

## Contact

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**Address** 26A Manaparai, Trichy

## **Education**

2018 **B.Sc Maths** 

Jamal Mohamed College, Trichy

2015 **HSC** 

Thiakesar Alai Hr. Sec. School Manapparai, Trichy

# **Expertise**

- Customer Relationship Management
- Debt and credit management
- Microsoft Office Suite
- Cash handling
- Problem-solving
- Account management

# Language

**English** 

**Tamil** 

# **Mohamed** Ansari

Senior Sales Officer

Experienced banking professional with 1.5+ years of experience in customer service, sales, and account management. Proven ability to build relationships with customers, identify their financial needs, and recommend the right products and services. Strong analytical and problem-solving skills.

# **Experience**

2021 - Present

Equitas Small Finance Bank, Manaparai, Trichy

### **Senior Sales Officer**

- Opened new accounts, provided financial advice, and managed customer relationships
- Managed the loan approval process from start to finish
- Exceeded loan production goals by 10% in 2021
- Received the "Employee of the Month" award twice

2020 - 2021

HDB financial service limited

#### **Senior Sales Officer**

- Provided customer service over the phone and in person
- Resolved customer complaints in a timely and efficient manner
- Consistently received positive feedback from customers
- Exceeded sales goals by 15% in 2022

## **Awards and Honors**

- Employee of the Month, HDB financial limited (2020)
- Team Achievement Awards
- Appraisal rating 5.0
- Customer Service Excellence
- Employee recognition programs