

# Maryiam Haroon

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Education	Ph.D., in Economics, Lahore School of Economics (Distinction) Dissertation: Essays on Applied Industrial Organisation in Pakistan Examiners: Johannes Boehm and Stefania Lovo Committee: Azam Chaudhry, Theresa Thompson, and Waqar Wadho  MPhil in Economics, Lahore School of Economics  BSc. (Hons.) Double Majors in Economics and Finance, Lahore School of Economics	2021       2013  2010
Academic Positions & Affiliations	Post-Doctoral Scholar and Lead Researcher, Development Innovation Lab, The University of Chicago (with Rachel Glennerster)  Senior Research Fellow, Centre for Research in Economics and Business, Lahore School of Economics  Research Fellow, Centre for Economic Research in Pakistan (CERP), Lahore, Pakistan  Lecturer, Lahore School of Economics Senior Teaching Fellow, Lahore School of Economics Teaching Fellow, Lahore School of Economics Teaching Assistant, Lahore School of Economics  Visiting Doctoral Student, University of Oxford	2022–Present   2017–Present  2023–Present  2018–2022 2016–2017 2013–2016 2011–2013  2015
Academic Publications (Selected)	Chandir, S., Glennerster, R., Haroon, M., Jee, E., & Siddiqi, D. A. (2023). Does Childhood Immunization Rebound after Extreme Shocks? Evidence from Floods and Strikes in Pakistan. <i>AEA Papers and Proceedings</i> , (Vol. 113, pp. 642-646). American Economic Association.  Haroon, M., Said, F. and Zafar, M. (2022). Changing Mindset to Foster Non-cognitive Skills and Academic Achievement: Evidence from a Field Experiment in Pakistan, <i>Journal of Asian Economics</i> , 81, 101499.  Chaudhry, A. and Haroon, M. (2021). Where to Locate? The Correlation Between Spatial Proximity and Location Choice of New Firms: The Case of Pakistan, <i>Asian Economic Journal</i> , 35(2), 187–208.  Chaudhry, T., Haroon, M. and Haseeb, M. (2017). Economic Geography and Mis-allocation in Pakistan’s Manufacturing Hub, <i>The Annals of Regional Science</i> , 59(1), 189–208.	

Unpublished Completed Papers (Selected)	<p>Connectedness versus Productivity of Employee: Experimental Evidence from Short-Term Labor Markets in Pakistan (Job Market Paper) (with Christina Brown) – <i>Draft available on website</i></p> <p>Nudging at Scale: Combining Random and Quasi-Random Variation to Evaluate the Scale-Up of Incentives for Immunization in Pakistan (with Subhash Chandir, Rachel Glennerster, Edward Jee, Mubarak Taighoon Shah and Danya Arif Siddiqi) – <i>Draft available on website</i></p>
Work in Progress (Selected)	<p>Using Previous Health Behavior to Tailor Incentives in Pakistan (with Christina Brown, Subhash Chandir, Rachel Glennerster, Mubarak Taighoon Shah, and Danya Arif Siddiqi) – <i>Baseline data collection (completed), program implementation and follow-up data collection (in progress)</i></p> <p>The Effects of Management Training and Credit Access on the Scale and Quality of Low-Cost Private Schools in Kenya (with Guthrie Gray-Lobe and Michael Kremer) – <i>Baseline data collection (completed), program implementation (in progress), and endline data collection planned (May 2026)</i></p> <p>Last Mile Education Technology: An Evaluation of Building Education Foundations through Innovation &amp; Technology (with Guthrie Gray-Lobe, Emse Kadzamira and Todd Pugatch) – <i>Baseline data collection (completed), program implementation (in progress), and follow-up data collection planned (May 2026)</i></p>
Published Policy Work (Selected)	<p>Haroon, M. (2017). Free Trade: Does Myopic Policy Overlook Long-term Gains? <i>The Lahore Journal of Economics</i>, 22(2), 65–88.</p> <p>Chaudhry, A., Haroon, M. (2015). The Economic Impact of New Firms in Punjab, <i>The Lahore Journal of Economics</i>, 20, 143.</p> <p>Haroon, M., Tirmazee, Z. (2015). Growth in Pakistan: Inclusive or Not?, <i>The Pakistan Development Review</i>, 54(4), 335–350.</p> <p>Chaudhry, A., Haroon, M., Nasir, M. (2012). The Birth of Exporters: Entry and Scale of Firms in Punjab’s Export Sectors, <i>The Lahore Journal of Economics</i>, 17, 191.</p>
Research Grants	<p>Opportunity International (<b>\$336,759.39</b>): The Effects of Management Training and Credit Access on the Scale and Quality of Low-Cost Private Schools in Kenya (with Guthrie Gray-Lobe and Michael Kremer).</p> <p>CC-hub (<b>\$256,000</b>): Last Mile Education Technology: An Evaluation of Building Education Foundations through Innovation &amp; Technology (with Guthrie Gray-Lobe, Emse Kadzamira and Todd Pugatch).</p> <p>GiveWell (<b>\$1,969,075</b>): Mobile Conditional Cash Transfer Program in Sindh, Pakistan (with Christina Brown, Subhash Chandir, Rachel Glennerster, Mubarak Taighoon Shah, and Danya Arif Siddiq).</p>

The 2024 Fund for Research and Innovation in Global Health and Social Development (**\$49,624**): Using Previous Health Behavior to Tailor Incentives (with Christina Brown, Subhash Chandir, Rachel Glennerster, Mubarak Taighoon Shah, and Danya Arif Siddiq).

Weiss Fund for Research in Development Economics (**\$75,734**): Using Previous Health Behavior to Tailor Incentives (with Christina Brown, Subhash Chandir, Rachel Glennerster, Mubarak Taighoon Shah, and Danya Arif Siddiq).

National Science Foundation (**\$210,000**): Search and Matching Frictions for Casual Day Laborers (with Christina Brown and Tahir Andrabi).

Structural Transformation and Economic Growth (**\$120,000**): Search and Matching Frictions for Casual Day Laborers (with Christina Brown).

Private Enterprise Development in Low-Income Countries (**£41,504**): Search and Matching Frictions for Casual Day Laborers (with Christina Brown).

Private Enterprise Development in Low-Income Countries (Microgrant—**\$4,944**): Search and Matching Frictions for Casual Day Laborers (with Christina Brown).

Lahore School Research Development Fund (**\$3,400**): The Role of Non-cognitive Skills in Improving Academic Performance (with Farah Said).

Research Presentations (Selected)	PEDL Early-Career Researchers Workshop	2025
	21st Midwest International Economic Development Conference; Chicagoland Dev Econ Meetup; Advances in Field Experiments; SEEDEC (accepted but could not present due to visa issues); Applications Workshop, University of Chicago; Monthly Seminar Series, Development Innovation Lab, University of Chicago	2024
	Development Day, Michigan State University; Monthly Seminar Series, Development Innovation Lab; Pathways to Development Conference, Lahore University of Management Sciences; Monthly Seminar Series, Centre for Research in Economics and Business, Lahore School of Economics	2023
	International Collaboration in Research: Projects from PEDL Matchmaking Workshops, Centre for the Study of African Economies Conference, University of Oxford; 1st Workshop in Applied Microeconomics, Association for Mentoring and Inclusion in Economics (co-sponsored by Y-RISE), U.Connecticut, and UW–Madison; Bolivian Conference on Economic Development, Universidad Privada de Santa Cruz de la Sierra (UPSA), Bolivia	2021
	Early-career Workshop, jointly organized by Duke University, LUMS, and Lahore School of Economics	2020
	2nd GW Student Research Conference, The George Washington University, Washington, DC; First International Applied Development Conference, Lahore School of Economics; Lahore School of Economics 14th Annual International Conference on the Management of the Pakistan Economy	2018

Teaching Experience	Introduction to Macroeconomics (Undergraduate level), Lahore School of Economics	2013, 2015–2022
	International Finance (Undergraduate level), Lahore School of Economics	2019, 2020
	Advanced Microeconomics I (Graduate level), Lahore School of Economics	2018, 2019
	Advanced Microeconomics II (Graduate level), Lahore School of Economics	2018
	Research Projects (Undergraduate level), Lahore School of Economics	2014, 2016, 2017
	Research Methods (Undergraduate level), Lahore School of Economics	2013, 2015, 2016
	Pakistan Economy (Undergraduate level), Lahore School of Economics	2014–2016
	History of Economic Thought (Undergraduate level), Lahore School of Economics	2014–2015
	Introduction to Microeconomics (Undergraduate level), Lahore School of Economics	2013
Reviewer For	Journal of Development Economics; Lahore Journal of Economics	
Professional Service	Reviewer for candidates' eligibility for The WEISS Fund for Research in Development Economics	2024–Present
	Trainer at Evidence-Based Program Design, organised by CERP	2022
	Convener of the Resident Fellowship Program, CREB, Lahore School of Economics	2022
	Trainer at Evidence-Based Program Design, organised by CERP	2021
	Trainer (with Farah Said) on Impact Evaluation in collaboration with CERP Pakistan for CLEAR's Global Evaluation Week (online)	2020
	Member, Applied Development Economics Conference, Lahore School of Economics	2018, 2019, 2020, 2021
	Co-convener of South Asian Economics Students' Meet	2019, 2020, 2021, 2022
Additional Training	1st Workshop in Applied Microeconomics, Association for Mentoring and Inclusion in Economics (co-sponsored by Y-RISE), U.Connecticut, and UW–Madison	2021
	Faculty Development Workshops, Lahore School of Economics, Lahore, Pakistan	2013–2021
	IZA/DFID Short Course on Program Evaluation, Kathmandu	2019
	NYU/PEDL Young Scholars Workshop on The Frontiers of Research in Private Enterprise Development in Low-Income Countries, Abu Dhabi	2018

Microeconometrics and Policy Evaluation; Experimental Economics, Paris School of Economics, Paris, France	2018
Global School in Empirical Research Methods (GSERM), University of St. Gallen, Switzerland	2017

References	Rachel Glennerster Associate Professor of Economics in the Division of Social Science at the University of Chicago; President, Centre for Global Development rglennerster@cgdev.org	Michael Kremer University Professor in Economics and the College and the Harris School of Public Policy; Director of the Development Innovation Lab; Faculty Director, Development Economics Center at the University of Chicago
	Christina Brown Assistant Professor of Economics, University of Chicago christinabrown@uchicago.edu	Farah Said Assistant Professor of Economics, Lahore University of Management and Sciences farah_said@lums.edu.pk