

# Frequently Asked Questions in Interview

# Tell me about Yourself / Go through your Resume

- Sell Yourself
- Pitch- Why are you a right fit (Present-Past-Future Formula)



# How did you hear about this position?

- A perfect opportunity to stand out and show your passion for and connection to the company
- share what, specifically, caught your eye about the role.



# Why do you want to work at this company?

- Do your research
- What makes the company unique that really appeals to you
- Talk about how you've watched the company grow and change since you first heard of it
- Focus on the organization's opportunities for future growth
- How you can contribute to it



# Why do you want this job?

- Identify a couple of key factors that make the role a great fit for you.
- Share why you love the company



# Why should we hire you?

- You can not only do the work
- You can deliver great results
- You will really fit in with the team and culture



# What can you bring to the company?

- Read the job description closely
- Do your research on the company,
- Key is to connect your skills and experiences to what the company needs
- Share an example that shows how you've done similar or transferable work in the past



# What are your greatest strengths?

- Think quality, not quantity
- Don't rattle off a list of adjectives
- Pick one or a few specific qualities that are relevant to this position
- Illustrate them with examples



# What do you consider to be your weaknesses?

- Interviewer is trying to gauge your self-awareness and honesty.
- Strike a balance by thinking of something that you struggle with but that you're working to improve.



# What is your greatest professional achievement?

- Use the STAR method: situation, task, action, results



**Tell me about a challenge or conflict you've faced at work, and how you dealt with it.**

- Be honest
- Stay Calm and Professional
- Focus more on resolution than the conflicts
- Focus on how you would do it differently



# Tell me about a time you demonstrated leadership skills

- Think about a time when you headed up a project
- Took the initiative to propose an alternate process
- Helped in motivating your team to get something done
- Use STAR method.



# What's a time you disagreed with a decision that was made at work?

- The ideal anecdote here is one where you handled a disagreement professionally and learned something from the experience.
- Pay particular attention to how you start and end your response.



# Tell me about a time you failed.

- Make sure you pick a real, actual failure you can speak honestly about.
- Start by making it clear to the interviewer how you define failure.
- Then situate your story in relation to that definition and explain what happened.
- Finally, don't forget to share what you learned.



# Why are you leaving your current job?

- Keep things positive
- Frame things in a way that shows that you're eager to take on new opportunities



# Why was there a gap in your employment?

- The key is to be honest
- If there are skills or qualities you honed or gained in your time away from the workforce—whether through volunteer work, running a home, or responding to a personal crisis—you can also talk about how those would help you excel in this role.



# Can you explain why you changed career paths?

- Talk about your past experience is transferable to the new role.



# What are your salary expectations?

- Before discussing any salary, I'd really like to learn more about what this role entails. I've done a lot of research on the [Company] and I am certain if it's the right fit, we'll be able to agree on a number that's fair and competitive to both parties.



# What type of work environment do you prefer?

- Ideally one that's similar to the environment of the company you're applying to. Be specific.



# How would your boss and coworkers describe you?

- Be honest
- Try to pull out strengths and traits you haven't discussed in other aspects of the interview
- Such as your strong work ethic or your willingness to pitch in on other projects when needed.



# Do you consider yourself successful?

- First off, make sure you say yes!
- Then pick one specific professional achievement you're proud of that can be tied back to the role you're interviewing for.



# Where do you see yourself in five years

- If you've set realistic expectations for your career
- If you have ambition
- If the position aligns with your goals and growth

Tip: Your best bet is to think realistically about where this position could take you and answer along those lines.



# What makes you unique?

- Give them a reason to pick you over other similar candidates.
- Use this opportunity to tell them something that would give you an edge over your competition for *this* position.
- Focus on one or two things and don't forget to back up whatever you say with evidence.



# What do you think we could do better or differently

- Then start your response with something positive about the company or specific product you've been asked to discuss.
- Give your constructive feedback
- Give some background on the perspective you're bringing to the table
- Explain why you'd make the change you're suggesting (ideally based on some past experience or other evidence).



# Do you have any questions from us?

- What are the next steps in the interview process?
- Can you show me examples of projects I'd be working on?
- What attributes does someone need to have in order to be really successful in this position?
- What are the biggest challenges that someone in this position would face?
- What sort of budget would I be working with?