



Susan Williams

Contact

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<https://www.coolfreecv.com>

Additional Skills

- Results-oriented
- Organisational capacity
- Revenue generation
- Business development
- Effective marketing
- Organisational capacity
- Operability and commitment
- Ability to motivate staff
- Maintain good relations
- Organisational capacity
- Resistance to stress
- Good manners

Professional Summary

Store Manager equipped with extensive experience in automotive sales management. Employs excellent leadership skills and multi-tasking strengths. Demonstrated ability to improve store operations, increase top line sales, and reduce costs. Demonstrated ability to improve store operations, increase top line sales, and reduce costs.

Work Experience

09/2015 to 05/2019

Store Manager LUXURY CAR CENTER, New York

- Motivate and coach employees to meet service, sales, and repair goals.
- Create and modify employee schedules with service levels in mind.
- Recruit and hire top mechanics, service advisors, and sales people.
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- Maintain detailed logs and reports of services performed, profit, and budget information.
- Help out in sales and repair areas as needed and maintain comprehensive current knowledge of operations.
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Education

2009-2015

Bachelor of Science:
Automotive Technology - Technical Institute, NY

2015-2018

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Languages

Spanish — Intermediate

Hobby

- Playing chess - great way to unwind, destress, and keep the mind sharp.