Mitigation/response Financial impact Inherent likelihood Impact Transition risk: Regulation ramping up of internal combustion engine ('ICE') vehicle taxation · Cost of ownership increases, making ICE We will continue with our strategy to adapt our Low/Medium vehicles less appealing. marketplace to meet changing preferences of all car Consumers stop buying petrol or diesel buyers. It is likely that used car prices will continue to vehicles, demand switches over to electric. move in line with supply and demand dynamics such that · If EVs remain expensive some consumers lower demand will make vehicles more affordable. could be priced out of the market presenting a risk to demand. Transition risk: Demand for sustainable products & services · Risk: Consumers' preferences shift We will continue with our strategy to adapt our marketplace Low/Medium away from ICE vehicles; steep decline to meet changing preferences of all car buyers and in purchase of petrol or diesel vehicles continue to be the largest marketplace for EVs. in favour of EVs. · Opportunity: Help our audience to find the sustainable options they are seeking. Transition risk: Increased reputational risk associated with the automotive industry and misrepresenting environmental claims As consumer consciousness around climate As part of our goal to be net zero by 2040 we will focus Low change rises, there is increased scrutiny not only on our own operational footprint but also on on our industry's role on the environment. how we can positively support our industry. We have set clear reduction targets for our own operations and Failure to appropriately demonstrate that as a business we are committed and report progress to stakeholders. We work with customers, suppliers and the industry on education and policy. moving towards net zero carbon emissions could negatively impact our brand and also impact our ability to operate and/or remain relevant to our customers and consumers. Transition risk: Achieving resource efficiency through cutting our carbon footprint and improving energy efficiency · Reduced costs associated with energy Reduction initiatives to reduce our absolute carbon Medium use and avoid increased costs associated usage, including moving our technology infrastructure with carbon taxation. to the cloud. Transition risk: Increase in towns and cities introducing pedestrian zones/Ultra Low Emission Zones ('ULEZs') supported by government scrappage schemes and/or improvements in public transport · Risk: Consumers stop buying ICE vehicles Likely the risk and opportunity would be taken together, Low/Medium as they no longer require a vehicle. and stock/demand would be maintained as the desire · Opportunity: Consumers' desire/need for personal transportation/vehicle ownership remains to switch to EV. strong. We will continue with our strategy to adapt our marketplace to meet changing preferences for all car buyers and continue to be the largest marketplace for EVs. Minor Moderate Major

We intend to periodically review the scenarios and timeframes we choose to apply in our analysis and refine them as needed. The risk management recommendations arising from our climate change scenario analysis were:

- Policy/regulation: it is likely that increased policy and regulation will have the most significant financial impact on Auto Trader over
 the longer term. The most significant action we can take is to reduce our exposure to this risk and continue with our strategy to adapt
 our marketplace to meet the changing preferences of all car buyers. We also need to make sure we continue to remain abreast of
 regulatory requirements to ensure we are compliant with all relevant reporting obligations.
- Market: climate change is expected to impact the supply and demand for ICE vehicles and EVs. Auto Trader can mitigate this risk by
 continuing to develop its strategy to be the destination of choice for consumers searching for a more environmentally friendly vehicle.