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## What is Kickstarters?

**Kickstarter** is a crowdfunding platform for creative projects.

If people like the project, they can pledge money to make it happen.

If goal is reached until time expires project is successful!



#### Who we are:

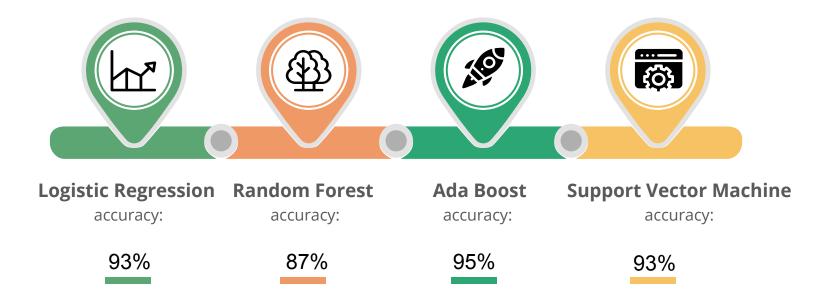
Sandra and Marvin are Data science trainees coming from different disciplines, concentrating their skills to solve crowdfunding project issues.



### What we offer:

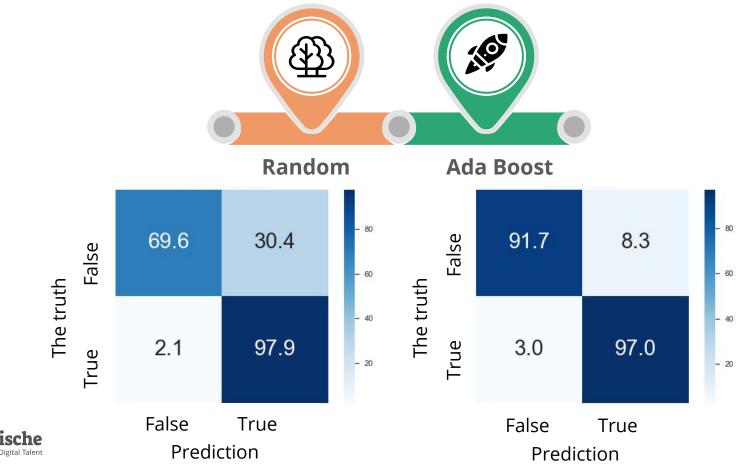
- Find out which probability your project has to get funded.
- Give advice what can help to improve chances.

## **Prediction Models**

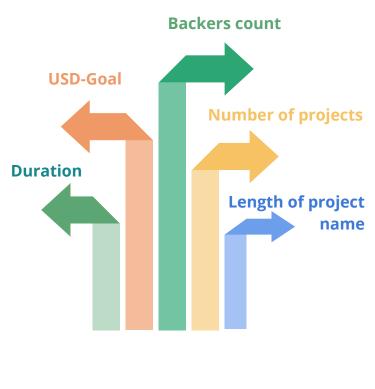


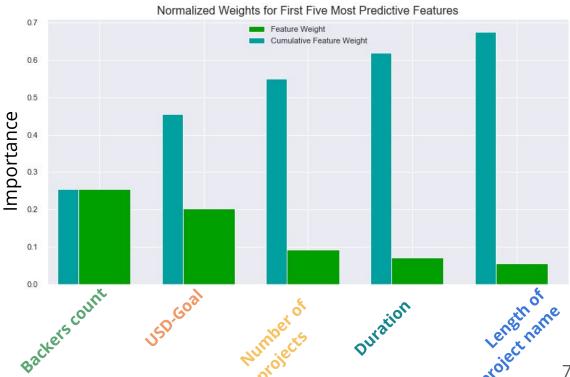


## **Confusion Matrix**



# The Big 5



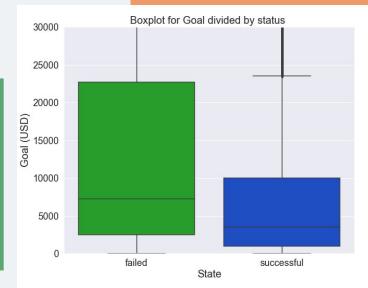




### The Goal issue

• The median is significantly lower for successful projects

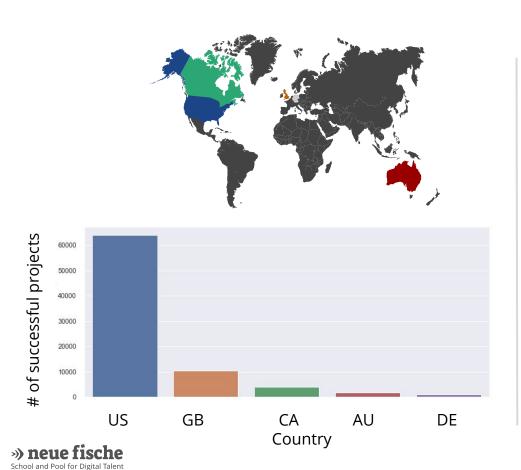
 The third quartile is significantly higher for failed projects







## **Success Rates of countries**





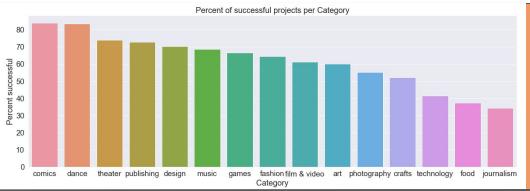
#### USA

Most successful project are originated in the USA

#### Hongkong

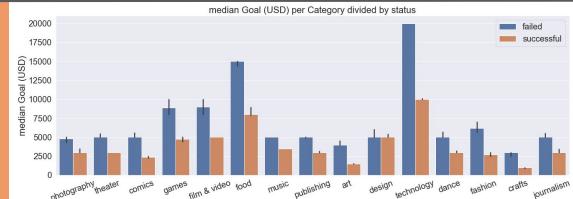
Related to the number of projects at all from a country, Hongkong has the highest rate of success

# Impact of the Category



- comics, dance and theater are the categories in which the most projects are successfully completed
- technology, food and journalism are the categories in which the fewest projects are successfully completed

- the categories comics, dance and theater have a median Goal is smaller than 5000 USD
- the categories food and technology have the highest median Goal also for failed and successful projects



## **Conclusions**

The top four advices, which helps to improve chances for your Kickstarter project:

- 1. Don't choose your goal too high
- 2. Try to get many backers
- Rather start many small projects than a big one
- 4. What are the condition in your country and category?





### **Future Work**



Backers Count
Analyse how backers
count is affected, i.e.
which variables would
increase it

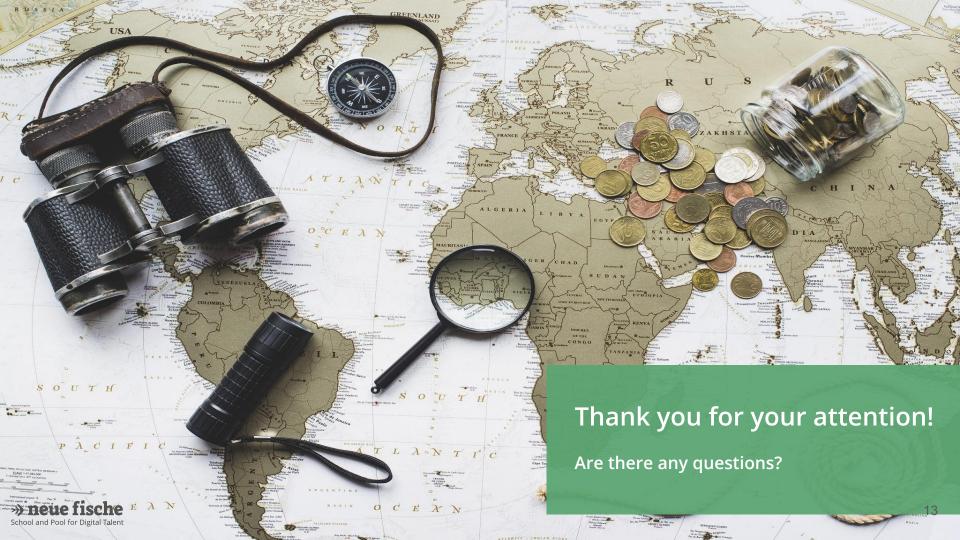


Data
Check data for further
cleaning and new
potential variables



High Performance
Take a look on these
projects which have
collected more money as
they initial wanted







# Appendix - Features in our models

#### **Numerical Features:**

- staff pick
- blurb length
- name length
- country US
- duration
- USD goal
- count crestor ID
- backers count

#### **Categorial Features:**

- country
- currency
- usd type
- location country
- location type
- parent category

