

Competitive audit

Compare the purchasing experience with different cuisine of

	Competitor type (direct or indirect)	Location(s)	Product offering
Pecko Pecko	direct	Taichung, Taiwan	low GI healthy food
CHICK CHICK	direct	Taichung, Taiwan	low GI healthy food
Tunghai Rib	indirect	Taichung, Taiwan	variety of toppings for rice

each competitor

General information			
Price (\$ - \$\$\$)	Website (URL)	Business size (small, medium, large)	Target audience
\$\$\$	https://www.facebook.com/peckopecko222/	small	people who work in an office with enough lunch time
\$\$	https://www.facebook.com/pages/category/Health-Food-Restaurant/CHICK-CHICK-%E8%AB%8B%E5%97%91%E9%A4%90%E7%9B%92-	small	people who work in an office with enough lunch time
\$	https://m.facebook.com/profile.php?id=217437811603550&tsid&slog=9&seq=409061518&rk=0&fbtype=274	medium	working adults or students with no enough time to eat

	First imp
Unique value proposition	Desktop website experience
offer a variety of low GI dishes all day	Outstanding + Website is well-designed and easy to use + Elegant design with strong branding
offer a variety of low GI dishes at noon	Good + Modern design - No menu offering
offer different set of rib with lower price	Okay + Website is easy to use - Lack of design

Sessions	
App or mobile website experience	Features
Outstanding + App is well-designed and easy to use + Smooth offering process	Outstanding + One-click payment for mobile phone + Loyalty reward program
Good + App is easy to use for order - Limited offerings in app	Outstanding + One-click payment for mobile phone + Ability to create user profile
Needs work - No app for mobile order just calling	Good + Offer extra toppings for returned users - Lack of other useful features

Interaction	
Accessibility	User flow
Good + Audio option for menu - Lack of other language except Chinese	Outstanding + Straightforward user fiow + Memorable order
Good + Audio option for menu - Lack of other language except Chinese	Good + Straightforward user fiow - Not memorable
Needs work - lack of audio option for menu - Lack of other language except Chinese	Good + Easy to use for users - Not memorable

, good, or outstanding)

Visual design	
Navigation	Brand identity
Good <ul style="list-style-type: none">+ Easy basic navigation+ Clear indication of clickable elements	Outstanding <ul style="list-style-type: none">+ Strong brand identity including colors, fonts, style, and imagery+ Visual design communicates company ethos
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Good <ul style="list-style-type: none">+ Easy basic navigation+ Clear indication of clickable elements	Good <ul style="list-style-type: none">+ Visual design communicates company ethos- Visual design doesn't always support content intuitively

Content	
Tone	Descriptiveness
Sophisticated and informative	Outstanding + All key info is present
Engaging, concise, and informative	Good + All key info is present - Lack of menu on website
Simple and informative	Needs work - Too brief at times - Missing information