

1. Consider a contractual setting in which the technology of the relationship is given by the following underlying game:

		2	
		I	N
1	I	5, 5	-1, 1
	N	7, -1	0, 0

Suppose an external enforcer will compel transfer α from player 2 to player 1 if (N, I) is played, transfer β from player 2 to player 1 if (I, N) is played, and transfer γ from player 2 to player 1 if (N, N) is played. The players wish to support the investment outcome (I, I).

- (a) Suppose there is limited verifiability, so that $\alpha = \beta = \gamma$ is required. Assume that this number is set by the players' contract. Write the matrix representing the induced game and determine whether (I, I) can be enforced. Explain your answer.

	I	N
I	5, 5	-1 + β , 1 - β
N	7 + α , -1 - α	0 + γ , 0 - γ

I, I can be enforced if the contract specifies a transfer

$$\begin{aligned}
 5 &> 7 + \alpha & \cancel{5} &> \cancel{1 - \beta} & 5 &> 1 - \alpha \\
 -1 &> \alpha & \cancel{\beta} &> \cancel{-1} & \alpha &> -1 \\
 \alpha &= \beta & & & & \\
 -4 &< \alpha < -2 & \rightarrow & \alpha = -3
 \end{aligned}$$

- (b) Suppose there is full verifiability, but that α , β , and γ represent reliance damages imposed by the court. Write the matrix representing the induced game and determine whether (I, I) can be enforced. Explain your answer.

	I	N
I	5, 5	-1 + 1, 1 - 1 = 0
N	7 - 1, -1 + 1	0, 0

I, I is not NE because N, I dam I, N for Player 1

Just plug in and solve

	I	N
I	5, 5	0, 0
N	6, 0	0, 0

$5 < 6$ so no