

# Khames Samir Ali Hagar

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## Professional Summary

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Dynamic and results-oriented Seeds farm Manager with over 18 years of experience in the agriculture and food production industry, specializing in agronomy best practices, quality management, and farm operations. Proficient in ISO standards, Six Sigma methodologies, and Lean Manufacturing processes. Proven track record of enhancing product quality, optimizing farm yields, and leading cross-functional teams to achieve business goals. Adept at utilizing SAP and other advanced technologies to streamline processes, reduce costs, and ensure regulatory compliance. Seeking to leverage expertise in a challenging role that values innovation, continuous improvement, and leadership.

## Key Skills

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|----------------------------------|--|
| • Quality Management             | • SAP & Vistex Proficiency                     |
| • Agronomy Best Practices        | • Financial Costing & Budget Management        |
| • Team Leadership & Development  | • Regulatory Compliance                        |
| • ISO Standards Compliance       | • Safety Best Practices                        |
| • Six Sigma & Lean Manufacturing | • Root Cause Analysis & Continuous Improvement |

## Professional Experience

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### Quality Supervisor & Agronomist | PepsiCo | 2017 – Present

- Lead and manage the quality operations for 300 acres, ensuring compliance with agronomy best practices, ISO standards, and company quality metrics.
- Spearheaded initiatives that improved the quality and yield of FL varieties, resulting in a 15% increase in productivity.
- Developed and implemented Lean Manufacturing strategies and Six Sigma methodologies, leading to a 20% reduction in water usage while maintaining crop health.
- Conducted Root Cause Analysis to identify and resolve quality issues, driving continuous improvement in product quality.
- Managed a team of 18 IBS, driving continuous improvement through training, collaboration, and performance management.
- Successfully led CGS projects on SAP, enhancing data accuracy, operational efficiency, and regulatory compliance.

### Quality Specialist | PepsiCo | 2012 – 2015

- Oversaw quality control for 1,500 acres, coordinating with teams to execute fertilization, irrigation, and pest control programs in line with ISO standards.
- Implemented new agronomy techniques and Lean Manufacturing practices that reduced crop losses by 10%, contributing to higher overall farm efficiency.
- Conducted detailed financial costing and budget management for farms, optimizing resource allocation and reducing operational costs.
- Collaborated with cross-functional teams to improve safety practices, leading to a 25% decrease in workplace incidents and ensuring compliance with regulatory standards.
- Led initiatives to ensure compliance with industry regulations, contributing to successful audits and certifications.

### Quality Inspector & Leadership Group | PepsiCo | 2006 – 2011

- Managed quality inspections and field operations for 500 acres, ensuring adherence to company and industry standards, including ISO compliance.
- Played a key role in the implementation of fertilization and irrigation programs that enhanced crop yield by 12%.
- Conducted comprehensive field inspections and provided actionable recommendations, leading to improved crop quality and consistency.
- Assisted in the training and development of junior staff, fostering a culture of continuous learning and improvement through Lean and Six Sigma methodologies.

## Education

**Bachelor of Agricultural Sciences**, Alexandria University | **2003** | Very Good

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## Certifications

- **Hands-on Training on RT-PCR and Multiplex-PCR for the Detection of Major Viruses of Potato**  
Alexandria University, April 18, 2019
- **Survival English A1 on the Common European Framework of Reference (CEFR)**  
The American University in Cairo, September 2018
- **English for Effective Communication A2 on the Common European Framework of Reference (CEFR)**  
The American University in Cairo, May 2019
- **English B from Highway to English**  
30 hours, June 25, 2022
- **English C from Highway to English**  
30 hours, March 11, 2023
- **Agronomy Expert Training (AET-L2)**  
PepsiCo University
- **Lean Six Sigma Green Belt**  
PepsiCo University, 2024 (Consider obtaining or listing this certification if possible)

## Languages

- **Arabic:** Mother Tongue
- **English:** Proficient (Advanced communication skills, both written and spoken)