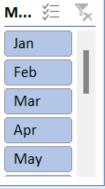
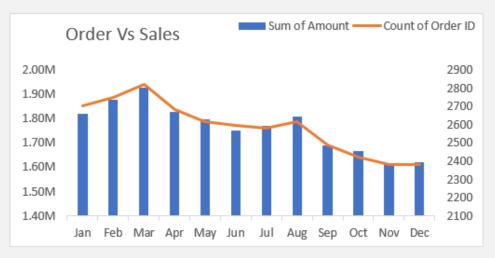
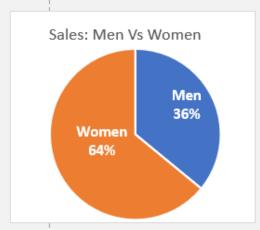
## **Vindra Store Annual Report 2022**

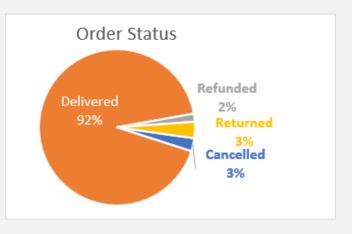


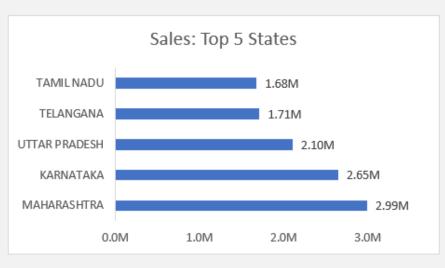


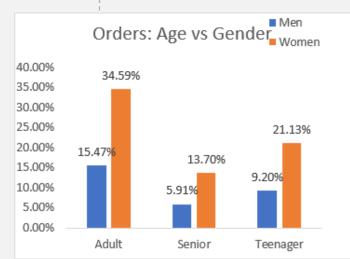


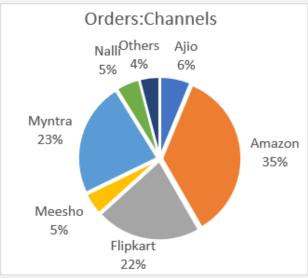












## **Sample Insights**

- Women are more likely to buy compared to men(~65%)
- Maharashtra, Karnataka, and Uttar Pradesh are the top 3 states (~35%)
- Adult age group(30- 49 yrs) is max contributing (~80%)
- Amazon, Flipkart, and Myntra channels are max contributing(~80)

## **Final Conclusion to Improve Vrinda Store Sales:**

➤ Target women customers of age (30-49 yrs) living in Maharashtra, Karnataka, and Uttar Pradesh by showing ads/ offers/ coupons available on Amazon, Flipkart, and Myntra.