

Career Series: LinkedIn

Part I:

- LinkedIn overview
- Why you should have a profile

Part II:

 Elements of a LinkedIn profile

Part III:

- LinkedIn connections
- Staying active on LinkedIn





- Connect with individuals you already know.
- If possible, always ask for an intro from a first-degree connection.
- Always send a personalized note with your request.

Event

Hello (Name),

It was great to meet you at *(event)* recently. I appreciated our conversation around *(topic discussed)* and would like to remain connected professionally. Please keep in touch should an opportunity to work together arise or if I can support your work in *(project/organization)* in any way.

Best regards, (Name)

Alumni

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Hello (Name),
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I saw on your profile that you work at (X organization/ transitioned from X role to data science/worked in X location with X organization). Would you have 20 minutes to speak with me about (X organization/X transition/X location experience)?

Thank you for your time.

Best regards,
(Name)
(School)

Requesting introductions to second or thirddegree connections

Hello (Name),

I hope you are well! I am currently (working on X project / expanding my network in X field/seeking a new opportunity with X organization) and see you are connected to (X individual). It would be great to connect with (x) based on (X background information). Would you be willing and comfortable introducing us via LinkedIn? Thank you.

Best regards, (Name)

LinkedIn: Staying Active

- Follow target employers.
- Join LinkedIn groups.
- Follow LinkedIn hashtags (relevant topics).
 - Fellow group members could lead to new connections, job opportunities, etc.
 - More site engagement = higher SEO.

LinkedIn Maintenance and Tips

Regularly check in with connections.

Do NOT only contact them when you want something.

- Keep your profile up to date.
- Request informational interviews or just a conversation about a job or organization.

This is NOT a request for a job.

 Post relevant and interesting professional content to keep your name on the LinkedIn homepage feed.

> Remember this is not Facebook, Instagram, or Twitter.

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Thank you