

Martin E. Cespedes

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Objective

A results-driven Full Stack Developer with a solid foundation in web development and a passion for staying up to date with the latest industry trends, seeking to leverage technical expertise and experience to contribute to the success of a forward-thinking organization.

Skills

- Proficient in programming languages including JavaScript, HTML and CSS.
- Experience with front-end frameworks such as React., Bootstrap and jQuery.
- Knowledge of back-end technologies such as Node.js, Express.
- Familiarity with database management systems including MySQL, MongoDB, and GraphQL.
- Experience with version control systems such as Git.
- Strong problem-solving and analytical skills.
- Excellent communication and collaboration skills.

Experience

Brimstone Woodfire Grill Team Lead (February 2021-Current)

- Oversaw daily operations and provided guidance and support to team members to ensure outstanding customer service.
- Resolved customer issues and complaints professionally and efficiently.
- Assisted with staff training and development, including onboarding and continuous improvement initiatives.
- Maintained a clean and organized work environment, adhering to safety and sanitation standards.

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MCC Sales Consultant (September 2017- January 2020)

- Conducted thorough assessments of property damage and prepared comprehensive reports to support clients' insurance claims.
- Analyzed clients' insurance policies to determine coverage and limitations, ensuring accurate claim submissions.
- Negotiated with insurance companies on behalf of clients to secure the highest possible settlements, utilizing expert knowledge of industry regulations and guidelines.
- Provided exceptional customer service by guiding clients through the claims process, addressing concerns, and maintaining open lines of communication.
- Developed and maintained relationships with local contractors, appraisers, and other industry professionals to facilitate efficient claim resolution.
- Kept up to date with industry trends and changes in insurance regulations, ensuring accurate and informed representation of clients' interests.

Best Buy Microsoft/Apple Lead Sales/Tech (August 2015- January 2017)

- Managed the Microsoft and Apple sections, ensuring smooth operations and sales performance.
- Delivered exceptional customer service by troubleshooting and resolving technical issues for customers.
- Trained and mentored team members on product knowledge and best practices in sales and customer service.
- Conducted regular inventory checks and collaborated with management to maintain stock levels.

Education

- University of Miami

- Full Stack Developer Certification

- September 2022 – March 2023
- Miami Dade College
 - Associate of Arts in Computer Science
 - December 2020 – July 2023

Certifications

- Full Stack Web Development Certification from University of Miami.

Personal Projects

- Text Editor
 - Text Editor is a project that challenges developers to create a text editor application using Progressive Web Application (PWA) principles. PWAs use modern web technologies to provide a native app-like experience, and the challenge encourages the use of such technologies to create a fast, responsive, and reliable text editor.
- Interactive Job Board
 - Interactive Job Board is a comprehensive, full-stack web application designed to facilitate seamless connections between job seekers and companies. This robust platform showcases a range of front-end and back-end technologies and features a user-friendly interface and responsive design.
- Travelr
 - This is an app tailored to different types of people. On one hand, you can browse through the cities and countries that appear on the globe, click on them, and get general information about that location. On the other hand, the app also allows individuals to create user profiles which allow them to keep track of all the beautiful places around the world they have visited, plan future expeditions, and chat with friends and strangers alike.

References

Available upon request.