

LECTURE 13A: HOMOPHILY AND SOCIAL INFLUENCE

CS664: Social Information Network Analysis and Engineering
Wednesday, April 11, 2012

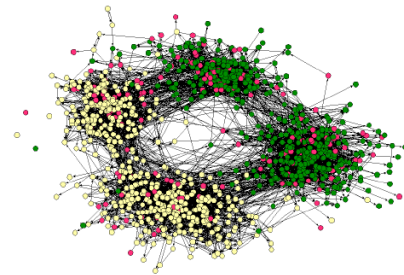
Homophily

- Agents in a social network have **other characteristics** apart from their links
 - ▣ Non-mutable: race, gender, age
 - ▣ Mutable: place to live, occupation, activities, opinions, beliefs
- Links and mutable characteristics co-evolve over time

Homophily

- When we take a snapshot in time, we observe that these node characteristics are correlated across links
 - ▣ E.g. Academics have often academic friends, etc.
- This phenomenon that people are linked to similar others is called **homophily**

Homophily at a U.S. High School



Homophily

- Mechanisms underlying Homophily
 - ▣ Selection
 - A and B have similar characteristics -> A and B form a link AB
 - ▣ Social Influence
 - A and B have a link -> B chooses the same (mutable) characteristic as A
 - E.g. A starts smoking, and B follows (peer pressure)

Social-Affiliation Network

- Network of persons and social *foci* (activities)

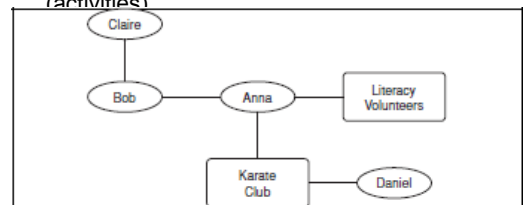
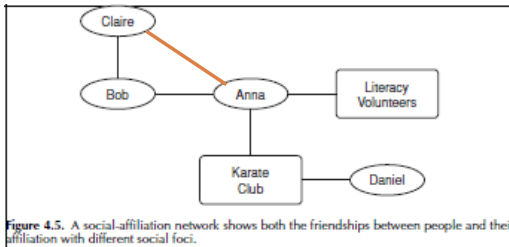


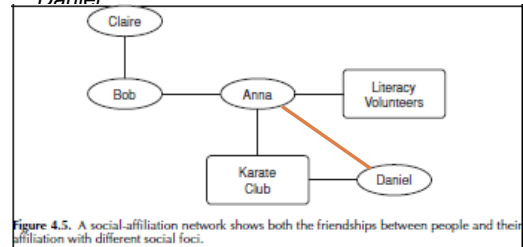
Figure 4.5. A social-affiliation network shows both the friendships between people and their affiliation with different social foci.

Triadic Closure



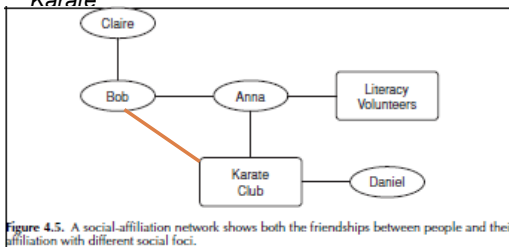
Focal Closure

- **Selection:** Karate introduces Anna to Daniel



Membership Closure

- **Social Influence:** Anna introduces Bob to Karate



Homophily

- Both Selection and Social Influence drive homophily
- How important is each mechanism?
 - Important question: Different mechanism implies different policy,
 - e.g. Policy to prevent teenagers from smoking
 - Social Influence. Target "key players" and let them positively influence rest
 - Selection. Target on characteristics (e.g. family background) alone

Homophily

- Both Selection and Social Influence drive homophily
- How important is each mechanism?
 - Difficult question:
 - Requires longitudinal data
 - Requires observation of (almost) all characteristics
 - If a characteristic is not observed, then social influence effect is overestimated

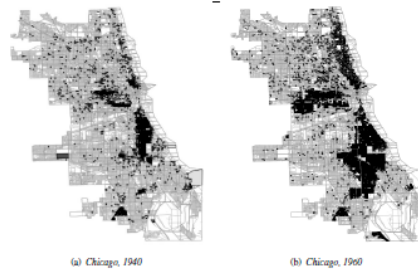
Homophily

- Measuring the mechanisms behind homophily is a hot topic
 - Kossinets & Watts (2006): Detailed course and e-mail interaction data from university
 - Centola (2010, 2011): Experimental data on social influence controlling network structure
 - Sacerdote: Social influence among students after randomized dorm assignment

Homophily and Segregation

- Neighborhoods tend to be segregated according to race or culture
 - Ghetto formation
 - What is the mechanism behind that?

Segregation in Chicago



Homophily and Segregation

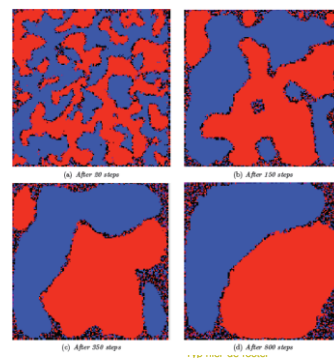
- Segregation model of Thomas Schelling
 - Agent-based model
 - Two different agents: X and O types
 - Agents live on a grid
 - **weak satisficing preferences for homophily**
 - At least k of the 8 neighbors of same type
 - Each period, agents who are not satisfied move to a location where they are

Schelling's model ($k=3$)

X	X				
X	O		O		
X	X	O	O	O	
X	O			X	X
	O	O	X	X	X
		O	O	O	

Schelling's model ($k=3$)

	X				
X	O		O		
X	X	O	O	O	
X	O		X	X	X
	O	O	X	X	X
		O	O	O	



Schelling's model

- Surprising relation between **micro-behavior** and **macro-outcomes**
 - Weak satisficing preferences for homophily sufficient to create complete segregation
 - Segregation arises due to miscoordination
 - There exists an allocation involving **complete integration satisfying all agents**, but individual decisionmaking does not lead to that outcome