Retail Sales Dashboard

Central | East | South | West

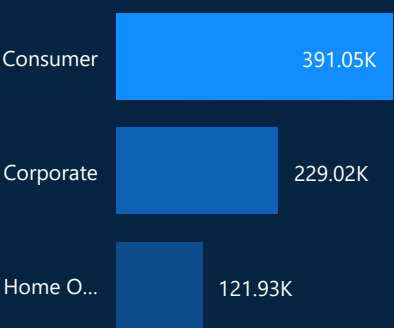| Sales	Profit	Average Discount	Average Shipping Days
742K	18.45K	17%	5

Monthly Sales

74K, 52K, 52K, 63K, 65K, 60K, 62K, 60K, 66K, 59K, 59K, 69K

Monthly Profit

2.8K, -0.5K, 0.1K, 0.9K, 2.3K, 3.8K, -1.5K, 1.2K, 4.8K, 3.3K, -0.8K, 2.1K

Sales by Segment

Consumer	391.05K
Corporate	229.02K
Home O...	121.93K

Sales by Region

West	252.61K
East	208.29K
Central	163.80K
South	117.30K

Sales by Sub-Category

Chairs	328.45K
Tables	206.97K
Bookca...	114.88K
Furnishi...	91.71K
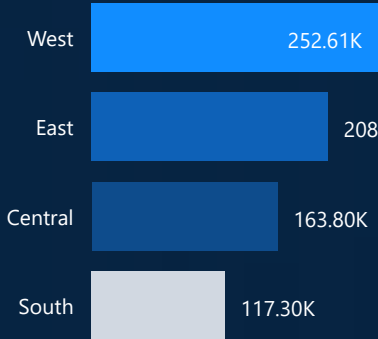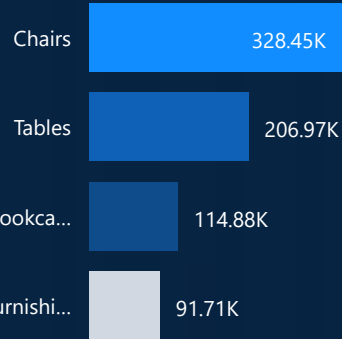
Sales by State
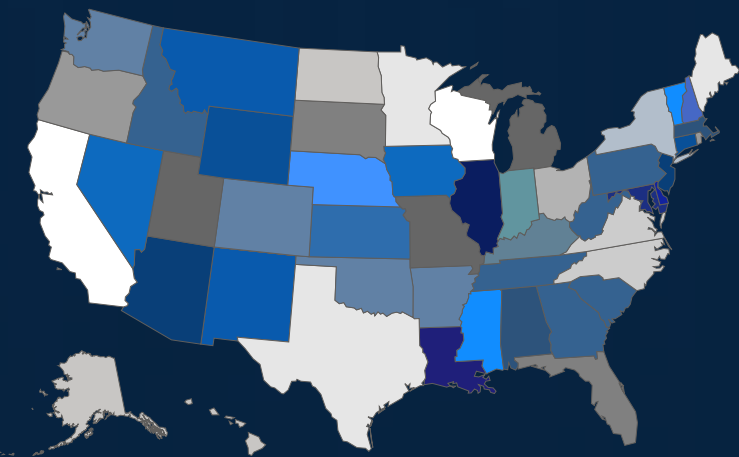
Top 100 Sales by City

City	Sales	Profit
New York City	75,691.05	5,306.69
Los Angeles	54,000.04	3,071.59
Seattle	40,995.88	6,208.82
Philadelphia	36,495.54	-6,827.13
San Francisco	36,357.31	1,491.38
Houston	23,183.21	-3,404.80
San Diego	20,031.24	1,106.35
Detroit	16,364.01	3,332.67
Chicago	12,495.22	-3,516.47
Springfield	12,046.20	379.25
Columbus	9,730.38	593.93
Total	**6,28,323.16**	**15,843.54**

Sales by Ship Mode

5.28%, 14.92%, 21.06%, 58.74%
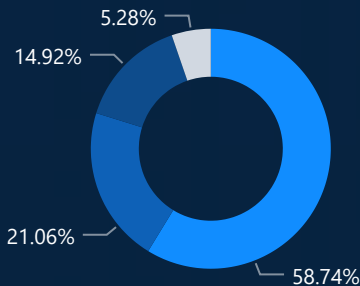
Top 5 Best-Selling Products

8.96%, 15.77%, 17.74%, 28%, 29.53%

● California ● New York ● Texas ● Washin... ● Pennsyl... ● Illinois
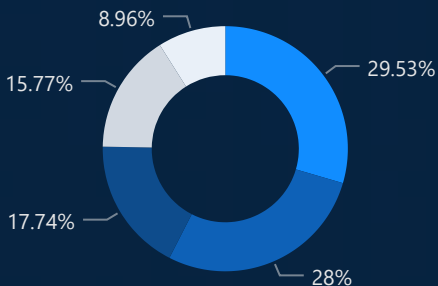
Retail Sales

Forecasting

Forecast Record

Sales Forecast - 14 days forecast

Top 10 Sales by State

State	Sales
California	156.1K
New York	93.4K
Texas	60.6K
Washingt...	48.0K
Pennsylv...	39.4K
Illinois	28.3K
Virginia	25.3K
Ohio	24.2K
Florida	23.0K
Michigan	22.3K
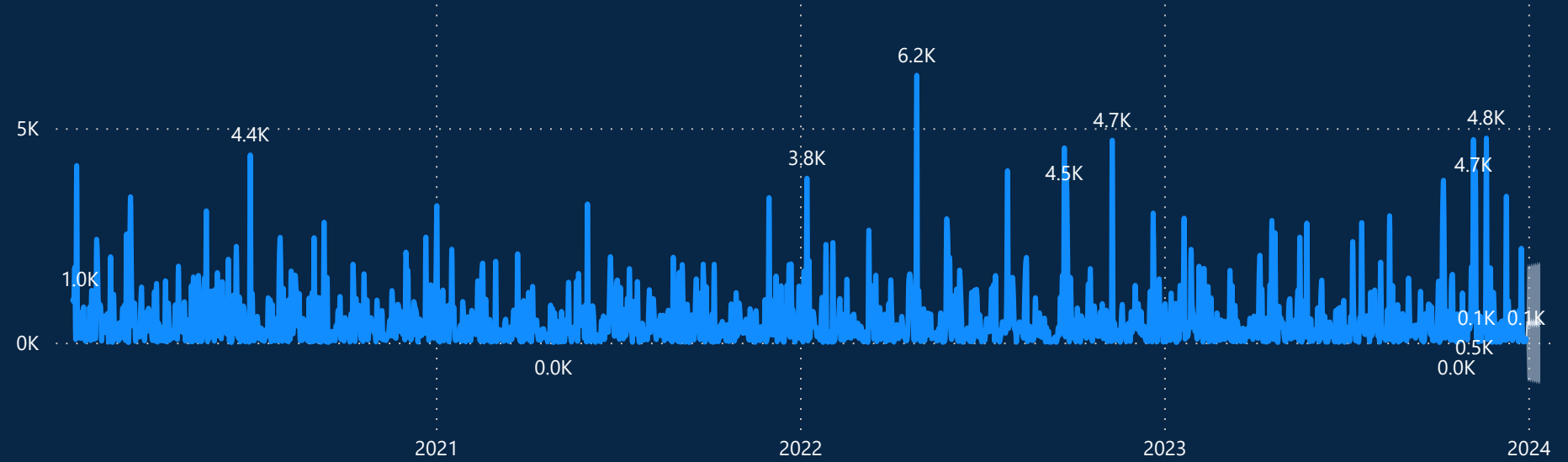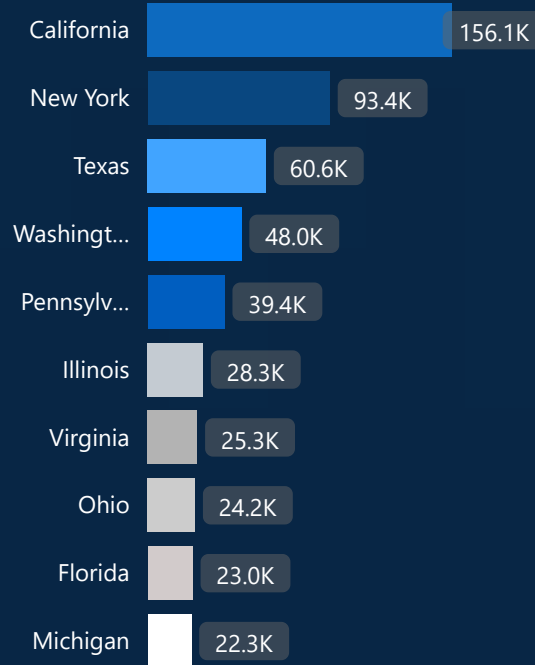
ⓘ View the visual below for a more precise forecast

Report Summary

Sales trended down, resulting in a 90.75% decrease between Friday, January 3, 2020 and Saturday, December 30, 2023.

Sales started trending down on Friday, November 10, 2023, falling by 5.62% (5.48) in 1.67 months.

Sales jumped from 1,059.12 to 2,567.84 during its steepest incline between Monday, September 19, 2022 and

Retail Sales

Forecasting

Forecast Record

Record of 14 Days Forecast

Date	Upper bound	Lower bound
31-12-2023	1763.15	-891.35
01-01-2024	1769.7	-897.91
02-01-2024	1776.22	-904.43
03-01-2024	1782.72	-910.92
04-01-2024	1789.17	-917.38
05-01-2024	1795.6	-923.81
06-01-2024	1802	-930.21
07-01-2024	1808.37	-936.58
08-01-2024	1814.71	-942.91
09-01-2024	1821.02	-949.22
10-01-2024	1827.3	-955.51
11-01-2024	1833.56	-961.76
12-01-2024	1839.78	-967.99
13-01-2024	1813.94	-985.1

Retail Sales

Forecasting

Forecast Record