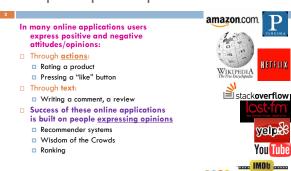
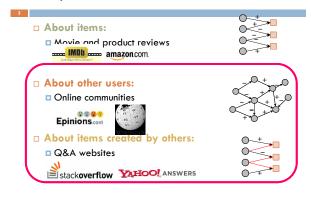


# People Express Opinions



Epinions.co

# People & Evaluations



### **User-User Evaluations**

- Many on-line settings where one person expresses an opinion about another
  - (or about another's content)
  - □ I trust you [Kamvar-Schlosser-Garcia-Molina '03]
  - □ I agree with you [Adamic-Glance '04]
  - □ I vote in favor of admitting you into the community [Cosley et al. '05, Burke-Kraut '08]
  - □ I find your answer/opinion helpful
    [Danescu-Niculescu-Mizil et al. '09,
    Borgs-Chayes-Kalai-Malekian-Tennenholtz '10]

### **Evaluations: Some Issues**

#### Some of the central issues:

Factors:

What factors drive one's evaluations?

□ Synthesis:

How do we create a composite description that accurately reflects cumulative opinion of the community?

### **Evaluations: the Setting**

□ People evaluate each other:





- □ Direct: User to user [ICWSM '10]
- □ Indirect: User to content (created by another member of a community) [WSDM '12]
- □ Where online does this explicitly occur on a large scale?

### Evaluations: the Data

#### □ Wikipedia adminship elections

- □ Support/Oppose (120k votes in English)
- 4 languages: EN, GER, FR, SP



#### □ Stack Overflow Q&A community

□ Upvote/Downvote (7.5M votes)



#### □ Epinions product reviews

- □ Ratings of others' product reviews (13M)
  - = 5 = positive, 1-4 = negative

# The New Setting

□ Relation to the previous class:

We still talk about one person evaluating the other via a  $\pm$ /- evaluation



So far we focused on evaluations in the context of a network



Now we focus on a single evaluation (without the context of a network)

### **Human Evaluations**

□ What drives human evaluations?



- □ How do properties of evaluator A and target B affect A's vote?
  - □ Status and Similarity are two fundamental drivers behind human evaluations

### **Definitions**

#### 10

□ Status:

(note status is now explicit, and not implicitly determined by the network!)

- Level of recognition, merit, achievement, reputation in the community
  - Wikipedia: # edits, # barnstars
- Stack Overflow: # answers

## □ User-user Similarity:

- Overlapping topical interests of A and B
  - Wikipedia: Similarity of the articles edited
  - Stack Overflow: Similarity of users evaluated

### Relative vs. Absolute Assessment

How do properties of evaluator A and target B affect A's vote?



- ☐ Two natural (but competing) hypotheses:
  - (1) Prob. that B receives a positive evaluation depends primarily on the characteristics of B
    - There is some objective criteria for user B to receive a positive evaluation

### Relative vs. Absolute Assessment

How do properties of evaluator A and target B affect A's vote?



- □ Two natural (but competing) hypotheses:
  - (2) Prob. that B receives a positive evaluation depends on relationship between the characteristics of A and B
    - User A compares herself to user B and then makes the evaluation

# Effects of Status

#### □ How does status of B affect A's evaluation? ■ Each curve is fixed status difference: $\Delta = S_{\Delta} - S_{R}$ □ Observations: □ Flat curves: Prob. of positive eval. P(+) doesn't Target B status depend on B's status Status difference □ Different levels: Different remains salient even as values of $\Delta$ result in different behavior A and B acquire more status

# **Effects of Similarity**

How does prior interaction shape evaluations? 2
hypotheses:

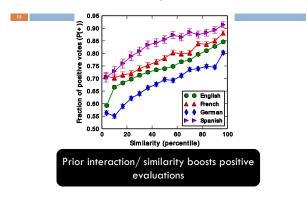
(1) Evaluators are more supportive of targets in their area

"The more similar you are, the more I like you"

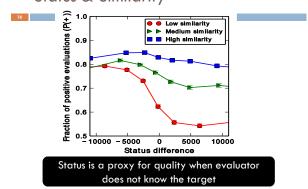
(2) More familiar evaluators know weaknesses and are more harsh

"The more similar you are, the better I can understand your weaknesses"

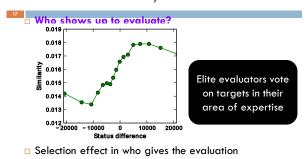
# **Effects of Similarity**



# Status & Similarity

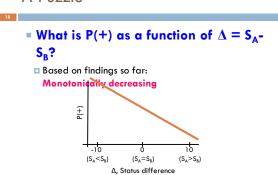


# Status & Similarity



 $\square$  If  $S_A > S_B$  then A and B are highly similar

### A Puzzle



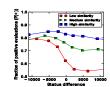
# A Puzzle: The Mercy Bounce

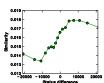
### • What is P(+) as a function of $\Delta = S_A$ -S<sub>R</sub>? 0.86 Fraction of positive votes 0.84 0.82 0.8 0.78 Baseline 0.76 0.74 0.72 0.7 How can we explain this?

# The Mercy Bounce

□ Why low evals. of users of same status?

- □ Not due to users being tough on each other
- But due to the effects of similarity





□ So: High-status evaluators tend to be more favorably disposed

# **Aggregating Evaluations**

- So far: Properties of individual evaluations
  - But: Evaluations need to be "summarized"
    - □ Determining rankings of users or items
    - Multiple evaluations lead to a group decision
  - □ How to aggregate user evaluations to obtain the opinion of the community?
    - □ Can we guess community's opinion from a small fraction of the makeup of the community?

# **Ballot-blind Prediction**

- □ Predict Wikipedia adminship election results without seeing the votes
  - Observe identities of the first k (=5) people voting (but not how they voted)
  - Want to predict the election outcome
    - Promotion vs. no promotion
  - □ Why is it hard?
    - Don't see the votes (just voters)
    - □ Only see first 5 voters (out of ~50)

### Ballot-blind: The Model

- □ Want to model prob. user A votes + in election of user B

Our model: 
$$P(A=+|B)=P_A+d(\Delta_B,S_B)^{\frac{3}{2000}-\frac{10000-3}{20000}-\frac{10000-3}{20000}}$$

- $\square P_{\Delta}$  ... empirical fraction of + votes of A
- $\square$   $d(S,\Delta)$  ... avg. deviation in fraction of + votes
  - When As evaluate B from a particular (S,Δ) quadrant, how does this change their behavior
- $\sum_{i=1}^{k} P(A_i = +|B|) > w$ □ Predict 'elected' if:

### **Ballot-blind Prediction**

Based on only who showed to vote predict the outcome of the election

Number of votes	E
5	71.4%
10	75.0%
all	75.6%

- Other methods:
  - Guessing gives 52% accuracy
  - Logistic Regression on status and similarity features: 67%
  - If we see the first k votes 85% (gold standard)

Theme: Learning from implicit feedback Audience composition tells us something about their reactio

# Summary

- □ Social media sites are governed by (often implicit) user evaluations
  - □ Wikipedia voting process has an explicit, public and recorded process of evaluation
  - □ Main characteristics:
    - □ Importance of relative assessment: Status
    - □ Importance of prior interaction: Similarity
    - Diversity of individuals' response functions
  - □ **Application:** Ballot-blind prediction

# **Important Points**



- Online social systems are globally organized based on status
- □ Similarity plays important role
- Audience composition helps predict audience's reaction
- □ What kinds of opinions do people find helpful?