

A node is linked with higher probability to a node that already has a large number of links.

Examples :
WWW : new documents link to well known sites
Citation : well cited papers are more likely to be cited again

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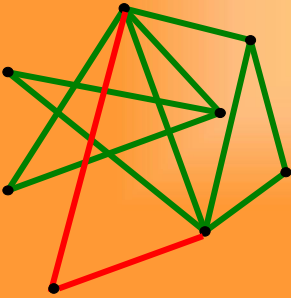


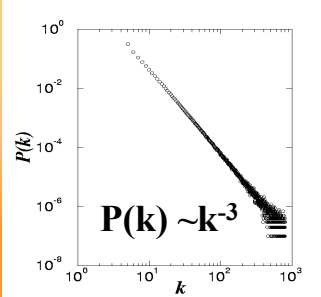
Scale-free models (BA model)

(1) **GROWTH** : At every timestep we add a new node with m edges (connected to the nodes already present in the system).

(2) **PREFERENTIAL ATTACHMENT** : The probability Π that a new node will be connected to node i depends on the connectivity k_i of that node


$$\Pi(k_i) = \frac{k_i}{\sum_j k_j}$$





A.-L.Barabási, R. Albert, Science **286**, 509 (1999)


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Why have I mentioned graph theory

- There are ways of looking into the networking effects
- We can model them!
 - And derive what to do to be sucessful
 - Social networks explore these

Any succesfull technology in our field explores network effects in some way



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